





ZONGHII PLUMBING &  
GENERAL SUPPLIES LTD

# MINUTE SHEET

Ag. EXD *done* *18/10/2013*

The approved project has fulfilled the investment requirements, which are: -

(a) Minimum finance investment threshold has been exceeded, the project expects to invest ..... *US\$ 2.65M*

(b) Legal entity has been incorporated under certificate

No. *73271* ..... of *21/10/2009* .....

Based on the above, the letter of approval is hereby submitted for signature in order for the project to comply with the requirements of Section 17 of Tanzania Investment Act, 1997.

Submitted for signature.

*[Signature]*  
N. Senzia

DIF

17<sup>th</sup> October, 2013

## EXD

In response to the TIC letter of registration dated ..... *11<sup>th</sup> October 2013*

the project has submitted the required documents namely: -

(a) Company Board Resolution.

(b) Reference letter/Financing from ..... *Keays Commercial Bank*

(c) ..... *Title deed as evidence of land*

With the above submission EXD is requested to sign Certificate of Incentives No. *042545* ..... herein attached.

*3/01/2014*

APPROVED BY EXD	
Sign: <i>[Signature]</i>	.....
Date: <i>06/01/14</i>	.....

*[Signature]*  
DIF

# MINUTE SHEET

Dokezo  
No.

# ZONGII PLUMBING & GENERAL SUPPLIES LIMITED



Date: September 30th 2013

The Executive Director,  
Tanzania Investment Centre,  
P.O. Box 938 ,  
Dar es salaam.  
TANZANIA.

Dear Maadam,

**RE: PROJECT FOR MANUFACTURING PLASTIC PRODUCTS;**

We are in the process of establishing a facility for manufacturing of plastic products and accommodate a building for warehouse, office blocks, residential premises for some staffs and production units at Plot No. 451 & 461, Block A, Nyamhongolo Area, Illemela District - Mwanza City.

It is due to this reason that we kindly submit our application for TIC Certificate of Incentives to facilitate smooth implementation of our programme.

Attached herewith please find the following basic documents for your perusal and necessary action:

1. One (1) duly completed and signed Application Form for TIC Certificate.
2. A copy of our Certificate of Incorporation
3. A copy of the company's Memorandum and Articles of Association
4. A title for the Project Location.
5. A letter of credibility from our Banker.
6. Company Board Resolution to register with TIC
7. A copy of our Business Plan.

Thanking you for your kind consideration.

Yours' sincerely,

**ZONGII PLUMBING & GENERAL SUPPLIES LIMITED**

*Felix Alex Okwaro*

.....  
Felix Alex Okwaro  
DIRECTOR



NYAMHONGOLO AREA, PLOT NO. 461 & 451, BLOCK 'A' P.O. BOX 6419 - MWANZA.  
MOB: +255 754 699 667



# TANZANIA INVESTMENT CENTRE

## REGISTRATION FORM

FOR

## CERTIFICATE OF INCENTIVES

(Tanzania Investment Act 1997, Section 17 and 18,  
and the Investment Regulations:  
Regulation 42, Government Notice No. 318A of 2002)

**Tanzania Investment Centre**  
9A & B Shaaban Robert Street  
P. O. Box 938  
**DAR ES SALAAM**  
Tel. 022 2116328  
Fax. 022 2118253  
e-mail: [information@tic.co.tz](mailto:information@tic.co.tz)  
Website: [www.tic.co.tz](http://www.tic.co.tz)

(Please fill the form in duplicate)

UNITED REPUBLIC OF TANZANIA

THE TANZANIA INVESTMENT ACT  
(No. 26 of 1997)

APPLICATION FOR REGISTRATION  
(Made under Regulation 42)

To: The Executive Director  
Tanzania Investment Centre  
P. O. Box 938  
DAR ES SALAAM  
Tanzania

1. I/We FELIX ALEX OKWARD  
(director/directors/agent of ZONGII PLUMBING AND GENERAL SUPPLIES LIMITED  
(name of business enterprise) apply for registration of .....

under Section 17 of the Act and Part IV of the Investment Regulations, 2002.

2. The registered office of the company will be situated at PLOT N° 451 and 461  
BLOCK "A" AT NYAMHONGOLO - MWANZA CITY.

Copies of the following documents are attached to this application:

- (i) The Memorandum and Articles of Association/or partnership agreement  
(ii) Certificate of Incorporation/Registration  
(iii) A copy of the Project Profile or Feasibility Study showing the implementation period, programme of implementation and operative date  
(iv) Evidence of financing and evidence of land ownership for the project

3. The Head Office of the Company will be situated at PLOT N° 451 & 461; BLOCK "A"  
NYAMHONGOLO - MWANZA.

4. The Principal Officers of the Company are .....

① FELIX ALEX OKWARD

② LENARDA LEONARD MUMINDI

5. Auditors of the Company are W.M. KILELE & COMPANY

CHARTERED CERTIFIED PUBLIC ACCOUNTANT, P.O. BOX 1424 MZA.

6. The authorized share capital of the Company is Tshs./US\$ 15,000,000/=

DIVIDED INTO FIFTEEN THOUSAND ORDINARY SHARES  
OF SHILLINGS ONE THOUSAND (1000) EACH.

7. The intended capital investment of the Company in terms of Section 2(2) of the Act is Tshs./US\$ 2,650,000/=
8. The month and day of the financial year end is 31 DECEMBER.

Note: *failure to provide all the required information will result in the return of the application by the Centre.*

I/We enclose a cheque/cash made payable to the Tanzania Investment Centre for Tshs./US\$ TSHS. 162,000/= Being the Registration Fees. *In the event this application is unsuccessful we understand that this fee will not be refunded.*

I, FELIX ALEX OKWARD of Post Office Number 6419

MWANZA do solemnly and sincerely declare that I am a director/duly authorized agent of ZONGII PLUMBING AND GENERAL SUPPLIES LIMITED

AND that all the requirements of the Tanzania Investment Act, 1997 in respect of matters precedent to the registration of the business enterprise under the Act and incidental thereto have been complied with, AND I make this solemn declaration conscientiously believing the same to be true.

Declared at Dar-es-Salaam MWANZA

The 01 day of 10<sup>th</sup> 2013 }

  
Applicant

Before me:

Krassan S. G. G. G.  
  
ADVOCATE  
NOTARY PUBLIC  
&  
COMMISSIONER  
FOR OATHS  
MWANZA  
6199

Commissioner for Oaths

APPLICATION SUMMARY

Company Name: ZONGU PLUMBING AND GENERAL SUPPLIES LTD

Certificate of Incorporation Number: 73291 Status: NEW

Certificate of Incorporation Date: 21st OCTOBER 2009

Post Box: 6419

Town: MWANZA

Sector: MANUFACTURING

Sub-Sector: PLASTIC MANUFACTURING

Investment Financing Plan in Million US\$/Tshs.

Foreign Equity	Local Equity	Foreign Loan	Local Loan
	\$ 1,590,000/=		\$ 1,060,000/=

Project Objectives: MANUFACTURING OF PLASTIC PRODUCTS, EXTRUSION OF PVC PIPES AND OTHER PRODUCTS RELATED

Capacity: 50 TONS OF POLYETHYLENE/WEEK

Employment: Foreign: 3 Local: 46 Total: 49

Implementation Period: 3 YEARS

Project Location

Site/Plot/Block No.: PLOT N° 451 and 461, BLOCK "A"

Street: NYAMHONGOLO District: ILEMELA Region: MWANZA (Attach sketch map showing project location)

Shareholders	Nationality	%
FELIX ALEX OKWARD	TANZANIAN	80%
LENARDA LEONARD MUINDI	TANZANIAN	20%
.....	.....	.....
.....	.....	.....
.....	.....	.....

**Investment Breakdown** ~~US\$/Tshs.M~~

Land/Building	500,000/=
Plant	1,280,000/=
Vehicles	300,000/=
Furniture & Fittings	20,000/=
Pre-expenses	50,000/=
Others	—
Working Capital	500,000/=
<b>TOTAL</b>	<b>\$ 2,650,000/=</b>

**Contact Details:**

Name: FELIX ALEX OKWARD Title: DIRECTOR  
Telephone: +255 754 699 667 Fax: —  
Email: mulexfelix@yahoo.com

**Payments to be made payable to:**

TANZANIA INVESTMENT CENTRE  
STANDARD CHARTERED BANK TANZANIA LTD.  
SWIFT ADDRESS: SCBLTZTX  
ACCOUNT NO.: 8702006002000

TANZANIA



Certificate of Incorporation

Section 15

No 73291

I HEREBY CERTIFY THAT

**ZONGII PLUMBING AND GENERAL SUPPLIES**

**LIMITED =====**

is this day incorporated under the Companies Act, 2002 and that the Company is Limited

Given under my hand at Dar es salaam

this **21ST** day of **OCTOBER**

**TWO THOUSAND AND NINE**

Asst. Registrar of Companies

**THE COMPANIES ACT NO.12 OF 2002**

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**COMPANY LIMITED BY SHARES**

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**MEMORANDUM**

**AND**

**ARTICLES OF ASSOCIATION**

**OF**

**ZONGII PLUMBING AND GENERAL SUPPLIES LIMITED**

Incorporated this .....21..... Day of .....OCT..... 2009

Drawn by:  
Felix Alex Okwaro  
(Subscriber)  
P.O. Box 6419  
Mwanza

2500k 28/9/09  
2515

THE COMPANIES ACT 2002  
COMPANY LIMITED BY SHARES  
MEMORANDUM OF ASSOCIATION  
OF  
ZONGII PLUMBING AND GENERAL SUPPLIES

2500k 28/9/09  
2515

1. The name of the company is **ZONGII PLUMBING AND GENERAL SUPPLIES**
2. The registered office of the Company will be situate in the UNITED Republic of Tanzania
3. The subject for which the company in established are
  - (a) To deal with business of buying and selling plumbing materials in Tanzania and elsewhere in the world.
  - (b) To engage in the business of importation and sell all kinds of building materials in Tanzania.
  - (c) To engage in the importation and sell of agro and industrial chemicals in Tanzania and elsewhere in the world.
  - (d) To construct, equip, maintain and work omnibuses or other vehicles appropriate for the carriage of passengers or goods, and to carry on the business of omnibus proprietors and carriers of passengers and goods in Tanzania and the neighborhood, and in such other place or places as my from time to time be determined. .
  - (e) To purchase or otherwise acquire, construct sell, hire or let omnibuses engines, Machinery and other chattels and things used for any of the above purposes including all manners of spare parts.
  - (f) To carry on the business of dealers in, hirers, repairers, cleaners, store's, and warehouse's of motorcycles, motors, vans and other conveyances of all descriptions (all hereinafter comprised in the terms "motors and other things") whether propelled or assisted by means of petrol, steam gas, electrical animal or other powers, and of engines, bodies or other things used for, in or in connection with motors and other things.
  - (g) To construct garages and store houses and other buildings for the housing or repair of such vehicles, the storage of fuel and other oils and substances required for the working of the said vehicles, the warehousing of the goods carried, and the accommodation of the persons intending to be passengers.
  - (h) To import and deal in all manners of computers, electrical goods and gadgets, radio televisions and video recorders, music systems security systems and the like
  - (i) To carry on the business of importers and dealers in fuel and other oils, petroleum and the manufacture of lubricating oils and all accessories required for the equipment and operation of the said vehicles.
  - (j) To carry on the business of hoteliers, caterers, tourist agents, lodge keepers and tour operators and the like
  - (k) To carry on the business of mining and mineral prospecting all over Tanzania and deal with all types of minerals, precious and semi-precious stones including processing, retailing and export of the same.
  - (l) To cultivate, process and export all types of agricultural products including fibres, fruits, legume sand horticultural produce honeybees wax gum copal and tubers.
  - (m) To buy, sell, let or hire repair alter and deal in machinery component parts assessors and fittings of all kind for motors and motor cycles and other things and all articles and things



- referred to in clause (e) hereof or used in capable of being used in connection with the manufacture maintenance and working thereof.
- (20) To deal with and export all types of marine products.
  - (21) To import export or generally deal in provisions groceries hardware fire-arms, ammunition mining requirements, glassware, curlery ironmongery crockery leather goods perfumery soap fancy goods medicines drugs wines and spirants liquors and other articles, and commodities of personal and b household use and consumption and generally in manufactured goods of all types and merchandise of all kinds.
  - (22) To carry on the business of general merchants. General store-keepers universal providers, importers exporters and wholesale and/or retail traders of or otherwise dealers of and in cotton silk and woolen goods and textile fabrics of all kinds.
  - (23) To carry on the business of importers dealers and distributors of kerosene petrol motor spirit mineral oil crude oil petroleum lubricant oil grease and all other kinds of petroleum and mineral products.
  - (24) To amalgamate with, or enter into partnership or into any arrangement for sharing profits, union of interest co-operation joint adventure reciprocal concession or otherwise with any person or company carrying on engaged in or about to carry on or engage in any business or transaction which this company is authorized to carry on o engage in any business or transaction capable of being conducted so as directly or indirectly to benefit this company. And to take or otherwise acquire shares and securities of any such company and self hold re-issue with or without guarantee or otherwise deal with the same
  - (25) To promote another company for the purpose of acquiring all or any of the property and liabilities of this company or for any other purpose which may seem directly or indirectly calculated to benefit this company.
  - (26) To sell or dispose of the undertaking and property of the company or any part thereof for such consideration as the company may think fit and in particular for shares debentures or security of any other company having objectives altogether or in part similar to those of this company.
  - (27) To enter into any contracts agreements or arrangement with any governments or authorities supreme municipal local or otherwise that my seem conducive to the company objects or any of them and to obtain from any such government or authority any rights privileges and concessions which the company may think it desirable to obtain and to carry out exercise and comply with any such contracts agreement or arrangements a right privileges and concessions.
  - (28) To carry on the business of garage keepers and suppliers and dealers in petrol, electricity and other motive power. ,
  - (29) To contract erect maintain and alter any building machinery plan or works necessary or convenient for the purpose of the company.
  - (30) To undertake and execute any contracts for work involving the supply or use of any machinery and to carry out any ancillary or other work comprised in such contracts and carrying passengers and goods in Tanzania and the neighboring countries.
  - (31) Generally to purchase tale or lease or in exchange hire or otherwise acquire any real and personal property and any rights or privileges which the company may think necessary or convenient for the purpose of its business and in particular any land buildings easements machinery plant and stock -in-trade
  - (32) To invest an deal with money of the company not immediately required upon such securities and in such manner as the company may from time to time determine
  - (33) To carry on the business of tourist agents and to establish camps buildings and conveniences of all kinds for tourists and passengers including hotel and lodging accommodation guides and reading rooms.

- (bb) To establish depts. and agencies in different parts of the world for the purpose of carrying on any or all of the business of the company.
- (cc) To apply for purchase or otherwise acquire any patents licenses concessions and the like conferring any exclusive or non exclusive or limited right to use or any secret or other information as to any invention which may seem capable of being used for any of the purposes of the company or the acquisition of which may seem calculated directly or indirectly to benefit the company and to use exercise development or grant licenses in respect of or otherwise turn to account the propriety right or information so acquired.
- (dd) To do all such other things as the company may think are incidental and conducive to the attainment of the above objects

AND it is hereby declared that in the interpretation of these clauses the powers conferred on the company by any paragraph shall not be restricted by reference to any other paragraph or to be name of the company or by the juxtaposition of two or more objects and that in the event of any ambiguity every paragraph hereto including this clause shall be construed in such a way as to widen and not to restrict the powers of the company.

