

TANZANIA INVESTMENT CENTRE  
DAR ES SALAAM

PROGRESS REPORT

**1. Planned activities for the period.**

- Further development of capacity building for current and future professionals in Tanzania that will deliver effective and up-market service delivery in the hospitality and tourism industry, thereby helping Tanzanian employees to assume positions in an increasingly competitive employment arena and to preparing for a successful hospitality career.
- Further investment in training staff in hotels, restaurants, lodges and other facilities.
- Further contributions in creating and educating peoples' awareness in the Tanzanian market on food and beverage products, thereby supporting the need for development of human capacity in Tanzania to ensure that it matches the sector growth potential

**2. Achievements made on implementation of project to date.**

- Sustained Capacity building: exposure of company staff to managers and wine experts of Wineries in South Africa to achieve additional tools for further growing its wine and hospitality training center in Tanzania.
- Wine education: Supporting the Tanzanian staff to participate in internationally acclaimed wine course programs (such as Cape Wine Academy, WSET, ...)
- Training Room IT Facility upgrades: upgrading internet speed, providing wireless to the office, installation of hardware in the training room to facilitate long-distance phone/skype consultations & training.
- Urban Centre Training Development: Director and head sales representative / manager responsible for wine and hospitality training visited all major urban centers to educate and train distributors and their staff (Morogoro, Dodoma, Mwanza, Tanga, Arusha and Moshi)
- Real Estate repairs & improvements: repairing roof leaks & damage in wine cellar; upgrading training facilities with visuals related to wine and hospitality in general
- Improving security systems to the training room.
- Construction of new office space extension at our Arusha Branch office for training;

**3. Updated information on certain company aspects.**

- Shareholder information:
  - The company's shareholders have changed following the sale of the company to new owners.
  - The new owners' names, nationality and percentage of ownership:
    - Rajesh Jivandas Davda, Tanzania, 40%
    - Ashaben Rajesh Davda, Tanzania, 40%
    - Arjun Rajesh Davda, Tanzania, 20%
- No other relevant changes have been made.

**4. Project Financial Expenditure to date.**

- Seeing that as per the initial Project Plan, the main investments in relation to the Project were to take place until 2016 as per previous reports, save for expenditures in relation to the upholding of previously made investments (i.e. the maintenance of buildings and IT, training facilities, cost of capacity building courses, etc), no other significant expenses have been made.
- The previously made and reported expenditures allow the company to keep on striving towards its Project's objective, namely the training and capacity building of Human Resources to the benefit of the tourism and hospitality industry in Tanzania, without

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having to further incur significant expenses following the full and final establishment of its training facilities.

**5. Project Financing.**

- As mentioned above under 4, no additional significant financing was required since the completion of the establishment of the training facilities.
- Other costs in relation to the upholding of these facilities have not been significant and have been financed from the Company's operational income.

**6. Problems and Solution.**

- The progress is satisfactory to the management.
- No significant problems have been encountered.

**7. Future plans.**

- Further expenditures in ensuring the upholding of the previously made substantial investment.
- As per the ad hoc requirements and in consideration of the rapidly evolving technology, organic investments in modern up to date tools, computers, audio visual materials, office furniture, printed materials, books and other equipment to train persons in the best possible circumstances.

**8. Recommendations and any other commitments.**

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