

TANZANIA INVESTMENT CENTRE

DAR ES SALAAM

PROGRESS REPORT

(Information required for the project's progress report after every six months or for amendment of the Certificate of Incentives)

1. Planned activities for the period

- a) Extension of hotel and tour activity to the shore of Lake Nyasa (Matema) in conjunction with a fresh investment that has already started into luxury accommodation by the Company shareholders
- b) Major structural renovation investment into the existing hotel property, despite current business-down due to Covid pandemic

2. Achievements made on the project implementation to-date;

- a) The Company has implemented a major renovation investment program into seven accommodation bungalows, thereby upgrading them into upmarket accommodation
- b) The Company has invested into tours activity for guests exploring the Southern Highlands, with specialization on Kitulo National Park and Rift Valley excursions
- c) The Company has developed a successful on-farm coffee seminar program for international groups of 8 -10 persons

3. Provide updated information on the following aspects;

S/N	Information	Description	Current Project Status
1.	Shareholders' information	Current shareholders' names, nationality and percentage of ownership	Shareholder Nationality Ownership (%)
			Hans Gerold Faessler Swis 0.002%
			Monika Faessler Swis 0.002%
			Utengule Estate Tanzania Ltd Tanzania 0.002%
	Deborah Gwendoline Linday Bacon - British 0.002%		
2.	Company Communication information	Email address	coffeelodge@utengule.com
		Mobile number	0786 481 902
		Land Line Telephone Number	N/A
		Physical Address: (Plot No., Block No., Street, District and Region).	Certificate of Title No. 17134, Matema Area, Plot no 19, Block A, Kyela District, Mbeya Region
3.	Contact Person	Name	Hamzaali A. Patwa
		Position	Director

		Communication details (Email, Mobile and telephone)	hpatwa@hapatwa.co.tz 0754-525-511
4.	Incorporation	Certificate of Incorporation No.	48367
5.	TIN Information	TIN Certificate No.	102-884-817
6.	Project Objective	Project Core Activity:	Accommodation, restaurant and shop services
7.	Capacity	Project Capacity per Year	i. 16 Rooms ii. 6 Bungalows
8.	Direct Employment	Foreign-Men	0
		Foreign-Women	1
		Local-Men	19
		Local Women	19
9.	Indirect Employment	Estimated Total No.	39 employees
		Type/areas of Indirect Employment	a) Local tour guides b) The staff are sent to local medical clinics.

4. Project Financial Expenditure to-date (USD)

	FOREIGN (USD)	LOCAL (USD)	TOTAL (USD)
Land Buildings	USD 46,317	-	USD 46,317
Plant and Machinery	USD 43,953	-	USD 43,953
Vehicles/Aircrafts	USD 25,384	-	USD 25,384
Furniture	USD 10,000	-	USD 10,000
Office Equipment	USD 5,000	-	USD 5,000
Insurance Cover	NIL	NIL	0
Pre-operational expenses	NIL	NIL	0
Working sub-total Capital	NIL	NIL	0
GRAND TOTAL	USD 130,651	NIL	USD 130,651

5. Project Financing

Explain how the project is being financed e.g., equity, loans, sources of loans, conditions, etc. see the table below;

	AMOUNT (USD)	SOURCE COUNTRY
Foreign Loans	USD 130,651	Swiss
Total Investment	USD 130,651	

6. Problems and Solution

- a) Unreliable power supply. Investment has been made into diesel generators and plans for a solar power system are in development
- b) Road access to the Company premises is unsatisfactory, discouraging guests to come to the hotel. Tanzania National Roads Agency (TanRoads) have improved some sections but more is required in future

7. Future Plans

- a) The Company will continuously invest in its structural and service quality with the objective to remain the leading countryside hotel in Mbeya.
- b) Invest and expand the touring activity, thereby taking advantage of the natural beauty of the southern highlands and the easy access. Thanks to the nearby Mbeya-Songwe airport
- c) Attract more coffee industry people to the lodge in conjunction with the coffee farm and its branded roast coffee products

8. Recommendations and other comments. NIL