

PRIME MINISTER'S OFFICE TANZANIA INVESTMENT CENTRE

	FILE BEGINS	ENDS	PART
PART	FILE TITLE		FILE NUMBER
FILE NUMBER	CONFIDENTIAL		TIC
TIC	INDEX HEADINGS		

Officer or Section	For Action F/M	Intials	Date	Action taken vide F/M	Officer or Section	For Action F/M	Intials	Date	Action taken vide F/M	Officer or Section	For Action F/M	Intials	Date	Action taken vide F/M
DIF	F.1	D	14/11/11											
DIF	F.1	G	19/11/11											
AS EXD	M		22/11/11											
DIF	FA	S	22/12/11											
Khawz	fa	G	14/12/11											
AS EXD	M	G	9/05/2012											
DIF	F.5	D	21/3/12											
Adam	F.5	D	29/3/12											
AS DIF	F.9	D	21/9/15											
Khawz	F	ce	21/9/15											

PP.10/042130
 PP.10
 042130

SALIBABA PELLET

CO. LTD

MINUTE SHEET

Dokezo
No.

1.0

Ag. EXD

The approved project has fulfilled the investment requirements, which are: -

(a) Minimum finance investment threshold has been exceeded, the project expects to invest US\$ 2.345M

(b) Legal entity has been incorporated under certificate

No. 85 855 of 15/09/2007

Based on the above, the letter of approval is hereby submitted for signature in order for the project to comply with the requirements of Section 17 of Tanzania Investment Act, 1997.

Submitted for signature.



N/A Senzia

DIF

22nd November, 2011

2.0

EXD

In response to the TIC letter of registration dated 22nd November 2011

the project has submitted the required documents namely: -

(a) Company Board Resolution.

(b) Reference letter/Financing from National Bank of Commerce (U)

(c) Title deed and affidavit as evidence of land.

With the above submission EXD is requested to sign Certificate of Incentives No. 042130 herein attached.

9/01/2011



DIF



TANZANIA INVESTMENT CENTRE

REGISTRATION FORM

FOR

CERTIFICATE OF INCENTIVES

**(Tanzania Investment Act 1997, Section 17 and 18,
and the Investment Regulations:
Regulation 42, Government Notice No. 318A of 2002)**

Tanzania Investment Centre
9A & B Shaaban Robert Street
P. O. Box 938
DAR ES SALAAM
Tel. 022 2116328
Fax. 022 2118253
e-mail: information@tic.co.tz
Website: www.tic.co.tz

(Please fill the form in duplicate)

UNITED REPUBLIC OF TANZANIA

THE TANZANIA INVESTMENT ACT

(No. 26 of 1997)

APPLICATION FOR REGISTRATION

(Made under Regulation 42)

To: The Executive Director
Tanzania Investment Centre
P. O. Box 938
DAR ES SALAAM
Tanzania

1. I/We HILLARY E. SHOO
(director/directors/agent of SALIBA PELLET COMPANY LTD
(name of business enterprise) apply for registration of
under Section 17 of the Act and Part IV of the Investment Regulations, 2002.

2. The registered office of the company will be situated at Plot No 6 R61
KIPIKISA VILLAGE - LIGHT INDUSTRIAL AREA

Copies of the following documents are attached to this application:

- (i) The Memorandum and Articles of Association/or partnership agreement
- (ii) Certificate of Incorporation/Registration
- (iii) A copy of the Project Profile or Feasibility Study showing the implementation period, programme of implementation and operative date
- (iv) Evidence of financing and evidence of land ownership for the project

3. The Head Office of the Company will be situated at Plot No 6 R61, KIPKISA

4. The Principal Officers of the Company are HILLARY SHOO & THEODORE SHOO

5. Auditors of the Company are RS & PARTNERS

6. The authorized share capital of the Company is Tshs./US\$ 1,000,000,000/-

7. The intended capital investment of the Company in terms of Section 2(2) of the Act

is Tshs./US\$ 2,345 BILLION TSHS

8. The month and day of the financial year end is DECEMBER, 31

Note: *failure to provide all the required information will result in the return of the application by the Centre.*

I/We enclose a cheque/cash made payable to the **Tanzania Investment Centre** for Tshs./US\$

100/5 Being the Registration Fees. *In the event this application is unsuccessful we understand that this fee will not be refunded.*

I, HILLARY SHOO of Post Office Number 11815, DSM

do solemnly and sincerely declare that I am a director/duly

authorized agent of SALIBABA PELLET COMPANY LTD

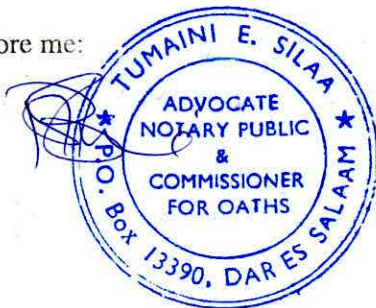
AND that all the requirements of the Tanzania Investment Act, 1997 in respect of matters precedent to the registration of the business enterprise under the Act and incidental thereto have been complied with, AND I make this solemn declaration conscientiously believing the same to be true.

Declared at Dar es Salaam }

The 10th day of NOV 2011 }

Applicant


Before me:



Commissioner for Oaths

APPLICATION SUMMARY

Company Name: SALIBARA PELLETS COMPANY LTD

Certificate of Incorporation Number: 85855 Status: LTD PRIVATE CO.

Certificate of Incorporation Date: 15th SEPTEMBER 2011

Post Box: P.O. BOX 11815

Town: D'ALMEIDA

Sector: MANUFACTURING Sub-Sector: MANUFACTURE OF PELLETS ANIMAL FEEDS

Investment Financing Plan in Million US\$/Tshs.

Foreign Equity	Local Equity	Foreign Loan	Local Loan
<u>—</u>	<u>Tsh 1345 BLN</u>	<u>—</u>	<u>Tsh 10 BLN</u>

Project Objectives: TO MANUFACTURE & DISTRIBUTE PELLETS ANIMAL FEEDS IN TANZANIA

Capacity: 60 MT PER DAY (24hr)

Employment: Foreign: 3 Local: 35 Total: 38

Implementation Period: 2011 - Feb to MAY 2012

Project Location

Site/Plot/Block No.: 60461

Street: BAGAMOTO RD District: BAGAMOTO Region: EAST REGION

(Attach sketch map showing project location)

Shareholders	Nationality	%
<u>HILLARY SHAW</u>	<u>35%</u>	<u>2</u>
<u>THEODORA SHAW</u>	<u>35%</u>	<u>2</u>
<u>EDGAR SHAW</u>	<u>10%</u>	<u>2</u>
<u>EDNA SHAW</u>	<u>10%</u>	<u>2</u>
<u>HENRY SHAW</u>	<u>10%</u>	<u>2</u>
	<u>100</u>	<u>2</u>

Investment Breakdown US\$/Tshs.M

Land/Building	585,000,000/-
Plant	1,200,000,000/-
Vehicles	150,000,000/-
Furniture & Fittings	25,000,000/-
Pre-expenses	30,000,000/-
Others <i>Installation</i>	85,000,000/-
Working Capital	300,000,000/-
TOTAL	2,345,000,000/-

Contact Details:

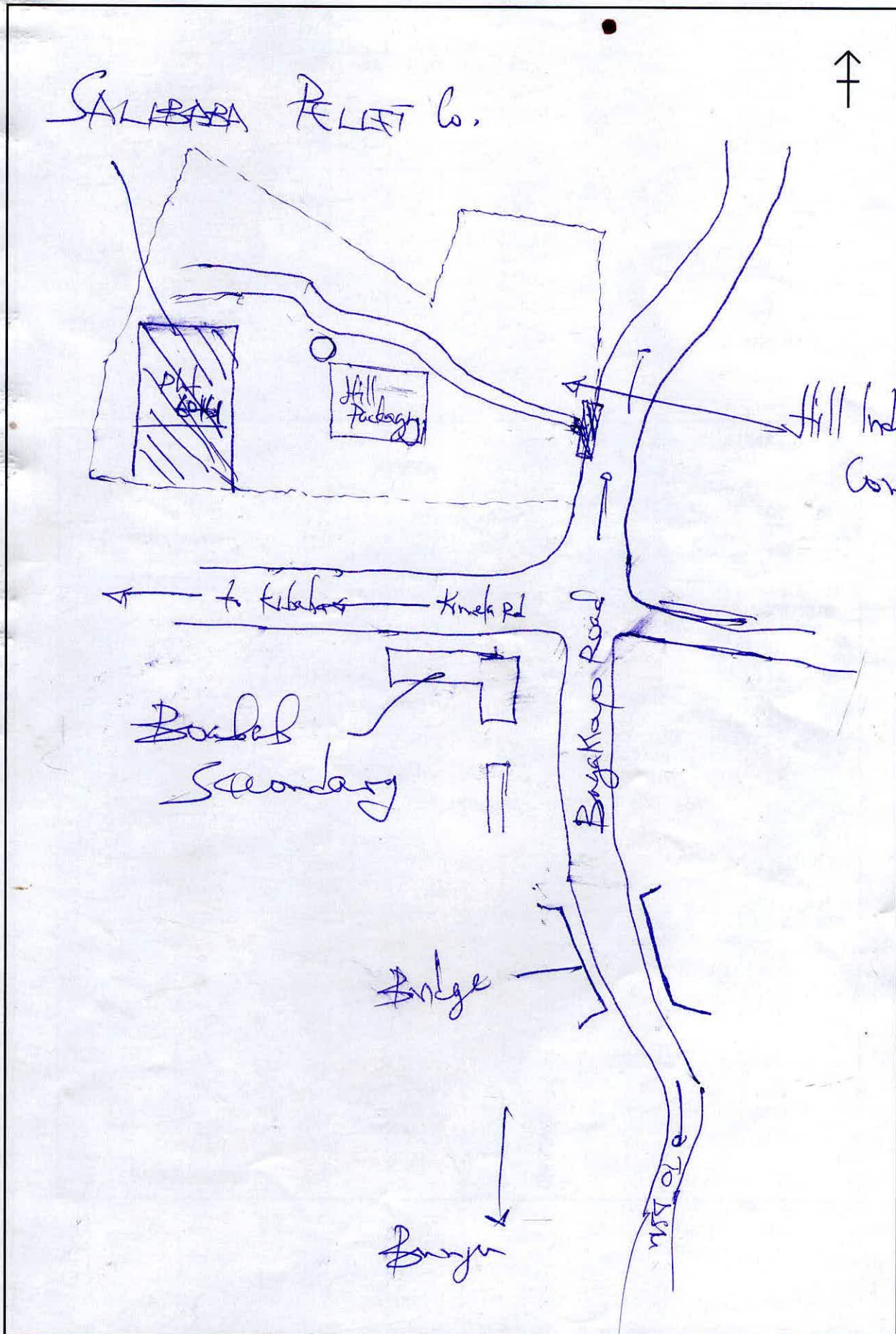
Name: HILLARY E. SHOO
Telephone: +255 784-617565
Email: hillshoo@yahoo.com

Title: MANAGING DIRECTOR
Fax:

Payments to be made payable to:

TANZANIA INVESTMENT CENTRE
STANDARD CHARTERED BANK TANZANIA LTD.
SWIFT ADDRESS: **SCBLTZTX**
ACCOUNT NO.: **8702006002000**

SKETCH MAP SHOWING PROJECT LOCATION





TIC Evaluation Report

Name of the Company
Salibaba Pellet Co. Ltd.

Post Box	Bagamoyo Road, Plot No. 60 & 61	COI Number	85855	Contact	Mr. Hillary E. Shoo
Post Office	1184	COI Date	15/09/2007	Designation	Managing Director
Region	Dar Es Salaam	Application F. No	09644	Phone	0
Country	Tanzania	Status	New	Direct Phone	0
		Sector	Manufacturing	Cell Phone	0784 61 75 65
		Sub Sector	Manufacturers Of Pellet Animal Feeds	Fax	0
		File No	042130	E-Mail Address	Hillshoo@Yahoo.Com

Project Location		Investment Finance Plan in Millions USD										
Plot/Block	Plot No. 60 & 61	<table border="1"> <tr> <th>Foreign Equity</th> <th>Local Equity</th> <th>Foreign Loan</th> <th>Local Loan</th> </tr> <tr> <td>0</td> <td>1.345</td> <td>0</td> <td>1</td> </tr> </table>	Foreign Equity	Local Equity	Foreign Loan	Local Loan	0	1.345	0	1		
Foreign Equity	Local Equity		Foreign Loan	Local Loan								
0	1.345		0	1								
Street	Bagamoyo Road											
District	Bagamoyo											
Region	Coast (Pwani)											

Shareholders Detail			Investment Breakdown (USD Million)	
Name	Nationality	(%)	Land/Building	Plant
Henry Shoo	Tanzanian	10	0.585	1.2
Edna Shoo	Tanzanian	10	Vehicles	0.12
Edgar Shoo	Tanzanian	10	Furniture & Fittings	0.025
Theodora Shoo	Tanzanian	35	Pre-expenses	0.03
Hillary Shoo	Tanzanian	35	Others	0.085
			Working Capital	0.3
			Total	2.345

Employment	38	Evaluated By	wf officer3
Capacity	60 mt pa.	Drawn By	wf registry1
Project Turn Over		Project Type	Local

Description

To establish manufacturing plant for Pellet animal feeds and Distribute them in Tanzania

Recommendations

Be approved subject to providing evidence as required by section 17 of Tanzania Investment Act, 1997

Decision

Approved
Ag ExD 17/11/11

SALIBABA PELLET COMPANY LIMITED

Plot no: 60 & 61 Mapinga- Bagamoyo
P.O.BOX 11815 DAR ES SALAAM- TANZANIA
Tel: +255-0784-617565 / 0732-921-249

1

26 October 2011

Ref: SALIBABA -TIC/CI/2011/01

To. The Executive Director,
Tanzania Investment Center (TIC),
Plot no 9A & 9B Shaaban Robert Street,
P.O.Box 938,
Dar Es Salaam- Tanzania.



Phone no: + 255-22-2113365

Dear Sir:

RE: APPLICATION FOR A CERTIFICATE OF INCENTIVE

Please refer to the heading above, Salibaba Pellet Company Limited wishes to apply for a Certificate of Incentive at your good office.

Salibaba Pellet Company Limited is a newly registered and established company in Tanzania. The company's main activities is to manufacture PELLET ANIMAL FEEDS based on mixing ratios and formula which has been researched by the company.

This letter serves as official application letter for the certificate. We have also attached additional supporting documents which include:

- Detailed Business Plan with Five (5) Years Financial Projections,
- A copy of company's Memorandum and Article of Association,
- A copy of company's Certificate of Incorporation,
- Evidence of sufficient Finance Capital to Implement the project,
- Evidence of Land Ownership for the location of the project,
- Company's board resolution to register with the TIC,
- A deposit slip of application fee of USD 100.

In case you need any other information, please feel free to contact me by using the numbers provided in our address.

We are looking forward for your genuine approval of our application

Best regards,

A handwritten signature in blue ink, appearing to read "Hillary Shoo".

Hillary Shoo
Managing Director
Salibaba Pellet Company Limited



SALIBABA PELLET COMPANY LIMITED

Plot no: 60 & 61 Mapinga- Bagamoyo
P.O.BOX 11815 DAR ES SALAAM- TANZANIA
Tel: +255-0784-617565 / 0732-921-249

22nd October, 2011

BOARD RESOLUTION MINUTES

The Board of Directors of SALIBABA PELLET COMPANY LIMITED sat on Friday October 21st 2011 at 5.15 P.M at Plot no. 60 & 61 Mapinga-Bagamoyo to discuss several business issues of the company.

Board members who attended the event were:

1. Mr. Hillary Shoo Member of the Board
2. Mrs. Theodora H. Shoo Secretary of the Board

An important part of this day's occasion was the company board's decision to apply for the Certificate of Incentive to the Tanzania Investment Center (TIC) which could be used to support company's operations. The directors of the company who attended the event supported the idea and value the importance of having this important certificate at SALIBABA.

The meeting ended at 5.37 P.M the same day at the same location.

Prepared and Presented by:

Mrs. Theodora Hillary Shoo
SECRETARY
Salibaba Pellet Company Limited



TANZANIA



Certificate of Incorporation

Section 15

No 85855

I HEREBY CERTIFY THAT


SALIBABA PELLET COMPANY LIMITED

is this day incorporated under the Companies Act, 2002 and that the Company is Limited.

Given under my hand at Dar es salaam

this **15TH** day of **SEPTEMBER**

TWO THOUSAND AND ELEVEN.


Asst. Registrar of Companies

THE COMPANIES ACT, 2002 (CAP 212)

COMPANY LIMITED BY SHARES

MEMORANDUM

AND

ARTICLES OF ASSOCIATION
OF

SALIBABA PELLET COMPANY
LIMITED

Incorporated this _____ day of _____ 2011

DRAWN BY:

Hilary Elishifwaya Shoo (Subscriber)
P.O.Box 11815
Dar es-Salaam
Tanzania

THE COMPANIES ACT NO. 12 OF 2002

COMPANY LIMITED BY SHARES

MEMORANDUM OF ASSOCIATION

OF

SALIBABA PELLET COMPANY LIMITED

1. **The name of the company**

Name of the Company: SALIBABA PELLET COMPANY LIMITED

2. **Address and the main office of the company**

The registered office of the Company shall be situated within the United Republic of Tanzania.

3. **Areas of operation**

SALIBABA PELLET COMPANY LIMITED will primarily be focusing on manufacturing and distributing animal feeds and vitamins

4. The objects for which the Company is established are (and it is expressly declared that the several sub-clauses of this clause and all the powers thereof are to be cumulative and in no case is the generality of any one sub-clause nor is any general expression in any sub-clause to be narrowed or restricted by any particularity of expression in the same sub-clause or by application of any rule of construction ejusdem generis or otherwise).

- (a) To carry out the business of manufacturing animal feeds, minerals, vitamins and process all kinds of agricultural products which can add value to the company's business operations.
- (b) To carry out business of poultry farm including raising and selling chicken to conduct or arrange the business of milling of all types of animal food.
- (c) To carry out the business as a dealer, importer, and exporter of all kinds of animal foodstuff, agriculture products, crop and / or commodities of industrial, mineral, and / or ocean products.
- (d) To carry out the business as a manufacturer and seller of all kinds of animals' medicinal products, minerals, vitamins, dry salt, mineral waters, and chemist's products.
- (e) To carry out the business of cold storage of fruits, vegetables, fish, meat, agricultural products, milk and dairy production, and other perishable items of all kinds.

- (f) To carry out the business of agriculturists, horticulturists, planters, cultivators, and farmers.
- (g) To carry out the business of meal **manufacturing**, grain, seed, cake, corn and manufacturer of margarine, hydrogenated oils, and / or glycerin.
- (h) To carry out and / or deal with the business of pharmaceuticals, medical and vitamins preparation by using modern technology which is appropriate and applicable to veterinary and agricultural industries.
- (i) To buy, store, sell, export, import, manipulate, produce by cultivation, manufacture, treat, prepare for market hypothecate, deal in and dispose of wheat, maize, rice, cotton and cotton seeds.
- (j) To carry on the business as general **merchants** and commission agents, goods' spinners, ginners, rice, maize, and flour millers.
- (k) To carry on the business or trade all kinds of wild like birds, live animals, live game and generally all kinds of **pets** and import / export them in the neighboring countries.
- (l) To carry on any other trade or **business** of any description whatsoever which may seem to the company capable of being advantageously carried on by the company in connection with the business of the company or calculated directly or indirectly to enhance the value of or render more profitable to any of the company's assets, property or rights.
- (m) To enter into (partnership or into) any **arrangements** for sharing profits, union or interests, co-operation, joint **venture**, reciprocal, concession, or otherwise with any person, firm or **company** carrying on or engaged in or about to carry on or engage in any **business** related to animal feeds manufacturing
- (n) To carry on the business as **manufacturers**, processors, traders, dealers, commission agents, stock lists, **distributors**, mixers, buyers, sellers, exporters, importers and to generally **deal** in all types of cattle feeds, fish and prawn feed poultry feed and all **types** of feed for goat, rabbits and other animals and manufacture, **process**, mix, trade and deal in all types of raw materials and ingredients for **making** the feed such as mineral mixture, and maize.
- (o) To pay all the costs, charges and **expenses** of and incidental to the promotion and formation, registration and establishment of the company and the issue of its capital including costs, charges, expenses of negotiations and contracts and **arrangements** made prior to and in anticipation of the formation and **incorporation** of the company.

- (p) To issue debentures, debenture stock, **bonds**, obligations and securities of all kinds and to frame, constitute and **secure** the same, as may seem expedient, with full power to make the same transferable by delivery or by instrument of transfer or otherwise, and **to charge or secure** the same by trust deed or otherwise on the undertaking of the company or upon any specific property and rights, present and future, of the company (including, if thought fit, uncalled capital) or otherwise howsoever.
- (q) To establish and support or aid in the establishment and support of association, institutions, funds, trusts, **and** clubs calculated to benefit the employees or ex-employees of the company, or any of its predecessors in business, or of any company which **is** a subsidiary company of the company or is allied there to or associated therewith, or dependents or connections of such persons and to **grant** or provide pensions and allowances to make or enter into **arrangements** for the provisions of policies of life insurance, pension or **other** benefits to or for any directors or employees of the company or any **such** predecessor or such company as aforesaid, or the relations, connections or dependents of any such person, to pay or contribute towards the payment of premiums in respect of any such policies, pensions or benefits, to establish or support funds, trusts and scheme (including funds, trusts, and scheme providing for payment towards insurance) which **may** be considered calculated to promote such persons or benefits.
- (r) To enter into arrangements with any Government or authorities (supreme, municipal, local or otherwise) or any **corporation**, companies or persons having objects that may seem conducive to the company's objects or any of them, and to obtain from any such **Government**, Authority, Corporation, company or person any charters, **contracts**, decrees, rights, privileges and concessions which the company **may** think desirable, and to carryout, exercise and comply with any such charters, contracts, decrees, rights privileges and concessions.
- (s) To take all necessary and proper **steps** with the authorities, national, local, municipal, or otherwise of any **place** in which the company may have interests and carry on any **negotiations** or operations for the purpose of directly or indirectly carrying out the objects of the company or effecting any modification into or constitution of the company or furthering the interests of its members, and to **oppose** any steps taken by any other company or persons which may be considered likely, directly or indirectly, to prejudice the interest of the company or its members.
- (t) To procure the registration of the company in or under the laws of any place outside Tanzania.
- (u) To purchase, sell, subscribe for, **underwrite**, or otherwise acquire and hold shares, stock or other interests in **obligations** of any other company or corporation
- (v) To distribute among members of the company any kind of the company's property in particular any shares of **securities** which belongs to this company.

