



sri balaji pharma ltd

Project Progress Report for Sri Balaji Pharma limited from 2009 to as on Date 17/08/2020

- 1 Received Certificate of Incorporation No -69747 of Sri Balaji Pharma Ltd, dated 12th February
- 2 Temporary Industrial License no 00000462 Dated 3rd September 2009
Industrial License No 00002193 Dated 15th November 2013
- 3 Certificate of Registration of Factory / Workplace no DAR/001982 ,Dated 24th February 2010
- 4 Environmental Impact Assessment (NEMC) Certificate Reg. No EC/EIS/309 Dated 26th August 2010.
- 5 OSHA Reg. No 0671 ,dated 15th March 2011
- 6 TIC - Certificate of Incentives no 041837 Dated 18th October 2011
TIC - Certificate of Incentives no 041837 Dated 4th November 2016 (Amendment Section 1)
- 7 VAT Registration no VRN-40-013658-U Dated 25th October 2012
- 8 TFDA Registration Certificate of Premises Dated 7th November 2012
TFDA Business Permit No PM006-2012/13 , Dated 7th November 2012
- 9 Business License No 20000000939 Dated 16th November 2019
- 10 Production & Sales Started from Jan 2013



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1) Planned Activities (Manufacturing and Repacking following)

Type of Goods to be produced
Methylated Spirit
Disinfectants and Antiseptic sol
External Preparations

2) Achievements Made still date:
Following machinery installed

No.	Name of machine	Operating capacity	Utilized Capacity	No. of Staff per shift	No. of Shifts in 24hrs
A Production					
1	DM water treatment plant	1000L/ hour	1000L/hour	12 nos	One
2	DM water storage tank	2000L	2000L	12 nos	One
3	Homogenizer/Mixer	1000L	1000L	12 nos	One
4	Homogenizer/ Mixer 11	500L	500L	12 nos	One
5	Filter press	2000L/hour	2000L/hour	12 nos	One
6	5L Semi automatic filling machine	60 gallons(5L)/hour	50 gallons/hour	12 nos	One
7	SS Transfer pump	2000L/hour	2000L/hour	12 nos	One
8	Semi automatic volumetric filling	1000 bottles (250ml)/min	700 bottles/hour	12 nos	One
9	Bulk In Process storage tank I	2500L	2000L	12 nos	One
10	Bulk In Process storage tank 11	2500L	2000L	12 nos	One
11	Bulk In Process Storage tank 111	2500L	2000L	12 nos	One
12	Batch coding machine	1000 labels/hour	500 labels/hour	12 nos	One
13	Electronic weighing balance 100kg	100kg	50kg	12 nos	One
14	Electronic weighing balance 150kg	150kg	50kg	12 nos	One
15	Electronic weighing balance 20kg	20kg	15kg	12 nos	One
16	Bottle Blowing Machine and Dropping System Machine complete with Micro Processor system in the year 2015	1000bottles/hour-100ml	1000bottles/hour-100ml	12 nos	one
B Quality Control					
1	UV/VIS Spectrophotometer	190 to 1100nm	230 - 500nm		
2	Stability Chamber (Real Time)	0-200C, 30 - 90%RH	28 - 32C, 70 - 75%RH	2 nos	One
3	Stability Chamber (Accelerated)	0 - 200C , 30 - 90%RH	38 - 42C, 70 - 75%RH	2 nos	One
4	Lab Oven	0 - 900C	50 - 100C	2 nos	One
5	Digital Analytical Balance	0.01 - 200g	3 - 100g	2 nos	One
6	Digital pH meter	0.0 - 14.0	1.0 - 13.0	2 nos	One
7	Alcoholmeter	0 - 100%	65 - 95%	2 nos	One
8	magnetic Hot Plate stirrer	3000RPM	100 - 1000RPM	2 nos	One
9	Conductivity apparatus	0 - 1000	0 - 30	2 nos	One
10	TDS Apparatus	0 - 1000	0 - 100	2 nos	One
11	Lab water Bath	0 - 100C	30 - 90C	2 nos	One

a) Purchase of Goods delivery vehicle Ashok leyland Dost in the year 2015

b) **Bank**

1) Having Fixed deposit of Tsh 271,000,000/- in GTB (T) Ltd from 2019

2) Achievement of Overdraft facility of Tsh.250,000,000/- and Stock Loan Tsh.250,000,000/- from GTB (T) Ltd in the year 2019

c) **Export Sales**

1) Received Export order in 2016 for Povidone iodine 5lt -12000gallon from Uganda- 198,000\$ and we are suppling 49500\$ every 3 months and order will be complete in 2018

