



THE UNITED REPUBLIC OF TANZANIA  
 PRIME MINISTER'S OFFICE  
 TANZANIA INVESTMENT CENTRE

FILE NUMBER  
 TICC  
 PP-10/042468  
 PART  
 PP-10/042468

FILE BEGINS	ENDS	PART
FILE TITLE		FILE NUMBER TICC
<b>CONFIDENTIAL</b>		PP-10 042468

INDEX HEADINGS

Officer or Section	For Action F/M	Initials	Date	Action taken vide F/M	Officer or Section	For Action F/M	Initials	Date	Action taken vide F/M	Officer or Section	For Action F/M	Initials	Date	Action taken vide F/M
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Khaw	F1	G	11/6/13	6	Khaw	F15	M2	2/6/16	6					
Ng'iro	F1	G	18/6/13	6	DIF	F16	ST	24/10/16	6					
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					DIF	F17	MS	17/11/17	6					

SINGIDA GRAINS AND OIL  
MILLS CO. LTD

# MINUTE SHEET

1.0  
AG. EXD

*OK*  
*Attammunt. Ag EXD 18/6/13*

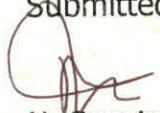
The approved project has fulfilled the investment requirements, which are: -

- (a) Minimum finance investment threshold has been exceeded, the project expects to invest *...US\$ 4.592M...*
- (b) Legal entity has been incorporated under certificate

No. *99351* of *15/05/2013*

Based on the above, the letter of approval is hereby submitted for signature in order for the project to comply with the requirements of Section 17 of Tanzania Investment Act, 1997.

Submitted for signature.



N. Senzia

DIF

18<sup>th</sup> June, 2013

2.0  
EXD

*01.07.13*  
In response to the TIC letter of registration dated *18<sup>th</sup> June 2013*

the project has submitted the required documents namely: -

- (a) Company Board Resolution.
- (b) Reference letter/Financing from *NMB Bank LTD*
- (c) *Title deed and affidavits as evidence of land.*

With the above submission EXD is requested to sign Certificate of Incentives No. *042468* herein attached.

*27/08/2013*



DIF

# MINUTE SHEET

Dokezo  
No.

3) DIF

F15 Contains all required documents to amend CoI no. 042468. Thus CoI can be sent to EXD for signature



— Ag. HFUCP)

18/1/2017.

4.0 AS EXD

Certificate of members has been amended <sup>OK w/ Ag EXD 18/1/2017</sup> per folio 16 and 15 hereby submitted for your signature

18/1/2017

  
DIF

Unclaimed refund beyond three years will be forfeited



17

## TANZANIA INVESTMENT CENTRE

Shaaban Robert Street, P.O. Box 938, Dar Es Salaam, Tel. +255 22 2116328-31, Fax: +255 22 2118253

RECEIPT REC029961

No. 023229

Received from : SINGIDA GRAINS & OIL MILLS CO. LTD

Address P.O. Box 302 Singida

Received the sum of (In words): ONE THOUSAND AND ZERO CENTS ONLY

Being payment in respect of : CERTIFICATE FEE

Amount USD 1,000.00

Cash / Cheque No: d/deposit 03/01

Date : 16-Jan-2017

BUiso

Receiving Officer

and refund beyond three years will be forfeited



# TANZANIA INVESTMENT CENTRE

Shaaban Robert Street, P.O. Box 938, Dar Es Salaam, Tel. +255 22 2116328-31, Fax: +255 22 2118253

RECEIPT REC011700

No. 005895

Received from : SINGIDA GRAINS & OIL MILLS CO. LTD

Address P.O. Box 302 Singida

Received the sum of (In words): ONE THOUSAND AND ZERO CENTS ONLY



Being payment in respect of : CERTIFICATE OF INCENTIVES

Amount : USD 1,000.00

Cash / Cheque No: D/Deposit 1

Date : 19-Jun-2013

BUisso

Receiving Officer



**THE COMPANY ACT (ACT NO.12 OF 2002)**

**COMPANY LIMITED BY SHARES**

**MEMORANDUM**

**AND**

**ARTICLES OF ASSOCIATION**

**OF**

**SINGIDA GRAINS AND OIL MILLS  
COMAPNY LIMITED**

**DRAWN BY:**

**Kingslaw Chambers,**

**Apartment App 0103, 1<sup>st</sup> Floor West Wing,**

**Plot No. 582/9 Mkwepu Street,**

**(Opposite AMI Building) Samora Avenue,**

**P.O. Box 11695,**

**DAR ES SALAAM**

**THE COMPANY ACT (ACT NO. 12 OF 2002)**

**COMPANY LIMITED BY SHARES**

**MEMORANDUM**

**AND**

**ARTICLES OF ASSOCIATION**

**OF**

**SINGIDA GRAINS AND OIL MILLS COMAPNY LIMITED**

Incorporated this \_\_\_\_\_ day of \_\_\_\_\_ 2013

**THE COMPANIES ACT (ACT NO.12 OF 2002)**

**COMPANY LIMITED BY SHARES**

**MEMORANDUM OF ASSOCIATION**

**OF**

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED**

1. The name of the Company is:- **"SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED"** and shall be the common name of which the Company shall be usually referred.
2. The Registered Office of the Company will be situated in Tanzania Mainland.
3. The objects for which the Company is established are:
  - (a) To carry on the business of edible vegetable oil production, refinery, packaging, distribution, marketing and trading thereon locally and abroad.
  - (b) To carry on agricultural and allied activities with modern mechanizations through the use of modern researches, irrigation and linkages in all farming and gardening techniques within the United Republic of Tanzania using the expertise and knowledge available in Tanzania and elsewhere in the world to produce sunflowers, maize, rice, peas, green peas, green gram, cow peas, pigeon peas, vegetables of all kinds, pepper, green pepper, water melons, onions, tomatoes, kinds of horticultural crops including flowers and fruits and all other cash and food crops of all kinds.
  - (c) To carry on the business of livestock reeling, dairy products production, deal in ranching and keep cattle, sheep, goats, poultry, game, fish and other livestock of every description and breed, sell locally, export, improve, fatten, prepare and trade in stock of every description, whether live or slaughtered and generally engage in marketing and manufacturing of all types of dairy products, including beef, poultry, milk, butter, yogurt, cheese, poultry and eggs, meat, mutton, fish fillets, jam, ciders, pickles and preserved provisions of all kinds and act as agents, providers of cattle products and ancillary products to any person whether natural or unnatural, brokers and trustees for any person, company or firm in respect of any animal husbandry business or matter of any nature whatsoever.

- (d) To engage in agricultural products milling, packaging, selling and supply to any person, firm, corporation, government or local authority all kinds of agricultural products and services thereon undertaken in modern farming, irrigation aquaculture and any other matter referred to in above clauses.
- (e) To carry on all or any of the business of production animal feeds of every description, brand, pack and marketing.
- (f) Deal in the reeling of bees, and carry on the business of selling and exporting of bee products including honey and wax, as well as other forestry products.
- (g) To engage in the business and dealership of agricultural and animal husbandry inputs and gear as well as acting as manufacturer representatives and agents for the same and deal in seeds, fertilizers, pesticides and herbicides, sell machinery, equipment, related parts and accessories.
- (h) To engage in the export of Agricultural products including crops and animal husbandry products including meat, beef and poultry, dairy products as well as forestry and horticultural products.
- (i) To carry on the business of transportation of cargo by roads, general traders, warehousing, operate grain reserves, contractors, garage proprietors, owners of and chatters of road vehicles, tugs, barges and boats of every description, light men and carriers of goods and passengers by road, rail or water for agricultural products and other cargo.
- (j) Carry on the business of commercial afforestation and dealing in other environmental preservation activities ensuring the safety of soil, water, air animals, pests, birds, plants and all other organisms of all kinds.
- (k) To carry on the business of general merchants, general storekeepers, in agricultural inputs, building material, universal providers, importers, exporters and wholesale, and or retail trade of or otherwise dealers of and in industrial products, machinery parts, accessories, components, food, beverages, including pharmaceuticals and dispensing chemist, medical shop and dispensary clinic.
- (l) To carry on the business of agricultural consultancy and offer capacity building training to peasants and farmers concerning cultivation, farming, seeds, proper input use etc.
- (m) To establish and invest in real estate for leasing and letting.

- (n) To act as principals or agents or as a joint venture partner, or trustee or otherwise, either alone or in conjunction with others;
- (o) To invest or borrow or deal with securities or money or land or property generally;
- (p) To acquire, to deal in or dispose of any shares, stocks, debentures, scripts, bonds securities or the like;
- (q) To borrow or raise or to secure the payment of money by bank overdrafts, by mortgage, or by the issue of debentures or debenture stock, perpetual or otherwise, or in such other manner over the company's property or assets, present and future, including its uncalled capital, and collaterally or further to secure any securities of the Company by a trust deed or other assurance;
- (r) To do all such acts and things as are incidental or conducive to the attainment of the above or related objects. It is hereby declared that the word "company" except where used in reference to the Company shall be deemed to include any partnership, or other body of person whether incorporated and whether not existing or hereinafter to be formed;
- (s) It is furthermore expressly declared that the intentions that the objects set forth in each of the foregoing paragraph.




4.. The liability of the members is limited.

5. The authorized share capital of the Company at the date of registration of this Memorandum of Association is Tanzania Shillings Five Hundred Million (500,000,000/=) divided into One Hundred 100 ordinary shares of Shillings Five Million (5,000,000/=) each with power for the Company to increase or reduce such capital and to divide the shares in the capital for the time being, whether original or increased, in different classes, and to attach thereto respectively any preferential, deferred, qualified or special rights, privileges or conditions and so that unless the conditions of issue shall otherwise expressly declare every issues of shares, whether preference or otherwise, or any such rights, privileges or conditions shall not be altered or modified except in accordance with the Articles of association registered herewith.

AND is hereby declared that: In the interpretation of this clause, the powers on the company by any paragraph, shall not restricted by reference to any other paragraph, or to the name of the company, or by the juxtaposition of two or more objects and that in the event of any ambiguity, this clause and every paragraph hereof shall be construed in such a way as to widen and not to restrict to the powers of the company; and

The word "company in this clause, except where used in reference to this company, shall be deemed to include any partnership or other body of persons, whether corporate or unincorporated and whether un incorporated, registered, resident or domiciled in the United Republic of Tanzania or elsewhere.

We, the several persons whose names, addresses and descriptions are subscribed, are desirous of being formed into a company in pursuance of this Memorandum of Association and we respectively agree to take the numbers of shares in the capital of the Company set opposite our respective names.

Names, Postal Address and Occupations of Subscribers.	Number of shares taken by each Subscriber	Signatures of Subscriber
Halid Ally Omar P.O. Box 302, <b>SINGIDA.</b>	60	
Aziz Ally Omar, P.O. Box 25476, <b>DAR ES SALAAM.</b>	20	
Omar Ally Omar, P.O. Box 302, <b>SINGIDA.</b>	20	

Dated at Dar es Salaam 03<sup>rd</sup> day of May 2013.

WITNESS to the above Signatures:

Full Name : .....

Signature :  .....

Postal Address : .....

Qualification : .....



TANZANIA  
Stamp Duty Shs. 5000/-  
PAID ON ORIGINAL  
Receipt No. 24729/135-203  
Stamp Duty Officer

**THE COMPANIES ACT  
(ACT NO. 12 OF 2002)**

**PRIVATE COMPANY LIMITED BY SHARES  
ARTICLES OF ASSOCIATION**

**OF**

TANZANIA  
Stamp Duty Shs. 2500/-  
Receipt No. 34729/135-203  
Asst. Registrar of Companies

**SINGIDA GRAINS AND OIL MILLS COMAPNY LIMITED**

**PRELIMINARY**

1. The regulations in Table A in the First Schedule to the company Act 2002 shall not apply to the Company except so far as the same are repealed or contained in these Articles.

**INTERPRETATION**

In these Articles, unless the subject or context otherwise requires, the words standing in the first column of the table next hereinafter contained shall bear the meanings set opposite to them respectively in the second column thereof.

**WORDS AND MEANINGS**

"Articles" these Articles of Association as originally framed or as altered from time to time by special resolution.

"A Shareholder" : Any holder from time to time of the shares.

"The Directors" : The directors for the time being of the Company present at a duly convened meeting of the directors at which a quorum is present.

"The Office" : The registered office for the time being of the company.

"The Act" : The companies Act 2002 and every statutory modification and re-enactment thereof for the time being in force.

2. The company is private company and accordingly, no invitation or offer shall be made to the public (whether for cash or otherwise) to subscribe for any shares in or debentures of the company, nor shall the company allot or agree to allot (whether for cash or otherwise) any shares in or debentures of the company

with a view to all or any of those shares or debentures being offered for sale to the public.

The company may pay to any person a commission in consideration of his subscribing or agreeing to subscribe, whether absolute or conditional, for any shares in the company, provided that such commission shall not exceed 10 per cent of the price at which such shares are issued, or an amount equivalent to such percentage and the requirements of section 56 of the Act shall be observed.

3. (a) The Directors may subject to Article 48 hereof allot, grant options over, or otherwise deal with or dispose of any relevant securities of the company in accordance with the provisions of these Articles and the Act to such persons and generally on such terms and conditions as the Directors think proper.
  - (b) The general authority conferred by paragraph (a) of this article shall be conditional upon due compliance with Article 48 hereof and shall extend to the amount of the authorized share capital of the company upon its incorporation.
  - (c) The Directors shall be entitled under the general authority conferred by paragraph (a) of this Article to make at any time before the expiry of such authority any offer or agreement which will or might require relevant securities of the company to be allotted after the expiry of such authority.
4. If two or more persons are registered as joint holders of any shares any one of such persons may give effectual receipts for any dividends or other moneys payable in respect of such shares.
  5. No person shall be recognized by the company as holding any share upon any trust and the company shall not be bound by or required to recognize and equitable, contingent, future or partial interest in any share or any right whatsoever in respect of any share other than an absolute right to the entirety thereof in the registered holder, except as by these Articles otherwise expressly provide or as required by law.

#### **CAPITAL**

6. The capital of the company is Tshs. 500,000,000/= (Five Hundred Million) divided into 100 (One Hundred) Ordinary shares of Tshs. 5,000,000 (Five Million) each.

#### **SHARES**

7. Without prejudice to any special rights previously conferred on the holders of any existing shares or class of shares any share in the capital of the company may be issued with such preferred, differed or other special rights or such restrictions, whether in regard to dividend, voting return of capital or otherwise as the company may from time to time by ordinary resolution determine.

8. Subject to the provisions of companies Act 2002, any preference shares may with the section of an ordinary resolution be issued on the terms that they are or at the option of the company are liable to be redeemed on such terms and in such manner as the company before the issue of the shares may by special resolution determine.
9. The rights conferred upon the holders of the shares of any class issued with preferred or other rights shall unless otherwise expressly provided by the terms of issue of the shares of that class, be deemed not to be varied by the creation or issue of further shares ranking pari-passu therewith.
10. If any time the shares capital is divided into different classes of shares, the rights attached to any class (unless otherwise provided by the terms of issue of the shares of that class) may be varied with the consent in writing of the holders of the three fourths of the issued shares of that class, or with the sanction of an extraordinary resolution passed at a separate general meeting provisions of this articles relating to general meetings shall mutants apply, but so that the necessary quorum shall be two persons at least holding or representing by proxy on-third of the issued shares of the class and that any holder of shares of the class present in person or by proxy may demand a poll.
11. Every person whose name is entered as member in the register of members shall without payment, be entitled to one certificate under the common seal of the company specifying the share or shares held by him and the amount paid up thereon, provided that in respect of a share of shares held jointly by several persons the company shall be bound to issue more than one certificate and delivery of certificate of a shares to one of several jointly holders shall be sufficient delivery to all.
12. If a share certificate is defaced, lost, or destroyed, it may be renewed on payment of such fee, if any, and on such terms, if any as to evidence and indemnity as the directors think fit.

#### **LIEN**

13. The company shall have a lien on every share for all moneys (whether present payable or not) called or payable at a fixed time in respect of that share and the company shall also have a lien on all shares standing registered in the name of a single person for all moneys presently payable by him or his estate to the company, but the directors may at any time declare any shares to be wholly or in part exempted from the provisions of this article. The company's lien, if any on a share shall extend to all dividends payable thereon.

14. The company may sell, in such manner as the directors think fit, any shares on which the company has a lien, but no sale shall be made unless some sum in respect of which the lien exists is presently payable, nor until the expiration of fourteen days after a notice in writing, stating and demanding payment of such part of the amount in respect of which the lien exists as is presently payable, has been given to the registered holder for the time being of the shares or the person entitled by reason of his death or bankruptcy to the share.
15. For giving effect to any such sale the directors may authorise some person to transfer the shares sold to the purchaser thereof. The purchaser shall be registered as the holder of the shares comprised in any such transfer and he shall not be found to see to the application of the purchaser money nor shall his title to the shares be affected by any irregularity or invalidity in the proceedings in references to the sale.
16. The proceeds of sale shall be applied in payment of such part of the amount in respect of which the lien exists as is presently payable and the residue shall be held (subject to a like lien for sums not presently payable as existed upon the shares prior to the sale) by the company on behalf of the person entitled to the shares at the date of the sale.

#### **CALLS ON SHARES**

17. The directors may from time to time make calls upon the members in respect of any moneys unpaid on their shares and each member shall (subject to perceiving at least fourteen days notice specifying the time or times of payment) pay to the company at the time or times of specified the amount called in his shares. A call shall be deemed to have been made at the time when the resolution of the directors authorising the call was passed.
18. The joint holders of shares shall be jointly and severally liable to pay all calls in respect hereof.
19. If sum called in respect of a share is not paid before or on the date appointed for payment thereof, the person from whom the sum is due shall pay interest upon the sum at bank rate prevailing from time to time from the day appointed for payment thereof to the time of actual payment, but the directors shall be at liberty waive payment of the interest wholly or in part.
20. The provisions of these articles as to the liability of joint holders and as to payment of interest shall apply in the case of non-payment of any sum which, by the terms of issue of shares, becomes payable at a fixed time, whether on account of the amount of the shares, or by way of premium, as if the same has become payable by virtue of a call dully made and notified.
21. The directors may make arrangements on the issue of shares for a difference between the holders in the amount of calls to be paid and in the times of payment.

22. The directors may, if they think fit, receive from any member willing to advance the same all or may part of the moneys uncalled and unpaid upon any shares held by him and upon all or any of the moneys so advanced may (until the same would but for such advance, become presently payable) pay interest at such rate (not exceeding, without the sanction of any company in general meeting the bank rate existing from time as may be agreed upon between the member paying the sum in advance and the directors.

### **TRANSFER AND TRANSMISSION**

23. Subject to the provisions hereinafter continued shares in the company shall be transferable by written instrument in the common form signed by both the transferor and transferee, and the transferor shall be deemed to remain the holder of the share until the name of the transferee is entered in the register of members in respect thereof.
24. The directors may in their absolute discretion and without assigning any reason therefore decline to register any transfer of shares to any person whom they do not approve not being already a member of the Company and may also decline to register any transfer of share on which the Company has lien. The directors may also suspend the registration of transfers during the fourteen days immediately preceding the ordinary general meeting in each year. The directors may decline to recognise any instrument of transfer unless:-
- (a) A fee not exceeding shillings two hundred and fifty is paid to the Company in respect thereof, and
  - (b) The certificate of the shares to which it relates, and such other evidence as the directors may reasonably require to show the right of the transferor to make the transfer accompanies the instrument of transfer.
- If the directors refuse to register a transfer of any shares, they shall within two months after the date on which the transfer was lodged with the Company send to the transferee notice of the refusal.
25. The personal representatives of a deceased sole holder of share shall be the only person recognised by the Company as having any title to the share. In the case of share registered in the names of two or more holders, the survivors or survivor, or the personal representatives of the deceased survivor, shall be the only persons recognised by the company as having any title to the share.
26. Any person becoming entitled to a share in consequence of the death or bankruptcy of a member shall, upon such evidence being produced as may from time to time be required by the directors, have the right, either to be registered as a member in respect of the share or, instead of being registered himself, to make such transfer of share as the deceased or bankrupt person could have made; but the directors shall, in either case, have the same right to decline or suspend registration as they would have had in the case of transfer of the share by the deceased or bankrupt person before the death or bankruptcy.
27. Except as hereinafter provided no share in the company shall be transferred unless and until the rights of pre-emption hereinafter conferred shall have been exhausted.

28. Every member or other person referred to in article 26 hereof who intends to transfer shares (hereinafter called the vender) shall give notice in writing to the board of his intention. The notice shall constitute the board his agent for the sale lot the said shares in one or more lots at the discretion of the board to members of the company at a price to be agreed upon by the vendor and the board, and in default of agreement, at a price which the auditor of the Company for the time being shall certify, by writing under his hand, to be in his opinion, the fair selling value thereof as between a willing vendor and a willing purchaser.
29. Upon the price being fixed as aforesaid the board shall forthwith give notice to all the members of the Company other than holders of employees' shares of the number and price of the shares to be sold and invite each of them to state in writing within twenty one days from the date of the said notice whether he is willing to purchase any, and if so, what maximum number, of the said shares.
30. At the expiration of the said twenty-one days the board shall allocate the said shares to or among the member or members who shall have expressed his or their willingness to purchase as aforesaid, and (if more than one) so far as may be pro rata according to the number of shares already held by them respectively, provided that no member shall be obliged to take more than the respectively, provided that no member shall be obliged to take more than the said maximum number of shares so notified by him as aforesaid. Upon such allocation being made the vendor shall bound on payment of the said price to transfer the shares to the purchaser or purchasers. If he make default in so doing the chairman for the time being of the directors of the company or failing him one of the directors duly nominated by resolution of the board for that purpose shall forthwith be deemed to be duly appointed attorney of the vendor with full power to execute complete and deliver in the name and on behalf of the vendor a transfer of the shares to the purchasing member and the board may receive and give a good discharge for the purchase money on behalf of the vendor and enter the name of the purchaser in the register of members as holder by transfer of the shares purchased by him.
31. In the event of the whole of the said shares not being purchased under article 28 the vendor may, at any time within six calendar months after the expiration of the said twenty-one days, transfer the shares not sold to any person (subject to article 17) and at any price.
32. Articles 25,26,27,28 and 29 here of shall not apply to a transfer to a person who is already a member of the company, nor to a transfer merely for the purpose of effecting the appointment of new trustees, nor to a transfer by personal representatives to a legatee under the will of, or to the husband, wife or next of kin of a deceased member, nor to a transfer by trustee to a beneficiary, provided that it is proved to the satisfaction of the board that the transfer bona fide falls within one of these exceptions.

