

PROGRESS REPORT

1. INTRODUCTION

Matrix International (T) Ltd was incorporated on 08/02/2008 and having a Certificate of Incentives No.042161 issued in November 2012 with the objective of investing in manufacturing of suitcases/bags.

So far the company has implemented the project as planned, more than three million US Dollars has already been invested in this project. The Company mainly engaged in manufacturing suitcases for various uses. At the moment the project is manufacturing three (3) different sizes of suitcases for various uses. The Project since its establishment has expanded in terms of size, equipment and supplies, around seventy percent (70%) of our products are now exported to neighboring countries like Kenya, Congo, Uganda, Rwanda, Ethiopia and Malawi.

2. PROJECT FINANCIAL EXPENDITURE TODATE

	Foreign
Land and Buildings	600000 USD
Plant and machinery	1700,000 USD
Vehicles	140000 USD
Office equipment/furniture	35000 USD
Insurance Cover	8500 USD/ year

Pre-operational expenses	250000 USD
Working capital	300000 USD
Sub Total	3033500

3. PROJECT FINANCING

The Shareholders/ Promoters of M/s Matrix International (T) Ltd have allocated funds for the establishment and operation of the intended project for manufacturing suitcases/bags by their own funds.

4. PROBLEMS AND SOLUTION

The project encountered some challenges which trouble the project implementation to some extent.

Some of these being: -

- (i) Challenge to get raw materials to be used in the manufacturing of our products.
- (ii) The time taken to secure fiscal incentive approval from Tanzania Revenue Authority was discouraging and frustrating.
- (iii) Another challenge at the beginning was the communication between foreign staff and our local staff however, with time it became much better.

5. FUTURE PLANS

The current production capacity does not suffice the available market demand; therefore, the company's plan is to expand its production capability by pumping in more capital amounting to USD 10 million by the end of 2022. Among other things, the fund will be used to:-

- i. Acquisition and installation of modern machines and trucks which will enable production of most high quality goods which will be competitive in the International market.
- ii. increase production to 1800pcs -2000pcs per day to surpass the current production of 1200pcs per day.
- iii. The project will also increase the employment opportunities up to young Tanzanians for marketing our new products.
- iv. In order to meet the expanding demand, the shareholders/promoters have already secured land and construction work has already started for another project of the same nature in Mwanambaya Area- Mkuranga District in Coast Region.

6. RECOMMENDATIONS/COMMENTS

The project is technically feasible, financially and economically viable and environmental friendly. The existence of this project has significant results to the economy in terms of employment; improving nation tax base and contribution to technology transfer and technical knowhow. We believe that the existence of the new project will acts as a stimulant to other sectors of the economy within Mkuranga District and Coast Region at large.

However, below are our advices to the Government.

- We advise the government to shorten the procedures for obtaining different permits, licenses and other certificates.
- The Government through the Local government to allocate land for industrial purposes
- The process and procedures to acquire land for investment should be shortened.