

PROGRESS REPORT
FOR MDONYA RIVER CAMP LIMITED PROJECT N.0223332

Mdonya River Camp is a tourist camp located in Ruaha National Park in the Southern Highlands of Tanzania. The camp began operations in 2002 after receiving approval from Tanzania Investment Centre. The camp has a total number of twelve tents, dining area and a lounge.

This report is submitted by the camp's management company – Mdonya River Camp Limited – in support of the request for amendment of the Certificate of Incentives, dated 31st August 2020.

1. PLANNED ACTIVITIES FOR THE PERIOD

Planned activities include:

- Improving the tents for increased comfort of guests



- Providing shade to tents which were previously covered by trees that have now fallen down.



- Promoting Ruaha National Park by participating in various travel fairs to strengthen the tourism industry in Tanzania

2. ACHIEVEMENTS MADE ON THE PROJECT IMPLEMENTATION TO DATE

The project has achieved about 95% of its objectives to date, including:

- Constructing all twelve (12) tents together with water supply, solar powered water heating systems, and the staff area.
- Construction of the vehicle maintenance garage, enabling the camp to fix the cars in case of a breakdown.

- Construction of a kitchen together with an organic waste pit which is environmentally friendly.
- Sale of special last minute safaris to citizens and residents at a cheaper price to promote domestic tourism.

We won an award by for third highest number of bed-nights per season for our contribution to the tourism industry in Ruaha National Park. This award was presented to Mdonya River Camp Limited by Tanzania National Parks (TANAPA).



3. PROVIDE UPDATED INFORMATION ON THE FOLLOWING ASPECTS

S/No.	Information	Description	Current Project Status
1	Shareholder's Information	Current shareholders names, nationality and percentage of ownership.	1. Micol Farina -Italian – 37.5% 2. Malcolm Ryen – British – 37.5% 3. Paolo Chiaro – Italian – 25%
2	Company communication information	Email Address	mdonya@ed.co.tz
		Mobile Number	0785 500010
		Land line Telephone Number	026 2601747
		Physical Address (Plot No., Block No., Street, District and Region)	1497/98 – 27/28 Msasani -Peninsular
3	Contact Person	Name	Malcolm Ryen
		Position	Director
		Communication Details (Email, Mobile and telephone)	malcolm@ed.co.tz 0787 799361
4	Incorporation	Certificate of Incentive No.	44817

5	TIN Information	TIN Certificate No.	101-932-362
6	Project Objective	Project core Activities	Tourism
7	Capacity	Project Capacity per year	7200 Bed-nights
8	Direct Employment	Foreign Men	-
		Foreign Women	1
		Local Men	9
		Local Women	-
9	Indirect Employment	Estimated Total No.	-
		Type/areas of Indirect Employment	5

4. PROJECT FINANCIAL EXPENDITURE TO DATE (USD)

	Foreign (USD)	Local (USD)	Total (USD)
Land and buildings		USD 0.200 M	
Plant and machinery		USD 0.010 M	
Vehicles/Aircrafts		USD 0.050 M	
Furniture		USD 0.020 M	
Office equipment		USD 0.020 M	
Insurance cover		USD 0.005 M	
Pre-operational expenses		USD 0.020 M	
Working sub-total capital		USD 0.020 M	
GRAND TOTAL		USD 0.345 M	

5. PROJECT FINANCING

The project was initially financed by a loan from Coastal Travels and has since been using its own income.

	Amount (USD)	Source Country
Local Equity	USD 0.225 M	Tanzania
Local Loans	USD 0.120 M	Tanzania
Foreign Equity		
Foreign Loans		
Total Investment	USD 0.345 M	Tanzania

6. PROBLEMS AND SOLUTION

The main problems faced by the camp are currently:

- Lack of income due to lack of tourists at the camp as a result of reduced international travel during the Covid-19 pandemic
- The high cost of licenses, despite the fact that business is slow

The steps being taken to tackle these problems include:

- Taking steps to significantly reduce expenditure. These steps have included:
 - o A retrenchment exercise, reducing the number of non-essential staff
 - o Withholding payment of salaries from all international staff
 - o Reducing salaries of other staff
- Offering safaris at a reduced rate price during to continue promoting tourism industry in Tanzania during the Covid-19 pandemic

7. FUTURE PLANS

Mdonya River Camp Limited is hoping for a better future in guaranteeing survival of the company.

To bring about this better future, we plan to promote tourism in Tanzania and to take further measures to ensure that tourists enjoy travelling to Tanzania.

8. RECOMMENDATIONS AND ANY OTHER COMMENTS

We recommend that costs connected to the myriad licenses and other fees be reduced or eliminated for the survival of tourism industry.