## **FORFEITURE OF SHARES AND EXPROPRIATION OF SMALL HOLDINGS**

33. If a member fails to pay any call or instalment of a call, on the day appointed for payment thereof, the directors may at any time thereafter during such time as any part of such call or instalments remains unpaid, serve a notice on him requiring payment of so much of the call or instalment as is unpaid, together with any interest which may have accrued.
34. The notice shall name a further day (not earlier than the expiration of fourteen days from the date of the notice) on or before which the payment required by the notice is to be made and shall state that in the event of non-payment at or before the time appointed the shares in respect of which the call was made will be liable to be forfeited.
35. If the requirements of any such notice as aforesaid are not complied with, any shares in respect of which the notice has been given may at any time thereafter, before the payment required by the notice has been made, be forfeited by a resolution of the directors to that effect and such forfeiture shall extend to any dividends in respect of any shares so forfeited not actually paid at the date of the said notice.
36. A forfeited shares may be sold or otherwise disposed of on such terms and in such manner as the directors think fit, and at any time before a sale or disposition the forfeiture may be cancelled on such terms as the directors think fit.
37. A person whose shares have been forfeited shall cease to be a member in respect of the forfeited shares, but shall notwithstanding, remain liable to pay to the company all moneys which, at the date of the forfeiture, were presently payable by him to the company in respect of the shares, but his liability shall cease if and when the company receive payment in the full of the nominal amount of the shares.
38. The holders for the time being of four fifths of the issued shares in the company shall be entitled at any time to purchase ex dividend all or any of the shares held by any member of the company at a price equal to the sum paid up thereon and upon the tender of that price by the holders of four fifths of the issued shares to any other member for the shares held by him that member shall execute transfer of the shares to the members by whom the tender is made or their nominees in such shares and proportions as they shall direct. If the member to whom the tender is made neglects or refuses to accept the sum tendered or to execute transfers of the shares the company may on proof of his neglect or refusal accept and give a good discharge for the moneys tendered on behalf of the member to whom the same shall have been tendered, and the provisions of article 23 shall apply to the execution of transfer of the shares and the registration of the members by whom the tender was made or their nominees as owners of the said shares.

39. A statutory declaration in writing that declarant is a director of the company and that a share in the company has been duly forfeited or expropriated on a date sated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the share. The company may receive the consideration, if any, given for the shares in favour of the person to whom the share is sold or disposed of and he shall thereupon be registered as the holder of the share, and shall not be bound to see to the application of the purchase money, if any nor shall his title to the share be affected by any irregularity or invalidity in the proceeding in reference to the forfeiture or expropriation, sale or disposal of the share.
40. The provisions of these articles as to forfeiture shall apply in the case of non-payment of any sum which by terms of issue of share, becomes payable at a fixed time, whether on account of the amount of the share, or by way of premium, as if the same had been payable by virtue of a call duly made and notified.

#### **ALTERATION OF CAPITAL**

41. The company may, from time to time by ordinary resolution increase the share capital by such sum, to be divided into shares of such amount as the resolution shall prescribe.
42. Subject to any direction to the contrary that may be given by the resolution sanctioning the increase of share capital, all new shares shall, before issue be offered to such persons as at the date of the offer are entitled to receive notices from the company of general meetings in proportion, as nearly as the circumstances admit, to the amount of the existing shares to which they are entitled. The offer shall be made by notice specifying the number of shares offered and limiting a time within which the offer, if not accepted, will be deemed to be declined, and after the expiration to that time or on receipt of an intimation from the person to whom the offer is made that he declines to accept the shares offered the directors may dispose of the same in such manner as they think most beneficial to the company. The directors may likewise so dispose of any new shares which (by reason of the ratio which the new shares bear to shares held by persons entitled to an offer of new shares cannot in the opinion of the director, be conveniently offered under this article.
43. The new shares shall be subject to the same provisions with reference to payment of calls, lien, transfer, transmission, forfeiture, and expropriation and otherwise as the shares in the original share capital.
44. The company may by any ordinary resolution:-
- (a) Consolidate and divide all or any of its share capital into shares of larger amount than existing shares.
  - (b) Sub-divide its existing shares, or any of them, into shares of smaller amount than is fixed by the memorandum of association, subject, nevertheless, to the companies Act.
  - (c) Cancel any shares which, at the date of the passing of the resolution, have not been taken or agreed to be taken by any person and may by special resolution.

- (d) Reduce its share capital and any capital redemption reserve fund in any manner and with, and subject to, any incident authorised and consent required by law.

### **GENERAL MEETINGS**

45. The company shall in each year hold a general meeting as its annual general meeting in addition to any other meetings in that year, and shall specify the meeting as such in the notices calling it, and not more than fifteen months shall elapse between the date of one annual general meeting and that of the next. Provided that so long as the company holds its first annual general meeting within eighteen months of its incorporation, it need not hold it in the year of its incorporation or in the following year. The annual general meeting shall be held at such time and at such place, as the directors shall appoint.
46. All general meeting other than the annual general meeting shall be called extraordinary general meetings.
47. The directors may, whenever they think fit, convene an extraordinary general meeting. If at any item there are not within the United Republic of Tanzania sufficient directors capable of acting to form a quorum, any director or any one member of the company may convene an extraordinary general meeting in the same manner as nearly as possible as that in which meeting any be convened by the directors.

### **PROCEEDINGS AT GENERAL MEETINGS**

48. An annual general meeting and a meeting called for the passing of special resolution shall be called by twenty one days' notice in writing at the least and all other meetings by fourteen days' notice in writing at least. Such notice shall be exclusive of the day on which it is served or deemed to be served and of the day for which it is given and shall specify the place, the day and the hour of meeting and, in case of special business, the general nature of the business shall be given in the manner hereinafter mentioned, or in such other manner, if any as may be prescribed by company in general meeting to such persons as are under these articles, entitled to receive such notices from the company, but with the consent of all the members entitled to receive notice of some particular meeting, that meeting may be convened by such shorter notice and in such manner as those members may think fit.
49. The accidental omission to give notice to or the non-receipt of notice of a meeting by any member shall not invalidate the proceedings at any meetings.
50. All business shall be deemed special that is transacted at an extraordinary general meeting and all that is transacted at an annual general meeting, with the exception of sanctioning a dividend, the consideration of the accounts and balance sheet and the ordinary report of the directors and auditors, the election of directors in the place of those retiring by rotation, and the appointment and fixing of the remuneration of the directors.

51. No business shall be transacted at any general meeting unless a quorum of members is present at the time when the meeting proceeds to business, same as herein otherwise provided two members personally present shall be a quorum.
52. If within half an hour from the time appointed for the meeting a quorum is not present, the meeting, if convened upon the requisition of members, shall be dissolved and in any other case it shall stand adjourned to the same day in the next week, at the same time and place and if at the adjourned meeting a quorum is not present within half an hour from the time appointed for the meeting the meeting shall be dissolved.
53. The chairman, if any of the board of directors shall preside as chairman at every general meeting of the company.
54. If there is no such chairman, or if at any meeting he is not present within fifteen minutes after the time appointed for holding the meeting or is unwilling to act as chairman, the members present shall choose some one of their number to be chairman.
55. The chairman may, with the consent of any meeting at which a quorum is present (and shall if so directed by the meeting), adjourn the meeting from time to time and from place to place, but no business shall be transacted at any adjourned meeting other than the business left unfinished at the meeting from which the adjournment took place. When a meeting is adjourned for thirty or more, notice of the adjourned meeting shall be given as in the case of an original meeting. Save as aforesaid it shall not be necessary to give any notice of any adjournment or of the business to be transacted at an adjourned meeting.
56. At any general meeting a resolution put to the vote of the meeting shall be decided on a show of hands, unless a poll is (before or on the declaration of the result of the show of hands) demanded by at least one member entitled to vote present in person or by proxy and unless a poll is so demanded, a declaration by the chairman that the resolution has, on a show of hands, been carried or carried unanimously, or by particular majority or lost and an entry to that effect in the minute book shall be conclusive evidence of the fact without proof of the number or proportion of the votes recorded in favour of or against the resolution.
57. If a poll is duly demanded it shall be taken in such manner as the chairman directs and the result of the poll shall be deemed to be a resolution of the meeting at which the poll was demanded.
58. In the case of an equality of votes, whether on a show of hands or on a poll, the chairman of the meeting at which the show of hands takes place, or at which the poll is demanded, shall be entitled to a second or casting vote.
59. A poll demanded on the election of a chairman, or in a question of adjournment, shall be taken forthwith. A poll demanded on any other question shall be taken at such time as the chairman of the meeting directs.

60. Any ordinary resolution of the company determined on without any general meeting and evidenced by writing under the hands of all the directors or a sole director and of members of the company holding three-fourths of the issued shares of the company shall be as valid and effectual as an ordinary resolution duly passed at a general meeting of the company duly convened and held.

#### **VOTES OF MEMBERS**

61. On a show of hands every member present in person shall have one vote. On a poll every member shall have one vote for each shares of which he is the holder.
62. In the case of joint holders the vote of the senior who tenders a vote, whether in person or by proxy, shall be accepted to the exclusion of the votes of the other joint holders and for this purpose seniority shall be determined by the order in which the names stand in the register of member.
63. A member of unsound mind, or in respect of whom an order has been made by any court having jurisdiction in lunacy, may vote, whether on a show of hands or on a poll, by his committee a curator bonus, or other person in the nature of a committee or curator boons appointed by that court and any such committee, curator boons, or other person may, on a poll, vote by proxy.
64. No member shall be entitled to vote at any generally meeting unless all calls or other sums presently payable by him in respect of shares in the company have been paid.
65. No objection shall be raised to the qualification of any voter except at the meeting or adjourned meeting at which the vote objected to is given or tendered, and every vote not disallowed at such meeting shall be valid for all purpose. Any such objection made in due time shall be referred to the chairman of the meeting whose decision shall be final and conclusive.
66. On a poll votes may be given either personal or by proxy.
67. The instrument appointing a proxy shall be in writing under the hand of the appointer or his attorney duly authorised in writing, or if the appointer is a corporation, either under the common seal, or under the hand of an officer or attorney so authorised. A member shall not be entitled to appoint more than one proxy to attend on the same occasion nor may a proxy vote except of a poll.
68. The instrument appointing a proxy and the power of attorney or other authority, if any under which it is signed or a naturally certified copy of that power or authority shall be deposited at the registered office of the company not less than forty-eight hours before the time for holding the meeting, or adjourned meeting, or taking of the poll at which the person named in the instrument proposes to vote and in default the instrument of proxy shall not be treated as valid.

69. An instrument appointing a proxy may be in the following form, or in any other form which the directors shall approve:-

.....Limited  
"I.....of, act. Being a member of  
the.....Limited, hereby  
appoint.....of, act. As my proxy to vote for me and on my behalf at the  
ordinary (or extraordinary, as the case may be) general meeting of the company to be  
held on the.....day of.....and at any  
adjourned meeting thereof".

Signed this.....day of.....20....

70. Any corporation which is a member of the company may by resolution of its directors or other governing body authorise such person as it thinks fit to act as its representative at any meeting of the company and the person so authorised shall be entitled to exercise the same powers on behalf of the corporation which he represents as that corporation could exercise if it were an individual member of the company.

#### **DIRECTORS**

71. The first directors shall be not less than two in number and shall be appointed by the subscribers to the Memorandum of Association. Unless and until otherwise determined by the company by ordinary resolution the number of directors shall not be less than two.

72. The names of the first directors of the company are as follows:-

1. HALID ALLY OMAR
2. AZIZ ALLY OMAR
3. OMAR ALLY OMAR

73. (1) The remuneration of the directors shall from time to time be determined by the Company in general meeting.

(2) In addition to their usual remuneration the directors shall also be paid such travelling, Hotel and other expenses as may reasonably be incurred by them in the exercise of their duties, including any such expenses incurred in connection with their attendance at meeting of director.

74. Any director any in writing appoints any person, who is approved by the majority of the directors to which he is unable to be present. Every such alternate shall be entitled to notice of meeting of the directors and to attend and vote there at as a director when the person appointing him is not personally present, and where he is a director, to have a separate vote on behalf of the director he is representing in addition to his own vote. A director may at any time in writing revoke the appointment of an alternate appointed by him. Every such alternate shall be an officer of the company and shall not be deemed to be the agent of the director appointing him. The remuneration of such alternate shall be payable to the director appointing him and the proposition thereof shall be agreed between them. An alternate director need not hold any share qualification.
75. A director and alternate director shall not require a share qualification by nevertheless shall be entitled to attend and speak at any general meeting of the company and at any separate meeting of the holders of any class of shares in the company.
76. The company may by extraordinary resolution remove any director before the expiration of his period of office, and may by an ordinary resolution appoint another person in his stead. An vacancy occurring in the board of directors may be filled up by the company by an ordinary resolution.

#### **POWERS AND DUTIES OF DIRECTORS.**

77. The business of the company shall be managed by the directors, who may pay all expenses incurred in forming and registering the company, and may exercise all such powers of the company as are not, by the companies Act 2002 or any statutory modification thereof, for the time being in force, or by these articles, require to be exercised by the company in general meeting subject nevertheless to the provisions of these articles and of the said ordinance and the exercise of such powers shall be subject to control of any general meeting of the company specially convened for the purpose, but no resolution of the company in general meeting shall invalidate any prior act of the directors which would have been valid if that resolution had not been passed.
78. The directors may from time to time appoint one or more of their body to the office of managing director or manager for such term and at such remuneration (whether by way of salary or commission or participation in profits, or partly in one way and partially in another) as they may think fit. The office of managing director shall be subject to determination ipso fact if he ceases from any cause to be a director, or if the company in general meeting resolves that his tenure of the office of managing director or manager be determined.
79. The directors may exercise all the powers of the company to borrow money and to mortgage or charge its undertaking, property, uncalled capital, or any part thereof and to issue debentures, debenture stock, and other securities whether outright or as security for any debt liability or obligation of the company or of any third party.

80. The directors shall duly comply with the provisions of the companies Act 2000 or any statutory modification thereof for the time being in force, and particular with the provisions in regard to registration of the particulars of mortgages and charges affecting the property of the company, or created by it, and to keeping a register of the directors and secretaries and to sending to the Registrar of Companies an annual list of members, and a summary of particulars relating thereto, and notice of any consolidation or increase of shares capital, or conversion of shares into stock, and copies of special and extraordinary resolutions, and a copy of the register of directors and notification of any changes therein.
81. The directors shall cause minutes to be made in the books provided for the purpose:-
- (a) Of all appointments of officers made by the directors
  - (b) Of the names of the directors present at each meeting of the directors and of any committee of the directors
  - (c) Of all resolutions and proceedings at all meetings of the Company, and of the directors, and of committees of directors and every director present at any meeting of directors shall sign his name in a book to be kept for that purpose.

### **DISQUALIFICATION OF DIRECTORS**

82. The office of any director shall be vacated, if the director:
- (a) Resigns his office by notice in writing to the company; or
  - (b) Becomes bankrupt in this Territory or in any other territory which is declared to be a reciprocating territory under section 147 of the bankrupt ordinance; or
  - (c) Is found lunatic or becomes unsound mind or
  - (d) Is punished with imprisonment of a term exceeding six months without the option of fine; or
  - (e) Is requested in writing by all his co-directors to resign.
83. Any director or any company of firm of which a director is a member, may enter into contracts with the company and any director may vote as a director or shareholder in respect of such contract and retain for his own use profits made by him under any such contract, provided always that unless he be at the time sole director he must disclose his interest to his co-directors before the contract is entered into by the directors, and if he be at the time sole directors be interested contract the contract must be entered into by the company in general meeting, and before the contract is entered into the director or directors must disclose his or their interest to the meeting.

### **PROCEEDINGS OF DIRECTORS**

84. The directors may meet together for the dispatch of, adjourn and otherwise regulate their meetings, as they think fit, question arising at any meeting shall be decided by a majority of votes. In case of any equality of votes the chairman shall have a second or casting vote. A director may, and the secretary on the requisition of a director shall, at any time summon a meeting of the directors.

85. The quorum necessary for the directors may fix the transaction of the business of the directors, and unless so fixed shall be two.
86. The continuing directors may act notwithstanding any vacancy in the body, but, if and so long as their number is reduced below the number fixed by or pursuant to these articles as the quorum of directors, the continuing director may act for the purpose of increasing the number of directors to that number, or summoning a general meeting of the company, but for no other purpose.
87. The directors may elect a chairman of their general meeting and determine the period for which he is to hold office, but if no such chairman is elected, or if at any meeting the chairman is not present within five minutes after the time appointed for holding the same, the directors present may choose one of their number to be chairman of their meeting.
88. The directors may delegate any of their powers to committees consisting of such members of their body as they think fit, any committee so formed shall in the exercise of the powers so delegate conform to any regulation that may be imposed on them by the directors.
89. A committee may elect a chairman of their meeting, if no such chairman is elected, or if at any meeting the chairman is not present within five minutes after the time appointed for holding the same, the members present may choose any of their number to be chairman of the meeting.
90. A committee may meet and adjourn as they think proper. Questions arising at any meeting shall determined by a majority of votes of the members present, and in the case if any equality of votes the chairman shall have a second or casting vote.
91. All acts done by any meeting of the directors or of a committee of directors, or any person acting as a director, shall, notwithstanding that it afterwards discovered that there was some effect in the appointment of any such directors or persons acting as aforesaid, or that they or any them were disqualified, be as valid as if every such person had been duly appointed to be a director.
92. A resolution determined on without any meeting of directors and evidenced by writing under the hands of all directors, or sole director, or of all members of a committee, or of sole member of a committee, shall be as valid and effectual as resolution duly passed at meeting of the directors or of such committee.

#### **SECRETARY**

93. The secretary shall be appointed by the directors for such term, at such remuneration and upon such conditions as they may think fit and any secretary so appointed may removed by them.

94. No person shall be appointed or hold office as a secretary who is:-
- (a) The sole director of the company or;
  - (b) A corporation the sole director of which is the sole director of the company or;
  - (c) The sole director of corporation that is the sole director of the company.
95. A provision of the Companies Act 2002 or these regulations requiring or authorising a thing to be done by or to a director and the secretary shall not be satisfied by its being done by or to the same person acting both as director and as, or in place of the secretary.

#### **THE SEAL**

96. The Director shall provide for the safe custody of the seal, which shall only be used by the authority of the directors or of a committee of the directors or of a committee of the directors authorised by the directors in that behalf, and every instrument to which the Seal Secretary or by a second director or by some other person appointed by the directors for the purpose but so that the directors may be resolution determine, either generally or in any particular case, that the signature of any director may be affixed by some mechanical means to be specified in such resolution, provided that the use of such means is by such restricted to certificates which have first been approved for sealing by the Auditors, Transfer Auditors, Transfer Agents or Bankers of the company in writing.

#### **DIVIDENDS AND RESERVE**

97. The company in general meeting may declare dividends, but no dividend shall exceed the amount recommended by the directors.
98. The directors may from time to time pay to the members such interim dividends as appear to the directors to be justified by the profits of the company.
99. No dividends shall be paid otherwise than out profits.
100. Subject to the rights of persons, if any, entitled to shares with special rights as to dividends all dividends shall be declared and paid according to the amounts paid on the shares, but if and so long as nothing is paid up on any of shares in the company dividends may be declared and paid according to the amount of the shares. No amount paid on a share in advance of call shall, while carrying interest, be treated for purpose of this article as paid on the share.
101. The directors may, before recommending and dividend, set aside out of the profits of the company such sums as they think proper as a reserve or reserves which shall, at the desecration of the directors, be applicable for meeting contingencies, or for equalising dividends, or for any other purpose to which the profits of the company may be properly applied, and pending such application may, at the like discretion, either be employed in the business of the company or be invested in such investments (other than shares of the company) as the directors may from time to time think fit.

102. If several persons are registered as joint holders of any share any one of them may give effectual receipts for any dividends payable on the shares.
103. No dividend shall bear interest against the company.

### **ACCOUNTS**

104. The directors shall cause proper books of accounts to be kept with respect to:-  

All sums of money received and expended by the company, and the matters in respect of which the receipt and expenditure takes place.

All sales and purchases of goods by the company and the Assets and liabilities of the company. Proper books of account means such books as are necessary to give a true and fair view of the state of the company's affairs and to explain its transaction.
105. The books of accounts shall be kept at the registered office of the company, or at such other place or places as the directors think fit, and shall always be open to the inspection of the directors.
106. The directors shall from time to time determine whether and to what extend and at what time and places and under what conditions or regulations the accounts and books of the company or any of them shall be open to the inspection of members not being directors, and no member (not being a director) shall have any right of inspecting any account or book or document of the company except as conferred by statute or authorised by the directors or by the company in general meeting.
107. The directors shall from time to time in accordance with section 123 of the Companies Act 2002 or any statutory modification thereof for the time being in force, cause to be prepared and to be laid before the company in general meeting such profit and loss accounts, balance sheet, group accounts (if any) and reports as are referred to in those sections.
108. A copy of every balance sheet (including every document required by the law to be annexed thereto) which is to be laid before the company in General meeting before the date of the meeting together either a copy of the auditors report, shall not less than twenty one days be sent to every member of, and every holder of debentures of, the company and to every person registered under regulations 19. Provided that the regulation shall not require a copy of those documents to be sent to any member of whose address the company is not aware or to more than one of the joint holders of any shares or debentures.