- 4. The liability of the members is limited
- 5. The share capital of the company in Tanzania shillings fifteen Million (TShs. 15,000,000/- ) divided into fifteen thousand ordinary shares of shillings one thousand (1,000) each.

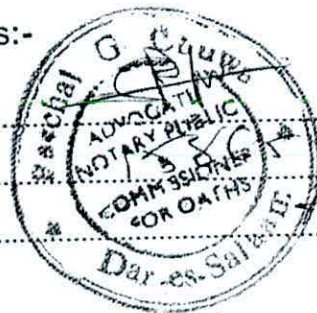
We the several persons who names and addresses are subscribed hereof are desirous of being formed into a company in pursuance of this memorandum of association and we respectively agree to take the number of shares in the capital of the company set opposite our respective names.

Names, Address, and Description of Subscribers	Number of Shares Taken by Each Subscriber	Signature
FELIX ALEX OKWARO P.O.BOX 6419 MWANZA	80	
LENARDA LEONARD MUINDI P.O.BOX 6419, MWANZA	20	

Dated at Dar es Salaam this 6 day of Oct. 2009.

Witness to the above signatures:-

Signature .....  
 Postal address .....  
 Qualification: .....



28/11  
2515  
2,500/-  
28/9/09

**THE COMPANIES ACT NO 12 OF 2002  
COMPANY LIMITED BY SHARES  
ARTICLES OF ASSOCIATION**

**OF  
DONGII PLUMBING AND GENERAL SUPPLIES LIMITED**

**INTERPRETATION**

in these articles unless the context otherwise requires

"Tanzania"	means the united republic of Tanzania
"The Act"	means the companies Act No 12 of 2002.
"The Articles"	means these Articles of Association as originally framed on as altered from time to time by Special Resolution:
"the directors"	means the Directors for the time of the Company
"the Secretary"	means the secretary of the Company and any person appointed to perform the duties of Secretary.
"the Office"	means the registered office for the time being of the company
"the Seal"	means the Common Seal of the Company
"persons"	Includes corporation, registered village. Co-operative society or government:

The singular includes the plural and vice versa

The Company is a private and accordingly:-

- (a) The right to transfer shares is restricted in the manner hereinafter prescribed;
- (b) the number of members of the company ( exclusive of the person who are in the employment of the company and persons who having been formerly in the employment and have continued after the degeneration of such employment to the members of the company) is limited to fifty (50).  
Provided that where two or more persons hold one or more shares in the company jointly they shall for the purpose of this Article be treated as a single member .
- (c) Any invitation to the public to subscribe for any shares or debentures of the company is prohibited;
- (d) The company shall not have power to issue share warrants to bearer.

#### SHARE CAPITAL AND SHARES:-

4. The share capital of the company is Tanzanian shillings Ten million (Sh.10,000,000/=) divided into Ten thousand ordinary shares of shillings one thousand (1000/=) each.

5. The shares of the Company shall be under the control of the Board of Directors and Memorandum of Association and without prejudice to any special rights previously conferred on the holders of existing shares of class of shares, may be issued with such preferred, deferred or other special rights, or such restrictions, whether in regard to dividend, Voting, return of capital or otherwise, as the company may from time to time by special resolution determine, and any preference share may, with the sanction of a special resolution.

6. If at any time the share capital is divided into different classes of the shares, the rights attached to any class ( unless otherwise provided by the terms of issue of the shares of that class) may be varied with the consent in writing of the holders of three-fourths of the issued shares of that class or with the sanction of an extraordinary resolution passed at a separate general meeting the provisions of these regulations relating to general meeting shall mutates mutans apply.

7. Every person whose name is entered as a member in the in the register of the members shall without payment, be entitled to a certificate under the seal of the company specifying the share of shares held by him or such body and the amount paid up thereon, provided that in respect of the share or shares held jointly by several persons the Company shall not be bound to issue more than one certificate, and delivery of certificate for a share to one of several joint holders shall be sufficient delivery to all.

8. The company shall be entitled to treat the person whose name appears upon the register in respect of any share or shares as the absolute owner therefore and shall not be under any obligation to recognise any trust or equity or equitable claim to or partial interest in such shares whether or not it shall have express or other notice thereof.

9. If a share certificate is defaced, lost or destroyed it may renewed on payment. of such fee, it any not exceeding one shilling, and on such terms, if any as to evidence and indemnity as the Directors think fit.

#### LIEN

10. (I) The Company shall have a first and paramount lien on every share for all monies (whether presently payable or not) called or payable at fixed time in respect of the share and the Company shall also have a first and paramount lien on all shares standing in the name of any person for all Directors may at any time declare any share to be wholly or in part exempt from the provisions of this Article.

(ii) The lien here by conferred shall attach to all shares registered in the name of any person indebted or under liability to the Company, whether he be the sole registered holder of the on of the several joint holders.

(iii) The Company' lien if any, on a share shall extend to all dividends payable thereon.

11. The company may sell in such manners as the Directors thin fit, any shares on which the Company has lien, but no sale shall be made unless some sum in respect of which the lien exists is presently payable, nor until the expiration of twenty- eight days after a

in writing, stating and demanding payment if such part of the amount in respect of which the lien exists as is presently payable, has been given to the registered holder for the time being of shares, or the person entitled by reason of his death or bankruptcy to the shares.

19. For giving effect to any such sale the directors' may authorize some person to transfer the shares sold to the purchaser thereof. The purchaser shall be registered as the holder of the shares comprised in any such transfer' and shall not be bound to see to the application of the purchase money nor shall his shares be affected by an irregularity or invalidity in the proceedings in reference to the sale.

20. The proceeds of the sale shall be applied in payment of such part of the amount in respect of which the lien exists as is presently payable and the residue shall be held subject to a like lien for sums not presently payable as existed upon the shares prior to the sale) by the company on behalf of the person entitled to the shares at the date of the sale.

### CALLS ON SHARES

21. The directors may subject to any conditions of attachment, from time to time make calls upon the members in respect of any money unpaid on their shares (whether on account of the nominal value of the share or by way of premium provided that no call shall be payable at less than thirty days from the date appointed for the last call, and each member shall (subject to being given at least fourteen days notice specifying the time or times and place of payment) pay to the company at the time or call may be revoked or postponed as the Directors may determine.

22. Joint holders of share shall be jointly and severally liable to pay all calls in respect thereof.

23. If a sum called in respect of a share is not paid before or on the day appointed for payment thereof the person from whom the sum is due shall pay interest upon the sum at the rate of either percent per annum from the day appointed for the payment thereof to the date of the actual payment but the Directors shall be at liberty to waive payment of that interest wholly or in part.

24. The Directors may make arrangement on the issue of shares for difference between the holders in the amount of calls to be paid and in the time of payment.

25. The Directors may if they think fit, receive from any member willing to advance the same all or any part of the moneys uncalled and unpaid upon any shares held by him as a payment in advance of calls which shall extend, the liability upon the shares in respect of which is advance and upon all or any of the moneys so advance may (until the same would but for such advance become presently payable) pay interest at such rate (not exceeding without the sanction of the company in general meeting as may be agreed upon between the member paying the sum in advance and the director.

### TRANSFER AND TRANSMISSION OF SHARES

26. Subject to the provision hereinafter contained shares in the Company shall be transferable by written instrument in the common form hereunder provided signed by both the transfer and the transferee, and the transferor shall be deemed to remain the holder of the share until the name of the transferee is entered in the register of members in respect thereof.

21. Save as in hereinafter provide, the Directors may in their absolute discretion declare to register any transfer of shares to a person of which they do not approve not being already a member of the company, and may also decline to register any transfer of shares on which the Company has lien. The Directors may also suspend the registration of transfers during the period of fourteen days immediately preceding the Annual General meeting in each year. The Direction may also decline to recognise any instrument of transfer unless:-

(a) a fee not exceeding two shillings is paid to the Company in respect thereof and

(b) The instrument of transfer is accompanied by the certificate of the shares to which it relates and such other evidence as the Directors may reasonably require showing the right of the transfer to make the transfer.

22. If the Directors refuse to register a transfer of any shares they shall with two months after the date of which the transfer was lodged with the company send to the transferee notice of the refusal.

23. The legal personal representative of a deceased holder of a shares shall be the only person recognized by the company of having any title to the share and in case of a share registered in the names of two or more holders, the survivors or survivor or the legal personal representative of the survivor shall be the only person recognise by the company as having any title to the share.

24. Any person becoming entitled to a share in consequence of the death or bankruptcy of a member shall upon such evidence being produced as may from time to time be property required by the directors, have the right either to be registered as a member in respect of the share or instead of being registered himself to make such transfer of the shares as the deceased as or bankrupt persons could have made but the directors shall in either case have the same right to decline or suspended registration as they would have had in the case of a transfer of the share by the deceased or bankrupt person before the death or bankruptcy. Any person so becoming entitled to a share shall be entitled to the same dividends as other advantages to which he would be entitled if he were the registered holder of the share, except that he shall not before being registered as a member in respect of the share be entitled in respect of it to exercise any right conferred by membership in relation to meetings of the company.

25. Save as is hereinbefore provided, no shares in the company shall be transferred otherwise than to a person who is already a member of the company until the rights of pre-emption hereby conferred shall have been exhausted that is to say:-

(a) Every member or other person referred to in article 23 who intends to transfer shares (hereinafter called the vendor) shall give notice in writing to the board of his intention so do such notice shall constitute the board his agent for the sale of the said shares in one or more lots at the discretion of the board to members of the company at praise to be agreed upon by the vendor and the board or in defaults of agreement at a apprise which the auditor of the company for the time being shall certify by writing under his hand to be in his opinion the fair selling value thereof as between a willing vendor and a willing purchaser .

(b ) Upon the price being fixed as aforesaid they shall forth with give notice to all the members of the company of the number and price of the shares to be sold and invite each of them to state in writing within thirty days from the date of the said notice whether he is willing to purchase any and if so what maximum number of the said shares.

(c) At the expiration of the said thirty days the board shall allocate the said shares to the member or amongst the members who shall have expressed his or their willingness to purchase as aforesaid so far as may be pro rata according to the number of shares already held by them respectively PROVIDED THAT no member shall be obliged to take more than the said maximum number of shares so notified by him as aforesaid.

(d) Upon such allocation being made the vendor shall be bound on payment of the said price to transfer the shares to the purchasers. If he makes default in so doing the chairman for the time being of the directors of the company or failing him one of the directors duly nominated by resolution of the board for that purpose shall forthwith be deemed to be the duly appointed attorney of the vendor with full power to execute complete and deliver in the name and on behalf of the vendor a transfer of the shares to the purchasing member and the board may receive and give a good discharge for the purchase money on behalf of the vendor and enter the name of the purchaser in the register of members as holder of the transfer of the shares purchased by him.

(e) In the event of the whole or any lot of shares offered through the board as provide by this article not being sold in the manner by that article provided, the Article not being sold in the manner by that article provided the vendor may at any time within six calendar months after the noticed given by the board to the members transfer the shares not so sold to any person (subject to Article 20) and any price.

#### FORFEITURE OF SHARES

26. If a member fails to pay any call or installment of a call on the day appointed for payment thereof the directors may at any time thereafter during such time as any part of such call or installment as is unpaid serve a notice on him requiring payment of so much of the call or installment as is unpaid together with any interest which may have accrued.

27. The notice shall name a further day (not earlier than the expiration of fourteen days from the date of the notice) on or before which the payment required by the notice is to be made and shall state that, in the event of non-payment at or before the day appointed the shares in respect of which the call was made will be liable to be forfeited.

28. If the requirements of any such notice as aforesaid are not complied with, any share in respect of which the notice has been given may at any time thereafter before the payment required by the notice has been made be forfeited by a resolution of the Directors to that effect, and such forfeiture shall extend to any share so forfeited not actually paid at the date of the said notice.

29. A forfeited share may be sold or otherwise disposed of on such term and in such manner as the Directors think fit, and at any time before a sale or disposition the forfeiture may be cancelled on such terms as the directors think fit.

30. A person whose shares have been forfeited shall cease to be a member in respect of the forfeited shares but shall, notwithstanding remain liable to pay to the company all moneys which, at the date of the forfeiture, were presently payable by him to the company in respect of the shares, but his liability shall cease if and when the company receives payment in full of the nominal amount of the shares.

31. A statutory declaration in writing that the declaring is a Director of the Company. And that a share in the Company has been duly forfeited or expropriated on a date estate in the declaration shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the share. The Company may receive the consideration if any

given for the share on any sale or disposition thereof and may execute a transfer of the share in favor of the person to whom the share is sold or disposed of and he shall thereupon be registered as the holder of the share and shall not be bound to see to the application of the purchase money if any nor shall his title to the share be affected by any irregularity or invalidity in the proceedings in reference to the forfeiture or expropriation sale or disposal of the share.

32. The provisions of these articles as to forfeiture shall apply in the case of non payment of any sum which by the terms of issue of a share, becomes payable at a fixed time, whether on account of the amount of the share, or by way of premium as if the same been payable by virtue of a call duly made and notified.

#### CONVERSION OF SHARES INTO STOCK

33. The Company may by ordinary resolution convert any paid-up shares into stock, and reconvert any stock into paid-up shares of any denomination.

34. The holders of stock may transfer the same or any part thereof, in the same manner, and subject to the same regulations as and subject to which the stock arose might previously to conversion have been transferred or as near thereto as circumstances admit but the Directors may from time to time fix the minimum amount of stock transferable and restrict or forbid the transfer of fractions of the minimum but the minimum shall not exceed the nominal amount of the shares from which the stock arose.

35. The holders of the stock shall according to the amount of the stock held by them, have the same rights privileges and advantages as regards dividends voting at meeting of the company and other matter as if they had the shares from which the stock arose but no such privilege or advantage (except participation in the dividends and profits of the company) shall be conferred by any such aliquot part of stock as would not, if existing in shares have conferred that privilege or advantage.

36. Such of the regulations of the Company as are applicable to paid-up shares shall apply to stock and the words "share" and "share-holder" therein shall include "stock" and "stock-holder."

#### ALTERATION OF CAPITAL

37. The Company may from time to time by special resolution increase the share capital by such sum to be divided into shares of such amount as the resolution shall prescribe.

38. Subject to any direction to the contrary that may be given by the resolution sanctioning the increase of share capital, all new shares shall before issue be offered to such person as at the date of the offer are entitled to receive notice from the company of General Meetings in proportion as nearly as the circumstance admit, to the amount of the existing shares to which they are entitled. The offer shall be made by notice specifying the number of shares offered and limited a time with which the offer if not accepted will be deemed to be declined and after the expiration of that time or on receipt of an intimation from the person to whom the offer is made that he declines to accept the shares offered the Directors may dispose of the same in such manner as they think most beneficial to the Company. The Directors may likewise so dispose of any new shares which (by reason of the ratio which the new shares bear to shares held by person entitled to an offer of new shares) can not in the opinion of Directors be conveniently offered under this Article.

39. The new shares shall be subject to the same provisions which reference to the payment of calls lien transfer transmission forfeiture and otherwise as the shares in the original share capital.

40. The Company may by ordinary resolution:-

(a) consolidate and divide all or any of its shares capital into shares of larger amount than its existing shares:

(b) Sub-divide its existing shares, or any of them into shares of smaller amount than is fixed by the memorandum of Association subject nevertheless to the provision of Section 51 (I) (d) of the Act:

(c) Cancel any shares which at the date of the passing of the resolution have not been taken or agreed to be taken by any person

41. The Company may by special resolution reduce its share capital in any manner and with and subject to any incident authorized and consent required by law.

