



Executive Director  
Tanzania Investment Centre  
Shaban Robert Street  
P.O.Box 938  
Dar es Salaam  
Sir,

Re: REGISTRATION for CERTIFICATE of INCENTIVES

July 01, 2020

Our Company, Nas Tyre Services Ltd is the largest Retread Plant operators in the Country with 3 units, Dar es Salaam, Arusha & Mwanza and we are also importer and distributor of Tyres and Automotive Batteries, with presence in the segments of light and Heavy commercial vehicles, trailers and construction Equipments and all kinds of passenger vehicles, Agricultural and mining Tyres. We operate through our vast network of 150 Dealers / Distributors and 765 Fleet Owner Transporters and Corporate Customers spread throughout Tanzania. Through our @The Wheel outlets, in Dar es Salaam alone, we have another 340 Corporate Customers. Due to the nature of our industry we have been associated with 'Transportation Sector'.

#### Prelude :

Transportation is one of the mainstay sectors for the Tanzanian economy because of the importance role played by transport sector due to strategic importance Dar es Salaam port for not only Tanzania but as an entry port for all landlocked countries in the East African region. For the Transportation sector to thrive and grow the ancillary infrastructure and services has to develop, else it may falter. One of the key services essential to maintain the Fleet of Trucks in proper condition is the highly specialized diesel injection pump diagnostics, OE spares and servicing and repairs. All the modern Trucks are becoming more and more complex and sophisticated with indubit electronics systems. Today there is a huge gap there in the country where authentic, genuine Diesel injection pumps / spares and also Common Rail injector pump/ spares are not available and the Fleet owners / Transporters are forced to buy spurious spare parts use unskilled workshop for Diesel pump services and risk serious damage to the truck and resultant loss of downtime in handling cargo.

#### Proposal :

Recognizing this need and requirement to provide Authentic and Authorized world class Diesel Injection Service to Tanzanian Transport Industry, Our Company Nas Tyres has tied up with "BOSCH" Germany which is the one of the largest OE Spares and Diesel Injection Pump Diagnostics in the World with presence in 130 Countries around the Globe, to bring their 'Bosch Diesel Services' Diagnostics centre in to Tanzania. Bosch technologies are used worldwide in almost all vehicles as OE fitment. Once the vehicle is on the roads, the customer seeks a quality repair and that is where the Bosch service partners engage in. Modern Vehicles have a lot of electronics in

them and one can call it as a computer on wheels. To help provide proper repair and service Bosch has a range of diagnostics equipment and special tools.

The two main service workshop concepts are the "Bosch Car Service" and the "Bosch Diesel Service".

#### Capital Investment :

The Company envisages an investment of approx. US\$ 1,550,000 for this project which would be a great boost to the services sector in the country.

#### Project :

##### Bosch Diesel Service: BDS & BCS

Diesel engines are powerful yet are seen to break down frequently if not properly maintained and serviced; causing hardships to the fleet operators who mostly use the diesel vehicles.

It is this requirement which is taken care of by the Bosch Diesel Service in correct repairs, using the latest measuring technology and spares to repair the fuel injection pump and injectors for a proper engine functioning.

The following are the service offerings planned to be carried out at the Bosch Diesel Service (BDS) Repair of the Fuel Injection Systems ( Pump and Injector ) using advance measuring technology and machinery / equipment from Bosch.

The Bosch Diesel Center, will specialize in the diagnosis and repair of in-line pumps. It is also a Bosch Authorized Common Rail Injector Rebuilder and provides drive in vehicle service at their facility. The BDS is highly technically qualified and is the most complete specialist for diesel systems. Vehicles are becoming ever more complex and challenging to repair. By pairing Bosch's technology and innovation with highly skilled technicians, Bosch Car Service (BCS) is uniquely equipped for these challenges and offers the best solutions in the industry.

#### Importance of BDS as Economic Infrastructure Service :

- The Bosch Service therefore helps in building up the vehicle parts to give the customer value for money also optimum vehicle performance.
- ▶ They offer the highest quality replacement parts from Bosch, the largest quality replacement parts manufacturer in the world.
  - ▶ Every service is carried out as per vehicle manufacturer's guidelines.
  - ▶ Extended service intervals means less visits to a workshop by the customer.
  - ▶ Growing complexity of automotive systems and parts which only a well-trained workshop can service.
  - ▶ Replacement of parts often only possible by using diagnostic tools and software.
  - ▶ Higher qualification, and continuous learning by workshop staff is made possible with the help of Bosch experts who train technicians on a continuous basis
  - ▶ Considerable investment in diagnostic tools and continuous technical training.

The Bosch Center in Dar es Salaam will be a great Support and Service Center for all Fleet Owners and Large Corporates where these Tanzanian Companies will have Authentic and Authorized Bosch spare parts and world class services at affordable costs, which means less breakdown, better vehicle utility, value for money to the Transporter / Fleet Owner, which is crucial for the economic betterment of the Transportation Industry and for the Country.

#### Employment:

This Project is expected to generate employment initially for additional 50 skilled Tanzanians which may increase in the subsequent years.

#### Registration:

Our Company, Nas Tyres now intends to approach TIC for registering the project, for issuance of 'Certificate of Incentives', which is important for creating Economic infrastructure Services in the Country.

The following 2 persons shall be available for any details about the project :

Mr. Amin Lakhani : +255 754 761234  
Mr. Manish Parmar : +255 789 285786

For the purpose of registration we attach herewith the following:

1. TIC Application Form (TriPLICATE)
2. Project Plan / Feasibility Study
3. Memorandum & Articles of Association
4. Certificate of Incorporation & TIN
5. Copy of Bank Statement.
6. Copy of Agreement for Occupancy of Land
7. Statement Showing tentative Project Implementation Schedule in project plan .
8. Extract of Board Resolution
9. US\$1,100 payment receipt for fees paid as Application for Certificate of Incentives.

We would be glad to be of any assistance which you may require in this connection.

Thanking you.

For Nas Tyre Services Limited



Amin B Lakhani  
Director