## **CAPITALISATION OF PROFITS**

109. The company is general meeting may upon the recommendation of the directors resolve that the desirable to capitalise any part of the amount for the time being standing to the credit of any of the company's reserve accounts or to the credit of the profit and loss account or otherwise available for distribution, and accordingly that such sum be set free for distribution amongst the members who would have been entitled there to distributed by law of dividend and in the same proportions on conditions that the same be not paid in cash but be applied either in or towards paying up any amounts for the time being unpaid on any shares held by such members respectively or paying up in full unused shares or debentures of the company to be allotted and distributed, credited as fully paid up to and amongst such members in the proportion aforesaid, or partly in the one way and partly in the other, and the directors shall give effect to such resolution.

Provided that a shares premium account and capital redemption reserve fund my, for the purpose of this regulation, only be applied in the paying up of unused shares to be issued to members of the company as fully paid bonus shares.

110. Whenever such resolution as aforesaid shall have been passed the directors shall make all appropriations and applications of the undivided profits resolved to be capitalised thereby, and all allotments and issue of fully paid up shares or debentures, if any, and generally shall do all acts and things to give effect thereto, with full power to the directors to make such provision by the issue of fractional certificates or by payment in cash or otherwise as they as they think fit for the case of shares of debentures becoming distributable in fractions, and also to authorise any person to enter on behalf of all members entitled thereto into an agreement with the company providing for the allotment to them respectively, credited as fully paid up, or any other shares or debentures to which they may be entitled up on such capitalisation, or (as the case may require) for the payment up by the company or their behalf, by the application thereto of their respective proportions of the profits of the resolved to be capitalised of the amounts or any part of the amounts remaining unpaid on their existing shares, and may agreement made under such authority shall be effectively and binding on all such members.

## **AUDIT**

111. Auditors shall be appointed and their duties regulated in accordance with the law for the time being governing the business of auditors, specifically of a company like this.

## **NOTICES**

112. The company shall have powers to make rules, circulars, and regulations etc. specifically for purposes of governing any matter or activity of the company.

113. A notice may be given by the company to any member either personally or by sending it by post to him or to his registered address, or (if has registered address in Tanzania, to the address, if any, within Tanzania supplied by him to the company for the giving of notices to him. Where a notice is sent by post, service of the notice shall be deemed affected by properly addressing, prepaying and posting a letter containing the notice and , unless the contrary is proved, to have been effected at the tie at which the latter would be delivered in the ordinary course of post.
114. If a member has no registered address in Tanzania and has not supplied to the company an address within The Republic of Tanzania for the giving of notices to him, a notices to him, a notice addressed to him, and displaced in the registered office of the company, shall be deemed to do dully given on the day on which it is so displayed.
115. The company may give a notice to the join holders of a share by giving the notice to the join holder named first in the register in respect of the share.
116. A notice may be given by the company to the persons entitled to a share in consequence of the death or bankruptcy of a member by sending it through the post in a prepaid letter addressed to them by name, or the title of representatives of the deceased, or trustees of the bankrupt, or by any like description, at the address, if any in the United Republic of Tanzania supplied for the purpose by the persons claiming to be so entitled, or (until such an address has been so supplied) by giving the notice an any manner in which the same might have been given if the death or bankruptcy had not occurred.
117. Notice of any general meeting shall be given in the same manner hereinbefore authorised to 9a) every member of the company except those members who (having no registered address within the United Republic of Tanzania) have not supplied to the company an address within the United Republic of Tanzania for the giving of notices to them, (b) every person entitled to share inconsequence of death or bankruptcy of a member, who, but for his death or bankruptcy, would be entitled to receive notice of the meeting and (c) the auditors for the time being of the company. No other person shall be entitled to receive notices of general meetings.

#### **WINDING UP**




118. If the company shall be would up the liquidator may, with the sanction of an extraordinary resolution of the company and any other sanction required by the Companies Act 2002 divide amongst the members in specie or kind the whole or any part of the assets of the company (whether they shall consist of property of the same kind or not) and may, for such purpose set such value as he deems fair upon any property to be divided as aforesaid and may determine how such decision shall be carried out as between the members or different classes of members. The Liquidator may, with sanction, vest the whole or any part of the assets in trustees up on such trusts for the benefit of the contributors as the liquidator, with the like sanction shall think fit, but so that no member shall be compelled to accept any shares or other securities whereon there is any liability.

## **INDEMNITY**

119. Subjected to the provisions of the Companies Act 2002 every director, managing director, agent, auditor, secretary and other officer for the time being of the Company shall be indemnified any proceedings, whether civil or criminal, in which judgement is given in his favour or in which he is acquitted.

## **ARBITRATION**

If and whenever any dispute or difference shall arise between the Company and any of the members of their respective representative touching upon the construction or meaning of any of the Articles herein contained or any act, matter or thing made or done or omitted to be done or with regard to the rights or liabilities arising there under or arising out of the relation existing between the parties by reason of these Articles or the Ordinance such differences shall (unless a sole arbitrator be agreed upon) forthwith be referred to the arbitration of three (3) arbitrators, one to be appointed by each party and the third to be appointed by the first two or, in the event of failure to agree within thirty (30) days the procedure laid down in the Arbitration Ordinance Cap 15 or any enactment replacing the Arbitration Ordinance.

Names, Postal Address and Occupations of Subscribers.	Number of shares taken by each Subscriber	Signatures of Subscriber
Halid Ally Omar, P.O. Box 302, <b>SINGIDA.</b>	60	
Aziz Ally Omar, P.O. Box 25476, <b>DAR ES SALAAM.</b>	20	
Omar Ally Omar, P.O. Box 302, <b>SINGIDA.</b>	20	

Dated at Dar es Salaam 05/11 day of May 2013.

WITNESS to the above Signatures:

Full Name : .....

Signature :  .....

Postal Address : .....

Qualification : .....



# **SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED**



## **BUSINESS PLAN FOR PROCESSING AND DISTRIBUTION OF MILLED GRAINS AND EDIBLE OILS REFINERY PROJECT**

**May, 2013**

Prepared by: *FRELO* Consults Limited

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## 1. Executive Summary

### Project Overview

Singida Grains and Oil Mills Company Limited is a locally registered, locally owned Company. The company is incorporated under the Companies Act (2002) and holds a Certificate of Incorporation no 99351 issued on 15<sup>th</sup> May, 2013. Its Offices will be situated at Plot No 19 & 20, Block 4, Utemini Area, Singida Urban District, Singida, Tanzania. The company is expected to start project operations in June, 2013.

The company vision is to become a premier Millers for Grains and edible oil refinery in Tanzania and East Africa so as to food stuffs and oils production and distribution in the country by enhancing efficiency and productivity in the manufacturing industry hence push further the sector's contribution to the national economy. It further has the mission of delivering high quality drinking water and juice through applying expertise, specialist knowledge and experience in meeting customer-varied challenges.

Singida Grains and Oil Mills Company Limited, whose proprietors initially have been operating similar businesses for some years has ventured an opportunity in milling industry in Tanzania hence their intention to open bigger firms in both Singida and Arusha city and in other areas in the country in future.

The project focuses on the Manufacturing Sector, through manufacturing and processing of Milled cereals and oils. The project is to benefit from the long experience the company management has in this field. The project is expected to boost food security and value addition in cereals and edible vegetable oils manufacturing and enhance the manufacturing industry. The project will therefore help in meeting the ever-increasing demand for milled foodstuffs and well refined edible oils in country. The project will therefore apart from improving cereals and oils manufacturing, it will widen the chance for more employment creation and overall life standards and economic recovery.

The projected is intended to be a giant Investment, with an estimated Investment of **US \$ 4,592,920** which will be provided by the existing shareholders in terms of equity and share holders' loan. No Bank Loan is envisaged to be sought for in the initial project implementation stages.

### **Market Assessment.**

The project covers manufacturing sector as mentioned earlier, more specifically, cereals and oilse manufacturing and processing. The focus of the project proprietors is to increase productivity and efficiency in cereals and oil refinery and manufacturing in the country and improve the overall national economic performance.

### **Financial Appraisal**

The project's financial projections have been prepared over the period of ten years. As afore mentioned no bank loan is expected to be sought during the initial stage of the project implementation period.

### **Implementation**

It is expected that the project will be implemented in three-year period that will involve premise renovation and minor civil works, machine installation and power and water infrastructure improvement and development in year I and from year II on more concentration will be given to and trial production. Year III will be devoted to plant consolidation and growth strategies setting. The project is expected to be implemented in three years and will be fully operational in the second half of year III.

### **Conclusion.**

The project is developed by Singida Grains and Oil Mills Company Limited; a locally registered company and owned Company. The viability of the project is not limited to only the readily available market for the project Grains and oils milling manufacturing but indeed on the intention to enhance productivity improvement in the country.

The demand for milled foodstuffs and refined oils is on high now than ever before as regards to highly changing life standard world widely that gives rise to more demand in more modern means to live including food and water. Unreliability of the relatively most favoured flours and refined oils from other available producers due to low levels of technology due to inadequate and unreliable suppliers in the country which in turn brings about highly contaminated flours and semi refined oils which is a threat to human health and life in general. This makes the project, relevant in the country like Tanzania as it will fuel social developments and enhance national economic growth.

The financial returns from the project are therefore expected to be adequate to reflect the conservative approach to revenues and associated cost projections, as well as long-term view by the project sponsors.

The project creates employment to 74 Tanzanians who otherwise could not have secured employment. It also develops skills to the employees on a continuous basis that will have a multiplier effect and associated demand for support services. It is further expected that extra jobs will be created in the period of 3 Years. More over employments will be created in form of temporary worker to engage in various constructions works, machinery installation, collection of grains and oil seeds, storage, production, packaging, transportation including casual workers, electrical engineers, technicians and many others informal employees as well as distributors and agents for both the project and cement producing plant.

#### **Disclaimer**

We have based our study, findings and conclusions on the basis that Singida Grains and Oil Mills Company Limited management has disclosed all relevant and necessary information to allow us to do this in competent and professional manner. Our assessment is based on the facts given to us and forecast so developed. Since the forecast is based on assumptions concerning future events, actual results may vary and difference be material in general performance of the project.

The composers therefore, take no responsibility for any mislead loss to be suffered out of complete reliance on this report. The management therefore is advised to take due diligence while making decisions on finance and expansion schemes.

## 2. The Project, Sponsors and Management.

### 2.1. Project profile

In May, 2013, SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED was established and awarded Certificate of Incorporation no. 99351 dated 15<sup>th</sup> May 2013. The company however, is expected to commence commercial operations in June, 2013, however the core business being oil and grain mills. Now it looks at extending its operations in this industry by opening a new factory at Kisongo Area, Arusha Municipal in Arusha and widen its operations in Singida.

Throughout its operations and working under relatively low competitive market, the company management team has gained a lot of experience and exposure in agro processing industry. Skills, motivation and experience have transformed previous employers and the management subscribe with passion and commitment in building a great company.

The company growth and success is attributed to;

1. Greatest asset of committed staff. The company management is committed to attract, train, motivate and retain the best team.
2. Unique machineries with high capacity for making flour stuffs and refined edible vegetable oils that ensures high and reliable supplies.
3. Adaptability to client's specific needs – e.g. Timely and consistent supplies.
4. Keeping promises to all the company business stakeholders.

The company SINGIDA GRAINS AND OILS MILLS COMPANY LIMITED as mentioned earlier was founded in 2013 and Incorporated in Tanzania under the Companies Act (2002) and holds a Certificate of Incorporation No.99351, dated 15<sup>th</sup> May, 2013. The core business of the company is grains/cereals and oils manufacturing and distribution.

Since May, 2013 Singida Grains and Oil Mills Company is expected to be aggressive in its businesses, however, they are now committing much effort to run a large cereals/grains and vegetable oil producing and distribution project. It is expected that its first plant to be in Singida and Arusha Regions. It is expected that in September 2013 the plant will be able to produce about 40000 cubic litres per day that will grow to 100,000 cubic litres per day in three years time for the Singida plant and 100,000 to 500,000 cubic litres for the plant in Arusha respectively.

It is expected that the project will be situated at Plot No.19 & 20, Block 4, Utenini Area, Singida Urban District, Singida, Tanzania. The Project will be jointly owned by Mr. Halid Ally Omar (Tanzanian), Mr. Aziz Ally (Tanzanian) and Omar ally Omar (Tanzanian). The partners are also expected to be main directors

of the project. It is also expected that the project will employ other local and foreigners to assist in the management and running affairs of the company.

## 2.2 Project objectives and content.

The project focuses at maintaining consistency and reliability in food stuffs and oils supplying to the project's prospective clients. The project aims further to increase its coverage as well as supplies within Tanzania and outside the country. The primary beneficiaries of the project will be wholesalers in central Tanzania and northern Tanzania regions. However, retailing companies and individual Tanzanians in general and outside the country, who will gain access to affordable soft drinks and juice will form the secondary beneficiary group. The project activities are going to trigger on the process for economic and social growth in Tanzania and the region in general. It also looks at helping in sustaining the environment by making sure that all its plants observe environmental friendly policies and do not interfere with flora and fauna as well as water sources. The project also will ensure that all safety and health measures are followed at each plant and each task undertaken. Generally major objectives of the project are:-

- Producing high quality food stuffs and oils capable of competing locally and in foreign markets;
- Increasing productivity and efficiency on the part of flour and oils producers locally and from abroad;
- Creating sustainable local base for consistent flour and oils production;
- Demonstrate a social, economic and environmental responsibility by adopting environmental friendly policies for sustainable development.

### MISSION

- Continue to acquire best cereals and grains;
- Innovate and introduce new flour making and oil refinery and processing technology;
- Attract, train, retain and motivate the best employees
- Keep promises and commitments to clients

## 2.3 Project Sponsors.

The project is sponsored by Singida Grains and Oil Mills Company Limited. Major shareholders of the project are :-

- |                       |      |
|-----------------------|------|
| • Mr. Halid Ally Omar | 60 % |
| • Mr. Aziz Ally Omar  | 20 % |
| • Mr. Omar Ally Omar  | 20 % |

It is expected that the sponsors of the project are to contribute 40% i.e US \$1,837,168 of the planned project investment cost, while other sources will account for the rest of the amount at the rate of 40% and 20% for foreign and local loan respectively. At an estimated US \$ 4,592,920 investment cost the contribution will be as follows.

**Table (i) Investment cost.**

<b>Contributor</b>	<b>Equity in US \$</b>	<b>Loan</b>	<b>Shares in Percentage</b>
Mr. Halid Ally Omar, P.O. Box 302, SINGIDA			60
Mr. Aziz ally Omar P.O. Box 25476, DAR ES SALAAM			20
Mr. Omar Ally Omar, P.O. Box 302, SINGIDA			20
<b>Total</b>			<b>100</b>

#### **2.4 Project Management**

Experienced and skilled directors whose competence in the field of grains milling and Oil refinery production is reckoned and will have considerable impact upon the project development schemes in managing the project. As well, a qualified operational management team will be involved in running day to day affairs of the project ranging from technical, civil, marketing, finance to personnel administration management. Also additional supervision staff and line managers will be recruited, the majority of which will be local.

### **3. An Overview on Tanzania's Manufacturing Sub - sector.**

#### **3.1 The Manufacturing Sector**

Currently the manufacturing output contributes around 7.4% of GDP. The Government has pressed much emphasis on industrial diversification and encouraging establishment of import substitution industries. The diversification of the Tanzania's manufacturing sector, expanding domestic and regional market of Southern Africa Development Community (SADC) and East African Community (EAC) provide Tanzania with a promising potential where investments can be directed in the manufacturing sector.

As seen above the manufacturing sector is the one of the fastest growing sectors since Tanzania started taking major reforms in political, social, economic and fiscal monetary policies aimed at enabling the private sector take the lead role in the economic growth and transformation. Developments in the sector are part of strategies in government efforts to eradicating poverty as advocated in the National Vision 2025. The Sector has undergone several reforms. Reforms in the sector has improved several aspects including the increased involvement of private sector in manufacturing, increase in industrial productivity and efficiency, transmission and distribution and removal of monopoly of public manufacturing plants.

#### **3.2 Government Policy, Vision and Objectives**

The vision of the Government in manufacturing sector is to enable the sector to effectively contribute to the national economic growth as well as improving the standards of life for Tanzanians in a sustainable and environmentally sound manner.

The industrial policy objective are to ensure that industries take the leading role in enabling the country economy become export oriented and do away with the supply side constrained manufacturing in a rational and sustainable manner with the focus at meeting overall national development goals. The national industrial policy therefore aims at establishing an efficient and sound industrial base.

#### **3.3 Grains/Cereals Milling and oil manufacturing in Tanzania**

Tanzania has several cereal food stuffs manufacturers the major ones being Mohamed Enterprises Limited (MoETL), Said Salim Bakhresa (SSL) El Naeem Enterprises and Azania Wheat Flour Mills ltd as well as many smaller others. On the other hand, oil producers are equally

numerous some of them includes BIDCO Oil & Soap Ltd, East Africa Oil & Fat Ltd, Madibhai Natural Seeds Oils and Murzah Oil Mills Ltd of Dar es Salaam; Birchand Oil Mills Ltd and Frasal Agriproducts Export Ltd of Mwanza; Diamond Ginning & Oil Mill (T) Ltd of Kahama Shinyanga; Kihaka Oil Industries of Ubena – Iringa; Jekh Agri Products Export Ltd of Lindi and the intended project sister company Singida Fresh Oil Mills Ltd of Singida.

### **Conclusions.**

It is indeed evident that Tanzania has potentials for the production of edible oils and grains products; however, grains and oil seeds are the most dependable raw material of the intended project plants as they will take about 90% of the entire production process. However, since the country demand for food stuffs and oils is on increase due to increased population and standard of lives which of course requires vast investments in monetary terms, and have a significant economic development impact, the involvement of private sector in this industry development becomes more significant now. The emphasis further should be given to the provision of backup services in the industry so as to make it more productive and efficient.

## **4. Market assessment**

### **4.1 Demand for cereals and oil Mills in the Country.**

The grains/cereals Mills from Tanzania is also shipped abroad for export that contributes substantially to overall national economic growth.

Cereal products and edible oils have plenty of uses including meals preparation and as supplement and refreshment to various drinks and foods. This makes these products highly demanded items in the market as they are required in any sort of human daily living.

It should be noted here also that Singida Grains and Oil Mills Company Limited has come with the lasting solution for supplying best quality grain and edible oil products with the capacity of producing up to 500,000 cubic litres of oils per day in the third implementation period. This ensures the company of a continued market for its products.

### **4.2 Competition**

As earlier mentioned earlier, the state of competition in cereals and oils processing in the country is high. Major cereals food stuffs manufacturers being Mohamed Enterprises Limited (MoETL), Said Salim Bakhresa (SSL), El Naeem Enterprises and Azania Wheat Flour Mills Ltd as well as many smaller others. On the other hand, oil producers are equally numerous some of them includes BIDCO Oil & Soap Ltd, East Africa Oil & Fat Ltd, Madibhai Natural Seeds Oils and Murzah Oil Mills Ltd of Dar es Salaam; Birchand Oil Mills Ltd and Frasal Agriproducts Export Ltd of Mwanza; Diamond Ginning & Oil Mill (T) Ltd of Kahama Shinyanga; Kihaka Oil Industries of Ubena – Iringa; Jefh Agri Products Export Ltd of Lindi.

Although the Competition in this business is indeed so stiff as mentioned above and the customers orientation who are heterogeneous and concentrated mainly in urban areas while on the other hand smaller private manufacturers and hand sellers are many. This gives Singida Grains and Oil Mills Company a motivation to make sure it produces high quality cereals and oil seed based products to enjoy a relatively higher market share and customer patronage. However, based on the experience its sister company (Singida Fresh Oil Mills Ltd) has in the market, the assurance for the project's sustainability is anchored.

### **4.3 Company strengths**

Singida Grains and Oil Mills Company Limited based on its management experience in similar businesses it runs under the earlier mentioned sister company, has From their involvement have been able to acquire competencies and are now managed by committed management and team of staff who are committed to ensure reliable supplies to the project clients.

### **4.4 Conclusions**

Cereals and Grains products as well as edible oils have wide market in the country and neighbouring countries. Whilst, the products have plenty of uses including foods and beverage making, refreshment preparation and food supplements production. That makes Singida Grains very potential company to run the intended project .Singida grain and Oil Mills project has a wide market for its food stuffs and oils as products have a readily market as regards to its varied uses.

## 5. Financial Analysis

### Methodology and Key Assumptions

- Investment Capital will be US \$ 4,592,920.
- Exchange rate to be Tshs. 1,620 per US \$ and are exclusive of VAT.
- The project is to supply 40000 litres per day of oil on inception that will grow to 100,000 litres per day in three years at its Singida plant while the plant at Kisongo Area, Arusha is expected to commence production on 100,000 litres per day at inception and 500,000 litres after three years respectively; While the production of cereal flour will be at 500 tons a month on inception and 1500 tons a month in three years in both plants. 50 tons of animal feeds are expected to be produced per day.
- Calendar year estimated at 366 days,
- The projected price of oil will be 13500 per 5 litre gallon on inception that will increase up to 15,000 in three years time; while for flour the price is expected to be at an average of TZS. 25,000 per 50 kg pack and animal feed to sell at an average of TZS. 200,000 per ton.
- Both revenues and operating expenses to grow at the rate of 2% every year.
- Depreciation on Fixed assets to calculated at 25% r.b. on Motor Vehicle, 12.5% s.l. on Plant and Machinery, 10% r.b. on Furniture and Fittings, and 5% s.l. on land and Building.
- Corporate tax to be charged at 30% of Income before tax.
- Social security contribution to be calculated at 20% of the monthly i.e. yearly Payroll costs.

### Profitability and Fund Flows

#### 5.2.1 Operating Costs.

The project is expected to incur operating costs such as Salary and Wages for Permanent and Casual employees, Social Security contribution and Other Operating costs.

##### 5.2.1.1. Salary and Wages

*The* project is expected to employ about 74 permanent staff and about 10 Casual labourers. It is expected that US 29,918 per month, that will entail US \$ 323,016 would be spent per year on payroll, all of which will be taxable Salaries and US \$ 64603 will be non Taxable Wages p.a. Table (iv) clearly shows the analysis on payroll expenses of the project.