#### GENERAL MEETINGS

42. A General Meeting shall be held once in every calendar year at such time (not being more than fifteen months after the holding of the last preceding General Meetings) and place a may be determined by the Directors. In default of a General Meeting so held a General Meeting may be convened by anyone member in the same manner as nearly as possible as that in which meetings are to be convened by the Directors.

43. All General Meeting other than the Annual General Meeting shall be called Extraordinary General Meeting.

44. The Directors may whenever they think fit, convene an Extraordinary General Meeting and Extraordinary General Meeting shall also be convened on such requisition or in default may be convened by such requisitions as provided by Section 114 of the Act.

#### NOTICE OF GENERAL MEETINGS

45. Subject to the provisions of Section 117 (2) of the Act relating to special resolutions seven days notice at the least (exclusive of the day on which the notice is served or deemed to be served but inclusive of the day for which notice is given) specifying the place the day and the hour of meeting and in case of special business the general nature of that business shall be given in the manner hereinafter mentioned or in such other manner if any as may be prescribed by the company in General Meeting to such persons as are under the regulations of the Company but with the consent of all the members entitled to receive notice of some particular meeting that meeting may be convened by such shorter notice and in such manner as those members may think fit.

46. The accidental omission to give notice of a meeting to or the non-receipt of notice of a meeting by any member shall not invalidate the proceedings at any meetings.

#### PROCEEDING AT GENERAL MEETINGS

47. All business shall be deemed special that is transacted at an extraordinary meeting, and all that is transacted at the Annual General Meeting with the exception of sanctioning dividend the consideration of the accounts balance sheets and the ordinary report of the Directors and Auditors the Election of Directors and other officers in place of those retiring by rotation, and the appointment and fixing of the remuneration of the Auditors.

48. No business shall be transacted at any General Meeting unless a quorum of members is present at the time when the meeting proceeds to business have as herein otherwise provided two members present in person or by proxy shall be a quorum.

49. If within half an hour from the time appointed for the meeting a quorum is not present the meeting if convened upon the requisition of a member or members shall be dissolved in any other case it shall stand adjourned to the same day in the next week at the same time and place and if at the adjourned meeting a quorum is not present within half an hour from the time appointed for the meeting the members present shall be a quorum.

50. The Chairman, if any, of the Board of Directors shall preside as Chairman at every General Meeting of the Company.

51. If there is no such Chairman or if at any meeting he is not present within fifteen minutes after the time appointed for holding the meeting or is unwilling to act as Chairman the Directors present shall select one of their number to be Chairman of the meeting or if no Director be present or if none of the Directors present is willing to act as Chairman the members present shall choose one of their number to be Chairman of the meeting.

52. The Chairman may with the consent of any meeting at which quorum is present (and shall if so directed by the meeting) adjourn the meeting from time to time and from place to place, but no business shall be transacted at any adjourned meeting other than the business unfinished at the meeting room which the adjournment took place. When a meeting is adjourned for ten days or more notice of the adjourned meeting shall be given as in the case of an original meeting save as aforesaid it shall not be necessary to give any notice of an adjournment or of the business to be transacted at any adjourned meeting.

53. At any General Meeting a resolution put to the vote of the meeting shall be decided on a show of hands unless poll is demanded (before or on the declaration of the results of the show of hands) by at least one member who is present in person or by proxy entitled to vote, if such member, or members together hold not less than fifteen percentum (15%) of the issued shares of the Company and unless poll has been so demanded a declaration by the Chairman that a resolution has been carried or carried unanimously or by a particular majority or lost and an entry to that effect made in the minutes shall be conclusive evidence of the fact. The demand for a poll may be withdrawn.

54. If a poll is duly demanded it shall be taken in such manner as the Chairman directs, and the results of the poll shall be deemed to be the resolution of the meeting at which the poll was demanded.

55. In case of an equality of votes whether on a show of hands or on a poll, the Chairman of the meeting shall be entitled to a second vote.

56. A poll demanded on the election of a Chairman or on a question of adjournment shall be taken forthwith. A poll demanded on any other question shall be taken at such time as the Chairman directs.

57. An ordinary resolution of the Company determined on without any General meeting and evidenced by writing under the hands of all the Directors or a sole Director and of members of the Company holding in the aggregate three fourths of the issued shares of the Company shall be as valid and effectual as an ordinary resolution duly passed at a General Meeting of the Company.

## VOTE OF MEMBERS

58. On a show of hands every member present in person shall have one vote. On a poll every member shall have one vote for each share of which he is the holder. On a poll votes may be given either personally by proxy.
59. In the case of joint holders the vote of the senior who tenders a vote, whether in person or by proxy, shall be accepted to the exclusion of the votes of the other joint holders, and for the purpose seniority shall be determined by the order in which the names stand in the register of members.
60. A member of unsound mind, or in respect of whom an order has been made by any court having jurisdiction on lunacy, may vote whether on a show of hands or on a poll, by his committee curator bonis, or other person in the nature of committee, or curator bonis, appointed by the court, and any such committee, curator bonis, or other person may, on a poll, vote by proxy.
61. No member shall be entitled to vote any General Meeting unless all calls or other sums presently payable by him in respect of shares in the Company have been paid.
62. The instrument appointing a proxy shall be in writing under the hand of the appointer or the Corporation either under the Common Seal or under the hand of an officer or attorney so authorised.
63. The instrument appointing a proxy and the power of attorney or other authority if any under which it is signed or a naturally certified copy of the power or authority shall be deposited at the registered office of the Company not less than forty-eight hours before the time for holding the meeting or adjourned meeting or taking of the poll at which the person named in the instrument proposed to vote and in default then the instrument of proxy shall not be treated as valid.
64. An instrument appointing a proxy may be in the following form, or in any other form which the Directors shall approve.
65. Any corporation which is a member of the Company may by resolution on its behalf authorise its Directors or other governing body to authorise such person as it thinks fit to act as its representative at any meeting to exercise the same powers on behalf of the Corporation which he presents as the Corporation could exercise if it were an individual member of the Company.

## BOARD OF DIRECTORS

66. Unless and until the company in General Meeting shall otherwise determine the number of Directors shall not be less than two.
67. (a) The remuneration of the Directors shall from time to time be determined by the Company in General Meeting  
(b) In addition to their usual remuneration of directors shall also be paid such traveling, hotel and other expenses as may reasonably be incurred by them in the execution of their duties, including any such expenses incurred in connection with their attendance at meetings of Directors.
68. Unless otherwise determined by an Extraordinary Resolution of the Company the number of Directors shall not be less than two and more than eighteen appointed by the members in proportion to their shares in the Company who shall also appoint the Chairman of the Board of Directors.

## POWER AND DUTIES OF DIRECTORS

9. The business of the company shall be managed by the Directors, who may pay all expenses incurred in getting up and registering the Company, and may exercise all such powers of the company as are not by the Act or by these Articles required to be exercised by the Company in General Meeting subject nevertheless to any regulation of these articles to the provisions of the Act and to such regulations being not inconsistent with the aforesaid regulations or provisions as may be prescribed by the Company in General Meeting shall invalidate any prior act of the Directors which would have been valid if that regulation had not been made.

10. The Director may from time to time appoint one or more of their number to the office of managing Director or may appoint any person or body corporate to manage the Company for such term and at such remuneration as they may think fit, and they may entrust to and confer upon said Managing Director shall terminate if so facto if he ceases for any reason to be a Director.

11. The Board of Directors shall cause minutes to be made in books provided for the purpose:-

- a) of all appointments of officers made by the directors;
  - b) of the names of the Directors present at each meeting of the Directors and of any Committee of the Directors;
  - c) of all resolutions and proceedings at all meetings of the company and of the Directors and of Committees of Directors
- and every Director present at any meeting of Directors or committee of Directors shall sign his name in a book to be kept for that purpose.

## DISQUALIFICATION OF DIRECTOR

12. The office of Director shall be vacated if the director:-

- a) Without the consent of the Company in General Meeting holds any other office of profit under the Company except that of managing Director: or
- b) becomes bankrupt; or
- c) becomes prohibited from being a Director by reason of any order made under Section 13 or 269 of the Act; or
- d) is found lunatic or to be unsound mind; or
- e) resigns his office by notice in writing to the Company: or but any act done in good faith by a Director whose office is vacated as aforesaid shall be valid unless prior to the giving of such act written notice shall have been served upon the Director Minute Book stating that such Director has ceased to be a director.

## PROCEEDINGS OF DIRECTORS

13. The Directors may meet together for the dispatch of business adjourn and otherwise regulate their meetings as they think fit. Questions arising at any meeting shall be decided by a majority of votes. In case of an equality of votes the chairman shall have a second vote.

14. The quorum necessary for the transaction of the business of the Directors may be fixed by the Director and unless so fixed shall be two Director present either personally or by their alternate.

75. The continuing Director may act notwithstanding any vacancy in their body but if and so long as their number is reduced below the number fixed by or pursuant to these articles as the quorum of Directors. The continuing Directors/Director may act for the purpose of summoning a General Meeting of the Company but for no other purpose.
76. If at any meeting the chairman is not present within fifteen minutes after the time appointed for holding the same the Director present may choose one of their number to be Chairman of the meeting.
77. The Director may delegate any of their powers to committees consisting of such members of their body as they think fit and any committee so formed shall in the exercise of the powers so delegated conform to any regulations that may be imposed on them by the Directors.
78. A committee may elect a Chairman of their meetings if no such chairman is elected or if at any meeting the Chairman is not present within five minute after the time appointed for holding the same the members present may choose one of their member to be Chairman of the meeting.
79. A committee may meet and adjourn as they think proper. Questions arising at any meetings shall be determined by a majority or votes of the members present, and in case of an equality of votes the matter in question shall be referred to the Board of Directors.
80. At all acts done by any meeting of Directors of a committee of Directors or by any person acting as a director shall notwithstanding that it be afterwards discovered that there was some defect in the appointment of any such director or persons acting as aforesaid or that they or any of them were disqualified be as valid as if every such person had been duly appointed and was qualified to be a director.
81. A resolution in writing signed by all the Directors or by all the members of a committee for the time being shall be as valid an effectual as a resolution passed at a meeting of the directors or as the case may be of such committee duly called and constituted. Such resolution may be contained in one document or in several documents in like form each signed by one or more of the Directors or members of the committee concerned.

#### SECRETARY

82. The Secretary shall be appointed by the Directors for such term, at such remuneration and upon such conditions as they may think fit, and any Secretary so appointed may be removed by them
83. No person shall be appointed or hold office as a Secretary who is:-
- (a) the Director of the Company
  - (b) a corporation the sole Director which is the sole Director of the company or
  - (c) the sole Director of a corporation which is the sole Director of the company.
84. A provision of the Act or these regulations requiring or authorising a thing to be done by or to a Director and the Secretary shall not be satisfied by siths being done by or to the person acting both a Director and as or in place of the secretary.

#### DIVIDENDS AND RESERVE

85. The company in general meeting may declare dividends but no dividend shall exceed the amount recommended by the Directors.

86. The Directors may from time to time pay to the members such in term dividends appear to the director to be justified by the profits of the company.

87. No dividend shall be paid otherwise than out of profits.

88. Subject to the rights of persons if any entitled to shares with special rights as dividends all dividends shall be declared and paid according to the amounts paid on the shares, but if and as long as nothing is paid up on any of the shares in the company dividends may be declared and paid according to the amounts of the shares. No amount paid on a share in advance of calls shall while carrying interest, be treated for the purpose of this articles as paid on the share.

89. The Directors may before recommending any dividend set aside out of the profits of the company such sums as they think proper as a reserve or reserves which shall at the discretion of the directors, be applicable for meeting contingencies or for equalizing dividends or for any purpose to which the profits of the Company may be properly applied and pending such application may at the like discretion either be employed in the business of the company or be invested in such investment (other than shares of the company) as the Directors may from time to time think fit.

90. Any dividend may be paid by cheques or warrant sent through the post to the registered address of the member or person entitled thereto or in the case of joint holders to any of such joint holders at his registered address or to such persons and such address as the member or person entitled or such joint holders, as the case be may direct. Every such cheque or warrant shall be made payable to the order of the persons to whom it is sent or to the order of such other person as the member or person entitled or such joint holders as the case may be may direct.

91. No dividend shall bear interest against the company.

#### CAPITALISATION OF RESERVES .

92. (a) The Company in General Meeting may upon the recommendation of the Directors resolve that it is desirable to capitalise any part of the amount for the time being standing to the credit of any of the Company's reserve accounts or to the credit of the profit and loss account or otherwise available for distribution amongst the members who would have been entitle thereto if distributed by way of dividend and in the same proportions on condition that the same be not paid in cash but be applied either in or towards paying up any amounts for the time being unpaid on any shares held by such members respectively in paying up in full unissued shares or debentures of the company to be allotted and distributed credited a fully, paid up to an amongst such members in the proportion aforesaid or partly in the one way and partly in the other and the directors shall give effect to such resolution PROVIDED THAT a share premium account and a capital redemption reserve fund may, for the purpose of this article only be applied in the paying up of unissued shares to be issued to members of the company as full paid in bonus shares.


Wherever such a resolution as aforesaid shall have been passed the Directors shall make all appropriations and applications of the undivided profits resolved to be capitalised thereby and all allotments and issued of full paid shares of debentures, if any and shall generally shall do all acts and things required to give effect thereto, with full powers to the Directors to make such provision by the issue of fractional certificates of by payment in cash or otherwise as they think fit for the case of shares or debentures becoming

**THE SEAL**

08. The Directors shall provide for the safe custody of the seal. The seal of the company shall not be affixed to any instrument except by the authority of a resolution of the Board of Directors and in the presence of at least two Directors or a Director and the Secretary or such other person as the Directors may appoint for the purpose and those two directors may appoint for the purpose and those two directors or director and secretary or other person as aforesaid shall sign every instrument to which the seal of the company is so affixed in their presence.

**WINDING UP**

09. If the company shall be wound up the liquidator may with the sanction of an extraordinary resolution of the company and having due regard to the respective rights of the holders of different classes of shares to which special rights are attached divide amongst the members in specie or kind the whole or any part of the assets of the company and may for such purpose set such value as he deems fair upon any property to be divided as aforesaid any may determine how such division shall be carried out as between the different classes of members. The liquidator may with the like sanction vest the whole contributors as the liquidator with the like sanction shall think fit but so that no member shall be compelled to accept shares or other securities whereon there is any liability. Subject to the provisions of the Act every Director or other officer and auditor of the company shall be indemnified out of the assets of the company against all costs charges expenses losses and liabilities which he may sustain or incur in or about the execution of his office or otherwise in relation thereto.


Names, Address, and Description of Subscribers	Number of Shares Taken by Each Subscriber	Signature
ELIX ALEX OKWARO P.O. BOX 6419 DAR ES SALAAM	80	
NARDA LEONARD MUINDI P.O. BOX 6419, DAR ES SALAAM	20	N. Muindi

Dated at Dar es Salaam this 6 day of Oct. 2009.

