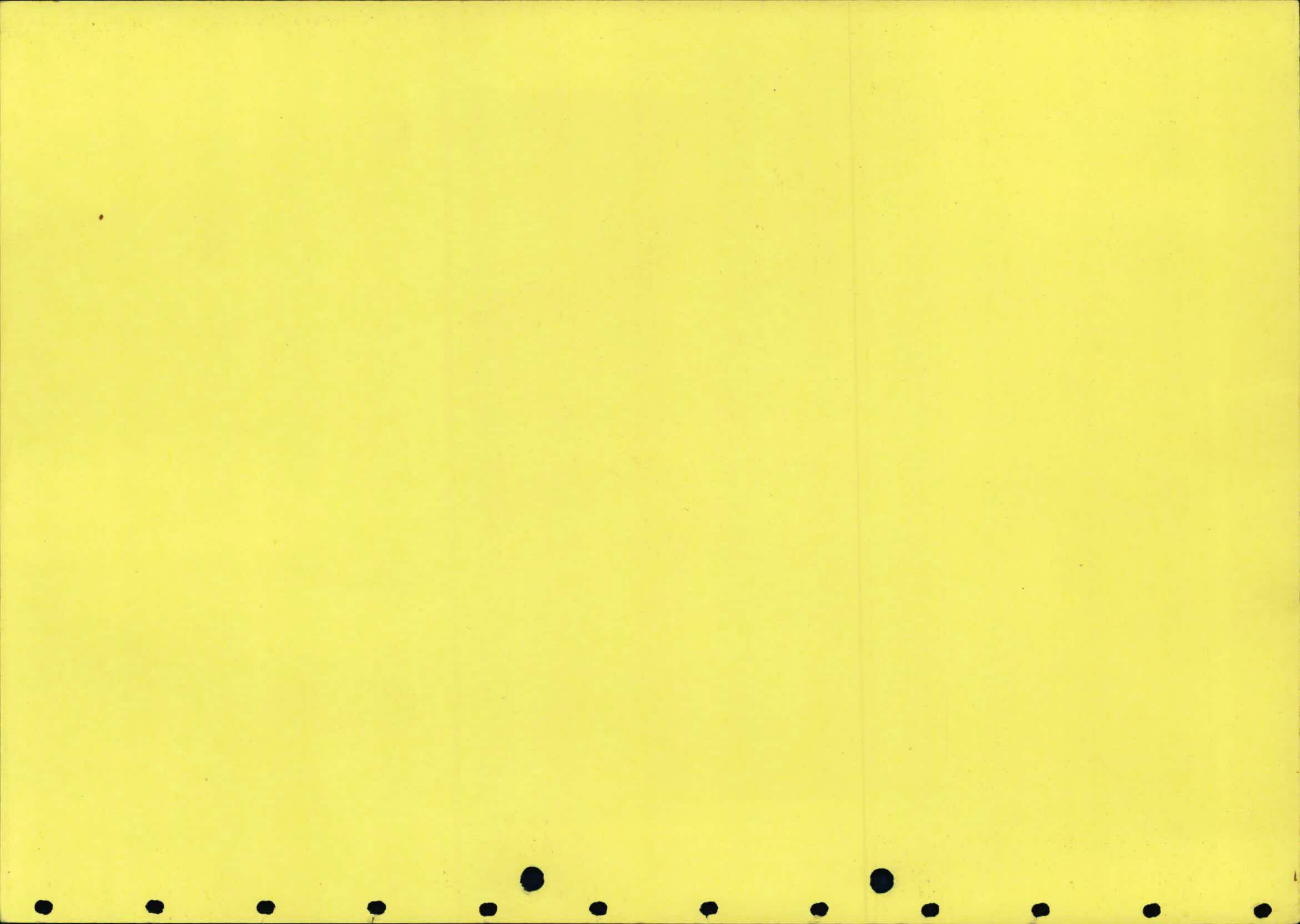
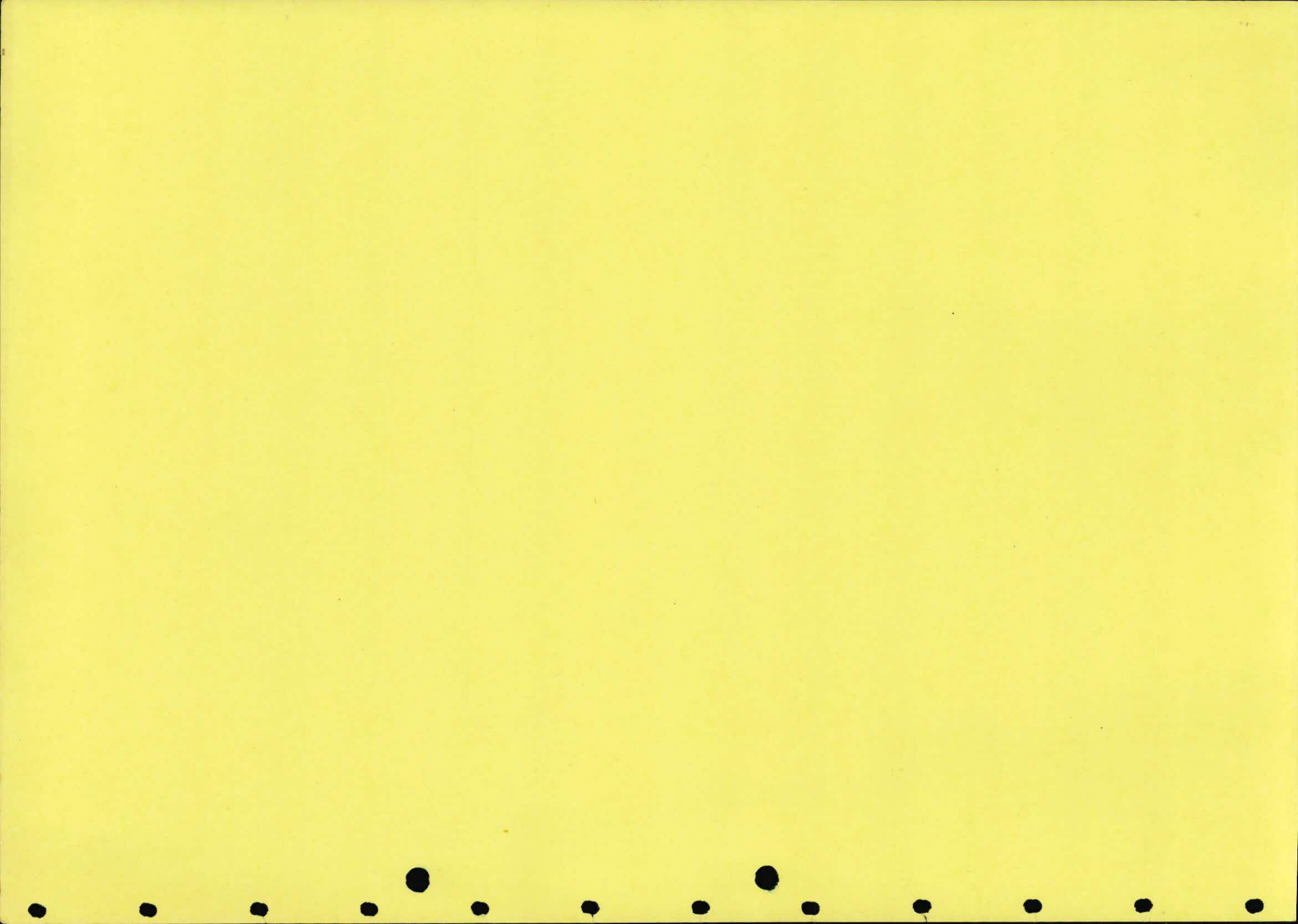




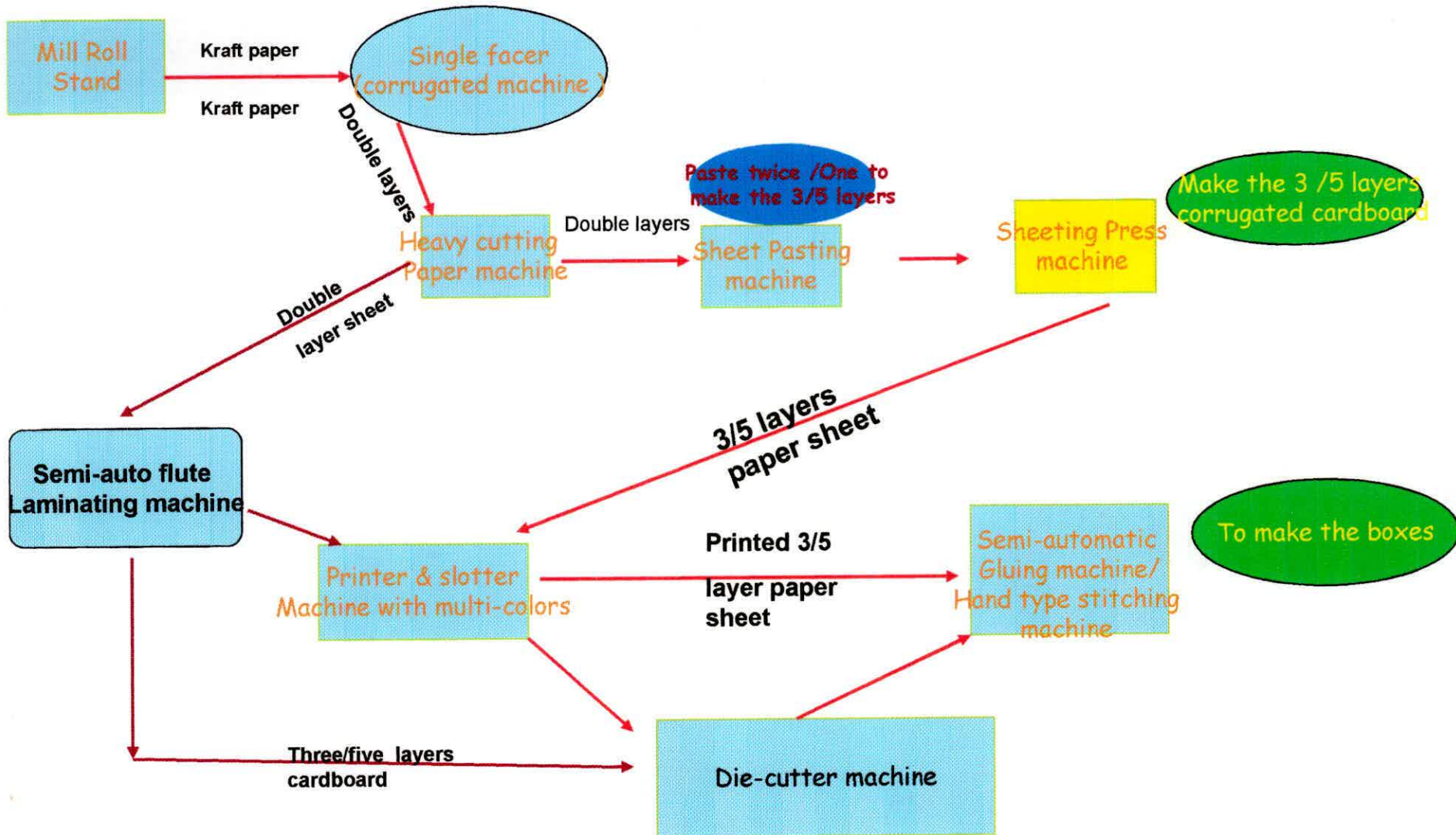
ACTIVE PACKAGING

(T) LED





# Semi-automatic corrugated box production line



- Alternative packaging would not be able to perform the same functions as corrugated in the same efficient way. In most cases, alternative packaging is less space-efficient than corrugated due to wall thickness, weight and the relative low choice of sizes, which does not allow filling optimization of the pack. This means the transport of goods would not be optimized.

Corrugated, box, is frequently manufactured using high percentages of recycled fiber, is often reused multiple times, and is recycled more than any other packaging material used today. Cradle-to-cradle environmental stewardship is a basic hallmark of corrugated production, from management of renewable resources, to responsible manufacturing processes, to widespread recovery and recycling.

Every step of the manufacturing process has been modified over the years to become more earth-friendly. Corrugated material meets all environmental guidelines and exceeds the spirit of all government and industry mandates based on environmental concerns. Potential pollutants in inks and other substances applied to corrugated have been decreased. Box plant wastewater has been cleaned up, reduced and sometimes eliminated. Corrugated products have even been approved by the U.S. Food and Drug Administration (FDA) for direct food contact.

Over 80 % of the paper used for the production of corrugated packaging is recycled paper! Corrugated is one of the few packaging materials that reach the target set by the European Directive on packaging & packaging waste.

Paper based packaging is 100 % recyclable and close to 70 % of paper and board packaging is recycled. Corrugated packaging is fully biodegradable.

## Chapter Eleven

### 10. Economic Benefits and Environmental Issues.

Almost anything grown (e.g. crops, flowers , fruits ),mined e.g. (precious stones ) and manufactured (e.g. motors accessories, spare parts , leather products, textiles books etc needs to be packed using corrugated box to facilitate storage, movement to different places, local distribution and exportation. So the industry serve many sectors such as agriculture, horticulture, manufacturing, mining ,

Corrugated is the No 1 Transport packaging in the world and it directly contributes to saving resources by allowing a much safer, faster and effective distribution chain .

The corrugated industry is concerned by the fact that corrugated packaging should fulfill its functions while making the best possible use of resources. The industry will continue to invest in order to provide users and consumers with more added value in their packaging solutions, and packaging that is based on a renewable resource.

Today Corrugated is a key component of our modern lifestyle and of every modern Supply Chain. It is a vital contributor to retailers' successful strategies.

#### **Employment:**

In addition to the various practical benefits, the corrugated industry creates a significant number of challenging jobs and offers real opportunities. \

In Europe for example there are 750 corrugated plants employing almost 100,000 people. They create economic and social benefits in areas where they operate and also in related industries such as paper and paperboard producers, converters manufacturing other types of packaging and recyclers too.

#### **The world without corrugated.**

- Handling would be messy, inefficient and costly because products need transport and logistics packaging
- Selling products through modern distribution channels would be impossible

### Active Packaging Activity Chart

**Project Searching**

1	43d
12/1/10	1/28/11

**Project Study/Review**

2	35d
1/31/11	3/18/11

**Preparation Of Business Plan**

4	40d
4/1/11	5/26/11

**Bank Processes**

7	21d
7/25/11	8/22/11

**Ordering of equipment**

8	32d
9/1/11	10/14/11

**Delivery**

9	21d
10/17/11	11/14/11

**Installation**

11	21d
11/15/11	12/13/11

**Company Registration**

3	45d
3/21/11	5/20/11

**TIC Registration , and Licencing**

5	7d
5/23/11	5/31/11

**TIC Incentive certificate**

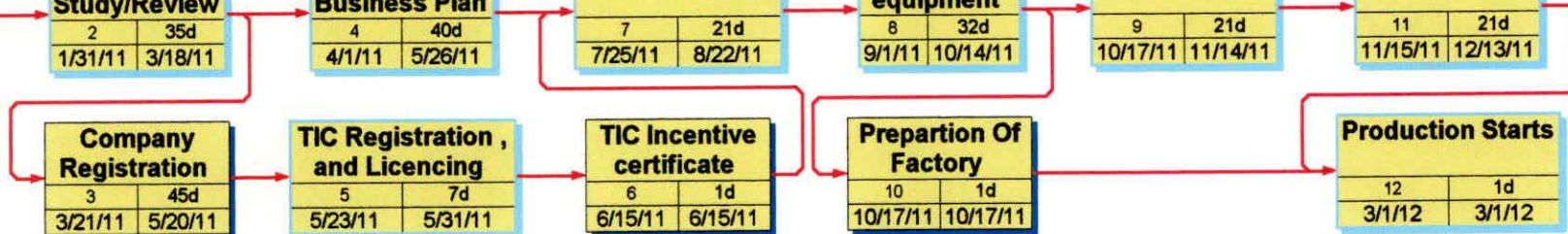
6	1d
6/15/11	6/15/11

**Preparation Of Factory**

10	1d
10/17/11	10/17/11

**Production Starts**

12	1d
3/1/12	3/1/12





## Chapter Ten

### 10.0 Time Table for the project implementation

Table 16. Project implementation chart

		Jun-11	Juy 2011	Aug-11	Sep-11	Oct-11	Nov- Dec2011	Jan-12
1	<b>Business Plan</b>							
2	<b>Bank processes</b>							
3	<b>Ordering of Equipment</b>							
4	<b>Delivery</b>							
5	<b>Installation and Commission</b>							
6	<b>Production</b>							

Since shifting from one premise to another will be a costly undertaking, we will observe this stage in a critical and informed manner to avoid future frustrations.

#### **9.4 Electricity.**

Problem of power shortage is rampant in Tanzania .To overcome this problem, we will put in our plans an option for a standby generator which will help to maintain smooth production.

#### **9.5 Manpower.**

This is a new industry in this area, thus limitation of commencement manpower is an obvious issue. To overcome this, we will select trainable people who will be taught how to operate the machines by the supplier. Supply conditions include installation and training. In some cases will be forced to hire trainers from the existing plants in Tanzania or buy them off.

#### **9.6 High marketing cost.**

Initially we will face high marketing cost but after establishing our clientele base the cost will be minimum. Box customers do not migrate very often because of the cost involved. Our strategy will be to maintain the customer at any cost

#### **9.7 Brand recognition.**

Since our brand will be new in the market, it may not receive quick recognition, therefore marketing strategies have to be well defined. We will start by physical contacts, media , website and brochures to reach the would be customers.

#### **9.8 Completion of orders and delivery.**

One of the gaps we discovered from the existing manufactures is the inability to complete customer's orders in time. We will use this weakness as one of our strategies to win customers. Our approach will be "planning before execution" where by every order will be given specific completion time frame , and ensuring that raw materials are readily available for every order. Since we are opting for leasing finance, we are confident that we will have enough operating capital to ensure that raw materials are readily available.

- Royalties fees and other charges
- Payment of emolument and other benefits to foreign personnel.

## **Chapter Nine**

### **9.0 . Security and Risk mitigation**

The major risks identified in this project are:-

- Capital for the investment
- Factory building
- Electric power
- Competent manpower
- High marketing cost
- Brand recognition
- Completion of orders and delivery.

### **9.1 Risk Mitigation**

To overcome the risks we will do the following:-

#### **9.2 Capital.**

We do not have own capital. Our plan is to seek loan from banking institutions. We have earmarked Tanzania Investment Bank for the loan which can be in two options. i.e. Long term loan and Leasing finance.

Our preference is lease financing where the bank will buy and install all the machines and we rent and operate the plant at an agreed terms

and conditions. Financial loan has limitations that the asset required as collateral has less value than the amount required for this project. We will how ever depend much on the advice from the bank itself.

#### **9.3 Plant Building.**

We do not have a building in which to operate the business. To overcome this, we will opt to rent a go down from SIDO or any other government Institution which have vacant god owns. Renting from government Institution has an advantage of security of tenure than private landlords.

## Chapter Eight

### 8.0 Government Support and regulations.

This is an industry which promotes other industries by facilitating packaging of their products. The Government of Tanzania through the Sustainable Industry Development Policy 1996-2020, emphasizes on establishment of small, medium and large industries for the National development. The emphasis is put on private sector after the Government phased itself out of investing directly in productive activities.

Section 3.2 of the Policy states that “ The government recognizes the role of private sector as the principal vehicle in carrying out direct investments in industry” it further states that :-

“The Government’s role will be to provide suitable environment for promotion of private sector investments, ensuring fair trade practices, and competition as well as to develop social and economic infrastructure including industrial support institutions”

The government therefore supports this kind of project, and through ‘**Tanzania Investment Act 1997**’ it offers certificate of incentives.

- **Certificate of Incentives**

Incentives offered to investors under the Tanzania Investment act, 1997 can broadly be categorized into fiscal and non-fiscal incentives.

- (i) **Fiscal incentives**

- Import duty and VAT exemption on project/capital goods.
- Import Duty Draw Back Scheme
- Refund of duty charged on imported inputs used for producing goods for export and goods sold to foreign institutions like UN and its agencies operating in Tanzania

- (ii) **Non-fiscal incentives**

- Immigration quota of up to 5 people
- Guaranteed transfer of:-

- Net profits or dividends of the investment
- payment in respect of foreign loans
- Remittance of proceeds net of all taxes and other obligations

### 7.5 List of major supplier in Tanzania.

The following is the list of corrugated box manufactures in Tanzania.

**Table 15 .** List of some box suppliers in Tanzania

NAME	LOCATION
Hans Paul	Arusha
TLL printing and Packaging	Dar Es Salaam
Jimel Industries Ltd	Dar Es Salaam
Box Factory	Dar Es Salaam
Twiga Printers	Dar Es Salaam
Euro Printers	Dar Es Salaam

### 7.6 Trade cycle of the business.

The trade cycle refers to the peaks and slack seasons. Corrugated box business for agro-food and beverages sectors is usually high in harvesting and dry seasons and low in growing and wet seasons.

#### 7.4 . List of major buyers

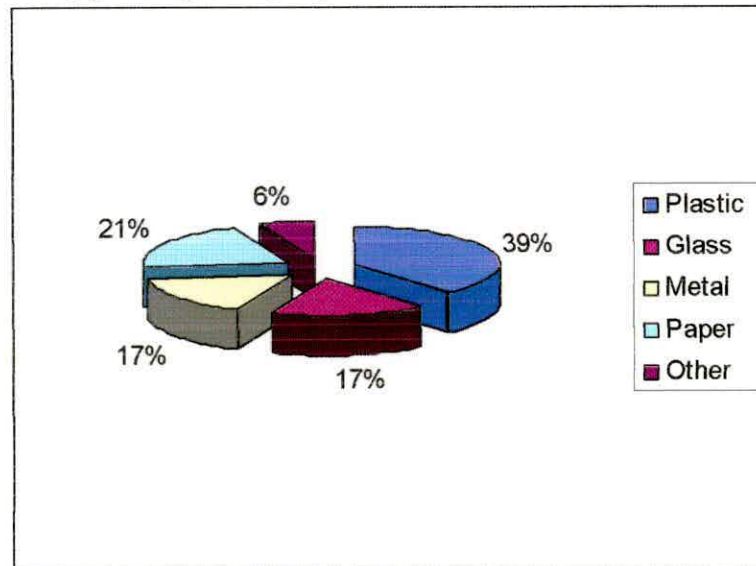
The following is the list of targeted buyers in Arusha and Moshi only.

