

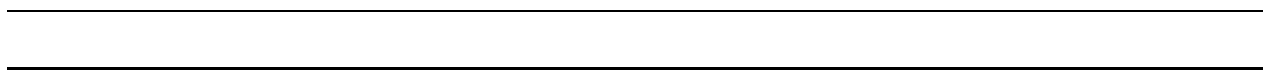
RAW LIMITED

Farm No. 2054, 1927, & 925 Iliboru Area Arusha

PROJECT PROGRESS REPORT

FOR

THE PERIOD OF FEBRUARY 2017 -OCTOBER 2020



RAW LIMITED

Farm No. 2054, 1927, &925 Iliboru Area Arusha

1.0 INTRODUCTION

RAW LIMITED a company incorporated in Tanzania under Companies Act 2003 with Certificate of incorporation No. 77170 dated 29th June 2010.

The project promoters are well established international business specializing in tourism sector in particular lodge businesses, the company operate a lodge at Farm No. 2054, 1927, &925 Iliboru Area Arusha.

RAW LIMITED was issued a Certificate of Incentives No.032250 dated 8th February 2017

RAW LIMITED

Farm No. 2054, 1927, &925 Iliboru Area Arusha

1.2 COMPANY OWNERSHIP

RAW LIMITED is jointly owned by two shareholders who agreed to come together to share vast experiences in managing tourist lodge business for the mutual benefits of both parties:

Name	Nationality	% of Share
Johanna. E. A. van Beest P. O. Box 36552 DAR ES SALAAM Tel:+255784270357 Email: bookings@ilborusafarilodge.com	Dutch	49
Antonius. H.W. Mulder P. O. Box 36552 DAR ES SALAAM Tel:+255784270357 Email: bookings@ilborusafarilodge.com	Dutch	51

1.3 LOCATION

The project head office will be located at Farm No. 2054, 1927, &925 Iliboru Area Arusha.

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2.0 PLANNED ACTIVITIES FOR THE PERIOD

RAW LIMITED planned to implement the project by doing the followings:

- Construction of the lodge with not less than 150 beds
- Equipping the lodge with various furniture and fittings
- Financial mobilization
- Employing 48 employees

RAW LIMITED

Farm No. 2054, 1927, &925 Iliboru Area Arusha

3.0 PROJECT AND COMPANY INFORMATION

1	Contact Person	Name	Neema Kilango
		Position	Marketing Manager
		Communication Details (Email, Mobile and telephone)	Tel: +255786441441 Email: neemakilango@gmail.com
2	Incorporation	Certificate of Incorporation No.	No. 77170
3	TIN information	TIN Certificate No.	No. 110-740-797
4	Project Objective	Project Core Activity	Tourist lodge.
5	Capacity	Project Capacity per Year	1000 guest/96 Beds
6	Direct Employment	Foreign-Men	1
		Foreign-Women	1
		Local-Men	8
		Local-Women	4
7	Indirect employment	Estimated Total No.	10
		Type/areas of Indirect Employment	Drivers, food suppliers etc.

RAW LIMITED

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4.0 PROJECT IMPLEMENTATION

Project implementation period February 2017 – January 2020

4.1 PLANNED PROJECT INVESTMENT COST

On completion the board of directors of RAW LIMITED estimated that the project will cost US\$ 647,000:

RAW LIMITED COST STRUCTURE

PARTICULAR	US\$
Land and Buildings	430,000
Machinery & Equipment	NIL
Motor Vehicles	120,000
Furniture & Fixtures	5,000
Pre expenses	NIL
Others	NIL
Working Capital	92,0000
TOTAL	647,000

RAW LIMITED

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4.2 PLANNED PROJECT FINANCING COST US\$

	Amount (USD)	Source Country
Local Equity	NIL	NIL
Local Loans	92,000	Tanzania
Foreign Equity	NIL	NIL
Foreign Loans	555,000	Netherland
Total Investment	647,000	

4.3 PROJECT FINANCIAL EXPENDITURE TO DATE (USD)

To date the project has managed to construct 22 double and 26 twines rooms making a total of bed capacities of 96 which is 64% of the planned capacity, the project expenditure is explained in details below:

	Foreign (USD)	Local (USD)	Total (USD)
Land and Buildings	267,688	NIL	267,688
Plant and machinery	20,357	NIL	20,357
Vehicles/Aircrafts	NIL	NIL	NIL
Furniture	17,469	NIL	17,469
Office equipment	22,638	NIL	22,638
Insurance Cover	800	NIL	800
Pre-operational expenses	NIL	NIL	NIL
Working sub-total capital	80,000	NIL	80,000
GRAND TOTAL	408,952		408,952

RAW LIMITED

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4.4 ACTUAL PROJECT FINANCING PATTERN US\$

According to the available records the project cost is amounting to US\$408,952 which is equivalent to 63% of the planned cost, the project has been financed by shareholders equity and cash flow from business which is being re invested

	Amount (USD)	Source Country
Local Equity	NIL	NIL
Local Loans	NIL	NIL
Foreign Equity	408,952	Netherland
Foreign Loans	NIL	NIL
Total Investment	408,952	Netherland

4.5 PLANNED EMPLOYMENT CREATION

The company planned to create employment to 40 Tanzanians and 8 foreigners; the details are summarized below:

Employees Distribution Summary

Employment	Foreign Skilled	Local Skilled	Local Unskilled	Total
Women	5	10	12	12
Men	3	15	10	28
TOTAL	8	25	22	40

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4.6 ACTUAL EMPLOYMENT CREATED

The company has managed to create employment to 12 Tanzanians which is 30% of the planned employment and 2 foreigners 25% of the planned employment; the details are summarized below:

Employees Distribution Summary

Employment	Foreign Skilled	Local Skilled	Local Unskilled	Total
Women	1	3	1	5
Men	1	4	4	9
TOTAL	2	5	5	14

5.0 PLANNED ACTIVITIES IN 2020-2023

- Extension of the lodge
- Upgrading of water facilities for more efficient lodge water supply
- Re designing and renovation of the lodge entrance and reception area
- Upgrading lodge parking capacity lot
- Refurbishment of the swimming pool
- Building tow deluxe rooms
- Renovation of 20 rooms
- Aggressive marketing

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All above mentioned activities are estimated to cost US\$ 435,000

6.0 CHALLENGES

- Delays in mobilizing shareholders equity and loan for project investment
- Stiff market competition
- Unpredicted COVID 19

7.0 SOLUTIONS

- The board of directors has made decisions to continue re investing the cash generated from business and if the loan financing with affordable interest rate will be negotiated accordingly
- Aggressive marketing strategy to be employed accordingly

8.0 THE WAYWARD

The board of directors is determined and committed with the project implementation and they see the bright future with tourism sector in Tanzania, provided that unforeseen event is not occurring such as COVID 19 which has affected badly tourism sector