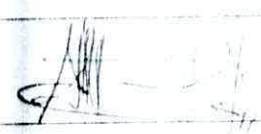




- (w) To do all such other things as are incidental or conducive to the above objects or any of them.

AND it is hereby declared that the word "Company" in this clause, except where used in reference of this Company, shall be deemed to include any partnership or other body of persons, whether incorporated or not incorporated, and whether domiciled in Tanzania or elsewhere, and that the intention is that each of the objects set forth in any sub-clause or by the name of the Company, none of such sub-clauses or the objects herein specified or the powers thereby conferred shall be deemed subsidiary or auxiliary merely to the objects mentioned in the first sub-clause, but the company shall have full powers to exercise all or any of the powers conferred by any part of this clause and not transacted, acquired, dealt with or performed do not fall within the objects of the first sub-clauses of this clause.

5. The liability of Company members is limited by shares.

6. The authorized share capital of the company is Shillings 1,000,000,000 divided into 1,000,000 shares of Shillings 1,000/= each, with power for the company to increase or reduce the said capital and to issue any part of its capital, original or increased, with or without any preference, any postponement of rights or to any conditions or restrictions and so that unless the conditions of issue of shares, whether declared to be preference or otherwise, shall be subject to the power here in before contained.

We, the several persons whose names, addresses and descriptions are subscribed are desirous of being formed into a company in pursuance of this Memorandum of Association, and we respectively agree to take the number of shares in the capital of the company opposite our respective names.

S/No	Names and Addresses of Shareholders	Number of Shares	Signature
1	Mr Hillary Elishifwaya Shoo, P O Box 11815, Dar Es Salaam, Tanzania	350,000	
2	Mrs. Theodora Hillary Shoo, P.O.Box 11815, Dar Es Salaam, Tanzania	350,000	
3	Ms Edna Hillary Shoo, P.O Box 11815, Dar Es Salaam, Tanzania.	100,000	
4	Mr. Edgar Hillary Shoo, P.O.Box 11815, Dar Es salaam, Tanzania	100,000	
5	Mr. Henry Hillary Shoo, P O Box 11815, Dar Es Salaam, Tanzania	100,000	

Dated at Dar es Salaam this 15th Day of September, 2011

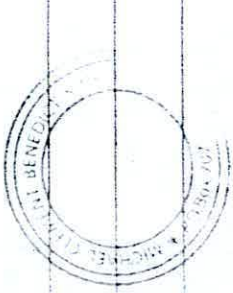
Witness to the above signatures:

Name

Signature

Postal Address

Qualification



[Handwritten signature]

THE COMPANIES ACT NO. 12 OF 2002

COMPANY LIMITED BY SHARES
ARTICLES OF ASSOCIATION
OF
SALIBABA PELLET COMPANY LIMITED

PRELIMINARY

INTERPRETATIONS

11/1/11
Jasas
15581

11/1/11
Jasas
15581

1: In these regulations:

- "The Act" means the Company Act No. 12 of 2002.
- "The Company" means SALIBABA PELLET COMPANY LIMITED
- "The Board" means the Board of Directors, for the time being, of the company
- "Director" means any person occupying the position of director in the Company.
- "Members" means the registered holder of a share or shares in the company.
- "Secretary" means any person appointed to perform the duties of the Secretary of the company

Unless the context otherwise requires, the expressions defined in the Act or any statutory modification thereof in force at the date at which these regulations become binding on the Company, shall have the meaning so defined.

Any words importing the singular shall include the plural and vice versa, and words importing the masculine gender shall include females, and the words importing persons shall include bodies, corporate, partnership, firms, cooperative societies, etc.

The regulations of table "A" in the First Schedule to the Companies Act (hereinafter called Table "A" shall apply to the Company save in so far as they are varied or excluded hereby, but in case of any conflict between the provisions herein, and the provisions under Table "A" the former shall prevail, and in addition to the substitution for or the modification of the provisions of Table "A" the following shall be the regulations of the Company.

PRIVATE COMPANY

2

The Company is a private company and accordingly:

- (a) The right to transfer shares is restricted in the manner here in after prescribed.
- (b) The number of members of the Company (exclusive of persons who are in the employment of the Company and of the persons who having been formerly in the employment of the company were in such employment and have continued after the determination of such employment to be members of the company) is limited to fifty; provided that where two or more persons holding one or more shares in the Company jointly they shall for the purpose of this regulation be treated as a single member.
- (c) The initial share capital is shillings 1,000,000,000(say one billion only) divided into 1,000,000 (one million) shares of Shillings 1,000(one thousand) each.
- (d) Any invitation to the public to subscribe for any shares or debentures of the Company is prohibited.
- (e) The Company shall not have powers to issue share warrants to bearer.

CALLS ON SHARES

5

The Board may, from time to time, make calls upon the Members in respect of any moneys unpaid on their shares and not, by the conditions of allotment thereof, made payable at fixed times and each Member shall, subject to the Company giving to him at least fourteen days' notice specifying the time or times and place of payment, pay to the Company at the time or times and place so specified, the amount called on his shares. A call may be revoked or postponed as the Board may determine.

6

A call shall be deemed to have been made at the time when the resolution of the Board authorizing the call was passed and may be required to be paid by installments.

7

The joint holders of a share shall be jointly and severally liable to pay all calls in respect thereof.

8

If a sum called in respect of a share is not paid before or on the day appointed for payment thereof, the person from whom the sum is due shall pay interest on the sum from the day appointed for payment thereof to the time of actual payment at such rate, not exceeding fifteen per cent per annum, as the Board may determine but the Board may waive payment of such interest wholly or in part.

9

Any sum which, by the terms of issue of a share, becomes payable on allotment or on any fixed date, whether on account of the nominal amount of the share or by way of premium, shall for all the purposes of these Articles be deemed to be a call duly made and payable on the date on which, by the terms of issue, the same becomes payable and, in case of non-payment, all the relevant provisions of these Articles as to payment of interest and expenses, forfeiture or otherwise shall apply as if such sum had become payable by virtue of a call duly made and notified.

10. The Board may, on the issue of shares, differentiate between the holders as to the amount of calls to be paid and the times of payment.
11. The Board may, if it thinks fit, receive from any Member willing to advance the same, all or any part of the moneys uncalled and unpaid upon any shares held by him and upon all or any of the moneys so advanced may, until the same would, but for such advance, become presently payable, pay interest at such rate, not exceeding fifteen per cent per annum, as may be agreed upon between the Board and the Member paying such sum in advance.

CERTIFICATES

12. Every person whose name is entered as a Member in the Register of Members shall be entitled, without payment, to one certificate for all his shares of each class and, when part only of the shares comprised in a certificate is sold or transferred, to a new certificate for the remainder of the shares so comprised or, for every certificate after the first as the Board shall from time to time determine, several certificates each for one or more of his shares of such class. Every certificate shall be issued within two months after allotment or lodgment of the instrument of transfer or within such other period as the conditions of issue shall provide, shall be under the Seal and shall specify the share or shares to which it relates and the amount paid up thereon. In the case of shares held jointly by several persons, the Company shall not be bound to issue more than one certificate and delivery of a certificate to one of the several joint holders shall be sufficient delivery to all.
13. If a share certificate is defaced, lost or destroyed, it may be replaced on such terms, if any, as to evidence and indemnity and payment of the out-of-pocket expenses of the Company of investigating such evidence, as the Board may think fit and, in case of defacement, on delivery of the old certificate to the Company.

LIEN

14. The Company shall have a lien on every share (other than a fully paid share) registered in the name of a Member, whether solely or jointly with others, for all moneys, whether presently payable or not, due by such Member or his estate, either alone or jointly with any other person, to the Company but the Board may at any time declare any share to be wholly or in part exempt from the provisions of this Article. The Company's lien on a share shall extend to all dividends payable thereon.
15. The Company may sell, in such manner as the Board may determine, any share on which the Company has a lien but no sale shall be made unless a sum in respect of which the lien exists is presently payable or before the expiration of fourteen days after a notice in writing, stating and demanding payment of the sum presently payable and giving notice of the intention to sell in default, shall have been given to the holder for the time being of the share or to the person entitled by reason of his death or bankruptcy to the share.
16. To give effect to any such sale, the Board may authorize any person to transfer the share sold to the purchaser thereof. The purchaser shall be registered as the holder of the share and he shall not be bound to see to the application of the

purchase money nor shall his title to the share be affected by any irregularity or invalidity in the proceedings in reference to the sale.

17. The net proceeds of any such sale, after payment of the cost of such sale, shall be applied in or towards payment or satisfaction of the debt or liability in respect whereof the lien exists so far as the same is presently payable and any residue shall (subject to a like lien for debts or liabilities not presently payable as existed upon the share prior to the sale) be paid to the person entitled to the share at the time of the sale.

FORFEITURE OF SHARES

18. If a Member fails to pay any call or installment of a call on the day appointed for payment thereof, the Board may at any time thereafter while any part of such call or installment remains unpaid, serve a notice on him requiring payment of so much of the call or installment as is unpaid together with any interest which may have accrued and all expenses that may have been incurred by the Company by reason of such non-payment.
19. The notice shall specify a date, not less than fourteen days from the date of service of the notice, on or before which and the place where the payment required by the notice is to be made and shall state that, in the event of non-payment at or before the time and at the place appointed, the shares in respect of which such call was made or installment is payable will be liable to be forfeited. The Board may accept the surrender of any shares liable to be forfeited hereunder and, in such case, references herein to forfeiture shall include surrender.
20. If the requirements of any such notice are not complied with, any shares in respect of which such notice has been given may, at any time after the date specified therein, before the payment required by the notice has been made, be forfeited by a resolution of the Board to that effect. Such forfeiture shall include all dividends declared in respect of the forfeited shares and not actually paid before the forfeiture.
21. When any shares have been forfeited, notice of the forfeiture shall forthwith be given to the holder of the shares or, as the case may be, to the person entitled to the shares by reason of the death or bankruptcy of the holder but no forfeiture shall be invalidated by any omission or neglect to give such notice as aforesaid.
22. Forfeited shares shall be deemed to be the property of the Company and may be sold, re-allotted or otherwise disposed of upon such terms and in such manner as the Board may think fit but, at any time before a sale, re-allotment or other disposition, the forfeiture may be cancelled on such terms as the Board may determine.
23. A person whose shares have been forfeited shall cease to be a Member in respect of the forfeited shares but shall, notwithstanding, remain liable to pay to the Company all moneys which, at the date of forfeiture, were presently payable by him to the Company in respect of the shares together with interest thereon, from and including the date of forfeiture to and including the date of payment, at such rate, not exceeding fifteen per cent per annum, as the Board may determine.

- 24 A statutory declaration that the declaring is a **Director** or the **Secretary** of the Company and that shares have been duly forfeited on a date stated in the declaration shall be conclusive evidence of the facts stated therein as against all persons claiming to be entitled to the shares. **The Company** may receive the consideration, if any, given on the sale, re-allotment or disposition of the shares and, in the case of sale, may appoint some person to execute a transfer thereof to the purchaser who, or, as the case may be, the person to whom the shares are re-allotted or otherwise disposed of shall be registered as the holder thereof and shall not be bound to see to the application of the consideration (if any) and whose title to the shares shall not be affected by any irregularity or invalidity in the proceedings in reference to the forfeiture, sale, re-allotment or other disposition of the shares

INCREASE OF CAPITAL

- 25 The Company may from time to time, by **Ordinary Resolution**, increase its capital by such sum to be divided into shares of such amounts as the resolution shall prescribe.

ALTERATION OF CAPITAL

- 26 The Company may, from time to time, by **Ordinary Resolution**,
- (a) consolidate and divide all or any of its share capital into shares of larger amount than its existing shares;
 - (b) sub-divide its shares or any of them into shares of smaller amount than is fixed by the Memorandum of Association (subject, nevertheless, to the provisions of section 65(l) (d) of the Act);
 - (c) Cancel any shares which, at the date of the passing of the Resolution, have not been issued or agreed to be taken by any person and diminish the amount of its share capital by the amount of the shares so cancelled.

REDUCTION OF CAPITAL

27. The Company may from time to time, by **Special Resolution**, reduce its share capital, any capital redemption reserve fund or any share premium account in any manner and with and subject to any incident authorized and consent required by law.

TRANSFER OF SHARES

- 28 The Directors shall not in their discretion and without assigning any reason thereof refuses to register the transfer of any share to any person whom it shall in their opinion be undesirable for any person whatsoever to admit to membership.
29. In the case of the death of a Member, the survivors or survivor, where the deceased was a joint holder, and the executors or administrators of the deceased where he was a sole or only surviving holder, shall be the only persons recognized by the Company as having any title to his shares; Provided that

nothing herein contained shall release the estate of a deceased Member from any liability in respect of any share solely or jointly held by him.

30. Any person becoming entitled to a share as a consequence of the death or bankruptcy of a Member shall, upon such evidence being produced as may from time to time be required by the Board, have the right either to be registered as a Member in respect of the share or, instead of being registered himself, to make such transfer of the share as the deceased or bankrupt person could have made but the Board shall, in either case, have the same right to refuse or suspend registration as it would have had in the case of a transfer of the share by the deceased or bankrupt person before the death or bankruptcy.

31. A person becoming entitled to a share by reason of the death or bankruptcy of the holder shall be entitled to the same dividends and other advantages to which he would be entitled if he were the registered holder of the share except that he shall not, before being registered as the holder of the share, be entitled in respect of it to exercise any right conferred by membership in relation to General Meetings of the Company. The Board may, at any time, give notice requiring any such person to elect either to be registered himself or to transfer the share and, if the notice is not complied with within three months after the date of service thereof, the Board may, thereafter, withhold payment of all dividends and other moneys payable in respect of the share until compliance with the notice has been effected.

THE GENERAL MEETING

32. The General Meeting shall be convened by the Board of Directors of the Company to be attended by all the Members of the Company.

33. The General Meeting shall be held, not later than six months after the close of every financial year, or at such time in the third month following that in which the company's incorporation occurs. Subscribers to the Memorandum of Association shall convene the first meeting.

34. Two thirds of Members of the company present personally or by proxy shall form a quorum of the General Meeting.

35. The above-mentioned General Meeting shall be called Annual General Meeting while all other General Meetings shall be called Extra Ordinary General Meetings.

36. There shall be (30) thirty days written notice (exclusive the day on which the notice is served or deemed to be served, but inclusive of the day for which the notice is given) specifying the place, the day and the hour of meeting and, in the case of special business, the general nature of that business shall be given in a manner hereinafter mentioned or in such other manner, if any as may be prescribed by the company in a general meeting, to such persons as are, under the regulations of the company entitled to receive notice of some particular meeting, that meeting, may be convened by such shorter notice and in such manner as those members may think fit.

37. The accidental omission to give notice of a meeting to or the non-receipt of the notice of a meeting by any member may not invalidate the proceedings at any meeting.

38. All business shall be deemed special that is transacted at an extraordinary meeting, and all that is transacted at an ordinary meeting, with the exception of the consideration of the financial statements, the ordinary reports of the Directors and auditors, and the appointment of the auditors.
39. No business shall be transacted at any general meeting unless a quorum of delegates is present at the time when the meeting proceeds to business.
40. If within half of an hour from the time appointed for the meeting a quorum is not present, the meeting, if convened upon the requisition of the shareholders, shall be dissolved.
41. The Chairman of the Board of Directors of the company shall be the Chairman of the general meeting.
42. If at any meeting the Chairman is not present within fifteen minutes after the time appointed for holding of the meeting, the members present shall choose one of their members to be Chairman for the meeting.
43. The Chairman may, with the consent of any meeting at which a quorum is present (and shall if so directed by the meeting), adjourn the meeting from time to time and from place to place, but no business shall be transacted at any adjourned meeting other than the business left unfinished at the meeting from which the adjournment took place. When a meeting is adjourned for ten days or more, notice of the adjourned meeting shall be given as in the case of an original meeting.
44. At any general meeting a resolution put to the vote of the meeting shall be decided on a show of hands, unless a poll is (before or on the declaration of the result of the show of hands) demanded by any shareholder present in person, a declaration by the Chairman that a resolution has, on a show of hands, been carried, or carried unanimously, or by a particular majority, or lost, and an entry to that effect in the book of the proceedings of the company, shall be conclusive evidence of the fact, without proof of the number or proportion of the votes recorded in favor of or against, that resolution. A poll shall always be held when a proposal is brought to amend these Articles.
45. If a poll is duly demanded it shall be taken in such manner as the Chairman directs, and the result of the poll shall be deemed to be the resolution of the meeting at which the poll was demanded.
46. In the case of an equality of votes, on a poll, the Chairman of the meeting at which the poll is demanded, shall be entitled to a second or casting vote.
47. A poll demanded on a question of adjournment, shall be taken forthwith. A poll demanded on any other question shall be taken at such time as the Chairman of the meeting directs.
48. On a show of hands every Member of the Board of Directors of the Company present in person and every other shareholder present, either in person or by proxy, shall have one vote. On poll, all the members of the Board of Directors of the Company shall jointly have votes equal to the weight of the shares held by

the Company. Other shareholders shall have votes equal to the weight of shares held by such shareholders

49. The standing agenda for the General Meeting shall be as follows: -
1. Confirmation of Minutes of the Previous Meeting
 2. Matters arising from the confirmed Minutes.
 3. Consideration and adoption of the Board of Directors Report as presented by the Chairman of the Board.
 4. Consideration and adoption of the report on Audited Financial Statements as presented by the General Manager
 5. Election of Directors.
 6. Approval of Directors' remuneration.
 7. Amendment of the Memorandum and Articles of Association.
 8. Any other business with leave of the chair.
 9. Place, Date and venue for next meeting.

DIRECTORS

50. Members of the Company shall elect all Directors of the Company at General meeting.
51. Directors so elected shall hold office for a period not exceeding three years but may be eligible for re-election after expiry of the three year term.
52. The company may by extraordinary meeting remove any director and by General meeting appoint another person instead. The person so elected shall be subject to retirement at the same time as if he had become a director on the day on which the director in whose place he is appointed as last elected a director.
53. Until otherwise determined by the Company in the General meeting, the directors shall be five.
54. The General Manager of the Company shall be an ex-officio member of the Board of Directors of the Company.
55. The Board of Directors of the Company shall also elect one of the members of the Board of Directors of the Company, to be the Chairman of the Board of Directors of the Company. The Chairman so elected shall not be an executive of the Company
56. A resolution in writing signed by all the Directors then in Tanzania shall be valid and effectual as if it had been passed at a meeting of Directors duly called and constituted.
57. The Directors may from time to time borrow or raise moneys for the purpose of the Company, which may exceed the issued share capital of the Company.

58 The Board of Directors may make such regulations, including financial regulations as it considers necessary or appropriate to further the operations of the Company.

59 The Company may, in General Meeting, fix the shareholding qualifications for Directors and unless and until so fixed no qualification shall be required.

60 The office of any members of the Board of Directors of the Company shall be vacated if the member:-

- i. Without the consent of the Board of Directors of the Company holds any other office of profit or gain under the Company; or
- ii. Becomes bankrupt; or
- iii. Becomes prohibited from being a director by reason of any order made Act by any other law of the land; or
- iv. Is found lunatic or becomes of unsound mind; or
- v. Resigns from his office by notice in writing to the Board of Directors of the Company; or
- vi. Is employed by the Company, ceases to be so employed; or
- vii. Is directly or indirectly interested in any contract with the Company, and fails to declare the nature of his interest in manner required by the Act; or
- viii. Is punished with imprisonment for a term exceeding six months without the option of fine; or
- ix. Absents himself from the meetings of the Boards for three consecutive sittings without special leave of absence from the Board of Directors of the Company and they pass a resolution that he has by reason of such absence vacated his office

61. If the office of a Board member becomes vacant for any reason stated herein, then the General meeting may appoint another person to fill such vacancy.

62. The Board of Directors may meet together for the dispatch of business, adjourn and otherwise regulate their meeting, as they think fit. Questions arising at any meeting shall be decided by a majority of votes. In case of an equality of votes the Chairman shall have a second or casting vote. A director shall not vote in respect of any contract in which he is interested or any matter arising thereat, and if he does so vote his vote shall not be counted. Any three directors may, at any time cause to be convened a meeting of the Board of Directors.

63. The Board of Directors of the Company may delegate any of their powers to a committee consisting of such member or members of their body as they think fit; any committee so formed shall, in the exercise of the powers so delegated, conform to any regulations that may be imposed on them by the Board of Directors of the Company

64. A committee shall elect a chairman of its meetings; if no such chairman is elected, or if at any meeting the chairman is not present within five minutes after the time appointed for holding the same, the members present may choose one of their members to be chairman of the meeting.

65. A committee may meet and adjourn as it thinks proper. Questions arising at any meeting shall be determined by a majority of votes of the members present, and in case of an equality of votes the Chairman shall have a second or casting vote.
66. All acts done by any meeting of the Directors or of a committee of Directors, or by any person acting as a director shall, notwithstanding that it be afterwards discovered that there was some defect in the appointment of any such directors or persons acting as aforesaid, or that they or any of them were disqualified, be as valid as if every such person had been duly appointed and was qualified to be a director.
67. Members of the Board of Directors shall be paid such remuneration as may be approved by the General Meeting.