**Table14.** List of major buyers

<b>Name</b>	<b>Location</b>
Safari Pack	Arusha
Kiroba	Arusha
Dasani Drinking water	Mwanza
Bonite Botlers	Moshi
K Vant	Arusha
Volacano	Arusha
Arusha Naaz hotel	Arusha
Hortenzia Flowers	Arusha
Kimemo Coffee	Arusha
Simba/Bahari chemicals	Arsuha
Kiliflora Flowers	Arusha
Sengeru Flowers	Arusha
Red Gold / Danish Industries	Arusha
Sunola /Mount Meru Mill	Arusha
Perfect Printers	Arusha
Multflowers	Arusha
Konyagi(Tanzania Distilleries)	Arusha/Arusha
Luck Matches (kibo Match)	Moshi
Sunflag	Arusha
Siringet drinking water	Arusha
Serena Logdes	Arusha

### 7.3 Packaging market shares In Tanzania

Shares of different types of packaging in the Tanzanian current consumption.



**Figure 2:** Shares of different types of packaging in the Tanzanian current consumption.

*Source . Report by the International Trade Centre ,2006 Current Situation And Perspectives Of Agro Food Packaging For Export in Tanzania.*

Despite existence of the above packaging alternatives, still packaging Industry in Tanzania is still at infant stages compared to other countries like Kenya and South Africa. . We do not therefore see the other competing methods to threaten box industry in the near future.

#### 7.3 Market share.

We are targeting to attract 30 % market share in the first years and gradually growing at a rate of 10% annually.

#### **7.2.4 Glass**

Glass containers are chemically inert, transparent, strong, rigid and impermeable to gas. Glass can be sterilized and has a hard and smooth surface, which does not promote mould and bacterial growth. For these very reasons the local supplies of glass packaging finds favour with beer and soft drink industries. Other areas of use include a wide range of products, such as other alcoholic drinks, jams, fruit juices, and pharmaceutical preparations. In addition to the local supplies, the demand for glass packaging is met by imports of bottles, jars, vials, ampoules and other assorted glassware. The demand is mostly driven by beer and soft drinks industries. The requirements for pharmaceutical industry are generally met by imports. The total consumption of glass packaging stands at 33 000 tons per year.

#### **7.2.5 Wood Packaging**

Wood is a natural material used for building, joinery, fencing and packaging. In Tanzania one can see some wood crates, boxes, cases and pallets in use. A large number of SMEs produce large quantities of crates and cases, but there are no available statistics on the quantities produced. There are no local facilities for fumigation/heat treatment of wooden crates, cases and pallets for exports to EU and the USA. Although wood is in very large supply in Tanzania, wood packaging finds only a limited use for agricultural products, machinery and the manufacture of cable drums and pallets. The total annual consumption is estimated at 9000 tons per year.

#### **7.2.6 Textile fibres**

The common forms of textile packaging extensively used in Tanzania are sacks produced from cotton and jute fabric. Jute sacks are commonly used for packing bulk products such as cocoa, coffee, grains, cereals, nuts, as well as fresh and dry foods. Sisal being costly, Tanzania imports jute bags for local use. Cotton fabric is also used for the packaging of seed cotton bales.

#### **7.2.7 CFB, Paper and paperboard**

Paper and paperboard is the largest segment of Tanzanian packaging industry. The main forms of paper and paperboard packaging products are labels, corrugated boxes, carton and sacks. The total consumption is estimated at 40,000 tons per year.



## **7.2. Competition**

According to the report by the International Trade centre Packaging studies, (2006) *Current Situation And Perspectives Of Agro Food Packaging For Export in Tanzania* , there are several other packaging methods which compete with corrugated boxes as follows:-

### **7.2.1 Rigid plastic materials**

Rigid plastic packaging manufactured in Tanzania includes large drums mainly for lubricating oils and chemicals, crates for food and beverages, closures, jerry-cans, thermoformed shapes, jars, bottles and jerry cans of various sizes, water tanks etc. PET bottling is the driving development in packaging of vegetables oils, drinking water, alcoholic and non-alcoholic beverages and liquid detergents. PET performs are locally manufactured and supplied to bottling users. Total rigid plastic consumption is estimated at approximately 60,000 tons, mainly on account of plastic crates that are in great demand.

### **7.2.2 Flexible plastic materials**

PE pouches are the most common form of flexible packaging. Woven PP and HDPE bags in various sizes and specifications are produced locally on a large scale for different applications. Some manufacturers meet the packaging requirement of the exporters, as well as the local demand for bulk packaging by producing multilayer blown and laminated films with good barrier properties. The total consumption is estimated at 12600 tons/year.

### **7.2.3 Metal packaging**

Tinplate constitutes the major material in metal packaging; the main application is the manufacture of crown cocks for the beer and beverage bottling industry. Other applications are the tin cans, mostly in three piece, one and four litres containers for paints and 200 litres, large drums for chemicals and POL. The demand is mostly driven by the crown closures for beer and soft drinks industry. The breweries make some imports of cans. The total demand for metal packaging is estimated at 32 600 tons per year.

## Chapter Seven

### 7.0 Industry Dynamics

7.1 The competitive advantage of this project vis avis other players lies on the fact that :-

- Corrugated boxes are widely accepted as the most convenient and cost effective secondary packaging for transport and distribution, in particular in the export sector. The foreseen growth in export of non- traditional products (such as fruits and vegetables and other agricultural products) will support the increase in the demand for corrugated boxes and the expansion of their local production and import.
- With exception of the boxes every other product , even from the other players in the packaging industry depend on boxes to store and transport their products.
- They Light in weight (freight advantage)
- They are Cellular structure with high compressive strength, resiliency & shock resistance. Assured safety to delicate articles.
- Can be stored conveniently in folded condition when not in use, thus saving storage space.
- Can be attractively printed, thus advertising
- By lining, lamination or coating, they can be made water resistant and resistant to other adverse conditions.
- They are Easy to fabricate.
- Contents packed in these boxes remain dust free.
- Available through out the year. .pa
- They can be reused,
- Eliminated dependency on natural wood.

## Chapter Six

### 6.0

#### Market And Sales.

The idea stems from the fact the demand for boxes in Arusha is unmet causing importation of the same from Dare Es Salaam and the neighboring countries while they can be produced locally using locally available raw materials. To start with we will concentrate on the Northern and Western zones covering Arusha , Kilimanjaro, Manyara, and Mwanza regions.

We are targeting flower farmers, hotels, fish exporters, soft drink and hard drink producers who use boxes daily. Our market survey has shown that most of these customer's box demand is not met thus opting for importation, causing increased prices for boxes. We intend to fill this gap by producing different size of boxes at reasonable price.

#### 6.1 Growth Potential.

Since box is a daily consumable product, and since Arusha is a growing city we anticipate that in few years time, more industries requiring boxes will come up hence increasing demand for boxes. Through Small scale Industrial Development (SIDO) in Arusha small scale producers of products like soaps, candle lights, chalks, dairy products etc are increasing by day. This subsection will eventually require good packaging. In future we anticipate introduction of **box coating**, or lamination section to produce water resistant boxes as an expansion strategy.

## Projected Balance sheet

**Table 13 . Balance sheet**

Current Assets		Current Liabilities	
		Owners Equity	Owner's investment
			62,890,200.00
Intangible Assets			Retained earnings
			0.00
goodwill	5,000,000.00		Accounts payable
			12,000,000.00
Software	1,200,000.00		Other
			800,000.00
			Income taxes payable
			12,988,800.00
<b>Tangible Assets</b>			
			Accrued salaries and wages
			69,840,000.00
Land and Buildings	50,000,000.00		
plant and equipment	264,451,000.00		Current portion of long-term debt
			36,161,000.00
		<b>Long term liabilities</b>	
			Long-term loan
			126,099,200.00
Long term Investment	0.00		
			Other
Other Assets	0.00		18,371,800.00
			Total long term liabilities
			144,471,000.00
<b>Total Current assets</b>	<b>339,151,000.00</b>		
		<b>Total Current Liabilities</b>	<b>339,151,000.00</b>

**Table 14. Financial statement analysis**

Return On Investment	189.19%
Internal Rate of return	134.49%
Payback period	1.54 Years
Break even point	691,128.66units
Net Present Value	Tsh1,280,335,264.50discounted at 15%
Profitability ratio	32%

## Projected Cash flow statement

Table 12 . Projected cash flow

Year	2011	2012	2013	2014	2015	2016
<b>Income</b>						
Bank loan	251,560,800.00	0.00	0.00	0.00	0.00	0.00
Sales		400,000,000.00	440,000,000.00	484,000,000.00	532,400,000.00	585,640,000.00
Contributed capital	62,890,200.00					
<b>Available cash</b>	<b>314,451,000.00</b>	400,000,000.00	440,000,000.00	484,000,000.00	532,400,000.00	585,640,000.00
<b>Expenditure</b>						
Salaries		69,840,000.00	69,840,000.00	73,332,000.00	76,998,600.00	78,538,572.00
Materials		182,400,000.00	184,224,000.00	186,066,240.00	189,787,564.80	191,685,440.45
Rent		9,600,000.00	9,600,000.00	9,600,000.00	9,600,000.00	9,600,000.00
Other expenditure		50,400,000.00	50,400,000.00	52,920,000.00	55,566,000.00	58,344,300.00
Loan payment		31,661,750.00	36,161,750.00	36,161,750.00	36,161,750.00	36,161,750.00
Tax payment		12,988,800.00	17,601,120.00	22,100,068.00	28,211,271.00	34,991,491.00
Utilities		20,160,000.00	20,301,120.00	20,463,528.96	20,606,773.66	20,730,414.30
Capital expenditure	314,451,500.00					
<b>Total Expenditure</b>		377,050,550.00	388,127,990.00	400,643,586.96	416,931,959.46	430,051,967.75
<b>Net Cash flow</b>		<b>22,949,450.00</b>	<b>51,872,010.00</b>	<b>83,356,413.04</b>	<b>115,468,040.54</b>	<b>155,588,032.25</b>

#### 4.4.2 Financial statements

**Table 11.** Projected income statement

	<b>Year 1</b>	<b>YEAR 2</b>	<b>YEAR 3</b>	<b>YEAR 4</b>	<b>YEAR 5</b>
<b>Sales</b>	400,000,000.00	440,000,000.00	484,000,000.00	532,400,000.00	585,640,000.00
Less: Cost of Goods Sold	277,440,000.00	291,312,000.00	308,790,720.00	321,142,348.80	333,988,042.75
<b>Gross Profit</b>	122,560,000.00	148,688,000.00	175,209,280.00	211,257,651.20	251,651,957.25
Less: Operating Costs	50,400,000.00	50,904,000.00	52,431,120.00	54,528,364.80	57,254,783.04
<b>Net Profit (Before Tax) 1</b>	72,160,000.00	97,784,000.00	122,778,160.00	156,729,286.40	194,397,174.21
Less Tax	12,988,800.00	17,601,120.00	22,100,068.80	28,211,271.55	34,991,491.36
<b>Net Profit (After Tax)</b>	59,171,200.00	80,182,880.00	100,678,091.20	128,518,014.85	159,405,682.85

	miscellaneous expenses			800,000.00
	<b>Total Other expenses</b>			<b>4,200,000.00</b>

### Working Capital / Month -Summary

	Rent			800,000.00
	Salaries and wages			5,820,000.00
	Raw Materials			15,200,000.00
	Utilities			2,100,000.00
	<b>Total Working Capital /Month</b>			<b>23,120,000.00</b>
	<b>Working capital /annum</b>			<b>277,440,000.00</b>

	Total working Capital			277,440,000.00
	Depreciation @12%			33,292,800.00
	Interest % 13%			36,067,200.00
	<b>Total production cost /Annum</b>			<b>346,800,000.00</b>
	<b>Turn Over /Year</b>			
	<b>units per annum</b>	800,000.00	500	<b>400,000,000.00</b>

### Fixed Cost /annum

	Depreciation			33,292,800.00
	Interest			36,067,200.00
	Rent			9,600,000.00
	Salaries& Wages			69,840,000.00
	<b>Total Fixed cost/Annum</b>			<b>148,800,000.00</b>

### Variable costs /annum

	Raw materials			182,400,000.00
	Utility			25,200,000.00
	Other expenses	40%		20,160,000.00
	<b>Total</b>			<b>227,760,000.00</b>

## 5.4

## Production Cost

Table 10 . Projected Production costs.

A	Fixed Capital			
	Description		Quantity	Amount in Tsh.
	Land and Buildings			50,000,000.00
	Corrugated plant		1.00	264,451,500.00
	<b>Total</b>			<b>314,451,500.00</b>

## B Working Capital

	Salaries			
	Manager/ Entrepreneur		1	1,200,000.00
	Skilled labor		5	1,500,000.00
	Helpers		6	1,500,000.00
	Others		8	1,620,000.00
	<b>Total Salaries</b>			<b>5,820,000.00</b>

C	Raw materials/Month			
	Paper rolls	5 tons		13,200,000.00
	Ink			500,000.00
	Glue			1,500,000.00
		Total raw material cost		<b>15,200,000.00</b>

## D Utilities

	Power			1,500,000.00
	Water			600,000.00
		Total Utilities		<b>2,100,000.00</b>

	Stationery			200,000.00
	Transportation expenses			800,000.00
	Consumable stores			400,000.00
	Advertisement			1,500,000.00
	Repair and maintenance			500,000.00



## 5.2 Proposed Project Cost

Table 8. Proposed Project Cost

	Existing		Proposed additional			
	Equity	Loan	Equity	Loan	Equity	Loan
	Land and Building					
Plant and Equipment						201,560,000
Ancillary Vehicles	15,000,000					
Commercial Vehicles						
Office equipment	3,500,000					
	<b>18,500,000</b>			<b>314, 800,000</b>		<b>314,451,000</b>

## 5.3 Proposed Financing Plan

5.4 Table 9. Financing plan

	Existing		Proposed additional			
	Equity	Loan	Equity	Loan	Equity	Lo
	Promoters Equity	62,440,00.00	251,560,800.00			
Other Bank loan						
Other bank OD						
TIB Loan						
TIB O/D						
<b>Total Finance</b>	<b>62,890,200.00</b>	<b>314,000,000,000</b>				

## Chapter Five

### 5.0 Financial Analysis

#### 5.1 Cost of Machines.

Table 7. Cost Of Machines

	Description	Amount
1	Single face corrugated machine	\$32,000.00
2	Mill roll machine 2	\$9,240.00
3	Cutter Machines	\$3,850.00
4	Slitting machine	\$3,850.00
5	Gum mounting machine	\$1,850.00
6	Stitching machine	\$2,800.00
7	Printer	\$33,690.00
8	Pressing machine	\$2,500.00
9	Rotary slitter , scocerer	\$4,650.00
10	Folding, gluing machine	\$6,480.00
	<b>Sub total</b>	<b>\$100,910.00</b>
11	Transportation	\$12,000
12	tax	\$43,391.00
13	Installation cost	\$20,000.00
	<b>Grand total</b>	<b>\$176,301.00</b>
	USD exchange rate 1: 1500	Tsh . 264,451,000.00

#### D. Other expenses

1	Stationery	200,000.00
2	Transportation expenses	200,000.00
3	Consumable stores	400,000.00
4	Advertisement	500,000.00
5	Repair and maintenance	500,000.00
6	miscellaneous expenses	800,000.00
	<b>Total Other expenses</b>	<b>2,600,000.00</b>

#### 4.8 Source of raw materials.

Raw materials will be obtained from

- Mifindi - Iringa
- Kibo papers -Moshi

We do not expect to import any raw materials except the machinery and associated technology .

#### 4.9 . Location of the plant.

The plant will be located in Arusha where major consumers in the northern zone are located. The site will be SIDO industrial complex in Arusha

#### 4.10 Environmental Issues.

Box production process is an environmentally clean one which does not have adverse effect on the environment. This is because the raw materials used are mainly recycled paper. Whenever craft materials ( virgin paper) are required , it will only an exceptional and rare cases, thus we are confident that the plant will not cause harm to environment. Any waste from the box production process is collected and recycled to produce another box.

#### 4.4 Possible Suppliers of the Machines.

We have identified 3 supplier ie. Ms Hebei Shuoqi Carton Machinery Ltd, Cangzhou Baoli Carton Equipment Co. Ltd, Hebei Xinguang Carton Machinery Manufacture Co., Ltd from China and Associated Industrial Corporation from India to be the possible suppliers of the machines.

#### 4.5 Infrastructures.

To start with , we will use rented premises in Arusha. We anticipate to build own premises at a later stage. As for the utility ; we will depend on water from AUWASA but later on will construct our own bore hole. We anticipate to acquire a standby generator when the plant comes to full operation to avert any power shortage or shedding.

#### 4.6 Manpower availability.

Both skilled and unskilled manpower is available in Arusha.

#### 4.7 . Projected Operating Costs by major Categories.

Table 6. Projected operating costs

<b>A. Salaries</b>			
	<b>Salaries</b>		
1	Manager/ Entrepreneur	1	1,500,000.00
2	Skilled labor	5	2,500,000.00
3	Helpers	6	1,800,000.00
4	Others	8	1,620,000.00
	<b>Total salaries</b>		<b>7,420,000.00</b>

#### **B. Raw materials/Month**

1	Paper rolls	4 tons	13,200,000.00
2	Ink		500,000.00
3	Glue		1,500,000.00
	<b>Total raw material cost</b>		<b>15,200,000.00</b>

#### **C. Utilities**

1	Power		1,500,000.00
2	Water		600,000.00
	<b>Total Utilities</b>		<b>2,100,000.00</b>

### 4.3 .Technical know how description.

The box plant main parts of the machines include:-

**Mill rolls** - These are the machines which feed the paper rolls into the corrugator and enables rolls to be changed without interrupting the production of corrugated boards.

**Single facer** . This machine transforms the paper into series of connected arches called flutes. This is called single facer web.

**Double Backer** .This machine glues the outer liner to the fluting to obtain single double or triple wall board. The single face web is pre heated and starch is applied to the tips of the flutes. The outer liner is then bonded to the single face web to form corrugated board.

**The bridge.** This enables the double backer to run at different speeds from the single facer especially when the reel or order changes.

**The rotary Shear** . After the board emerges from double backer passes under a rotary shear that cuts across the whole width of the web. This is used to chop damaged lengths of the board or to effect Change from one grade of board to another.

**The slitter/scorer:** This operation slits and scores the board into the machine direction, with scoring which determines the style of the finished box.

**The cut-off knives** - These cut the board into the exact required lengths to obtain the corrugated sheet used in the making of corrugated packaging.

**The stacker** - Finally, the corrugated sheets are stacked. They then moved directly to the conversion machine or sent to a converting plant.

**Converter.** This the final stage which involves printing, slotting folding and gluing or stitching the corrugated board to get the box according to the customers design.

## Chapter Four

### 4.0. Technology And Engineering

#### 4.1 Brief Description of Corrugated box production process.

The process starts from a corrugator machine. This is a set of machines in line designed to bring together three, five or seven sheets of paper to form single, double or triple wall board

The paperboard is then passed through a corrugating machine producing a corrugating medium which is the wavy paper with ridges. The ridges are called flutes. Some corrugated boards have very small number of very large flutes; others have very higher numbers of very small flutes. The use of box determines which flute style is best.

A single liner, glued to corrugating medium creates single face corrugated board. This flexible material is sometimes used to cushion items such as bulbs or flower bunches.

Corrugating medium glued between two flat liners forms a single wall corrugated board. Most of the boxes we see everyday are made of this material and in fact about 90% of the corrugated board is single wall.

There are also triple wall corrugated boards with three layers of corrugating medium and four flat liners used for very heavy products.

A corrugated board becomes box through converting machine. The most common converting machines are flexo folder, gluers, and die cutters.

#### 4.2 Technical Complexity .

The process requires expertise in machine operations and printing where different customer's labels and logos have to be inserted on the boxes. We will get initial training from the suppliers of the machine. Later on continuous training will be conducted to ensure competency in production.

### 3.2.2 Management arrangements.

Table 4. Management arrangement

TITLE	NAME
<b>Managing Director</b>	Prosper F. Swatty
Human Reource Officer	Pezuma Jonas
Production Supervisor	Godfrey Njau
Sales And Marketing Officer	Florence Swatty
Fore man	J. Mushi

### 3.2.3 Key Personnel.

Table 5. key personnel

Sr. No	Job Position	Qty.
1	Managing Director	1
2	Production Supervisor	1
3	Human Resource Officer	1
5	Accountant	1
6	Maintenance Supervisor	1
7	Foreman	1
8	Stores man	1
9	Secretary/ Cashier	1
10	General Services	2
11	Guard	2
12	Operators	3
13	Assistant Operators	3
14	Technician	2
<b>Total</b>		<b>20</b>

## Chapter Three

### 3.0 Manpower and Project management

#### 3.1 Sponsors.

This is a new establishment which will be promoted by three directors namely, Prosper F. Swatty ,Happiness P.Swatty and Florence F.Swatty. Expected sponsor is Tanzania Investment Bank .

#### 3.1.2. Technical Arrangements.

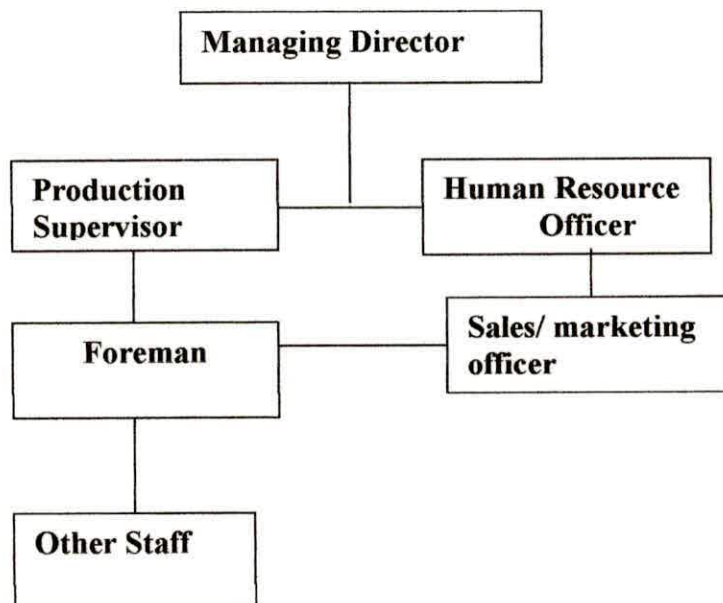
All technical issues will be dealt with internally except taxation. We will hire a tax consulting firm to deal with all tax issues.

### 3.2 Management And Management Information System.

#### 3.2.1 Organization Chart.

Our proposed organization chart will be as follows.