**Table (v): Project projected Salaries and Wages**

**Figures in US \$**

No	Employee Designation	No	Salary Rate in US \$	Salary/Month	Salary/Annum
1	Managing Director	1	1,852	1,852	22,224
3	Director of Finance & Administration	1	1544	1,544	18,528
4	Director of Operation &	1	1544	1,544	18,528
4	General Manager	1	926	926	11,112
5	Production Manager	2	926	1,852	22,224
6	Sales Managers	3	618	1,854	22,248
7	Chief Accountant	1	556	556	6,672
8	Chief Engineer	1	556	556	6,672
9	Mechanical Engineers	2	525	1,050	12,600
10	Logistic Supervisor	1	494	494	5,928
11	Production Supervisors	6	494	2,964	35,568
12	Quality controllers	2	494	988	11,856
13	Salesmen	10	309	3,090	37,080
14	Stores Officers	3	309	927	11,124
15	Machine Operators	6	247	1,482	17,784
16	Accounts Assistants	3	246	738	8,856
17	Assistant machine Operators	6	216	1,296	15,552
18	Clerks	3	185	555	6,660
19	Drivers	7	150	1050	12,600
20	Turn boys	7	100	700	8,400
21	Secretaries	4	150	600	7,200
22	Office Attendant	3	100	300	3,600
	<b>Total Taxable Salary &amp; Wages</b>	<b>74</b>		<b>26,918.00</b>	<b>323,016.00</b>

(Price index as per 2005 Prices.)

#### 5.2.1.2. Other operating costs.

Apart from payroll costs, the project is expected to incur more costs including repair and maintenance costs on machinery, equipment and vehicles; water and power; administrative expenses; insurance; professional fees

#### 5.2.2. Production estimates.

The intended project is mainly expected to produce three products i.e. refined edible oils, cereals/grains milled foodstuffs and animal feeds. Estimated Figures for each are given as hereunder:-

##### 5.2.2.1 Oil Production

Edible oil Refinery is expected to be the major project activity and the main stake of other two businesses. It is estimated that the oils project will contribute about 81.2 percent of the entire project operation activities followed by cereals/ grains milling.

Further the projections show that both plants in Singida and Arusha will produce about 47.6 Million Mtl in year 1, 131.8 Mtl in year 2 and 219.6 Mtl of edible oils in year 3. The plant in Arusha is expected to account for about 81.2 percent in average oil production, as shown in the table below:-

**Table No. ...: Projected Oil Production for three initial years**

	Year 1	Year 2	Year 3
<b>Singida</b>			
Production Capacity (litres/Day)	30,000	60,000	100,000
<b>Total p.a</b>	<b>10,980,000</b>	<b>21960000</b>	<b>36600000</b>
<b>Kisongo - Arusha</b>			
Production Capacity (litres/Day)	100,000	300,000	500,000
<b>Total (in Cubic Litres) p.a.</b>	<b>36,600,000</b>	<b>109,800,000</b>	<b>183,000,000</b>
<b>Grand Total – Singida&amp; Arusha in Mlts</b>	<b>47,580,000</b>	<b>131,760,000</b>	<b>219,600,000</b>

##### 5.2.2.2 Cereals/ Grain Milling

It is projected that the project will be producing 500 tons of milled food stuffs per month in year 1 that will grow to 1000 tons and 1500 tons monthly in year 2 and 3 respectively. This implies that the project is going to produce 12000 tons per annum in year 1 that will grow to 24000 and 36000 tons per annum in year 2 and

3 respectively. It further expected that various grains flour will be milled by the project. The production trend will be as shown in table below:-

**Table No. ...: Grain and Cereal Food Stuffs production estimates**

	Year 1	Year 2	Year 3
<b>Singida &amp; Arusha</b>			
Production Capacity (Tons/month)	500	1,000	1500
<b>Total (in Metric tons) p.a</b>	<b>12000</b>	<b>24000</b>	<b>36000</b>

### 5.2.2.3 Animal Feeds Production

Animal feeds production is yet another area of investment and source of revenues. It is estimated that the project is going to produce 50 tons of animal feeds per day that will be growing at 100 percent per year to attain the level of 100 and 150 tons per day in year 2 and 3 respectively. This will a production of 26400 tons in year 1, 52800 tons in year 2 and 79200 tons year 3 per annum as indicated in the table below:-

**Table No.....: Animal Feeds Production estimates**

	Year 1	Year 2	Year 3
<b>Singida &amp; Arusha</b>			
Production Capacity (Tons/Day)	50	100	150
<b>Total ( in Metric Tons) p.a</b>	<b>26400</b>	<b>52800</b>	<b>79200</b>

It is estimated that the project will be producing **47.58** million cubic litres of refined edible Oil at the end of year 1 that would grow to **131.76** million cubic litres per annum in year II and **219.6** million cubic litres of oil in year III respectively in both plants. It is further expected that the project will be operating subsequently a grain mills and animal feeds in both areas. The total annual production for grains/cereals food stuffs is expected to be 12000 tons in year 1 that will double in year 2 to 24000 tons and in the third year will be 36000 tons as both plant are projected to maintain a uniform production initially.

**Table No. (v): Projected Revenue**

Description	Revenues in US \$									
	1	2	3	4	5	6	7	8	9	10
Oil in cubic liters	47,580,000	131,760,000	219,600,000	219,600,000	219,600,000	300,000,000	300,000,000	300,000,000	150,000,000	150,000,000
Price rate/litre (TZS. 13500/5ltr) i.e. (US \$ 8.333)	8.333333333	8.333333333	8.333333333	8.333333333	8.333333333	8.333333333	8.333333333	8.333333333	8.333333333	8.333333333
Estimated Revenue	396,500,000	1,098,000,000	1,830,000,000	1,830,000,000	1,830,000,000	2,500,000,000	2,500,000,000	2,500,000,000	1,250,000,000	1,250,000,000
Grains/Cereals in Metric tons	12000	24000	36000	36000	36000	40,000	40000	40,000	40,000	40,000
Price per ton	25,000	27,000	30,000	30,000	30,000	36000	36000	36000	36000	36000
Estimated Revenue in US \$	185,185	400,000	666,667	666,667	666,667	888,889	888,889	888,889	888,889	888,889
Animal Feeds in tons	26400	52800	79200	79200	79200	82,000	82,000	82,000	96,000	96,000
Price per ton TZS 200,000	123	123	123	123	123	123	123	123	123	123
Estimated Revenue in US \$	3259259.259	6518518.519	9777777.778	9777777.778	9777777.778	10123456.79	10123456.79	10123456.79	11851851.85	11851851.85
Grand Revenue Total in US \$	399,944,444	1,104,918,519	1,840,444,444	1,840,444,444	1,840,444,444	2,511,012,346	2,511,012,346	2,511,012,346	1,262,740,741	1,262,740,741

**5.2.3. Revenue estimates.**

It is estimated that the company will be initially be producing refine edible oils and cereal/ grain food stuffs at affordable prices. As shown in table (v) above, the project is expected to set the price of Edible oils at TZS. 13,500 per 5 litre container while the price for cereal foodstuffs is expected at TZS. 25000 per 50 Kg pack and TZS. 200,000 per a 100 Kg pack of Animal Feeds. The total revenue is estimated at US\$ 399.9 million in year 1, US\$ 1.1. Billion in year 2, 1.8 Billion in year 3 that will continue to grow up to US \$ 2. 5 Billion in year 6. From year 9 the revenue will start to drop due to machinery obsolesce and the product will have reached a maturity stage.

**Investment Analysis**

The total Investment in three years of operation will be US \$ **4,592,920**. It will include US \$ **343,000** in Land and Building, US \$ **639,700** in Machinery and Equipment, US \$ **225,000** in Motor Vehicle, US \$ **15,000** in Other Preoperational Costs and US \$ **252,300** which will be set as initial Working capital in year I & II.

**Table (vi) Investment Analysis.**

Activity	Total in	2009	2010	2011
	US \$			
<b>1. Land and Building</b>				
Land Acquisition	<b>150,000</b>	150,000	0	0
Land Development & Civil Works	<b>80,000</b>	50000	30,000	<b>0</b>
Factory Extension	<b>300,000</b>	250,000	50,000	0

Office Building	92,000	36000	56,000	0
Depots Offices	265,000	50,000	50,000	165000
<b>(a) Total (land &amp; building)</b>	<b>887,000</b>	<b>536,000</b>	<b>186,000</b>	<b>165,000</b>
<b>2. Machinery and Equipment</b>				
Expeller complete with inter Gear Box, Chambers, pullers, stands Foundation Bolts, Jali V Belts, Spanners, covers motors Starter and Switches		35000	45000	0
Worm Set with Centre, Cone & Hopper rings; Cone bush & cone		41,000	26,000	0
Side bars with screws		0	8000	0
Cage Bars		0	6000	0
Gear and Pinion		0	5000	0
Tie Rods with nuts		0	3000	0
Bearings		0	2560	0
Electrical installation equipment		0	4400	0
QS Serise Rotary container washer		0	21000	0
QHS Oil Mixer		14000	0	0
FBZ Program – Controlled Automatic Seamer		30000	0	0
Automatic Cover Pressing machine		32000	32000	
SNYG Package Filling Machine		28000	0	

MC300 Warming TIN machine		36000	43000	
PULL lid & scrub Barrel Machine		47400	47400	
Purifier		20,000	20,000	
ZRP – 4 Filter		16000	0	
Cooling and Heating Device		12000	0	
Steam Sterilizing Pot		25300	0	
Generator		0	17560	
<b>(b) Total (Mach. &amp; Equip)</b>	<b>617,620</b>	<b>336700</b>	<b>280920</b>	<b>0</b>
<b>3. Motor Vehicles</b>				
Fuso 3Ton 20 @ 35,000 US \$		175000	350000	175000
Canter 3.5Tons 10 @ 25000 US \$		125000	125000	0
Trucks/Trailer 15@50000 US \$		250000	250000	250000
Dump Trucks 4@42000		0	84000	84000
Semi Teller Trucks 4 @45000		90000	90000	0
Pickups 20@36000		180000	360000	180000
<b>( c) Total (Motor Vehicle)</b>	<b>2,768,000</b>	<b>820000</b>	<b>1259000</b>	<b>689000</b>
<b>4. Furniture and Fittings</b>				
Office Furniture & Fittings 20,000 US D		5,000	5000	10000
<b>Total Furniture &amp; Fittings</b>	<b>25,000</b>	<b>5,000</b>	<b>5000</b>	<b>15000</b>
<b>5. Preoperational Expenses.</b>				
Traveling Expenses & Other Expenses		15,000	0	0
Registrations and Certification		10,000	0	0

Other Pre operation Fees		15,000	3000	0
<b>Total Preoperational Expenses</b>	<b>43,000</b>	<b>40,000</b>	<b>3,000</b>	<b>0</b>
<b>(7) Working Capital</b>				
Cash in Bank		15000	35000	150000
Cash in Hand		30,000	10300	12000
<b>Total Working Capital</b>	<b>252,300</b>	<b>45,000</b>	<b>45300</b>	<b>162000</b>
<b>Grand Total investment cost in Million US \$</b>	<b>4,592,920</b>	<b>1,782,700</b>	<b>1,779,220</b>	<b>1,031,000</b>

### Capital

As mentioned above, the total Investment Capital of the project will be US \$ **4,592,920** of which US \$ 1,232,700 will be comprised of Fixed Assets, US \$ 15,000 Pre – Operational expenses and US \$ 252,300 will be Working Capital.

### Financing

The project will be financed by the Singida Grains and Oil Mills Company limited and together with its subscribers who will contribute 40% while Foreign loans will account for 40% and Local Bank loan will contribute about 20% of entire capital (i.e US \$. **4,592,920** of the investment capital finance. No bank loan is expected to be sought at initial stage of the project implementation.

### Conclusions

As mentioned earlier, the project will be financed through owner's equity, Share Sales and other source. The Total Investment capital will be US **4,592,920**. This will be attributed more by Working Capital which accounts for 76.4% of the total Investment Capital, Fixed Assets accounts for 23.1% of the capital investment. The capital also will involve preparation expenses of US \$ 15,000 that will be spent on setting up the premises for initial operations.

## **6. Implementation Strategy.**

- 1<sup>st</sup> Year – June – December 2013– Industry Buildings construction
- 2<sup>nd</sup> Year – Jan – March 2014 - Machines acquisition and Installation
  - April - June 2014 – Production Trials
  - June - December 2014 – Full Production starts
- 3rd Year – 2015 - Fully production

As earlier mentioned the project is expected to be implemented in three years period. Since all background structures and ground works is expected to be complete no more than Dec. 2013. The rest of the project implementation period will be spent on production trials and full production.

### **Financing**

As earlier mentioned the project's Investment will be financed by shareholders and other sources like sales of share. However, it is expected that funds from operation will be financing project operations except for year I and whereby the Initial Working Capital funds and owners equity will be injected. The rest of the operation period will be financed by funds flowing from operations.

### **Construction**

No major construction work is expected to be undertaken by the project. Major construction works are expected to be done during year I. of the implantation period.

### **Marketing**

The marketing focus of the project is the Tanzania market particularly; cement manufacturers and construction industry practitioners and individuals grain foodstuffs and oils users.

The Tanzanian market will constitute of a major market for the project's food stuffs and Oils plans are underway to open up the gate for foreign users, more specifically east and central African countries.

### **Operations**

The project is expected to be wholly operated in Tanzania. The mother Company will provide expertise, machinery, finance, Managerial and all other technical support to the project. On the other hand contracting service providers will provide directives to ensure the operation of the project goes adjacent with the company goals. The local community is

expected to be involved in levels of management and operations throughout the project implementation period.

### **Conclusions**

The project is expected to be implemented in three years period whereby year I will be spent on putting up some basic structures and the concentration will be on plant building construction. During year II more construction and civil works will continue and machinery installation and fittings will be extended to electrical and communication fittings. During the IIIrd year will start operations.

## **7. Conclusion**

### **Project Feasibility**

In all aspects, the project is feasible, sustainable and beneficial not only to the investors but also to the ultimate consumers and the general public as a whole. With the increasing need for Cereals foodstuffs and Oils in the manufacturing of edible oils and milled grains, the need for relatively reliable suppliers is indispensably vital. In full consideration of the national Industrial Policy that aims at establishing efficient industries that ensures of productivity, distribution and end – use systems that consider national interests in a sound and sustainable manner.

Further, with the increasing worldwide outcry for sustainability and affordability of communication services for all, and Government's efforts to ensure better, sustainable and affordable communication facilities to rural areas where the majority Tanzanians live, Singida Grains and Oil Mills Company Limited has come out with the lasting solution for the Agro- processing Sub sector improvement.

### **Financial Performance.**

According to the projections it evident that the project will be profitable and it has very minimal risks to stake holders funds, the community and the nation at large. Therefore, basing on the Projected Financial statements and Fund Flow Statement the Project is worth implementing.

## **8. Recommendations**

Provided all other aspects and factors remain substantially constant, it is strongly recommended that the project be implemented with immediate effect.

Further, it is recommended that the company applies for the Certificate of Incentives with the Tanzania Investment Centre (TIC), with the view of benefiting from investment incentives and protection given to potential investors like Singida Grains and Oil Mills Company Limited, as the statutory provides under The Tanzania Investment Act, 1997.

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED  
INVESTMENT COST ESTIMATES**

Figures in US \$.

<b>NO</b>	<b>ITEM</b>	<b>ESTIMATED INVESTMENT</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>
1.	Land and Buildings	887,000	536,000	186,000	165,000
2.	Machinery and Equipment	617,620	336700	280920	0
3.	Motor Vehicles	2,768,000	820000	1259000	689000
4.	Furniture & Fittings	25,000	5,000	5000	15000
5.	Pre – Operating Costs	43,000	40,000	3,000	0
	<b>Subtotal</b>	<b>4,340,620</b>	<b>1,737,700</b>	<b>1,733,920</b>	<b>869,000</b>
6.	Add: Initial Working Capital	252,300	45,000	45300	162000
	<b>TOTAL PROJECT INVESTMENT</b>	<b>4,592,920</b>	<b>1,782,700</b>	<b>1,779,220</b>	<b>1,031,000</b>

Estimates at current market prices (2005)

## Appendix ii

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED DEPRECIATION SCHEDULE FOR 10  
YEARS OF OPERATION**

Figure in US \$.

	0	1	2	3	4	5	6	7	8	9	10
Land and Building 5% s.l..	343,000	17,150	16,293	15,478	14,704	13,969	14,085	12,566	11,938	11,341	11,478
Plant and Machinery12.5% r.b.	639,700	78,043	70,207.08	61,431.19	53,752.29	47,033.2 6	41,154.1 0	43,688.73	30,548.74	26,730.15	23,388.88
Motor Vehicle 25% s.l.	225,000	56,250.00	56,250.00	56,250.00	56,250.00	0	0	0	0	0	0
Furniture & Fittings 10%r.b.	25,000	1,000	900	810	729	656.1	590.5	531.4	508.3	457.5	411.7
<b>Total</b>	<b>1,232,700</b>	<b>152,443.4 0</b>	<b>143,649.5 8</b>	<b>133,969.0 7</b>	<b>125,435.2 7</b>	<b>61,658.1 4</b>	<b>55,829.5 7</b>	<b>56,786.23</b>	<b>42,994.83</b>	<b>38,528.55</b>	<b>35,278.69</b>

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED  
WAGES AND SALARY**

Figures in US \$

No	Employee Designation	No	Salary Rate in US \$	1	2	3	4	5	6	7	8	9	10
1	Director General	1	3,000	36,000	36,720	37,454.4	38,203.5	38,967.6	39,747	40,542	41,352.8	42,179.9	43,023.5
2.	Director Finance & Administration	1	2,500	30,000	30,600	31,212	31,836.3	32,473	33,122.5	33,785	34,460.7	35,150	35,853
3.	Chief Engineer	1	2,300	27,600	28,152	28,715.1	29,289.4	29,875.2	30,472.7	31,082.2	31,703.8	32,337.9	32,984.7
4.	Plant Manager	1	2,000	24,000	24,480	24,969.6	25,469	25,978.4	26,498	27,028	27,568.6	28,120	28,682.4
4.	Geologists	2	1,500	36,000	36,720	37,454.4	38,203.5	38,967.6	39,747	40,542	41,352.8	42,179.9	43,023.5
5.	Mechanical Engineers	5	1,000	60,000	61,200	62,424	63,672.5	64,946	66,245	67,570	68,921.4	70,300	71,706
6.	Field Supervisors	6	800	57,600	58,352	59,519.1	60,709.5	61,923.7	63,162.2	64,425.4	65,713.9	67,028.2	68,368.8
7.	Filed Technicians	6	800	57,600	58,352	59,519.1	60,709.5	61,923.7	63,162.2	64,425.4	65,713.9	67,028.2	68,368.8
8	Shift Maintenance controllers	6	500	36,000	36,720	37,454.4	38,203.5	38,967.6	39,747	40,542	41,352.8	42,179.9	43,023.5
9.	Field Maintenance Team Supervisor	12	500	72,000	72,144	73,586.9	75,058.6	76,559.8	78,091	79,652.8	81,245.9	82,870.8	84,528.2
7.	Accountant	1	500	6,000	6,120	6,242.4	6,367.3	6,494.7	6,624.6	6,757.1	6,892.2	7,030.	7,170.6
9.	Machine Operators	36	450	194,400	198,288	202,253.8	206,298.9	210,424.9	214,633.4	218,926.1	223,304.6	227,770.7	232,325.4
10.	Accounts Assistant	2	350	8,400	8,568	8,739.4	8,914.2	9,092.5	9,274.3	9,459.8	9,649	9,842	10,038.8
11.	Drivers	16	300	57,600	58,752	59,927	61,125.5	62,348	63,595	64,866.9	66,164.2	67,487.5	68,837.3
13.	Secretary	1	200	2,400	2,448	2,497	2,546.9	2,597.8	2,649.8	2,707.8	2,761.9	2,817.1	2,873.4
14.	Office Attendant	1	150	1,800	1,836	1,872.7	1,910.2	1,948.4	1,987.4	2,027.1	2,067.6	2,108.9	2,151.1
	<b>Total Taxable Salary &amp; Wages</b>	<b>98</b>		<b>707,400</b>	<b>721,548</b>	<b>735,979</b>	<b>750,698.6</b>	<b>765,712.6</b>	<b>781,026.9</b>	<b>796,647.4</b>	<b>812,580.3</b>	<b>828,831.9</b>	<b>845,408.5</b>
15.	Casual labour (10 @US 5 a day) i.e. 28 days a month	10	50	168,000	171,360	174,787.2	178,282.9	181,848.6	185,485.6	189,195.3	192,979.2	196,838.8	200,775.6
	<b>Total</b>	<b>108</b>		<b>875,400</b>	<b>892,908</b>	<b>910,766.2</b>	<b>928,981.5</b>	<b>947,561.1</b>	<b>966,512.3</b>	<b>985,842.6</b>	<b>1,005,559.5</b>	<b>1,025,670.7</b>	<b>1,046,184.1</b>

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED  
OTHER OPERATING EXPENSES**

Figures in US \$

No	Cost element	Expenses/Month in US \$.	Expenses/Annum In US \$
(i)	Electricity power	6000	72,000
(ii)	Printing and Stationery	500	6,000
(iii)	Telecommunication	500	6,000
(iv)	Fuel, Oil & Lubricants	2000	24,000
(v)	Insurance		3,000
(vi)	Legal and Professional Fees		500
(vii)	Office and General expenses	500	6,000
(viii)	Motor vehicles Repair & Maintenance	3,000	36,000
(ix)	Medical Expenses	2,000	24,000
(x)	Repair and Maintenance Equipment		15,000
(xi)	Miscellaneous Expenses		5000
(xii)	Uniform and gear		2,500
	<b>Total other expenses</b>		<b>104,200</b>

(Price index as per 2005 Prices.)

## TANZANIA MILKY TEA &amp; COFFEE COMPANY LIMITED SOCIAL SECURITY CONTRIBUTION SCHEDULE.

Figure in US \$.