ALTERNATE DIRECTORS

68. Each director may nominate a person, who shall be approved of in writing by the other directors, to act as alternate in his place during his absence from Tanzania or inability to act as such director. Such Alternate Director shall be subject in all other respects to the terms and conditions existing with reference to the directors of the company, and such Alternate Directors when acting shall exercise and discharge all the duties and functions of the Director whom he represents and in the case of an Alternate Director being unable to act during the absence or inability to act as the Director whom he represents he may be subject to the like approval of the other Directors appoint a duly qualified person to act in his place.

RESPONSIBILITIES AND DUTIES OF THE BOARD OF DIRECTORS

69. The Board of Directors shall be responsible to the General Meeting and shall have full executive powers and functions of the Company.

The Board shall have the following duties:

- (1) To formulate the policies and strategies of the Company.
- (2) To enter into contracts with other institutions.
- (3) To assure that the accounting system is maintained in accordance with acceptable standards and the books of the accounts are kept properly, and that the accounts are checked by authorized auditors.
- (4) To make annual reports on the business in general and future plans of the Company ready for presentation to the General Meeting.
- (5) To make regulations as it will be deemed fit for the proper management of the Company.
- (6) To be the appointing authority of the General Manager and all other senior management of the Company.
- (7) Any other duties stipulated under the law.

70 The following shall be the first Directors of the Company

- 1 Mr. Hillary Elishifwaya Shoo
- 2 Theodora Hillary Shoo

GENERAL MANAGER

71 The Board of Directors of the Company may from time to time appoint a General Manager for such period and on such terms as it deems fit, and, subject to the terms of any agreement entered into in any particular case, may revoke such appointment.

- i. The General Manager shall be the Chief Executive Officer of the Company responsible to the Board of Directors of the Company for the execution of the policies of the Company as laid down by the Board of Directors of the Company, and for the control and management of the Company.
- ii. The General Manager shall receive such remuneration (whether by way of salary, commission or participation in profits, or partly in one way and partly in another) as the Board of Directors of the Company may determine.
- iii. The Board of Directors may entrust to and confer upon the General Manager any of the powers exercisable by them upon such terms and conditions and with such restrictions as they may think fit, and either jointly with or to the exclusion of their own powers and may from time to time revoke, withdraw, alter or vary all or any of such powers.
- iv. The General Manager shall be an ex-officio member of the Board of Directors.

SECRETARY

72 The Board of Directors of the Company shall appoint the Secretary and any Secretary so appointed may be terminated by the Board. The secretary so appointed shall also be Secretary to the General Meeting.

THE COMMON SEAL

73 The Company's Common Seal shall not be affixed to any instrument except by the authority of a resolution of the Board of Directors of the Company, and in the presence of at least one Director and of the Secretary, and such Director and the Secretary shall sign every instrument to which the Common Seal shall be affixed in their presence, and in favor of any purchaser or person bona fide dealing with the Company such signatures shall be conclusive evidence of the fact that the Common Seal has been properly affixed.

DIVIDENDS AND RESERVE FUNDS

74 Subject to any rights or privileges for the time being attached to any shares in the capital of the Company having preferential, deferred or other special rights in regard to dividends, the profits of the Company which it shall from time to time be

determined to distribute by way of dividend shall be applied in payment of dividends upon the shares of the Company in proportion to the amounts paid upon thereon respectively otherwise than in advance of calls. If any share is issued on terms providing that it shall rank for dividend as from a particular date, that share shall rank for dividend accordingly.

75. Subject to the provisions of the Act, the Company in the General Meeting may from time to time declare dividends.

76. With the sanction of a General Meeting, dividends may be paid wholly or in part in specie, and may be satisfied in whole or in part by the distribution amongst members in accordance with their rights of fully paid shares, stock or debentures or any other property or assets suitable for distribution as aforesaid. The Board of Directors shall have full liberty to make all such valuations, adjustments and arrangements, and to issue all such certificates or documents of title as may in their opinion be necessary or expedient with a view to facilitating the equitable distribution amongst the members of any dividends or portions of dividends to be satisfied as aforesaid or to giving them the benefit of their proper shares and interests in the property, and no valuation, adjustment or arrangement so made shall be questioned by any shareholder.

77. The Board of Directors may, before recommending any dividend set aside out of the profits of the Company such sums as they think proper to a reserve fund or reserve account, which shall at the discretion of the Board of Directors be applicable for any purpose for which the profits of the bank may lawfully be applied. The Board of Directors may also from time to time carry forward such sums, as they may deem expedient in the interests of the Company.

78. The Board of Directors may deduct from any dividend or other monies payable in respect of any shares held by a member, all such sums or money (if any) as may be due and payable by him to the Company.

79. Any dividend, installment of dividend or interest in respect of any shares shall be credited in an account maintained by the shareholder at any of the Company's branches.

ACCOUNTS

80. The Board of Directors shall cause proper accounting records to be kept in accordance with the provisions of the Act.

81. The Accounting reference date shall be the 31st December, or such other date as the Board of Directors shall determine.

82. The Board of Directors shall cause such books of accounts to be kept as are necessary to comply with the provisions of the Act. Such books of accounts shall be kept at the principal administrative office of the Company (whether or not the same be also the registered office) and shall always be open to the inspection of the Board of Directors and the Auditor of the Company.

83. The Board of Directors at a date not later than eighteen months after the incorporation of the Company and subsequently once at least in every calendar year shall lay before the General Meeting a profit and loss account, for the period. In the case of the first account since the incorporation of the Company, and in any other case since the preceding account, made up to a date not earlier than the date of the meeting by more than three months.

84. A balance sheet shall be made out in every calendar year and laid before the General Meeting made up to the date to which the profit and loss account is made up. Such balance sheet shall be accompanied by the report of the Board of Directors as to the state of the Company's affairs and the amounts (if any) which they recommend to be paid in dividend or propose to carry to reserve, by a report of the Auditors, and by such other documents as are required by the Act to be annexed thereto. A printed copy of the Board of Director's report accompanied by printed copies of the balance sheet, profit and loss account and other documents required to be annexed to the balance sheet, shall not less than fourteen days before the date of the meeting be made available to the Board of Directors of the Company, or debenture holder. Provided that this Article shall not apply to a holder of debenture whose address the Company is unaware of or to more than one of the joint holders of any shares or debentures. And the accidental omission to send any such documents to a member shall not invalidate the proceedings at the meeting. The auditors' report shall be read before the General Meeting.

CAPITALISATION OF PROFITS

85. The shareholders in a General Meeting may upon the recommendation of the Board of Directors resolve that it is desirable to capitalize any part of the amount for the time being standing to the credit of any of the Company's reserve accounts or to the credit of the profit and loss account or otherwise available for distribution and accordingly that such sum be set free for distribution amongst the shareholders who would have been entitled thereto if distributed by way of dividends and in the same proportions on condition that the same be not paid in cash but be applied in or towards paying up in full un issued shares or debentures of the Company to be allotted and distributed, credited as fully paid up to and amongst such shareholders in the proportion aforesaid, or partly in the one way and partly in the other, and the Board of Directors shall give effect to such resolution.

86. Provided that a share premium account and capital redemption reserve fund may, for the purposes of this regulation, only be applied in the paying up of unissued shares to be issued to shareholders of the Company as fully paid bonus shares.

87. Where a resolution under the preceding article is passed the Board of Directors shall make all appropriations and applications of the undivided profits to be capitalized thereby, and all allotments and issues of fully paid shares or debentures, if any, and generally do all acts and things required to give effect thereto, with full power to the Board of Directors to make such provision by the issue of fractional certificates or by payment in cash or otherwise as they think fit for the case of shares or debentures becoming distributable in fractions, and also to authorize any person to enter on behalf of all the shareholders entitled thereto into an agreement with the Company providing for the allotment to them respectively, credited as fully paid up, of any further shares or debentures to which they may be entitled upon such capitalization, or (as the case may require) for the payment up by the Company on their behalf, by the application thereto of their respective proportions of the profits resolved to be capitalized, of the amounts or any part of the amounts

remaining unpaid on their existing shares, and any agreement made under such authority shall be effective and binding on all such shareholders.

AUDIT

88. Auditors shall be appointed at General meeting and shall hold office from the conclusion of that General meeting until the conclusion of the next General meeting at which accounts are laid.
89. No person shall be appointed auditor of the Company or continue to be the auditor of the Company if his appointment as such would be in contravention of the provisions of the Act.
90. Auditors shall be entitled to receive all notices of and other communications relating to any General Meeting which any shareholder is entitled to receive and shall be entitled to attend any General Meeting to be heard thereat on any part of the business of the meeting which concerns the auditors in their capacity as such.

ALTERATIONS OR ADDITIONS

91. Subject to the provisions of the Act and to those contained in the Memorandum of Association, the Company may by special Resolution make alterations or additions to the Articles of Association and any such alterations or additions made shall be as valid and effectual as if originally contained in these Articles and be subject in like manner to alteration by Special Resolution.

ARBITRATION

92. If and whenever any dispute or difference shall arise between the Company and any of the members or their respective representatives touching upon the construction or meaning of any of the Articles herein contained or any act matter or thing made or done or omitted to be done or with regard to the rights or liabilities arising there under or arising out of the relation existing between the parties by reasons of these Articles or the Act, such differences shall (unless a sole arbitrator be agreed upon) forthwith be referred to the arbitration of three (3) arbitrators, one to be appointed by each party and the third to be appointed by the first two or, in the event of failure to agree within (Cap.15) or any then existing statutory modifications or re-enactments thereof shall apply.






WINDING UP

93. With the sanction of the special resolution of the Board of Directors of the Company, any part of the assets of the Company including any shares in other companies may be divided between the members of the Company in specie or may be vested in Trustees for the benefit of such members and the liquidation of the Company may be closed and the Company dissolved but so that no member shall be compelled to accept any shares whereupon there is any liability.

INDEMNITY

94. Every Director, General Manager, Agent, Auditor, Secretary and other officer for the time being of the Company shall be indemnified out of the Assets of the Company against any liability incurred by him in defending any proceedings, whether civil or criminal in which judgment is given in his favor or in which he is

acquitted or is in connection with any application (under Section 345 of the Act) in which relief is granted to him by the Court.

S/No	Names and Addresses of Shareholders	Number of Shares	Signature
1	Mr Hillary Elishifwaya Shoo, P O Box 11815, Dar Es Salaam, Tanzania.	350,000	
2	Mrs. Theodora Hillary Shoo, P O Box 11815, Dar Es Salaam, Tanzania	350,000	
3	Ms Edna Hillary Shoo, P O Box 11815, Dar Es Salaam, Tanzania.	100,000	
4	Mr Edgar Hillary Shoo, P O Box 11815, Dar Es salaam, Tanzania	100,000	
5	Mr Henry Hillary Shoo, P O Box 11815, Dar Es Salaam, Tanzania	100,000	

Dated at Dar es Salaam this 15th Day of September, 2011

Witness to the above signatures:

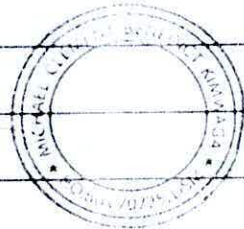
Name

Signature

Postal Address

Qualification





=====END=====

SALIBABA PELLET COMPANY LIMITED



BUSINESS PLAN

TO

SUPPORT PRODUCTION AND SUPPLY OF PELLET ANIMAL FEEDS

October, 2011

Prepared by:
THRILLTON CONSULTING LIMITED / THRILLTON GROUP OF COMPANIES

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I: PROJECT SUMMARY

Name of the Business	SALIBABA Pellet Company Limited
Type of Business	Production and Supply of Pellet Animal Feeds
Ownership	Limited Liability
Shareholders	Mr. Hillary Shoo, Mrs. Theodora H. Shoo, Edna Hillary Shoo, Edgar Hillary Shoo & Henry Hillary Shoo
Work Telephone	Mobile +255-0784-617565 / 0732-921-249
Business Address Site	P.O. Box 11815, Dar es Salaam
Head Office Location	Plot 60 & 61 Mapinga- Bagamoyo
Subsidiary Offices / Selling Centers	Boko & Mwenge-Along Sam Nujoma Road
Project to be Undertake	Production of Pellet Animal Feeds
Total Project Cost	TZSH: 2.345 Billion

1. INTRODUCTION

1.1 Background

This business plan has been prepared for SALIBABA Pellet Company Limited with the purpose of outlaying the project concept of production of Pellet Animal Feeds and use the basis of this project rationale to seek for a Certificate of Incentive from Tanzanian Investment Center (TIC) which could be used to support its business venture. Enough research and market analysis have been conducted to assess the viability and applicability of this business; results are very impressive. The outcome of the research offers solid evidences to support this line of business. In addition, financial and investment projections demonstrate the company will generate substantial income from this investment at very minimal risk.

1.1.1 Purpose of the Business Plan

The specific objectives of this business plan are:

- Assess the viability of idea suggested for the project,
- Assess the general viability of the project, the supply and demand situation in the market, and the amount of financing required for entire project,
- Discuss the technical, management, and operational options of the entity,
- Review the technical, structural, set-up, management and operational aspects of plant to verify if Salibaba Pellet Company Limited' management team is capable of handling the assignment of this nature,
- Prepare a detailed business plan, financial projections, and financing plan for the selected project.

1.1.2 Scope of Work and Report

This business plan has undertaken the following summarized specific tasks:

- A thorough review of what will be Salibaba`s business operations,
- Consideration of the technical aspects of the project,
- Organization structure and management of Salibaba Pellet Company Limited,
- Economic and social aspects associated with the project,
- Financial analysis of the project.

1.1.3 Approach and Methodologies

- Assess the suitability of the key capital items like capital, size of project, infrastructure for the development of the project, and workforce required to support this line of business,
- Review the project's requirements, financing, and commitment to meet the obligations necessary for successful project implementation,
- Analyze the market in terms of the key players and level of competition,
- Using the information gathered above, develop the base financial assumptions detailing varieties selected, production, market prices, and the cost structure so as establish the economic viability of the project.

1.1.4 Distribution of Project Costs

The overall project cost is approximately to be TZSh. 2.345 Billion. However, 60% of this amount is expected to come from single external financier- particularly financial institution with dynamic reputation in Tanzania, while the remaining amount of 40% will be coming from internal financing.

1.1.5 Location of the Business

SALIBABA is going to have the head office and selling centers to support its business acumen.

Head Office and Subsidiary Office

Salibaba Pellet Company Limited offices are located at Plot no: 60 & 61, Mapinga-Bagamoyo. However, the company is going to have selling centers which will be located at Mwenge along Sam Nujoma Road and Boko. These two selling stations will be used simultaneously to support day to day sales and marketing activities of the company.

1.1.6 Production Site and Storage Warehouse

The production of Pellet Animal Feeds` products will take place at the company`s production site which is located at Mapinga- Bagamoyo. Upon the completion of the construction activities, the company is going to have partitions which will be used for office administration, huge production area of about 2,000 square meters, and a storage warehouse which will be used to stock both raw materials and already made products. The storage warehouse is expected to be 6,000 square meters which will be built to sustain different weather conditions.

2. COMPANY DESCRIPTION- SALIBABA PELLET COMPANY LIMITED

2.1 Name of the Business

Salibaba Pellet Company Limited has recently been registered to operate at Plot no 60 & 61, Mapinga Bagamoyo. The company's main activities is to manufacture pellet animal feeds based on its own mixing ratios and formula which has been researched by the company. Overall, the company will carry out the business of manufacturing pellet animal feeds, minerals, vitamins, and process all kinds of agricultural products which can add value to the company's business operations.

Vision

To become the leader of producing and supplying pellet animal feeds products in Tanzania.

Mission

To produce high quality products that satisfies and exceeds customers' needs and expectations.

2.2 Legal Status

Salibaba Pellet Company Limited was registered in Tanzania in September 24th 2011. The processing and registering of other statutory registrations certificates such as; Tax Identification Number (TIN), Business License, and conducting an Environment Impact Assessment are currently taking place.

2.3 Particulars of Promoters and Managers of the Business

Salibaba Pellet Company Limited has both executive and non executive directors. Mr. Hillary Shoo and Mrs. Theodora Shoo are currently serving the company as executive directors while Ms. Edna Shoo, Mr. Edgar Shoo, and Henry Shoo are non executive directors of the company.

2.4 Distribution of Shareholders

Total numbers of shares which belong to the company are 1,000,000 shares with market value of TZSh. 1,000 per share respectively. That being the case, the initial share capital of the company is TZSH: 1.0 Billion

The table below shows the distribution of shares at Salibaba Pellet Company Limited:

S/No	Name of Shareholder	Number of Shares hold by each shareholder
1	Mr. Hillary Shoo	350,000
2	Mrs. Theodora Shoo	350,000
3	Edna Hillary Shoo	100,000
4	Edgar Hillary Shoo	100,000
5	Henry Hillary Shoo	100,000

2.5 Company`s Goals

Short Term:

- To secure a Certificate of Incentive from Tanzania Investment Center which will support its business operation for the next three to five years
- To produce and supply high quality pellet animal feeds products,
- To meet new supply orders as way of exploring new market opportunities,
- To facilitate government revenue collection from taxes which shall be used in provision of various government services to enhance country's social economic aspects.

Medium Term:

- To expand and explore new markets and asses the possibilities of penetrating new markets,
- To sustain qualified and experienced manpower through motivational aspects and remunerative packages.

Long Term

- To be in a position to supply pellet animal feeds in all parts of Tanzania
- To be financial stable and allow company`s expansion in the form of subsidiaries in four zones(South, North, West and East)of Tanzania and maintain the sustainability,
- To grab large percent of market share in the industry.

2.6 SWOT analysis of Salibaba Pellet Company Limited

Strength:

- First mover advantage- Production of animal feeds in the form of pellet is a new cutting-edge technology in Tanzania,
- Strong and creative Board of Directors,
- Skilled and experienced staff,
- Outstanding marketing capabilities and reliable market share to sell its products,
- High quality storage warehouse to facilitate the storage of both raw and finished products.

Weaknesses

- Unknown company`s brand name (Salibaba)
- Resistance to new pellet products

Opportunities

- Government policy support on agriculture related products,
- Government policy on realization of Private Sector as an Engine of Economic Growth,
- Expansion of Financial Markets.

Threats

- Uncertain economic condition
- Shortage of electricity
- Low possibility of securing highly committed employees.

3. THE PROJECT DESCRIPTION AND RATIONALE

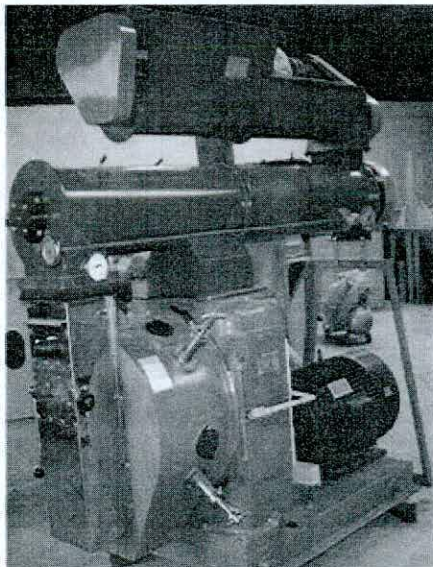
3.1 The Project Concept



Salibaba Pellet Company Limited is newly established company in which its production focuses on producing animal feeds in the form of pellet. Animal feeds in the form of pellet are more essential and reliable way of producing animal feeds. Pelleting is the most capital and energy-intensive animal feeds manufacturing operation –actually is a key driver of feed mill profitability.

In this new technology of producing animal feeds, compound feeds or feedstuffs are blended from various raw materials. These blends are formulated according to the specific requirements of the target animal such as chicken, pigs or cows. Compound feeds are complete feeds that provide all the daily required nutrients, concentrates that provide a part of the ration protein, energy or supplements that only provide additional micronutrients, such as minerals and vitamins. The main ingredients used to prepare animal feeds are the feed grains, which include corn, soybeans, sorghum, oats, and barley.

Pellet Animal Feeds Production Process and Technology Used

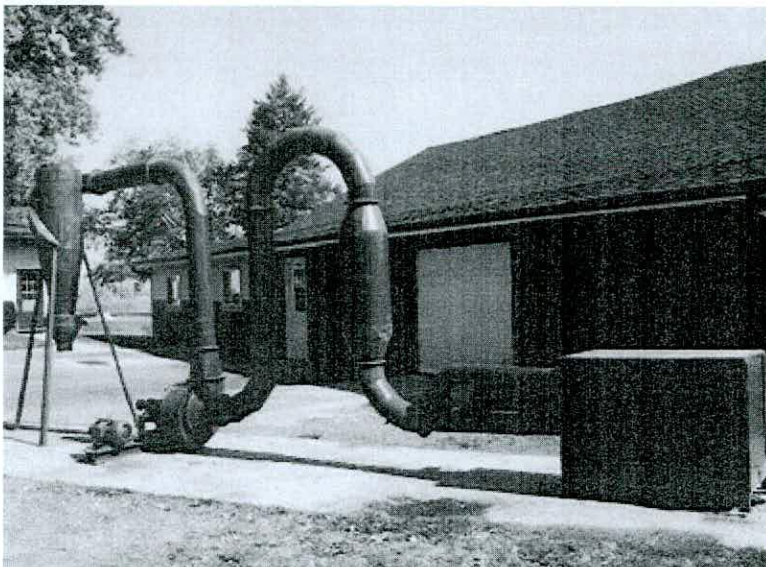


Pellet mills for feed mills, sometimes referred to as pellet presses or pellet press, are used to manufacture pellets for animal feeds from prepared feedstock grains (barley, corn, oats, soybean, etc.). Pellet mills vary in size from 3 kilowatt to 375 kilowatt (5 horsepower to 500 horsepower) or larger. Production volume of pellets per pellet mill can range from 90 kilograms per hour to 8 tons per hour (200 pounds to 9 tons). Loose feedstock will be compacted from about 100 kg/m³ to 650 kg/m³ (6.5 lb/ft³ to 40.5 lb/ft³) providing an extremely dense and

efficient product.

The pellets are made by compacting the feedstock through small holes in a die. The die holes are round and the pellets are pushed from the inside out by rollers. The pellets are formed as a continuous "rod" and cut to length by a knife at the periphery of the die.