Fig. 1 Proposed organization Chart





The first machine for producing large quantities of corrugated board was built in 1874 by G. Smyth, and in the same year Oliver Long improved upon Jones's design by inventing corrugated board with liner sheets on both sides. This was corrugated cardboard as we know it today.

The first corrugated cardboard box manufactured in the USA was in 1895. By the early 1900s, wooden crates and boxes were being replaced by corrugated paper shipping cartons. By 1908, the terms "corrugated paper-board" and "corrugated cardboard" were both in use in the paper trade.

The Musée du Cartonnage et de l'Imprimerie (Museum of the Cardboard Box) in Valréas, France traces the history of cardboard box making and the art involved in printing, in the region. Cardboard boxes have been used there since 1840 for transporting the Bombyx mori moth and its eggs from Japan to Europe by silk manufacturers, and for more than a century the manufacture of cardboard boxes was a major industry in the area.

#### **2.4 Economy factors surrounding the business.**

Corrugated box business serves many sectors such as agriculture, manufacturing, supermarkets, mining, tourism, local distribution and exportation. Without corrugated paperboard boxes and containers performance of the above mentioned sectors will be constrained and national economy will be affected.

Corrugated paper box is a kind of unique business because:-

- The product is specific to a specific customer. That means every customer has unique design to suit his business.
- The product is made as per orders, This means no stocking
- There is no possibility of having a close alternative product to substitute the functions of a corrugated box.
- Raw materials are easily available.
- The production process is clean i.e. it does not produce any kind of pollution.
- All the waste is collected and sent to recycling plant.
- The used boxes are recycled again to produce another box.

□ **Double-facer** - A double-facer, or double backer, is the part of a corrugator which bonds single-face board to another liner to produce a double-faced corrugated sheet.

□ **Folding Cartons** - Multi-layer paperboard cartons which are printed/coated and cut into carton blanks. The carton blanks also incorporate creases, which enable the carton to be formed for packaging the customer's product.

□ **Functional Coatings** - The lamination of polyethylene and/or plastic or foil films to paper substrates, providing a water or greaseproof barrier. Typically used in high humidity applications in both tropical and cold temperatures, for use with meat, seafood, pet food, fruit and produce.

□ **Kraft** - This term describes the natural, unbleached corrugated fiberboard used in making cartons.

### **2.3 Brief history of the Product.**

According to wikipedia, the first commercial paperboard (not corrugated) box was produced in England in 1817.

The Scottish-born Robert Gair invented the pre-cut cardboard or paperboard box in 1890 – flat pieces manufactured in bulk that folded into boxes. Gair's invention came about as a result of an accident: he was a Brooklyn printer and paper-bag maker during the 1870s, and one day, while he was printing an order of seed bags, a metal ruler normally used to crease bags shifted in position and cut them.

Gair discovered that by cutting and creasing in one operation he could make prefabricated paperboard boxes. Applying this idea to corrugated boxboard was a straightforward development when the material became available around the turn of the twentieth century.

The advent of flaked cereals increased the use of cardboard boxes. The first to use cardboard boxes as cereal cartons was the Kellogg Company.

Corrugated (also called pleated) paper was patented in England in 1856, and used as a liner for tall hats, but corrugated boxboard was not patented and used as a shipping material until December 20, 1871. The patent was issued to Albert Jones of New York City for single-sided (single-face) corrugated board. Jones used the corrugated board for wrapping bottles and glass lantern chimneys.

□ **Flute, Corrugation** - This refers to the wave shapes, or ridges, that are pressed into a sheet of material that has been softened by steam. This material is then sandwiched between flat sheets of material to form corrugated fiberboard. Flute serves as protective cushioning and helps strengthen a carton. Different widths and configurations offer distinctive performance advantages. Corrugated cartons feature either of the types below.

- **A-Flute** : Flute thickness of 4.7 mm
- **B-Flute** : Flute thickness of 2.5 mm

**C-Flute** : Flute thickness of 3.6 mm -

Depending upon the stacking strength, puncture resistance, crush strength required for the carton, one of the above three commonly corrugations are used in single-wall, general-purpose cartons. A-Flute has excellent stacking strength, B-Flute has good puncture resistance and C-Flute has the optimum combination of both.

- **E-Flute**: Flute thickness of 1.5 mm  
Is generally used for light applications such as Pizza Boxes, Mailers, Shoe boxes etc.
- **BC Flute**  
This flute is a double-wall combination made from one B-flute, single-wall sheet and one C-flute, single-wall sheet. The result is a strong corrugation used when extra thickness or stacking strength is needed.
- **AC Flute**  
This flute is a double-wall combination made from one A-flute, single-wall sheet and one C-flute, single-wall sheet. The result is a very strong corrugation used when extra strength is needed.

□ **Die Cutting** - The process of cutting a corrugated sheet into a shape which will convert to the required box size when assembled. A rotary die cutter uses a cylindrical die and is generally capable of higher speed than a flatbed die cutter, as the sheet flow basically continues. A flatbed die cutter uses a flat die and the corrugated sheet momentarily stops to enable the required cutting. This method provides both high accuracy and intricate shapes not available from the rotary process.

## Chapter Two

### 2.0

### Project Description

Our Business plan is about the use of recycled and craft paper materials to produce corrugated packaging boxes of different sizes.

**Corrugated boxes** are boxes which we use everyday to pack different products like beverages, fast foods; flower bundles, soaps, textiles etc. A box is a daily consumable product used to pack, store and transport almost every kind of products except the box itself. Boxes are not shipped in boxes, they are shipped in bundles.

### 2.1 Product Description

Corrugated boxes are made of corrugated paperboard and are designed to be very strong .They are then printed with important information on them about what is inside or how to lift or move them. They are made in a special factory called *box plant*. This proposal is therefore about establishing a box plant in Arusha.

There are different sizes of boxes depending on the customer requirements. They can be soft boxes or very hard boxes for transporting heavy and delicate products. The strength of a box depends on the number of **liners** and **flutes** used

These can be:-

- Single walled boxes
- Double walled boxes.

### 2.2 Terminologies.

□ **Corrugated Fiberboard** - This material refers to the composite structure formed by gluing one or more sheets of fluted, corrugated material to one or more flat facings of linerboard.

- **Single-wall box**

This is a corrugated fiberboard carton made by gluing a sheet of fluted corrugated material between two flat sheets of linerboard.

- **Double-wall box**

This is a corrugated fiberboard carton made of three sheets of linerboard interleaved with two sheets of fluted corrugated material.

e. July 2009- **strategic customer care course** and awarded certificate.

f. July 2010 **Attended Sales Excellence Academy course**,  
Recognised by Sabmiller Africa. Awarded certificate.

**(iv) Experience .**

- 5 years experience as sales and Marketing officer in Bonite bottlers - Moshi
- 5 years experience as Sales and marketing officer for Tanzania Distilleries in Arusha, and Manyara regions.

**3. Assumpta P. Swatty**

**(i) Personal Particulars**

Full Name: **Assumpta P. Swatty**

Sex: .....**Female**

Date Of Birth: ..... **11<sup>th</sup> September 1978**

Tribe: .....**Chagga**

Marital Status: .....**Married**

Citizenship: .....**Tanzania**

**(ii) Academic Qualifications**

Arusha Secondary School	1993 -1996	Ordinary secondary education	Level school	<i>"O" Level Certificate of Secondary Education</i>
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**(iii) Others Course**

- 1997 French Language course (MOLAC) awarded certificate
- 1997 Computer Course , (Data Scan computers) awarded certificate.

**(iv) Experience**

- Over 5 years as Social club operator . (Active Night Club)

2. **Florence Fidelis Swatty**

(i) **Personal Information**

Full Name:..... **Florence Fidelis Swatty**  
 Sex: ..... **Male**  
 Date Of Birth:..... **15<sup>th</sup> May 1970**  
 Tribe: ..... **Chagga**  
 Marital Status.....**Marrried**  
 Citizenship ..... **Tanzanian**

(ii) **Academic Qualifications**

**Table 3. Academic Qualifications- Florence Swatty**

<b>Name of School/Place</b>	<b>Year attended</b>	<b>Course</b>	<b>Certificates/Diploma/ Degree attained</b>
IDM Mzumbe	1996-1999	Public Administration	<i>Advanced Diploma Public administration</i>
Uyui Secondary School.	1992-1994	(ECA) Economics , commerce and Accountancy	<i>"A" Level Certificate of Secondary Education (ACSE )</i>
Uru Seminary	1987-1990	Ordinary secondary school education	<i>"O" Level Certificate of Secondary Education</i>

(iii) **Other Courses**

- a. June 2001 - **Sales Leadership skills** course Nairobi Kenya. (Awarded Certificate of Attendance).
- b. Sept. 2001- **Inter trading Market opportunities** course, (Awarded Certificate of Attendance).
- c. May 2003 - **Essential selling skills and modern supervision** course, (Awarded Certificate of Attendance).
- d. July 2005- **leadership Management Skills Course**. Awarded Certificate.

**(ii) Academic Qualifications**

Table2. academic qualifications

Name of School/Place	Year attended	Course	Certificates/Diploma/Degree attained
Ardhi Institute-DSM	1988-1991	Land/Property Management and Valuation	<i>Advanced Diploma (LMV) Land Management and Valuation</i>
St'James Seminary Moshi-Kilimanajaro	1985-1987	HGL (History, Geography and Economics) Advanced Level secondary School Education	<i>"A" Level Certificate of Secondary Education</i>
St'James Seminary Moshi-Kilimanajaro	1981-1984	Ordinary Level secondary education	<i>"O Level Certificate of Secondary Education</i>

**(iii) Post Graduate Courses**

Name of School/Place	Year attended	Course	Certificates/Diploma/Degree attained
Leeds Metropolitan University -UK	2007-2009	Facilities Management	<i>Masters Of Science Degree. (Msc . Fm)</i>

**(iv) Experience**

- Has over 15 years experience in property/facilities management
- Former Ardhi Institute -Tabora Instructor
- Over 15 years experience in business management.
- Advance information technology literate.

**Table.1** Project summary

<b>Company name</b>	Active Packaging (T) Ltd
<b>Address</b>	P.O.Box 10953 Arusha
<b>Location</b>	Arusha Municipality
<b>Proposed Project</b>	Corrugated Paper Boxes
<b>Type of Industry</b>	Paper Packaging
<b>Raw materials</b>	Kraft paper, gum , ink etc
<b>Employment Potential</b>	20 persons
<b>Total project cost</b>	Tsh 314,000,000
<b>Profitability Ratio</b>	32%
<b>Return on Investment</b>	189.19%
<b>Internal rate of Return</b>	134.5%
<b>NPV</b>	1,280,335,264 discounted at15%
<b>Payback period</b>	1.54 years
<b>Break Even Point</b>	691,128.66 units
<b>Promoters</b>	1. Prosper F. Swatty
	2. Assumpta P. Swatty
	3. Florence F. swatty

**PROMOTORS INFORMATION (CVs)**

**1. Prosper Fidelis Swatty**

**(i) Personal Particulars**

Name.....	<b>Prosper Fidelis Swatty</b>
Date of birth.....	<b>30<sup>th</sup> July,1965</b>
Place.....	<b>Moshi,Kilimanjaro Region</b>
Sex.....	<b>Male</b>
Marrital Status .....	<b>Married</b>
Citizenship .....	<b>Tanzanian</b>



## Chapter one

### Project Executive Summary

This profile envisages the establishment of a plant to produce corrugated paper box with a capacity of 40 thousand tones per annum.

The proposed location of the plant is Arusha Municipality which is close to the targeted major consumers of the product. Some of the targeted consumers are flower farmers and exporters, (horticulturalists) beverages suppliers, agro products dealers , pharmaceutical industries and manufactures of various products that require boxes for storage and transporting.

The proposed investment will create employment for 20 people to start with and the number will increase as the plant moves to full fledge production.

Total investment cost is estimated at Tsh. 314,000,000.00. Source of finance is expected to be the Tanzania Investment Bank under the Leasing Finance arrangement.

The project will use locally available materials from Mufindi Iringa and Moshi Kilimanjaro region. Raw materials required are craft paper, or recycled paper for test liner and flutes, ink and glue.

The project is expected to generate profit from the first year and the same is projected to grow at a rate of 10% annually.

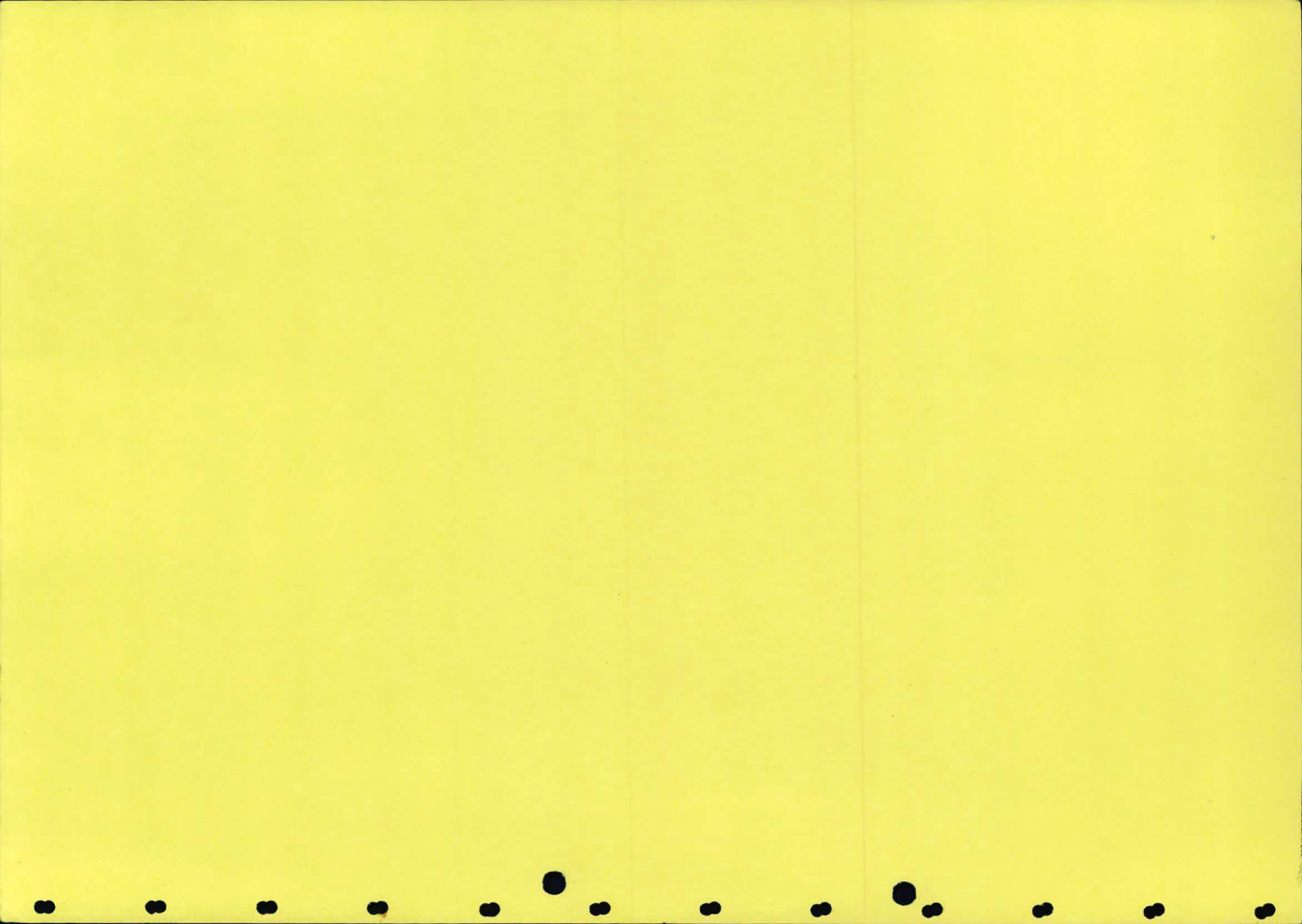
Financial analysis indicate that the project is financially viable with the Internal Rate of return (IRR) of 100.83% Return on Investment (ROI) of 189.19%, Payback Period of 1.54 years , break even point at 691,128.66 units, Net Present Value (NPV)of Tsh 1,280,335,264.50 discounted at 15% as summarized in the table below.

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# ACTIVE PACKAGING (T) LTD





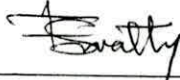
**BUSINESS PLAN FOR**

**ESTABLISHMENT OF BOX PLANT IN ARUSHA**

*PREPARED BY:*


**P.F Swatty**

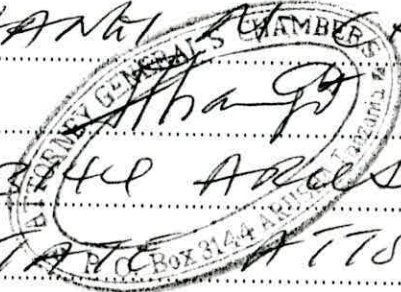
**May 2011**

NAMES, ADDRESSES, AND DESCRIPTION OF SUBSCRIBERS	NUMBER OF SHARES TAKEN	SIGNATURE OF SUBSCRIBERS
PROSPER F. SWATTY P.O. BOX 10953 ARUSHA	400	
ASSUMPTA P. SWATTY P.O. BOX 10953 ARUSHA	100	
FLORENCE F. SWATTY P.O. BOX 10953 DAR ES SALAAM	100	

Dated at ARUSHA this 18<sup>th</sup> day of MAY 2011

Witness to the above signatures:-

Name : HANKI MAMBERI HANNA  
Signature :   
Postal Address : 344 ARUSHA  
Qualification : STATE ATTORNEY



56. The books of account shall be kept at the registered officer of the company, or subject to section 151 (4) of the Act, at such other place or places as the directors think fit, and shall always be open to the inspection of the directors.
57. No member shall (as such) have right of inspecting any accounting records or other book or document of the company except as conferred by statute or authorized by the directories or by ordinary resolution of the company.
58. The directors shall from time to time in accordance with sections 153,155 and 150 of the Act, cause to be prepared and to be laid before the company in general meeting, such profit and loss accounts, balance sheets, group accounts (if any) and reports as are referred to in those sections.
59. In accordance with section 164 of the Act, the copy of the company's annual accounts to be laid before the company in general meeting together with a copy of the directors' report and the auditors shall not less than twenty – one days before the date of the meeting be sent to every member of, and every holder of debentures of, the company. Provided that this regulation shall not require a copy of those documents to be sent to any person of whose address the company is not aware or to more than one of the joint holders of any debentures.

#### AUDIT

60. Auditors shall be appointed and their duties regulated in accordance with sections 170 to 179 of the Act.
61. Any notice to be given to or by any person pursuant to the articles shall be in writing except that a notice calling a meeting of directors need not be in writing. The company may give any notice to a member either personally or by sending it by post in a prepared envelope addressed to the member at his registered address, or by leaving it at that address. Where a notice is sent by post, service of the notice shall be deemed to be effected by properly addressing, prepaying, and posting a letter containing the notice, and to have been effected at the expiration of seventy – two hours after the letter containing the same was posted. A member whose registered address is not within the Tanzania and who gives to the company an address within the Tanzania at which notices may be given him shall be entitled to have notices given to him at that address, but otherwise no such member shall be entitled to receive any notice from the company.

48. The directors may appoint one of their members to be the chairman of the board of directors and determine the period of which he is to hold office. Unless he is unwilling to do so, the director so appointed shall preside at every meeting of directors at which he is present. But if no such chairman is appointed, or if he is unwilling to preside, or if at any meeting the chairman is not present within five minutes after the time appointed for holding the same, the directors present may choose one of their members to be chairman of the meeting.
49. The directors may delegate any of their powers to any committee consisting of one or more directors; any committees so formed shall in the exercise of the powers so to any such regulations, the proceedings of a committee with two or more members shall be governed by the articles regulating the proceedings of directors so far as they are capable of applying.
50. All act done by a meeting of the directors or of a committee of directors or by a person acting as a director shall, notwithstanding that it be afterwards discovered that there was some defect in the appointment of any such director, or that any of them were disqualified from holding office, or had vacated office, or were not entitled to vote, be as valid as if every such person had been duly appointed and was qualified and had continued to be a director and was entitled to vote.
51. A resolution in writing signed by all the directors entitled to receive notice of a meeting of the directors, or of a committee of directors, shall be as valid and effectual as if it had been passed at a meeting of the directors or {as the case may be} a committee of directors duly convened and held, and may consist of several documents in the like form each signed by one or more directors.

#### SECRETARY

52. The Secretary shall be appointed by the directors for such term, at such remuneration and upon such conditions as they may think fit; and any secretary so appointed may be removed by them.
53. A provisions of the Act or these articles requiring or authorizing a thing to be done by or to a director and the secretary shall not be satisfied by its being done by or to the same person acting both as director and as, or in place of, the secretary.

#### THE SEAL

54. The seal shall only be used by the authority of the directors or of a committee of the directors authorized by the directors. The directors may determine who shall sign any instrument to which the seal is affixed and unless otherwise so determined it shall be signed by a director and by the secretary or by a second director.
55. The directors shall cause proper books of account to be kept with respect to:-
- (a) all sums of money received and expended by the company and the matters in respect to which the receipt and expenditure takes place;
  - (b) all sales and purchase of goods by the company; and
  - (c) the assets and liabilities of the company.

Property books shall not be deemed to be kept if there are not kept such books of account as are necessary to give a true and air view of the state of the company's affairs and to explain its transactions.



## DISQUALIFICATION OF DIRECTORS

40. The office of director shall be vacated if the directors:-
- (a) Without the consent of the company in general meeting holds any other office of profit under the company; or
  - (b) Becomes bankrupt or makes any arrangement or composition with his creditors generally; or
  - (c) Ceases to be a director by virtue of any provision of the Act or becomes prohibited by law from being a director; or
  - (d) Becomes of unsound mind; or
  - (e) Resigns his office by notice in writing to the company; or
  - (f) Is directly or indirectly interested in any contract with the company and fails to declare the nature of his interest in manner required by the Act.
- A director shall not vote in respect of any contract in which he is interested or any matter arising thereat, and if he does so vote shall not be counted.
41. The company may by ordinary resolution appoint a person who is willing to act as director to fill a vacancy or be an additional director.
42. The directors may appoint a person who is to act to be a director, either to fill a vacancy or as an additional director, but so that the total number of directors shall not at anytime exceed the number fixed by or in accordance with these articles. Any director so appointed shall hold office only until the next following annual general meeting, and shall then be eligible for re - election.
43. The company may by ordinary resolution, of which special notice had been given in accordance with section 144 of the Act, remove any director before the expiration of his period of office notwithstanding anything in the article or any agreement between the company and such director. Such removal shall be without prejudice to any claim such director may have for damages for breach of any contract of service between him and the company.
44. The company may by ordinary resolution appoint another person in place of a director removed from office under the immediately preceding article. Without prejudice to the powers of the directors under article 40 the company in general meeting may appoint any person to be a director either to fill a vacancy or as an additional director.
45. Subject to the provisions of the articles, the directors may regulate their meetings as they think fit. Questions arising at a meeting shall be decided by a majority of votes. In case of an equality of votes, the chairman shall have a second or casting vote. A director may, and the secretary at the request of a director shall, call a meeting of the directors. It shall not be necessary to give notice of a meeting of directors to any directors who are absent from Tanzania.
46. The quorum necessary for the transaction of the business of the directions may be fixed by the directors, and unless so fixed shall be two.
47. The continuing directors may act notwithstanding any vacancy but, if and so long as their number is reduced below the number fixed by or pursuant to the articles of the act for the purpose of increasing the number of directors to that number, or summoning a general meeting of the company, but for no other purpose.

