

Date : 04th June 2021

Ref: TPTL/TIC/040601/2021



The Executive Director,
Tanzania Investment Centre,
No. 9 A & B Shabaan Robert Street,
P.O.Box 938,
Dar es salaam.

Sub: Request for Updation of TIC Certificate.

Brief History / Profile:

- ❖ Transpaper (T) Limited is a subsidiary of Kensta, which is a multinational Group, the parent company has been established in 1965 and has Good Market share and presence in the countries Like Tanzania, Uganda, Rwanda, Zambia and Kenya. The Group operates more than 10 companies altogether. Transpaper (T) Limited is a wholesale importer, convertor of paper & Boards, Offset & Digital Printing equipment supplier with on ground professional technical support, Graphics, chemicals suppliers, large format media and matching printing Ink manufacturers. It started with an annual turnover of 1.3Bn in the year 2002 and had touched its all-time high of Tzs20Bn in the year 2016.
- ❖ We supply to Government & education sector like NECTA, Malindi Press, Government Printers our end users are NGO's, Universities, Banks and commercial printers. Customers like Nampak and Insignia are our prominent customers. Our efforts have significantly **reduced importation** of print material from neighboring countries and our company benefitted several Tanzanians with employment and some of them have settled decently during our presence since 2002.

Planned expansion

- ❖ The company has expansion plans like setting up Exercise book making plant, Envelope Making plant which were earlier successfully launched in Uganda two years ago. Diversification plans and opening up of operations in new locations in the country like Dodoma are being examined by the Board on a serious note.

Finance

- ❖ The Shareholders (world renowned - Catalyst Group) have injected working capital to the Tune of 1,400,000/- Usd in the preceding two years to assist in growing the company and once the new

projects which are aimed to start also pick pace, they would be enhancing further injection of capital.

Aceivements & Impact On the economy

- ❖ The company has significant contribution towards our economy in terms of various taxes to the tune of TZS 2.3Billion during 2019, preceded byTZs1.6Billion and 1.9Billion and also is in good books of TRA. Contribution towards staff related funds like NSSF and WCF are Tzs70Mn and 7Mn per annum.
- ❖ Transpaper (T) Ltd.'s presence in Tanzania since 2002 has boosted the local print industry in several ways. We have introduced Top class Japanese Digital Large Format Printing Machines called "Roland", Flora machines, Strengthened CTP print technology for offset Printing Industry, we started **manufacturing Metal** Decorative Inks which caters to the needs of beverage industry Food & Packaging Industries etc.
- ❖ Transpaper (T) Ltd has good supplier base all over the world and also has taken up a mega turn key project of setting up a complete Printing unit in Zanzibar related to Zanzibar government's Press. Transpaper is a unique and Largest Supplier to the Print Industry. To name a few Government Organization's like NECTA, Government Printers etc are our prominent customers among others.

We hereby humbly request your good offices to kindly assist us in providing an updated Certificate of Incentives.

We hereby enclose latest Brela Report, Loss Report , News Paper Advertisement for your kind perusal.

Best Regards,



Venkata Ramana,
Genera' Manager.

TRANSPAPER (T) LTD,
PLOT NO. 159 SAZA ROAD,
CHANG'OMBE, TEMEKE
DAR ES SALAAM, TANZANIA