Pellet mills have one or more conditioning units mounted above where liquids can be added to improve pelletability. Water is sometimes added in the form of steam resulting in firmer pellets. From the conditioner, the feed stock falls into the centre of the pellet mill.



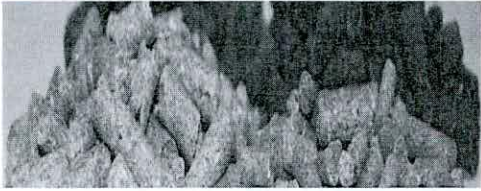
In the pellet mill, rollers and feed ploughs push the material through the holes of the die plate. The die plate is either stationary and rollers rotate around inner surface of the die, or the die rotates around the rollers. Outer knives cut the pellets to the required length.

There are generally two types of dies in the pellet mill – flat die or ring die. Die hole sizes usually range from approximately 2 mm (.050") up to 10 mm (.400"). The thickness of the die plate helps to determine the compactness and stability of the pellet. Pellet dies vary in thickness up to approximately 100 mm (4") thick. Pellet mill dies are usually manufactured from metal alloys, stainless steel or high chrome. Pressures in the die can reach up to 172,000 kPa (25,000 psi).

In a pellet plant, the pellets are transferred from the pellet mill, to a cooler/drier to remove the heat which is generated during the pelleting process. The moisture content of the pellets also needs to be reduced for durability during storage and shipping. Pellets are then normally stored in silos or bins for bulk shipping or to be processed by packaging systems.

The pellets produced by pelletizing in the pellet mill are used for animal feeds (agri-feed). Each pellet will have close to the same characteristics in size, moisture content and nutritional value. It is very essential form of animal feeds which has significant advantage over the existing form of animal feed- mass animal feed.

Why Pellet NOT Mash Animal Feeds- Advantage of Pelleted Animal Feed:

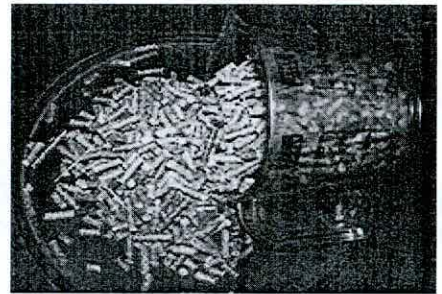


The advantages of pellet feed are numerous: Just to name the few; one will be able to have a kind of feed that is easy to handle and measure, thus making feeding time so much easier.

Additionally, one could be assured of the quality of the pelleted feed which is consisted throughout while textured / mash feeds are not. Since the nutritional makeup of the feed is the same throughout, one will be able to properly plan for his / her animal nutritious regimen; and also execute it with the same level of consistency day to day. This also prevents picky eaters from only ingesting the portions of the textured feeds they enjoy while leaving behind that which they will rather not eat.

Moreover, there are other components such as less wastage of food, easier to store, and transport and there are less risks of ingredients separation. Accurate measurement of pellet durability is another factor which enables optimum inclusion rate of pellet binders.

Furthermore, there is a factor of nutritional needs change- One will be able to adjust the feed accordingly and it may be done quickly and easily. Once again the uniformity of the pelleted feed is very strong point as it contains minerals and also vitamins that the animal needs. In fact, pellet is completely digestible; therefore, none will be wasted.



Since pellets are specially formulated to be stored easily, they will not spoil like other animal feeds, and even changing temperatures have no influence on the appearance, taste, and structure of the pellets.

With all the above advantageous information, we still can say Pelleting costs money, and better pellets cost a little more. Payback comes in the form of convenience in handling the feeds and more efficient use of the feeds by the animals. Improved efficiency is due in part to heat processing which reduces pathogens and makes starches more digestible. A significant portion of the improvement is related to the physical form of the pellet. Durable pellets reduce waste, reduce segregation, which improve pelleted feeds and allow larger meals to be eaten in less time. All these factors contribute to optimized feeds efficiency.

Last but yet important, SALIBABA is going to experience an outstanding financial return in this business. Since the market is full of producers who make animal feeds in "mash" processed; SALIBABA is going to capitalize the idea of "first mover advantage strategy" which the company could use to monopolize the feeds market in Tanzania and finally earns a handsome return.

3.6 Project Implementation Schedule

The implementation schedule for this project has been planned to start as soon as possible. The objective of the company is to secure the required certificate of incentive within the minimum time frame in order to move on with the next stage of the project. The entire project will have a series of the following activities:

S/N	Activity	Sept 2011	Oct 2011	Nov 2011	Dec 2011	Jan 2012	Feb 2012	March 2012	April 2012	May 2012
1	Company Registration	█								
2	Other statutory registration/ certificates		█							
3	Business Plan		█							
4	Preliminary Procurements Plan		█							
5	Preliminary Financing Plan		█							
6	Plant Construction Kicks off			█						
7	Ordering machines & Steel structure			█						
8	Recruitment of key staff							█		
9	Machine Installation							█		
10	Trial / Test of machines								█	
11	Production kicks off									█



4. MARKET AND COMPETITION

4.1 Industry Overview and Competition

Animal Feeds industry contains both small and big players. Based on the market research conducted, the results show that by large percent of animal feeds producers available within the 100 miles radius, they produce food which is in the form of "mash processed". With the coming new technology of pellet animal feed, SALIBABA could take a big move in the market by offering new products which offer outstanding impact to the buyers.

4.2 Competitive Advantage of the Company

SALIBABA already has outstanding directors who have been in the animal feeds production business for over ten (10) years. The promoters of this company are solid entrepreneurs who have the ability to understand what is the need in the market, and be able to offer creative ideas which formulate the solutions to the market requirements. The same principles will be applied to SALIBABA's operation and that will definitely turn the company to be very strong and dynamic enterprise.

4.3 Industry's barrier of entry

The industry is easily accessible by people and companies of different magnitudes. However, enterprises which are capable of handling the industry need and pressure are very few. For a company to be able to experience a great return, it must have solid financial standing. Moreover, the start-up costs for establishing a pellet manufacturing company are pretty high. That being the case, any company wishes to get involved in this line of business should have outstanding financial stability. SALIBABA Pellet Company Limited do not have problem in meeting the financial requirements to start, operate and thrive in this line of business. Stable financial position is one of the competitive advantages of this company.

Risks and Uncertainties Associated with the Project

Major risks that may affect this project could be; change of economic condition and change of customers' preference.

4.4.1 Change of Economic Condition

With the growing unstable currency in Tanzania, the situation could pose a slowdown of the business to SALIBABA. It is true to say, when the currency is not stable, the prices of commodities could not be stable as well and this will have an impact at SALIBABA's production, especially when buying raw materials at a sky rocking prices. To minimize this risk, the company has plans to purchase large amount of raw materials and store in its go-down to avoid unnecessary financial costs caused by changes of prices in the market. In addition, the company wishes to use "price lock-up option" by having official agreement with the suppliers of raw materials to purchase their products at a certain price, over a certain time frame.

4.4.2 Change of Customer Preferences

Animal feeds production in the form of Pellet is a new cutting edge technology which could face the risk of customers` keep preferring the traditional mash processed animal feeds. To deal with the situation, SALIBABA has put in consideration this factor; that`s why, the company has come up with the idea of diversifying the produced pelleted products. That means, the company will not focus on producing only pelleted chicken feeds; rather, diversified pelleted products such as chicken feeds, cow feeds, pig's feeds, horse etc. Products diversification will be one of the best ways to minimize the risk of customers' changing feeds preferences; hence, if the situation occurs in one product segment; the company still has other doors open to keep producing and selling pelleted animal feeds in other market segments.

5. MANAGEMENT AND OPERATIONAL PLAN

5.1 Management Team

Currently, SALIBABA Pellet Company Limited has two kinds of directors. The company has two executive directors who are Mr. Hillary Shoo and Mrs. Theodora Shoo. Mr. Shoo works as the Managing Director of the company and plays crucial roles in making this company running. In fact, he is brain behind this company`s vision and mission. On the other hand, Mrs. Shoo works as Director of Finance and Administration, She will be responsible to ensure that the overall financial and administration activities of the company run smoothly. Ms. Edna Shoo, Mr. Edgar Shoo and Mr. Henry Shoo are non-executive directors of the company.

5.2 Internal Management Team

SALIBABA Pellet Company Limited is going to have several key individuals who the company will consider them to be its driving force. Employees of this company who will be in the internal management team are: Managing Director, Director of Finance and Administration, General Manager, Chief Accountant, Operation Manager, Marketing Manager, Production / Technical Manager and Veterinary Manager.

5.3 Kinds of Employees Required to Implement the Project

Day to day operations of SALIBABA Pellet Company Limited will be performed by:

Managing Director- Mr. Hillary Shoo

Mr. Shoo is the managing director of SALIBABA Pellet Company Limited. He is 40 years of age and hold a Bachelor of Commerce with a Concentration in Finance degree from the University of Dar Es Salaam. On daily basis, he will be in charge of managing and directing the company day to day operation of the business and help the company to be able to contribute to the idea of profit maximization. Mr. Shoo will be working very close with a group of dedicated Internal Management Team which is going to have the following members:

Director of Finance and Administration-Mrs. Theodora Shoo

Mrs. Shoo is 37 years old and hold advanced diploma in marketing and business management. At the company, she will be the person in charge of looking after company`s finances and administrations.

General Manager – To be recruited

The ideal candidate must have the following credentials;

- Bachelor degree in Business Administration,
- Three to five years of managing a manufacturing company,
- Presentation skills,
- Team player,
- Technical "known how" knowledge could be an added advantage.

Chief Accountant- To be recruited

The ideal candidate must have the following requirements;

- Bachelor degree in Accounting,
- Three to five years of accounting experience,
- Competent in MS- Office,
- CPA (T) or ACCA will be an added advantage.

Procurement Manager – To be recruited

The ideal candidate must have the following credentials;

- Advanced diploma in Procurement,
- Two to three years of procurement & logistics experience.

Operation Manager – To be hired

The required candidate for this position must have the following requirements;

- Advanced Diploma in Business Management,
- Team Player,
- Inter-personal Skills (People`s skills),
- At least two years of experience in similar position.

Marketing Manager – To be hired

The ideal candidate must possess the following calibers;

- Advanced Diploma in Marketing,
- Sales personality,
- Sales skills,
- Good PR in the animal feeds market

Technical Operator Manager

The ideal candidate must have the following credentials;

- Advanced Diploma in Mechanical Engineering,
- Three to Five years of experience,
- Self starter.
- Problem solver.

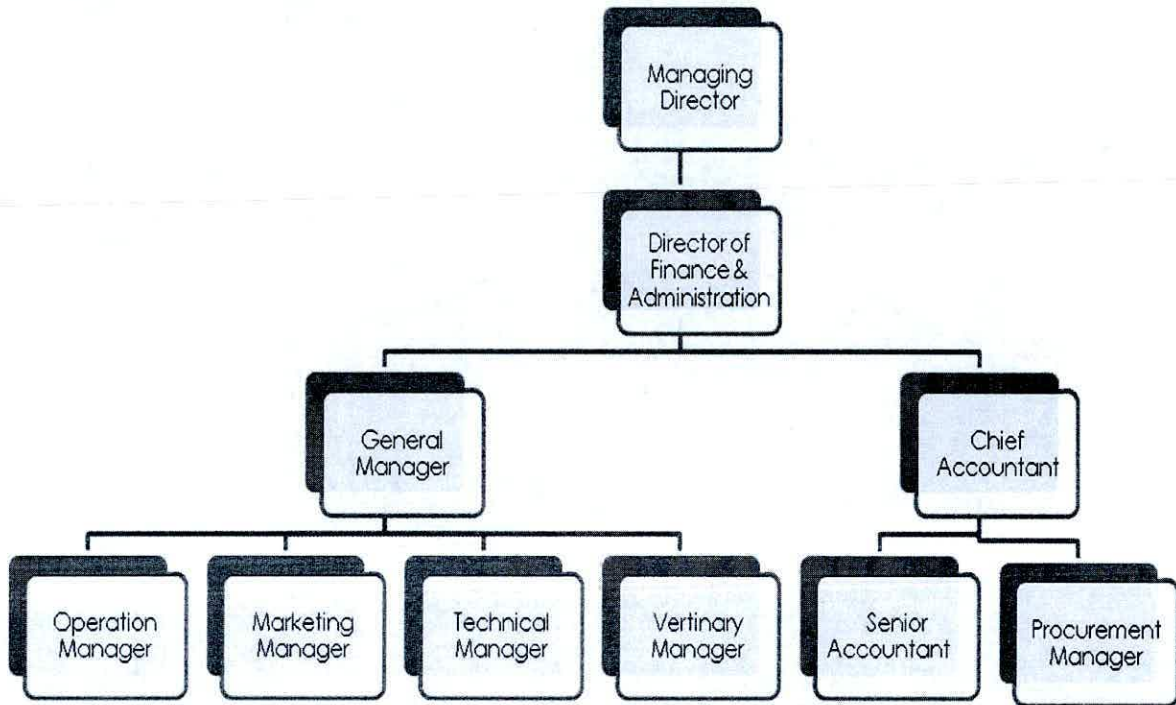
Vertinary Manager

The ideal candidate must have the following calibers;

- Advanced Diploma in Vertinary,
- Three to Five years of industry experience in similar position.

5.4 Organization Structure:

In this page, we present the organization chart of SALIBABA's Internal Management team. As the company continues to grow, this team will be responsible to oversee more than 200 employees.



6. MARKETING AND SALES

6.1 Target Market

SALIBABA Pellet Animal Feed's target market to sell its products will mainly focus into two categories which are wholesalers and retailers buyers. It is difficult to point out the specific target markets for the pellet products, but for the most cases, the potential markets will be animal keepers and animal feeds suppliers. As the percent of people involved in the commercial livestock keeping increases in Tanzania, there is a positive sign that SALIBABA will acquire large percent of market share. Furthermore, pellet feeds production is new technology which offers remarkable benefits to users. In this regard, there is a high chance that the demand for this new product will be on the high side.

6.2 Marketing and Sales Strategy

At large, the sales strategy which will be used by SALIBABA is to convert perspective customers into long-term customers by emphasizing high quality products and high level of customer services. This strategy emphasizes the fact that even though the company may have excellent products, without excellent customer services the company will not succeed in this business.

6.3 Prices and Price Strategy

SALIBABA animal feeds products will be sold to its customer at very reasonable prices regardless of the amount of ingredients composed in the products. At start, the company will be selling one bag of pellet feed at a wholesaler price of TZSH: 35,000/= while the retail price will be TZSH: 37,000/= respectively.

6.4 Distribution Channel

SALIBABA will use company's vehicles (4 trucks reserved) to distribute already made products to the targeted destinations. There will be two ways which will be used by SALIBABA as sales options. One of them being, selling from the factory located at Mapinga , and selling through the company's subsidiary selling stations located at Boko and Mwenge. The second option will be to deliver / supply to the wholesalers station points in Dar es Salaam, Pwani, Morogoro and Tanga - however, the second option will mainly be influenced by the volume of products purchased.

7. CONCLUSION AND RECOMMENDATION

The analysis of the projects demonstrates that the projects is financially viable and technically attainable, economically feasible, and would provide a good opportunity for Tanzanian Private Sector entrepreneurs to participate in meaningfully vital sector of the country's economy.

The management already in place to implement the project has proven records of managing the projects of similar nature. Furthermore; the financial analysis demonstrates that there are minimal risks that are involved in this project because of having reliable markets to sell the products. The project has shown its inherent strength in terms of its economic benefits for the company; the region; and the country as a whole. In particular, production of animal feed in pelleted form will be a good source of revenue for owners (SALIBABA PELLET COMPANY LIMITED) and important weapon to create employment for local Mapingan residents.

Social and Economic Benefit Associated with the Project

Apart from job creation, company earning and taxes, there are other possible social and economic impacts associated with the project. Just to name the few possible gains include; building relationships and poverty alleviation. These additional values cannot be easily quantified, it is clear to say they have impacts when translated into economic terms; and would be quite substantial. They may very well equal or exceed the financial impacts we can estimate from known sources of information.

Building Relationships

SALIBABA Pellet Company Limited is expected to deploy the human force of approximately 200 people when the company comes to the full operations and majority of them will be individuals from Mapinga neighborhoods. In this aspect, the company will definitely build good relationships and strengthen the local community through hiring these local individuals on permanent or temporary basis.

Poverty Alleviation

Offering people employment is one step further towards eliminating poverty and taking people away from the streets. SALIBABA will deploy majority of its workforce from Mapinga community. This is a better way of helping people to escape from economic hardships and helping them to better their living conditions.

8. FINANCIAL PROPOSAL

INCOME STATEMENT PROJECTION

The projected Income Statements show a positive trend over the period of five (5) years and the company is expected to record total revenue of 38.79 billion over the period. This revenue amount will be realized based on the assumptions that the company will be able to sell 187,200 bags per annum of animal feeds at an average price of TSh 37,500 per bag, profit margin of 15% and income inflator of 5% from year to year. Financial projections which show how the company will arrive in the above figures have been prepared in separate spreadsheet found at the end of this technical business plan.

CASH FLOW PROJECTION

The analysis of the five years of operations show the business will generate a healthy cash flow. In the first year of operations, the company will close with cash flow amounting TSh 167.03 million and by end year 2016 will close at TSh 323.17 million, that is, after full-repayment of the long term borrowing. Financial projections which show how the company will arrive in the above figures have been prepared in separate spreadsheet found at the end of this technical business plan.

BALANCE SHEET

An observation of the balance sheet shows the company to have current assets amounting TSh 893.07 million at end of year 2012 which will be attributed by significant transactions that will take place during the year, such as issue of share capital and a receipt of long term borrowings creating proceeds of TSh 938 million and 1.4 billion respectively. At end of year 2016 the company will have total current assets amounting TSh1.04 billion. Financial projections which show how the company will arrive in the above figures have been prepared in separate spreadsheet found at the end of this technical business plan.

FINANCIAL RATIOS:

Liquidity Ratios: Both Current and Quick Ratios show that the business is financially sound good and will be able to meet all its short term obligations. As it appears in the table below, the liquidity ratios are stably sufficient for a health liquidity state, hence providing an assurance that the company will be able to satisfy its immediate financial obligations.

	Projections (end of a year)				
	2012	2013	2014	2015	2016
Current ratio	1.2	1.1	1.1	1.1	1.2
Quick ratio	0.8	0.8	0.8	0.8	0.8

Profitability Ratios: The Company's returns compare to its sales, assets investments, and equity is totally good as net profit margin and return on equity will slightly improve from first year to fifth year due to higher turnover and increase in price to reflect the income inflator of 5%. However, the return on assets show a decreasing trend due to increase in receivables and inventory to accommodate the market demand. See the table below for details.

	Projections (end of a year)				
	2012	2013	2014	2015	2016
Gross profit margin	15%	15%	15%	15%	15%
Net Profit Margin	2%	2%	3%	4%	5%
Return on Equity	11%	14%	17%	18%	18%
Return on Assets	43%	40%	39%	37%	36%

Financial Leverage Ratios: The Company will have a sound financial position to enable it to pay the interest and the principal as Debt-Service Coverage Ratio is increasingly (rising) from 1.64 to 1.85 over the period of five years. See the table below for details.