Year	1	2	3	4	5	6	7	8	9	10
Activity	Assumption: Social Security Contribution is calculated at 20% Monthly Wages and Salary									
Social Sec. Cont.	141,480	144,309.6	147,195.8	150,139.7	153,142.5	156,295.4	159,329.5	162,516.1	165,766.4	169,081.7
Total SS Cont.	141,480	144,309.6	147,195.8	150,139.7	153,142.5	156,295.4	159,329.5	162,516.1	165,766.4	169,081.7

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED  
SALARIES AND WAGES**

Figure in US \$

	1	2	3	4	5	6	7	8	9	10
Gross Salary	707,400	721,548	735,979	750,698.6	765,712.6	781,026.9	796,647.4	812,580.3	828,831.9	845,408.5
<b>Sub Total</b>	<b>707,400</b>	<b>721,548</b>	<b>735,979</b>	<b>750,698.6</b>	<b>765,712.6</b>	<b>781,026.9</b>	<b>796,647.4</b>	<b>812,580.3</b>	<b>828,831.9</b>	<b>845,408.5</b>
<i>Less S.S.Cont.20%</i>	<i>141,480</i>	<i>144,309.6</i>	<i>147,195.8</i>	<i>150,139.7</i>	<i>153,142.5</i>	<i>156,295.4</i>	<i>159,329.5</i>	<i>162,516.1</i>	<i>165,766.4</i>	<i>169,081.7</i>
<b>Net Sal &amp; Wages</b>	<b>565,920</b>	<b>577,238.4</b>	<b>588,783.2</b>	<b>600,558.9</b>	<b>612,570.1</b>	<b>624,731.5</b>	<b>637,317.9</b>	<b>650,064.2</b>	<b>663,065.5</b>	<b>676,326.8</b>

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED**  
**TOTAL OPERATING COSTS**

Figures in US \$.

<b>Expenditure</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>
Net Salary & Wages	565,920	577,238.4	588,783.2	600,558.9	612,570.1	624,731.5	637,317.9	650,064.2	663,065.5	676,326.8
Social Security Contribution	<i>141,480</i>	144,309.6	147,195.8	150,139.7	153,142.5	156,295.4	159,329.5	162,516.1	<i>165,766.4</i>	<i>169,081.7</i>
Non Taxable Payroll costs	168,000	171,360	174,787.2	178,282.9	181,848.6	185,485.6	189,195.3	192,979.2	196,838.8	200,775.6
Other major operating costs	104,200	106,284	108,409.7	110,577.9	112,789.5	115,045.3	117,346.2	119,693.1	122,086.9	124,528.6
<b>Total operating cost</b>	<b>979,600</b>	<b>999,192</b>	<b>1,019,175.9</b>	<b>1,039,559.4</b>	<b>1,060,350.7</b>	<b>1,081,557.8</b>	<b>1,103,188.9</b>	<b>1,125,252.6</b>	<b>1,147,757.6</b>	<b>1,170,712.7</b>

Values at the Current prices (2005)

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED**  
**REVENUE ESTIMATES SCHEDULE**

Figures in US \$

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
	<b>Assumption: Revenues are expected to grow by 2% per year</b>									
Net Sales	218,400,000	341,352,000	568,059,000	579,420,180	591,008,583.6	602,828,755.3	614,885,330.4	627,183,037	639,726,697.7	653,160,957.7
Total Revenue	5,869,170.9	5,986,554.3	6,106,285.3	579,420,180	591,008,583.6	602,828,755.3	614,885,330.4	627,183,037	639,726,697.7	653,160,957.7

Appendix ix

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED  
PROJECTED PROFIT AND LOSS STATEMENT**

Figures in US \$.

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Projected Revenues	5,869,170.9	5,986,554.3	6,106,285.3	579,420,180	591,008,583.6	602,828,755.3	614,885,330.4	627,183,037	639,726,697.7	653,160,957.7
Operating Expenses	979,600	999,192	1,019,175.9	1,039,559.4	1,060,350.7	1,081,557.8	1,103,188.9	1,125,252.6	1,147,757.6	1,170,712.7
<b>Operating Profit</b>	<b>4,889,570.9</b>	<b>4,987,362.3</b>	<b>5,087,109.4</b>	<b>578,380,620.6</b>	<b>589,948,232.9</b>	<b>601,747.2</b>	<b>613,782,141.5</b>	<b>626,057,784.4</b>	<b>638,578,940.1</b>	<b>651,990,245</b>
Less: Depreciation	105,915.5	102,217	98,920.6	23,918.4	21,390.6	19,176.9	17,238.3	15,570.6	14,080.7	12,775.8
<b>Profit/Loss Before Tax</b>	<b>4,783,655.4</b>	<b>4,885,145.3</b>	<b>4,988,188.8</b>	<b>578,356,702.2</b>	<b>589,926,842.3</b>	<b>601,728,020.6</b>	<b>613,764,903.2</b>	<b>626,042,213.8</b>	<b>638,564,859.4</b>	<b>651,977,469.2</b>
<i>Taxation 30%</i>	<i>1,435,096.6</i>	<i>1,465,543.6</i>	<i>1,496,456.6</i>	<i>173,507,010.7</i>	<i>176,978,052.7</i>	<i>180,518,406.2</i>	<i>184,129,471</i>	<i>187,812,664.1</i>	<i>191,569,457.8</i>	<i>195,593,240.8</i>
<b>Profit/Loss after Tax</b>	<b>3,348,558.8</b>	<b>3,419,601.7</b>	<b>3,491,732.2</b>	<b>404,849,691.5</b>	<b>412,948,789.6</b>	<b>421,209,614.4</b>	<b>429,635,432.2</b>	<b>438,229,549.7</b>	<b>446,995,401.6</b>	<b>456,384,228.4</b>
Opening Balance	-	3,348,558.8	6,768,160.5	10,259,892.7	394,589,798.8	807,538,588.4	1,228,748,203	1,658,383,635	2,096,613,185	2,543,608,587
<b>Net Profit/Loss</b>	<b>3,348,558.8</b>	<b>6,768,160.5</b>	<b>10,259,892.7</b>	<b>394,589,798.8</b>	<b>807,538,588.4</b>	<b>1,228,748,203</b>	<b>1,658,383,635</b>	<b>2,096,613,185</b>	<b>2,543,608,587</b>	<b>2,999,992,815</b>

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED  
PROJECTED CASH FLOW STATEMENT**

Figures in US \$

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
<b>CASH INFLOW</b>										
Cash from Operations										
Profit Before Tax	4,783,655.4	4,885,145.3	4,988,188.8	578,356,702.2	589,926,842.3	601,728,020.6	613,764,903.2	626,042,213.8	638,564,859.4	651,977,469.2
Add: Depreciation	105,915.5	102,217	98,920.6	23,918.4	21,390.6	19,176.9	17,238.3	15,570.6	14,080.7	12,775.8
<b>Total Cash Inflow</b>	<b>4,889,570.9</b>	<b>4,782,928.3</b>	<b>5,087,109.4</b>	<b>578,380,620.6</b>	<b>589,948,232.9</b>	<b>601,747,197.5</b>	<b>613,782,141.5</b>	<b>626,057,784.4</b>	<b>638,578,940.1</b>	<b>651,990,245</b>
<b>CASH OUTFLOW</b>										
Taxation	1,435,096.6	1,465,543.6	1,496,456.6	173,507,010.7	176,978,052.7	180,518,406.2	184,129,471	187,812,664.1	191,569,457.8	195,593,240.8
<b>Net Cash Outflow</b>	<b>3,454,474.3</b>	<b>3,317,384.7</b>	<b>3,590,652.8</b>	<b>404,873,518.9</b>	<b>412,970,180.2</b>	<b>421,228,791.3</b>	<b>429,652,670.5</b>	<b>438,245,120.3</b>	<b>447,009,482.3</b>	<b>456,397,004.2</b>
<b>Opening Balance</b>	<b>-</b>	<b>3,454,474.3</b>	<b>6,771,859</b>	<b>10,362,511.8</b>	<b>415,236,030.7</b>	<b>828,206,210.9</b>	<b>1,249,435,002</b>	<b>1,679,087,673</b>	<b>2,117,332,793</b>	<b>2,564,342,275</b>
<b>Closing Balance</b>	<b>3,454,474.3</b>	<b>6,771,859</b>	<b>10,362,511.8</b>	<b>415,236,030.7</b>	<b>828,206,210.9</b>	<b>1,249,435,002</b>	<b>1,679,087,673</b>	<b>2,117,332,793</b>	<b>2,564,342,275</b>	<b>3,020,739,279</b>

*FRELO* Consults Limited

# **SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED**



## **BUSINESS PLAN FOR PROCESSING AND DISTRIBUTION OF MILLED GRAINS AND EDIBLE OILS REFINERY PROJECT**

**May, 2013**

Prepared by: *FRELO* Consults Limited

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## 1. Executive Summary

### Project Overview

Singida Grains and Oil Mills Company Limited is a locally registered, locally owned Company. The company is incorporated under the Companies Act (2002) and holds a Certificate of Incorporation no 99351 issued on 15<sup>th</sup> May, 2013. Its Offices will be situated at Plot No 19 & 20, Block 4, Utemini Area, Singida Urban District, Singida, Tanzania. The company is expected to start project operations in June, 2013.

The company vision is to become a premier Millers for Grains and edible oil refinery in Tanzania and East Africa so as to food stuffs and oils production and distribution in the country by enhancing efficiency and productivity in the manufacturing industry hence push further the sector's contribution to the national economy. It further has the mission of delivering high quality drinking water and juice through applying expertise, specialist knowledge and experience in meeting customer-varied challenges.

Singida Grains and Oil Mills Company Limited, whose proprietors initially have been operating similar businesses for some years has ventured an opportunity in milling industry in Tanzania hence their intention to open bigger firms in both Singida and Arusha city and in other areas in the country in future.

The project focuses on the Manufacturing Sector, through manufacturing and processing of Milled cereals and oils. The project is to benefit from the long experience the company management has in this field. The project is expected to boost food security and value addition in cereals and edible vegetable oils manufacturing and enhance the manufacturing industry. The project will therefore help in meeting the ever-increasing demand for milled foodstuffs and well refined edible oils in country. The project will therefore apart from improving cereals and oils manufacturing, it will widen the chance for more employment creation and overall life standards and economic recovery.

The projected is intended to be a giant Investment, with an estimated Investment of **US \$ 4,592,920** which will be provided by the existing shareholders in terms of equity and share holders' loan. No Bank Loan is envisaged to be sought for in the initial project implementation stages.

### **Market Assessment.**

The project covers manufacturing sector as mentioned earlier, more specifically, cereals and oilse manufacturing and processing. The focus of the project proprietors is to increase productivity and efficiency in cereals and oil refinery and manufacturing in the country and improve the overall national economic performance.

### **Financial Appraisal**

The project's financial projections have been prepared over the period of ten years. As afore mentioned no bank loan is expected to be sought during the initial stage of the project implementation period.

### **Implementation**

It is expected that the project will be implemented in three-year period that will involve premise renovation and minor civil works, machine installation and power and water infrastructure improvement and development in year I and from year II on more concentration will be given to and trial production. Year III will be devoted to plant consolidation and growth strategies setting. The project is expected to be implemented in three years and will be fully operational in the second half of year III.

### **Conclusion.**

The project is developed by Singida Grains and Oil Mills Company Limited; a locally registered company and owned Company. The viability of the project is not limited to only the readily available market for the project Grains and oils milling manufacturing but indeed on the intention to enhance productivity improvement in the country.

The demand for milled foodstuffs and refined oils is on high now than ever before as regards to highly changing life standard world widely that gives rise to more demand in more modern means to live including food and water. Unreliability of the relatively most favoured flours and refined oils from other available producers due to low levels of technology due to inadequate and unreliable suppliers in the country which in turn brings about highly contaminated flours and semi refined oils which is a threat to human health and life in general. This makes the project, relevant in the country like Tanzania as it will fuel social developments and enhance national economic growth.

The financial returns from the project are therefore expected to be adequate to reflect the conservative approach to revenues and associated cost projections, as well as long-term view by the project sponsors.

The project creates employment to 74 Tanzanians who otherwise could not have secured employment. It also develops skills to the employees on a continuous basis that will have a multiplier effect and associated demand for support services. It is further expected that extra jobs will be created in the period of 3 Years. More over employments will be created in form of temporary worker to engage in various constructions works, machinery installation, collection of grains and oil seeds, storage, production, packaging, transportation including casual workers, electrical engineers, technicians and many others informal employees as well as distributors and agents for both the project and cement producing plant.

#### **Disclaimer**

We have based our study, findings and conclusions on the basis that Singida Grains and Oil Mills Company Limited management has disclosed all relevant and necessary information to allow us to do this in competent and professional manner. Our assessment is based on the facts given to us and forecast so developed. Since the forecast is based on assumptions concerning future events, actual results may vary and difference be material in general performance of the project.

The composers therefore, take no responsibility for any mislead loss to be suffered out of complete reliance on this report. The management therefore is advised to take due diligence while making decisions on finance and expansion schemes.

## **2. The Project, Sponsors and Management.**

### **2.1. Project profile**

In May, 2013, SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED was established and awarded Certificate of Incorporation no. 99351 dated 15<sup>th</sup> May 2013. The company however, is expected to commence commercial operations in June, 2013, however the core business being oil and grain mills. Now it looks at extending its operations in this industry by opening a new factory at Kisongo Area, Arusha Municipal in Arusha and widen its operations in Singida.

Throughout its operations and working under relatively low competitive market, the company management team has gained a lot of experience and exposure in agro processing industry. Skills, motivation and experience have transformed previous employers and the management subscribe with passion and commitment in building a great company.

The company growth and success is attributed to;

1. Greatest asset of committed staff. The company management is committed to attract, train, motivate and retain the best team.
2. Unique machineries with high capacity for making flour stuffs and refined edible vegetable oils that ensures high and reliable supplies.
3. Adaptability to client's specific needs – e.g. Timely and consistent supplies.
4. Keeping promises to all the company business stakeholders.

The company SINGIDA GRAINS AND OILS MILLS COMPANY LIMITED as mentioned earlier was founded in 2013 and Incorporated in Tanzania under the Companies Act (2002) and holds a Certificate of Incorporation No.99351, dated 15<sup>th</sup> May, 2013. The core business of the company is grains/cereals and oils manufacturing and distribution.

Since May, 2013 Singida Grains and Oil Mills Company is expected to be aggressive in its businesses, however, they are now committing much effort to run a large cereals/grains and vegetable oil producing and distribution project. It is expected that its first plant to be in Singida and Arusha Regions. It is expected that in September 2013 the plant will be able to produce about 40000 cubic litres per day that will grow to 100,000 cubic litres per day in three years time for the Singida plant and 100,000 to 500,000 cubic litres for the plant in Arusha respectively.

It is expected that the project will be situated at Plot No.19 & 20, Block 4, Utenini Area, Singida Urban District, Singida, Tanzania. The Project will be jointly owned by Mr. Halid Ally Omar (Tanzanian), Mr. Aziz Ally (Tanzanian) and Omar ally Omar (Tanzanian). The partners are also expected to be main directors

of the project. It is also expected that the project will employ other local and foreigners to assist in the management and running affairs of the company.

## **2.2 Project objectives and content.**

The project focuses at maintaining consistency and reliability in food stuffs and oils supplying to the project's prospective clients. The project aims further to increase its coverage as well as supplies within Tanzania and outside the country. The primary beneficiaries of the project will be wholesalers in central Tanzania and northern Tanzania regions. However, retailing companies and individual Tanzanians in general and outside the country, who will gain access to affordable soft drinks and juice will form the secondary beneficiary group. The project activities are going to trigger on the process for economic and social growth in Tanzania and the region in general. It also looks at helping in sustaining the environment by making sure that all its plants observe environmental friendly policies and do not interfere with flora and fauna as well as water sources. The project also will ensure that all safety and health measures are followed at each plant and each task undertaken. Generally major objectives of the project are:-

- Producing high quality food stuffs and oils capable of competing locally and in foreign markets;
- Increasing productivity and efficiency on the part of flour and oils producers locally and from abroad;
- Creating sustainable local base for consistent flour and oils production;
- Demonstrate a social, economic and environmental responsibility by adopting environmental friendly policies for sustainable development.

### **MISSION**

- Continue to acquire best cereals and grains;
- Innovate and introduce new flour making and oil refinery and processing technology;
- Attract, train, retain and motivate the best employees
- Keep promises and commitments to clients

## **2.3 Project Sponsors.**

The project is sponsored by Singida Grains and Oil Mills Company Limited. Major shareholders of the project are :-

- |                       |      |
|-----------------------|------|
| • Mr. Halid Ally Omar | 60 % |
| • Mr. Aziz Ally Omar  | 20 % |
| • Mr. Omar Ally Omar  | 20 % |

It is expected that the sponsors of the project are to contribute 40% i.e US \$.1,837,168 of the planned project investment cost, while other sources will account for the rest of the amount at the rate of 40% and 20% for foreign and local loan respectively. At an estimated US \$ 4,592,920 investment cost the contribution will be as follows.

**Table (i) Investment cost.**

<b>Contributor</b>	<b>Equity in US \$</b>	<b>Loan</b>	<b>Shares in Percentage</b>
Mr. Halid Ally Omar, P.O. Box 302, SINGIDA			60
Mr. Aziz ally Omar P.O. Box 25476, DAR ES SALAAM			20
Mr. Omar Ally Omar, P.O. Box 302, SINGIDA			20
<b>Total</b>			<b>100</b>

#### **2.4 Project Management**

Experienced and skilled directors whose competence in the field of grains milling and Oil refinery production is reckoned and will have considerable impact upon the project development schemes in managing the project.

As well, a qualified operational management team will be involved in running day to day affairs of the project ranging from technical, civil, marketing, finance to personnel administration management. Also additional supervision staff and line managers will be recruited, the majority of which will be local.

### **3. An Overview on Tanzania's Manufacturing Sub - sector.**

#### **3.1 The Manufacturing Sector**

Currently the manufacturing output contributes around 7.4% of GDP. The Government has pressed much emphasis on industrial diversification and encouraging establishment of import substitution industries. The diversification of the Tanzania's manufacturing sector, expanding domestic and regional market of Southern Africa Development Community (SADC) and East African Community (EAC) provide Tanzania with a promising potential where investments can be directed in the manufacturing sector.

As seen above the manufacturing sector is the one of the fastest growing sectors since Tanzania started taking major reforms in political, social, economic and fiscal monetary policies aimed at enabling the private sector take the lead role in the economic growth and transformation. Developments in the sector are part of strategies in government efforts to eradicating poverty as advocated in the National Vision 2025. The Sector has undergone several reforms. Reforms in the sector has improved several aspects including the increased involvement of private sector in manufacturing, increase in industrial productivity and efficiency, transmission and distribution and removal of monopoly of public manufacturing plants.

#### **3.2 Government Policy, Vision and Objectives**

The vision of the Government in manufacturing sector is to enable the sector to effectively contribute to the national economic growth as well as improving the standards of life for Tanzanians in a sustainable and environmentally sound manner.

The industrial policy objective are to ensure that industries take the leading role in enabling the country economy become export oriented and do away with the supply side constrained manufacturing in a rational and sustainable manner with the focus at meeting overall national development goals. The national industrial policy therefore aims at establishing an efficient and sound industrial base.

#### **3.3 Grains/Cereals Milling and oil manufacturing in Tanzania**

Tanzania has several cereal food stuffs manufacturers the major ones being Mohamed Enterprises Limited (MoETL), Said Salim Bakhresa (SSL) El Naeem Enterprises and Azania Wheat Flour Mills ltd as well as many smaller others. On the other hand, oil producers are equally

numerous some of them includes BIDCO Oil & Soap ltd, East Africa Oil & Fat ltd, Madibhai Natural Seeds Oils and Murzah Oil Mills ltd of Dar es Salaam; Birchand Oil Mills ltd and Frasal Agriproducts Export ltd of Mwanza; Diamond Ginning & Oil Mill (T) Ltd of Kahama Shinyanga; Kihaka Oil Industries of Ubena – Iringa; Jefh Agri Products Export Ltd of Lindi and the intended project sister company Singida Fresh Oil Mills ltd of Singida.

### **Conclusions.**

It is indeed evident that Tanzania has potentials for the production of edible oils and grains products; however, grains and oil seeds are the most dependable raw material of the intended project plants as they will take about 90% of the entire production process. However, since the country demand for food stuffs and oils is on increase due to increased population and standard of lives which of course requires vast investments in monetary terms, and have a significant economic development impact, the involvement of private sector in this industry development becomes more significant now. The emphasis further should be given to the provision of backup services in the industry so as to make it more productive and efficient.

## **4. Market assessment**

### **4.1 Demand for cereals and oil Mills in the Country.**

The grains/cereals Mills from Tanzania is also shipped abroad for export that contributes substantially to overall national economic growth.

Cereal products and edible oils have plenty of uses including meals preparation and as supplement and refreshment to various drinks and foods. This makes these products highly demanded items in the market as they are required in any sort of human daily living.

It should be noted here also that Singida Grains and Oil Mills Company Limited has come with the lasting solution for supplying best quality grain and edible oil products with the capacity of producing up to 500,000 cubic litres of oils per day in the third implementation period. This ensures the company of a continued market for its products.

### **4.2 Competition**

As earlier mentioned earlier, the state of competition in cereals and oils processing in the country is high. Major cereals food stuffs manufacturers being Mohamed Enterprises Limited (MoETL), Said Salim Bakhresa (SSL), El Naeem Enterprises and Azania Wheat Flour Mills ltd as well as many smaller others. On the other hand, oil producers are equally numerous some of them includes BIDCO Oil & Soap ltd, East Africa Oil & Fat ltd, Madibhai Natural Seeds Oils and Murzah Oil Mills ltd of Dar es Salaam; Birchand Oil Mills ltd and Frasal Agriproducts Export ltd of Mwanza; Diamond Ginning & Oil Mill (T) Ltd of Kahama Shinyanga; Kihaka Oil Industries of Ubena – Iringa; Jefh Agri Products Export Ltd of Lindi.

Although the Competition in this business is indeed so stiff as mentioned above and the customers orientation who are heterogeneous and concentrated mainly in urban areas while on the other hand smaller private manufacturers and hand sellers are many. This gives Singida Grains and Oil Mills Company a motivation to make sure it produces high quality cereals and oil seed based products to enjoy a relatively higher market share and customer patronage. However, based on the experience its sister company (Singida Fresh Oil Mills ltd) has in the market, the assurance for the project's sustainability is anchored.