Witness to the above signatures:  
 Signature \_\_\_\_\_  
 Postal address \_\_\_\_\_  
 Qualification: \_\_\_\_\_



FILE No. 30039  
 REGISTERED ON 19.11.2010  
 at 8.00 A.  
*Pine Mwiray*  
 Asst. Registrar of Titles



Stamp Duty and Revenue Receipt No. 42073386  
 of 3.11.2010 issued.  
*Pine Mwiray*  
 Assistant Registrar of Titles

THE UNITED REPUBLIC OF TANZANIA  
 THE LAND ACT, 1999  
 (NO. 4 OF 1999)

Land Form No. 22  
 TANGANYIKA  
 STAMP DUTY PAID OF  
 ORIGINAL S.S. 26160/-  
 Receipt No. 42073386 of 3.11.010  
*Pine Mwiray*  
 Asst. Registrar of Titles

CERTIFICATE OF OCCUPANCY  
 (Under Section 29)

Title No. 30039  
 L. O. No. 4-9002  
 L.D.No.MCC/L/51741

The 18th day of November, 2010

THIS IS TO CERTIFY that MARTIN DAUD of P.O.Box 3037, MWANZA.

(hereinafter called ("the Occupier")) is entitled to the Right of Occupancy (hereinafter called "the Right") in and over the land described in the Schedule hereto (hereinafter) called "the Land") for a term of sixty six years from the first day of October, Two thousand and ten according to the true intent and meaning of the Land Act and subject to the provisions thereof and to any regulations made thereunder and to any enactment in substitution therefor or amendment thereof and to the following special conditions:-

1. The Occupier having paid rent up to the thirtieth day of June 2011, shall thereafter pay rent of shillings two hundred sixty two thousand six hundred sixty five (Tshs 262,665/=) only a year in advance on the first day of July in every year of the term without deduction PROVIDED that the rent may be revised by the Commissioner for Lands.
2. The Occupier shall:-
  - (i) Be responsible for the protection of all beacons on the land throughout the term of the Right. Missing beacons will have to be re-established at any time at the

Certified as a true Copy of the Original  
*[Signature]*  
 Hassan S. Gilla  
 Advocate, Notary Public & Commissioner of Oaths  
 P.o Box 6199 Mwanza

- (ii) Occupier's expenses as assessed by the Director responsible for Surveys and Mapping.
- (iii) Do everything necessary to preserve the environment and protect the soil and prevent soil erosion on the land and do all things which may be required by the authorities responsible for environment and to achieve such objective.
- (iv) Build on the land buildings (hereinafter called "the buildings") in permanent materials designed for use in accordance with the conditions of the Right and which conform to the building line (if any) decided by the **Mwanza City Council** (hereinafter called "the authority");
- (v) Buildings plans to be submitted to the **Mwanza City Council** within six months from the commencement of the Right.
- (vi) Building construction to begin within six months after the approval of the plans.
- (vii) Building to be completed within thirty-six months from the commencement of the Right.

3. The occupier shall further;

- (i) make and maintain on the land throughout the term adequate arrangements for water supply, drainage and disposal of trade refuse and effluent to the satisfaction of Authority;
- (ii) make and keep all buildings on the land rat - proof and carryout such measures as the Medical Officer of Health for the Authority may require for this purpose;
- (iii) provide and maintain on the land such ablution facilities and take and maintain such hygienic measures as may be required by the said Medical Officer of Health;
- (iv) fence the land with good quality fencing, car- parking space shall be proved as required by the Authority. Loading and unloading facilities shall be provided with boundaries of land.

4. **USER:** The land and the buildings to be erected thereon shall be used for **Industrial Service Trades Purposes only; Use Group 'M' Use Class (a) or (b) or (c) as defined in the Town and Country Planning (Use Classes) Regulations, 1960 as amended in 1993.**

Certified as a true Copy of the Original  
  
Kajum S. Gilla  
Advocate, Notary Public & Commissioner of Oaths  
P.O. Box 6199 Mwanza

5. The Occupier shall not assign the right within three years of the date hereof without the prior approval of Commissioner.
6. The Occupier shall deliver to the Commissioner notification of disposition in prescribed form before or at the time the disposition is carried out together with the payment of all premia, taxes and dues prescribed in connection with that disposition.
7. The President may revoke the right for good cause or in public interest.

**SCHEDULE**

ALL that Land known as Plot No. 451 and 461 Block "A" situated at Nyamhongolo in Mwanza City containing five thousand seven hundred and thirty seven (5737) square metres shown for identification only edged red on the plan attached to this Certificate and defined on the registered Survey Plan numbered 58776 deposited at the Office of the Director for Survey and Mapping at Dar es Salaam.

Given under my hand and my official seal the day and year first above written.

  
 Asst **COMMISSIONER FOR LANDS**

I, the within named **MARTIN DAUD** hereby accept the terms and conditions contained in the foregoing Certificate of Occupancy.

SIGNED and DELIVERED by the said )  
**MARTIN DAUD** who is known to me )  
 personally identified to me by..... )  
 ..... *Himself* ..... the )  
 latter being known to me personally in my )  
 presence this... *18th* day of... *November* )  
 2010. )  
 Witnesses )  
 Signature..... *H. A. Acha* )  
 Postal Address:..... *P.O. BOX 1333* )  
 ..... *Mwanza* ..... )  
 Qualification :... *LAND OFFICER*..... )

*M Daud*

Certified as a true Copy of the Original  
  
**Kassim S. Gilla**  
 Advocate, Notary Public & Commissioner of Oaths  
 P.O Box 6199 Mwanza

THE UNITED REPUBLIC OF TANZANIA  
THE LAND ACT, 1999  
(NO. 4 OF 1999)  
NOTIFICATION OF A DISPOSITION  
(Under section 36)  
(To be submitted in triplicate)

PROPERTY

C.T. NO: 30039  
PLOT NO: 459 & 461  
AREA: BLOCK 'A'  
NYAMHONGOLO  
MWANZA - CITY

TO COMMISSIONER FOR LANDS/  
AUTHORISED OFFICER

I, **MARTIN DAUD** of P.O. Box **3037, Mwanza**, HEREBY NOTIFY you of the disposition, which is intended to be made in favour of **ZONGII PLUMBING & GENERAL SUPPLIERS LTD** of P.O. Box **6419, MWANZA**, in respect of a right of occupancy registered under the above reference.

I, HEREBY present the following particulars: -

1. Nature of disposition: **TRANSFER**
2. Particulars of purchaser/assignee/mortgagee/lessee **ZONGII PLUMBING & GENERAL SUPPLIERS LTD** of P.O. Box **6419, MWANZA**
3. The following documents are enclosed.
  - (a) Certificate No. **30039**
  - (b) Transfer of Right of Occupancy Deed.
  - (c) Application for Approval
  - (d) Valuation Report
  - (e) Tax Clearance Certificate

4. Other particulars.....

Dated at Mwanza this 12<sup>th</sup> day of September 2013

M Daud  
APPLICANT(S)

Certified as a true Copy of the Original  
[Signature]  
Cassim S. Gilla  
Advocate, Notary Public & Commissioner of Oaths  
P.o Box 6199 Mwanza

REC No. 51422471 of 23/9/13  
Fec: 515470000  
SEAL/OFFICIAL STAMP

[Signature]  
COMMISSIONER FOR LANDS/AUTHORISED OFFICER

DATE: 23/09/2013  
ILEMELA MUNICIPAL COUNCIL - GEORGE II

Copy: The Registrar.

THE UNITED REPUBLIC OF TANZANIA  
THE LAND ACT, 1999  
(NO. 4 OF 1999)  
APPLICATION FOR APPROVAL  
OF DISPOSITION (S)  
(Under Section 39)

PROPERTY

C.T. NO: 30039  
PLOT NO: 459 & 461  
AREA: BLOCK 'A'  
NYAMHONGOLO  
MWANZA - CITY

I, **MARTIN DAUD** of P.O. Box 3037, Mwanza, (hereinafter referred to as "the Applicant")  
HEREBY APPLY for APPROVAL of disposition (s) of a right of occupancy registered under  
the above reference.

1. Nature of disposition **TRANSFER** (State nature of the disposition) ...
2. Particulars of purchaser/assignee/mortgagee (if not a prescribed lender)
3. I, the Applicant (s) supply the following information and or documentation.
  - (a) Certificate No. **30039**
  - (b) Transfer of Right of Occupancy Deed.
  - (c) Notification of A Disposition
  - (d) Valuation Report
  - (e) Tax Clearance Certificate

Dated at Mwanza this 12<sup>th</sup> day of September 2013

M Daud  
APPLICANT (S)

*For official use only*

a) Approved/Refused

b) Remarks

*Certified as a true Copy of the Original*  
Kassim S. Gitta  
Advocate, Notary Public & Commissioner of Oaths  
P.o Box 6199 Mwanza

[Signature]  
Commissioner for Lands/authorized Officer  
Date: 23/09/2013  
**AUTHORIZED OFFICER**  
**EMELA MUNICIPAL COUNCIL**

Served upon me/us

M Daud  
Signature of Applicant (s)

Date: .....

Fee: Shs. 80000 = ERV. No 51422971  
of 23/9/2013



NO.00003557

THE UNITED REPUBLIC OF TANZANIA

MINISTRY OF LANDS, HOUSING AND HUMAN SETTLEMENTS DEVELOPMENT

ACKNOWLEDGEMENT OF PAYMENTS

Telegraphic Address: "ARDHI"

P.O. BOX 9230  
DAR ES SALAAM

Tel. No. 2121241-9

In reply please quote:

Ref. No: MCE/L/51741/2/SLS

Date: 4/11/2010

To: MARTIN DAUD  
P.O. BOX 3037  
MWANZA

RE: RECEIPT OF PAYMENTS ON PLOT/FARM

NO. 459/461 BLOCK 'A' SURVEY REG. PLAN.  
NO. 58776 MEASURING 5837 LOCATION N. YAMHON GALE - MWANZA CITY.

This is to notify you of the receipt of various fees you effected pertaining to Plot/Farm bearing details described above, that is;

	Shillings	ERV NO.s	Date
i) Premium (if any):	.....	.....	.....
ii) Fee for Certificate of Occupancy:	1000.00	} 42078336	3/11/2010
iii) Registration Fee:	52500.00		
iv) Survey Fee:	PAID		
v) Deed Plans Fee:	6000.00		
vi) Stamp Duty:	26,260.00		
vii) Land Rent:	.....		
from 1/10/2010 to 30/6/2011	197,000.00	42078337	3/11/2010

TOTAL (IN TSHS): 282,760.00

Furthermore you are informed that, by virtue of these payments and within ninety days the Commissioner for Lands or an Assistant Commissioner for Lands, shall prepare and issue you a Certificate of Occupancy according to Section 29 of the Land Act, Cap 113 (R. E:2002) (as amended). The Term and conditions of the Right of Occupancy will run with effect from the date of completion of your payments bill.

COMMISSIONER FOR LANDS/AUTHORIZED OFFICER

I/we, MARTIN DAUD

(The Applicant(s) certify that the figures relating to the foretasted payments are correct.

Signature (s): M. Daud

Date: 4/11/2010



THE UNITED REPUBLIC OF TANZANIA  
THE LAND ACT, 1999  
(NO.4 OF 1999)  
TRANSFER OF A RIGHT OF OCCUPANCY  
(Under section 62)

PROPERTY

C.T. NO: 30039  
PLOT NO: 459 & 461  
AREA: BLOCK 'A'  
NYAMHONGOLO  
MWANZA - CITY

I, MARTIN DAUD of P.O. Box 3037, Mwanza IN CONSIDERATION OF THE SUM OF Tanzanian Shillings Sixteen Million (T.shs. 16,000,000/=) only, HEREBY TRANSFER to ZONGII PLUMBING & GENERAL SUPPLIERS LTD of P.O. Box 6419, MWANZA, the right of Occupancy registered under the above reference.

SIGNED and DELIVERED at MWANZA by the said MARTIN DAUD who is known to me personally/identified to me by GEORGE O. HEZRON the latter being known to me personally this.....day of .....2013

M Daud  
TRANSFEROR



Name: JULIUS MUSHABOZI  
Signature: [Signature]  
Qualification: Box 716 MWANZA  
Postal Address: .....



SIGNED and DELIVERED at MWANZA for and on behalf of the said ZONGII PLUMBING & GENERAL SUPPLIERS LTD before us this 12th day of September 2013

TRANSFeree  
(SEAL STAMP)

Name: Felix Alex Okusiro  
Signature: [Signature]  
Postal Address: Box 6419, MWANZA  
Qualification: Director

Certified as a true Copy of the Original  
[Signature]  
Kassim S. Gilla  
Advocate, Notary Public & Commissioner of Oaths  
P.o Box 6199 Mwanza

Name: George Obuya Hezron  
Signature: [Signature]  
Postal Address: Box 1182 MWANZA  
Qualification: Company Secretary

AZR/PLW II

FEES PAID	180000	of	514	229710	23/9/13
STAMP DUTY SHS	514	ERV NO	OF	514	
CONSENT SHS		ERV NO	OF		
REGISTRATION SHS		ERV NO	OF		
SIGNATURE	A. Rweyemamu				

IN EXERCISE OF THE POWERS VESTED IN ME  
UNDER SECTION 37 OF THE LAND ACT 1999

I, AUCETH Z. RWEYEMAMU  
 AUTHORIZED OFFICER  
 HEREBY APPROVE THIS DISPOSITION

A. Rweyemamu  
 AUTHORIZED OFFICER

23/09/2013

FILED DOCUMENT NO. 29208

REGISTERED ON  
 24-01-2013  
 at W.O.O.A

M. M. Mway

Certified as a true Copy of the Original

[Signature]  
 KENNETH S. GILLA  
 Advocate, Notary Public & Commissioner of Oaths  
 P.O. Box 6199 Mwanza

TRANSFER 29208

FORM 1041-1 (Rev. 1/01)

24-01-2013 10:00 AM

ZONGTI PLUMBING

LE GENERAL SUPPLIERS

LIMITED PO. BOX 6419

MWANZA CONS. TRS.

16000,000/= MMZAWAY

PRINC

Witness  
Certified as a true Copy of the Original  
Kasilo & Gila  
Advocate, Notary Public & Commissioner of Oaths  
P.O. Box 6199 Mwanza



**KCB  
BANK**

Making the  
Difference

**KCB BANK TANZANIA, LIMITED.**

**Mwanza Branch**  
Nyanza Cooperative Building  
P.O. Box 130  
Kenyatta Road  
Mwanza.

Tel: (+255-28)250 0464  
Fax: (+255-28) 250 0394  
Email: [kcbmwanza@tz.kcbbankgroup.com](mailto:kcbmwanza@tz.kcbbankgroup.com)  
Website: <http://www.kcbbankgroup.com>  
SWIFT: KCBLTZTZ

30<sup>th</sup> Sep, 2013

**EXECUTIVE DIRECTOR  
TANZANIA INVESTMENT CENTRE  
P.O. BOX 938,  
DAR ES SALAAM**

Dear Sir/Madam,

**RE: LETTER OF INTRODUCTION OF ZONGII PLUMBING & GENERAL SUPPLIES**

At the express request from our esteemed customer **Zongii Plumbing & General Supplies**, we confirm that he maintains a business account number **3300227593** with us.

This account was opened in our books in **2012** and since then it has been operated to our entire satisfaction.

We have had no reason to enquire into his private affairs but we are unaware of any adverse information on his activities.

Any assistance rendered to our esteemed client will be highly appreciated

**The information is provided to you for your private use only with the express condition that neither this bank nor any of its officials will be responsible for issuing it.**

Yours truly,

**Relationship Manager**

# ZONGII PLUMBING & GENERAL SUPPLIES LIMITED

## EXTRACT FROM A MEETING OF THE BOARD OF DIRECTORS AND SHAREHOLDERS OF ZONGII PLUMBING AND GENERAL SUPPLIES LIMITED

At a duly convened and constituted meeting of the board of directors of **Zongii Plumbing And General Supplies Limited** held at the registered offices of the company on the 17th day of September 2013, the following resolutions were passed:

1. That a project for construction of a factory manufacturing Furniture for local market and export undertaken at Plot No. 451 and 461, Block A, Nyamhongolo Area, Mwanza City.
2. That funds amounting to **TZS. 2,650,000** millions be raised by shareholders to facilitate implementation of the project.
3. That the project be registered with Tanzania Investment Centre so as to enjoy fully investment incentives, benefits and protection as statutorily provided for under Tanzania Investment Act, 1997.