	Projections (end of a year)				
	2012	2013	2014	2015	2016
Debt - Service Coverage Ratio	1.64	1.69	1.74	1.79	1.85

Assumptions:

Accounts receivable period - 25days(2012), 20days(2013), 18days(2014-16),

Inventroy turnover - 15days

Depreciation method - written down value method

Accounts payables period - 45days

Capex additions - 15% of previous book value due to major repairs and maintainance

Corporate tax rate 30%

Opex inflator is 1.5%

Income inflator is 5%

365 days year

External financing of TShs 1,407,000,000 at Interest of 15%

Loan repayment period is 5 years

Depreciation rates

20 % for plant and machinery, motor vehicles and furniture and fittings

10% for land and buidings

Salibaba Co. Ltd
Five Years Projected Income Statements

	2012 TSHS	2013 TSHS	2014 TSHS	2015 TSHS	2016 TSHS
Revenue					
Animal feeds	7,020,000,000	7,371,000,000	7,739,550,000	8,126,527,500	8,532,853,875
	7,020,000,000	7,371,000,000	7,739,550,000	8,126,527,500	8,532,853,875
Cost of Sales					
Animal feeds	5,967,000,000	6,265,350,000	6,578,617,500	6,907,548,375	7,252,925,794
	5,967,000,000	6,265,350,000	6,578,617,500	6,907,548,375	7,252,925,794
Gross Margin	1,053,000,000	1,105,650,000	1,160,932,500	1,218,979,125	1,279,928,081
% Gross Margin	15%	15%	15%	15%	15%
Operating expenses					
Salaries and Wages	168,000,000	170,520,000	173,077,800	175,673,967	178,309,077
NSSF	16,800,000	17,052,000	17,307,780	17,567,397	17,830,908
Telephone expenses	6,000,000	6,090,000	6,181,350	6,274,070	6,368,181
Electricity and water	64,800,000	65,772,000	66,758,580	67,759,959	68,776,358
Bank Charges	1,200,000	1,218,000	1,236,270	1,254,814	1,273,636
Lubricants	18,000,000	18,270,000	18,544,050	18,822,211	19,104,544
Printing and Stationery	3,600,000	3,654,000	3,708,810	3,764,442	3,820,909
Fuel expenses	24,000,000	24,360,000	24,725,400	25,096,281	25,472,725
Repair and Maintenance	36,000,000	36,540,000	37,088,100	37,644,422	38,209,088
Insurance	6,000,000	6,090,000	6,181,350	6,274,070	6,368,181
Miscellaneous Expenses	2,400,000	2,436,000	2,472,540	2,509,628	2,547,273
Depreciation	345,000,000	335,750,000	327,362,500	319,814,375	313,084,656
Total Operating Expenses	691,800,000	687,752,000	684,644,530	682,455,635	681,165,536
Profit before interest and tax	361,200,000	417,898,000	476,287,970	536,523,490	598,762,546
Interest expense	197,383,218	164,543,326	126,424,274	82,177,412	30,817,667
Profit before tax	163,816,782	253,354,674	349,863,696	454,346,077	567,944,878
Taxes	49,145,035	76,006,402	104,959,109	136,303,823	170,383,464
Profit after tax	114,671,748	177,348,272	244,904,587	318,042,254	397,561,415
Key financial ratios:					
Profitability					
Gross Profit Margin	15%	15%	15%	15%	15%
Net Profit Margin	2%	2%	3%	4%	5%
Return on Equity	11%	14%	17%	18%	18%
Return on Assets	43%	40%	39%	37%	36%

Salibaba Co. Ltd
Five Years Projected Balance Sheets

	2012	2013	2014	2015	2016
	TSHS	TSHS	TSHS	TSHS	TSHS
CAPITAL EMPLOYED					
Share Capital	938,000,000	938,000,000	938,000,000	938,000,000	938,000,000
Retained Earnings	114,671,748	292,020,019	536,924,606	854,966,860	1,252,528,275
Shareholders' funds	1,052,671,748	1,230,020,019	1,474,924,606	1,792,966,860	2,190,528,275
Non current liabilities					
Long term bank loan	1,202,714,038	965,588,185	690,343,280	370,851,512	413,240
	2,255,385,786	2,195,608,204	2,165,267,886	2,163,818,373	2,190,941,515
REPRESENTED BY:					
Fixed Assets					
Plant and equipment	1,200,000,000	1,140,000,000	1,083,000,000	1,028,850,000	977,407,500
Motor Vehicles	100,000,000	95,000,000	90,250,000	85,737,500	81,450,625
Furniture, Fixtures & Equipment	25,000,000	23,750,000	22,562,500	21,434,375	20,362,656
Land & buildings	800,000,000	840,000,000	882,000,000	926,100,000	972,405,000
Total Fixed Assets	2,125,000,000	2,098,750,000	2,077,812,500	2,062,121,875	2,051,625,781
Current Assets					
Cash	167,031,993	211,728,387	251,735,191	275,495,130	323,167,521
Accounts Receivable and Prepayments	480,821,918	403,890,411	381,676,438	400,760,260	420,798,273
Inventory	245,219,178	257,480,137	270,354,144	283,871,851	298,065,444
Total Current Assets	893,073,089	873,098,935	903,765,773	960,127,242	1,042,031,238
Current liabilities					
Accounts Payable and Other Accruals	735,657,534	772,440,411	811,062,432	851,615,553	894,196,331
Tax payable	27,029,769	3,800,320	5,247,955	6,815,191	8,519,173
	762,687,303	776,240,731	816,310,387	858,430,744	902,715,504
Net current assets	130,385,786	96,858,204	87,455,386	101,696,498	139,315,734
	2,255,385,786	2,195,608,204	2,165,267,886	2,163,818,373	2,190,941,515
Key financial ratios:					
Liquidity					
Current Ratio	1.2	1.1	1.1	1.1	1.2
Quick Ratio	0.8	0.8	0.8	0.8	0.8
Safety					
Debt - Service Coverage Ratio	1.64	1.69	1.74	1.79	1.85

Salibaba Co. Ltd**Five Years Projected Cash flow statements**

	2012	2013	2014	2015	2016
	TSHS	TSHS	TSHS	TSHS	TSHS
CASH INFLOWS					
Operating activities					
- Collections from debtors	6,539,178,082	7,447,931,507	7,761,763,973	8,107,443,678	8,512,815,862
Financing activities					
- Proceeds from long term borrowing	1,407,000,000	-	-	-	-
Investing activities					
- Proceeds from issue of shares	938,000,000	-	-	-	-
	<u>8,884,178,082</u>	<u>7,447,931,507</u>	<u>7,761,763,973</u>	<u>8,107,443,678</u>	<u>8,512,815,862</u>
CASH OUTFLOWS					
Operating activities					
- Purchases of materials, assets and services	(7,946,561,644)	(6,550,328,082)	(6,859,294,486)	(7,184,636,711)	(7,527,127,171)
- Salaries and Wages	(168,000,000)	(170,520,000)	(173,077,800)	(175,673,967)	(178,309,077)
- NSSF	(16,800,000)	(17,052,000)	(17,307,780)	(17,567,397)	(17,830,908)
- Telephone expenses	(6,000,000)	(6,090,000)	(6,181,350)	(6,274,070)	(6,368,181)
- Electricity and water	(64,800,000)	(65,772,000)	(66,758,580)	(67,759,959)	(68,776,358)
- Bank Charges	(1,200,000)	(1,218,000)	(1,236,270)	(1,254,814)	(1,273,636)
- Medical Expenses	(18,000,000)	(18,270,000)	(18,544,050)	(18,822,211)	(19,104,544)
- Printing and Stationery	(3,600,000)	(3,654,000)	(3,708,810)	(3,764,442)	(3,820,909)
- Vehicle Running Expenses	(24,000,000)	(24,360,000)	(24,725,400)	(25,096,281)	(25,472,725)
- Repair and Maintenance	(36,000,000)	(36,540,000)	(37,088,100)	(37,644,422)	(38,209,088)
- Insurance	(6,000,000)	(6,090,000)	(6,181,350)	(6,274,070)	(6,368,181)
- Miscellenious Expenses	(2,400,000)	(2,436,000)	(2,472,540)	(2,509,628)	(2,547,273)
- Income taxes paid	(22,115,266)	(99,235,851)	(103,511,473)	(134,736,587)	(168,679,481)
- Interest paid	(197,383,218)	(164,543,326)	(126,424,274)	(82,177,412)	(30,817,667)
- Loan repayment	(204,285,962)	(237,125,853)	(275,244,905)	(319,491,767)	(370,438,272)
	<u>(8,717,146,089)</u>	<u>(7,403,235,113)</u>	<u>(7,721,757,169)</u>	<u>(8,083,683,738)</u>	<u>(8,465,143,472)</u>
MOVEMENT IN CASH FLOWS					
Net cash flows	167,031,993	44,696,394	40,006,803	23,759,940	47,672,390
Opening balance	-	167,031,993	211,728,387	251,735,191	275,495,130
Closing balance	167,031,993	211,728,387	251,735,191	275,495,130	323,167,521

Loan Amortization Schedule

Enter values		Loan summary	
Loan amount	1,407,000,000	Scheduled payment	33,472,432
Annual interest rate	15.00 %	Scheduled number of payments	60
Loan period in years	5	Actual number of payments	60
Number of payments per year	12	Total early payments	-
Start date of loan	1/1/2012	Total interest	601,345,898
Optional extra payments			

Lender name: Commercial Bank in Tanzania

Pmt No.	Payment Date	Beginning Balance	Scheduled Payment	Extra Payment	Total Payment	Principal	Interest	Ending Balance	Cumulative Interest
1	2/1/2012	1,407,000,000	33,472,432	-	33,472,432	15,884,932	17,587,500	1,391,115,068	17,587,500
2	3/1/2012	1,391,115,068	33,472,432	-	33,472,432	16,083,493	17,388,938	1,375,031,575	34,976,438
3	4/1/2012	1,375,031,575	33,472,432	-	33,472,432	16,284,537	17,187,895	1,358,747,038	52,164,333
4	5/1/2012	1,358,747,038	33,472,432	-	33,472,432	16,488,094	16,984,338	1,342,258,944	69,148,671
5	6/1/2012	1,342,258,944	33,472,432	-	33,472,432	16,694,195	16,778,237	1,325,564,750	85,926,908
6	7/1/2012	1,325,564,750	33,472,432	-	33,472,432	16,902,872	16,569,559	1,308,661,877	102,496,467
7	8/1/2012	1,308,661,877	33,472,432	-	33,472,432	17,114,158	16,358,273	1,291,547,719	118,854,741
8	9/1/2012	1,291,547,719	33,472,432	-	33,472,432	17,328,085	16,144,346	1,274,219,634	134,999,087
9	10/1/2012	1,274,219,634	33,472,432	-	33,472,432	17,544,686	15,927,745	1,256,674,948	150,926,833
10	11/1/2012	1,256,674,948	33,472,432	-	33,472,432	17,763,995	15,708,437	1,238,910,953	166,635,269
11	12/1/2012	1,238,910,953	33,472,432	-	33,472,432	17,986,045	15,486,387	1,220,924,908	182,121,656
12	1/1/2013	1,220,924,908	33,472,432	-	33,472,432	18,210,870	15,261,561	1,202,714,038	197,383,218
13	2/1/2013	1,202,714,038	33,472,432	-	33,472,432	18,438,506	15,033,925	1,184,275,532	212,417,143
14	3/1/2013	1,184,275,532	33,472,432	-	33,472,432	18,668,987	14,803,444	1,165,606,544	227,220,587
15	4/1/2013	1,165,606,544	33,472,432	-	33,472,432	18,902,350	14,570,082	1,146,704,195	241,790,669
16	5/1/2013	1,146,704,195	33,472,432	-	33,472,432	19,138,629	14,333,802	1,127,565,565	256,124,472
17	6/1/2013	1,127,565,565	33,472,432	-	33,472,432	19,377,862	14,094,570	1,108,187,703	270,219,041
18	7/1/2013	1,108,187,703	33,472,432	-	33,472,432	19,620,085	13,852,344	1,088,567,618	284,071,387
19	8/1/2013	1,088,567,618	33,472,432	-	33,472,432	19,865,336	13,607,095	1,068,702,282	297,678,483
20	9/1/2013	1,068,702,282	33,472,432	-	33,472,432	20,113,653	13,358,779	1,048,588,629	311,037,261
21	10/1/2013	1,048,588,629	33,472,432	-	33,472,432	20,365,074	13,107,358	1,028,223,555	324,144,619
22	11/1/2013	1,028,223,555	33,472,432	-	33,472,432	20,619,637	12,852,794	1,007,603,918	336,997,413
23	12/1/2013	1,007,603,918	33,472,432	-	33,472,432	20,877,383	12,595,049	986,726,535	349,592,462
24	1/1/2014	986,726,535	33,472,432	-	33,472,432	21,138,350	12,334,082	965,588,185	361,926,544
25	2/1/2014	965,588,185	33,472,432	-	33,472,432	21,402,579	12,069,852	944,185,606	373,996,396
26	3/1/2014	944,185,606	33,472,432	-	33,472,432	21,670,112	11,802,320	922,515,494	385,798,717
27	4/1/2014	922,515,494	33,472,432	-	33,472,432	21,940,988	11,531,444	900,574,506	397,330,160
28	5/1/2014	900,574,506	33,472,432	-	33,472,432	22,215,250	11,257,181	878,359,256	408,587,342
29	6/1/2014	878,359,256	33,472,432	-	33,472,432	22,492,941	10,979,491	855,866,315	419,566,832
30	7/1/2014	855,866,315	33,472,432	-	33,472,432	22,774,103	10,698,329	833,092,212	430,265,161
31	8/1/2014	833,092,212	33,472,432	-	33,472,432	23,058,779	10,413,653	810,033,433	440,678,814
32	9/1/2014	810,033,433	33,472,432	-	33,472,432	23,347,014	10,125,418	786,686,419	450,804,232
33	10/1/2014	786,686,419	33,472,432	-	33,472,432	23,638,851	9,833,580	763,047,568	460,637,812
34	11/1/2014	763,047,568	33,472,432	-	33,472,432	23,934,337	9,538,095	739,113,231	470,175,907
35	12/1/2014	739,113,231	33,472,432	-	33,472,432	24,233,516	9,238,915	714,879,715	479,414,822
36	1/1/2015	714,879,715	33,472,432	-	33,472,432	24,536,435	8,935,996	690,343,280	488,350,818
37	2/1/2015	690,343,280	33,472,432	-	33,472,432	24,843,141	8,629,291	665,500,139	496,980,109
38	3/1/2015	665,500,139	33,472,432	-	33,472,432	25,153,680	8,318,752	640,346,459	505,298,861
39	4/1/2015	640,346,459	33,472,432	-	33,472,432	25,468,101	8,004,331	614,878,358	513,303,192
40	5/1/2015	614,878,358	33,472,432	-	33,472,432	25,786,452	7,685,979	589,091,906	520,989,171
41	6/1/2015	589,091,906	33,472,432	-	33,472,432	26,108,783	7,363,649	562,983,123	528,352,820
42	7/1/2015	562,983,123	33,472,432	-	33,472,432	26,435,143	7,037,289	536,547,981	535,390,109
43	8/1/2015	536,547,981	33,472,432	-	33,472,432	26,765,582	6,706,850	509,782,399	542,096,959
44	9/1/2015	509,782,399	33,472,432	-	33,472,432	27,100,152	6,372,280	482,682,247	548,469,239
45	10/1/2015	482,682,247	33,472,432	-	33,472,432	27,438,904	6,033,528	455,243,344	554,502,767
46	11/1/2015	455,243,344	33,472,432	-	33,472,432	27,781,890	5,690,542	427,461,454	560,193,309
47	12/1/2015	427,461,454	33,472,432	-	33,472,432	28,129,163	5,343,268	399,332,290	565,536,577
48	1/1/2016	399,332,290	33,472,432	-	33,472,432	28,480,778	4,991,654	370,851,512	570,528,231
49	2/1/2016	370,851,512	33,472,432	-	33,472,432	28,836,788	4,635,644	342,014,725	575,163,875
50	3/1/2016	342,014,725	33,472,432	-	33,472,432	29,197,248	4,275,184	312,817,477	579,439,059
51	4/1/2016	312,817,477	33,472,432	-	33,472,432	29,562,213	3,910,218	283,255,264	583,349,277
52	5/1/2016	283,255,264	33,472,432	-	33,472,432	29,931,741	3,540,691	253,323,523	586,889,968
53	6/1/2016	253,323,523	33,472,432	-	33,472,432	30,305,888	3,166,544	223,017,635	590,056,512
54	7/1/2016	223,017,635	33,472,432	-	33,472,432	30,684,711	2,787,720	192,332,924	592,844,232
55	8/1/2016	192,332,924	33,472,432	-	33,472,432	31,068,270	2,404,162	161,264,654	595,248,394
56	9/1/2016	161,264,654	33,472,432	-	33,472,432	31,456,623	2,015,808	129,808,031	597,264,202
57	10/1/2016	129,808,031	33,472,432	-	33,472,432	31,849,831	1,622,600	97,958,199	598,886,802
58	11/1/2016	97,958,199	33,472,432	-	33,472,432	32,247,954	1,224,477	65,710,245	600,111,280
59	12/1/2016	65,710,245	33,472,432	-	33,472,432	32,651,054	821,378	33,059,192	600,932,658
60	1/1/2017	33,059,192	33,472,432	-	33,059,192	32,645,952	413,240	-	601,345,898



00218344

THE UNITED REPUBLIC OF TANZANIA

Certificate of Incentives

(Section 17 of the Tanzania Investment Act, 1997)

No: 042130

This is to certify that

SALIBABA PELLET CO. LTD

of address P.O. BOX 1184

DAR ES SALAAM

has been granted a Certificate of Incentives to invest in a new, ~~rehabilitation/expansion~~
~~or expansion of the~~ enterprise known as

SALIBABA PELLET CO. LTD

Which is located at PLOT NO. 60 & 61, BAGAMOYO ROAD, BAGAMOYO
COAST REGION (PWANI)

Further particulars required by Section 17 of the Tanzania Investment Act are set out overleaf.

Ag. Executive Director

Tanzania Investment Centre
P.O. Box 938, Dar es Salaam

Dated 9TH JANUARY 2012



This Certificate is issued in accordance with the provisions of Section 17 of the Tanzania Investment Act, 1997 and subject to the conditions prescribed under item 14 and 15 hereafter:—

1. Shareholders

	Nationality	Shareholding (%)
Henry Shoo	Tanzanian	10
Edna Shoo	Tanzanian	10
Edgar Shoo	Tanzanian	10
Theodora Shoo	Tanzanian	35
Hilary Shoo	Tanzanian	35

2. Proposed Activities: To establish manufacturing plant for Pellet animal feeds and distribute them in Tanzania

3. Sector: Manufacturing Subsector: Manufacturers of Pellet Animal Feeds

4. Investment cost: Foreign — Local USD 2.345m. Total USD 2.345m.

5. Project Financing: Equity USD 1.345m. Loans USD 1m. Total USD 2.345m.

6. Source, terms and conditions of loan.....

7. Assets to be invested:

	Foreign	Local	Total
Capital items:	—	USD 2.345m.	USD 2.345m.

8. Technology Agreement None

9. Date of TIC Registration: 22 November 2011

10. Implementation period November 2011 - October 2014

11. Operative date November 2014

12. Investment Incentive Grade: As defined in part III Section 19 (1), (2) and Section 20 of the Tanzania Investment Act, 1997 **And VAT as per Customs Tariff Act, 1976 & VAT Act, 1997**
 - (i) Applicable Import Duty As per Income Tax Act, 2004 (as amended)
 - (ii) Applicable with-holding Tax As per Income Tax Act, 2004 (as amended)
 - (iii) Eligibility of Capital Allowances As per Income Tax Act, 2004 (as amended)

13. Protection of Investment, Arbitration and Transfer of Foreign Currency: as defined in part III Section 21, 22 and 23 of the Act.

14. Conditions attached to this Certificate of Incentives
 - (i) Date of Commencement of investment has to be notified to the Centre.
 - (ii) Certificate not to be transferred, assigned or amended
 - (iii) Failure to commence implementation within two years invalidates Certificate
 - (iv) Failure to operate investment must be notified to the Centre
 - (v) Changes in shareholding, project activities and level of invested capital must be notified to the centre

15. Additional conditions attached to Certificate None

Signed 
A.G. Executive Director

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TICC/PP.10/042130/6

29/03/2012

Commissioner for Customs & Excise,
Tanzania Revenue Authority,
P.O. Box 9053,
DAR ES SALAAM

Dear Sir,

**RE: DUTY/ VAT REMISSIONS ON CAPITAL/ DEEMED CAPITAL
GOODS – CERTIFICATE OF INCENTIVES No: 042130**


M/S Salibaba Pellet Co. Limited is a TIC registered company with certificate of incentives **No. 042130** which is valid up to **October 2014**

The company has been registered with objectives of establishing manufacturing plant for Pellet animal feeds.

Attached herewith please find a list of Capital/ Deemed Capital Goods for Duty/ VAT remissions approval.

Yours sincerely

TANZANIA INVESTMENT CENTRE



Revocatus Arbogast

FOR: EXECUTIVE DIRECTOR

Lumumba Street,
Usirika Building,
7th Floor
P.O.Box 216 Dar Salaam,
Tanzania


donmak
quantity surveyors & project managers
Tel: +255 22 550 7602
E-mail: info@donmak.co.tz

REF: DMK/TIC/2012/01

DATE: March 26th, 2012

THE EXECUTIVE DIRECTOR
TANZANIA INVESTMENT CENTRE
P. O. BOX 938,
DAR ES SALAAM

Dear Sir,

RE: **PROPOSED CONSTRUCTION OF FEED MILL PLANT TO BE BUILT AT BAGAMOYO
PWANI**

SUB: LIST OF ITEMS REQUIRED FOR THE ABOVE PROJECT

With reference to the above captioned heading, we were instructed by our Client SALIBABA PELLET CO.LTD to provide quantity surveying services with a view to establish specific requirements of items intended to be purchased or imported.

We enclose herewith a list of items of construction materials and equipments that are required in this project. This list is comprised of consolidated list of items for this project only.

We certify that the attached sheets represent the correct requirements in the listed categories for this project.


You may please contact the undersigned for any further clarifications that you may require on this matter.

We remain,

Yours Faithfully

DONMAK (T) LTD

Sign: 
G.O. Kondobole
Managing Director





Directors - Qs _ Gervas Kondobole, Qs _ Donnan Kalenyula

verified true copy
of the original

Signature: *[Handwritten Signature]*
Date: 26/01/2012

For: Executive Director
Tanzania Investment Centre



00218344

THE UNITED REPUBLIC OF TANZANIA

Certificate of Incentives

(Section 17 of the Tanzania Investment Act, 1997)

No: 042130

This is to certify that

SALIBABA PELLET CO. LTD

of address P.O. BOX 1184

DAR ES SALAAM

has been granted a Certificate of Incentives to invest in a new, ~~rehabilitation/extension~~
~~XXXXXX~~ enterprise known as

SALIBABA PELLET CO. LTD

Which is located at PLOT NO. 60 & 61, BAGAMOYO ROAD, BAGAMOYO
COAST REGION (PWANI)

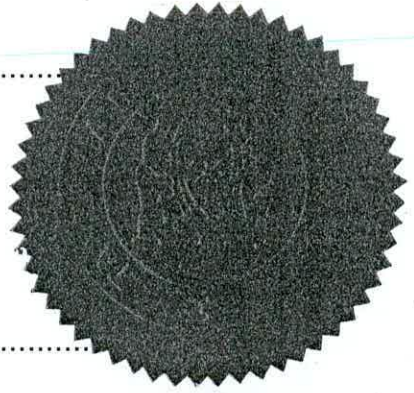
Further particulars required by Section 17 of the Tanzania Investment Act are set out overleaf.