2) Received Export order in 2017 from Uganda for Sodium Hypochlorite 5lt -86400x5lt every 3months 14400gallon 432000\$ to be supplied 72000\$ every 3 months and order will be complete in 2019



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d) MSD Tender Order 2016 to 2019

1) Tender No. IE-009/2015/2016/HQ/G/80/04

	Product Name	Call off 01		Call off 02		Call off 03		Call off 04		Total		Status
		Qty	Value in Tsh	Qty	Value in Tsh	Qty	Value in Tsh	Qty	Value in Tsh	Qty	Value in Tsh	
a)	Methylated Spirit 5ltrs	9700 Gln	106,700,000	12960 Gln	142,560,000	8640 Gln	95,040,000	20710 Gln	227,810,000	52010 gln	572,110,000	Supplied

2) Tender No. IE-009/2016-2017/HQ/G/02/01

	Product Name	Call off 01		Call off 02		Call off 03		Call off 04		Total		Status
		Qty	Value	Qty	Value	Qty	Value	Qty	Value	Qty	Value	
a)	Methylated Spirit 5ltrs	18310 Gln	411,975,000	22140 Gln	498,150,000	-	-	-	-	40450 Gln	910,125,000	Supplied
b)	Chloroxylenol 5% 5ltrs	-	-	16830 Gln	185,130,000	-	-	-	-	16830 Gln	185,130,000	Supplied

3) Tender No. IE-009/2017/2018/HQ/G/08/37

	Product Name	Call off 01		Call off 02		Call off 03		Call off 04		Total		Status
		Qty	Value in Tsh	Qty	Value in Tsh	Qty	Value in Tsh	Qty	Value in Tsh	Qty	Value in Tsh	
a)	Chloroxylenol 100ml	120 Bt	90,000	1200 Bt	900,000	-	-	-	-	1320 Bt	990,000	Supplied
b)	Chloroxylenol 125ml	-	-	3600 Bt	3,420,000	-	-	-	-	3600 Bt	3,420,000	Supplied
c)	Chloroxylenol 250ml	811 Bt	1,419,250	4680 Bt	8,190,000	-	-	-	-	5491 Bt	9,609,250	Supplied
d)	Chloroxylenol 500ml	240 Bt	792,000	3720 Bt	12,276,000	-	-	-	-	3960 Bt	13,068,000	Supplied

4) Tender No. IE-009/2018/2019/HQ/G/03/06

	Product Name	Call off 01		Call off 02		Call off 03		Call off 04		Total		Status	
		Qty	Value in Tsh	Qty	Value in Tsh	Qty	Value in Tsh	Qty	Value in Tsh	Qty	Value in Tsh		
a)	Chloroxylenol 5% 5ltrs	17530 Gln	420,720,000	-	-	-	-	-	-	1320 Bt	420,720,000	Supplied	
b)	Methylated Spirit 5ltrs	19480 Gln	243,500,000	-	-	-	-	-	-	3600 Bt	243,500,000	Supplied	
c)	Povidone Iodine Liquid 10%	171540 Bt	300,195,000	-	-	-	-	-	-	5491 Bt	300,195,000	Supplied	
TOTAL TENDER VALUE												2,658,867,250	

e) Land

1) Purchased 800 sqm land to construct Staff houses and office

f) Sales in 2013-2019

Sales achievement made from the year	Sales Tsh
2013	466,322,567
2014	1,081,977,425
2015	894,627,535
2016	1,471,009,000
2017	2,447,678,118
2018	2,491,656,008
2019	3,015,910,018