## DIRECTORS

32. The Number of the directors and the names of the first directors shall be determined in writing by the subscribers of the memorandum of association or a majority of them and until such determination the signatories to the Memorandum of Association shall be the first directors. Unless otherwise determined by ordinary resolution, the number of directors shall not be subject to any maximum but shall be not less than two.
33. The following persons shall be first Directors to the Company:-  
1. **PROSPER F. SWATTY**  
2. **ASSUMPTA P. SWATTY**  
3. **FLORENCE F. SWATTY**
34. The remuneration of the directors shall from time to time be determined by the Company in general meeting. Such remuneration shall be deemed to accrue from day to day. The directors shall also be paid all traveling, hotel and other expenses properly incurred by them in attending and returning from meetings of the directors or any committee of the directors or general meetings of the company or in connection with the business of the company.

## BORROWING POWERS

35. The director may exercise all the powers of the company to borrow money, and to mortgage or charge its undertaking and property, or any part thereof, and to issue debentures, debenture stock and other securities, whether outright or as security for any debt, liability or obligation of the company or any third party.

## POWERS AND DUTIES OF DIRECTORS

36. Subject to the provisions of the Act, the memorandum and the articles and to any directors given by special resolution, the directors, who may exercise all the powers of the company, shall manage the business of the company. No alteration of the memorandum or articles and no such directions shall invalidate any prior act of the directors, which would otherwise have been valid. The powers given by this article shall not be limited by any special power given to the directors by the articles and a meeting of directors at which a quorum is present may exercise all powers exercisable by the directors.
37. The directors may by power of attorney appoint any person to be the attorney or agent of the company for such purposes and on such conditions as they determine, including authority for the attorney or agent to delegate all or any of his powers.
38. All cheques, promissory notes, drafts, bills of exchange and other negotiable instruments, and all receipts for moneys paid to the company, shall be signed, drawn, accepted, endorsed, or otherwise executed, as the case may be, in such manner as the directors shall from time to time by resolution determine,
39. The directors shall cause minutes to be made in books provided for the purpose:-  
(a) of all appointments of officers made by the directors;  
(b) of the names of the directors present at each meeting of the directors and of any committees of the directors;  
(c) of all resolutions and proceedings at all meetings of the company, and of the directors, and of committees of directors.

27. An instrument appointing a proxy shall be in the following form or a form as near hereto as circumstances admit:-  
 "..... Limited  
 I/We ..... of ....., being a member/ members of the above-named company, hereby appoint ....., of or failing him ..... of ....., as my/our proxy to vote for me/us on my/or behalf at the {annual or extraordinary, as the case maybe} general meeting of the company to be held on the .....day of .....201....., and at any adjournment thereof.  
 Signed ..... day of, .....201 ....."

28. Where it is desired to afford members an opportunity of voting for or against a resolution the instrument appointing a proxy shall be in the following form or a form as near thereto as circumstances admit:-  
 "..... Limited  
 I/We .....of ..... Being a member/members of the above named company, hereby appoint of ..... of ..... or failing him ..... of ....., as my/our proxy to vote for me/us on my/our behalf at the {annual or extraordinary, as the case may be}general meeting of the company to be held on the .....day of.....201....., and at any adjournment thereof.  
 Signed ..... day of, .....201 ....."

This form is to be used\* in favour of/against the resolution. Unless otherwise instructed, the proxy will vote as he thinks fit.

\*Strike out which ever is not desire"

29. The instrument appointing a proxy shall be deemed to confer authority to demand or join in demanding a poll.

30. A vote given in accordance with the terms of an instrument of proxy, or poll demanded by proxy, or by the duly authorized representative of a corporation shall be valid notwithstanding the previous determination of the authority of the person voting or demanding a poll unless notice of the determination was received by the company at its registered office (or at such other place at which the instrument of proxy was duly deposited) before the commencement of the meeting or adjourned meeting at which the proxy is used.

**CORPORATIONS ACTING BY REPRESENTATION AT MEETINGS**

31. Any corporation which is a member of the company may be resolution of its directors or other governing body authorize such person as it thinks fit to act as its representative at any meeting of the company, and the person so authorized shall be entitled to exercise the same powers on behalf of the corporation which he represents as that corporation could exercise if it were an individual member of the company.

The demand for a poll may, before the poll is taken, be withdrawn

17. Except as provided in article 18, if a poll is duly demand it shall be taken in such manner as the chairman directs, and the result of the poll shall be deemed to be the resolution of the meeting at which the poll was demand.
18. In the case of an equality of votes, whether on a show of hands or on a poll, the chairman of the meeting shall be entitled to a second or casting vote.
19. A poll demanded on the election of a chairman, or on a question of adjournment, shall be taken immediately. A poll demanded on any other question shall be taken either immediately or at such time as the chairman of the meeting directs, and any business other than upon which a poll has been demanded may be proceeded with pending the taking of the poll.
20. A resolution in writing executed by or on behalf of each member who would have been entitled to vote upon it if it had been proposed at a general meeting at which he was present shall have effect as if it had been passed at a general meeting duly convened and held, and consist of several instruments in the like form each executed by or on behalf of one or more member.

#### VOTE OF MEMBERS

21. Every member shall have one vote.
22. A member in respect of whose estate a manager has been appointed under section 26 of the Mental Diseases Ordinance, may vote, whether on a show of hands or on a poll, by his said manager, and any such manager may, on a poll, vote by proxy.
23. No member shall be entitled to vote at any general meeting unless all moneys presently payable by him to the company have been paid.
24. On a poll votes may be given either personally or by proxy.
25. The instrument appointing a proxy shall be in writing under the hand of the appointer or of his attorney duly authorized in writing, or, if the appointer is a corporation, either under sea) or under the hand of an officer or attorney duly authorized. A proxy need not be a member of the company.
26. The instrument appointing a proxy and the power of attorney or other authority, if any, under which it is signed or a notarially certified copy of that power or authority shall be deposited at the registered office of the company or at such other place within the Territory as is specified for that purpose in the notice convening the meeting, not less than 48 hours before the time for holding the meeting of adjourned meeting at which the per son named in the instrument proposes to vote, or, in the case of a poll, not less than 24 hours before the time appointed for the taking of the poll, and in default the instrument of proxy shall not be treated as valid.

## PROCEEDINGS AT GENERAL MEETINGS

10. All business shall be deemed special that is transacted at an extraordinary general meeting, and also all that is transacted at an annual general meeting, with the exception of declaring a dividend, the consideration of the accounts, balance sheets, and the reports of the directors and auditors, the election in the place of those retiring and the appointment of, and the fixing of the remuneration of the auditors.
11. No business shall be transacted at any general meeting unless a quorum of members is present at the time when the meeting proceeds to business; two persons, entitled to vote on the business to be transacted, each being a member or a proxy for a member or a duly authorized representative of a corporation, shall be a quorum.
12. If within half an hour from the time appointed for the meeting quorum is not present, or if during the course of a meeting a quorum is not present, the meeting shall stand adjourned to the same day in the next week, at the same time and place, or to such other day and at such other time and place as the directors may determine.
13. The Chairman, if any, of the board of directors or in his absence some other director nominated by the directors shall preside as chairman of the general meeting, but if neither the chairman nor such other director (if any) be present within fifteen minutes after the time appointed for the holding of the meeting and willing to act, the directors present shall elect one of their members to be chairman of the meeting and, if there is only one director and willing to act, he shall be chairman.
14. If at any meeting no director is willing to act as chairman or if no director is present within fifteen minutes after the time appointed for holding the meeting, the members present shall choose one of their members to be a chairman of the meeting.
15. The Chairman may, with the consent of any meeting at which a quorum is present (and shall if so directed by the meeting), adjourn the meeting from time to time and from place to place, but no business shall be transacted at any adjourned meeting other than the business which might properly have been transacted at the meeting had the adjournment not taken place. When a meeting is adjourned for fourteen days or more, at least seven clear days notice of the adjourned meeting shall be given specifying the time and place of the meeting and the general nature of the business to be transacted. Save as aforesaid it shall not be necessary to give any notice of an adjournment or of the business to be transacted at an adjourned meeting.
16. At any general meeting a resolution put to the vote of the meeting shall be decided on a show of hands unless a poll is (before or on the declaration of the result of the show of hands demand:-
  - (a) by the chairman; or
  - (b) by at least (three) members present in person or by proxy; or
  - (c) by any member or members present in person or by proxy and representing not less than one – tenth of the total voting rights of all the members having the right to vote at the meeting.

Unless a poll be so demanded a declaration by the chairman that a resolution has on a show of hands been carried or carried unanimously, or by a particular majority, or lost and an entry to the effect in the book containing the minutes of proceedings of the company shall be conclusive evidence of the fact without proof of the number or proportion of the votes recorded in favour of or against such resolution.

## MEMBERS

3. The number of members with which the company proposes to be registered is three but the directors may from time to time register an increase of members.
4. The subscribers to the memorandum of association and such other persons as the directors shall admit to membership shall be members of the company.

## GENERAL MEETINGS

5. The Company shall in each year hold a general meeting as its annual general meeting in addition to any other meetings in that year, and shall specify the meeting as such in the notice calling it; and not more than fifteen months shall elapse between the date of one annual general meeting of the company and that of the next.

Provided that so long as the company holds its first annual general meeting within eighteen months of its incorporation, it need not hold it in the year of its incorporation or in the following year. The annual general meeting shall be held at such time and place, as the directors shall appoint.

6. All general meetings other than annual general meetings shall be called extraordinary general meetings.
7. The directors may, whenever they think fit, convene an extraordinary general meeting, and extraordinary general meetings shall also be convened on such requisition, or in default, may be convened by such requisitionists, as provided by section 133 of the Act. If at any time there are not within the Tanzania sufficient directors capable of acting to form a quorum, any director or any two members of the company may convene an extraordinary general meeting in the same manner as nearly as possible as that in which meeting may be convened by the directors.

## NOTICE OF GENERAL MEETINGS

8. Every general meeting shall be called by twenty-one clear days' notice in writing at the least. The notice shall specify the place, the day and hour of meeting and, in case of special business, the general nature of that business:

Provided that a meeting of the company shall, notwithstanding that it is called by shorter notice than that specified in this article be deemed to have been duly called if it so agreed:-

- (a) in the case of a meeting called as the annual general meeting, by all the members entitled to attend and vote thereat; and
  - (b) in the case of any other meeting, by a majority in number of the members having a right to attend and vote at the meeting, being a majority together representation not less than ninety – five percent of the total voting rights at that meeting of all the members.
9. Subject to the provisions of the articles, the notice shall be given to all the members, to all persons entitled to a share in consequence of the death or bankruptcy of a member and to the directors and auditors. The accidental omission to give notice of a meeting to, or the non receipt to notice of a meeting by, any person entitled to receive notice shall not invalidate the proceedings at that meeting.

THE COMPANIES ACT, 2002  
COMPANY LIMITED BY SHARES  
ARTICLES OF ASSOCIATION  
OF  
ACTIVE PACKAGING (T) LIMITED  
INTERPRETATION

1. In these articles:-

"the Act" means the Companies Act;

"the articles" means the articles of the company;

"clear days" in relation to the period of a notice means that period excluding the day when the notice is given or deemed to be given and the day for which it is given or on which it is to take effect;

"the seal" means the Common Seal of the Company;

"Secretary" shall mean any person appointed to perform the duties of Secretary of the Company;

Expressions referring to writing shall, unless the contrary intention appears, be construed as including references to printing, lithography, photograph, and other modes of representing or reproducing words in a visible form.



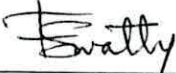
Unless the context otherwise requires, words or expressions contained in these articles shall bear the same meaning as in the Act or any statutory modification thereof in force at the date at which these articles become binding on the company.

**PRIVATE COMPANY**

2. The company is a Private Company and accordingly:-

- (a) The right to transfer shares is restricted in manner hereinafter prescribed.
- (b) The number of members of the company (exclusive of persons who are in the employment of the company and persons who have been formerly in the employment of the company) is limited to fifty, provided that where two or more persons hold one or more shares in the company jointly they shall for the purpose of this regulation be tested as a single member.
- (c) Any invitation to the public to subscribe for any shares or debentures of the Company is prohibited.
- (d) The company shall not have power to issue share warrants to bearer.

We, the several persons whose names and addresses are subscribed, are desirous of being formed into a company, in pursuance of this Memorandum of Association, and we respectively agree to take the number of shares in the capital of the Company set opposite our respective names.

NAMES, ADDRESSES, AND DESCRIPTION OF SUBSCRIBERS	NUMBER OF SHARES TAKEN	SIGNATURE OF SUBSCRIBERS
PROSPER F. SWATTY P.O. BOX 10953 ARUSHA	400	
ASSUMPTA P. SWATTY P.O. BOX 10953 ARUSHA	100	
FLORENCE F. SWATTY P.O. BOX 10953 DAR ES SALAAM	100	

Dated at ARUSHA this 18<sup>th</sup> day of MAY 2011

Witness to the above signatures:-

Name : HANGI CHANAGA  
 Signature :   
 Postal Address : 3144 ARUSHA  
 Qualification : STATE ATTORNEY



And it is hereby declared that:-

The word "company" in this clause, except where used in reference to this Company, shall be deemed to include any partnership or other body of persons, whether corporate or incorporate, and whether domiciled in the United Republic of Tanzania or elsewhere.

The object specified in each of the paragraphs of the paragraph of this clause shall be regarded as independent objects, and accordingly shall in no way be limited or restricted (except where otherwise expressed in such paragraphs) by reference to or inference from the terms of any other paragraph of the name of the Company but may be carried out in as full and ample a manner and construed in as wide a sense as if each of the said paragraph define the objects of the separate and distinct compound.

That the meaning of any general word or words in any paragraph of this clause shall not be restricted by being construed ejusdem generis with any particular word or words in the same paragraph.

4. The Liability of the Members is Limited.
5. The Authorised Share Capital of the Company is TShs.10,000,000/= divided into 1000 shares of TShs.10,000/= each, with such rights, privileges and conditions respectively attached there to as may from time to time be conferred by the regulation of the company with power to increase and reduce the capital for the time being and divide the same into several classes and to attach thereto respectively such preferential, deferred qualified or special rights, privileges or conditions in such manner as may from time to time be provided by the regulations of the company.

- (ff) To remunerate any person, firm or company rendering services to this company, whether by cash payments or by allotment to him or them of shares or securities of the Company credited and paid in full or in part, otherwise.
- (gg) To accept for safe custody and keep for customers of the company all kinds of securities valuables and things.
- (hh) To lend money on any terms that may thought fit, and particularly to customers or other person or corporations having dealing with societies and to give any guarantees that may be expedient.
- (ii) To advance money to shareholders in the company, and other to the purpose of enabling the person borrowing the same erect or purchase, or enlarge or repair any house or building or to purchase the fee simple or any less estate or interest in, or to take a demise for any term or terms of years of any freehold or leasehold property upon such terms and conditions as the company may think fit.
- (jj) To invest and deal with the moneys of the Company not immediately required, upon such securities and in such manner as may from time to time be determined.
- (kk) To distribute among the members in pieces any property of the company, or any proceeds of sale or disposal of any property of the company.
- (ll) To draw, make, accept, endorse, discount execute and issue promissory notes, bills of lading, warrants, debentures and negotiable or transferable instruments.
- (mm) To act as agents or brokers, and as trustees for any person firm or company, and to undertake and perform sub-contracts and also to act in any other business of the company through or by means of agents, brokers, sub-contractors or others.
- (nn) To obtain any provisional order, ordinance or act of Parliament for enabling the Company to carry any of it is objects into effect, or for affecting any modification of the Company's constitution, or any other purpose which may seem expedient, and to oppose any proceedings or applications which may seem calculated, directly or indirectly to prejudice the company's interest.
- (oo) To take or otherwise and hold shares in any other company having objects altogether or in part similar to this company, or carrying on any business capable of being conducted so as directly or indirectly to benefit the company.
- (pp) To transact or carry on all kinds of Agency business and in particular in relation to the investment of money, the sale of property, and the collection and receipt of money.
- (qq) To do all other things as may be deemed incidental or conducive to the entertainment of the objects or any of them.

- (v) To engage in and carry out the business of proprietors and managers of hotels, restaurants, cafes, road houses, motels, safari and holiday camps, caravan sites, guest houses, apartment housekeepers, refreshment and tea rooms, milk and snacks bars, tavern, beer house and lodging housekeepers and to provide food and catering services to individuals, private and public institutions and to industrial and business concerns.
- (w) To carry on the business of garage proprietors and service station for motor vehicles of all kinds, to carry on the safe keeping, cleaning, repairing, refueling, panel beating, spraying and the general care of motor vehicles, aircraft, machinery, equipment and plant whether moved by mechanical power or not, implements, utensils, appliances, apparatus, fuel for internal combustion engines, lubricants, cements, solutions, batteries and accessories and all things capable of being used in connection with the said businesses or in the manufacture or maintenance of such vehicles, machinery, equipment and plant.
- (x) To carry on all any of the wholesale and/or retail as gemstones merchants, jewellers and/or dealers in and/or buy, sell market import export and/or general deal in all or any kinds of gemstones precious and semi-precious stones, gold silver and precious metals of whatsoever kind or description.
- (y) To purchase, take on lease and otherwise acquire for investment or resale any estate, land, buildings, easements and other rights and interests in immovable property or any tenure in Tanzania and elsewhere and to sell let or lease exchange or otherwise dispose of or grant rights over any immovable property, belong to the company.
- (z) To purchase, take or lease or in exchange, hire or otherwise acquire and hold any state or interest in any lands buildings, casements, rights, licenses secret processes, machinery, plants, stock, in trade and real or personal property of any kind.
- (aa) To accept payment for any property or rights sold or otherwise disposed or dealt with by the company either in cash, by installment or otherwise or in fully or partly paid up shares of the company or corporation, with or without deferred or preferred or guaranteed rights.
- (bb) To carry any other trade or business whatever that can in the opinion of the Board of Directors be advantageously carried on by the Company in connection with the above business or the general business of the company.
- (cc) To act as agents for the sale and purchase of any stocks shares or securities or for any other monetary or mercantile transactions.
- (dd) To act as executors and trustees of wills and settlements made by customers and others and undertake and execute trusts of all kinds.
- (ee) To do all or any of the above things in any part of the world and either as principals, agents, trustees, contractors or otherwise, and either alone or in conjunction with others and either or though agents, sub-contractors, trustees and otherwise.

- (l) To carry on all or any of the traders and business of tourism, hunting, dealers in game and other trades or businesses in connection with wildlife and tourism generally.
- (m) To promote tourism in Tanzania and elsewhere and carry on the business of travel agents, tour operators and promoters, to facilitate travelers and organize hunting trips as professional hunters tented-camps, fishing and diving expeditions, safari promoters and undertakers, generally to arrange and manage hunting safaris photo safaris, adventure tours, fishing trips, mountain climbing and handling of game trophies and animal skins, catching, harboring, transporting wildlife and marine products of all kind.
- (n) To carry on the business as Tour Company offering road safaris in the park, camping sites, lodges and tented camp business, airline ticketing local/international and hunting operate as tour operators, camping sites, tour guides.
- (o) To promote, establish, take over, acquire, engage in and carry on the business or profession of travel agents, hunters safaris and tour operators, safari outfitters, game safaris, hunters and dealers in every kind of game, animal and material derived.
- (p) To provide either on lease, hire, charter or otherwise any motor vehicle, aircraft, boats, balloons or any other transport facilities to hunters, tourists or other travelers and to make available to them through the said means hunting equipment, gear or apparatus which may be required by the Company's clients.
- (q) To carry on the business as trophy and curio dealers, importers and exporters and to act as licensed dealers in all types of animal and game skin, leather goods, bird feathers and to prepare, blend or render marketable any such goods.
- (r) To carry on the business of big game hunter, trapping and collection of Wild and live birds for sale and export within outside Tanzania, to sell, improved export, and imports, prepare, deal and trade in carvings, painting, curios, export, and provide game sanctuary facilities and to organize of safaris and expeditions.
- (s) To search for, export, crush, win, get, quarry, smelt, calcite, refine, mine dress, reduce, amalgamate, manipulate and prepare for market, are metal and mineral substances of all kinds whether by open or underground working and gold, silver tin, diamond, mica, rubies, graphite, tanzanite's including oil.
- (t) To carry on the business of miners and mining in all their branches and for the said purpose to peg, purchase, take on lease, or exchange or otherwise acquire concessions, grants, easements, options, claims, properties, cassettes and effects supposed to contain minerals, diamonds, or other precious stones, and any interest therein, and to explore, mine, work, excise develop and turn to account mines and mining rights and any undertaking connected therewith.
- (u) To carry on the business of export and or import of bird, carvings, artworks, woodworks, guiding aids, artistic and or demonstration tools, business promotion apparatus and or tools, wood and or timber products, forest produce, designers of arts and representations thereof, dealers in carvings of all kinds, types and description whatsoever.