[Handwritten Signature]

Ag. Executive Director

Tanzania Investment Centre
P.O. Box 938, Dar es Salaam

Dated 9TH JANUARY 2012



This Certificate is issued in accordance with the provisions of Section 17 of the Tanzania Investment Act, 1997 and subject to the conditions prescribed under item 14 and 15 hereafter:—

1. Shareholders
- | | Nationality | Shareholding (%) |
|---------------|-------------|------------------|
| Henry Shoo | Tanzanian | 10 |
| Edna Shoo | Tanzanian | 10 |
| Edgar Shoo | Tanzanian | 10 |
| Theodora Shoo | Tanzanian | 35 |
| Hilary Shoo | Tanzanian | 35 |
2. Proposed Activities: **To establish manufacturing plant for Pellet animal feeds and distribute them in Tanzania**
3. Sector: **Manufacturing** Subsector: **Manufacturers of Pellet Animal Feeds**
4. Investment cost: Foreign — Local **USD 2.345m.** Total **USD 2.345m.**
5. Project Financing: Equity **USD 1.345m.** Loans **USD 1m.** Total **USD 2.345m.**
6. Source, terms and conditions of loan
7. Assets to be invested:
- | Capital items: | Foreign | Local | Total |
|----------------|---------|--------------------|--------------------|
| | — | USD 2.345m. | USD 2.345m. |
8. Technology Agreement **None**
9. Date of TIC Registration: **22 November 2011**
10. Implementation period **November 2011 - October 2014**
11. Operative date **November 2014**
12. Investment Incentive Grade: As defined in part III Section 19 (1), (2) and Section 20 of the Tanzania Investment Act, 1997 **And VAT as per Customs Tariff Act, 1976 & VAT Act, 1997**
- (i) Applicable Import Duty **As per Income Tax Act, 2004 (as amended)**
- (ii) Applicable with-holding Tax **As per Income Tax Act, 2004 (as amended)**
- (iii) Eligibility of Capital Allowances **As per Income Tax Act, 2004 (as amended)**
13. Protection of Investment, Arbitration and Transfer of Foreign Currency: as defined in part III Section 21, 22 and 23 of the Act.
14. Conditions attached to this Certificate of Incentives
- (i) Date of Commencement of investment has to be notified to the Centre.
- (ii) Certificate not to be transferred, assigned or amended
- (iii) Failure to commence implementation within two years invalidates Certificate
- (iv) Failure to operate investment must be notified to the Centre
- (v) Changes in shareholding, project activities and level of invested capital must be notified to the centre
15. Additional conditions attached to Certificate **None**

Signed 
A.G. Executive Director

EQUIPMENTS LIST			
NO	DESCRIPTION	MODEL	QTY
	COMPLETE FEED MILL PLANT		2
	<u>1. Raw material Receiving System</u>		
1	Granule Receiving system & Rall		1
2	Air Cover		1
3	Bucket Elevator	TDTGk40/23	1
4	Precleaner	SCQY63A	1
5	Stainless Magnet Sleeve	TCXT20	1
6	Pneumatic Two Way Value	TBDQ25X25/45	1
7	Powdery material Receiving & Roll		1
8	Air Cover		1
9	Bucket Elevator	TDTGk40/23	1
10	Mash Precleaner	SCQZ60X50X80A	1
11	Stainless Magnet sleeve	TCXT20	1
12	Rotary Distributor	TFPX6-200A	1
13	Dust Collector with Air lock	TBLMb21	1
14	Fan		1
	<u>2.Grinding system</u>		
1	Pre-Granding Bin	10m3/Bin	2
2	High Level Indicator		2
3	Low Level Indicator		2
4	Preumatic Slide Gate	TZMQ30X40	2
5	Suger Hopper		1
6	Impeller Feeder with imported frequency invert	TWLY20X30	1
7	Hammermill	SFSP112X30	



8	Control Panel on Site		1
9	Dust Collector without conical hopper	TBLMb12	1
10	Fan		1
11	Sediment chamber		1
12	Sealed Screw Conveyor	TLSSF25	1
13	Bucket Elevator	TDTGk40/23	1
14	Rotary Distributor	TFPX-8A	1
<u>3. Proportioning And Mixing System</u>			
1	Proportioning Bin		8
2	High Level Indicator		8
3	level low indicator		8
4	Major Screw Metering Discharger	TWLL20	6
	Minor Screw Metering Discharger	TWLL16	2
5	Batching Scale Hopper		1
	Capacity: 1000KG Per Batch;		
	Pneumatic Scale Gate		1
	Computerized Batching System	LCP-PL(X)-1	1
	Dynamic Accuracy: $\pm 0.3\%$		
	including :		
	a. Weighing Hopper and support Structure;		
	b. Load cells;		
	c. Communication interfaces;		
	d.D/A (Electrical Signal and Digital Signal conversion Device):		
	e. Frequency inverter for Screw Discharge		
	f . Micro processor for proportioning system;		
6	Micro-ingredient intaking systems	TBLMb4	1
	Pneumatic slide Gate		1
7	SLHSJ Double-shaft Paddle Batch Mixer	SLHSJ2	1
	1 Ton per batch		
	Model: SLHSJ2		
	Power: 18.5 kw		



8	Suger Hopper		1
9	Drag Conveyor	TGSU20	1
10	Bucket Elevator	TDTGk40/23	1
11	Stainless Magnet Sleeve	TCXT20	1
12	Pneumatic Two Way valve	TBDQ25X25/45	1
<u>4. Pelleting System and Cooling System</u>			
1	Pellenting Bin		1
2	High Level Indicator IFM Brand Imported from German		1
3	Low Level Indicator IFM Brand Imported from German		1
4	Pneumatic Slide Gate	TZMQ40X30	1
5	Suger hopper		1
6	Screw Hopper		1
	MUTZ420 Conditioner (Matched with MUZL420)	MUTZ420	1
	Pellet Mill Main Machine (including Die 3mm)	MUZL420III	1
7	Control pael On Site		
8	Counterflow Cooler (improved model)	SKLN19X19A	1
9	Cyclone Discharge Cooler		1
10	Airlock	TGFY9	1
11	Cooling Fan	4-72-6C	1
12	Muyang-UMT Crumber	MUSL24X110	1
13	Bucket Elevator	TDTGk40/23	1
14	Rota-Shake Sifter	SFJH110X2©	1
15	Rotary Distribution	TFPX-4A	1
<u>5. Bagging System</u>			
1	Finished product Bin	15m3/Bin	4



2	High level Indicator		4
3	Low Level Indicator		4
4	Pneumatic Slide Gate	TZMQ30X40	4
5	Automatic Packaging Machine (Belt Fedded typ	LSC-50-BZ	1
6	Sewing Mashine and Belt Conveyor		1
7	Dust Collector Including Air Lock	TBLMy8	1
8	Air Aspiration Fan	4-72-3.2A	1
<u>Auxillary System</u>			
1	Liquid Adding Mashine	SYTZ30A	1
2	Liquid Adding PIPING System		1
3	Air Compressor	SA-15A	1
	Capacity 2300 lit/min. 0.85MP;		1
4	Compressed Air Filer-Main Pipes	AF-C-004D	1
	compressed Air Filer-Air Receiving Pipe	MF-T-004D	1
5	Freezing Dryer	DS3-002GF	1
6	Air Storage Tank		1
7	BOILER AND ACCESSORIES	WNS 1.0-1.0-Y	1
	Including Vertical Steam Boiler (1.0T/H) Fuel: Diesel oil		
	Burner Electronical control Cabinet, Meters & Valves, Water Feeding Pump,		
	Water Treatment, Chimney, stream seperator On Site Installation material		
	Inside Broiler room.		
8	ELECTRICAL HOST		2
	Including Nacelle and Orbit		
	TRUCK SCALE		2
	Including Electro-display, printer e.t.c		
9	Laboratory equipment		variuos



Constructio	840	M2	
Item	Description	Unit	Quantity
I	Main structure	T	78
	Including:		
	1. Column, Grider		
	2. Manufacturing Cost		
	3. Sand Spraying, Rust Removalment		
	4. Premier Paint		
II	Purline	T	12
	Including:		
	1. Purline Material		
	2. Manufacturing Cost		
	3. Galvanization		
III	Coloured Plate Part	M ²	1,568
	Including:		
1	Roof Plate		
2	Wall Structure Color Board		
3	Edge connection		
IV	Door, Window part		
	Including:		
	1. Color Steel sheet curling Door	M ²	9
	2. Molded Steel Window	M ²	72
V	Support Part (including the fabrication fee, paint and rust- removing		
	Including:		
	1. supporting Plate, paint, fabrication	T	25
	2. chequered plate, paint, fabrication	T	18
	3. Stair, paint, fabrication	T	13
VI	Connection Parts		
	1. High-tensity Bolt	SET	3,900
	2. Normal Bolt	SET	6,000
	3. Normal Nut	SET	6,000
	4. Bolt	SET	10,000
	5. Sealing Glue	PC	200
VII	Auxillary	M	23
	1. Channel	M	98
	2. Water pipe	M ²	8
	3. Conopy		



Raw Material Warehouse and Steel Structure Material

Project Name	FINISHING PRODUCT WAREHOUSE		
	MATERIAL LIST		
Construction Area	About 2400	M ²	
Item	Description	Unit	Quantity
I	BEAMS AND COLUMNS		
I	Column, Beans	T	55
Subtotal			

II	Purline		
I	Purline Material	T	18
Subtotal			

III	Coloured Plate Part		
I	Coloured sheet for wall and roof	M ²	3300
Subtotal			

IV	Door, Window Part		
1	Coloured Plate Shutter	M ²	40
2	Molded Steel Window	M ²	130
Subtotal			

v	Support Part		
1	Supporting	T	8
Subtotal			

VI	Connection Parts		
1	High-tensity Bolt	Set	1000
2	Normal Nut and Bolt	Set	3000
3	Self-screwing Bolt	Set	14000
4	Silcone	Pc	80
Subtotal			

VII	Auxillary		
1	Channel	M	80
2	Water Drainage Pipe	M	80
3	Awning	M ²	20
Subtotal			

VIII	DESIGNING		
I	ANCHOR BOLT	PCS	250
Subtotal			



RAW MATERIAL WAREHOUSE MATERIAL LIST			
Construction Area	About 1500	M ²	
Item	Description	Unit	Quantity
I	BEAMS AND COLUMNS		
I	Column, Beams	T	38
Subtotal			

II	Purline		
I	Purline Material	T	15
Subtotal			

III	Coloured Plate Part		
I	Coloured sheet for wall and roof	M ²	2200
Subtotal			

IV	Door, Window Part		
1	Coloured Plate Shutter	M ²	40
2	Molded Steel Window	M ²	100
Subtotal			

v	Support Part		
1	Supporting	T	6
Subtotal			

VI	Connection Parts		
1	High-tensity Bolt	Set	800
2	Normal Nut and Bolt	Set	2000
3	Self-screwing Bolt	Set	10000
4	Silcone	Pc	50
Subtotal			

VII	Auxillary		
1	Channel	M	80
2	Water Drainage Pipe	M	100
3	Awning	M ²	20
Subtotal			

VIII	DESIGNING		
I	Designing		
Subtotal			



Project-Installation Tools

NO	ADESCRIPTION	UNIT	QTY	REMARKS
1	Ethine container with pressure reduction valve and meter	set	4	
2	Oxygen container with pressure reduction valve and meter	set	4	
3	Bonding wire (length : 200m)	Pcs	200M	3*6
4	Torch for steel plate cutting	Pcs	4	
5	Polishing Mashine (Dia. 125mm)	set	2	
6	Hand-hold Electric Drill with Drills: 5.5mm, 8mm, 10mm, 12mm/5pcs each		3	GBM13RE
7	Electric hummer		1	GBH2-26E
8	electric welding machine (Including at Least 30 m wire-35mm ²)	set	3	E4
	leading line		100*	35mm ²
9	electric welding machine (Including at Least 30 m wire-35mm ²)	set	2	E5
	leading line		60	50mm ²
10	Crane: Extension Length: 38m, Rated Lifting Weight:50T:		1	
11	Manual Lift (10T) with 6M Long Wire	set	10	
12	Manual Lift (5T) with 6M Long Wire		5	
13	Manual Lift (3T) with 6M Long Wire		3	
14	Electric Wrench	set	4	
15	Socket head 13mm	set	2	
	Socket head 14mm	set	2	
	Socket head 15mm	set	2	
	Socket head 16mm	set	2	
	Socket head 17mm	set	2	
	Socket head 18mm	set	2	
16	hemp rope (diameter :18mm model : 16M/pcs)	Pcs	2	3 Tons
17	hemp rope (diameter :22mm model : 16M/pcs)	Pcs		5 Tons
18	Hemp Rope For Equipments Lifting (length : 3m/pcs)	Pcs	6	5 Tons
19	glass cement spout gun	Pcs	3	
20	safety Belt	Pcs	16	
21	safety helmet	Pcs	16	
22	welding electrode holder	Pcs	10	300A.
23	welding electrode holder	Pcs	5	500A
24	face shield for welding	Pcs	10	
25	glove for welding	Pair	20	
	open and wrench 13mm	set	6	
	open and wrench 14mm	set	6	



26	open and wrench 15mm	set	6	
	open and wrench 16mm	set	6	
	open and wrench 17mm	set	6	
	open and wrench 18	set	6	
27	monkey wrench (36mm)	set	2	15'
28	cruciform screw driver	Pcs	6	6'
29	screw driver	Pcs	6	6'
30	levelling rod	Psc	1	500
	levelling rod		1	600
	levelling rod		1	1000
31	Plier	Pcs	6	



2	ELECTRICAL & EQUIPMENT		
1	Generator	3	NOs
2	Electric Transformer	2	NOs
3	Electric Power Factor	2	NOs
4	Industrial Control Panel	2	NOs
5	Electrical stablizer	2	NOs
6	TPN Panel board 5way 1000A MCCB	3	NOs
7	1000V Low voltage Control panel	3	NOs
8	Coppeer Bar	100	Metres
9.	4x2mm ² pvc/sw/pvc copper cable	2,000	Metres
10.	4x10mm ² pvc/sw/pvc copper cable	600	Metres
11.	4x16mm ² pvc/sw/pvc copper cable	600	Metres
12.	4x25mm ² pvc/sw/pvc copper cable	600	Metres
13.	4x90mm ² pvc/sw/pvc copper cable	500	Metres
14.	4x120mm ² pvc/sw/pvc copper cable	500	Metres
15.	4x150mm ² pvc/sw/pvc copper cable	500	Metres
16.	4x185mm ² pvc/sw/pvc copper cable	400	Metres
17.	4x240mm ² pvc/sw/pvc copper cable	300	Metres
18.	4x400mm ² pvc/sw/pvc copper cable	300	Metres
19.	One gang 13A switch socket	45	NOs
20.	32A triple pole insulators	5	NOs
21.	One gang 20A single pole switches	20	NOs
22.	4X1 X 14mm ² PVC cable c/w 20m	1,500	Metres
23.	3X1 X 4mm ² PVC cable c/w 20m	335	Metres
24.	3X1 X 2.5mm ² PVC cable c/w 20m	600	Metres
25.	3X1 X 1.5mm ² PVC cable c/w 20m	10,000	Metres
26.	3X1 X 2.5mm ² PVC cable c/w 20m	1,800	Metres
27.	1223 Single batten(1x36W) Fluorescent	60	NOs
28.	1232 twin batten (2x36) Fluorescent fitting	60	NOs
29.	Metal box for gang switch	50	NOs
30.	20mm Diameter pvc Conduit	25,850	Metres
31.	4way 100A/300A integral RCO, Distribution board.	6	NOs
32.	8way 100A/300MA Intergral RCD, Distribution board	8	NOs
3	BUILDING MATEERIALS		
1.	Cement in tones	1,700	TOnes
2.	Iron Bars in Ton		
	(i) 16 mm	200	TOnes
	(ii) 12mm	100	TOnes
	(iii) 10mm	50	TOnes
3.	C.G. Iron Sheet 28g		



(i) 3 m	8,500	NOs
(ii) 2.5m	8,000	NOs
(iii) 2m	6,000	NOs
4. C.G. Through Iron sheet 6m	3,000	NOs
5. Ceramic Tiles	6,000	Sq Meter
6. Aluminium Casement available in 6m	3,500	NOs
7. Hollow steel Section available in 6m		
(i) ¾" X ¾" Squire Pipes	2,000	NOs
(ii) 1" X 1" Squire pipes	8,300	NOs
(iii) 2" Black Pipes	1,500	NOs
(iv) 3" Black pipes	6,000	NOs
(V) 1-Sections	2,500	NOs
(vi) 15cm x 15 Angle Lines	4,300	NOs
(vii) Z-Section	1,850	NOs
8. 25 mm Chip boards in 1.2 x 2.4m	1,400	NOs
9. M.S. Plates		
(i) 8mm	2,800	NOs
(ii) 10mm	2,200	NOs
10. Steel Structure Building - Complete Column/Z-Purlin and Roofing sheets	2	NOs

4 ROOFING COVERING

1. Roofing Tiles	4,435	NOs
2. Ceiling Material		NOs
i. Gypsum Boards 4' x 8'	300	NOs
ii Corner Runners	350	NOs
iii Gypsum Filter (putty)	800	NOs
iv Gypsum Tape.	350	NOs
		NOs
		NOs
		NOs
5 PAINTS:		
I Water color paint in 20 Ltr	250	NOs
ii Oil paint in 20 Ltr	75	Tins
iii Bituminous Paint in 20 Ltr	15	Tins

6 VEHICLES

1. Toyota Land Cruiser Hand Top	2	NOs
2. Mitsubishi Trucks (light truck)	3	NOs
4. Stuff Bus- Toyota Coaster	3	NOs
5. Toyota Land Cruiser P-Up (Single Cabin)	2	NOs
6. Nissan patrol	2	NOs

7 PLUMBERING



1. Water Pipes 15 mm	200	Roll
2. Tees 15mm	45	NOs
3. Elbows 15	60	NOs
4. Water pipes 20 mm	200	Roll
5. Tees 20 mm	30	NOs
6. Elbows 20 mm	32	NOs
7. Reducer 15 x20 mm	6	NOs
8. Gate Valve 15mm	7	NOs
9. Gate Valve 20mm	15	NOs
10. Copper pipe tails 15 mm	60	NOs
11. Connector 15 mm	8	NOs
12. Flexible connector	50	NOs
8 DRAINAGE		
a) UPVC Pipes 100mm	25	NOs
b) Sweep Bend 100 mm	12	NOs
c) Inspection plug 100 mm	15	NOs
d) Galvanised Pipeas 40 mm	200	NOs
e) Tree 40 mm	25	NOs
f) Bend 40 mm	15	NOs
g) Vent Crown 100mm	4	NOs
h) Nahan Trap	15	NOs
i) Gull Trap	8	NOs
9 EQUIPMENT & ANCILLARIES.		
(a) 5,000 Ltrs capacity "Simtank"['	8	NOs
(b) Hot water cylinder 10 Ltr	6	NOs
(c) Imported wooden Door	35	NOs
(d) Internet unit & Accessories	2	NOs
(e) CCRT Security System	2	NOs
(f) CCRT Security camera	32	NOs
(g) Panasoic PBX System (Extension)	2	NOs
(h) pansonic Table phone Line	30	NOs
(i) Network cables	2,000	Metres
(j) Submersible water Pump	3	NOs
(K) Change Over Switch	5	NOs





TANZANIA INVESTMENT CENTRE

Shaaban Robert Street, P.O. Box 938, Dar Es Salaam, Tel. +255 22 2116328-31, Fax: +255 22 2118253

RECEIPT REC005404

No. 000175

Received from : SAIBABA PELLET CO. LTD

Address P. O. Box 1184 Dar Es Salaam

Received the sum of (In words): SEVEN HUNDRED FIFTY AND ZERO CENTS ONLY

Being payment in respect of : CERTIFICATE OF INCENTIVES

Amount : USD 750.00

Cash / Cheque No: D/Depo 11

Date : 29-Nov-2011



BUisso

Receiving Officer



INC

[Faint, illegible handwritten text and markings are scattered across the lower half of the page, including a signature-like scribble at the bottom left and various small marks and lines.]



National Bank of Commerce Limited

Head of Corporate Banking

P. O. Box 1863, Dar es Salaam, Tanzania
Infosys House, Plot17 Mwindu Lane - Kinondoni
Tel: +255 (0) 22 2666815
Fax: +255 (0) 22 2666062
Swift address: NLCBTZTX
E-mail: corpbanking@nbctz.com
www.nbctz.com

7th December, 2011

The Director General,
Tanzania Investment Centre
Shaaban Robert Street,
P.O. Box 938
DAR ES SALAAM

RE: MANUFACTURING PLANT FOR PELLET ANIMAL FEEDS - SALIBABA PELLET CO.LTD

We refer to the above subject.

We write to advise you that we are in receipt of Business Plan for the proposed project whereby the sponsors /our clients are seeking financial support from the bank.

The Bank is seriously considering a Term Loan facility in favour of the clients to part finance the project with a total investment cost of USD 2.345Million. If the application is successful we would be able to start financing the project soon.

It is expected that you would as well play a vital role in supporting our clients in this particular project

Yours Faithfully
NBC LTD


Norbert Chellango
Relationship Manager


Manfred Darr
Ag. Head of Corporate Banking

National Bank of Commerce Limited Reg. No. 32700

DIRECTORS: Dr. M. J. ASSAD* (Chairman), A. ST .V. DE LA RUE**** (Non-Executive),
L. N. MAFURU* (Managing-Executive), F. J. DU TOIT** (Non-Executive), J. J. GROBLER** (Non-Executive),
E. B. J. LAURENTINO*** (Non-Executive), A. R. MPUNGWE* (Non-Executive), S. C. MSANGI* (Non-Executive),
A.P. VAN JAARSVELD** (Executive), D. J. BRITS** (Non-Executive), C. RUBAMBE* (Company Secretary).

(* TANZANIAN, ** SOUTH AFRICAN, *** BRAZILIAN, **** BRITISH)

AFFIDAVIT

I, **THEODORA HILLARY SHOO**, Christian Adult of P.O. Box 11815, DAR ES SALAAM, who is the holder of all that piece of Land with Title No. 85792. L.O. No. 423611, Plot No. 60 and 61 at Mapinga, Bagamoyo District Coast Province do swear and state that I give my free consent for the landed property to be transferred gratis to the Company known as **SALIBABA PELLET COMPANY LIMITED** of P.O. Box 11813, DAR ES SALAAM in which I hold shares.

SWORN to and **DELIVERED** before me
by the Said **THEODORA HILLARY SHOO**
who is known to me personally this
2nd day of December, 2011



.....
DEPONENT

NAME: RICHARD HENRY MSECHU

SIGNATURE: 

ADDRESS: P.O. BOX 3216, DAR ES SALAAM

QUALIFICATION: ADVOCATE



AFFIDAVIT

I, **HILLARY ELISHIFWAYA SHOO**, Christian Adult of P.O. Box 11815, DAR ES SALAAM, here by swear and state that I have no objection that parcel of Land with Title No. 85792. L.O. No. 423611, Plot No. 60 and situated at Mapinga, Bagamoyo District Coast Region when is lawfully held by my spouse **THEODORA HILLARY SHOO**, to be transferred to **SALIBABA PELLET COMPANY LIMITED** of P.O. Box 11815, DAR ES SALAAM in which I am a lawful shareholder.