Certified True Extract  
(By order of the Board)



Chairman



Secretary

④

JAMHUJI YA MUUNGANO WA TANZANIA  
THE UNITED REPUBLIC OF TANZANIA

For: Executive Director  
Tanzania Investment Centre  
397028

STAKABADHI YA SERIKALI  
EXCHEQUER RECEIPT

NIMEPOKEA KWA  
Received from

ZONGII PLUMBING & GENERAL SUPPLIES

Shs		Ks		Cts	
1000					

JUMLA YA SHILINGI (Kwa nanieno)  
The sum of Shillings (Words)

ONE THOUSAND US DOLLARS ONLY

Na Sen  
And Cents

KWA MALIPO YA  
In respect of

CERTIFICATE OF INCENTIVES

KWA FEDHA: TASLIMU/HIUNDI

NAMBA By Cash/Cheque No. DL

Ki... Station

SALIMU YA MPOKEA Receiving Officer's

Signature [Signature] TIFPO

TAREHE Date 18-12-13

TIC - Mwanza



TICC/PP.10/042545/3

11<sup>th</sup> October, 2013

Managing Director,  
Zongii Plumbing and General Supplies Ltd  
P.O. Box 6419,  
**Dar es Salaam.**

**RE: CERTIFICATE OF INCENTIVES FOR MANUFACTURING OF  
PLASTICS PRODUCTS AND PVC PIPES**

We wish to acknowledge receipt of your project to establish and operate manufacturing of plastic products, extrusion of PVC pipes and other related products as presented in the TIC P.A. 1 Form No. 11436 and Feasibility Study with a projected investment amounting to USD 2.65m

We are pleased to inform you that your investment proposal is now officially registered by TIC and therefore the project will be granted a Certificate of Incentives under authority conferred upon TIC under Part III, Section 17 (1-8) of the Tanzania Investment Act, 1997.

Also be informed that you will have to submit a project implementation Progress Report on the implementation of the project in every six months for centre's information and review. Guidelines for the preparation of the report are contained in annexure attached to this letter. Please do not hesitate to contact the Centre for any clarification if the need arises. Also note that a facilitation fee equivalent to US\$ 1000.00 is payable at the ruling exchange rate prior issuance of the Certificate of Incentives. Please make deposit direct to the bank as per bank details below:

Tanzania Investment Centre  
Standard Chartered Bank (T) Ltd  
US Dollar A/C 8702006002000  
T.Shs A/C 0102006002000

.../2

TICC/PP.10/042545/3

11<sup>th</sup> October, 2013

We wish you every success in the implementation of the project.

Yours sincerely,

**Tanzania Investment Centre**



Abdi S. Kagomba

**Ag: Executive Director**

**Copy to:** Permanent Secretary,  
Ministry of Finance,  
P. O. Box 9111,  
**DAR ES SALAAM**

Permanent Secretary,  
Ministry of Industry, Trade and Marketing,  
P.O. Box 9503,  
**DAR ES SALAAM**

Commissioner General,  
Tanzania Revenue Authority,  
P. O. Box 11491,  
**DAR ES SALAAM**



## TIC Evaluation Report

Name of the Company  
**Zongii Plumbing And General Supplies Ltd.**

Post Box	Nyamhongolo, Plot No. 451 And 461 Block A	COI Number	73291	Contact	Mr. Felix Alex Kwaro
Post Office	6419	COI Date	21/10/2009	Designation	Director
Region	Mwanza	Application F. No	11436	Phone	0
Country	Tanzania	Status	New	Direct Phone	0
		Sector	Manufacturing	Cell Phone	0754 699 667
		Sub Sector	Plastics manufacturing	Fax	0
		File No	042545	E-Mail Address	0

Project Location		Investment Finance Plan in Millions USD			
Plot/Block	Plot No. 451 and 461 Block A	Foreign Equity	Local Equity	Foreign Loan	Local Loan
Street	Nyamhongolo	0	1.59	0	1.06
District	Ilemela				
Region	Mwanza				

Shareholders Detail			Investment Breakdown (USD Million)	
Name	Nationality	(%)	Land/Building	0.5
Lenarda Leonard Muindi	Tanzanian	20	Plant	1.28
Felix Alex Okwaro	Tanzanian	80	Vehicles	0.3
			Furniture & Fittings	0.02
			Pre-expenses	0.05
			Others	0
			Working Capital	0.5
			Total	2.65

Employment	49	Evaluated By	wf officer3
Capacity	50 tons of polyethylene/week	Drawn By	wf regist3
Project Turn Over		Project Type	Local

### Description

To establish manufacturing of plastic products, Extrusion of PVC pipes and other related products

### Recommendations

Be approved subject to providing evidence as required by section 17 of Tanzania Investment Act, 1997

### Decision

*approved as recommended.*  
*Ag ExD*  
*abpuk*  
*11/10/2013*



3

00220537

THE UNITED REPUBLIC OF TANZANIA

# Certificate of Incentives

(Section 17 of the Tanzania Investment Act, 1997)

042545

No: .....

## This is to certify that

ZONGII PLUMBING AND GENERAL SUPPLIES LIMITED

P.O. BOX 6419

of address .....

MWANZA

has been granted a Certificate of Incentives to invest in a new, ~~XXXXXXXXXXXXXXXXXXXX~~  
~~XXXXXXXXXXXX~~ enterprise known as

ZONGII PLUMBING AND GENERAL SUPPLIES LIMITED

PLOT NO. 451 AND 461 BLOCK A NYAMHONGOLO

Which is located at .....

MWANZA

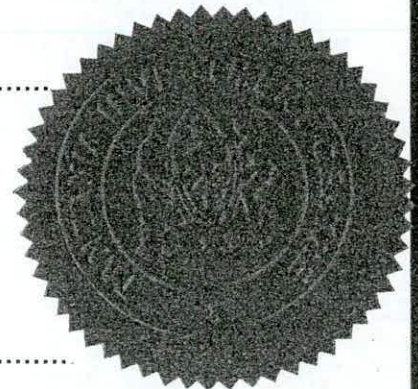
Further particulars required by Section 17 of the Tanzania Investment Act are set out overleaf.

Executive Director

Tanzania Investment Centre  
P.O. Box 938, Dar es Salaam

3RD JANUARY 2014

Dated .....



This Certificate is issued in accordance with the provisions of Section 17 of the Tanzania Investment Act, 1997 and subject to the conditions prescribed under item 14 and 15 hereafter:—

1. Shareholders
 

Shareholders	Nationality	Shareholding (%)
<b>Lenaarda Leonard Muindi</b>	<b>Tanzanian</b>	<b>20</b>
<b>Felix Alex Okwaro</b>	<b>Tanzanian</b>	<b>80</b>
  
2. Proposed Activities : **To establish manufacturing of plastic products, Extrusion of PVC pipes and other related products**
3. Sector: **Manufacturing** Subsector **Plastics Manufacturing**
4. Investment cost:
 

Foreign	-	Local <b>USD 2.65m.</b>	Total <b>USD 2.65m.</b>
---------	---	-------------------------	-------------------------
5. Project Financing:
 

Equity <b>USD 1.59m.</b>	Loans <b>USD 1.06m.</b>	Total <b>USD 2.65m.</b>
--------------------------	-------------------------	-------------------------
6. Source, terms and conditions of loan
  
7. Assets to be invested:
 

Capital items:	Foreign	Local	Total
	-	<b>USD 2.65m.</b>	<b>USD 2.65m.</b>
8. Technology Agreement **None**
9. Date of TIC Registration: **11th October 2013**
10. Implementation period **October 2013 - September 2016**
11. Operative date **October 2016**
12. Investment Incentive Grade: As defined in part III Section 19 (1), (2) and Section 20 of the Tanzania Investment Act, 1997.
  - (i) Applicable Import Duty **And VAT as per Customs Tariff Act, 1976 & VAT Act, 1997**
  - (ii) Applicable with-holding Tax **As per Income Tax Act, 2004 (as amended)**
  - (iii) Eligibility of Capital Allowances **As per Income Tax Act, 2004 (as amended)**
13. Protection of Investment, Arbitration and Transfer of Foreign Currency: as defined in part III Section 21, 22 and 23 of the Act.
14. Conditions attached to this Certificate of Incentives
  - (i) Date of Commencement of investment has to be notified to the Centre.
  - (ii) Certificate not to be transferred, assigned or amended
  - (iii) Failure to commence implementation within two years invalidates Certificate
  - (iv) Failure to operate investment must be notified to the Centre
  - (v) Changes in shareholding, project activities and level of invested capital must be notified to the centre
15. Additional conditions attached to Certificate  
**Finished goods are not allowed under this Certificate**

Signed   
Executive Director

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**ZONGII PLUMBING & GENERAL SUPPLIES LTD**  
**P.O. BOX 6419 - MWANZA.**  
**MOBILE: +255 754 710 374**

Date: 24<sup>th</sup> January 2014

Ref. No: ZP&GSCL/TRA-TIC/2014/1

Commissioner of Customs & Excise  
Tanzania Revenue Centre,  
P.O. Box 9053,  
Dar Es Salaam.



**UFS**

Executive Director,  
Tanzania Investment Centre,  
P.o. Box 938,  
Dar Es Salaam

Dear Maadam,

**RE: LIST OF DUTY & VAT EXEMPTION ON CAPITAL GOODS/ DEEMED CAPITAL GOODS**  
**FOR CERTIFICATE OF INCENTIVES NO: 042545:**

We are TIC registered project under Certificate of Incentives No. NO: 042545 granted for developing a facility for production/manufacturing plastic products aiming at Plot no. 451 & 461, Nyamhongolo Industrial Area, Ilemela District, Mwanza Region.

It is due to this reason that we kindly submit our application for TIC Certificate of Incentives to facilitate smooth implementation of our project.

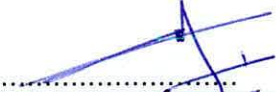
Attached herewith please find;

- ❖ A list of Items for Capital Goods for Duty and VAT exemption.
- ❖ Dully certified copy of our TIC certificate of Incentives No. 042545
- ❖ Copy of TIN Certificate
- ❖ Title deed in the respect of the site.
- ❖ Building Permit

We kindly request your good office to assist the approval of our list, so we can implement the stated project within the specified period respectively.

Thanking you in advance,

You're sincerely

  
.....  
Felix Alex Okwaro  
DIRECTOR.

LIST OF ITEMS FOR EXEMPTIONS OF IMPORT DUTY, EXCISE DUTY AND VAT ON CAPITAL/DEEMED GOODS SOUGHT FOR PLASTIC MANUFACTURE ON PLOT NO.451 & 461, BLOCK 'A' NYAMHONGOLO INDUSTRIAL AREA, ILELEMELA DISTRICT IN MWANZA.

ITEM	DESCRIPTIONS	QUANTITY	UNITS	ITEM GROUP	TIN	EXEMPTION REFERENCE No.	EXEMPTION DATE
<b>A BUILDING MATERIALS</b>							
1	Lime	2800	Bags	Building Material	108-998-350		
2	Floor tiles	78,144	M2	Building Material	108-998-350		
3	Cement 50Kgs	4,750	Tones	Building Material	108-998-350		
4	Wall tiles	12,000	M2	Building Material	108-998-350		
5	Damp Proof Membranes	17,500	M2	Building Material	108-998-350		
6	Anti Termite Treatment Solution	17,500	M2	Building Material	108-998-350		
7	Aluminium frames with complete with glass	3600	M2	Building Material	108-998-350		
8	Polythene sheets	21750	M2	Building Material	108-998-350		
9	Ando Roofing Tiles	21750	M2	Building Material	108-998-350		
10	Bitumen	3600	M2	Building Material	108-998-350		
11	Gypsum suspended ceiling complete with aluminium hangers	4,608	M2	Building Material	108-998-350		
12	border tiles	9,216	Metres	Building Material	108-998-350		
13	skirting tiles	18,000	Metres	Building Material	108-998-350		
<b>B DOORS</b>							
<b>SPECIAL IMPORTED DOORS COMPLETE WITH FRAME AND IRONMONGERY.</b>							
14	stair case tile	9,504	Metres	Building Material	108-998-350		
15	Imported handrail 30mm diameter metal	4,032	Metres	Building Material	108-998-350		
16	Damp Proof Courses	15,168	Metres	Building Material	108-998-350		
17	Gypsum cornices decorated	8,000	Metres	Building Material	108-998-350		
18	Ridge capping	7488	Metres	Building Material	108-998-350		
19	Hip capping	4400	Metres	Building Material	108-998-350		
20	20mm diameter high tensile	1676	Ton	Building Material	108-998-350		
21	16mm diameter high tensile	3040	Ton	Building Material	108-998-350		
22	12mm diameter high tensile	3620	Ton	Building Material	108-998-350		
23	8mm diameter high tensile bars	876	Ton	Building Material	108-998-350		
24	Weld mesh	8664	pcs	Building Material	108-998-350		
25	Veneered board size 2400x1200mm	2864	pcs	Building Material	108-998-350		
26	MDF board size 2400x1200mm	4000	pcs	Building Material	108-998-350		
27	gypsum boards 2400x1200mm	3,600	pcs	Building Material	108-998-350		
28	Plywood board	1216	pcs	Building Material	108-998-350		
29	Marine board	6000	pcs	Building Material	108-998-350		
30	Imported natural coated balustrade metal size 1200x1200mm	3,200	pcs	Building Material	108-998-350		
31	binding wire	2227	kgs	Building Material	108-998-350		
32	grouting compound	3003	Kgs	Building Material	108-998-350		
33	wire nails assorted	2608	kgs	Building Material	108-998-350		
34	Roofing nails	3250	Kgs	Building Material	108-998-350		
35	20 lts Emulsion paint	2900	pcs	Building Material	108-998-350		
36	20 lts Washn wear paint vinyl	1200	pcs	Building Material	108-998-350		
37	20 lts weather guard paint	1200	pcs	Building Material	108-998-350		
38	4lts tins Gloss oil paint	250	pcs	Building Material	108-998-350		
39	Red Oxide Paint 4lts	250	pcs	Building Material	108-998-350		
40	Stucco;20lts	910	pcs	Building Material	108-998-350		
41	Thinner solution	910	Gallon	Building Material	108-998-350		
42	Polish	910	Gallon	Building Material	108-998-350		
43	Crack filler	300	pkts	Building Material	108-998-350		
<b>C WINDOWS</b>							
<b>ALUMINUM FRAMES COMPLETE WITH GLASS.MOSQUITO PROOF NET AND ALL NECESSARY IRONMONGERY</b>							
5	size 1200X2700mm high complete	30	Pcs	Building Material	108-998-350		
6	size 900X2700mm high complete	48	Pcs	Building Material	108-998-350		
7	size 750X2700mm high complete	64	Pcs	Building Material	108-998-350		
8	size 1000X2700mm high complete	27	Pcs	Building Material	108-998-350		
1	Size 2400 x 1950mm high	400	M2	Building Material	108-998-350		
2	Size 2100 x 1950mm high	400	M2	Building Material	108-998-350		
3	Size 2000 x 1950mm high	400	M2	Building Material	108-998-350		
4	Size 1800 x 1950mm high	200	M2	Building Material	108-998-350		
5	Size 1600 x 1950mm high	200	M2	Building Material	108-998-350		
6	Size 1300 x 1500mm high	200	M2	Building Material	108-998-350		
7	Size 600 x 1000mm high	100	M2	Building Material	108-998-350		