### **4.3 Company strengths**

Singida Grains and Oil Mills Company Limited based on its management experience in similar businesses it runs under the earlier mentioned sister company, has From their involvement have been able to acquire competencies and are now managed by committed management and team of staff who are committed to ensure reliable supplies to the project clients.

### **4.4 Conclusions**

Cereals and Grains products as well as edible oils have wide market in the country and neighbouring countries. Whilst, the products have plenty of uses including foods and beverage making, refreshment preparation and food supplements production. That makes Singida Grains very potential company to run the intended project .Singida grain and Oil Mills project has a wide market for its food stuffs and oils as products have a readily market as regards to its varied uses.

## 5. Financial Analysis

### Methodology and Key Assumptions

- Investment Capital will be US \$ 4,592,920.
- Exchange rate to be Tshs. 1,620 per US \$ and are exclusive of VAT.
- The project is to supply 40000 litres per day of oil on inception that will grow to 100,000 litres per day in three years at its Singida plant while the plant at Kisongo Area, Arusha is expected to commence production on 100,000 litres per day at inception and 500,000 litres after three years respectively; While the production of cereal flour will be at 500 tons a month on inception and 1500 tons a month in three years in both plants. 50 tons of animal feeds are expected to be produced per day.
- Calendar year estimated at 366 days,
- The projected price of oil will be 13500 per 5 litre gallon on inception that will increase up to 15,000 in three years time; while for flour the price is expected to be at an average of TZS. 25,000 per 50 kg pack and animal feed to sell at an average of TZS. 200,000 per ton.
- Both revenues and operating expenses to grow at the rate of 2% every year.
- Depreciation on Fixed assets to calculated at 25% r.b. on Motor Vehicle, 12.5% s.l. on Plant and Machinery, 10% r.b. on Furniture and Fittings, and 5% s.l. on land and Building.
- Corporate tax to be charged at 30% of Income before tax.
- Social security contribution to be calculated at 20% of the monthly i.e. yearly Payroll costs.

### Profitability and Fund Flows

#### 5.2.1 Operating Costs.

The project is expected to incur operating costs such as Salary and Wages for Permanent and Casual employees, Social Security contribution and Other Operating costs.

##### 5.2.1.1. Salary and Wages

The project is expected to employ about 74 permanent staff and about 10 Casual labourers. It is expected that US 29,918 per month, that will entail US \$ 323,016 would be spent per year on payroll, all of which will be taxable Salaries and US \$ 64603 will be non Taxable Wages p.a. Table (iv) clearly shows the analysis on payroll expenses of the project.

**Table (v): Project projected Salaries and Wages**

**Figures in US \$**

No	Employee Designation	No	Salary Rate in US \$	Salary/Month	Salary/Annum
1	Managing Director	1	1,852	1,852	22,224
3	Director of Finance & Administration	1	1544	1,544	18,528
4	Director of Operation &	1	1544	1,544	18,528
4	General Manager	1	926	926	11,112
5	Production Manager	2	926	1,852	22,224
6	Sales Managers	3	618	1,854	22,248
7	Chief Accountant	1	556	556	6,672
8	Chief Engineer	1	556	556	6,672
9	Mechanical Engineers	2	525	1,050	12,600
10	Logistic Supervisor	1	494	494	5,928
11	Production Supervisors	6	494	2,964	35,568
12	Quality controllers	2	494	988	11,856
13	Salesmen	10	309	3,090	37,080
14	Stores Officers	3	309	927	11,124
15	Machine Operators	6	247	1,482	17,784
16	Accounts Assistants	3	246	738	8,856
17	Assistant machine Operators	6	216	1,296	15,552
18	Clerks	3	185	555	6,660
19	Drivers	7	150	1050	12,600
20	Turn boys	7	100	700	8,400
21	Secretaries	4	150	600	7,200
22	Office Attendant	3	100	300	3,600
	<b>Total Taxable Salary &amp; Wages</b>	<b>74</b>		<b>26,918.00</b>	<b>323,016.00</b>

(Price index as per 2005 Prices.)

#### 5.2.1.2. Other operating costs.

Apart from payroll costs, the project is expected to incur more costs including repair and maintenance costs on machinery, equipment and vehicles; water and power; administrative expenses; insurance; professional fees

#### 5.2.2. Production estimates.

The intended project is mainly expected to produce three products i.e. refined edible oils, cereals/grains milled foodstuffs and animal feeds. Estimated Figures for each are given as hereunder:-

##### 5.2.2.1 Oil Production

Edible oil Refinery is expected to be the major project activity and the main stake of other two businesses. It is estimated that the oils project will contribute about 81.2 percent of the entire project operation activities followed by cereals/ grains milling.

Further the projections show that both plants in Singida and Arusha will produce about 47.6 Million Mtl in year 1, 131.8 Mtl in year 2 and 219.6 Mtl of edible oils in year 3. The plant in Arusha is expected to account for about 81.2 percent in average oil production, as shown in the table below:-

**Table No. ...: Projected Oil Production for three initial years**

	Year 1	Year 2	Year 3
<b>Singida</b>			
Production Capacity (litres/Day)	30,000	60,000	100,000
<b>Total p.a</b>	<b>10,980,000</b>	<b>21960000</b>	<b>36600000</b>
<b>Kisongo - Arusha</b>			
Production Capacity (litres/Day)	100,000	300,000	500,000
<b>Total (in Cubic Litres) p.a.</b>	<b>36,600,000</b>	<b>109,800,000</b>	<b>183,000,000</b>
<b>Grand Total – Singida&amp; Arusha in Mlts</b>	<b>47,580,000</b>	<b>131,760,000</b>	<b>219,600,000</b>

##### 5.2.2.2 Cereals/ Grain Milling

It is projected that the project will be producing 500 tons of milled food stuffs per month in year 1 that will grow to 1000 tons and 1500 tons monthly in year 2 and 3 respectively. This implies that the project is going to produce 12000 tons per annum in year 1 that will grow to 24000 and 36000 tons per annum in year 2 and

3 respectively. It further expected that various grains flour will be milled by the project. The production trend will be as shown in table below:-

**Table No. ...: Grain and Cereal Food Stuffs production estimates**

	Year 1	Year 2	Year 3
<b>Singida &amp; Arusha</b>			
Production Capacity (Tons/month)	500	1,000	1500
<b>Total (in Metric tons) p.a</b>	<b>12000</b>	<b>24000</b>	<b>36000</b>

### 5.2.2.3 Animal Feeds Production

Animal feeds production is yet another area of investment and source of revenues. It is estimated that the project is going to produce 50 tons of animal feeds per day that will be growing at 100 percent per year to attain the level of 100 and 150 tons per day in year 2 and 3 respectively. This will a production of 26400 tons in year 1, 52800 tons in year 2 and 79200 tons year 3 per annum as indicated in the table below:-

**Table No.....: Animal Feeds Production estimates**

	Year 1	Year 2	Year 3
<b>Singida &amp; Arusha</b>			
Production Capacity (Tons/Day)	50	100	150
<b>Total ( in Metric Tons) p.a</b>	<b>26400</b>	<b>52800</b>	<b>79200</b>

It is estimated that the project will be producing **47.58** million cubic litres of refined edible Oil at the end of year 1 that would grow to **131.76** million cubic litres per annum in year II and **219.6** million cubic litres of oil in year III respectively in both plants. It is further expected that the project will be operating subsequently a grain mills and animal feeds in both areas. The total annual production for grains/cereals food stuffs is expected to be 12000 tons in year 1 that will double in year 2 to 24000 tons and in the third year will be 36000 tons as both plant are projected to maintain a uniform production initially.

**Table No. (v): Projected Revenue**

Description	Revenues in US \$									
	1	2	3	4	5	6	7	8	9	10
Oil in cubic liters	47,580,000	131,760,000	219,600,000	219,600,000	219,600,000	300,000,000	300,000,000	300,000,000	150,000,000	150,000,000
Price rate/litre (TZS. 13500/5ltr) i.e. (US \$ 8.333)	8.333333333	8.333333333	8.333333333	8.333333333	8.333333333	8.333333333	8.333333333	8.333333333	8.333333333	8.333333333
<b>Estimated Revenue</b>	<b>396,500,000</b>	<b>1,098,000,000</b>	<b>1,830,000,000</b>	<b>1,830,000,000</b>	<b>1,830,000,000</b>	<b>2,500,000,000</b>	<b>2,500,000,000</b>	<b>2,500,000,000</b>	<b>1,250,000,000</b>	<b>1,250,000,000</b>
Grains/Cereals in Metric tons	12000	24000	36000	36000	36000	40000	40000	40000	40000	40000
Price per ton	25,000	27,000	30,000	30,000	30,000	36000	36000	36000	36000	36000
<b>Estimated Revenue in US \$</b>	<b>185,185</b>	<b>400,000</b>	<b>666,667</b>	<b>666,667</b>	<b>666,667</b>	<b>888,889</b>	<b>888,889</b>	<b>888,889</b>	<b>888,889</b>	<b>888,889</b>
Animal Feeds in tons	26400	52800	79200	79200	79200	82000	82000	82000	96000	96000
Price per ton TZS 200,000	123	123	123	123	123	123	123	123	123	123
<b>Estimated Revenue in US \$</b>	<b>3259259.259</b>	<b>6518518.519</b>	<b>9777777.778</b>	<b>9777777.778</b>	<b>9777777.778</b>	<b>10123456.79</b>	<b>10123456.79</b>	<b>10123456.79</b>	<b>11851851.85</b>	<b>11851851.85</b>
<b>Grand Revenue Total in US \$</b>	<b>399,944,444</b>	<b>1,104,918,519</b>	<b>1,840,444,444</b>	<b>1,840,444,444</b>	<b>1,840,444,444</b>	<b>2,511,012,346</b>	<b>2,511,012,346</b>	<b>2,511,012,346</b>	<b>1,262,740,741</b>	<b>1,262,740,741</b>

**5.2.3. Revenue estimates.**

It is estimated that the company will be initially be producing refine edible oils and cereal/ grain food stuffs at affordable prices. As shown in table (v) above, the project is expected to set the price of Edible oils at TZS. 13,500 per 5 litre container while the price for cereal foodstuffs is expected at TZS. 25000 per 50 Kg pack and TZS. 200,000 per a 100 Kg pack of Animal Feeds. The total revenue is estimated at US\$ 399.9 million in year 1, US\$ 1.1. Billion in year 2, 1.8 Billion in year 3 that will continue to grow up to US \$ 2. 5 Billion in year 6. From year 9 the revenue will start to drop due to machinery obsolesce and the product will have reached a maturity stage.

**Investment Analysis**

The total Investment in three years of operation will be US \$ **4,592,920**. It will include US \$ **343,000** in Land and Building, US \$ **639,700** in Machinery and Equipment, US \$ **225,000** in Motor Vehicle, US \$ **15,000** in Other Preoperational Costs and US \$ **252,300** which will be set as initial Working capital in year I & II.

**Table (vi) Investment Analysis.**

Activity	Total in	2009	2010	2011
	US \$			
<b>1. Land and Building</b>				
Land Acquisition	<b>150,000</b>	150,000	0	0
Land Development & Civil Works	<b>80,000</b>	50000	30,000	<b>0</b>
Factory Extension	<b>300,000</b>	250,000	50,000	0

Office Building	92,000	36000	56,000	0
Depots Offices	265,000	50,000	50,000	165000
<b>(a) Total (land &amp; building)</b>	<b>887,000</b>	<b>536,000</b>	<b>186,000</b>	<b>165,000</b>
<b>2. Machinery and Equipment</b>				
Expeller complete with inter Gear Box, Chambers, pullers, stands Foundation Bolts, Jali V Belts, Spanners, covers motors Starter and Switches		35000	45000	0
Worm Set with Centre, Cone & Hopper rings; Cone bush & cone		41,000	26,000	0
Side bars with screws		0	8000	0
Cage Bars		0	6000	0
Gear and Pinion		0	5000	0
Tie Rods with nuts		0	3000	0
Bearings		0	2560	0
Electrical installation equipment		0	4400	0
QS Serise Rotary container washer		0	21000	0
QHS Oil Mixer		14000	0	0
FBZ Program – Controlled Automatic Seamer		30000	0	0
Automatic Cover Pressing machine		32000	32000	
SNYG Package Filling Machine		28000	0	

MC300 Warming TIN machine		36000	43000	
PULL lid & scrub Barrel Machine		47400	47400	
Purifier		20,000	20,000	
ZRP – 4 Filter		16000	0	
Cooling and Heating Device		12000	0	
Steam Sterilizing Pot		25300	0	
Generator		0	17560	
<b>(b) Total (Mach. &amp; Equip)</b>	<b>617,620</b>	<b>336700</b>	<b>280920</b>	<b>0</b>
<b>3. Motor Vehicles</b>				
Fuso 3Ton 20 @ 35,000 US \$		175000	350000	175000
Canter 3.5Tons 10 @ 25000 US \$		125000	125000	0
Trucks/Trailer 15@50000 US \$		250000	250000	250000
Dump Trucks 4@42000		0	84000	84000
Semi Teller Trucks 4 @45000		90000	90000	0
Pickups 20@36000		180000	360000	180000
<b>( c ) Total (Motor Vehicle)</b>	<b>2,768,000</b>	<b>820000</b>	<b>1259000</b>	<b>689000</b>
<b>4. Furniture and Fittings</b>				
Office Furniture & Fittings 20,000 US D		5,000	5000	10000
<b>Total Furniture &amp; Fittings</b>	<b>25,000</b>	<b>5,000</b>	<b>5000</b>	<b>15000</b>
<b>5. Preoperational Expenses.</b>				
Traveling Expenses & Other Expenses		15,000	0	0
Registrations and Certification		10,000	0	0

Other Pre operation Fees		15,000	3000	0
<b>Total Preoperational Expenses</b>	<b>43,000</b>	<b>40,000</b>	<b>3,000</b>	<b>0</b>
<b>(7) Working Capital</b>				
Cash in Bank		15000	35000	150000
Cash in Hand		30,000	10300	12000
<b>Total Working Capital</b>	<b>252,300</b>	<b>45,000</b>	<b>45300</b>	<b>162000</b>
<b>Grand Total investment cost in Million US \$</b>	<b>4,592,920</b>	<b>1,782,700</b>	<b>1,779,220</b>	<b>1,031,000</b>

### Capital

As mentioned above, the total Investment Capital of the project will be US \$ **4,592,920** of which US \$ 1,232,700 will be comprised of Fixed Assets, US \$ 15,000 Pre – Operational expenses and US \$ 252,300 will be Working Capital.

### Financing

The project will be financed by the Singida Grains and Oil Mills Company limited and together with its subscribers who will contribute 40% while Foreign loans will account for 40% and Local Bank loan will will contribute about 20% of entire capital (i.e US \$. **4,592,920** of the investment capital finance. No bank loan is expected to be sought at initial stage of the project implementation.

### Conclusions

As mentioned earlier, the project will be financed through owner's equity, Share Sales and other source. The Total Investment capital will be US **4,592,920**. This will be attributed more by Working Capital which accounts for 76.4% of the total Investment Capital, Fixed Assets accounts for 23.1% of the capital investment. The capital also will involve preparation expenses of US \$ 15,000 that will be spent on setting up the premises for initial operations.

## **6. Implementation Strategy.**

- 1<sup>st</sup> Year – June – December 2013– Industry Buildings construction
- 2<sup>nd</sup> Year – Jan – March 2014 - Machines acquisition and Installation
  - April - June 2014 – Production Trials
  - June - December 2014 – Full Production starts
- 3rd Year – 2015 - Fully production

As earlier mentioned the project is expected to be implemented in three years period. Since all background structures and ground works is expected to be complete no more than Dec. 2013. The rest of the project implementation period will be spent on production trials and full production.

### **Financing**

As earlier mentioned the project's Investment will be financed by shareholders and other sources like sales of share. However, it is expected that funds from operation will be financing project operations except for year I and whereby the Initial Working Capital funds and owners equity will be injected. The rest of the operation period will be financed by funds flowing from operations.

### **Construction**

No major construction work is expected to be undertaken by the project. Major construction works are expected to be done during year I. of the implantation period.

### **Marketing**

The marketing focus of the project is the Tanzania market particularly; cement manufacturers and construction industry practitioners and individuals grain foodstuffs and oils users.

The Tanzanian market will constitute of a major market for the project's food stuffs and Oils plans are underway to open up the gate for foreign users, more specifically east and central African countries.

### **Operations**

The project is expected to be wholly operated in Tanzania. The mother Company will provide expertise, machinery, finance, Managerial and all other technical support to the project. On the other hand contracting service providers will provide directives to ensure the operation of the project goes adjacent with the company goals. The local community is

expected to be involved in levels of management and operations throughout the project implementation period.

### **Conclusions**

The project is expected to be implemented in three years period whereby year I will be spent on putting up some basic structures and the concentration will be on plant building construction. During year II more construction and civil works will continue and machinery installation and fittings will be extended to electrical and communication fittings. During the IIIrd year will start operations.

## **7. Conclusion**

### **Project Feasibility**

In all aspects, the project is feasible, sustainable and beneficial not only to the investors but also to the ultimate consumers and the general public as a whole. With the increasing need for Cereals foodstuffs and Oils in the manufacturing of edible oils and milled grains, the need for relatively reliable suppliers is indispensably vital. In full consideration of the national Industrial Policy that aims at establishing efficient industries that ensures of productivity, distribution and end – use systems that consider national interests in a sound and sustainable manner.

Further, with the increasing worldwide outcry for sustainability and affordability of communication services for all, and Government's efforts to ensure better, sustainable and affordable communication facilities to rural areas where the majority Tanzanians live, Singida Grains and Oil Mills Company Limited has come out with the lasting solution for the Agro- processing Sub sector improvement.

### **Financial Performance.**

According to the projections it evident that the project will be profitable and it has very minimal risks to stake holders funds, the community and the nation at large. Therefore, basing on the Projected Financial statements and Fund Flow Statement the Project is worth implementing.

## **8. Recommendations**

Provided all other aspects and factors remain substantially constant, it is strongly recommended that the project be implemented with immediate effect.

Further, it is recommended that the company applies for the Certificate of Incentives with the Tanzania Investment Centre (TIC), with the view of benefiting from investment incentives and protection given to potential investors like Singida Grains and Oil Mills Company Limited, as the statutory provides under The Tanzania Investment Act, 1997.

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED  
INVESTMENT COST ESTIMATES**

Figures in US \$.

<b>NO</b>	<b>ITEM</b>	<b>ESTIMATED INVESTMENT</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>
1.	Land and Buildings	887,000	536,000	186,000	165,000
2.	Machinery and Equipment	617,620	336700	280920	0
3.	Motor Vehicles	2,768,000	820000	1259000	689000
4.	Furniture & Fittings	25,000	5,000	5000	15000
5.	Pre – Operating Costs	43,000	40,000	3,000	0
	<b>Subtotal</b>	<b>4,340,620</b>	<b>1,737,700</b>	<b>1,733,920</b>	<b>869,000</b>
6.	Add: Initial Working Capital	252,300	45,000	45300	162000
	<b>TOTAL PROJECT INVESTMENT</b>	<b>4,592,920</b>	<b>1,782,700</b>	<b>1,779,220</b>	<b>1,031,000</b>

Estimates at current market prices (2005)

Appendix ii

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED DEPRECIATION SCHEDULE FOR 10 YEARS OF OPERATION**

Figure in US \$.

	0	1	2	3	4	5	6	7	8	9	10
Land and Building 5% s.l.	343,000	17,150	16,293	15,478	14,704	13,969	14,085	12,566	11,938	11,341	11,478
Plant and Machinery 12.5% r.b.	639,700	78,043	70,207.08	61,431.19	53,752.29	47,033.26	41,154.10	43,688.73	30,548.74	26,730.15	23,388.88
Motor Vehicle 25% s.l.	225,000	56,250.00	56,250.00	56,250.00	56,250.00	0	0	0	0	0	0
Furniture & Fittings 10% r.b.	25,000	1,000	900	810	729	656.1	590.5	531.4	508.3	457.5	411.7
<b>Total</b>	<b>1,232,700</b>	<b>152,443.40</b>	<b>143,649.58</b>	<b>133,969.07</b>	<b>125,435.27</b>	<b>61,658.14</b>	<b>55,829.57</b>	<b>56,786.23</b>	<b>42,994.83</b>	<b>38,528.55</b>	<b>35,278.69</b>

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED**  
**WAGES AND SALARY**

Figures in US \$

No	Employee Designation	No	Salary Rate in US \$	1	2	3	4	5	6	7	8	9	10
1	Director General	1	3,000	36,000	36,720	37,454.4	38,203.5	38,967.6	39,747	40,542	41,352.8	42,179.9	43,023.5
2.	Director Finance & Administration	1	2,500	30,000	30,600	31,212	31,836.3	32,473	33,122.5	33,785	34,460.7	35,150	35,853
3.	Chief Engineer	1	2,300	27,600	28,152	28,715.1	29,289.4	29,875.2	30,472.7	31,082.2	31,703.8	32,337.9	32,984.7
4.	Plant Manager	1	2,000	24,000	24,480	24,969.6	25,469	25,978.4	26,498	27,028	27,568.6	28,120	28,682.4
4.	Geologists	2	1,500	36,000	36,720	37,454.4	38,203.5	38,967.6	39,747	40,542	41,352.8	42,179.9	43,023.5
5.	Mechanical Engineers	5	1,000	60,000	61,200	62,424	63,672.5	64,946	66,245	67,570	68,921.4	70,300	71,706
6.	Field Supervisors	6	800	57,600	58,352	59,519.1	60,709.5	61,923.7	63,162.2	64,425.4	65,713.9	67,028.2	68,368.8
7.	Filed Technicians	6	800	57,600	58,352	59,519.1	60,709.5	61,923.7	63,162.2	64,425.4	65,713.9	67,028.2	68,368.8
8	Shift Maintenance controllers	6	500	36,000	36,720	37,454.4	38,203.5	38,967.6	39,747	40,542	41,352.8	42,179.9	43,023.5
9.	Field Maintenance Team Supervisor	12	500	72,000	72,144	73,586.9	75,058.6	76,559.8	78,091	79,652.8	81,245.9	82,870.8	84,528.2
7.	Accountant	1	500	6,000	6,120	6,242.4	6367.3	6494.7	6,624.6	6757.1	6,892.2	7,030.	7170.6
9.	Machine Operators	36	450	194,400	198,288	202,253.8	206,298.9	210,424.9	214,633.4	218,926.1	223,304.6	227,770.7	232,325.4
10.	Accounts Assistant	2	350	8,400	8568	8739.4	8914.2	9,092.5	9,274.3	9459.8	9649	9,842	10,038.8
11.	Drivers	16	300	57,600	58,752	59,927	61,125.5	62,348	63,595	64,866.9	66,164.2	67,487.5	68,837.3
13.	Secretary	1	200	2,400	2,448	2,497	2,546.9	2,597.8	2,649.8	2,707.8	2,761.9	2817.1	2873.4
14.	Office Attendant	1	150	1,800	1,836	1,872.7	1910.2	1,948.4	1987.4	2,027.1	2,067.6	2108.9	2,151.1
	<b>Total Taxable Salary &amp; Wages</b>	<b>98</b>		<b>707,400</b>	<b>721,548</b>	<b>735,979</b>	<b>750,698.6</b>	<b>765,712.6</b>	<b>781,026.9</b>	<b>796,647.4</b>	<b>812,580.3</b>	<b>828,831.9</b>	<b>845,408.5</b>
15.	Casual labour (10 @US 5 a day) i.e. 28 days a month	10	50	168,000	171,360	174,787.2	178,282.9	181,848.6	185,485.6	189,195.3	192,979.2	196,838.8	200,775.6
	<b>Total</b>	<b>108</b>		<b>875,400</b>	<b>892,908</b>	<b>910,766.2</b>	<b>928,981.5</b>	<b>947,561.1</b>	<b>966,512.3</b>	<b>985,842.6</b>	<b>1,005,559.5</b>	<b>1,025,670.7</b>	<b>1,046,184.1</b>

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED  
OTHER OPERATING EXPENSES**

Figures in US \$

No	Cost element	Expenses/Month in US \$.	Expenses/Annum In US \$
(i)	Electricity power	6000	72,000
(ii)	Printing and Stationery	500	6,000
(iii)	Telecommunication	500	6,000
(iv)	Fuel, Oil \$ Lubricants	2000	24,000
(v)	Insurance		3,000
(vi)	Legal and Professional Fees		500
(vii)	Office and General expenses	500	6,000
(viii)	Motor vehicles Repair & Maintenance	3,000	36,000
(ix)	Medical Expenses	2,000	24,000
(x)	Repair and Maintenance Equipment		15,000
(xi)	Miscellaneous Expenses		5000
(xii)	Uniform and gear		2,500
	<b>Total other expenses</b>		<b>104,200</b>

(Price index as per 2005 Prices.)