SWORN to and **DELIVERED**

by the Said **HILLARY ELISHIFWAYO SHOO**

who is known to me personally this

2nd day of December, 2011



DEPONENT

NAME: RICHARD HENRY MSECHU

SIGNATURE:.....

ADDRESS: P.O. BOX 3216, DAR ES SALAAM

QUALIFICATION: ADVOCATE



TANZANIA

THE LAND ACT 1999
(NO. 4 OF 1999)

CERTIFICATE OF OCCUPANCY

(Under Section 29)

Date of Issue:

Title Number:

85 792

Land Office Number: 423611.

Land: PLOT NO. 60 & 61 AT MAPINGA IN BAGAMOYO DISTRICT.

Term:

SIXTY SIX



THE UNITED REPUBLIC OF TANZANIA
MINISTRY OF LANDS AND HUMAN SETTLEMENTS DEVELOPMENT



LAND REGISTRY,
P.O.Box 1191,
Dar es Salaam.
Date:----- February, 2010

Telegrams: LANDS
Telephone: 2121241-9
In reply please quote:

Ref. No. LR/T 85792
THEODORA HILLARY SHOO
P. O. BOX 1185
BAGAMOYO

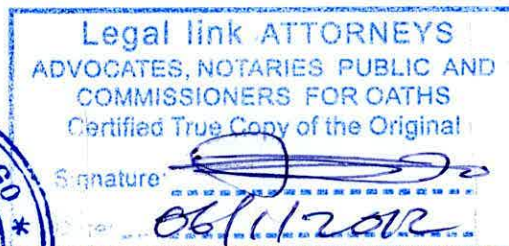
Sir/Gentlemen/Madam,

RE: TITLE NO: 85792 LAND OFFICE NO: 423611
PLOT NO.60 & 61 BLOCK MAPINGA BAGAMOYO

I have the honour to enclose herewith duplicate of the Certificate of Title Numbered as above please.

Ass
Mohet
REGISTRAR OF TITLES

Copy to: Commissioner for Lands
Your LD File No: 292372 refers



85792 THE UNITED REPUBLIC OF TANZANIA
25 January 2010
1:00 PM



M. Mwalimu
Senior Asst. Registrar of Titles

**THE LAND ACT OF 1999
(NO.4 OF 1999)
CERTIFICATE OF OCCUPANCY
(Under Section 29)**

TANGANYIKA STAMP DUTY ACT.
Stamp Duty Shs. 1,000,000/- Paid
Receipt No. 35388242
of 20/7/2009
M. Mwalimu
Stamp Duty Officer

TANGANYIKA STAMP DUTY ACT
Stamp Duty Shs. 267,000/- Paid
on original Receipt No. 35388242
of 20/7/2009
M. Mwalimu
Stamp Duty Officer

85792
Title No.
LO.NO.423611
L.D.No:BAG/LD/8563

The 25th day of Jan Two thousand and Nine. *ten*

THIS IS TO CERTIFY that THEODORA HILLARY SHOO of P.O. BOX 1185, Bagamoyo (hereinafter called "the occupier") is entitled to the Right of Occupancy (hereinafter called the Right) in and over the land described in the schedule hereto (hereinafter called "the land") for a term of **sixty six (66) years** from the **first day of January two thousand and nine** according to the true intent and meaning of the **Land Act** and subject to the provisions thereof and to the regulations made thereunder and to any enactment in substitution therefor or amendment thereof and to the following special conditions:

1. The occupier having paid rent up to the thirtieth day of **June, 2009** shall thereafter pay rent of Tanzania shillings five hundred and thirty eight thousand (TShs.538,000/=) **only**, a year in advance on the first day of July in every year of the term without deduction **PROVIDED** that the rent may be revised by the Commissioner for Lands.

Legal link ATTORNEYS
ADVOCATES, NOTARIES PUBLIC AND
COMMISSIONERS FOR OATHS
Certified True Copy of the Original
Signature: *[Signature]*
Date: 02/11/2012



2. The Occupier shall:-

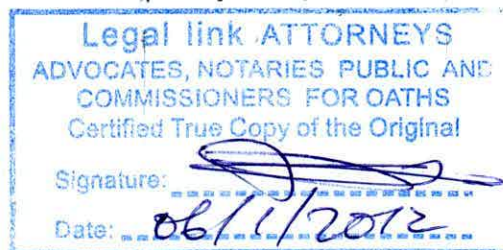
- a) Be responsible for the protection of all beacons on the land throughout the term of the Right. Missing beacons will have to be re-established at any time at the occupier's expenses as assessed by the Director responsible for Surveys and Mapping.
- b) Do everything necessary to preserve the environment and protect the soil and prevent soil erosion on the land and do all things which may be required by the authorities responsible for environment to achieve such objective.
- c) Buildings to be in permanent materials
- d) Submit building plans to the **Bagamoyo Township Authority** within six months from the date of the commencement of the Right
- e) Begin construction within six months after approval of plans
- f) Complete the buildings within thirty six months from the date of the commencement of the right

3. **USER:** The land and buildings to be erected thereon shall be used for **Industrial Services Trade ; Use Group 'M'** Use class (b) as defined in the Town and Country Planning (use classes) Regulations, 1960 as amended in 1999.

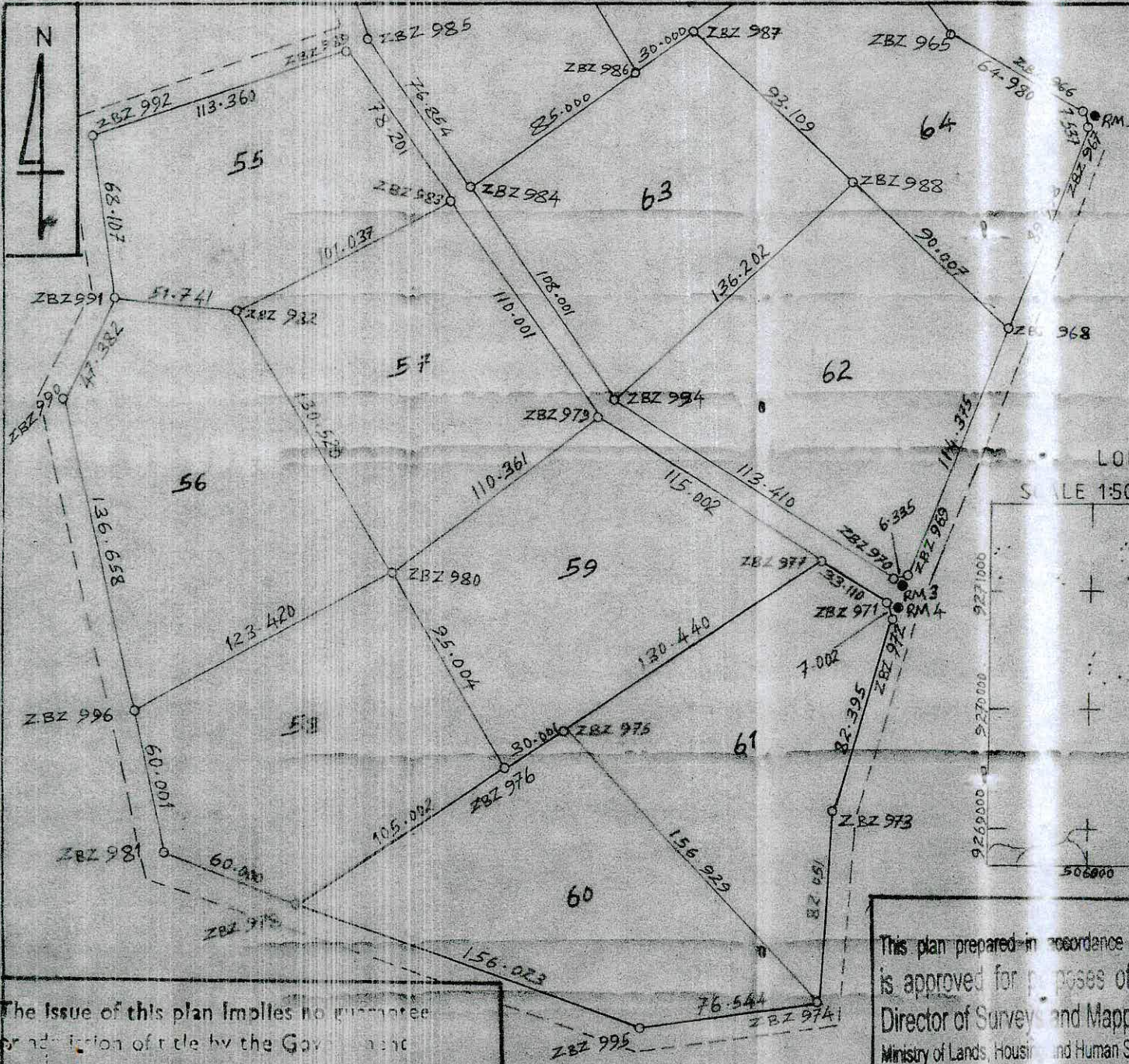
4. The Occupier shall not assign the Right within three years of date hereof without the prior approval of the Commissioner

5. The occupier shall deliver to the Commissioner for Lands notification of disposition in prescribed form before or at the time the disposition is carried out together with the payment of all premia, taxes and all dues prescribed in connection with that disposition.

6. The President may revoke the Right of Occupancy for good cause or in public interest



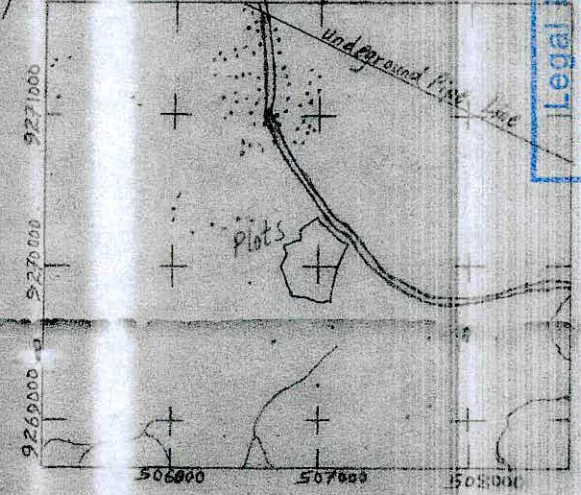
BAGAMOYO DISTRICT



LOCATION MAPINGA
 BLOCK /
 PLOT NO. 60 /
 L.O NO. 4238 /
 AREA 2.561 /



LOCATION SKETCH
 SCALE 1:50,000 SHEET 186/1



Legal Link Attorneys
 ADVOCATES, NOTARIES, PUBLIC AND
 COMMISSIONERS FOR OATHS
 Certified True Copy of the Original
 Signature: [Signature]
 Date: 08/11/2012

The Issue of this plan implies no guarantee or admission of title by the Government

This plan prepared in accordance with Registered plan No. 53038 is approved for purposes of the Land Reg. Ordinance
 Director of Survey and Mapping, [Signature], Date: 08/11/2012
 Ministry of Lands, Housing and Human Settlement Development Dar es Salaam


SCHEDULE

ALL that piece of land known as **Plot No.60 & 61** situated at **Mapinga** in **Bagamoyo District** containing two point five six one (2.561) hectare shown for identification only and edged red on the plan attached to this Certificate and defined on the Registered Survey Plan Number **53038** deposited at the Office of the Director for Surveys and Mapping at Dar es Salaam.

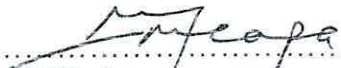
Given under my hand and **official seal** the day and year first above written.


ASST. COMMISSIONER FOR LANDS

I, **THEODORA HILLARY SHOO** the within named **HEREBY** accept the terms and conditions contained in the foregoing Certificate of Occupancy.

SIGNED and **DELIVERED** by the said)
THEODORA HILLARY SHOO who is)X 
Known to me personally / identified to me)
by)
the latter being known to me personally in)
my presence this 14th day of 12 2009)

Witness's:

Signature: 
Postal Address: 7042 DSM
Qualification: Advocate



Legal link ATTORNEYS
ADVOCATES, NOTARIES PUBLIC AND
COMMISSIONERS FOR OATHS
Certified True Copy of the Original
Signature: 
Date: 06/12/2009



TICC/PP.10/042130/3

22th November, 2011

Managing Director,
Salibaba Pellet Co. Ltd.,
P.O. Box 1184,
DAR ES SALAAM

**RE: CERTIFICATE OF INCENTIVES FOR INVESTMENT IN THE
ESTABLISHMENT OF MAUFACTURING PLANT FOR PELLET ANIMAL
FEEDS**

We wish to acknowledge receipt of your project proposal of establishing manufacturing plant for Pellet animal feeds and distributing them in Tanzania as presented in the TIC P.A. 1 Form No. 09644 and Feasibility Study with a projected investment of USD 2.345m.

We have studied your project proposal and we are pleased to inform you that your investment proposal is now officially registered and therefore your project will be granted a CERTIFICATE OF INCENTIVES, given under authority conferred upon TIC under Part III, Section 17 (1-8) of the Tanzania Investment Act, 1997. In order to enable TIC prepare your Certificate of Incentives, You will be required to submit the following:-

- Bank Reference for equity funding or a letter from Bank/Financial Institution that a loan is granted or is under consideration as required by Section 17(3) (f) of Tanzania Investment Act,1997.
- Certified document showing evidence of Land ownership for the location of the project.

You will also be required to submit to the Centre a Progress Report on the implementation of the project after every six months for our information and review. Guidelines for the preparation of the report are contained in annexure 2 also attached to this letter. Please do not hesitate to contact the Centre for any clarification if the need arises. Please also note that a facilitation fee equivalent to US\$ 750.00 is payable at the ruling exchange rate before your Certificate of Incentives is prepared. Please make deposit direct to the bank as per bank details below:-

.../2

TICC/PP.10/042130/3

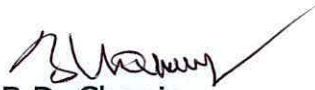
22th November, 2011

*Tanzania Investment Centre
Standard Chartered Bank (T) Ltd
US Dollar A/C 8702006002000
T.Shs A/C 0102006002000*

We wish you every success in the implementation of the project.

Yours sincerely,

TANZANIA INVESTMENT CENTRE



B.D. Chonjo

FOR: EXECUTIVE DIRECTOR

Copy to: Permanent Secretary,
Ministry of Finance,
P. O. Box 9111,
DAR ES SALAAM

Permanent Secretary,
Ministry of Industry, Trade and Marketing,
P.O. Box 9503,
DAR ES SALAAM

Commissioner General,
Tanzania Revenue Authority,
P. O. Box 11491,
DAR ES SALAAM

TICC/PP.10/042130/8

8th February, 2016

Hill Group Ltd.,
P. O. Box 253,
Bagamoyo.

**RE: APPLICATION FOR EXTENDING CERTIFICATE OF
INCENTIVES NO. 042130**

Please refer the heading above.

We acknowledge receiving your application letter dated 28th August 2015. After going through your application we have noticed that project implementation period is from November 2011 up to October 2014 and the operative date is November, 2014.

Please note that, if the project implementation period would have been extended for one year your project would have been eligible to enjoy fiscal incentives only one month from the date which your application is being submitted at the Centre.

That being the case, we regret informing you that, your application could not be considered.

Thanking you for your cooperation.



Dotto Stanley
For: Executive Director

7



P.O BOX 253, BAGAMOYO Coast Region, Plot No. 62 and 64, Mapinga - Bagamoyo Tel: +255 784 617 565, +255 784 417 721 +255 655 617 565, +255 732 921 249, E-mail: hillpackaging@gmail.com/info@hillgroup.co.tz Website: www.hillgroup.co.tz

28th August, 2015

EXECUTIVE DIRECTOR
TANZANIA INVESTMENT CENTRE
B.O.BOX 938
DAR ES SALAAM
Sir/Madam



RE: REQUEST FOR TIC RENEWAL

The heading above is highly concern. Salibaba Pellet is the manufacturing Company with its activities located in Mapinga Bagamoyo District. It is owned and Managed by local Tanzanian Investor. We hold TIC Certificates No: 042130.

With TIC Certificates of Incentives we have managed to expand our business both in terms of production capacity and provide employments to about 45 local Tanzanian with two technical experts.

We request for the renewal of our Certifiante which expires on November 2014. We are ont process of importing Machines for Phase one expansion of our plant

Thank you in advance as you takes your valuable time to consider my application. Attached find the progress report and plant overview pictures.

Looking forward to hear from you soon.



Sincerely yours

SALIBABA PELLET CO. LTD.
P. O. Box 253
BAGAMOYO, COAST REGION

Hillary Shoo
Managing Director



SALIBABA PELLETT CO. LTD

PROGRESS REPORT

1. INTRODUCTION

Salibaba Pellet is the Limited Liability Company Incorporated in the United Republic of Tanzania with Certificate of Incorporation No: 85855 dated 15th September 2011. The Company holds TIC Certificates No: 042130 registered on 9th January 2012. The company objectives was to establish Pellet Feed manufacturing plant in Mapinga area, Bagamoyo Cost Region

We wish to submit our project implementation report for the period from January 2012 to November 2014

2. PLANNED ACTIVITIES.

As part of project Implementation Company managed to put up feed mill plant and machinery and start up production by year 2013.

Company planned to start up phase one expansion of its Industry between 2015 and 2017 putting up new Factory premises , set new plant and machinery as well as to start up production in 2017.

The status of planned activities is as follows.

- i. Company manage set up modern Pellet Feed Mill in Mapinga area
- ii. We have managed to import machinery, installation has been done and production process has taken place hence we are now in phase one expansion as planned.
- iii. Company purchase motor vehicle for its daily activities, also manage to set up full furnished administration office.

3. PROJECT FINANCIAL EXPENDITURE TODTE.

Land building		2,640,000,000.00
Plant and machinery		2,637,834,783.00
Motor vehicle		45,116,933.00
Office equipment		20,289,504.00
Total asset		5,343,241,220.00

4. PROJECT FINANCING

Equity		1,000,000,000.00	
Loan		1,500,000,000.00	
Contribution towards Capital		2,843,241,220.00	

5. In implementing project management has encountered some problems but most of them were solved. Most of problems have been due to bureaucratic behavior of government officials in all levels. In solving this government needs to improve its working culture in all of its institutions and agencies to be more positive as we aim to improve our national economic growth.

6. FUTURE PLANS.

As part of our business plan implementation we aim:

- i. To accomplish the planned activities.
- ii. To acquire new 10mt/hr complete Pellet feed mill Plant.
- iii. To Put up SOLVENT EXTRACTION Soya Plant
- iv. To Put up Full Fat Soya Press Plant
- v. Extend our feed mill workshop.
- vi. To acquire more distribution trucks.

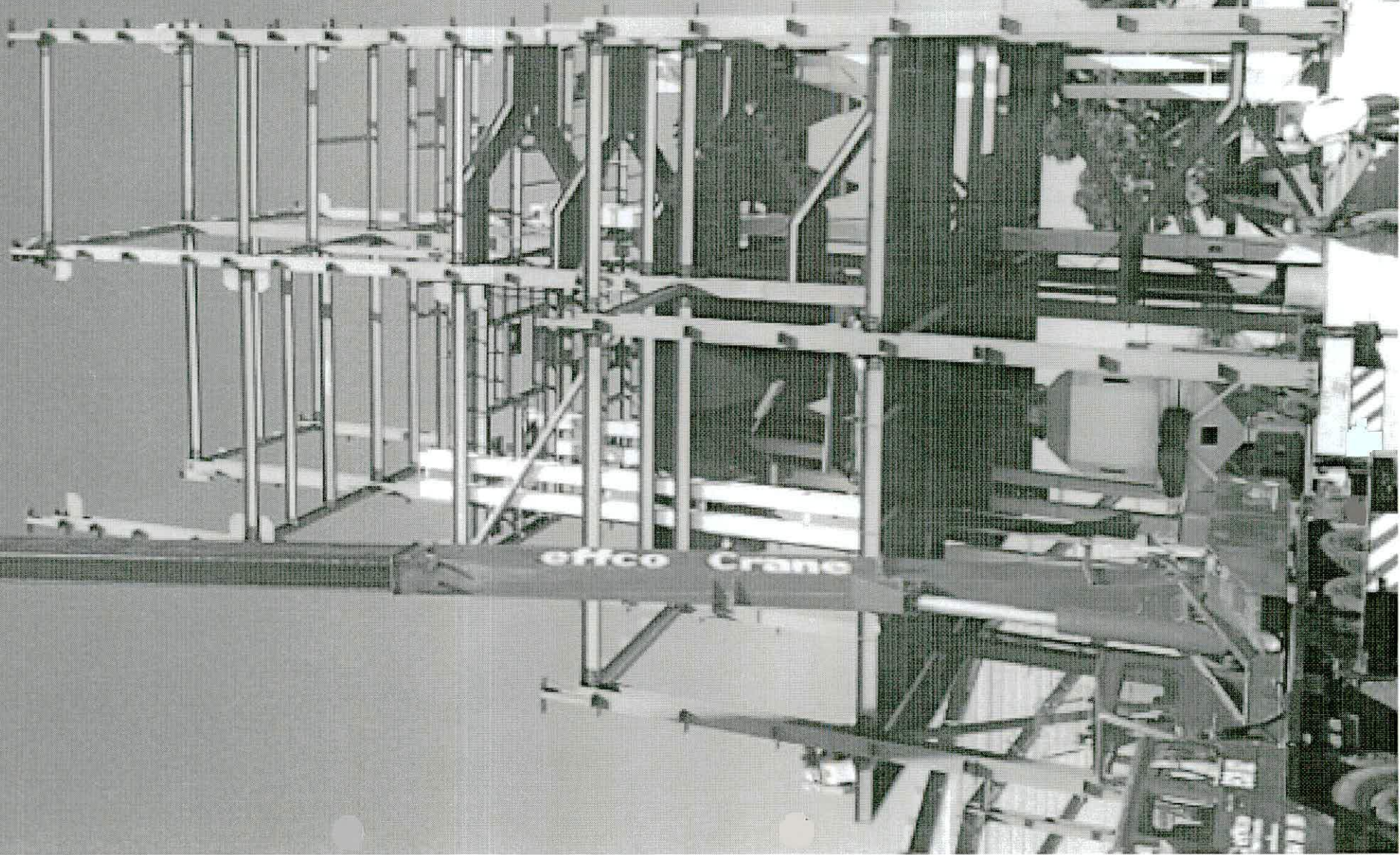
SALIBABA PELLET CO. LTD.
P. O. Box 253
BAGAMOYO, COAST REGION



SALIBABA PELLET CO. LTD.
P. O. Box 253
BAGAMOYO, COAST REGION



SALIBASA PELLET CO. LTD.
P. O. Box 233
BAGAMOYO, COAST REGION





TANZANIA REVENUE AUTHORITY

TRA/CE/C/P.20/8/2093

20th April, 2012

The Managing Director,
M/S Salibaba Pallet co Ltd,
P. O. Box 216,
Dar es Salaam.