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Product Planing for 2020

Sr.No.	Product Name	Packing Size	Annual Capacity	Market Price Tsh	Total Tsh
1	Methylated Spirit	100ml	240000	360	86,400,000
2	Methylated Spirit	1Lt	18000	2750	49,500,000
3	Methylated Spirit	5Lt	60000	12500	750,000,000
Disinfectants and Antiseptic sol					
4	Planitol (Cloroxyleneol 4.8%)	5lt	30000	25500	765,000,000
		1lt	2400	6000	14,400,000
		100ml	24000	800	19,200,000
5	Planilon (Chlorhexidine+Cetrimide Liq 1.5%+15%)	5Lt	4800	25500	122,400,000
		1lt	2400	6000	14,400,000
		100ml	12000	800	9,600,000
6	Lysol (Cresol saponated liq 50%)	5Lt	10000	18000	180,000,000
7	Planet Bleach 3.5% and 3.8%	5lt	20000	6500	130,000,000
External Preparations					
8	Dawa Ya mba(White Field Lotion)	100ml	60000	550	33,000,000
9	Hydrogen Paroxide sol 6% and Mouth wash 3%	100ml	100000	350	35,000,000
	Eusol	100ml	60000	270	16,200,000
10	Iodine Tincture	50ml	60000	750	45,000,000
11	Povidone Iodine	5lt	15000	40000	600,000,000
		250ml	150000	2350	352,500,000
		100ml	24000	1000	24,000,000
12	Gv Paint	50ml	24000	450	10,800,000
13	Hand wash Jasmine,Lemon,Rose 5lt	5lt	1200	8500	10,200,000
	Hand wash Jasmine,Lemon,Rose 500ml	500ml	14400	2200	31,680,000
14	Hand sanitizer 500ml	500ml	80000	6000	480,000,000
	Hand sanitizer 250ml	250ml	200000	4000	800,000,000
	Hand sanitizer 100ml	100ml	150000	2500	375,000,000
15	Tetmosol Soap 100gm	100gm	75000	1850	138,750,000
	Tetmosol Soap 75gm	75gm	250000	1500	375,000,000
Grand Total					5,468,030,000

3.) Update information on the following aspects

3a Shareholder Information

Name of Directors	Number of shares	% Holding
Munnangi Sitaramanjaneya Reddy	35,750	50.00%
Putta Venu Madhav	35,000	48.95%
Putta sampath kumar	250	0.35%
Sanjay Ramashray singh	250	0.35%
Tarkeshwar Rao Kollata	250	0.35%
Total Shares Issued	71,500	100.00%

3b Company Communication Information

Email address	balajipharmatz@gmail.com
Mobile Number	255 767 868 455
Land Line Telephone Number	-
Physical Address	PLOT NO. 12, NYERERE ROAD, VINGUNGUTI INDUSTRIAL AREA, P. O. BOX 40201, DAR ES SALAAM

3c Contact Person

Name Position	Sampath Kumar Putta
Communication Details	Email address balajipharmatz@gmail.com Mobile Number 255 767 868 455



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3d	Direct Employment	Foreign-Men	5
		Foreign-Women	-
		Local-Men	11
		Local-Women	9
3e	Indirect Employment	Estimated Total No. Type/Areas	10 Packing and Stores

Line of Item	Cost Foreign Currency	Cost Local Currency
a Land & Building	200,000	460,000,000
b Plant ,Machinery	35,000	80,500,000
c Vehicles	10,000	23,000,000
d Furniture	5,500	12,650,000
e Office Equipments	12,000	27,600,000
f Insurance Cover	200,000	450,000,000
g Pre- Operational Expenses	53,076.62	119,422,393
h Working Sub-Total Capital	222,222.22	500,000,000
Grand Total	737,799	1,673,172,393

5) Project Financing Own Arrangement

5a Bank Facilities

Taken 250 million OD facility & Stock Loan 250Million from GTB bank further Bank Facility on Land will be applied for further expansion of Business

6) Problems & Solutions

- Major problem we are facing is we are paying vat to TRA on all raw material and Packing Material we purchase and no refund of the vat we can claim as our products are pharmaceutical products, due to this we are getting price variation in the products to compete the local market prices.
- We are facing a lot of power failure due to this we need to run the factory on generator which is costing a lot and even the power which we receive also has lot of fluctuations.

7) Future Plan

- Generate Local Employment of approx 100 Persons on long term basis
- Purchase additional land and construction of our own Factory&ware house by end of 2018 to 2020
- Purchase of 4 Nos Transportation Trucks and 6 Nos of Staff cars by 2020

For Sri Balaji Pharma Ltd

Madhav
Director
Venu Madhav Putta