**TANZANIA MILKY TEA & COFFEE COMPANY LIMITED SOCIAL SECURITY CONTRIBUTION SCHEDULE.**

Figure in US \$.

<b>Year</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>
<b>Activity</b>	<b>Assumption: Social Security Contribution is calculated at 20% Monthly Wages and Salary</b>									
Social Sec. Cont.	<i>141,480</i>	144,309.6	147,195.8	150,139.7	153,142.5	156,295.4	159,329.5	162,516.1	<i>165,766.4</i>	<i>169,081.7</i>
<b>Total SS Cont.</b>	<b><i>141,480</i></b>	<b>144,309.6</b>	<b>147,195.8</b>	<b>150,139.7</b>	<b>153,142.5</b>	<b>156,295.4</b>	<b>159,329.5</b>	<b>162,516.1</b>	<b><i>165,766.4</i></b>	<b><i>169,081.7</i></b>

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED  
SALARIES AND WAGES**

Figure in US \$

	1	2	3	4	5	6	7	8	9	10
Gross Salary	707,400	721,548	735,979	750,698.6	765,712.6	781,026.9	796,647.4	812,580.3	828,831.9	845,408.5
<b>Sub Total</b>	<b>707,400</b>	<b>721,548</b>	<b>735,979</b>	<b>750,698.6</b>	<b>765,712.6</b>	<b>781,026.9</b>	<b>796,647.4</b>	<b>812,580.3</b>	<b>828,831.9</b>	<b>845,408.5</b>
<i>Less S.S.Cont.20%</i>	<i>141,480</i>	<i>144,309.6</i>	<i>147,195.8</i>	<i>150,139.7</i>	<i>153,142.5</i>	<i>156,295.4</i>	<i>159,329.5</i>	<i>162,516.1</i>	<i>165,766.4</i>	<i>169,081.7</i>
<b>Net Sal &amp; Wages</b>	<b>565,920</b>	<b>577,238.4</b>	<b>588,783.2</b>	<b>600,558.9</b>	<b>612,570.1</b>	<b>624,731.5</b>	<b>637,317.9</b>	<b>650,064.2</b>	<b>663,065.5</b>	<b>676,326.8</b>

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED  
TOTAL OPERATING COSTS**

Figures in US \$.

<b>Expenditure</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>
Net Salary & Wages	565,920	577,238.4	588,783.2	600,558.9	612,570.1	624,731.5	637,317.9	650,064.2	663,065.5	676,326.8
Social Security Contribution	<i>141,480</i>	144,309.6	147,195.8	150,139.7	153,142.5	156,295.4	159,329.5	162,516.1	<i>165,766.4</i>	<i>169,081.7</i>
Non Taxable Payroll costs	168,000	171,360	174,787.2	178,282.9	181,848.6	185,485.6	189,195.3	192,979.2	196,838.8	200,775.6
Other major operating costs	104,200	106,284	108,409.7	110,577.9	112,789.5	115,045.3	117,346.2	119,693.1	122,086.9	124,528.6
<b>Total operating cost</b>	<b>979,600</b>	<b>999,192</b>	<b>1,019,175.9</b>	<b>1,039,559.4</b>	<b>1,060,350.7</b>	<b>1,081,557.8</b>	<b>1,103,188.9</b>	<b>1,125,252.6</b>	<b>1,147,757.6</b>	<b>1,170,712.7</b>

Values at the Current prices (2005)

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED**  
**REVENUE ESTIMATES SCHEDULE**

Figures in US \$

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
	<b>Assumption: Revenues are expected to grow by 2% per year</b>									
Net Sales	218,400,000	341,352,000	568,059,000	579,420,180	591,008,583.6	602,828,755.3	614,885,330.4	627,183,037	639,726,697.7	653,160,957.7
Total Revenue	5,869,170.9	5,986,554.3	6,106,285.3	579,420,180	591,008,583.6	602,828,755.3	614,885,330.4	627,183,037	639,726,697.7	653,160,957.7

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED**  
**PROJECTED PROFIT AND LOSS STATEMENT**

Figures in US \$.

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Projected Revenues	5,869,170.9	5,986,554.3	6,106,285.3	579,420,180	591,008,583.6	602,828,755.3	614,885,330.4	627,183,037	639,726,697.7	653,160,957.7
Operating Expenses	979,600	999,192	1,019,175.9	1,039,559.4	1,060,350.7	1,081,557.8	1,103,188.9	1,125,252.6	1,147,757.6	1,170,712.7
<b>Operating Profit</b>	<b>4,889,570.9</b>	<b>4,987,362.3</b>	<b>5,087,109.4</b>	<b>578,380,620.6</b>	<b>589,948,232.9</b>	<b>601,747.2</b>	<b>613,782,141.5</b>	<b>626,057,784.4</b>	<b>638,578,940.1</b>	<b>651,990,245</b>
Less: Depreciation	105,915.5	102,217	98,920.6	23,918.4	21,390.6	19,176.9	17,238.3	15,570.6	14,080.7	12,775.8
<b>Profit/Loss Before Tax</b>	<b>4,783,655.4</b>	<b>4,885,145.3</b>	<b>4,988,188.8</b>	<b>578,356,702.2</b>	<b>589,926,842.3</b>	<b>601,728,020.6</b>	<b>613,764,903.2</b>	<b>626,042,213.8</b>	<b>638,564,859.4</b>	<b>651,977,469.2</b>
<i>Taxation 30%</i>	<i>1,435,096.6</i>	<i>1,465,543.6</i>	<i>1,496,456.6</i>	<i>173,507,010.7</i>	<i>176,978,052.7</i>	<i>180,518,406.2</i>	<i>184,129,471</i>	<i>187,812,664.1</i>	<i>191,569,457.8</i>	<i>195,593,240.8</i>
<b>Profit/Loss after Tax</b>	<b>3,348,558.8</b>	<b>3,419,601.7</b>	<b>3,491,732.2</b>	<b>404,849,691.5</b>	<b>412,948,789.6</b>	<b>421,209,614.4</b>	<b>429,635,432.2</b>	<b>438,229,549.7</b>	<b>446,995,401.6</b>	<b>456,384,228.4</b>
Opening Balance	-	3,348,558.8	6,768,160.5	10,259,892.7	394,589,798.8	807,538,588.4	1,228,748,203	1,658,383,635	2,096,613,185	2,543,608,587
<b>Net Profit/Loss</b>	<b>3,348,558.8</b>	<b>6,768,160.5</b>	<b>10,259,892.7</b>	<b>394,589,798.8</b>	<b>807,538,588.4</b>	<b>1,228,748,203</b>	<b>1,658,383,635</b>	<b>2,096,613,185</b>	<b>2,543,608,587</b>	<b>2,999,992,815</b>

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED  
PROJECTED CASH FLOW STATEMENT**

Figures in US \$

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
<b>CASH INFLOW</b>										
Cash from Operations										
Profit Before Tax	4,783,655.4	4,885,145.3	4,988,188.8	578,356,702.2	589,926,842.3	601,728,020.6	613,764,903.2	626,042,213.8	638,564,859.4	651,977,469.2
Add: Depreciation	105,915.5	102,217	98,920.6	23,918.4	21,390.6	19,176.9	17,238.3	15,570.6	14,080.7	12,775.8
<b>Total Cash Inflow</b>	<b>4,889,570.9</b>	<b>4,782,928.3</b>	<b>5,087,109.4</b>	<b>578,380,620.6</b>	<b>589,948,232.9</b>	<b>601,747,197.5</b>	<b>613,782,141.5</b>	<b>626,057,784.4</b>	<b>638,578,940.1</b>	<b>651,990,245</b>
<b>CASH OUTFLOW</b>										
Taxation	1,435,096.6	1,465,543.6	1,496,456.6	173,507,010.7	176,978,052.7	180,518,406.2	184,129,471	187,812,664.1	191,569,457.8	195,593,240.8
<b>Net Cash Outflow</b>	<b>3,454,474.3</b>	<b>3,317,384.7</b>	<b>3,590,652.8</b>	<b>404,873,518.9</b>	<b>412,970,180.2</b>	<b>421,228,791.3</b>	<b>429,652,670.5</b>	<b>438,245,120.3</b>	<b>447,009,482.3</b>	<b>456,397,004.2</b>
<b>Opening Balance</b>	<b>-</b>	<b>3,454,474.3</b>	<b>6,771,859</b>	<b>10,362,511.8</b>	<b>415,236,030.7</b>	<b>828,206,210.9</b>	<b>1,249,435,002</b>	<b>1,679,087,673</b>	<b>2,117,332,793</b>	<b>2,564,342,275</b>
<b>Closing Balance</b>	<b>3,454,474.3</b>	<b>6,771,859</b>	<b>10,362,511.8</b>	<b>415,236,030.7</b>	<b>828,206,210.9</b>	<b>1,249,435,002</b>	<b>1,679,087,673</b>	<b>2,117,332,793</b>	<b>2,564,342,275</b>	<b>3,020,739,279</b>

EXTRACT OF THE BOARD RESOLUTION OF  
SINGIDA GRAINS AND OIL MILLS CO.  
LIMITED

(INCORPORATION NO. 99351)

Present:

- |    |                 |           |
|----|-----------------|-----------|
| 1. | Halid Ally Omar | Chairman  |
| 2. | Aziz Ally Omar  | Secretary |
| 3. | Omar Ally Omar  | Member    |

RESORVED " That the company seek for the Certificate of Incentives from Tanzania Investment Centre (TIC) to able us benefit from investment incentives provided by the centre as per Section 17 of the *Tanzania Investment Act Na 25* of 1997.

At Dar es Salaam  
20<sup>th</sup> May, 2013

RENATUS K. THEOBALD  
Advocate, Notary Public &  
Commissioner for Oaths  
P.O.Box 16409, D.S.M. 20/05/2013

Certified to be true & correct



CHAIRMAN

Date 20/05/2013



SECRETARY

Date 20/05/2013

TANZANIA



Certificate of Incorporation

Section 15

No 99351

I HEREBY CERTIFY THAT


**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED**

is this day incorporated under the Companies Act, 2002 and that the Company is Limited.

Given under my hand at Dar es salaam

this **15TH** day of **MAY**

**TWO THOUSAND AND THIRTEEN**

  
Asst. Registrar of Companies

THE UNITED REPUBLIC OF TANZANIA

THE LAND ACT, 1999

(NO.4 OF 1999)

TRANSFER OF A RIGHT OF OCCUPANCY  
(Under Section 62)

**SG/M/19 & 20/4**  
**PLOT No. 19 & 20 BLOCK '4'**  
**CT.NO. 19019**  
**SINGIDA MUNICIPALITY**

IN CONSIDERATION of THREE MILLION (3,000,000/=) I, **STANSLAUS FRANCIS MUSHI** of P.O.BOX 340, SUMBAWANGA-RUKWA, **HEREBY TRANSFER** to **KHALID ALLY OMARY** of P.o Box 302, SINGIDA, the unexpired term of the right of occupancy registered under the above reference.

**SIGNED and DELIVERED** by the said )  
**STANSLAUS FRANCIS MUSHI** )  
who is known to me personally/identified )  
to me by..... *R. Bangikilo* )  
the latter being known to me personally in my )  
presence this..... *22<sup>nd</sup>* day of *May*, 2011 )  
Signature:..... *[Signature]* )  
Qualification: **RESIDENT MAGISTRATE** )  
**P.O. BOX 2** )  
Postal Address:..... **SINGIDA** )

x *[Signature]*  
.....

TRANSFEROR



RESIDENT MAGISTRATE  
P.O. BOX 2  
SINGIDA

**SIGNED and DELIVERED** by the said )  
**KHALID ALLY OMARY** )  
Who is known to me personally/identified )  
to me by..... *R. Bangikilo* )  
the latter being known to me personally in my )  
presence this..... *23<sup>rd</sup>* day of *May*, 2011 )  
Signature:..... *[Signature]* )  
Qualification: **RESIDENT MAGISTRATE** )  
**P.O. BOX 2** )  
Postal Address:..... **SINGIDA** )

x *[Signature]*  
.....

TRANSFEE



RESIDENT MAGISTRATE  
P.O. BOX 2  
SINGIDA

SCHEDULE

ALL that Land known as Plot No. 19 & 20 Block '4' situated at Utemini in Singida Municipality containing nine hundred and seventeen (917) square metres shown for identification only edged red on the plan attached to this Certificate and defined on the registered Survey Plan Numbered 16030 deposited at the Office of the Director for Surveys and Mapping at Dar Es Salaam.

Given under my hand and my official seal the day and year first above written.

*[Handwritten Signature]*

Asst. COMMISSIONER FOR LANDS

I, the within named STANSLAUS FRANCIS MUSHI hereby accept the terms and conditions contained in the foregoing Certificate of Occupancy.

SIGNED and DELIVERED by the said )

STANSLAUS FRANCIS MUSHI who is )

known to me personally/identified to me by )

..... in the presence )

of me this 22<sup>nd</sup> day of June 2010 )

Witness's )

Name: *Rugamba J. Banzale* )

Signature: *[Handwritten Signature]* )

Postal Address: *Box 236* )

..... )

Qualification: *SINGIDA Land officer* )

*[Handwritten Signature]*

DODOMA LAND REGISTRY

**TRANSFER**

Filed Document No. 8148-DUR

Date of Registration 02-06-2011 Time 1:00 PM

To KHALID AHMED OMAR  
21 PO Box 302, SINGIDA  
(Cons 2445. 3,000,000/-)

1,

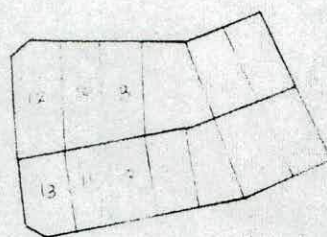
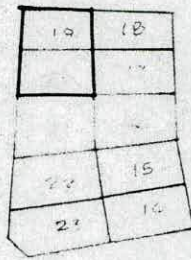
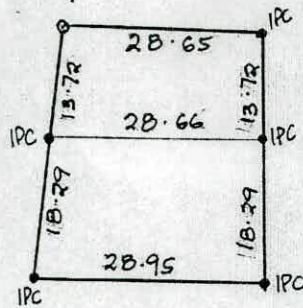
*[Signature]*

Asst. Registrar of Titles

# SINGIDA MUNICIPALITY



LOCALITY: UTEMINI  
 BLOCK: 4  
 PLOT NO: 19 & 20  
 L.O. NO: 338427  
 AREA: 917 SQFT/SQM



This plan prepared in accordance with registration No. 16030...  
 is approved for use by the Director of Land & Surveyance  
 Director of Land & Surveyance  
 Date: 20th June 2010

Unclaimed refund beyond three years will be forfeited

9094



11104



### TANZANIA INVESTMENT CENTRE

Shaaban Robert Street, P.O. Box 938, Dar Es Salaam, Tel. +255 22 2116328-31, Fax: +255 22 2118253

RECEIPT REC011395

No.005632

Received from : **SINGIDA GRAINS & OIL MILLS CO. LTD**

Address **P.O. Box 302 Singida**

Received the sum of (In words): **ONE HUNDRED AND ZERO CENTS ONLY**

Being payment in respect of **REGISTRATION FEES**

Amount : **USD 100.00**

Cash / Cheque No: **D/deposit 27/5**

Date : **27-May-2013**

**BUISSO**  
Receiving Officer

*For Executive Director  
Tanzania Investment Centre*

Aug 11

53980



BRANCH MANAGER  
NMB SINGIDA  
P.O Box 1040  
SINGIDA  
20<sup>TH</sup> MAY, 2013

REF.NMB/5080160891

THE EXECUTIVE DIRECTOR,  
TANZANIA INVESTMENT CENTER,(TIC)  
PLOT NO.9A &B, SHAABAN ROBERT STREET  
P.O BOX 938,  
DAR -ES -SALAAM

Dear Sir/Madam,

**RE: STATUS REPORT IFO OMARY ALLY OMARY**

This letter will serve as a confirmation that the above customer maintains account with our Branch number .5080160891 we also confirm that its operation is satisfactory and it has an active status.

However the provision of this information does not bind any responsibilities on our part as NMB PLC or to our officers herewith.

Kindly, assist our customer accordingly

Yours faithfully,

NATIONAL BANK OF TANZANIA PLC.  
Singida Branch 160803, Singida

  
CHRISTINA MWANGOMO  
BRANCH MANAGER



# TANZANIA INVESTMENT CENTRE

## REGISTRATION FORM

FOR

## CERTIFICATE OF INCENTIVES

(Tanzania Investment Act 1997, Section 17 and 18,  
and the Investment Regulations:  
Regulation 42, Government Notice No. 318A of 2002)

Tanzania Investment Centre  
9A & B Shaaban Robert Street  
P. O. Box 938  
**DAR ES SALAAM**  
Tel. 022 2116328  
Fax. 022 2118253  
e-mail: [information@tic.co.tz](mailto:information@tic.co.tz)  
Website: [www.tic.co.tz](http://www.tic.co.tz)

(Please fill the form in duplicate)

UNITED REPUBLIC OF TANZANIA

THE TANZANIA INVESTMENT ACT  
(No. 26 of 1997)

APPLICATION FOR REGISTRATION  
(Made under Regulation 42)

To: The Executive Director  
Tanzania Investment Centre  
P. O. Box 938  
DAR ES SALAAM  
Tanzania

1. I/We AZIZ ALLY OMARY  
(director/directors/agent of SINGIDA GRAIN AND OIL MILLS COMPANY LTD  
(name of business enterprise) apply for registration of .....  
under Section 17 of the Act and Part IV of the Investment Regulations, 2002.

2. The registered office of the company will be situated at CERTIFICATE OF INCENTIVES

Copies of the following documents are attached to this application:

- (i) The Memorandum and Articles of Association/or partnership agreement
- (ii) Certificate of Incorporation/Registration
- (iii) A copy of the Project Profile or Feasibility Study showing the implementation period, programme of implementation and operative date
- (iv) Evidence of financing and evidence of land ownership for the project

3. The Head Office of the Company will be situated at Plot No 19270, UTEMINI AREA, SINGIDA URBAN DISTRICT, SINGIDA

4. The Principal Officers of the Company are D. HALID ALLY OMARY  
② AZIZ ALLY OMARY  
③ OMARY ALLY OMARY

5. Auditors of the Company are N/A

6. The authorized share capital of the Company is Tshs./US\$ 500,000,000.00  
FIVE HUNDRED MILLION ONLY.

7. The intended capital investment of the Company in terms of Section 2(2) of the Act is Tshs./US\$ 4,592,920
8. The month and day of the financial year end is 31/DECEMBER

Note: **failure to provide all the required information will result in the return of the application by the Centre.**

I/We enclose a cheque/cash made payable to the **Tanzania Investment Centre** for Tshs./US\$

100 Being the Registration Fees. **In the event this application is unsuccessful we understand that this fee will not be refunded.**

I, AZIZ ALLY OMARY of Post Office Number 25476 D.S.M.

do solemnly and sincerely declare that I am a director/duly

authorized agent of SINGIDA GRAIN AND OIL MILLS COMPANY LIMITED

**AND** that all the requirements of the Tanzania Investment Act, 1997 in respect of matters precedent to the registration of the business enterprise under the Act and incidental thereto have been complied with, **AND I** make this solemn declaration conscientiously believing the same to be true.