- (e) To carry on transport of goods by air and all or any of the business of transport, carriage and haulage contractors, owners and charter of road vehicles, aircraft and ships and boats of every description and carriers of goods and passenger by road, rail, water or air and to establish, acquire, maintain and operate transport service of every description both public and private and all services ancillary thereto and for such purposes or as independent undertakings to purchase, take in exchange, charter, hire, build, contract or otherwise acquire and to own, operate, work, manage, maintain, repair, service and deal with and in road vehicles, aircraft and vessels of every supplies therefore and to conduct any such business within the country or any other state in Africa or Europe or Asia and or any other foreign country.
- (f) To purchase or otherwise acquire aircrafts, ships and boats and to carry on the business of air chatterers, air training, air lifting cargo and freight, schedule air services, sea charters, aviation managers, aviation consultants and tour operators.
- (g) To carry on the business as general food processors packers and suppliers, to be general suppliers of hard foods stuffs and agricultural crops, to be grain millers and food mixers to be general exporters of fresh fruits vegetables and flowers, to act as agents of buying and selling all kinds of motor vehicles, General supplies, buying and selling building hardware of every description, electrical appliances, lease.
- (h) To carry on the business as traders, suppliers, general merchants, importers, exporters, stockists, wholesalers, retailers and dealers in all types of electrical goods, hardware, building materials, spare parts and maintenance, tyres, tubes, tools and accessories for all types of automotive, motor vehicles, agricultural machinery, implements, equipment, all kinds of industrial projects machinery and equipment, timber, fishing gears, groceries, computers, office equipments, cooking oils, salts, foodstuffs, cosmetics, oils, paints, spirits sheets, hinges, screws, iron mongery, textiles piece goods, all types of leather goods, shoes, bags and other similar goods.
- (i) To carry on the business of importers, exporters, general merchants, general store-keepers, universal providers, wholesale and/or retail traders, dealers of piecewood, paints, hardware, glassware, crockery, cutlery, ironmongery, turners and other household fittings and requirements, other articles and commodities of personal, household use and consumption provisions, textiles, groceries, medicines, drugs, wines, spirits, liquors, chemical, surgical, option, photographic and other instruments, apparatus and materials, motor vehicles, automobiles and generally in all manufactured goods of all types and merchandise of all kinds.
- (j) To construct equip maintain works purchase and let or hire aero-planes for the carriage of passengers or freight and to carry on the business of carriers by air.
- (k) To carry on the business as air operators and manufacturers, dealers, hirers, repairers, cleaners storers and warehouses of aero-planes and helicopters and hovercraft and machines of all kinds capable of being flown in the air and used on land or sea and whether such machines are adopted for the carriage of goods or passengers or both and whatever power such machines are moved by or of machines not moved by mechanical or similar power.

THE COMPANIES ACT, 2002  
COMPANY LIMITED BY SHARES  
MEMORANDUM OF ASSOCIATION  
OF  
ACTIVE PACKAGING (T) LIMITED

1. The name of the company "ACTIVE PACKAGING (T) LIMITED"
2. The Registered office of the Company will be situated in Tanzania.
3. The objects for which the Company is established are:-
- To carry on the business of producing, exporting all types of packaging materials and products, corrugated boxes, paper products, toilet papers, napkins, exercise books, paper bags and other related products of similar nature.
  - To carry on the business of manufacturing of the flexible packaging industry, to establish and carry on small and large scale industries and for such purposes engage in manufacture and packaging of goods and commodities of every description whichever the company may deem fit to undertake.
  - To carry on all or any of the stationers, printers, lithographers, stereotypes, electrotypes, engravers, photographers, printers, photolithographic, typesetting machine operators, die sinkers, envelope makers, book binders, account book manufacturers, machine, rulers, numerical printers, paper makers, paper baffles and account book makers, box makers, cardboard manufactures, type of founders, photographers, manufacturers, manufacturers of and dealers in playing, visiting, railways, festivals invitation complimentary and fancy cards and valentine, dealers in parchment stamp, agents for payment of stamps and other duties, advertising agents, designers, screen printing T.shirts, stickers, draftsman, manufacture of sellers, publishers and dealers in materials used in the manufacture of paper, cabinet makers, file rack makers and dealers in or manufacturers of any other articles or things of a character similar of analogous to the foregoing or any of them or connected therewith and to deal in the manufacture of and sell by wholesale or retail of school chalks and secretarial services.
  - To carry on the business of clearing and forwarding agents, commission agents, transporters, freighters, hauliers, customs bonded warehouse and godown keepers, cargo and travel agents, insurance agents, tourist agents, manufacturers' representatives, road contractors, cargo superintendents, packers, machinery haulage specialists, warehousemen, engineers, electricians, motor cars, trucks, cabs, omnibus, oil tank and coach proprietors and transporters, civil transport contractors and transporters by any other means of conveyance of people and goods in Tanzania and the neighbouring countries and in such other place or places as may from time to time be determined by the company, engage in and or otherwise carry on the business as transporters and transport agents, freight forwarders.

**THE COMPANIES ACT, 2002**  
**COMPANY LIMITED BY SHARES**

**MEMORANDUM**

**AND**

**ARTICLES OF ASSOCIATION**

**OF**

**ACTIVE PACKAGING (T) LIMITED**

**Incorporated this .....day of.....2011**

**DRAWN BY:**  
**PROSPER F. SWATTY**  
**(SUBSCRIBER)**  
**P.O. BOX 10953**  
**ARUSHA.**

**THE COMPANIES ACT, 2002**  
**COMPANY LIMITED BY SHARES**

**MEMORANDUM**

**AND**

**ARTICLES OF ASSOCIATION**

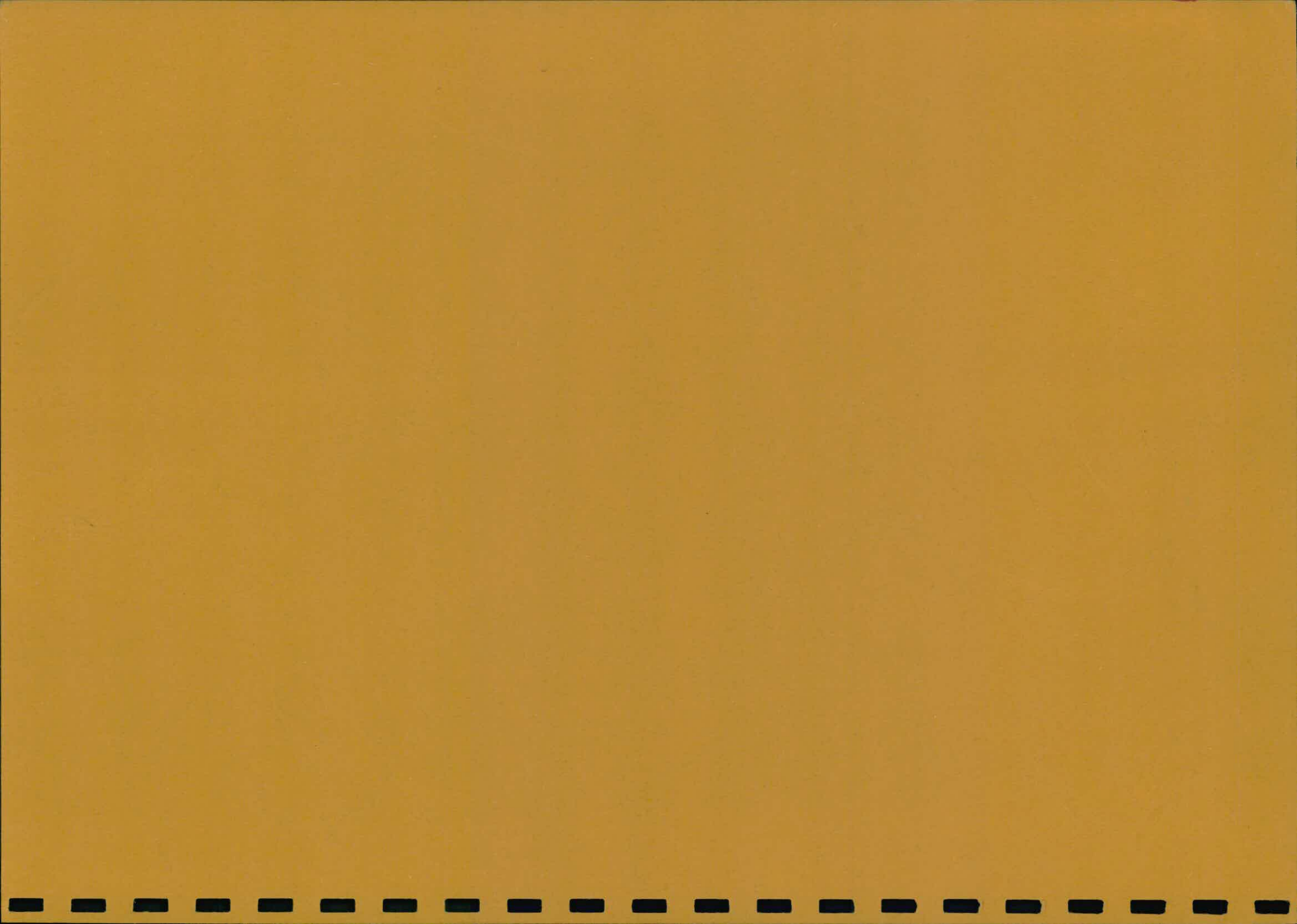
**OF**

**ACTIVE PACKAGING (T) LIMITED**

**Incorporated this .....day of.....2011**

**DRAWN BY:**  
**PROSPER F. SWATTY**  
**(SUBSCRIBER)**  
**P.O. BOX 10953**  
**ARUSHA.**







NO.	DESCRIPTION/ITEM	ITEM GROUP	QUANTITY	UNIT
	<del>Ink</del>	Paper	20000	litres
	<del>Stieth wire</del>	metal	500	kg
	<b>Motor Vehicles</b>			
	Transportation Truck 3.5 tones	Motor Vehicle	1	No
	Pickup 1.5 tons	Motor Vehicle	1	No
	<del>Staff vehicle -Bus</del>	Motor Vehicle	1	No
	<del>Directors vehicles -SUV</del>	Motor Vehicle	3	No
	Forklift 3 tones	Machine	1	No



*Approved*  
*[Signature]*



NO.	DESCRIPTION/ITEM	ITEM GROUP	QUANTITY	UNIT
	<b>Machines</b>			
	BL-1600mm Electric shaft-less mill roll stand 1600 mm	Machine	1	set
	BL-1600mm single facer (new type) Design speed: 80m/min 1600 mm	Machine	1	set
	BL-1600mm Heavy type cutting paper machine 1600 mm	Machine	1	set
	BL series 1600mm type sheet pasting machine 2000 mm	Machine	1	set
	BL-1600 mm type Lamination machine 1600mm	Machine	1	set
	BFY-2000 THIN EDGE SLITTER (Four blade six creasing)	Machine	1	set
	YFQ480X2000mm Semi-automatic three color flexo water ink corrugated paperboard printing (new type)	Machine	1	set
	FYQ Series 2000mm Corrugated Paperboard Rotary slotter Scorer and cutting angle machine	Machine	1	set
	BL- semi -Automatic Gluing cardboard box machine	Machine	1	set
	1200 Die cutting and creasing machine	Machine	1	set
	800mm high speed leaving board machine	Machine	1	set
	Plastic paperboard lamination machine	Machine	1	set
	Sticthing machines	Machine	1	set
	A complete Automatic production line	Machine	1	set
	<b>Raw Materials</b>			
	Test liner rolls 125 gsm	Paper	200	tones
	Flutting paper 170gsm	Paper	180	tones
	Craft line rolls 125 gsm	Paper	168	tones
	Glue	Paper	24000	kg



NO.	DESCRIPTION/ITEM	ITEM GROUP	QUANTITY	UNIT
	Telephone control panel	Equipment	4	No
	Telephone sets	Equipment	20	No
	<b>Air Conditioning Installations</b>			
	<del>Indoor Units - Wall Mounted Type</del>			
	<del>Cooling capacity = 4.56 kW</del>	<del>Equipment</del>	<del>50</del>	<del>No</del>
	<b>Control system</b>			
	<del>LCD wireless remote controller per each indoor unit</del>	<del>Equipment</del>	<del>50</del>	<del>No</del>
	<b>Mechanical Ventilation system - Fans</b>			
	Fan capacity = 30L/sec. at 20 pa	Equipment	10	No
	<b>Office</b>			
	Desk + Side return	Furniture	10	No
	Chairs/High back	Furniture	10	No
	Computers	Furniture	5	No
	Visitors Chairs	Furniture	5	No
	Printer	Furniture	2	No
	Safe	Furniture	2	No
	Shredder	Furniture	2	No
	Filing cabinets	Furniture	4	No
	Photocopier	Furniture	3	No
	Waste paper bins	Furniture	2	No
	<b>Toilets</b>			
	Hand drier	Equipment	3	No



NO.	DESCRIPTION/ITEM	ITEM GROUP	QUANTITY	UNIT
	<b>Fittings and Accessories</b>			
	<b>Fittings</b>			
	<b>The following light fittings as manufactured by thorn</b>			
	1x36W; 1200mm long fluorescent light fitting with metal fin as thorn prismatic 1x40 OP(Opal)	building	50	No
	2x9W; Compact fluorescent wall/ceiling bulkhead	building	30	No
	Incandescent pendant fixture low voltage as SLYVANIA or PHILIPS light fittings	building	60	No
	600 x 600mm; 4 x 18W recessed T26 modular fluorescent laminaire with louvre	building	50	No
	Water proof wall mounted lighting fittings	building	30	No
	<b>Accessories</b>			
	One way; one gang; light switches;	building	25	No
	One way; two gang; switches;	building	25	No
	13Amps, 220V Double switched socket outlet	building	30	No
	13Amps,220V Single swithed socket outlet;	building	25	No
	45A cooker control unit with auxiliary socket outlet	building	15	No
	DP switch with neon indicator	building	10	No
	100A TPN Circuit breaker; as manufactured by crabtree	building	7	No
	RJ-45 Internet sockets	building	10	No
	Telephone sockets	building	10	No
	<b>Equipment</b>			
	Transformer 315 KVA	Equipment	1	No
	Lifts with 8 people capacity complete with all accessories and power backup	Equipment	1	No
	Automatic change over switch	Equipment	1	No
	Diesel generator	Equipment	1	No



List of materials

NO.	DESCRIPTION/ITEM	ITEM GROUP	QUANTITY	UNIT
	<b>PVC conduit pipe</b>			
	25mm diameter heavy duty PVC "Plasco" 4000mm long	building	500	Piece
	Ditto; 19mm diameter	building	500	Piece
	<b>Galvanized boxes</b>			
	Supply Galvanized mildsteel boxes single	building	50	No
	Ditto; Double	building	50	No
	<b>PVC round boxes</b>			
	PVC round boxes	building	50	No
	<b>Cables and conductors</b>			
	1.5mm Single 1 twin	building	2000	LM
	2.5mm Single 1 twin	building	2000	LM
	4mm Single 1 twin	building	1000	LM
	6mm Single 1 twin	building	3000	LM
	16mm Armoured cable 4 core	building	500	LM
	25mm Armoured cable 4 core	building	200	LM
	50mm Armoured cable 4 core	building	100	LM
	<b>Power distribution</b>			
	6ways distribution board with breakers	building	1	No
	8ways distribution board with breakers	building	1	No
	12ways distribution board with breakers	building	1	No
	Main distribution board with its accessories	building	1	No
	Automatic transfer switch	building	1	No
	Metering panel with accessories	building	1	No



NO.	DESCRIPTION/ITEM	ITEM GROUP	QUANTITY	UNIT
	Unequal tee	building	5	No
	15mm Pipe in chases <b>(Cold and hot water pipes)</b>	building	300	LM
	Bend	building	175	No
	Unequal tee	building	119	No
	<b>Ancillaries</b>			
	<b>Draw - off taps, stop valves to B.S. 1010</b>			
	50mm Brass stop valve	building	8	No
	40mm Brass stop valve	building	8	No
	20mm Brass stop valve	building	26	No
	15mm Brass stop valve	building	26	No
	20mm Brass strainer valve	building	4	No
	50mm Brass non - return valve	building	4	No
	15mm Brass bib taps	building	33	No
	<b>Appliances</b>			
	6kg. Dry powder fire extinguisher plastic lined internally including high pressure hose nozzle and bracket	building	14	No
	<b>Equipment</b>			
	2000 Litres SIMTANK storage tanks	building	2	No
	Grundfos water pump 2.5 litres per second and 25m head; model CR 16-30	building	2	No
	Automatic fire hose reel; 30m long of 20mm diameter as manufactured by "VIKING"	building	8	No
	<b>HIGH TENSION</b>			
	Electrical poles	Building	11	No
	Aluminium wire 75mm <sup>2</sup> three phase	Building	500	LM





NO.	DESCRIPTION/ITEM	ITEM GROUP	QUANTITY	UNIT
	Copper wire ballon	building	3	No
	20litres electronic controlled instantaneous water heater	building	20	No
	<b>Waste and overflow pipes</b>			
	<b>Unplasticised PVC pipes to BS 4460 class 'A'</b>			
	75mm Pipe in chase	building	50	LM
	Equal tee with plug	building	5	No
	50mm Pipe in chase	building	75	LM
	Equal tee with plug	building	20	No
	40mm Pipe in chase	building	75	LM
	Equal tee with plug	building	20	No
	<b>Soil and vent pipes</b>			
	<b>Unplasticised PVC pipes to BS 4460 class 'A'</b>			
	110mm pipe	building	145	LM
	Copper wire balloon	building	15	No
	<b>Cold and hot Water Installation</b>			
	<b>Galvanised mild steel pipes to B.S. 1387 "medium" grade</b>			
	50mm Pipe	building	600	LM
	Bend	building	15	No
	Unequal tee	building	20	No
	20mm Pipe in chases	building	75	LM
	Bend	building	64	No
	Unequal tee	building	25	No
	19mm Pipe in chases	building	25	LM
	Bend	building	10	No



NO.	DESCRIPTION/ITEM	ITEM GROUP	QUANTITY	UNIT
	<b>Ceramic floor tiles</b>			
	300x300x10mm	building	146	SM
	100mm wide skirtings	building	550	M
	<b>Ceramic wall tiles</b>			
	200x300x6mm internally	building	150	SM
	<b>Gypsum board</b>			
	10mm thick gypsum ceiling board; 1200x2400mm	building	51	No
	50 x 50mm Sawn softwood branderings	building	876	LM
	45 x 45mm decorative Gypsum ceiling cornice	building	154	LM
	<b>Paints and varnishes</b>			
	Wood primer	building	42	Litres
	Metal primer	building	64	Litres
	Silky vinyl emulsion paint to various places	building	1950	Litres
	Weatherguard paint	building	285	Litres
	Matt varnish	building	231	Litres
	Gloss oil paint to various places	building	85	Litres
	Sand paper	building	100	rolls
	<b>Sanitary fittings " Armitage shanks"</b>			
	Wash hand basins	building	2	No
	WC suites	building	3	No
	Gully pieces	building	3	No
	Glass Mirrors	building	2	No
	Toilet roll holders	building	3	No
	Soap trays	building	3	No
	Floor drains	building	3	No



NO.	DESCRIPTION/ITEM	ITEM GROUP	QUANTITY	UNIT
	<b>Balustrades</b>			
	50mm Diameter Galvanized mild steel pipe for handrails	building	58	M
	38mm Diameter Galvanized mild steel pipe	building	116	M
	25x25mm Mild steel square hollow section	building	425	M
	<b>Roofing</b>			
	<b>Roof covering</b>			
	26 Gauge 'Resincoat' accessories as manufactured by ALAF Ltd; 3.00metres long	building	566	No
	Half round ridge cap; 1.8metres long	building	23	No
	<b>Weldable mild steel members</b>			
	63mm Diameter pipe	building	480	LM
	50mm Diameter pipe	building	360	LM
	8mm Thick mild steel plate	building	25	SM
	10mm diameter bolt ; 150mm long	building	150	No
	<b>Prime quality mninga or other equal and approved hardwood</b>			
	25x300mm Fascia board and barge board, painted	building	80	LM
	<b>Roof drainage</b>			
	100mm UPVC "PLASCO"	building	80	LM
	Stopped end	building	8	No
	<b>Unplasticised PVC pipes to BS 3506 class "O"</b>			
	100mm Pipe fixed to wall with standard pipe clips	building	48	LM
	Offset bend	building	16	No
	Shoe	building	8	No
	Ditto; 100mm Diameter fulbora cast iron rainwater outlet	building	0	No



NO.	DESCRIPTION/ITEM	ITEM GROUP	QUANTITY	UNIT
	<b>Doors</b>			
	Hardwood panelled doors shutter size 900x2100mm High	building	14	No
	45x145mm Frame fixed to grounds	building	84	LM
	45 x 145mm Transome	building	14	LM
	20x40mm Architraves	building	84	LM
	22x22mm Quadrant	building	84	LM
	15x100mm Ground plugged	building	84	LM
	15x15mm Glazing beads	building	73	LM
	<b>ironmongery</b>			
	Butt hinges; 100mm	building	21	Pairs
	Two lever "union" mortice lockset	building	14	No
	Card operated locks	building	14	No
	38mm Rubber door stopper plugged to concrete	building	14	No
	<b>Glass in door vent</b>			
	5mm Clear sheet glass	building	3	No
	<b>Mild steel door</b>			
	Push up roller face mounted steel door from "Raynor Rolling doors" size 2500 x 2410mm high	building	2	No
	<b>Windows</b>			
	<b>Steel casement windows</b>			
	Window size 2000x1500mm complete	building	25	No
	Window size 600x900mm complete	building	4	No
	6mm Clear sheet glass to window panels; 2400x1200mm sheet	building	30	No



LIST OF CAPITAL/DEEMED CAPITAL GOODS FOR M/S ACTIVE PACKAGING OF P.O. BOX 10953, ARUSHA

NO.	DESCRIPTION/ITEM	ITEM GROUP	QUANTITY	UNIT
	Cement	building	3000	Bags
	Sand	building	227	CM
	Aggregates	building	243	CM
	Hardcore stones	building	120	CM
	<b>Blocks</b>			
	450x230x150mm Solid Concrete Blocks; 3.5N/MM <sup>2</sup>	building	25200	No
	<b>Reinforcement ( 12metres long)</b>			
	<b>High tensile bars</b>			
	Bars of various sizes irrepsective of places	building	23760	Kg
	<b>Damp proofing</b>			
	230mm Damp Proofing Course	building	240	LM
	500 Gauge Damp Proofing Membrane; 1200mm Wide	building	500	LM
	<b>Soil sterilization</b>			
	Gladiator TC; 1% solution	building	50	Litres
	<b>Timber formworks</b>			
	Marine plywood; 1200x2400mm	building	200	LM
	1"x10" Boards	building	17008	LM
	1"x 8" Boards	building	6234	LM
	2"x4" Boards	building	2815	LM
	Mirunda (props)	building	10500	LM
	Wire Nails for concrete forms	building	250	No
	Binding wire	building	180	KG
	Welding electrodes	building	100	KG



PROPOSED FACTORY  
FOR  
M/S ACTIVE PACKAGING  
OF  
P.O. BOX 10953, ARUSHA

LIST OF CAPITAL/DEEMED CAPITAL GOODS



**Quantity surveyors:**  
LM Construction Management Ltd  
P.O. Box 36129,  
Dar-es-Salaam

December, 2011





# TANZANIA REVENUE AUTHORITY

TRA/CE/C/P.20/8/2031

19 March 2012

The Managing Director,  
Active Packaging (T) Limited,  
P. O. Box 10953,  
**Arusha**

Dear Sir,

**RE: DUTY AND VAT EXEMPTION ON CAPITAL GOODS VIDE CERTIFICATE OF INCENTIVES NO. 042095 OF 26 OCTOBER 2011 AND TIN 113-415-924**

Reference is made to your letter ref. ACP/tra/001 of 02 December 2011 as supported by the letter ref. TICC/PP.10/042095/06 of 12 January 2012 from Tanzania Investment Centre regarding the captioned subject.