8	Size 2200 x 2250mm high	600	M2	Building Material	108-998-350		
9	Size 2500 x 2250mm high	200	M2	Building Material	108-998-350		
10	Size 1000 x 1200mm high	360	M2	Building Material	108-998-350		
11	Size 2000 x 1800mm high	120	M2	Building Material	108-998-350		
12	Size 2000 x 940mm high	80	M2	Building Material	108-998-350		
						EXAMPTION REFERENCE No.	EXAMPTION D/
ITEM	DESCRIPTIONS	QUANTITY	UNITS	ITEM GROUP	TIN		
13	Size 2000 x 1425mm high	160	M2	Building Material	108-998-350		
14	Size 2000 x 2250mm high	960	M2	Building Material	108-998-350		
15	Size 1000 x 1200mm high	480	M2	Building Material	108-998-350		
16	Size 1500 x 2250mm high	400	M2	Building Material	108-998-350		
17	Size 2500 x 2250mm high	480	M2	Building Material	108-998-350		
18	Size 2000 x 1800mm high	240	M2	Building Material	108-998-350		
19	Size 2000 x 960mm high	160	M2	Building Material	108-998-350		
20	Size 2000 x 1425mm high	160	M2	Building Material	108-998-350		
21	Size 2000 x 2250mm high	160	M2	Building Material	108-998-350		
22	Size 1000 x 1200mm high	240	M2	Building Material	108-998-350		
23	Size 2500 x 2250mm high	240	M2	Building Material	108-998-350		
D	METAL WORKS						
1	Hollow section 25x50mm	3600	Metres	Building Material	108-998-350		
2	Hollow section 25x38mm	5000	Metres	Building Material	108-998-350		
3	Hollow section 38x50mm	4000	Metres	Building Material	108-998-350		
4	Hollow section 50x75mm	3000	Metres	Building Material	108-998-350		
5	5mm Flat bar	5600	Metres	Building Material	108-998-350		
6	200mm Diameter blackpipe	200	Metres	Building Material	108-998-350		
						EXAMPTION REFERENCE No.	EXEMPTION DATE
ITEM	DESCRIPTIONS	QUANTITY	UNITS	ITEM GROUP	TIN		
7	150mm Diameter blackpipe	160	Pcs	Building Material	108-998-350		
8	100mm Diameter blackpipe	160	Pcs	Building Material	108-998-350		
9	Welding rods	300	Kgs	Building Material	108-998-350		
10	cutting brade	90	Pcs	Building Material	108-998-350		
E	ELECTRICAL APPLIANCES						
1	Armoured 4mm2 cables	20	Rolls	Building Material	108-998-350		
2	Armoured 6mm2 cables	20	Rolls	Building Material	108-998-350		
3	Armoured 8mm2 cables	20	Rolls	Building Material	108-998-350		
4	Armoured 12mm2 cables	20	Rolls	Building Material	108-998-350		
5	Armoured 16mm2 cables	20	Rolls	Building Material	108-998-350		
6	Armoured 24mm2 cables	20	Rolls	Building Material	108-998-350		
7	Armoured 36mm2 cables	20	Rolls	Building Material	108-998-350		
8	Armoured 40mm2 cables	20	Rolls	Building Material	108-998-350		
9	Armoured 50mm2 cables	20	Rolls	Building Material	108-998-350		
10	20mm diameter pvc conduit pipe	3600	Pcs	Building Material	108-998-350		
11	40mm diameter pvc conduit pipe	2400	Pcs	Building Material	108-998-350		
12	Round boxes	1140	Pcs	Building Material	108-998-350		
13	5A lighting switches:(various sizes)	1140	Pcs	Building Material	108-998-350		
14	13A Switch Socket outlet	1200	Pcs	Building Material	108-998-350		
15	15A DP switch socket outlet	1100	Pcs	Building Material	108-998-350		
16	45A DP cooker control unit	200	Pcs	Building Material	108-998-350		
17	100A Change over Switch	10	Pcs	Building Material	108-998-350		
18	main switch 6way with circuit breaker 63A	12	Pcs	Building Material	108-998-350		
19	100A-36ways distribution board	12	Pcs	Building Material	108-998-350		
20	Decorate light fittings( various designs)	120	Pcs	Building Material	108-998-350		
21	Bowl light complete with bulbs	550	Pcs	Building Material	108-998-350		
22	electric bell & bell switch	72	Pcs	Building Material	108-998-350		
						EXAMPTION REFERENCE No.	EXEMPTION DATE
ITEM	DESCRIPTIONS	QUANTITY	UNITS	ITEM GROUP	TIN		
23	Eye bull light fittings	16	Pcs	Building Material	108-998-350		
24	Ball fittings	57	pcs	Building Material	108-998-350		
25	Coxial cable	60	pcs	Building Material	108-998-350		
26	1200mm;40W tubelight	720	Pcs	Building Material	108-998-350		
27	1200mm;2x40W tubelight with diffuser	450	Pcs	Building Material	108-998-350		
28	Wall bracket light fittings	96	Pcs	Building Material	108-998-350		
29	Ceiling fan -decorative	216	Pcs	Building Material	108-998-350		
30	Instant water heaters 10-20lts	144	Pcs	Building Material	108-998-350		
31	Table lamp	80	Pcs	Building Material	108-998-350		
32	Bed switch	216	Pcs	Building Material	108-998-350		
33	Earthrod	40	Pcs	Building Material	108-998-350		
34	1x1.5mm2 cables	216	Rolls	Building Material	108-998-350		
35	1x2.5mm2 cables	108	Rolls	Building Material	108-998-350		
F	TOILETS						
	SANITARY APPLIANCES						
1	Low level WC-monolithic -complete	10	Pcs	Building Material	108-998-350		
2	Wash Hand Basin complete with pedestral support.	20	Pcs	Building Material	108-998-350		
3	shower mixer	20	pcs	Building Material	108-998-350		
4	Shower tray	20	pcs	Building Material	108-998-350		
5	Bath tub	10	pcs	Building Material	108-998-350		
6	Glass mirror size 600x600mm	20	Pcs	Building Material	108-998-350		
7	Floor trap	20	pcs	Building Material	108-998-350		
8	water storage tank;10,000lts	20	pcs	Building Material	108-998-350		



ITEM	DESCRIPTIONS	QUANTITY	UNITS	ITEM GROUP	TIN	EXAMPTION REFERENCE No.	EXEMPTION DATE
	<b>PPR PIPE FOR WATER SUPPLY</b>						
1	40mm Diameter pipe including fittings	300	Pcs	Building Material	108-998-350		
2	32mm Diameter pipe including fittings	450	Pcs	Building Material	108-998-350		
3	25mm Diameter pipe including fittings	180	Pcs	Building Material	108-998-350		
4	20mm Diameter pipe including fittings	180	Pcs	Building Material	108-998-350		
5	15mm Diameter pipe including fittings	250	Pcs	Building Material	108-998-350		
6	Sim tank 10000Ltr	24	Pcs	Building Material	108-998-350		

ITEM	DESCRIPTIONS	QUANTITY	UNITS	ITEM GROUP	TIN	EXAMPTION REFERENCE No.	EXEMPTION DATE
	<b>FOUL WATER SYSTEM:PVC</b>						
7	100mm Diameter pipe	150	Pcs	Building Material	108-998-350		
8	100mm Diameter tee	150	Pcs	Building Material	108-998-350		
9	100mm Diameter bend	100	Pcs	Building Material	108-998-350		
10	100mm Diameter elbow	100	Pcs	Building Material	108-998-350		
11	50mm Diameter pipe	100	Pcs	Building Material	108-998-350		
12	50mm Diameter tee	100	Pcs	Building Material	108-998-350		
13	50mm Diameter bend	100	Pcs	Building Material	108-998-350		
14	50mm Diameter elbow	110	Pcs	Building Material	108-998-350		
15	Tangit solution	45	Pcs	Building Material	108-998-350		

ITEM	DESCRIPTIONS	QUANTITY	UNITS	ITEM GROUP	TIN	EXAMPTION REFERENCE No.	EXEMPTION DATE
<b>G</b>	<b>GENERAL EQUIPMENT &amp; MACHINERY</b>						
1	Air Conditions- Split Type 12000BTU wall mounted,HP.0	16	Pcs	Equipment	108-998-350		
2	Air Conditions- Split Type 9000BTU wall mounted,HP.0	16	Pcs	Equipment	108-998-350		
3	Hose Reel pipe	15	Units	Equipment	108-998-350		
4	Sprinkler System	32	pcs	Equipment	108-998-350		
5	Dry & Wet Risers	80	pcs	Equipment	108-998-350		
6	Smoke Detector Machines	43	pcs	Equipment	108-998-350		
7	Fire Alarm Machine	43	Pcs	Equipment	108-998-350		
8	Fire extinguishers	72	pcs	Equipment	108-998-350		
9	20A DP switches with Neon indicator	20	Pcs	Equipment	108-998-350		
10	2x36W, lighting fittings complete with diffuser	216	Pcs	Equipment	108-998-350		
11	1x57W, flourescent bulk head luminaire a	120	Pcs	Equipment	108-998-350		
12	1x36W, Fluorescent batten fitting	40	Pcs	Equipment	108-998-350		
13	Wall mounted compact flourescent luminaire	40	Pcs	Equipment	108-998-350		
14	Recessed (2x18W) 300x300mm downlight	40	Pcs	Equipment	108-998-350		
15	1gang 1 way lighting switches	100	Pcs	Equipment	108-998-350		
16	2gang 1 way lighting switches	60	Pcs	Equipment	108-998-350		
17	3gang 1 way lighting switches	50	Pcs	Equipment	108-998-350		
18	1gang 2way lighting switches	80	Pcs	Equipment	108-998-350		
19	2gang 2way lighting switches	40	Pcs	Equipment	108-998-350		
20	Water pumps	14	Pcs	Equipment	108-998-350		
21	A complete set of Transforma 300 KVA	1	Pcs	Equipment	108-998-350		
22	A complete set of Transforma 400 KVA	1	Pcs	Equipment	108-998-350		
23	A complete set of Transforma 500 KVA	1	Pcs	Equipment	108-998-350		
24	Generator 500KVA	1	Pcs	Equipment	108-998-350		
25	Empty Containers - 20ft	6	Pcs	Equipment	108-998-350		
26	Empty Containers - 40ft	4	Pcs	Equipment	108-998-350		
27	Generator 100KVA	1	Pcs	Equipment	108-998-350		

ITEM	DESCRIPTIONS	QUANTITY	UNITS	ITEM GROUP	TIN	EXAMPTION REFERENCE No.	EXEMPTION DATE
<b>H</b>	<b>STEEL STRUCTURE</b>						
	A complete set of Pre Fabricated Building (Each contain 600M <sup>2</sup> )	5	3000M <sup>2</sup>	Building Materials	108-998-350		

S/no.	ITEM DESCRIPTIONS	QTY	UNITS	ITEM GROUP	TIN	EXAMPTION REFERENCE No.	EXEMPTION DATE
9	Dust bin	20	Pcs	Fitting	108-998-350		
10	LCD flat screen colour TV Sets - 36"	10	Pcs	Fitting	108-998-350		
12	Satelite dishes	10	Pcs	Fitting	108-998-350		
13	Vacuum cleaner	10	Pcs	Fitting	108-998-350		

S/NO	ITEM DESCRIPTIONS	QTY	UNITS	ITEM GROUP	TIN	EXAMPTION REFERENCE	EXEMPTION DATE
1	HDPE Pipe Production Line	4	Sets	Machinery	108-998-350		
2	PVC Multifunction Huge Caliber pipe Production Line	4	Sets	Machinery	108-998-350		
3	SJSZ Conical Twin Screw Extruder	4	Sets	Machinery	108-998-350		
4	Single Screw Extruder	3	Sets	Machinery	108-998-350		
5	Pe Carbon Spiral Reinforcement pipe Production line	3	Sets	Machinery	108-998-350		
6	Two Stage Recycling and Granulation Machine	10	Pcs	Machinery	108-998-350		
7	PVC Soft Hose Pipe Production Line	3	Sets	Machinery	108-998-350		
8	Plastic Profile Production Line	3	Sets	Machinery	108-998-350		
<b>I</b>	<b>EXTRUDER</b>						
1	SHL Series Cooling Mixer	5	Pcs	Machinery	108-998-350		
2	SRL - Z Series Heating Mixer	5	Pcs	Machinery	108-998-350		
3	SHR - Z Series High Speed Mixer	5	Pcs	Machinery	108-998-350		
4	Color Mixer 9CM Series Stainless Steel)	8	Pcs	Machinery	108-998-350		
<b>J</b>	<b>CRUSHERS</b>						
1	Pipe Crushers	10	Pcs	Machinery	108-998-350		
2	PE; PP Film Crusher	3	Pcs	Machinery	108-998-350		



