



FAZAL DAD (T) LIMITED

MOROCCO ROAD HOUSE NO.570, PLOT NO.7 BLOCK 38,
P.O.BOX 15101, DAR ES SALAAM-TANZANIA



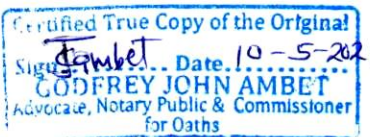
Website: www.fazaldad.co.tz

Phone no+ 255 715 883 786 or +255 784 883 786

The Executive Director,
Tanzania Investment Centre,
No 9A & B Shabani Robert Street,
P.O.Box 938,
DAR ES SALAAM,
TANZANIA.

Fazal Dad Tanzania Ltd.
Dr. Riyaz Haider
P.O.BOX 15101
Dar -Es-Salaam
Tanzania
Tel: +255- (0)22-2762077
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FTL/TIC/APP/01/2021



4th May, 2021

Dear Sir,

RE: APPLICATION FOR TIC CERTIFICATE OF INCENTIVES.

1.CONTACT PERSON:

1. Dr. Riyaz Haider -Tel: no. 0715 883 786 / 0784 883786.....
2. Mr. Sajjad Ghulam Haider -Tel: no. 0655 786 276 / 0767 300 039

1.BACKGROUND:

Fazal Dad Tanzania Limited is a private company registered and incorporated in Tanzania under the company Act 2002 and issued with a certificate of incorporation No. 54204 dated 17th day of October, 2006.

The current authorized share capital of the company is TZS 5,000,000,000/- divide into 25,000 ordinary shares of TZS. 200,000/- each. 1,763 ordinary shares have been issued and paid up amounting to TZS, 352,600,000.00

The company is owned and operated by two shareholders / Directors as given under:

	%	No. shares	Amount
Dr. Riyaz Haider	49	863.87	172,774,000
Mr. Sajjad G. Haider	<u>51</u>	<u>899.13</u>	<u>179,826,000</u>
	<u>100</u>	<u>1,763.00</u>	<u>352,600,000</u>

2.THE MODERNIZATION AND EXPANSION:

The Company is in the process of modernizing and expanding its Transit cargo fleet of Trucks and Trailers by acquiring new/reconditioned trucks and trailers. These Trucks and Trailers will be imported from China and South Africa. The cost of project modernization/expansion is as analyzed below:-

PARTICULARS	LOCAL	FOREIGN	TOTAL
Trucks and Trailers	29,000	1,140,000	1,169,000
4WD land cruiser pick-ups	2,000	54,000	56,000
TOTAL CAPITAL COSTS	31,000	1,194,000	1,225,000
Initial Working Capital	43,000	-	43,000
SUB TOTAL	43,000	-	43,000
TOTAL PROJECT COSTS	74,000	1,194,000	1,268,000

3. PROFITABILITY AND LIQUIDITY:

Details of financial projections are as given below for a period of four years:

(USD)

YEAR	1	2	3	4
Total Sales Income	6,699,000	7,123,000	7,123,000	7,123,000
Operating Expenses	4,928,000	5,912,000	5,912,000	5,912,000
Profit Before Tax	1,771,000	2,020,000	2,020,000	2,020,000
Profit After Tax	1,240,000	1,414,000	1,414,000	1,414,000
Net cash flow	1,455,000	1,177,000	1,742,000	1,142,000
Closing Balance (cash)	1,455,000	2,632,000	4,374,000	5,516,000
Net Fixed Assets	977,000	1,249,000	921,000	1,193,000
Current Assets	1,568,000	2,710,000	4,452,000	5,072,000
Current liabilities	693,000	779,000	779,000	1,301,000
Net current Assets	156,8000	2,710,000	4,452,000	5,072,000
Worth	2,545,000	3,959,000	5,373,000	6,265,000

4. FINANCIAL BACKUP FROM SISTER COMPANY

Due to insufficient cash flow generated by current cargo trucks and trailers owned by the company and taking into account that only eight trucks and trailers are currently on the road, the Management and its Board of Directors have requested its sister company M/S Biosustain Tanzania Limited which is owned by the same shareholders and Directors of Fazal Dad Tanzania Limited to meet and pay for any shortfall in its cash flow and to be treated as intercompany short term credits into their books.

The proposal has been approved by Biosustain Management and its Board of Director. Therefore we are attaching an extract of the Board resolution which approved the request.

Also Biosustain Bank statements for one year from National Microfinance Bank to backup our application.

5. SUBMISSION.


Given the above explanations the company requests the Centre to consider and approve our application as soon as possible so that the nation can accomplish, the benefits as analyzed in the business plan. Also the implementation of the project is only twelve (12) months. Trucks and Trailers will be ordered as soon as our application is approved by the centre and Duty exemption granted by Commissioner of Customs and Excise Duty

This being the case we are requesting for your total cooperation to facilitate smooth implementation.

It is our sincere hope that the same cooperation will continue.

I remain,

Yours Sincerely,



.....
Dr. Riyaz Haider
DIRECTOR



Enclosed find the following attached:

1. TIC Application Form.
2. Business Plan.
3. Board Resolution Fazal dad Tanzania Ltd and Biosustain Tanzania Ltd
4. Certificate of incorporation No. 54204.
5. TIN certificate No. 104-016-448.
6. Memorandum and Articles of Association –Certified.
Including BRELA Amendment of shareholding and Directors.
7. Bank statements.
8. Evidence of payment to TIC of USD 1,100.00.
9. Directors Curriculum Vitae.
10. Trade License No. BL No: 20000007522