We hereby confirm and approve items in an **eleven-page list** herewith attached as capital/deemed goods for establishment and facilitation of the project with the certificate of incentives mentioned above. It should be noted however that some items could not be approved because they are not among items which are eligible for exemption under this project. It should further be noted that locally procured items are to be purchased locally.

The approved items will be assessed at 0% import duty and VAT relief under the Third Schedule to the VAT Act of 1997. You will however be requested to complete VAT form 224 and submit the same to the Commissioner for Customs and Excise for all imported items or to the Commissioner for Domestic Revenue for locally procured items for approval before clearance.

Sincerely yours,

Said Athumani

**For: COMMISSIONER FOR CUSTOMS AND EXCISE**

GK  
c.c. Manager- Customs Service Centre  
c.c. Assistant Regional Manager – Arusha  
c.c. Manager – Tax Exemption  
c.c. Manager - Wharf  
✓ c.c. Executive Director,  
Tanzania Investment Centre,  
Dar es salaam

**ISO 9001:2008 Certified**  
**CUSTOMS & EXCISE DEPARTMENT**

Sokoine Drive, P.O. Box 9053, Dar es Salaam, Tanzania  
Tel: 255-22-2117765 or 255-22-2127783/4/6/8 Fax: 255-22-2138878/2135193





# TIC Evaluation Report

Name of the Company

**A. Business Consultants Co. Ltd.**

Post Box	Mabibo, Plot No. 362	COI Number	46020	Contact	Mr. Andrew E. Matemba
Post Office	6831	COI Date	19/05/2003	Designation	Director
Region	Dar Es Salaam	Application F. No	09825	Phone	0
Country	Tanzania	Status		Direct Phone	0
		Sector	Manufacturing	Cell Phone	0714 21 35 21
		Sub Sector	Furniture Manufacturing	Fax	0
		File No	042175 ✓	E-Mail Address	0

Project Location		Investment Finance Plan in Millions USD										
Plot/Block	Plot No. 362	<table border="1"> <tr> <th>Foreign Equity</th> <th>Local Equity</th> <th>Foreign Loan</th> <th>Local Loan</th> </tr> <tr> <td>0</td> <td>1</td> <td>0</td> <td>0.135</td> </tr> </table>	Foreign Equity	Local Equity	Foreign Loan	Local Loan	0	1	0	0.135		
Foreign Equity	Local Equity		Foreign Loan	Local Loan								
0	1		0	0.135								
Street	Mabibo											
District	Kinondoni											
Region	Dar es Salaam											

Shareholders Detail		
Name	Nationality	(%)
Albright Andrew	Tanzanian	14.72
Angela A. Matemba	Tanzanian	28.57
Andrew Matemba	Tanzanian	57.14

Investment Breakdown (USD Million)	
Land/Building	0.1
Plant	0.9
Vehicles	0.05
Furniture & Fittings	0.02
Pre-expenses	0.015
Others	0
Working Capital	0.05
<b>Total</b>	<b>1.135</b>

Employment	50	Evaluated By	.wf officer3
Capacity	2000 cabs	Drawn By	wf registry2
Project Turn Over		Project Type	Local

**Description**

To establish a modern furniture manufacturing units

**Recommendations**

Be approved subject to providing evidence as required by section 17 of Tanzania Investment Act, 1997

**Decision**

*Veno*  
*Deal with us*

JAMHURI YA MUUNGANO WA TANZANIA  
THE UNITED REPUBLIC OF TANZANIA

STAKABADHI YA SERIKALI  
EXCHEQUER RECEIPT

NIMEPOKEA KWA  
Received from

37896935 1

TFN 614 (Rev 8-94)

ACTIVE PACKAGING LTD  
JUMLA YA SHILINGI (Kwa maneno)  
The sum of Shillings (Words) ONE MILLION SIX HUNDRED AND SEVENTY

KIASI  
Amount

Shs		Cts
1	6	0000

KWA MALIPO YA  
In respect of

CERTIFICATE OF INCENTIVE FEE - EXTENDED

KWA LEDHA (TASLIMU/HUND)

NAMBA By Cash/Cheque No.

SAHILI YA MPOKANI  
Signature

RECEIVING OFFICE

DL BANK SLIP DATED 06/10/14  
07/10/2014

KITID - Station

TTC - Mosh

This Certificate is issued in accordance with the provisions of Section 17 of the Tanzania Investment Act, 1997 and subject to the conditions prescribed under item 14 and 15 hereafter:—

1. Shareholders
 

Shareholders	Nationality	Shareholding (%)
Florence FSwatty	Tanzanian	16.1
Assumpata P. Swatty	Tanzanian	16.6
Prosper F. Swatty	Tanzanian	66.8
  
2. Proposed Activities : To establish a packing material production factory
  
3. Sector: Manufacturing Subsector Packaging
  
4. Investment cost: Foreign — Local USD 0.314m. Total USD 0.314m
  
5. Project Financing: Equity USD 0.063m. Loans USD 0.251m. Total USD 0.314m.
  
6. Source, terms and conditions of loan.....
  
7. Assets to be invested:
 

Capital items:	Foreign	Local	Total
	—	USD 0.314m.	USD 0.314m.
  
8. Technology Agreement ..... None
  
9. Date of TIC Registration: ..... 6th September 2011
  
10. Implementation period ..... September 2011 - August 2015
  
11. Operative date..... September 2015
  
12. Investment Incentive Grade: As defined in part III Section 19 (1), (2) and Section 20 of the Tanzania Investment Act, 1997
  - (i) Applicable Import Duty ..... And VAT as per Customs Tariff Act, 1976 & VAT Act, 1997
  - (ii) Applicable with-holding Tax ..... As per Income Tax Act, 2004 (as amended)
  - (iii) Eligibility of Capital Allowances ..... As per Income Tax Act, 2004 (as amended)
  
13. Protection of Investment, Arbitration and Transfer of Foreign Currency: as defined in part III Section 21, 22 and 23 of the Act.
  
14. Conditions attached to this Certificate of Incentives
  - (i) Date of Commencement of investment has to be notified to the Centre.
  - (ii) Certificate not to be transferred, assigned or amended
  - (iii) Failure to commence implementation within two years invalidates Certificate
  - (iv) Failure to operate investment must be notified to the Centre
  - (v) Changes in shareholding, project activities and level of invested capital must be notified to the centre
  
15. Additional conditions attached to Certificate
 

Finished goods are not allowed under this Certificate

Signed .....  
Executive Director



00221444

THE UNITED REPUBLIC OF TANZANIA

# Certificate of Incentives

*(Section 17 of the Tanzania Investment Act, 1997)*

THIS CERTIFICATE REPLACE/  
EXTENDS THE PREVIOUS ONE  
NO. 042095 ISSUED ON  
26/10/2011

AMENDMENT ON PROJECT LOCATION  
SECTION 10&11 HAVE BEEN  
EFFECTED

No: 042095

## This is to certify that

ACTIVE PACKAGING (T) LIMITED

of address P.O. BOX 10953

ARUSHA

has been granted a Certificate of Incentives to invest in a new, ~~rehabilitation/expansion~~  
~~XXXXXX of the~~ enterprise known as

ACTIVE PACKAGING (T) LIMITED

Which is located at PLOT NO. 24,25,26 & 27 LOOVILUKUNY AREA

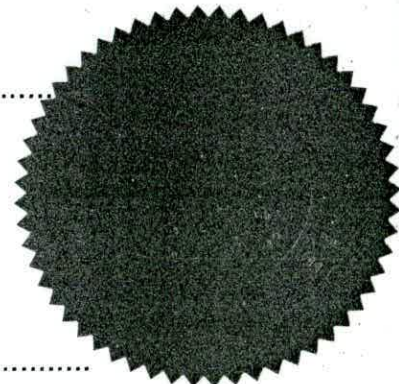
ARUMERU DISTRICT - ARUSHA

Further particulars required by Section 17 of the Tanzania Investment Act are set out overleaf.

Executive Director

Tanzania Investment Centre  
P.O. Box 938, Dar es Salaam

Dated 20TH NOVEMBER 2014



# MINUTE SHEET

Dokezo  
No.

TO : DIF  
CC : EXD  
FROM : Ag. ZM (N)  
DATE : 31<sup>ST</sup> OCTOBER 2014



**REF: EXTENSION AND AMENDMENT OF CERTIFICATE OF INCENTIVES NO. 042095 OF ACTIVE PACKAGING (T) LTD - ARUSHA**

I am forwarding an application for Extension and Amendment of TIC Certificate of Incentives no. 042095 of Active Packaging (T) Ltd. Kindly note as stated in their application letter the company bought properties located at Loovilukuny, Kisongo, Arumeru District, Arusha Region, Plot nos. 24 - 27 which all need to be reflected in their Certificate of Incentives.

Therefore, the amendment in TIC Certificate should show location of project as plot no. 24-27 Loovilukuny, Kisongo, Arumeru District.

To expedite their request, the following documents are hereby attached.

- Covering letter from Active Packaging (T) Ltd requesting extension of their CoI
- Original expired CoI
- Copy of exchequer receipt number 37896985 of Tshs 1,670,000 dated 07/10/2014 being payment of extension of CoI
- Progress Report
- Project photographs
- Copy of Title Deed

Please expedite their request.

A handwritten signature in blue ink, appearing to be 'George Mukono', written over a horizontal line.

**George Mukono**

10

Name of the Project:

Active Packaging (T) Ltd

Project Description: Certificate No.: 042095

To establish a packaging materials production

Approval Date:

6<sup>th</sup> September 2011

Implementation Period Expiry:

September 2011-July 2014

Number of Previous Extensions:

Nil

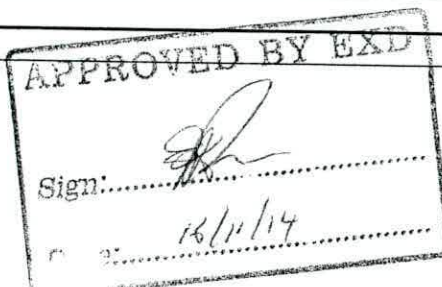
Reasons for this Extension:

To complete implementation programme

Recommendations:

I recommend the project implementation period be extended for one year.

Decision:



# ACTIVE PACKAGING (T) LTD



9

P.O.Box 10953

**ARUSHA**

Tel: 0754264500

Email: [activepackaging@yahoo.com](mailto:activepackaging@yahoo.com)

2/10/2014

Our Ref.....

Your Ref Actpkg/Tic/03

Executive Director

TIC

P.O.Box 938

**Dar es Salaam**

Dear Sir

## **RE: TIC INCENTIVE CERTIFICATE RENEWAL**

The above subject refers,

We were awarded certificate of Incentive on. 04205 in 2011 for the purpose of establishing corrugated paper box in Arusha.

The certificate has expired, hence request for renewal of the same.

Due to changes made in our initial plan, we are no longer located in SIDO Industrial area, instead we acquired plot nos. 24-27 Loovilukuny area in Kisongo.

We have attached the original copy of the certificate and Title deed for the new location.

We hope our request will be granted at your early convenience.

Best regards

**P.F Swatty**

**MANAGING DIRECTOR**

# ARUMERU DISTRICT

## INSERT SHOWING DETAILS OF PLOT

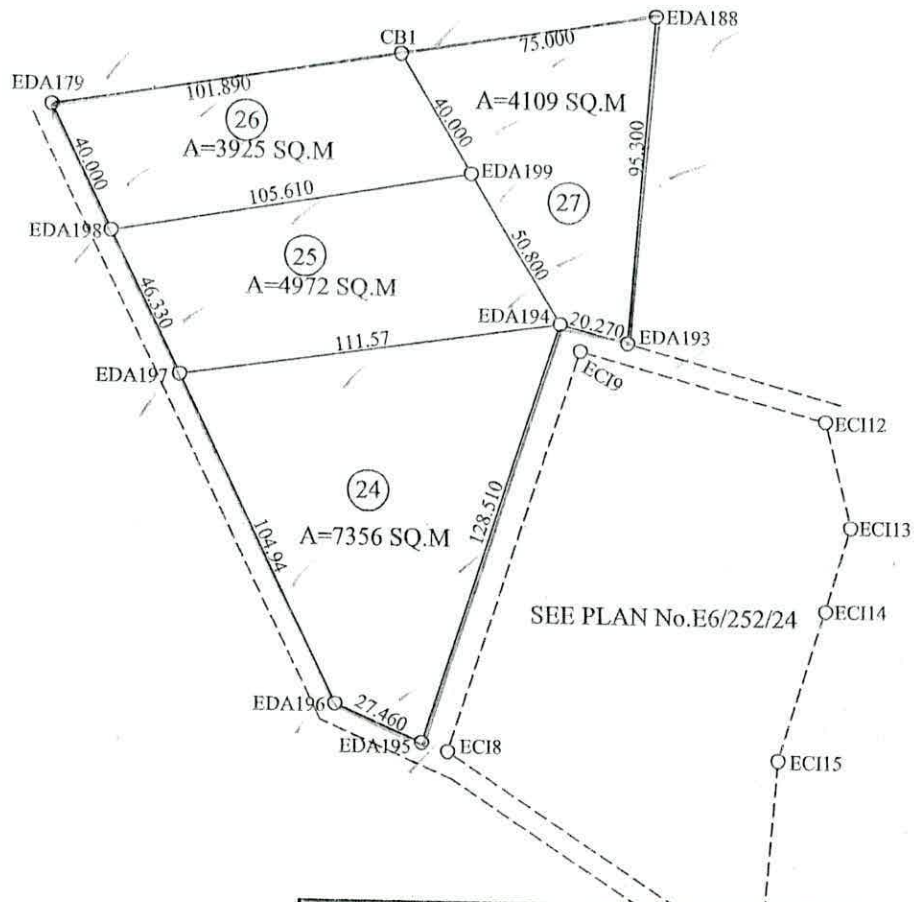
LOCALITY... LOOVILUKUNY AREA AREA

BLOCK .....

PLOT No..... 24,25,26 AND 27 .....

L.O. No..... 447730 .....

AREA..... 20362 SQ.M .....



This plan prepared in accordance with Registered plan No. 69970 is approved for the purpose of the Land Registration Ordinance.

Director of Survey & Mapping *[Signature]*

Date 25.09.2017

Ministry of Lands, Housing and Urban Development  
Dar es salaam.

The issue of this plan implies no guarantee or admission of title by the Government.



**SCHEDULE**


All that land known as **Plot No. 24 - 27** situated at **Loovilukuny Area**, Arumeru District containing **Twenty Thousand Three Hundred Sixty Two (20362) square meters** shown for identification only edged red on the plan attached to this certificate and defined on the Registered Survey Plan numbered **69970** deposited at the office of the Director for Surveys and Mapping at Dar es Salaam.


Given under my hand and official seal the day year first above written.

  
~~Act~~ COMMISSIONER FOR LANDS

We, **ACTIVE PACKAGING (T) LIMITED** the within named HEREBY accept the terms and conditions contained in the foregoing Certificate of Occupancy.

SEALED with the common seal of )  
**ACTIVE PACKAGING (T) LIMITED** )  
and **DELIVERED** in the presence of us )  
this 8<sup>th</sup> day of October 2012 )

Signature  )  
Postal address P.O. Box 10953 )  
ARUSHA )  
Qualification Managing Director )

Signature  )  
Postal address P.O. Box 10953 )  
ARUSHA )  
Qualification DIRECTOR )

FILE No. 31776  
 REGISTERED ON:  
 8-11-2012  
 9:00A.  
 Asst. Registrar of Titles



Land Form N  
 Stamp of Shs. 100/=  
 and Revenue Receipt No. 44  
 of 22-8-2012 issued  
 Asst. Registrar of Titles

THE UNITED REPUBLIC OF TANZANIA

THE LAND ACT, 1999

(NO.4 OF 1999)

CERTIFICATE OF OCCUPANCY

(Under Section 29)

Stamp Duty Shs. 54/-  
 Revenue Receipt No. 44516892  
 of 22-8-2012 issued  
 Asst. Registrar of Titles

LAND REGISTRY  
 Title No. 37976  
 L.O.NO. 447730  
 FILE NO. ADC/LD/LOOV/2342

The 7<sup>th</sup> day of November, Two thousand and Twelve

THIS IS TO CERTIFY that ACTIVE PACKAGING TANZANIA LIMITED a limited liability Company incorporated in the Companies Act, 2002 of P.O.Box 10953 ARUSHA (hereinafter called "the Occupier") is entitled to a Right of Occupancy (hereinafter called "the Right") in and over the land described in the schedule hereto (herein after called "the Land") for a term of Sixty Six years from the First day of July Two Thousand and Twelve according to the true intent and meaning of the Land Act and subject to the provisions thereof and to any regulations made thereunder and to any enactment in substitution therefor or amendments thereof and to the following special conditions:-

1. The Occupier having paid rent up to the Thirtieth day of June, 2013 shall thereafter pay rent of shillings Six Hundred Ten Thousand Eight Hundred Sixty (610,860/=) only a year in advance on the first day of July in every year of the term without deduction PROVIDED that the rent may be revised by Commissioner for Lands.
2. The Occupier shall:-
  - (i) Be responsible for the protection of all beacons on the land throughout the term of the Right. Missing beacons will have to be re-established at any time at the Occupier's expenses as assessed by the Director responsible for Surveys and Mapping.

thing necessary to preserve the environment and protect the soil and prevent erosion on the land and do all things which may be required by the authorities responsible for environment and to achieve such objective.

on the land buildings in permanent materials designed for use in accordance with the conditions of the Right and which conform to the building line (if any) prescribed by the **ARUSHA DISTRICT COUNCIL** (hereinafter called "the Authority").

The Occupier shall submit to the Authority building plans within Six months from the date of commencement of **the Right**.

The Occupier shall commence building construction within six months after approval of the building plans by the Authority.

The Occupier shall complete the building construction within Thirty Six months from the date of commencement of the Right.

**Use:** The land shall be used for **Industrial** purposes only. Use Group 'M' Use class (a) and (b) as defined in the Town and Country Planning (Use Classes) Regulations, 1960 amended in 1993.

The Occupier shall not assign the Right within three years of the date hereof without the prior approval of the Commissioner.

The Occupier shall deliver to the Commissioner notification of disposition in the prescribed form before or at the time the disposition is carried out together with the payment of all premia, taxes and dues prescribed in connection with that disposition.

The Occupier shall further:-

- (i) Make and maintain on the land throughout the term adequate arrangements for water supply, drainage and disposal of trade refuse and effluent to the satisfaction of the Authority;
- (ii) Make and keep all the buildings on the land rat-proof and carry out such measures as the Medical Officer of Health for the Authority may require for this purpose;
- (iii) Provide and maintain on the land such ablution facilities and take and maintain such hygienic measures as may be required by the said Medical Officer of Health;
- (iv) Fence the land with a good quality fencing, car parking spaces shall be provided as required by the Authority;
- (v) Loading and unloading facilities shall be provided within the boundaries of the land.

7. The President may revoke the right for good cause and in public interest.

516892


of 704


SO Paid

Receipt No. 8-2012


7/1/12

RECEIPT

TITLE No. 01776  
 REGISTERED ON  
8-11-2012  
9:00A.  
  
 Asst. Registrar of Titles



Land Form No. 22

Stamp Duty Shs. 100/=  
 and Revenue Receipt No. 44516892  
 of 22-8-2012 issued  
  
 Asst. Registrar of Titles


THE UNITED REPUBLIC OF TANZANIA

THE LAND ACT, 1999

(NO.4 OF 1999)

CERTIFICATE OF OCCUPANCY

(Under Section 29)

Stamp Duty Shs. 54,750/= Paid  
 Revenue Receipt No. 44516892  
22-8-2012  
  
 Asst. Registrar of Titles

Title No. 37976

L.O.NO. 447730

FILE NO. ADC/LD/LOOV/2342

The 7<sup>th</sup> day of November, Two thousand and Twelve

THIS IS TO CERTIFY that **ACTIVE PACKAGING TANZANIA LIMITED** a limited liability Company incorporated in the Companies Act, 2002 of P.O.Box 10953 **ARUSHA** (hereinafter called "the Occupier") is entitled to a Right of Occupancy (hereinafter called "the Right") in and over the land described in the schedule hereto (herein after called "the Land") for a term of **Sixty Six** years from the First day of July Two Thousand and Twelve according to the true intent and meaning of the Land Act and subject to the provisions thereof and to any regulations made thereunder and to any enactment in substitution therefor or amendments thereof and to the following special conditions:-

1. The Occupier having paid rent up to the **Thirtieth** day of June, 2013 shall thereafter pay rent of shillings **Six Hundred Ten Thousand Eight Hundred Sixty (610,860/=)** only a year in advance on the first day of July in every year of the term without deduction PROVIDED that the rent may be revised by Commissioner for Lands.
2. The Occupier shall:-
  - (i) Be responsible for the protection of all beacons on the land throughout the term of the Right. Missing beacons will have to be re- established at any time at the Occupier's expenses as assessed by the Director responsible for Surveys and Mapping.

- (ii) Do everything necessary to preserve the environment and protect the soil and prevent soil erosion on the land and do all things which may be required by the authorities responsible for environment and to achieve such objective.
- (iii) Erect on the land buildings in permanent materials designed for use in accordance with the conditions of the Right and which conform to the building line (if any) decided by the **ARUSHA DISTRICT COUNCIL** (hereinafter called "**the Authority**").
- (iv) Submit to the Authority building plans within Six months from the date of commencement of **the Right**.
- (v) Begin building construction within six months after approval of the building plans by the Authority.
- (vi) Complete the building construction within Thirty Six months from the date of commencement of the Right.

3. **USER:** The land shall be used for **Industrial** purposes only. Use Group '**M**' Use class (a) and (b) as defined in the Town and Country Planning (Use Classes) Regulations, 1960 as amended in 1993.

4. The Occupier shall not assign the Right within three years of the date hereof without the prior approval of the Commissioner.

5. The Occupier shall deliver to the Commissioner notification of disposition in the prescribed form before or at the time the disposition is carried out together with the payment of all premia, taxes and dues prescribed in connection with that disposition.

