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Helios Towers
Ground Floor
Peninsula House
Plot No. 251 Toure Drive
P.O.BOX 105297
Oysterbay,
Dar es Salaam
Tanzania
T: +255 768 985 300

helios Towers africa.com



HTT/Legal-TIC/4.11.2020/1
TIN NO. 112-252-525

4th November 2020

Executive Director,
Tanzania Investment Centre,
Shaaban Robert Street,
P.O.Box 938,
Dar es Salaam.

Att: Dr Maduhu Isaac Kazi – Executive Director,

Dear Sir,

Re: Extension of Certificate of Incentive number 0224179.

We would like to extend our sincere appreciation and acknowledge the support the TIC centre has accorded and continues to accord HTT Infraco Limited (HTT). This support has been critical in enabling HTT to provide stable telecommunications network availability, coverage expansion and technological growth.

We are now pleased to submit a request for an extension of time to our Certificate of Incentives number 0224179 dated 2nd September 2019, which has expired this August 2020.

Kindly note that the implementation of the project was delayed on various factors which we out of our control, the main triggers being;

- Delayed approval for Duty exemption on the Deemed Capital Goods from the Tanzania Revenue Authority. The approval was granted on 06 January 2020 while our Certificate of Incentives dated from 02 September 2019, four months from when we received the approval from your noble office. Kindly refer to **Annexure 1** of this letter.
- Delays in issuance of environmental permits from NEMC to which is a prerequisite for HTT to commence construction of towers as evidence in **Annexure 2** appended to this letter.
- Delays on getting/acquiring building permits from respective local municipalities as evidenced by **Annexure 3** to this letter; and
- Temporarily closure of operations on some of our key equipment manufacturers arising from COVID-19 pandemic. For instance, as attached Purchase Order 24922 for power materials consisting of 101 rectifier cabinets and 544 rectifier modules, placed since May 2020 but not delivered to-date due to lockdowns impact on the manufacturing industry.

In support of our renewal request, accompanied to this application is a progress report for the period August 2019/August 2020:

- Key CAPEX initiatives;
- Capex expenditure;
- How we financed our CAPEX;

Helios Towers Tanzania Limited is a private company registered in Tanzania
Registered No. 74177
Registered office: Ground Floor, Peninsula House, Plot No. 251, Toure Drive,
Oysterbay,
P.O.BOX 105297, Dar es Salaam, Tanzania

HTT Infraco Limited is a private company registered in Tanzania
Registered No. 80244
Registered office: Ground Floor, Peninsula House, Plot No. 251 Toure Drive,
Oysterbay, P.O. BOX 105297 Dar es Salaam, Tanzania.

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- Key challenges in the execution of our CAPEX initiatives;
- Continued plans on CAPEX initiatives over the next 12 months; and
- Additional support we request from Tanzania Investment Centre alongside the extension.

This application letter also includes a new list of capital/deemed goods which reflects our projected CAPEX requirements for August 2020/August 2021. Refer to **Annexure 4** to this letter.

We will highly appreciate your assistance to review our progress report attached which we anticipate it will positively warrant us the requested extension for another period of twelve (12) months.

We are available to meet with you and provide clarity, should any questions arise relating to our business and or our request on the extension.

Yours sincerely,



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Ramsey Koola
Managing Director
HTT Infraco Limited

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