3	SMP High-Speed Whirlpool Multifunction Mill	3	Pcs	Machinery	108-998-350		
4	Shreder Series	6	Pcs	Machinery	108-998-350		
5	PE, Pet Bottle/Sheet Crusher	3	Pcs	Machinery	108-998-350		
<b>K VARIOUS AUXILIARY MACHINERY</b>							
1	CW Series Industrial Water Chiller	10	Pcs	Machinery	108-998-350		
2	Two Working position Winder	7	Pcs	Machinery	108-998-350		
3	Plastic Fibre Granule Making Machine	3	Pcs	Machinery	108-998-350		
4	Enteric Penelletizing Machine	12	Pcs	Machinery	108-998-350		
5	High Speed Screen Exchanging System	4	Pcs	Machinery	108-998-350		
6	Spin Dry	15	Pcs	Machinery	108-998-350		
7	Boiling Bed	20	Pcs	Machinery	108-998-350		
8	Series of Shaking screen	12	Pcs	Machinery	108-998-350		
9	Drying Machine	20	Pcs	Machinery	108-998-350		
10	Pelletizing Machine	11	Pcs	Machinery	108-998-350		
11	Storage Silo	13	Pcs	Machinery	108-998-350		
<b>L LOADER</b>							
1	SJF Series Power Loader	10	Pcs	Machinery	108-998-350		
2	ZD Series Screw Loader	10	Pcs	Machinery	108-998-350		
3	Concentred Feeding System	2	Sets	Machinery	108-998-350		
<b>M PLASTIC INJECTION MACHINE</b>							
1	HDX Series Toggle Plastic Machine	5	Pcs	Machinery	108-998-350		
2	HDC Series Direct Extruding Machuine	5	Pcs	Machinery	108-998-350		
3	HDC Series General Purpose Plastic Injection Machinery	8	Pcs	Machinery	108-998-350		
4	Injection Unit	3	Sets	Machinery	108-998-350		
5	Clamping Unit	5	Sets	Machinery	108-998-350		
6	Electrical Injection Unit	5	Sets	Machinery	108-998-350		
<b>N MOTORS</b>							
1	30HP Motor	15	Pcs	Machinery	108-998-350		
2	2HP Motor	30	Pcs	Machinery	108-998-350		
3	1HP Motor	30	Pcs	Machinery	108-998-350		
<b>O VARIOUS AUXILIARY MACHINERY</b>							
1	Mechanical Levreling Pad	500	Pcs	Machinery	108-998-350		
2	Hopper Magnet	130	Pcs	Machinery	108-998-350		
3	Oil By pass Filter	450	Pcs	Machinery	108-998-350		
4	Standard Bealing	3000	Pcs	Machinery	108-998-350		
5	Pistons	400	Pcs	Machinery	108-998-350		
6	Complete Cylinders	350	Pcs	Machinery	108-998-350		
7	Complete Chains	280	Pcs	Machinery	108-998-350		
8	Oil Temperature	150	Pcs	Machinery	108-998-350		
9	Moulds Clamps	60	Pcs	Machinery	108-998-350		
10	Lubrication System	20	Sets	Machinery	108-998-350		
11	Back-pressure adjustment device	20	Pcs	Machinery	108-998-350		
12	Hand Pallet Truck	17	Pcs	Machinery	108-998-350		
13	Water pumps	20	Pcs	Machinery	108-998-350		
14	SWP Plastic Crusher Blade	400	Pcs	Machinery	108-998-350		
<b>P PLASTIC BLOWING MACHINE</b>							
1	High Speed Automatic Plastic Blowing Machine	5	Pcs	Machinery	108-998-350		
2	Elbow square module V-Series	10	Pcs	Machinery	108-998-350		
3	Twin Station Plastic Blowing Machine	2	Pcs	Machinery	108-998-350		
4	Under Blowing Parts	7	Pcs	Machinery	108-998-350		
5	Moulds	160	Pcs	Machinery	108-998-350		
<b>Q PLASTIC PRINTERS</b>							
6	Flexography Printing Machine	5	Pcs	Machinery	108-998-350		
7	Gravure Printing Machine	5	Pcs	Machinery	108-998-350		
<b>R PLASTIC MATERIALS</b>							
8	PVC Powder	3000	Tons	Machinery	108-998-350		
9	LDPE Granule	1000	Tons	Machinery	108-998-350		
10	HDPE Granule	1000	Tons	Machinery	108-998-350		
11	LLDPE Granule	1000	Tons	Machinery	108-998-350		
	<b>ITEM DESCRIPTIONS</b>	<b>QTY</b>	<b>UNITS</b>	<b>ITEM GROUP</b>	<b>TIN</b>	<b>EXAMPTION REFERENCE No.</b>	<b>EXEMPTION DATE</b>
<b>S MOTOR VEHICLES AND EQUIPMENTS</b>							
1	Hardtop	2	Pc	Morot Vehicle	108-998-350		
2	Pickup Single Cabin	3	Pcs	Morot Vehicle	108-998-350		
3	Light Truck( 5-7 Tones)	3	Pcs	Morot Vehicle	108-998-350		
4	Heavy Truck	2	Pcs	Morot Vehicle	108-998-350		
5	Forklift	3	Pcs	Equipment	108-998-350		
6	Lorry with crane	2	Pc	Equipment	108-998-350		
7	Welding Machine	10	Pcs	Equipment	108-998-350		
8	Air Compressor	10	Pcs	Equipment	108-998-350		
9	80Kva, 400V, 50HZ 4 Wire system Diesel Generator	1	Pc	Equipment	108-998-350		
10	550Kva, 400V, 50HZ 4 Wire system Diesel Generator	1	Pc	Equipment	108-998-350		
<b>T EQUIPMENTS AND TOOLS FOR WOKERS</b>							
1	Safety Shoes	200	Pcs	Fitting	108-998-350		
2	Over Coats	200	Pcs	Fitting	108-998-350		
3	Overalls	200	Pcs	Fitting	108-998-350		
4	Uniformns	200	Pcs	Fitting	108-998-350		



**TICC/PP.10/042545/7**

**31/01/2014**

Commissioner for Customs & Excise,  
Tanzania Revenue Authority,  
P.O. Box 9053,  
**DAR ES SALAAM**

Dear Sir,

**RE: DUTY AND VAT REMISSIONS ON CAPITAL/ DEEMED  
CAPITAL GOODS – CERTIFICATE OF INCENTIVES NO:  
042545**

**M/S Zonglil Plumbing and General Supplies Limited** is a TIC registered company with certificate of incentives **No. 042545** which is valid up to **September 2016**

The company has been registered with objectives of establishing manufacturing of Plastic Products, Extrusion of PVC Pipes and other related products.

Attached herewith please find a list of Capital/ Deemed Capital Goods for Duty/ VAT remissions approval.

Yours sincerely

**TANZANIA INVESTMENT CENTRE**



N.A. Senzia

**FOR: EXECUTIVE DIRECTOR**

# ZONGII PLUMBING & GENERAL SUPPLIES LIMITED

## BUSINESS PLAN

FOR ESTABLISHMENT OF AN ITERGRATED PLASTIC  
PRODUCTS FACTORY

PREPARED BY ZONGII PLUMBING MANAGEMENT

2013

P.O.BOX 6419, MWANZA - TANZANIA

## 1.0 EXECUTIVE SUMMARY

**ZONGII PLUMBING & GENERAL SUPPLIES LIMITED** registered in Tanzania under with Certificate of Incorporation **No. 73291** Issued on **21<sup>st</sup> October 2009**.

The project promoters are well established business in Mwanza City carrying out various businesses but majoring in manufacturing activities. Having been in the business for over 15 years the directors are we now well prepared for plastic manufacturing projects.

The business plan has been prepared for **ZONGII PLUMBING & GENERAL SUPPLIES LIMITED** for Plastic products manufacturing project. The implementation of this project will include following activities:

- Registration of project to TIC
- Obtaining various permit and license
- Repairing industrial building
- Ordering machines
- Recruiting
- The purchase of 2 Single Cabins Pick Up
- Purchase of 2 heavy trucks
- Purchasing 2 light trucks
- Purchasing of machines and equipments
- Equipping the company with relevant facilities

The proposed project is estimated to cost about US\$ 2,650,000. The project sponsors will prove 60% of this investment and the remaining 40% will be sourced from financial institution.

## 1.1 THE PROJECT PROMOTERS

The shareholders of this project are all entrepreneurs with a diverse professional and business backgrounds. The company is owned by 3 shareholders, namely:-

S/N	NAME	ADDRESS	NATIONALITY	NO. OF PERCENTAGE
1.	Felix Alex Okwaro	P.O. Box 6419, Mwanza	Tanzanian	80
2.	Lenarda Leonard Muindi	P.O. Box 6419, Mwanza	Tanzanian	20

## 1.2 LOCATION

The project head office will be located at Plot No. 451 and 461, Block A, Nyamhongolo Industrial Area, Ilemela District, Mwanza City.

## 1.3 OBJECTIVE OF STUDY

The purpose of this study is to work out the technical and commercial details and financial viability of a factory for manufacture of PVC/HDPE pipes, PVC fitting, PPR, conduits for industrial and domestic usage and other plastics related products.

## 1.4 MARKET AND MARKETING ASPECTS

The market survey carried out reveals that the current demand for PVC/HDPE pipes, PVC fitting, PPR, conduits are higher than local production. There is wide gap between supply and demand and therefore, business opportunities exist for setting up additional manufacturing facilities to satisfy the market requirement. With local production, country will save huge amount of foreign earnings which otherwise could be used for importing other essential needs at present.

## 2.0 PROJECT DETAILS

### 2.1 INTRODUCTION

Tanzania is geographically strategically located in relation to her neighbors. Because of the above mentioned factor, the country's manufacturing sector has a great potential in contributing in economic growth of Tanzania Economy.

Sector plays a critical role in the social and economic development of a country. There is a wide market for plastic products in Tanzania and in other neighboring countries. Hence the project is not expecting to face operational problem.

Tanzania market is supplied by imported products from Asia based on the quality of products which will be supplied by **ZONGII PLUMBING & GENERAL SUPPLIES LIMITED** the company's products is expected to have a good market in Tanzania and other countries.

It is quite gratifying to note that the Government of Tanzania realizes the role of manufacturing sector for its economic and social development, and as a result has developed fiscal incentives which are very instrumental in improving the business and investment environmental in the manufacturing sector.

It is alleged that limited availability of plastic products produced within Tanzania is the major causes of importation of low quality plastic products in Tanzania. It is in view of this that, **ZONGII PLUMBING & GENERAL SUPPLIES LIMITED** has resolved to assist by providing a solution to stimulate manufacturing sector by increasing supplies and productivity.

**ZONGII PLUMBING & GENERAL SUPPLIES LIMITED** has major objectives as following:-

- To promote manufacturing in Tanzania
- To bring new technology and technical knowhow in the country in the course of its business transactions
- To provide extra employment to more people in the sector
- To manufacture plastic products of high quality
- To recycle plastic waste
- To protect environment by recycling plastic waste

### 3.0 THE PROJECT

**ZONGII PLUMBING &GENERAL SUPPLIES LIMITED** is a company legally registered in Tanzania and it bears the Certificate of Incorporation **No. 73291** Issued on **21<sup>st</sup> October 2009**.

This study is based on plastic manufacturing and recycling of plastic waste.

### 3.1 PROJECT SPONSORS

**ZONGII PLUMBING &GENERAL SUPPLIES LIMITED** is owned by three shareholders, three of them are Tanzanians. The shareholders have an adequate experience in running the business of plastic manufacturing.

### 3.2 PROJECT MANAGEMENT

**ZONGII PLUMBING &GENERAL SUPPLIES LIMITED** will be under the Management of Mr. Felix Alex Okwaro and Lenarda Leonard Muindi who have experience in managing various businesses.

Under this management, **ZONGII PLUMBING &GENERAL SUPPLIES LIMITED** is expected to grow steadily from small to medium company producing high quality plastic products serving domestic to neighboring states at the same time is expected to use plastic waste produced in Mwanza at least 10%.

The company will have a team of qualified and experienced functional managers in the areas of operations/Marketing, workshop Finance and Administration. Other senior and middle level staff will be available for the start up and subsequent operations of the company, the total number of employee are expected to be 34.

### **3.3 PROJECT MANAGEMENT POLICY**

The day to day operations will be managed by the Managing Director, to be assisted by Directors of Production and Technical Director who will be the overall in charge of production, a Sales & Marketing Director whose major responsibility will be marketing and sales, financing and administration Director who will take care all matters related to finance resources and human resources of the company.

### **3.4 RAW MATERIAL BASE**

The plastics manufacturing project will strictly adhere to the law of the land, particularly environmental issues, and all plastics waste materials will be collected and stored in proper manner in designated warehouse.

The company will subcontract to various companies to collect plastics waste and other will be purchase directly from individuals, the company intend to put sustainable supply chain so as to maintain the quality of final products

### **3.5 MANUFACTURING SECTOR IN TANZANIA**

Generally, Tanzania has environmental regulations governing the operation of manufacturing industries; operators are required to take environmental impacts assessment to ensure environmental impacts is minimal.

The Government of Tanzania has simplified procedures for manufacturing to encourage value addition, that is why Tanzania through TIC has in place fiscal and non fiscal incentives to enable investors to have soft landing, procedures and rules are fair and transparent.

#### 4.0 PROJECT'S INVESTMENT CAPITAL

The estimated capital investment cost of the project is **US\$ 2,650,000** out of which **US\$ 2,100,000** will be fixed investment costs. Pre-production expenditures have been budgeted at **US\$ 50,000**; while working capital is put at **US\$ 500,000**.

##### **M/S ZONGII PLUMBING & GENERAL SUPPLIES LIMITED COST STRUCTURE**

<b>PARTICULAR</b>	<b>US\$</b>
Land and Buildings	500,000.00
Machinery & Equipment	1,280,000.00
Motor Vehicles	300,000.00
Furniture & Fitting	20,000.00
Pre exp	50,000.00
Others	
Working Capital	500,000.00
<b>TOTAL</b>	<b>2,650,000.00</b>

For the project to be a reality a total investment amounting to US\$ 2,650,000 is needed

**(i) Land and Building: US\$ 500,000**

The project has opted for construction of building to be used for industrial purpose and it is estimated to cost US\$ 500,000

**(ii) Machinery and Equipment: US\$ 1,280,000**

Some US\$ 1,280,000 is anticipated to be spent on the purchase of various factory tools and equipment which will accommodate new technology.

**(iii) Motor Vehicles: US\$ 300,000**

The project will need 2 heavy trucks, 6 light trucks and 3 single cabin pick, 2 folk lift and 1 minibus. These vehicles will be used in transportation to final products and single cabin pick up for administrative purpose.

**(iv) Office Furniture and Equipment: US\$ 20,000**

This investment cost item has been estimated to cost US\$ 20,000. It will consist of office tables, chairs, telephone, fax, machines, file cabinet, sofa chairs etc.

**(v) Pre-Operational Expenses: US\$ 50,000**

They cover things like company registration; expenses spent by **ZONGII PLUMBING & GENERAL SUPPLIES LIMITED** in exploring the viability of the project especially the market/client identification exercise. This Pre-operational coast item also covers the architectural designs of project buildings and other engineering services. Also include under this item are issues like consultancy fees, legal fees and recruitment and training costs of personnel.

**(vi) Initial Working Capital: US\$ 1,590,000**

Calculation s as well as assumptions for working capital requirements, it is estimated that it will cost US\$ 500,000.

## 5.0 FINANCIAL PATTERN

The project will be financed by equity by 60%; constituting **US\$ 1,590,000** and loan 40% being **US\$ 1,060,000**

### SCHEDULE 5.0: Financing Pattern

Source of Financing	Foreign	Local	%
Equity	-	1,590,000	60
Loan	-	1,060,000	40
<b>TOTAL</b>	-	<b>2,650,000</b>	<b>100</b>

## **6.0 PROJECT OPERATING COSTS**

In order to realize its intended objective the project will have to meet the following operating costs.

**(i) Salaries and Wages US\$ 154,000**

The project will engage 100 employees

**(ii) Utilities US\$ 275,000**

Considered here are water and electricity which together will cost US\$ 275,000 annually.

**(iii) Motor vehicle running Expense US\$ 36,000**

Petrol/diesel and lubricant requirement for the project's motor vehicles, this cost element will amount to US\$ 36,000 annually.

**(iv) Insurance: US\$ 10,00**

Each vehicle will be covered by third party insurance of US\$ 10,000 annually

**(v) Marketing cost US\$ 13,000**

A portion of US\$ 13,000 is to be used in advertising the project and also for marketing purpose, for instance, Public Relations etc.

**(vi) Depreciation cost US\$ 210,000**

For the day to day depreciation of fixed asset of the project US\$ 210,000 will be required annually for depreciation cost.

**(vii) Pension contribution US\$ 15,400**

The company has set aside US\$ 15,400 as pension contribution

(viii) Communication cost US\$ 12,500 and Administration cost US\$ 12,000.

(ix) Maintenance cost US\$ 50,000

(x) Loan interest US\$ 95,400

(xi) Raw materials US\$ 3,000,000

## **7.0 MARKETING ASPECTS**

### **7.1 THE PRODUCTS**

The main products of the proposed project consist of:

- PVC/HDPE pipes,
- PVC fittings,
- PPR,
- Conduits

### **7.2 THE MARKETS**

The products are for the local. As mentioned above, the promoters are well versed in the business with well established market contacts.

### **7.3 SUPPLY POSITION**

Apparently, there is limited production of plastics products of the quality targeted by the company. State of the art technology to be employed will enable the company produce very high quality plastic products

### **7.4 COMPETITION**

Due to limited and insufficient supply as aforementioned, no stiff competition is foreseen. However, production of sub-standard products or selling at prohibitive prices will immediately shift customers to substitute products.