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- (i) Make and maintain on the land throughout the term adequate arrangements for water supply, drainage and disposal of trade refuse and effluent to the satisfaction of the Authority;
- (ii) Make and keep all the buildings on the land rat-proof and carry out such measures as the Medical Officer of Health for the Authority may require for this purpose;
- (iii) Provide and maintain on the land such ablution facilities and take and maintain such hygienic measures as may be required by the said Medical Officer of Health;
- (iv) Fence the land with a good quality fencing, car parking spaces shall be provided as required by the Authority;
- (v) Loading and unloading facilities shall be provided within the boundaries of the land.

7. The President may revoke the right for good cause and in public interest.

ROAD WORKS ON PROGRESS.





**FACTORY BUILDING FRONT VIEW**



**FACTORY BUILDING SIDE VIEW**



**PLOT NO. 24-27 LOOVILUKUNY, KISONGO ARRUMERU DISTRIC**

**GROUND BREAKING**



**CONSTRUCTION CONTINUES**





**3. Road construction.**

We managed to construct 800m of muram road from the site to the main road, (Arusha –Dodoma) road.

**4. Loan.**

We applied for a loan from Tanzania Investment Bank. The loan was approved in September 2014.

**Bottlenecks.**

**1. Loan.**

It took long time to secure the loan due to changes made in our plan i.e renting versus construction of our own factory building, and lengthy bank processing procedures.

**2. Tax exemption.**

We were unable to utilise the facility because of the changes made in our initial plan. TRA refused to offer the exemption because the incentive certificate indicated that location of the project was SIDO industrial area while we had changed to plot nos. 24-27 Loovilukuny Area Kisongo, Arumeru District.

**End of report.**



.....  
**P.F Swatty**  
**MANAGING DIRECTOR**

# ACTIVE PACKAGING (T) LTD



P.O.Box 10953

**ARUSHA**

Tel: 0754264500

**Email: [activepackaging@yahoo.com](mailto:activepackaging@yahoo.com)**

2/10/2014

Our Ref.....

Your Ref Actpkg/Tic/03

Executive Director

TIC

P.O.Box 938

**Dar es Salaam**

Dear Sir

## **RE: ACTIVE PACKAGING (T) PROGRES REPORT**

The above subject refers,

We were awarded certificate of Incentive in 2011 for the purpose of establishing corrugated paper box in Arusha. The following is the progress report made so far.

### **1. Land.**

Initially we had proposed to rent a go down from SIDO Arusha. Due to high rents, we decided to change the plan, from renting to construction of our own factory building.

We acquired land in Kisongo area in Arusha measuring 5 acres. We managed to secure title Deed in 2012.

### **2. Factory Building**

We started construction of factory building measuring 760 sq meters. The building is about 80 percent competed as seen in the picture below.





**TIC CERTIFICATE NO. 042095**  
**Active Packaging** to: [information@tic.co.tz](mailto:information@tic.co.tz)  
**Please respond to Active Packaging**

07/09/2013 12:13 PM

D/P (7)

Hi,

We were granted the above certificate before commencement of our project.

We had proposed to have the factory godown rented form SIDO industrial area in Arusha but with time we discovered that it is too expensive to rent the godown.

So we changed plan from renting to construction of own godown something which we have started already.

However, TRA has declined to issue exemption because the Certificate has to read the new location , which is plot no 24-27 Loovilukuny Arusha.

Kindly advice

Best regards

P.F SwattyThis e-mail has been scanned by TIC firewall



This Certificate is issued in accordance with the provisions of Section 17 of the Tanzania Investment Act, 1997 and subject to the conditions prescribed under item 14 and 15 hereafter:—

1.	Shareholders	Nationality	Shareholding (%)
	Florence F. Swatty	Tanzanian	16.6
	Assumpta P. Swatty	Tanzanian	16.6
	Prosper F. Swatty	Tanzanian	66.8

2. Proposed Activities : To establish a packing material production factory

3. Sector: Manufacturing Subsector Packaging

4. Investment cost: Foreign - Local USD 0.314m. Total USD 0.314m.

5. Project Financing: Equity USD 0.063m. Loans USD 0.251m. Total USD 0.314m.

6. Source, terms and conditions of loan.....

7. Assets to be invested:

Capital items:	Foreign	Local	Total
	<u>-</u>	<u>USD 0.314m.</u>	<u>USD 0.314m.</u>

8. Technology Agreement ..... None

9. Date of TIC Registration: ..... 6th September 2011

10. Implementation period ..... September 2011 - August 2014

11. Operative date..... September 2014

12. Investment Incentive Grade: As defined in part III Section 19 (1), (2) and Section 20 of the Tanzania Investment Act, 1997  
(i) Applicable Import Duty ..... And VAT as per Customs Tariff Act, 1976 & VAT Act, 1997

(ii) Applicable with-holding Tax ..... As per Income Tax Act, 2004 (as amended)

(iii) Eligibility of Capital Allowances ..... As per Income Tax Act, 2004 (as amended)

13. Protection of Investment, Arbitration and Transfer of Foreign Currency: as defined in part III Section 21, 22 and 23 of the Act.

14. Conditions attached to this Certificate of Incentives

(i) Date of Commencement of investment has to be notified to the Centre.

(ii) Certificate not to be transferred, assigned or amended

(iii) Failure to commence implementation within two years invalidates Certificate

(iv) Failure to operate investment must be notified to the Centre

(v) Changes in shareholding, project activities and level of invested capital must be notified to the centre

15. Additional conditions attached to Certificate

Finished goods are not allowed under this Certificate

Signed   
Ag. Executive Director



00218124

THE UNITED REPUBLIC OF TANZANIA

# Certificate of Incentives

(Section 17 of the Tanzania Investment Act, 1997)

042095

No: .....

## This is to certify that

ACTIVE PACKAGING (T) LIMITED

P.O. BOX 10953

of address .....

ARUSHA

has been granted a Certificate of Incentives to invest in a new, ~~rehabilitation/extension~~  
~~or any of the~~ enterprise known as

ACTIVE PACKAGING (T) LIMITED

Which is located at .....

SIDO INDUSTRIAL AREA UNGA LIMITED

ARUSHA

Further particulars required by Section 17 of the Tanzania Investment Act are set out overleaf.

.....  
Ag. Executive Director

Tanzania Investment Centre  
P.O. Box 938, Dar es Salaam

Dated ..... 26TH OCTOBER 2011



6

**TICC/PP.10/042095/06**

**12/12/2011**

Commissioner for Customs & Excise,  
Tanzania Revenue Authority,  
P.O. Box 9053,  
**DAR ES SALAAM**

Dear Sir,

**RE: DUTY/ VAT REMISSIONS ON CAPITAL/ DEEMED CAPITAL  
GOODS – CERTIFICATE OF INCENTIVES No: 042095**

**M/S Active Packaging (T) Limited** is a TIC registered company with certificate of incentives **No. 042095** which is valid up to **August 2014**

The company has been registered with objectives of establishing a packing material production factory.

Attached herewith please find a list of Capital/ Deemed Capital Goods for Duty/ VAT remissions approval.

Yours sincerely

**TANZANIA INVESTMENT CENTRE**

  
N.A. Senzia

**FOR: EXECUTIVE DIRECTOR**



NO.	DESCRIPTION/ITEM	ITEM GROUP	QUANTITY	UNIT
	Ink	Paper	20000	litres
	Sticth wire	metal	500	kg
	<b>Motor Vehicles</b>			
	Transportatation Truck 3.5 tones	Motor Vehicle	1	No
	Pickup 1.5 tons	Motor Vehicle	1	No
	Staff vehicle -Bus	Motor Vehicle	1	No
	Directors vehicles -SUV	Motor Vehicle	3	No
	Forklift 3 tones	Machine	1	No





NO.	DESCRIPTION/ITEM	ITEM GROUP	QUANTITY	UNIT
	<b>Machines</b>			
	BL-1600mm Electric shaft-less mill roll stand 1600 mm	Machine	1	set
	BL-1600mm single facer (new type) Design speed: 80m/min 1600 mm	Machine	1	set
	BL-1600mm Heavy type cutting paper machine 1600 mm	Machine	1	set
	BL series 1600mm type sheet pasting machine 2000 mm	Machine	1	set
	BL-1600 mm type Lamination machine 1600mm	Machine	1	set
	BFY-2000 THIN EDGE SLITTER (Four blade six creasing)	Machine	1	set
	YFQ480X2000mm Semi-automatic three color flexo water ink corrugated paperboard printing (new type)	Machine	1	set
	FYQ Series 2000mm Corrugated Paperboard Rotary slotter Scorer and cutting angle machine	Machine	1	set
	BL- semi -Automatic Gluing cardboard box machine	Machine	1	set
	1200 Die cutting and creasing machine	Machine	1	set
	800mm high speed leaving board machine	Machine	1	set
	Plastic paperboard lamination machine	Machine	1	set
	Sticthing machines	Machine	1	set
	A complete Automatic production line	Machine	1	set
	<b>Raw Materials</b>			
	Test liner rolls 125 gsm	Paper	200	tones
	Flutting paper 170gsm	Paper	180	tones
	Craft line rolls 125 gsm	Paper	168	tones
	Glue	Paper	24000	kg



NO.	DESCRIPTION/ITEM	ITEM GROUP	QUANTITY	UNIT
	Telephone control panel	Equipment	4	No
	Telephone sets	Equipment	20	No
	<b>Air Conditioning Installations</b>			
	<b>Indoor Units - Wall Mounted Type</b>			
	Cooling capacity = 4.56 kW	Equipment	50	No
	<b>Control system</b>			
	LCD wireless remote controller per each indoor unit	Equipment	50	No
	<b>Mechanical Ventilation system - Fans</b>			
	Fan capacity = 30L/sec. at 20 pa	Equipment	10	No
	<b>Office</b>			
	Desk + Side return	Furniture	10	No
	Chairs/High back	Furniture	10	No
	Computers	Furniture	5	No
	Visitors Chairs	Furniture	5	No
	Printer	Furniture	2	No
	Safe	Furniture	2	No
	Shredder	Furniture	2	No
	Filing cabinets	Furniture	4	No
	Photocopier	Furniture	3	No
	Waste paper bins	Furniture	2	No
	<b>Toilets</b>			
	Hand drier	Equipment	3	No



NO.	DESCRIPTION/ITEM	ITEM GROUP	QUANTITY	UNIT
	<b>Fittings and Accessories</b>			
	<b>Fittings</b>			
	<b>The following light fittings as manufactured by thorn</b>			
	1x36W; 1200mm long fluorescent light fitting with metal fin as thorn prismatic 1x40 OP(Opal)	building	50	No
	2x9W; Compact fluorescent wall/ceiling bulkhead	building	30	No
	Incandescent pendant fixture low voltage as SLYVANIA or PHILIPS light fittings	building	60	No
	600 x 600mm; 4 x 18W recessed T26 modular fluorescent laminaire with louvre	building	50	No
	Water proof wall mounted lighting fittings	building	30	No
	<b>Accessories</b>			
	One way; one gang; light switches;	building	25	No
	One way; two gang; switches;	building	25	No
	13Amps, 220V Double switched socket outlet	building	30	No
	13Amps,220V Single swithed socket outlet;	building	25	No
	45A cooker control unit with auxilary socket outlet	building	15	No
	DP switch with neon indicator	building	10	No
	100A TPN Circuit breaker; as manufactured by crabtree	building	7	No
	RJ-45 Internet sockets	building	10	No
	Telephone sockets	building	10	No
	<b>Equipment</b>			
	Transformer 315 KVA	Equipment	1	No
	Lifts with 8 people capacity complete with all accessories and power backup	Equipment	1	No
	Automatic change over switch	Equipment	1	No
	Diesel generator	Equipment	1	No



NO.	DESCRIPTION/ITEM	ITEM GROUP	QUANTITY	UNIT
	<b>PVC conduit pipe</b>			
	25mm diameter heavy duty PVC "Plasco" 4000mm long	building	500	Piece
	Ditto; 19mm diameter	building	500	Piece
	<b>Galvanized boxes</b>			
	Supply Galvanized mildsteel boxes single	building	50	No
	Ditto; Double	building	50	No
	<b>PVC round boxes</b>			
	PVC round boxes	building	50	No
	<b>Cables and conductors</b>			
	1.5mm Single 1 twin	building	2000	LM
	2.5mm Single 1 twin	building	2000	LM
	4mm Single 1 twin	building	1000	LM
	6mm Single 1 twin	building	3000	LM
	16mm Armoured cable 4 core	building	500	LM
	25mm Armoured cable 4 core	building	200	LM
	50mm Armoured cable 4 core	building	100	LM
	<b>Power distribution</b>			
	6ways distribution board with breakers	building	1	No
	8ways distribution board with breakers	building	1	No
	12ways distribution board with breakers	building	1	No
	Main distribution board with its accessories	building	1	No
	Automatic transfer switch	building	1	No
	Metering panel with accessories	building	1	No



NO.	DESCRIPTION/ITEM	ITEM GROUP	QUANTITY	UNIT
	Unequal tee	building	5	No
	15mm Pipe in chases <b>(Cold and hot water pipes)</b>	building	300	LM
	Bend	building	175	No
	Unequal tee	building	119	No
	<b>Ancillaries</b>			
	<b>Draw - off taps, stop valves to B.S. 1010</b>			
	50mm Brass stop valve	building	8	No
	40mm Brass stop valve	building	8	No
	20mm Brass stop valve	building	26	No
	15mm Brass stop valve	building	26	No
	20mm Brass strainer valve	building	4	No
	50mm Brass non - return valve	building	4	No
	15mm Brass bib taps	building	33	No
	<b>Appliances</b>			
	6kg. Dry powder fire extinguisher plastic lined internally including high pressure hose nozzle and bracket	building	14	No
	<b>Equipment</b>			
	2000 Litres SIMTANK storage tanks	building	2	No
	Grundfos water pump 2.5 litres per second and 25m head; model CR 16-30	building	2	No
	Automatic fire hose reel; 30m long of 20mm diameter as manufactured by "VIKING"	building	8	No
	<b>HIGH TENSION</b>			
	Electrical poles	Building	11	No
	Aluminium wire 75mm <sup>2</sup> three phase	Building	500	LM



NO.	DESCRIPTION/ITEM	ITEM GROUP	QUANTITY	UNIT
	Copper wire ballon	building	3	No
	20litres electronic controlled instantaneous water heater	building	20	No
	<b>Waste and overflow pipes</b>			
	<b>Unplasticised PVC pipes to BS 4460 class 'A'</b>			
	75mm Pipe in chase	building	50	LM
	Equal tee with plug	building	5	No
	50mm Pipe in chase	building	75	LM
	Equal tee with plug	building	20	No
	40mm Pipe in chase	building	75	LM
	Equal tee with plug	building	20	No
	<b>Soil and vent pipes</b>			
	<b>Unplasticised PVC pipes to BS 4460 class 'A'</b>			
	110mm pipe	building	145	LM
	Copper wire balloon	building	15	No
	<b>Cold and hot Water Installation</b>			
	<b>Galvanised mild steel pipes to B.S. 1387 "medium" grade</b>			
	50mm Pipe	building	600	LM
	Bend	building	15	No
	Unequal tee	building	20	No
	20mm Pipe in chases	building	75	LM
	Bend	building	64	No
	Unequal tee	building	25	No
	19mm Pipe in chases	building	25	LM
	Bend	building	10	No



NO.	DESCRIPTION/ITEM	ITEM GROUP	QUANTITY	UNIT
	<b>Ceramic floor tiles</b>			
	300x300x10mm	building	146	SM
	100mm wide skirtings	building	550	M
	<b>Ceramic wall tiles</b>			
	200x300x6mm internally	building	150	SM
	<b>Gypsum board</b>			
	10mm thick gypsum ceiling board; 1200x2400mm	building	51	No
	50 x 50mm Sawn softwood branderings	building	876	LM
	45 x 45mm decorative Gypsum ceiling cornice	building	154	LM
	<b>Paints and varnishes</b>			
	Wood primer	building	42	Litres
	Metal primer	building	64	Litres
	Silky vinyl emulsion paint to various places	building	1950	Litres
	Weatherguard paint	building	285	Litres
	Matt varnish	building	231	Litres
	Gloss oil paint to various places	building	85	Litres
	Sand paper	building	100	rolls
	<b>Sanitary fittings " Armitage shanks"</b>			
	Wash hand basins	building	2	No
	WC suites	building	3	No
	Gully pieces	building	3	No
	Glass Mirrors	building	2	No
	Toilet roll holders	building	3	No
	Soap trays	building	3	No
	Floor drains	building	3	No



NO.	DESCRIPTION/ITEM	ITEM GROUP	QUANTITY	UNIT
	<b>Balustrades</b>			
	50mm Diameter Galvanized mild steel pipe for handrails	building	58	M
	38mm Diameter Galvanized mild steel pipe	building	116	M
	25x25mm Mild steel square hollow section	building	425	M
	<b>Roofing</b>			
	<b>Roof covering</b>			
	26 Gauge 'Resincoat' accessories as manufactured by ALAF Ltd; 3.00metres long	building	566	No
	Half round ridge cap; 1.8metres long	building	23	No
	<b>Weldable mild steel members</b>			
	63mm Diameter pipe	building	480	LM
	50mm Diameter pipe	building	360	LM
	8mm Thick mild steel plate	building	25	SM
	10mm diameter bolt ; 150mm long	building	150	No
	<b>Prime quality mninga or other equal and approved hardwood</b>			
	25x300mm Fascia board and barge board, painted	building	80	LM
	<b>Roof drainage</b>			
	100mm UPVC "PLASCO"	building	80	LM
	Stopped end	building	8	No
	<b>Unplasticised PVC pipes to BS 3506 class "O"</b>			
	100mm Pipe fixed to wall with standard pipe clips	building	48	LM
	Offset bend	building	16	No
	Shoe	building	8	No
	Ditto; 100mm Diameter fulbora cast iron rainwater outlet	building	0	No





NO.	DESCRIPTION/ITEM	ITEM GROUP	QUANTITY	UNIT
	<b>Doors</b>			
	Hardwood panelled doors shutter size 900x2100mm High	building	14	No
	45x145mm Frame fixed to grounds	building	84	LM
	45 x 145mm Transome	building	14	LM
	20x40mm Architraves	building	84	LM
	22x22mm Quadrant	building	84	LM
	15x100mm Ground plugged	building	84	LM
	15x15mm Glazing beads	building	73	LM
	<b>Ironmongery</b>			
	Butt hinges; 100mm	building	21	Pairs
	Two lever "union" mortice lockset	building	14	No
	Card operated locks	building	14	No
	38mm Rubber door stopper plugged to concrete	building	14	No
	<b>Glass in door vent</b>			
	5mm Clear sheet glass	building	3	No
	<b>Mild steel door</b>			
	Push up roller face mounted steel door from "Raynor Rolling doors" size 2500 x 2410mm high	building	2	No
	<b>Windows</b>			
	<b>Steel casement windows</b>			
	Window size 2000x1500mm complete	building	25	No
	Window size 600x900mm complete	building	4	No
	6mm Clear sheet glass to window panels; 2400x1200mm sheet	building	30	No



**LIST OF CAPITAL/DEEMED CAPITAL GOODS FOR M/S ACTIVE PACKAGING OF P.O. BOX 10953, ARUSHA**

NO.	DESCRIPTION/ITEM	ITEM GROUP	QUANTITY	UNIT
	Cement	building	3000	Bags
	Sand	building	227	CM
	Aggregates	building	243	CM
	Hardcore stones	building	120	CM
	<b>Blocks</b>			
	450x230x150mm Solid Concrete Blocks; 3.5N/MM <sup>2</sup>	building	25200	No
	<b>Reinforcement ( 12metres long)</b>			
	<b>High tensile bars</b>			
	Bars of various sizes irrepsective of places	building	23760	Kg
	<b>Damp proofing</b>			
	230mm Damp Proofing Course	building	240	LM
	500 Gauge Damp Proofing Membrane; 1200mm Wide	building	500	LM
	<b>Soil sterilization</b>			
	Gladiator TC; 1% solution	building	50	Litres
	<b>Timber formworks</b>			
	Marine plywood; 1200x2400mm	building	200	LM
	1"x10" Boards	building	17008	LM
	1"x 8" Boards	building	6234	LM
	2"x4" Boards	building	2815	LM
	Mirunda (props)	building	10500	LM
	Wire Nails for concrete forms	building	250	No
	Binding wire	building	180	KG
	Welding electrodes	building	100	KG



**PROPOSED FACTORY  
FOR  
M/S ACTIVE PACKAGING  
OF  
P.O. BOX 10953, ARUSHA**

**LIST OF CAPITAL/DEEMED CAPITAL GOODS**



**Quantity surveyors:**

LM Construction Management Ltd  
P.O. Box 36129,  
Dar-es-Salaam

**December, 2011**



CTIN.:

1194658

ISO 9001:2008 Certified



# TANZANIA REVENUE AUTHORITY

## CERTIFICATE OF REGISTRATION

FOR

TAXPAYER IDENTIFICATION NUMBER (TIN)

(ISSUED UNDER SECTION 133 OF THE INCOME TAX ACT NO. 11 OF 2004)

THIS IS TO CERTIFY THAT

.....  
ACTIVE PACKAGING ( T ) LIMITED  
.....

has been registered with the Tanzania Revenue  
Authority and assigned the Taxpayer  
Identification Number

113-415-924  
.....

with effect from .....04-Jun-11.....

A handwritten signature in black ink, appearing to read 'P. N. Kassera', is written over a rectangular stamp area.

P. N. Kassera

OFFICIAL SEAL

COMMISSIONER FOR DOMESTIC REVENUE

NOTE: THE REQUIREMENTS UNDER WHICH THIS CERTIFICATE IS ISSUED ARE STATED OVERLEAF

TIC

# ACTIVE PACKAGING (T) LTD

P.O BOX 10953  
ARUSHA  
TANZANIA



Tel: 0754264500

5

Email:  
active\_boxes@yahoo.com

Date 2/12/2011

Our Ref: ACP/tra/001

Your Ref: .....

**Commissioner for Custom Duty & Excise**

P.O. Box 9053

Dar es Salaam

UFS

**Executive Director**

Tanzania Investment Centre

P.O. Box 938

Dar es Salaam



Dear Sir , Madam

Ref. **Application for Import Duty & VAT Exemption on  
Capital/Deemed Capital Goods)**

The above heading refers,

We wish to apply for exemption of import duty and VAT on capital /Deemed capital Goods for our investment as per TIC certificate no 00218124 of 26<sup>th</sup> December 2011.

