

# TANZANIA INVESTMENT CENTRE

## DAR ES SALAAM

### PROGRESS REPORT

(Information required for the project's progress report after every six months or for amendment of the Certificate of Incentives)

#### 1. Planned activities for the period

- a) Expansion of avocado orchards to 100 hectares. The Company has already planted 75 hectares over the past 3 years.
- b) Continuation of seed maize production. Now 280 hectares under centre pivot irrigation.
- c) Continuation of milk production from our herd of Jersey cows. We will sell excess stock to local farmers to improve their herds also.
- d) The Company is also planning to put in maize dryer and avocado pack house at the farm in the next three years.
- e) The Company plans to buy a small spray aircraft.

#### 2. Achievements made on the project implementation to-date;

- a) The Company has stopped growing maize for the commercial market as it is unprofitable instead, it now grows seed maize under centre pivot irrigation. The pivots were imported and installed in 2019. Seed maize is grown under contract which has stabilized our finances. Growing seed maize benefits the country.
- b) The Company has also started growing avocados. This has involved installing micro-jet irrigation for the orchards. They are starting to come into production this season with a small crop due to be harvested in August 2021. Thereafter production will increase as further acreage come into production and matures. This crop will produce foreign currency for the country and can be highly profitable once established.
- c) The dairy cattle continue to improve with the use of imported semen. Animals entering the herd now are producing more milk per head. We have also planted better pastures to increase production and stabilize our output.
- d) The Company has also installed mains electricity to solve power cut in production.

3. Provide updated information on the following aspects;

S/No	Information	Description	Current Project Status															
1.	Shareholders' information	Current shareholders' names, nationality and percentage of ownership	<table border="1"> <thead> <tr> <th>Shareholder</th> <th>Nationality</th> <th>Ownership (%)</th> </tr> </thead> <tbody> <tr> <td>Rutuba Ltd</td> <td>Mauritius</td> <td>50.67</td> </tr> <tr> <td>Otto Zoroaster Ulyate</td> <td>Kenyan</td> <td>5.33</td> </tr> <tr> <td>Janet Mary Ulyate</td> <td>Kenyan</td> <td>10.66</td> </tr> <tr> <td>Robert Clive Ash Nethersole</td> <td>Zimbabwean</td> <td>0.33</td> </tr> </tbody> </table>	Shareholder	Nationality	Ownership (%)	Rutuba Ltd	Mauritius	50.67	Otto Zoroaster Ulyate	Kenyan	5.33	Janet Mary Ulyate	Kenyan	10.66	Robert Clive Ash Nethersole	Zimbabwean	0.33
Shareholder	Nationality	Ownership (%)																
Rutuba Ltd	Mauritius	50.67																
Otto Zoroaster Ulyate	Kenyan	5.33																
Janet Mary Ulyate	Kenyan	10.66																
Robert Clive Ash Nethersole	Zimbabwean	0.33																
2.	Company Communication information	Email address	admin@rutuba.co.tz															
		Mobile number	0755400960															
		Land Line Telephone Number	N/A															
		Physical Address: (Plot No., Block No., Street, District and Region).	Certificate of Title No. 7073, Mawambala Farm, Mawambala Street, Kilolo District, Iringa Region															
3.	Contact Person	Name	Janet Mary Ulyate															
		Position	Director															
		Communication details (Email, Mobile and telephone)	admin@rutuba.co.tz 0755400960															
4.	Incorporation	Certificate of Incorporation No.	53689															
5.	TIN Information	TIN Certificate No.	104-161-820															
6.	Project Objective	Project Core Activity:	Mixed Farming including growing seed maize, avocados and milk production															
7.	Capacity	Project Capacity per Year	<ul style="list-style-type: none"> <li>i. Produce Seed maize 1500 Tons per year</li> <li>ii. Produce Avocados 150 Tons per year</li> </ul>															
8.	Direct Employment	Foreign-Men	2															
		Foreign-Women	1															
		Local-Men	60															
		Local Women	10															
9.	Indirect Employment	Estimated Total No.	50 employees															
		Type/areas of Indirect Employment	<ul style="list-style-type: none"> <li>a) The Company use our local boda-boda drivers to improve communications.</li> <li>b) There is use of local transport to carry our crops and to bring inputs such as fertilizer and chemicals.</li> <li>c) The staff are sent to local medical clinics.</li> </ul>															

#### 4. Project Financial Expenditure to-date (USD)

	FOREIGN (USD)	LOCAL (USD)	TOTAL (USD)
Land Buildings	USD 296,288	-	USD 296,288
Plant and Machinery	USD 307,507	USD 426,407	USD 733,914
Vehicles/Aircrafts	USD 15,806	-	USD 15,806
Furniture	-	USD 15,000	USD 15,000
Office Equipment	USD 25,000	-	USD 25,000
Insurance Cover	NIL	NIL	0
Pre-operational expenses	NIL	NIL	0
Working sub-total Capital	NIL	NIL	0
<b>GRAND TOTAL</b>	<b>USD 644,601</b>	<b>USD 441,407</b>	<b>USD 1,086,008</b>

#### 5. Project Financing

Explain how the project is being financed e.g., equity, loans, sources of loans, conditions, etc. see the table below;

	AMOUNT (USD)	SOURCE COUNTRY
Local Equity	USD 172,414	Tanzania
Local Loans	USD 441,407	Tanzania
Foreign Equity	USD 186,500	Mauritius
Foreign Loans	USD 285,687	Kenya
<b>Total Investment</b>	<b>USD 1,086,008</b>	

#### 6. Problems and Solution

- a) Initially the Company experienced untrained labour force. But this is no longer a problem as the foreign experts have been conducting trainings. Labour is now performing well.
- b) Lack of power. There used to be no reliable electricity. This has been solved by TANESCO power installation.
- c) Bad roads. TANROADS has made some improvements.
- d) Reliance on rain fed crops. This has been solved by introduction of irrigation projects.
- e) Communication infrastructure (mobile phone services) was very poor. There is constant improvement. A cell phone tower has been installed on the farm.

#### 7. Future Plans

- a) The Company is working to complete orchard expansion.
- b) Repay and service company loans

#### 8. Recommendations and other comments. NIL