Dear Sir,

**RE: DUTY/VAT EXEMPTION ON CAPITAL/DEEMED CAPITAL GOODS-
CERTIFICATE OF INCENTIVES OF NO 042130 OF 29.4.2012**

We are writing in response to your letter dated 27.3.2012 as supported by the letter ref. **TICC/PP .10/042130/6** of 29.3.2012 from Tanzania Investment Centre regarding the captioned subject.

We hereby approve and submit a **twelve-page list** of capital deemed capital goods for establishment and facilitation of the project with the certificate of incentives mentioned above. However, it should be noted that, locally manufactured items are to be purchased locally and items therein deleted could not be approved because they are not among items which are eligible for exemption under your project.

The approved goods will be subject to 0% import duty and VAT relief under the 3rd Schedule to the VAT Act, cap 148; subject to completion of form VAT 224 duly approved by the commissioner for customs and excise.

Sincerely yours,

Narcis Lumumba

FOR: COMMISSIONER FOR CUSTOMS AND EXCISE

JCM

c.c. Manager –Cost Tax Regional

c.c. Manager - Customs Service Centre

✓ c.c. Executive Director,
Tanzania Investment Centre,
P. O. Box 938,
Dar es Salaam

ISO 9001:2008 Certified

CUSTOMS & EXCISE DEPARTMENT

Sokoine Drive, P.O. Box 9053, Dar es Salaam, Tanzania

Tel: 255-22-2117765 or 255-22-2127783/4/6/8 Fax: 255-22-2138878/2135193

EQUIPMENTS LIST			
NO	DESCRIPTION	MODEL	QTY
	COMPLETE FEED MILL PLANT		2
	<u>1. Raw material Receiving System</u>		
1	Granule Receiving system & Rall		1
2	Air Cover		1
3	Bucket Elevator	TDTGk40/23	1
4	Precleaner	SCQY63A	1
5	Stainless Magnet Sleeve	TCXT20	1
6	Pneumatic Two Way Value	TBDQ25X25/45	1
7	Powdery material Receiving & Roll		1
8	Air Cover		1
9	Bucket Elevator	TDTGk40/23	1
10	Mash Precleaner	SCQZ60X50X80A	1
11	Stainless Magnet sleeve	TCXT20	1
12	Rotary Distributor	TFPX6-200A	1
13	Dust Collector with Air lock	TBLMb21	1
14	Fan		1
	<u>2.Grinding system</u>		
1	Pre-Granding Bin	10m3/Bin	2
2	High Level Indicator		2
3	Low Level Indicator		2
4	Preumatic Slide Gate	TZMQ30X40	2
5	Suger Hopper		1
6	Impeller Feeder with imported frequency invert	TWLY20X30	1
7	Hammermill	SFSP112X30	1

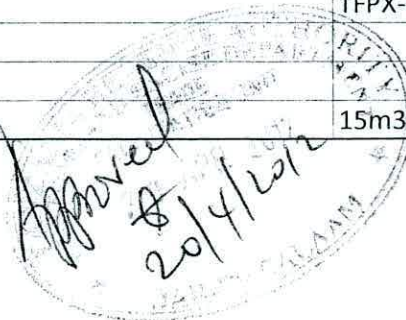
A circular stamp with text around the perimeter, including 'ARCHITECTS AND QUANTITY SURVEYORS' and 'DANMAK (T) LTD.'. In the center, there is a handwritten signature and the date '02/4/2012'.

A circular registration stamp for 'ARCHITECTS AND QUANTITY SURVEYORS' and 'DANMAK (T) LTD.'. The stamp includes the registration number 'QPL 1114.11/09'. Below the stamp is a rectangular box labeled 'Sign:' containing a handwritten signature.

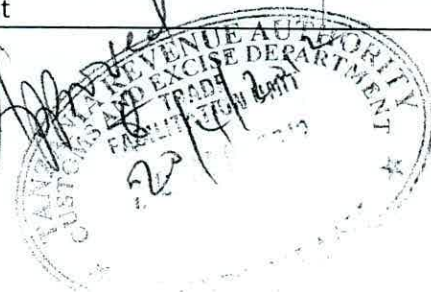
8	Control Panel on Site		1
9	Dust Collector without conical hopper	TBLMb12	1
10	Fan		1
11	Sediment chamber		1
12	Sealed Screw Conveyor	TLSSF25	1
13	Bucket Elevator	TDTGk40/23	1
14	Rotary Distributor	TFPX-8A	1
3. Proportioning And Mixing System			
1	Proportioning Bin		8
2	High Level Indicator		8
3	level low indicator		8
4	Major Screw Metering Discharger	TWLL20	6
	Minor Screw Metering Discharger	TWLL16	2
5	Batching Scale Hopper		1
	Capacity: 1000KG Per Batch;		1
	Pneumatic Scale Gate		1
	Computerized Batching System	LCP-PL(X)-1	1
	Dynamic Accuracy: $\pm 0.3\%$		
	including :		
	a. Weighing Hopper and support Structure;		
	b. Load cells;		
	c. Communiacation interfaces;		
	d.D/A (Electrical Signal and Digital Signal conversion Device):		
	e. Frequency inverter for Screw Discharge		
	f . Micro processor for proportioning system;		
6	Micro-ingredient intaking systesm	TBLMb4	1
	Pneumatic slide Gate		1
7	SLHSJ Double-shaft Paddle Batch Mixer	SLHSJ2	1
	1 Ton per batch		
	Model: SLHSJ2		
	Power: 18:5 kw		



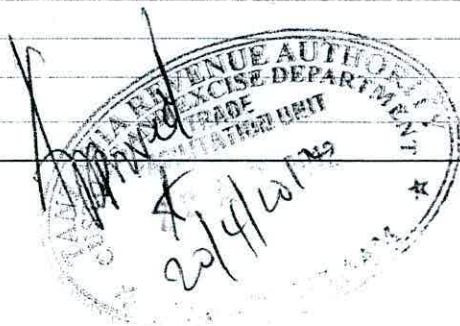
8	Suger Hopper		1
9	Drag Conveyor	TGSU20	1
10	Bucket Elevator	TDTGk40/23	1
11	Stainless Magnet Sleeve	TCXT20	1
12	Pneumatic Two Way valve	TBDQ25X25/45	1
<u>4. Pelleting System and Cooling System</u>			
1	Pellenting Bin		1
2	High Level Indicator IFM Brand Imported from German		1
3	Low Level Indicator IFM Brand Imported from German		1
4	Pneumatic Slide Gate	TZMQ40X30	1
5	Suger hopper		1
6	Screw Hopper		1
	MUTZ420 Conditioner (Matched with MUZL420	MUTZ420	1
	Pellet Mill Main Machine (including Die 3mm)	MUZL420III	1
7	Control pael On Site		
8	Counterflow Cooler (improved model)	SKLN19X19A	1
9	Cyclone Discharge Cooler		1
10	Airlock	TGFY9	1
11	Cooling Fan	4-72-6C	1
12	Muyang-UMT Crumber	MUSL24X110	1
13	Bucket Elevator	TDTGk40/23	1
14	Rota-Shake Sifter	SFJH110X2©	1
15	Rotary Distribution	TFPX-4A	1
<u>5. Bagging System</u>			
1	Finished product Bin	15m3/Bin	4



2	High level Indicator		4
3	Low Level Indicator		4
4	Pneumatic Slide Gate	TZMQ30X40	4
5	Automatic Packaging Machine (Belt Feeded typ	LSC-50-BZ	1
6	Sewing Mashine and Belt Conveyor		1
7	Dust Collector Including Air Lock	TBLMy8	1
8	Air Aspiration Fan	4-72-3.2A	1
<u>Auxillary System</u>			
1	Liquid Adding Mashine	SYTZ30A	1
2	Liquid Adding PIPING System		1
3	Air Compressor	SA-15A	1
	Capacity 2300 lit/min. 0.85MP;		1
4	Compressed Air Fileter-Main Pipes	AF-C-004D	1
	compressed Air Fileter-Air Receiving Pipe	MF-T-004D	1
5	Freezing Dryer	DS3-002GF	1
6	Air Storage Tank		1
7	BOILER AND ACCESSORIES	WNS 1.0-1.0-Y	1
	Including Vertical Steam Boiler (1.0T/H) Fuel: Diesel oil		
	Burner Electronical control Cabinet, Meters & Valves, Water Feeding Pump,		
	Water Treatment, Chimney, stream seperator On Site Installation material		
	Inside Broiler room.		
8	ELECTRICAL HOST		2
	Including Nacelle and Orbit		
	TRUCK SCALE		2
	Including Electro-display, printer e.t.c		
9	Laboratory equipment		variuos

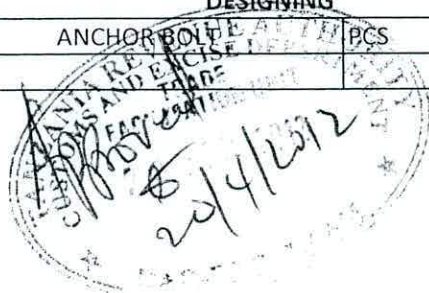


Item	Description	Unit	Quantity
I	Main structure Including: 1. Column, Grider 2. Manufacturing Cost 3. Sand Spraying, Rust Removalment 4. Premier Paint	T	78
II	Purline Including: 1. Purline Material 2. Manufacturing Cost 3 Galvanization	T	12
III	Coloured Plate Part Including: 1 Roof Plate 2 Wall Structure Color Board 3 Edge connection	M ²	1,568
IV	Door, Window part Including: 1. Color Steel sheet curling Door 2. Molded Steel Window	M ² M ²	9 72
V	Support Part (including the fabrication fee, paint and rust- removing Including: 1.supporting Plate,paint,fabrication 2. chequered plate,paint, fabrication 3. Stair, paint, fabrication	T T T	25 18 13
VI	Connection Parts 1. High-tensity Bolt 2. Normal Bolt 3. Normal Nut 4. Bolt 5. Sealing Glue	SET SET SET SET PC	3,900 6,000 6,000 10,000 200
VII	Auxillary 1. Channel 2. Water pipe 3. Conopy	M M M ²	23 98



Raw Material Warehouse and Steel Structure Material

Project Name	FINISHING PRODUCT WAREHOUSE		
MATERIAL LIST			
Construction Area	About 2400	M ²	
Item	Description	Unit	Quantity
I BEAMS AND COLUMNS			
I	Column, Beams	T	55
Subtotal			
II Purline			
I	Purline Material	T	18
Subtotal			
III Coloured Plate Part			
I	Coloured sheet for wall and roof	M ²	3300
Subtotal			
IV Door, Window Part			
1	Coloured Plate Shutter	M ²	40
2	Molded Steel Window	M ²	130
Subtotal			
v Support Part			
1	Supporting	T	8
Subtotal			
VI Connection Parts			
1	High-tensity Bolt	Set	1000
2	Normal Nut and Bolt	Set	3000
3	Self-screwing Bolt	Set	14000
4	Silcone	Pc	80
Subtotal			
VII Auxillary			
1	Channel	M	80
2	Water Drainage Pipe	M	80
3	Awning	M ²	20
Subtotal			
VIII DESIGNING			
I	ANCHOR BOLT	PCS	250
Subtotal			



RAW MATERIAL WAREHOUSE MATERIAL LIST			
Construction Area	About 1500	M ²	
Item	Description	Unit	Quantity
I BEAMS AND COLUMNS			
I	Column, Beams	T	38
Subtotal			

II Purline			
I	Purline Material	T	15
Subtotal			

III Coloured Plate Part			
I	Coloured sheet for wall and roof	M ²	2200
Subtotal			

IV Door, Window Part			
1	Coloured Plate Shutter	M ²	40
2	Molded Steel Window	M ²	100
Subtotal			

v Support Part			
1	Supporting	T	6
Subtotal			

VI Connection Parts			
1	High-tensity Bolt	Set	800
2	Normal Nut and Bolt	Set	2000
3	Self-screwing Bolt	Set	10000
4	Silicone	Pc	50
Subtotal			

VII Auxillary			
1	Channel	M	80
2	Water Drainage Pipe	M	100
3	Awning	M ²	20
Subtotal			

VIII			
I	Designing		
Subtotal			

REVENUE
DESIGNING & TRADE FACILITATION UNIT
20/4/2012

ARCHITECTS AND QUANTITY SURVEYORS
Donmak (T) Ltd.
QPL 711/4/11/09
Sign: [Signature]
REGISTRATION BOARD
TANZANIA

Project-Installation Tools

NO	ADESCRIPTION	UNIT	QTY	REMARKS
1	Ethine container with pressure reduction valve and meter	set	4	
2	Oxygen container with pressure reduction valve and meter	set	4	
3	Bonding wire (length : 200m)	Pcs	200M	3*6
4	Torch for steel plate cutting	Pcs	4	
5	Polishing Mashine (Dia. 125mm)	set	2	
6	Hand-hold Electric Drill with Drills: 5.5mm, 8mm, 10mm, 12mm/5pcs each		3	GBM13RE
7	Electric hummer		1	GBH2-26E
8	electric welding machine (Including at Least 30 m wire-35mm2)	set	3	E4
	leading line		100*	35mm ²
9	electric welding machine (Including at Least 30 m wire-35mm2)	set	2	E5
	leading line		60	50mm ²
10	Crane: Extension Length: 38m, Rated Lifting Weight:50T:		1	
11	Manual Lift (10T) with 6M Long Wire	set	10	
12	Manual Lift (5T) with 6M Long Wire		5	
13	Manual Lift (3T) with 6M Long Wire		3	
14	Electric Wrench	set	4	
15	Socket head 13mm	set	2	
	Socket head 14mm	set	2	
	Socket head 15mm	set	2	
	Socket head 16mm	set	2	
	Socket head 17mm	set	2	
	Socket head 18mm	set	2	
16	hemp rope (diameter :18mm model : 16M/pcs)	Pcs	2	3 Tons
17	hemp rope (diameter :22mm model : 16M/pcs)	Pcs		5 Tons
18	Hemp Rope For Equipments Lifing (length : 3m/pcs)	Pcs	6	5 Tons
19	glass cement spout gun	Pcs	3	
20	safety Belt	Pcs	16	
21	safety helmet	Pcs	16	
22	welding electrode holder	Pcs	10	300A.
23	welding electrode holder	Pcs	5	500A
24	face shield for welding	Pcs	10	
25	glove for welding	Pair	20	
	open and wrench 13mm	set	6	
	open and wrench 14mm	set	6	

20/4/2012

Sign: _____

26	open and wrench 15mm	set	6	
	open and wrench 16mm	set	6	
	open and wrench 17mm	set	6	
	open and wrench 18	set	6	
27	monkey wrench (36mm)	set	2	15'
28	cruciform screw driver	Pcs	6	6'
29	screw driver	Pcs	6	6'
30	levelling rod	Psc	1	500
	levelling rod		1	600
	levelling rod		1	1000
31	Plier	Pcs	6	



2 **ELECTRICAL & EQUIPMENT**

1	Generator	3	NOs
2	Electric Transformer	2	NOs
3	Electric Power Factor	2	NOs
4	Industrial Control Panel	2	NOs
5	Electrical stablizer	2	NOs
6	TPN Panel board 5way 1000A MCCB	2	NOs
7	1000V Low voltage Control panel	3	NOs
8	Coppeer Bar	3	NOs
9.	4x2mm ² pvc/sw/pvc copper cable	100	Metres
10.	4x10mm ² pvc/sw/pvc copper cable	2,000	Metres
11.	4x16mm ² pvc/sw/pvc copper cable	600	Metres
12.	4x25mm ² pvc/sw/pvc copper cable	600	Metres
13.	4x90mm ² pvc/sw/pvc copper cable	600	Metres
14.	4x120mm ² pvc/sw/pvc copper cable	500	Metres
15.	4x150mm ² pvc/sw/pvc copper cable	500	Metres
16.	4x185mm ² pvc/sw/pvc copper cable	500	Metres
17.	4x240mm ² pvc/sw/pvc copper cable	400	Metres
18.	4x400mm ² pvc/sw/pvc copper cable	300	Metres
19.	One gang 13A switch socket	300	Metres
20.	32A triple pole insulators	45	NOs
21.	One gang 20A single pole switches	5	NOs
22.	4X1 X 14mm ² PVC cable c/w 20m	20	NOs
23.	3X1 X 4mm ² PVC cable c/w 20m	1,500	Metres
24.	3X1 X 2.5mm ² PVC cable c/w 20m	335	Metres
25.	3X1 X 1.5mm ² PVC cable c/w 20m	600	Metres
26.	3X1 X 2.5mm ² PVC cable c/w 20m	10,000	Metres
27.	1223 Single batten(1x36W) Fluorescent	1,800	Metres
28.	1232 twin batten (2x36) Fluorescent fitting	60	NOs
29.	Metal box for gang switch	60	NOs
30.	20mm Diameter pvc Conduit	50	NOs
31.	4way 100A/300A integral RCO, Distribution board.	25,850	Metres
32.	8way 100A/300MA Intergral RCD, Distribution board	6	NOs
		8	NOs

3 **BUILDING MATEERIALS**

1.	Cement in tones	1,700	TOnes
2.	Iron Bars in Ton		
	(i) 16 mm	200	TOnes
	(ii) 12mm	100	TOnes
	(iii) 10mm	50	TOnes
3.	C.G. Iron Sheet 28g		



(i) 3 m	8,500	NOs
(ii) 2.5m	8,000	NOs
(iii) 2m	6,000	NOs
4. C.G. Through Iron sheet 6m	3,000	NOs
5. Ceramic Tiles	6,000	Sq Meter
6. Aluminium Casement available in 6m	3,500	NOs
7. Hollow steel Section available in 6m		
(i) ¾" X ¾" Squire Pipes	2,000	NOs
(ii) 1" X 1" Squire pipes	8,300	NOs
(iii) 2" Black Pipes	1,500	NOs
(iv) 3" Black pipes	6,000	NOs
(V) 1-Sections	2,500	NOs
(vi) 15cm x 15 Angle Lines	4,300	NOs
(vii) Z-Section	1,850	NOs
8. 25 mm Chip boards in 1.2 x 2.4m	1,400	NOs
9. M.S. Plates		
(i) 8mm	2,800	NOs
(ii) 10mm	2,200	NOs
10. Steel Structure Building - Complete Column/Z-Purlin and Roofing sheets	2	NOs

4 ROOFING COVERING

1. Roofing Tiles	4,435	NOs
2. Ceiling Material		
i. Gypsum Boards 4' x 8'	300	NOs
ii Corner Runners	350	NOs
iii Gypsum Filter (putty)	800	NOs
iv Gypsum Tape.	350	NOs
		NOs
		NOs
5 PAINTS:		
i Water color paint in 20 Ltr	250	NOs
ii Oil paint in 20 Ltr	75	Tins
iii Biutminious Paint in 20 Ltr	15	Tins

6 VEHICLES

1. Toyota Land Cruiser Hand Top	2	NOs
2. Mitsubishi Trucks (light truck)	3	NOs
4. Stuff Bus - Toyota Coaster	3	NOs
5. Toyota Land Cruiser P-Up (Single Cabin)	2	NOs
6. Nissan patrol	2	NOs

7 PLUMBERING

Approved
20/4/2012



1. Water Pipes 15 mm	200	Roll
2. Tees 15mm	45	NOs
3. Elbows 15	60	NOs
4. Water pipes 20 mm	200	Roll
5. Tees 20 mm	30	NOs
6. Elbows 20 mm	32	NOs
7. Reducer 15 x20 mm	6	NOs
8. Gate Valve 15mm	7	NOs
9. Gate Valve 20mm	15	NOs
10. Copper pipe tails 15 mm	60	NOs
11. Connector 15 mm	8	NOs
12. Flexible connector	50	NOs
8 DRAINAGE		
a) UPVC Pipes 100mm	25	NOs
b) Sweep Bend 100 mm	12	NOs
c) Inspection plug 100 mm	15	NOs
d) Galvanised Pipeas 40 mm	200	NOs
e) Tree 40 mm	25	NOs
f) Bend 40 mm	15	NOs
g) Vent Crown 100mm	4	NOs
h) Nahan Trap	15	NOs
i) Gull Trap	8	NOs
9 EQUIPMENT & ANCILLARIES.		
(a) 5,000 Ltrs capacity "Simtank"['	8	NOs
(b) Hot water cylinder 10 Ltr	6	NOs
(c) Imported wooden Door	35	NOs
(d) Internet unit & Accessories	2	NOs
(e) CCRT Security System	2	NOs
(f) CCRT Security camera	32	NOs
(g) Panasoic PBX System (Extension)	2	NOs
(h) panasonic Table phone Line	30	NOs
(i) Network cables	2,000	Metres
(j) Submersible water Pump	3	NOs
(K) Change Over Switch	5	NOs