We have attached two (2) copies of TIC certificate as required.

We shall appreciate if our application will be considered and granted accordingly.

Yours faithfully

Prosper F. Swatty

**Managing Director.**



4

ATT: REGISTRY

Fax no, 022-2118253



FAX NO. :

FROM :

JAMHURI YA MUNGANO WA TANZANIA  
THE UNITED REPUBLIC OF TANZANIA

STAKABADHI YA SERIKALI

EXCHEQUER RECEIPT

NIMEPOKEA KWA

Received from

ACTIVE PACKAGING (P) LTD - ARUSHA

JUMLA YA SHILINGI (Kwa majengo)

The sum of Shillings (Words)

SEVEN HUNDRED AND SEVENTY FIVE US\$ ONLY

KWA MALIZO YA

In respect of

CERTIFICATE OF DEPOSIT

KWA REDHA TASLIMU/HUNDI

Namba By Cash/Cheque No.

D/DPDC/10/2011

SAHIHI YA MPOKAZI - Receiving Officer's

Signature

Sil

SECRETARY

21/10/2011

Kituo - Station

TIC - MPOKAZI

37895415

Kiasi Amount

USD		Cy
	750	

TEN. 614 (REV. 8.99)

MPOKAZI



# TIC Evaluation Report

**Name of the Company**  
**Active Packaging (T) Ltd.**

Post Box	Unga Limited, Sido Industrial Area	COI Number	83385	Contact	Mr. Prosper F. Swatty
Post Office	10953	COI Date	23/05/2011	Designation	Managing Director
Region	Arusha	Application F. No	03804	Phone	0
Country	Tanzania	Status	New	Direct Phone	0
		Sector	Manufacturing	Cell Phone	0754 264 500
		Sub Sector	Packaging	Fax	0
		File No	042095	E-Mail Address	Active-Boxes@Yahoo.Com

Project Location		Investment Finance Plan in Millions USD										
Plot/Block	Sido Industrial Area	<table border="1"> <tr> <th>Foreign Equity</th> <th>Local Equity</th> <th>Foreign Loan</th> <th>Local Loan</th> </tr> <tr> <td>0</td> <td>0.063</td> <td>0</td> <td>0.251</td> </tr> </table>	Foreign Equity	Local Equity	Foreign Loan	Local Loan	0	0.063	0	0.251		
Foreign Equity	Local Equity		Foreign Loan	Local Loan								
0	0.063		0	0.251								
Street	Unga Limited											
District	Arusha											
Region	Arusha											

Shareholders Detail			Investment Breakdown (USD Million)	
Name	Nationality	(%)	Land/Building	Plant
Florence F. Swatty	Tanzanian	16.6	0.05	0.15
Assumpta P. Swatty	Tanzanian	16.6	Vehicles	0.03
Prosper F. Swatty	Tanzanian	66.8	Furniture & Fittings	0.005
			Pre-expenses	0.02
			Others	0.035
			Working Capital	0.024
			<b>Total</b>	<b>0.314</b>

Employment	20	Evaluated By	wf officer4
Capacity	40 tons/annuam	Drawn By	wf registry1
Project Turn Over		Project Type	Local

**Description**  
 To establish a parking material production factory

**Recomendations**  
 Be approved subject to providing evidence as required by section 17 of Tanzania Investmnet Act,1997

**Decision**  
*Approved*  
*R. Mwanuzi*  
*/Ag. & D*  
*9/2/2011*



TICC/PP.10/042095/3

6<sup>th</sup> September, 2011

Tanzania Investment Centre  
Standard Chartered Bank (T) Ltd  
US Dollar A/C 8702006002000  
T.Shs A/C 0102006002000

We wish you every success in the implementation of the project.

Yours sincerely,  
**TANZANIA INVESTMENT CENTRE**

  
B.D. Chonjo

**FOR: EXECUTIVE DIRECTOR**

**Copy to:** Permanent Secretary,  
Ministry of Finance,  
P. O. Box 9111,  
**DAR ES SALAAM**

Permanent Secretary,  
Ministry of Industry, Trade and Marketing,  
P.O. Box 9503,  
**DAR ES SALAAM**

Commissioner General,  
Tanzania Revenue Authority,  
P. O. Box 11491,  
**DAR ES SALAAM**

3

TICC/PP.10/042095/3

6<sup>th</sup> September, 2011

Managing Director,  
Active Packaging (T) Ltd.,  
P.O. Box 10953,  
**ARUSHA**

**RE: CERTIFICATE OF INCENTIVES FOR INVESTMENT IN THE  
ESTABLISHMENT OF A PACKING MATERIAL PRODUCTION FACTORY**

We wish to acknowledge receipt of your project proposal to establish a packing material production factory as presented in the TIC P.A. 1 Form No. 03804 and Feasibility Study with a projected investment of USD 0.314m.

We have studied your project proposal and are pleased to inform you that your investment proposal is now officially registered and therefore your project will be granted a CERTIFICATE OF INCENTIVES, given under authority conferred upon TIC under Part III, Section 17 (1-8) of the Tanzania Investment Act, 1997.

You will be required to submit to the Centre a Progress Report on the implementation of the project after every six months for our information and review. Guidelines for the preparation of the report are contained in annexure 2 also attached to this letter. Please do not hesitate to contact the Centre for any clarification if the need arises. Please also note that a facilitation fee equivalent to US\$ 750.00 is payable at the ruling exchange rate before your Certificate of Incentives is prepared. Please make deposit direct to the bank as per bank details below:-

.../2

## MKATABA WA KUPANGISHA GODOWN

Mkataba huu ni baina ya Mr Rashid S. Kondo wa S.L.P 3081 na MS Active Packaging (T) Ltd wa S.L.P 10953 wa kukodisha godown lililopo eneo la Unga Limited (Sido)

Tumekubaliana yafuatayo.

1. Mpangaji atakodisha godown hilo kwa muda wa miaka mitano (renewable)
2. Kodi itakuwa sh. 450,000 (Laki nne na nusu ) kwa mwezi na italipwa miezi mitatu mitatu.
3. Mpangaji atakabidhiwa godown tarehe 1/1/2012 na kodi itaanza kuhesabika rasmi mwezi mmoja baada ya kukabidhiwa ili kuwezesha ukarabati wa godown hilo
4. Gharama za ukarabati zitalipwa na mwenye nyumba , baada ya kukubaliana kiasi kitakachitumika na kitakatwa kwenye kodi .
5. Kodi za serikali zitalipwa na mwenye nyumba.
6. Gharama za maji na umeme zitalipwa na mpangaji .
7. Mpangaji hatasumbuliwa na mtu na mwenye nyumba au mtu mwingine yeyote anayemwakilisha katika kipindi chote cha upangaji.
8. Kila upande unaweza kusitisha mkataba huu kwa kutoa notisi ya miexi sita (6) .

Tunatia saina zetu leo tarehe ... 5.18/2011

Rashid S.Salehe (Mwenye nyumba)

P.F Swatty ( Active Packaging) Mpangaji

Mbele ya .

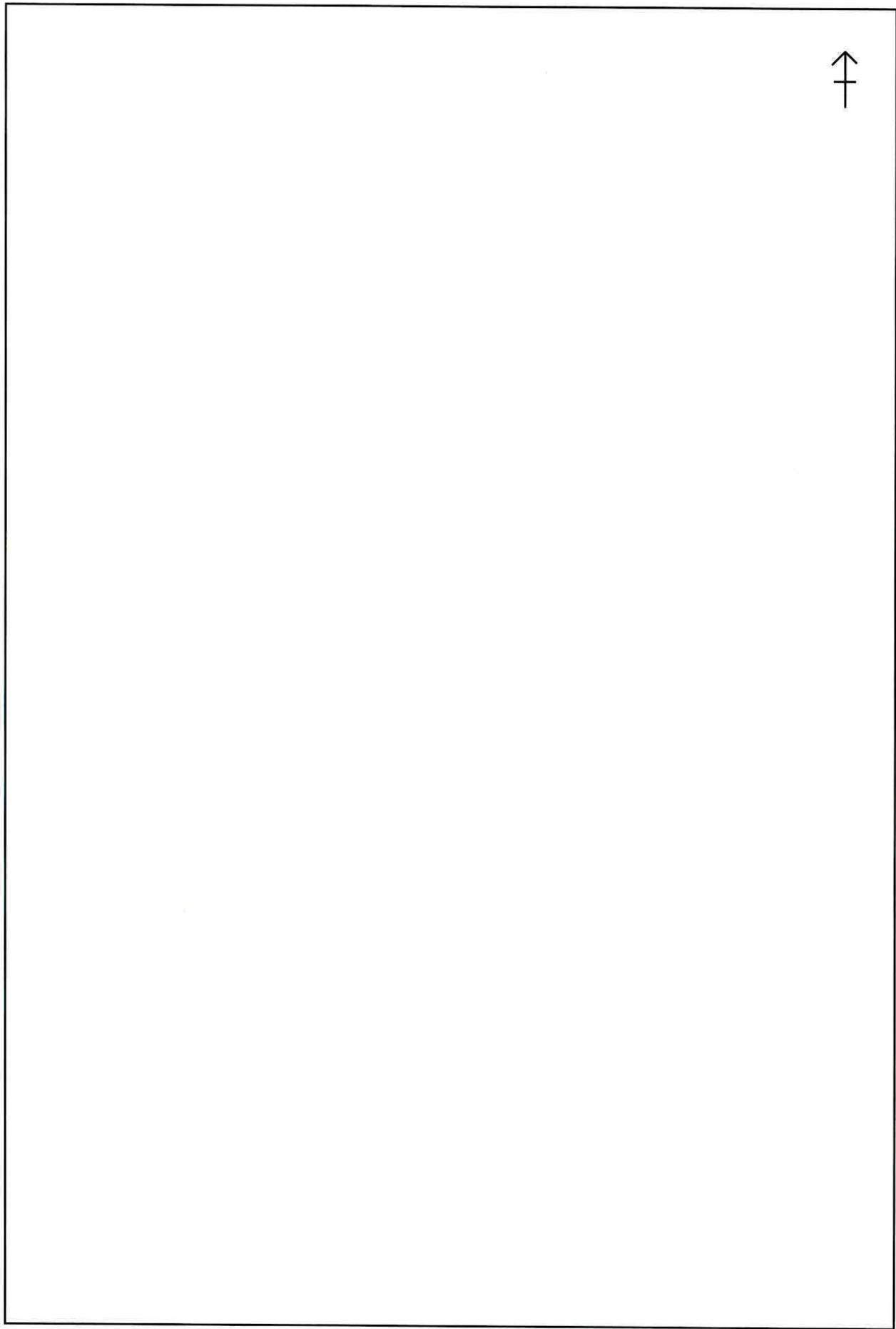
HANBI M. CHANHA



Rashid S. Salehe  
P.F Swatty



**SKETCH MAP SHOWING PROJECT LOCATION**



**Investment Breakdown US\$/Tshs.M**

Land/Building	50,000,000
Plant	150,000,000
Vehicles	30,000,000
Furniture & Fittings	5,000,000
Pre-expenses	20,000,000
Others	35,000,000
Working Capital	24,000,000
<b>TOTAL</b>	<b>314,000,000/c</b>

**Contact Details:**

Name: Prosper F. Swatty Title: Managing Director  
Telephone: 0754 264500 Fax: .....  
Email: active-boxes@yahoo.com

**Payments to be made payable to:**

TANZANIA INVESTMENT CENTRE  
STANDARD CHARTERED BANK TANZANIA LTD.  
SWIFT ADDRESS: SCBLTZTX  
ACCOUNT NO.: 8702006002000

APPLICATION SUMMARY

Company Name: Active Packaging (T) Ltd.

Certificate of Incorporation Number: 83385 Status: New

Certificate of Incorporation Date: 23rd May 2011

Post Box: 10953

Town: ARUSHA

Sector: Packaging Sub-Sector: corrugated box

Investment Financing Plan in Million US\$/Tshs.

Foreign Equity	Local Equity	Foreign Loan	Local Loan
✓	63,000,000 K	-	251,000,000 K

Project Objectives: To produce corrugated paper boxes for packing, storing & transporting various products (Agro products, beverages, manufacturing products etc)

Capacity: 40 tons/annum

Employment: Foreign: Local: 20 Total: 20

Implementation Period: 6 months

Project Location

Site/Plot/Block No.: S100 Industrial Area

Street: Unga limited District: Arusha Region: Arusha (Attach sketch map showing project location)

Shareholders	Nationality	%
Prosper F. Swatty	TZ	66.8%
Assumpta P. Swatty	TZ	16.6%
Florence F. Swatty	TZ	16.6%
.....	.....	.....
.....	.....	.....

7. The intended capital investment of the Company in terms of Section 2(2) of the Act

is Tshs./US\$ 314,000,000

8. The month and day of the financial year end is June

Note: *failure to provide all the required information will result in the return of the application by the Centre.*

I/We enclose a cheque/cash made payable to the **Tanzania Investment Centre** for Tshs./US\$

150,000/- Being the Registration Fees. *In the event this application is unsuccessful we understand that this fee will not be refunded.*

I, Prosper F. Swally of Post Office Number 10953 Arusha

do solemnly and sincerely declare that I am a director/duly authorized agent of Active Packaging (P) Ltd.

AND that all the requirements of the Tanzania Investment Act, 1997 in respect of matters precedent to the registration of the business enterprise under the Act and incidental thereto have been complied with, AND I make this solemn declaration conscientiously believing the same to be true.

Declared at Dar es Salaam Swally

The 30<sup>th</sup> day of May 2011

Applicant

Before me:

HANGI M. CHANGA



Commissioner for Oaths



UNITED REPUBLIC OF TANZANIA

THE TANZANIA INVESTMENT ACT  
(No. 26 of 1997)

APPLICATION FOR REGISTRATION  
(Made under Regulation 42)

To: The Executive Director  
Tanzania Investment Centre  
P. O. Box 938  
DAR ES SALAAM  
Tanzania

1. I/We Prosper Fideh's Swathy  
(director/directors/agent of Active Packaging (T) Ltd  
(name of business enterprise) apply for registration of Certificate of Incentive  
under Section 17 of the Act and Part IV of the Investment Regulations, 2002.

2. The registered office of the company will be situated at Arusha Municipality  
- SIDO Industrial Area.

Copies of the following documents are attached to this application:

- (i) The Memorandum and Articles of Association/or partnership agreement
- (ii) Certificate of Incorporation/Registration
- (iii) A copy of the Project Profile or Feasibility Study showing the implementation period, programme of implementation and operative date
- (iv) Evidence of financing and evidence of land ownership for the project

3. The Head Office of the Company will be situated at SIDO INDUSTRIAL AREA.

4. The Principal Officers of the Company are 1. Prosper F. Swathy,  
2. Florence F. Swathy  
3. Assumpta P. Swathy

5. Auditors of the Company are Tan Auditors

6. The authorized share capital of the Company is Tshs./US\$ 10,000,000



# **TANZANIA INVESTMENT CENTRE**

## **REGISTRATION FORM**

**FOR**

## **CERTIFICATE OF INCENTIVES**

**(Tanzania Investment Act 1997, Section 17 and 18,  
and the Investment Regulations:  
Regulation 42, Government Notice No. 318A of 2002)**

**Tanzania Investment Centre**  
9A & B Shaaban Robert Street  
P. O. Box 938  
**DAR ES SALAAM**  
Tel. 022 2116328  
Fax. 022 2118253  
e-mail: [information@tic.co.tz](mailto:information@tic.co.tz)  
Website: [www.tic.co.tz](http://www.tic.co.tz)

**(Please fill the form in duplicate)**



# Tanzania Investment Bank Limited

P.O. Box 2245 Arusha Tanzania, Zonal Office, Central Plaza, Sokoine Road

Tel: +255 027 2544630, Fax: +255 027 2544522, E-mail: arushazone@tib.co.tz, Website: www.tib.co.tz

**TIB/ORG/ARS/02**

17<sup>th</sup>, August, 2011

The Executive Director .  
Tanzania Investment Centre  
P.O. Box 938,  
**Dar es Salaam.**

Dear Sir,

**RE: REFERENCE FOR M/S ACTIVE PACKAGING (T) LTD**

M/s Active Packaging (T) LTD, has been a good client of TIB. The company maintains accounts with Tanzania Investment Bank (TIB), and is among several entities that have been taking advantage of several bank services offered by the bank, which operates in good order.

We hope the above information meets one of your requirements.

This information is provided to you in strict confidence and without guarantee, for your private use only and upon the express condition that it does not confer any liability on the part of the bank or its officers.

Yours sincerely,  
**Tanzania Investment Bank Limited.**

  
S. Chagoma.  
**Branch Supervisor.**

  
A. Kabudi.  
**Branch Manager**

# TANZANIA



## Certificate of Incorporation

Section 15

No 83385

I HEREBY CERTIFY THAT

**ACTIVE PACKAGING (T) LIMITED**

is this day incorporated under the Companies Act, 2002 and that the Company is Limited.

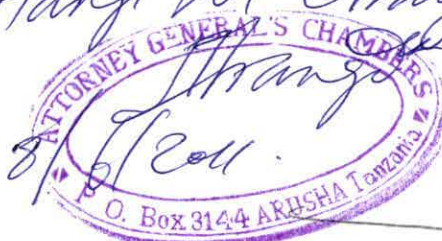
Given under my hand at Dar es salaam

this 23RD day of MAY

**TWO THOUSAND AND ELEVEN.**

I HEREBY CERTIFY THAT  
THIS IS A TRUE & CORRECT  
COPY OF THE ORIGINAL

*Hangi M. Chagwe*



*K. Kibecoti*

Asst. Registrar of Companies

ACTIVE PACKAGING LTD

EXTRACT FROM MEETING MINUTES OF MEETING HELD ON 27<sup>TH</sup> MAY 2001  
AT ACTIVE CLUB .

**REGISTRATION WITH TANZANIA INVESTEMENT CENTRE. .**

The company Board of Directors resolved to apply for a certificate of Incentive from TIC. It was directed that procedure to obtain the certificate be followed, including registration of the company with the Tanzania Investment Centre.



Prosper F. Swatty

Company Secretary.

JAMHURI YA MUUNGANO WA TANZANIA  
THE UNITED REPUBLIC OF TANZANIA

STAKABADHI YA SERIKALI

EXCHEQUER RECEIPT

NIMEPOKEA KWA

Received from

ACTIVE PACKAGING (T) LIMITED

JUMLA YA SHILINGI (Kwa maneno)

The sum of Shillings (Words)

ONE HUNDRED FIFTY THOUSAND ONLY

KWA MALIPO YA

In respect of

CERTIFICATE OF EXECUTIVES FEE

KWA FEDHA TASLIMI/HUNDI

NAMBA By Cash/Cheque No.

SAHIHI YA MPOKEA

Signature

*[Signature]*

CHES BANK  
TANZANIA INVESTMENT CENTRE

TARIFE - Date  
30/05/2011

KITUO - Station

TIC - MOSTI

TFN. 614 (Rev. 8.94)

37889941


1

2404/03804

Shs.								Cts.	
150000									

KIASI  
Amount

Yours faithfully

A handwritten signature in black ink, appearing to read 'P.F. Swatty', written over a horizontal line.

P.F Swatty

Managing Director.

# ACTIVE PACKAGING (T) LTD

P.O BOX 10953  
ARUSHA  
TANZANIA



Tel: 0754264500

Email:  
[active\\_boxes@yahoo.com](mailto:active_boxes@yahoo.com)

Date 18/8/2011

Our Ref: ACP/TIC/01

Your Ref: .....

Zonal Manager  
TIC  
P.O.Box 7735  
Moshi

Dear Sir , Madam

Re: APPLICATION FOR TIC REGISTRATION

The above heading refers,  
Our company is registered in Tanzania with registration number 83385 of 23<sup>rd</sup> May 20011.

We wish to establish a **packaging plant** in Arusha , a project which is expected to be funded by the Tanzania Investment Bank .

In order to facilitate the establishment of the proposed project, the company resolved to apply for registration with your esteemed organization, hence application for certificate of incentive as per the Tanzanian Investment Act , 1997 .

We have attached herewith the relevant documents as follows:-

- A copy of business plan
- TIC application forms
- A copy of the company certificate of Incorporation
- A copy of memorandum and Articles of Association.
- Company board resolution to register with TIC.
- Board resolution
- Lease agreement
- Bank reference letter.

We shall appreciate if our application will be granted, and assisted to get the certificate of incentive accordingly.



# MINUTE SHEET

Dokezo  
No.

# MINUTE SHEET

Dokezo  
No.

**TO : DIF**  
**FROM : ZM (N)**  
**DATE : 22<sup>ND</sup> AUGUST 2011**



## MS ACTIVE PACKAGING (T) LTD - ARUSHA

I am forwarding to you **Ms Active Packaging (T) Ltd - Arusha** application for consideration for the award of a Certificate of Incentives.

I have checked and ensured that the following documents are attached to assist you in processing this request at the earliest:

- 1 copy of Application Letter
- 1 copy of Board Resolution
- 1 copy of Certificate of Incorporation
- Bank reference letter from Tanzania Investment Bank
- 1 copy of TIC Application Form
- 1 copy of Lease Agreement
- 1 copy of Memorandum and Articles of Association
- 1 copy of Business Plan

I submit

A handwritten signature in blue ink, appearing to read "C. W.", written over a faint circular stamp.

**Clement William**

# MINUTE SHEET

Dokezo  
No.

ExD

Certificate of Incentives has been amended  
as per folio 10 and 15 hereby submitted  
for your signature

20/11/2014



DIF

# MINUTE SHEET

Dokezo  
No. 1.0

## Ag. EXD

The approved project has fulfilled the investment requirements, which are: -

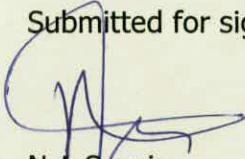
(a) Minimum finance investment threshold has been exceeded, the project expects to invest ..... US\$ 0.314 m .....

(b) Legal entity has been incorporated under certificate

No. .... 83385 ..... of ..... 23/02/2011 .....

Based on the above, the letter of approval is hereby submitted for signature in order for the project to comply with the requirements of Section 17 of Tanzania Investment Act, 1997.

Submitted for signature.



N.A Senzia

**DIF**

6<sup>th</sup> September, 2011

2.0

## EXD

In response to the TIC letter of registration dated... 6<sup>th</sup> September 2011 .....

the project has submitted the required documents namely: -

(a) Company Board Resolution.

(b) Reference letter/Financing from... Tanzania Investment Bank Ltd .....

(c) Lease Agreement as evidence of land .....

With the above submission EXD is requested to sign Certificate of Incentives No. .... 042095 ..... herein attached.



DIF