

TANZANIA INVESTMENT CENTRE

DIRECTORATE OF INVESTMENT FACILITATION



EASTERN ZONE

**REPORT OF THE PROJECT VISIT TO M/S HTT INFRACO LIMITED ON
18th NOVEMBER, 2020**

NOVEMBER, 2020

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| | Company Communicaton Information | Phone | +255 768985300 |
| | | Physical Address | First Floor, Penisula House, Plot No. 251, Oysterbay, Dar es Salaam |
| | | Postal Address | P. O. Box 105297 Dar es Salaam. |
| 4 | Contact Person | Baraka Andrew | |
| 5 | Incorporation | Certificate of Incorporation No. 80224 | |
| 6 | TIN | 112-252-525 | |
| 7 | Project Objective | To construct telecommunication towers (network infrastructure) | |

5.0 PROJECT PERFORMANCE

The company was incorporated in 2010. At first the company acquired the already built towers owned by existed telecommunication companies (Tigo and Vodacom). 3661 sites have been constructed, with 5000 contractors and landlords. 91 workers have been employed. The project has contributed equivalent of USD 29.3 in terms of taxes, levies and various fees for the year 2020.

| S/N | Information | Description | Status | |
|-----|--|-----------------------------|-------------------|----------------|
| 1 | Investment Financing in (USD) (as per July 2019) | Financing Type | Amount | Source country |
| | | Shareholders loan (Foreign) | USD 547.5 million | |
| 2 | Production Capacity | NA | | |
| 3 | Direct Employment | Foreign | Men: Nil | |
| | | | Women: Nil | |
| | | Local | Men: 66 | |
| | | | Women: 25 | |

lock down halted access to the tower construction materials. Based on that the company intends to accomplish all pending 2020 planned activities as follows

- (i) Acquiring and bringing to the required standards 150 sites, as only 180 were acquired out of 330 which were in 2020 plan
- (ii) Build 128 towers. In the year 2020, the company plotted to construct 200 towers, but only 72 were built.
- (iii) Employ 82 more workers

7.0 CHALLENGES ENCOUNTERED.

During the visit the company reported some negative factors which affected the project not to achieve the plans which were to be implemented in the year 2020. Some of them were:

- (i) TRA delayed endorsement
While the TIC certificate was issued effective from 01st September 2019, TRA indorsed exemption on 06th January 2020 whereby the global pandemic (Covid 19) started affecting supply chain globally.
- (ii) The Covid 19 Pandemic.
The company started to procure some imported capex goods/materials from mid-January, conversely by March 2020, majority of the overseas manufacturer faced total lock-down, therefore production was suspended until mid-May 2020. This implies that from the time of receiving TIC certificate, the company started utilising exemption facility by May 2020, where only remained with 3 months before the certificate expires in August 2020.
- (iii) Grid Availability
Most of the tower sites are located in rural areas where there is no access to grid power. This requires investment in power grid expansion equipment (eg. Transformer) and services to enable grid connectivity to the locations. This will help to contribute to two Government's key initiatives of rural electrification and UCSAF, which are respectively aimed at extending power grid availability and network coverage in rural areas. Also the company has installed solar systems on some sites.