## **7.5 DISTRIBUTION**

The company expects to establish its own show rooms to facilitate distribution of its products. This will include setting up of a special unit which will be provided with resources to enable it efficiently undertakes the distribution function of the company. The company will also consider appointing wholesalers in regions and district level and

## **7.6 PROMOTION**

Appropriate promotion means will be employed after consultations with promotion experts to enable the company properly promote its products.

## **8.0 ASPECT OF PROJECT SUSTANABILITY**

The project sponsors having studied market conditions are convinced that the project will be able to operate undisturbed. The growing demand for quality plastic products locally gives them assurance of a steady market.

### **8.1 QUALITY CONTROL SYSTEM**

The required quality control gadgets will be employed such as digital calipers for measuring the thickness of pipes, chamfering unit, pressure test unit, docketing machine and industrial weighing scale, to take weigh of HDPE pressure pipe rolls etc.

### **8.2 ENVIRONMENT PROTECTION**

The company intends to make environment friendly, the company plan to re-recycle at least 50% of PVC specially in making conduit pipes. By using re-circling PVC, the company will save the country's environment in particular and global environment in general.

### **8.3 RAW MATERIALS AND OTHER PRODUCTION INPUTS**

#### **I. PVC RESINS AND HDPE GRANULES**

The Polyvinyl Chloride, which is commonly known as PVC resin and HDPE Granules are available from many worldwide sources, the major competitive sources are Korea, Middle East and South Africa which has established a distribution company in Dar es Salaam.

## **II. CHEMICALS**

Other major raw materials requires are; PVC Stabilizers, calcium carbonate, chemicals and colors, packing materials etc, these are cheaply available from China, India and other sources.

## **III. WATER**

In extrusion process water is required for cooling; water is normally recycled by pumping a water pool to production machinery and draining it back to the pool.

## **IV. POWER**

The sources of energy for the proposed project will be electric power, power is consumed in large quantities and is among the higher cost elements after PVC resin and HDPE Granules, a standby generator has been budgeted for to avoid inconveniences caused by unreliable and poor power supply.

## 9.0 FINANCIAL ANALYSIS

### 9.1 CONSIDERATIONS AND ASSUMPTIONS:

The corporate tax charged is 30% of the profits. Capital investment allowance is 50%. The capital assets are exempted from custom duty and Value Added Tax. The straight line method to depreciate the project's capital items has been applied.

It is assumed that the major raw material will be procured from local market and other will be imported. Plastic products will be manufactured at the factory. Revenues have been conservatively estimated based on experience of the promoters and trends in the plastic products industry.

### 9.2 PROJECTED SALES REVENUE

For projection purposes, it is assumed that the economic life of the project is five years, and that production of the different types of plastics products commence from the first year of operation.

#### SCHEDULE 9.3: REVENUE PROJECTION

	2011US\$	2012US\$	2013US\$	2014US\$	2015US\$
Projected	4,375,000	4,550,000	4,732,000	4,921,280	5,118,131

### 9.3 PROJECTED PROFIT AND LOSS STATEMENT:

The Income and Expenditure Statement shows the projected income for the 5 years period. The position depicted is that the project earns profit throughout its life. Accumulated after tax profits grow from. **US\$ 344,190** in first year to **US\$ 653,729** in the 5 year.

## SCHEDULE 9.4: M/S ZONGII PLUMBING & GENERAL SUPPLIES LIMITED

### PROJECTED INCOME & EXPENDITURE STATEMENT (\$)

	2011	2012	2013	2014	2015
Projected Revenue	4,375,000.00	4,550,000.00	4,732,000.00	4,921,280.00	5,118,131.00
<b>Operating Expenses:</b>					
Salaries and Wages	154,000.00	156,800.00	159,818.00	159,818.00	159,818.00
Raw materials	3,000,000.00	3,150,000.00	3,307,500.00	3,307,500.00	3,307,500.00
Motor vehicle running expenses	36,000.00	37,800.00	39,690.00	41,675.00	43,758.00
Pension contribution	15,400.00	15,680.00	15,981.00	15,981.00	15,981.00
Depreciation	210,000.00	210,000.00	210,000.00	210,000.00	210,000.00
Administrative Expenses	12,000.00	12,000.00	12,000.00	12,000.00	12,000.00
Marketing Costs	13,000.00	13,000.00	13,000.00	13,000.00	13,000.00
Utility costs	275,000.00	293,750.00	213,440.00	230,411.00	250,581.00
Loan interest	95,400.00	95,400.00	95,400.00	95,400.00	95,400.00
Maintenance cost	50,000.00	50,000.00	50,000.00	50,000.00	50,000.00
Insurance	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00
Communication	12,500.00	13,125.00	13,781.00	14,470.00	16,194.00
<b>Total Expenses</b>	<b>3,883,300.00</b>	<b>4,057,555.00</b>	<b>4,140,610.00</b>	<b>4,160,255.00</b>	<b>4,184,232.00</b>
<b>Profit before tax</b>	<b>491,700.00</b>	<b>492,445.00</b>	<b>591,390.00</b>	<b>761,025.00</b>	<b>933,899.00</b>
Tax (30%)	147,510.00	147,733.00	177,417.00	228,307.50	280,169.70
<b>Profit After Tax</b>	<b>344,190.00</b>	<b>344,711.00</b>	<b>413,973.00</b>	<b>532,717.50</b>	<b>653,729.30</b>

## 9.4 PROJECTED CASH FLOW(\$)

This is shown in the financial statement. The project has a positive end of year cash flow from year 1, i.e **US\$ 854,440** of operation to the 5<sup>th</sup> year i.e **US\$ 2,486,485**.

### SCHEDULE 9.5: ZONGII PLUMBING & GENERAL SUPPLIES LIMITED PROJECTED CASH FLOW

	0	1	2	3	4	5
<b>SOURCES:</b>						
Profit before		7,971,000.00	797,845.00	896,790.00	1,066,425.00	1,239,299.00
Interest and Depreciation						
Long term Loan	1,060,000.00					
Equity	1,590,000.00					
<b>TOTAL SOURCES:</b>	<b>2,650,000.00</b>	7,971,000.00	797,845.00	896,790.00	1,066,425.00	1,239,299.00
<b>APPLICATION</b>						
Capital Expenditure						
Working Capital	<b>500,000.00</b>					
Cash	<b>0</b>	1,170.00	273,976.00	308,882.00	454,940.00	596,093.00
Tax	<b>0</b>	<b>491,700.00</b>	<b>492,445.00</b>	<b>591,390.00</b>	<b>761,025.00</b>	<b>933,899.00</b>
<b>SUB TOTAL</b>	<b>3,150,000.00</b>	492,870.00	766,421.00	900,272.00	1,215,965.00	1,529,992.00
<b>DEBT SERVICE</b>						
Principal	<b>0</b>	265,000.00	265,000.00	265,000.00	265,000.00	265,000.00
Interest	<b>0</b>	<b>95,400.00</b>	95,400.00	95,400.00	95,400.00	95,400.00
<b>TOTAL DEBT SERVICE</b>	<b>0</b>	360,400.00	360,400.00	360,400.00	360,400.00	360,400.00
<b>TOTAL APPLICATION</b>	<b>3,150,000.00</b>	853,270.00	1,126,821.00	1,260,672.00	1,576,365.00	1,890,392.00
<b>ACCUMULATED CASH</b>	<b>0</b>	<b>854,440.00</b>	<b>1,400,797.00</b>	<b>1,569,554.00</b>	<b>2,031,305.00</b>	<b>2,486,485.00</b>
<b>Working Capital</b>	<b>500,000.00</b>	<b>500,000.00</b>	<b>500,000.00</b>	<b>500,000.00</b>	<b>500,000.00</b>	<b>500,000.00</b>

## 9.5 PROJECTED BALANCE SHEET

The projected Balance Sheet of the projected is shown in the financial statements under same heading. Net worth of the project increases from **US\$ 1,675,232** in the first year of operation to **US\$ 2,078,063** in the 5<sup>th</sup> year.

### SCHEDULE 9.6: ZONGII PLUMBING & GENERAL SUPPLIES LIMITED

#### PROJECTED BALANCE SHEET US\$

	2011	2012	2013	2014	2015
<b><u>Fixed Assets</u></b>					
Long-term Assets	2,100,000	1,890,000	1,676,000	1,464,000	1,254,000
Depreciation	210,000	210,000	210,000	210,000	210,000
Total Long-term Assets	<b>1,890,000</b>	<b>1,680,000</b>	<b>1,466,000</b>	<b>1,254,000</b>	<b>1,044,000</b>
<b><u>Current Assets</u></b>					
Cash	854,440	1,400,797	1,569,554	2,031,305	2,486,485
Inventory	80,925	87,584	94,892	104,023	114,090
Accounts Receivable	187,547	196,070	204,704	212,514	213,954
Total Current Assets	<b>1,122,912</b>	<b>1,684,451</b>	<b>1,869,150</b>	<b>2,347,842</b>	<b>2,814,529</b>
Total Assets	<b>3,012,912</b>	<b>3,364,451</b>	<b>3,335,150</b>	<b>3,601,842</b>	<b>3,858,529</b>
<b><u>Current Liabilities</u></b>					
Accounts Payable	20,000	21,000	22,050	23,153	24,310
Other Current Liabilities	40,000	42,000	44,100	46,305	41,622
Subtotal Current Liabilities	<b>60,000</b>	<b>63,000</b>	<b>66,150</b>	<b>69,458</b>	<b>65,932</b>
<b><u>Long-term Liabilities</u></b>					
Total Liabilities	<b>1,120,000</b>	<b>858,000</b>	<b>596,150</b>	<b>334,458</b>	<b>65,932</b>
<b>Net Assets Capital Reserves</b>	<b>1,892,912</b>	<b>2,506,451</b>	<b>2,739,000</b>	<b>3,267,384</b>	<b>3,792,597</b>
Owners Contribution	1,590,000	1,590,000	1,590,000	1,590,000	1,590,000
Retained Earnings	85,232	179,312	1,590,000	1,590,000	1,590,000
Total Capital	<b>1,675,232</b>	<b>1,769,312</b>	<b>1,868,085</b>	<b>1,971,330</b>	<b>2,078,063</b>

## 9.6 PAYBACK PERIOD US\$ 2,650,000

Total investment is **US\$ 2,650,000** cash accumulation in year 45 years is US\$ 3,343,320 which is more than the initial investment by **US\$ 693,320** the project payback period is within 5 years.

The project has a relatively short payback period. It is remarkably impressive for a project whose investment is as big as **US\$ 2,650,000** being recovered in less than 5 year.

### SHCHEDULE 9.7: M/S ZONGII PLUMBING & GENERAL SUPPLIES PROJECTED PAYBACK PERIOD (\$)

Year	Profit After Tax	Depreciation	Total Cash Flow	Accumulative Cash Flow
2011	344,190.00	210,000.00	554,190.00	554,190.00
2012	348,711.00	210,000.00	558,711.00	1,112,901.00
2012	413,973.00	210,000.00	623,973.00	1,736,874.00
2014	532,717.00	210,000.00	742,717.00	2,479,591.00
2015	653,729.00	210,000.00	863,729.00	3,343,320.00

**Initial fixed Investment and Working capital for Expansion = USD 2,600,000** From above table, payback period is calculated within 5 years

### 9.7 PROJECTED LOAN REPAYMENTS

The loan borrowed from financial institution is expected to be fully paid within 4 years of projection operation.

#### SCHEDULE 9.8: ZONGII PLUMBING PROJECTED LONG TERM

##### LOAN REPAYMENT (\$)

Year	Principle	Loan Interest (9%)	Total Amount Paid	Loan Balance
0				1,060,000.00
1	265,000.00	95,400.00	360,400.00	795,000.00
2	265,000.00	95,400.00	360,400.00	530,000.00
3	265,000.00	95,400.00	360,400.00	265,000.00
4	265,000.00	95,400.00	360,400.00	-
5	1,060,000.00	381,600.00	1,441,600.00	

## 9.8 FIXED ASSETS SCHEDULE

The project fixed asset is shown below

### SCHEDULE 9.9: M/S ZONGII PLUMBING & GENERAL SUPPLIES LIMITED

#### FIXED ASSETS (\$)

NAME OF ASSETS	2013	2014	2015	2016	2017
Land and Buildings	500,000	450,000	400,000	350,000	300,000
Machinery, Tools & Equipment	1,280,000	1,152,000	1,024,000	896,000	768,000
Motor Vehicles	300,000	270,000	240,000	210,000	180,000
Furniture & Fixtures	20,000	18,000	12,000	8,000	6,000
<b>Total</b>	<b>2,100,000</b>	<b>1,890,000</b>	<b>1,676,000</b>	<b>1,464,000</b>	<b>1,254,000</b>

DEPRECIATION	2013	2014	2015	2016	2017
Land and Buildings	50,000	50,000	50,000	50,000	50,000
Machinery, Tools & Equipment	128,000	128,000	128,000	128,000	128,000
Motor Vehicles	30,000	30,000	30,000	30,000	30,000
Furniture & Fixtures	2,000	2,000	2,000	2,000	2,000
<b>ANNUAL DEPRECIATION</b>	<b>210,000</b>	<b>210,000</b>	<b>210,000</b>	<b>210,000</b>	<b>210,000</b>
<b>CLOSING FIXED ASSETS</b>	<b>1,890,000</b>	<b>1,680,000</b>	<b>1,466,000</b>	<b>1,254,000</b>	<b>1,044,000</b>

## 10.0 ECONOMIC ASPECT

Implementation of this project will have the following social and economic values

- The project will boost investment in manufacturing sector which is important for the economy, contribution to research and other skills development.
- The project will involve transfer of technology in plastics manufacturing.
- The project will create employment for 45 people on permanent contract basis as well as on temporary basis.
- It will create more business opportunities to local suppliers of plastics waste materials, which will also have a trickledown effect in the environmental issues.
- Provision of a market for goods and services demanded by expanded tax base to the Treasury and Local Government authorities and generation of substantial income to the Government.
- Direct income for workers, combined with other social benefit that the management of **ZONGI PLUMBING & GENERAL SUPPLIES LIMITED** will provide and help in overall efforts of alleviation of poverty.
- It will generate substantial revenue to the government in the form of corporate tax, value added tax and pay as you earn.
- The project will earn substantial amounts of foreign exchange.

## 11.0 IMPLEMENTATION

Project implementation is expected to be relatively very short once project has been approved it is estimated that ordering and assembling of machines will take approximately 8 months:-

### SCHEDULE 11.0: IMPLEMENTATION

	<b>ACTIVITY</b>	<b>PERIOD</b>
1	Processing TIC Certificate of Incentive	October 2013
2	Ordering of plant and machineries and Vehicles	November 2013
3.	Construction of Factory and Office Block	Nov2013- March 2014
4	Arrival of Plant, Machinery and Vehicles	February 2014
5	Assembling and fixing machines	March 2014
6	Testing machines	April 2014
7	Commercial production	May 2015

## **12.0 CONCLUSION AND RECOMMENDATIONS**

The project is technically feasible, financially and economically viable and environmental friendly. A fast implementation of the project is highly recommended to avoid cost overruns and for the project to be able to realize the benefits outlined above; especially at this juncture when the Government is making effort to boost investment in various sectors in the economy.

In view of the above it is further strongly recommended that the project be approved by Tanzania Investment Centre and be granted the TIC Certificate of Incentives with its associated privileges and benefits as provided for under Tanzania Investment Act, 1997 to facilitate smooth implementation.