Declared at Dar es Salaam }

..... }

The 27 day of MAY 2013 }

  
Applicant

Before me:

**RENATUS K. THEOBALD**  
Advocate, Notary Public &  
Commissioner for Oaths  
P.O. Box 16409, D.S.M.

  
.....  
Commissioner for Oaths

27/05/2013

## APPLICATION SUMMARY

**Company Name:** SINGIDA GRAIN AND OIL MILLS COMPANY LIMITED

**Certificate of Incorporation Number:** 99351 **Status:** LIMITED

**Certificate of Incorporation Date:** 15 MAY 2013

**Post Box:** 302

**Town:** SINGIDA

**Sector:** MANUFACTURING

**Sub-Sector:** AGRICULTURE - PROCESSING  
(GRAIN KEREALS AND OIL MILLING)

**Investment Financing Plan in Million US\$/Tshs.**

Foreign Equity	Local Equity	Foreign Loan	Local Loan
—	1837168 <del>1232700</del>	1837168 <del>1232700</del>	821594

**Project Objectives:** ① Produce high Quality Edible Oils and Grain/cereal food stuffs.

② Employment Creation.

**Capacity:** 500,000 Metric litres per Day

**Employment:** Foreign: 2 Local: 45 Total: 47

**Implementation Period:** 3 YEARS

**Project Location**

**Site/Plot/Block No.:** 19 & 20

**Street:** UTEMHI **District:** SINGIDA URBAN **Region:** SINGIDA  
(Attach sketch map showing project location)

Shareholders	Nationality	%
HALID ALLY OMARY	TANZANIAN	60
AZIZ ALLY OMARY	TANZANIAN	20
OMARY ALLY OMARY	TANZANIAN	20
.....	.....	.....
.....	.....	.....

**Investment Breakdown**      **US\$/Tshs.M**

Land/Building	887,000
Plant	617,620
Vehicles	2,768,000
Furniture & Fittings	25,000
Pre-expenses	43,000
Others	—
Working Capital	252,300
<b>TOTAL</b>	<b>4,592,920</b>

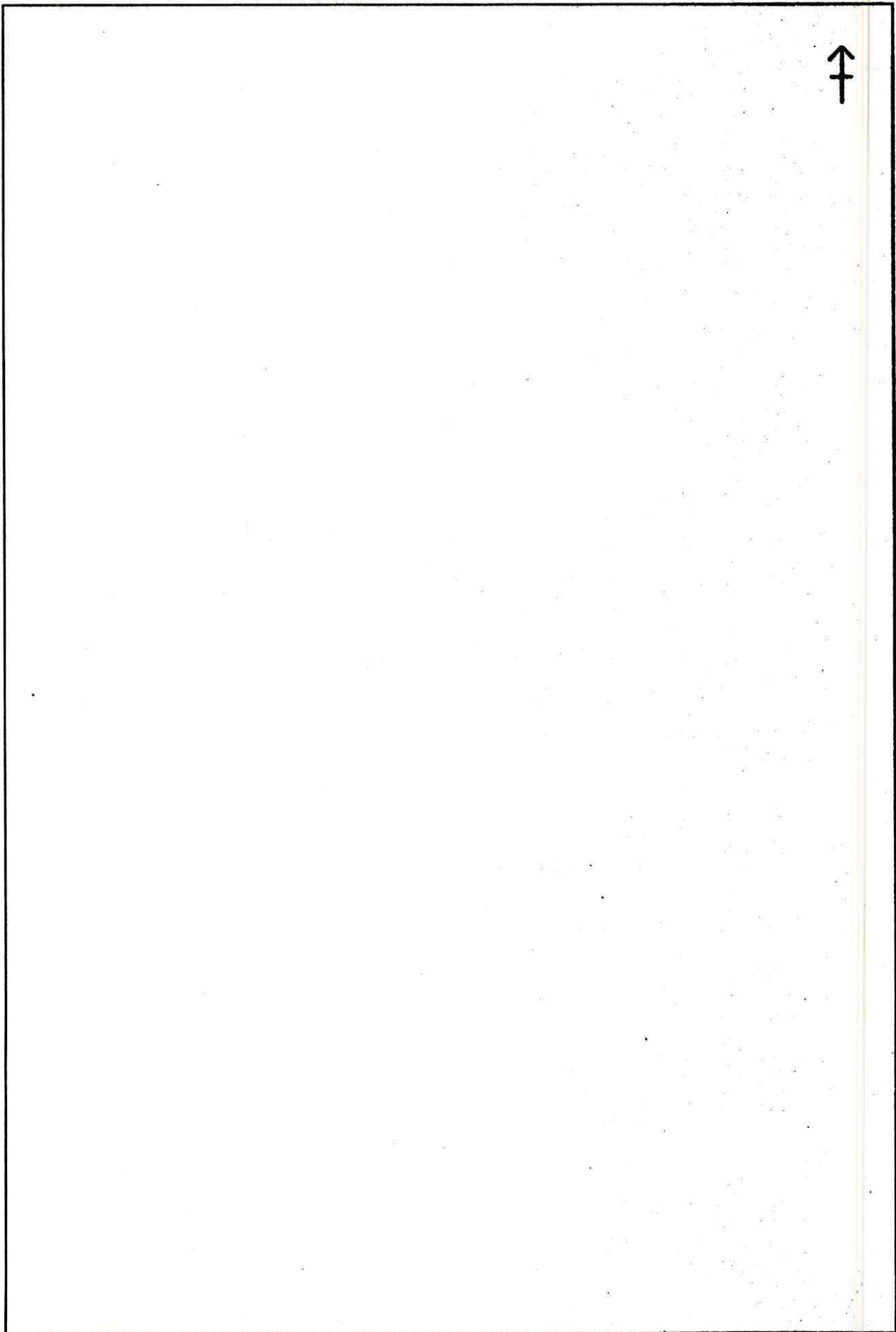
**Contact Details:**

Name: AZIZ ALLY OMARY      Title: DIRECTOR  
Telephone: 0715-489668      Fax: —  
Email: a.allyomar@yahoo.com

**Payments to be made payable to:**

TANZANIA INVESTMENT CENTRE  
STANDARD CHARTERED BANK TANZANIA LTD.  
SWIFT ADDRESS:      **SCBLTZTX**  
ACCOUNT NO.:      **8702006002000**

**SKETCH MAP SHOWING PROJECT LOCATION**





①

# SINGIDA GRAINS AND OIL MILLS CO. LIMITED

P.O. BOX 302  
SINGIDA  
TANZANIA

27th May, 2013

Executive Director,  
Tanzania Investment Centre (TIC),  
9A & B Shaaban Robert Street,  
P.O. Box 938,  
**DAR ES SALAAM**



Sir,

**RE: APPLICATION FOR A CERTIFICATE OF INCENTIVES.**

Please refer to the heading above.

We hereby undertake to apply for a Certificate of Incentives to enable our company benefits from incentives provided to investors under the Tanzania Investment Act No. 25, of 1997. Our decision comes from the Board meeting of 20<sup>th</sup> May, 2013 of which its resolution is herewith enclosed.

Find also enclosed 2 copies of the Certificate Application Forms, 2 copies of the Business Plan, an Extract of the Board Resolution, copies of Certificate of Incorporation, Memorandum and Articles of Association, Bank Reference Letter, and Lease Agreement for your necessary reference.

We look forward for your considerate attention.

Yours Sincerely,

A handwritten signature in blue ink that reads "Aziz A. Omar".

**Aziz A. Omar**  
**Director**

Encl.



EXTRACT OF THE BOARD RESOLUTION OF  
SINGIDA GRAINS AND OIL MILLS CO.  
LIMITED

(INCORPORATION NO. 99351)

Present:

- |    |                 |           |
|----|-----------------|-----------|
| 1. | Halid Ally Omar | Chairman  |
| 2. | Aziz Ally Omar  | Secretary |
| 3. | Omar Ally Omar  | Member    |

RESORVED " That the company seek for the Certificate of Incentives from Tanzania Investment Centre (TIC) to able us benefit from investment incentives provided by the centre as per Section 17 of the *Tanzania Investment Act No. 25 of 1997.*

At Dar es Salaam  
20<sup>th</sup> May, 2013

RENATUS K. THEOBALD  
Advocate, Notary Public &  
Commissioner for Oaths  
P.O. Box 16409, D.S.M.

Certified to be true & correct

20/05/2013

  
.....  
CHAIRMAN

Date 20/05/2013

  
.....  
SECRETARY

Date 20/05/2013



## TIC Evaluation Report

**Name of the Company**  
**Singida Grains And Oil Mills Co. Ltd.**

Post Box	Utemiyi, Plot No. 19 & 20	COI Number	99351	Contact	Mr. Aziz Ally Omary
Post Office	302	COI Date	15/05/2013	Designation	Director
Region	Singida	Application F. No	11104	Phone	0
Country	Tanzania	Status	New	Direct Phone	0
		Sector	Manufacturing	Cell Phone	0715 489 668
		Sub Sector	Agro-Processing (Grain/Cereals And Oil Milling)	Fax	0
		File No	042468	E-Mail Address	0

Project Location		Investment Finance Plan in Millions USD											
Plot/Block	Plot No. 19 & 20	<table border="1" style="width: 100%;"> <thead> <tr> <th>Foreign Equity</th> <th>Local Equity</th> <th>Foreign Loan</th> <th>Local Loan</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">0</td> <td style="text-align: center;">1.837</td> <td style="text-align: center;">1.934</td> <td style="text-align: center;">0.821</td> </tr> </tbody> </table>	Foreign Equity	Local Equity	Foreign Loan	Local Loan	0	1.837	1.934	0.821			
Foreign Equity	Local Equity		Foreign Loan	Local Loan									
0	1.837		1.934	0.821									
Street	Utemini												
District	Singida Urban												
Region	Singida												

Shareholders Detail			Investment Breakdown (USD Million)	
Name	Nationality	(%)	Land/Building	0.887
Omary Ally Omary	Tanzanian	20	Plant	0.617
Aziz Ally Omary	Tanzanian	20	Vehicles	2.768
Halid Ally Omary	Tanzanian	60	Furniture & Fittings	0.025
			Pre-expenses	0.043
			Others	0
			Working Capital	0.252
			Total	4.592

Employment	47	Evaluated By	wf officer4
Capacity	500,000 metric litres per day	Drawn By	wf registry2
Project Turn Over		Project Type	Mixed(Local & Foreign)

**Description**

To establish project for agro processing plant

**Recommendations**

Be approved subject to providing evidence as required by section 17 of Tanzania Investment Act, 1997

**Decision**

Approved  
 Ag. Exd  
 17/6/2013

3

TICC/PP.10/042468/3

18<sup>th</sup> June, 2013

Managing Director,  
Singida Grain and Oil Mills Co. Ltd.,  
P.O. Box 302,  
**SINGIDA.**

**RE: CERTIFICATE OF INCENTIVES FOR INVESTMENT IN THE ESTABLISHMENT OF PROJECT FOR AGRO PROCESSING PLANT**

We wish to acknowledge receipt of your project proposal to establish project for agro processing plant as presented in the TIC P.A. 1 Form No. 11104 and Feasibility Study with a projected investment of USD 4.592m.

We have studied your project proposal and we are pleased to inform you that your investment proposal is now officially registered and therefore your project will be granted a CERTIFICATE OF INCENTIVES, given under authority conferred upon TIC under Part III, Section 17 (1-8) of the Tanzania Investment Act, 1997. In order to enable TIC prepare your Certificate of Incentives, You will be required to submit the following:-

- Certified document showing evidence of Land ownership for the location of the project (Land ownership transfer document).

You will also be required to submit to the Centre a Progress Report on the implementation of the project after every six months for our information and review. Guidelines for the preparation of the report are contained in annexure 2 also attached to this letter. Please do not hesitate to contact the Centre for any clarification if the need arises. Please also note that a facilitation fee equivalent to US\$ 1000.00 is payable at the ruling exchange rate before your Certificate of Incentives is prepared. Please make deposit direct to the bank as per bank details below:-

.../2

TICC/PP.10/042468/3

18<sup>th</sup> June, 2013

*Tanzania Investment Centre  
Standard Chartered Bank (T) Ltd  
US Dollar A/C 8702006002000  
T.Shs A/C 0102006002000*

We wish you every success in the implementation of the project.

Yours sincerely,

**TANZANIA INVESTMENT CENTRE**



J. Kyaruzi


**FOR: EXECUTIVE DIRECTOR**

**Copy to:** Permanent Secretary,  
Ministry of Finance,  
P. O. Box 9111,  
**DAR ES SALAAM**

Permanent Secretary,  
Ministry of Industry, Trade and Marketing,  
P.O. Box 9503,  
**DAR ES SALAAM**

Commissioner General,  
Tanzania Revenue Authority,  
P. O. Box 11491,  
**DAR ES SALAAM**

TITLE No. 19019-DUR  
 REGISTERED ON  
 22-12-2010  
 at 1.00 P.M.  
 Asst. Registrar of Titles



Land Form No: 22

Stamp Duty Shs. 100/= Paid and  
 Revenue Receipt No. 40757686  
 of 24-06-2010 issued.  
 Stamp Duty Officer

TANGANYIKA THE UNITED REPUBLIC OF TANZANIA  
 STAMP DUTY PAID ON  
 ORIGINAL Shs. 2000/=  
 Receipt No. 40757686 of 24/6/10  
 Asst. Registrar of Titles

THE LAND ACT, 1999  
 (NO. 4 OF 1999)

CERTIFICATE OF OCCUPANCY  
 (Under Section 29)

Title No. 19019-DUR  
 L.O. No. 338427  
 SG/MLO/4/19&20/5



The 2<sup>nd</sup> day of July, Two thousand and ten

THIS IS TO CERTIFY that STANSLAUS FRANCIS MUSHI of P.O. Box 340, SUMBAWANGA-RUKWA (hereinafter called "the Occupier") is entitled to the Right of Occupancy (hereinafter called "the Right") in and over the land described in the Schedule hereto (hereinafter called "the Land") for a term of **sixty six years** from the first day of **April, two thousand and ten** according to the true intent and meaning of the Land Act and subject to the provisions thereof and to any regulations made there under and to any enactment in substitution therefor or amendment thereof and to the following special conditions:-

1. The Occupier having paid rent up to the thirtieth day of June, 2010 shall thereafter pay rent of shillings **thirty three thousand four hundred and eighty (33480/=)** a year in advance on the first day of July in every year of the term without deduction PROVIDED that the rent may be revised by the Commissioner for Lands.
2. The Occupier shall:-
  - (i) Be responsible for the protection of all beacons on the land throughout the term of the Right. Missing beacons will have to be re-established at any time at the Occupier expenses as assessed by the Director responsible for Surveys and Mapping.
  - (ii) Do everything necessary to preserve the environment and protect the soil and prevent soil erosion on the land and do all things, which may be required by the authorities responsible for environment and to achieve such objective.

A true certified copy from original. Adkanyana  
 18/06/2013



SCHEDULE

ALL that Land known as Plot No. 19 Block '4' situated at Utemini in Singida Municipality containing nine hundred and sixteen (916) square metres shown for identification only edged red on the plan attached to this Certificate and defined on the registered Survey Plan Numbered 16030 deposited at the Office of the Director for Surveys and Mapping at Dar Es Salaam.

Given under my hand and my official seal the day and year first above written.

*[Handwritten signature]*

Asst. COMMISSIONER FOR LANDS

I, the within named STANSLAUS FRANCIS MUSHI hereby accept the terms and conditions contained in the foregoing Certificate of Occupancy.

SIGNED and DELIVERED by the said )

STANSLAUS FRANCIS MUSHI who is )

known to me personally/~~identified to me by~~ )

.....in the presence )

of me this 22<sup>nd</sup> day of June 2010 )

Witness's )

Name: *Rugamba J. Banzale* )

Signature: *[Handwritten signature]* )

Postal Address: *Box 236* )

*SINGIDA* )

Qualification: *Law officer* )

*[Handwritten signature]*

*A true certified copy  
from original.  
[Handwritten signature]  
18/08/2013*



IN EXERCISE OF THE POWER  
I. Rubamba J. Bwalyikula  
NOTARY PUBLIC  
DATE 26<sup>th</sup> May 2011

Stamp Duty Shs 30000/= Paid and  
Revenue Receipt No. 41589534  
of 02-0 issued.  
Stamp Duty Officer

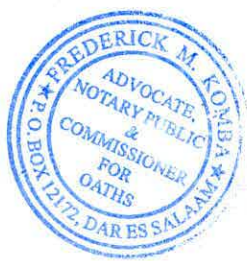
Stamp Duty Shs 500/= Paid and  
Revenue Receipt No. 41589534  
of 02-06-2011 issued.  
Mwalikwa  
Stamp Duty Officer

TANGANYIKA  
STAMP DUTY PAID ON  
REVENUE SHS 30000/=  
RECEIPT NO. 41589534 OF 02-06-2011  
Mwalikwa  
Stamp Duty Officer

FILED DOCUMENT No. 8948 DR  
REGISTERED ON  
02-06-2011  
at 11.00 P.M.  
Mwalikwa  
Asst. Registrar of Titles



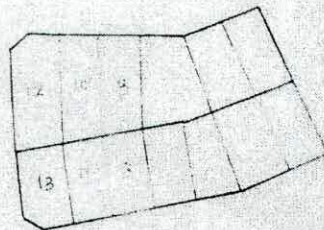
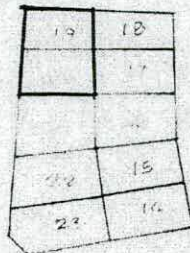
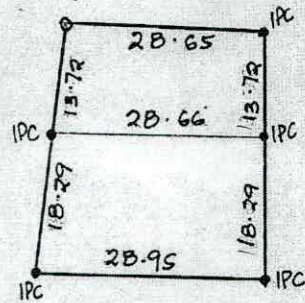
A true certified copy  
from original.  
Atkinson  
18/06/2013



# SINGIDA MUNICIPALITY



LOCALITY UTEMINI  
 BLOCK 4  
 PLOT NO. 19 & 20  
 L.O. NO. 338427  
 AREA 917 SQFT/50M



This plan prepared in accordance with regulations... 16030...  
 is approved for registration...  
 Director of Lands and Survey  
 Date 20th June 2010



A free certified copy  
 from original.  
 18/08/2013

DODOMA LAND REGISTRY

**TRANSFER**

Filed Document No. 8948-DLR

Date of Registration 02-06-2011 Time 1:00 PM

To KHALID AHMED OMAR  
of PO Box 302 SINGIDA  
(Cons 2545. 3,000,000/-)

*[Signature]*  
Asst. Registrar of Titles

A true certified copy  
from original.  
*[Signature]*  
18/6/2013



(4)

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED**

P.O. Box 302  
SINGIDA.

**TO WHOM IT MAY CONCERN**

I **Halid Ally Omary** of P.O. 302, Singida Municipality, Tanzania and owner of Plot No. 19 & 20, Block 4 located at Utemini Area in Singida Municipality, under Title No. 19019/ LO. No. 338427 issued on 2<sup>nd</sup> July 2010, hereby declare that I willingly issue the under mentioned premise for commercial use to **M/S SINGIDA GRAINS AND OIL MILLS LIMITED** of which I am one of the share holders. Please honour all documents enclosing the mentioned premises' Title in favour of the referor.

*Halid Ally Omary*

**Halid A. Omary**

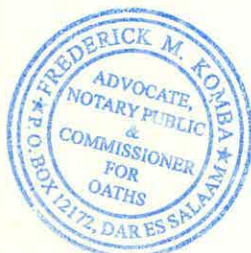
Signed at Utemini Area, Singida Municipal on 17/06/2013

at the presence of FREDERICK KOMBA this 17<sup>th</sup> day of June 2013

Signature *F. Komba*

Qualification ADVOCATE

Address P.O. Box 9523 DSM



TITLE No. 19019-DUR  
 REGISTERED ON  
 22-12-2010  
 at 1.00 P.m.  
 [Signature]  
 Asst. Registrar of Titles



Land Form No. 22

Stamp Duty Shs. 100/= Paid and  
 Revenue Receipt No. 40757686  
 of 24-06-2010 issued.  
 [Signature]  
 Stamp Duty Officer

TANGANYIKA THE UNITED REPUBLIC OF TANZANIA  
 STAMP DUTY PAID ON  
 ORIGINAL Shs. 2000/=  
 Receipt No. 40757686 of 24/6/10  
 [Signature]  
 Asst. Registrar of Titles

THE LAND ACT, 1999  
 (NO. 4 OF 1999)

CERTIFICATE OF OCCUPANCY  
 (Under Section 29)

Title No: 19019-DUR  
 L.O. No. 338427  
 SG/MLO/4/19&20/5

The 2<sup>nd</sup> day of July, Two thousand and ten

THIS IS TO CERTIFY that STANSLAUS FRANCIS MUSHI of P.O. Box 340, SUMBAWANGA-RUKWA (hereinafter called "the Occupier") is entitled to the Right of Occupancy (hereinafter called "the Right") in and over the land described in the Schedule hereto (hereinafter called "the Land") for a term of **sixty six years** from the first day of **April, two thousand and ten** according to the true intent and meaning of the Land Act and subject to the provisions thereof and to any regulations made there under and to any enactment in substitution therefor or amendment thereof and to the following special conditions:-

1. The Occupier having paid rent up to the thirtieth day of June, 2010 shall thereafter pay rent of shillings **thirty three thousand four hundred and eighty (33480/=)** a year in advance on the first day of July in every year of the term without deduction PROVIDED that the rent may be revised by the Commissioner for Lands.
2. The Occupier shall:-
  - (i) Be responsible for the protection of all beacons on the land throughout the term of the Right. Missing beacons will have to be re-established at any time at the Occupier expenses as assessed by the Director responsible for Surveys and Mapping.
  - (ii) Do everything necessary to preserve the environment and protect the soil and prevent soil erosion on the land and do all things, which may be required by the authorities responsible for environment and to achieve such objective.

A true certified copy  
 from original.

[Signature]  
 17/08/2013



- (iii) Maintain on the land buildings (hereinafter called "the buildings") in permanent materials designed for use in accordance with the conditions of the Right and which conform to the building line (if any) decided by the **Singida Municipal Council** (hereinafter called "the authority");
- (iv) At all times during the term of the Right have on the land buildings as approved by the Authority and maintain them in good order and repair to the satisfaction of the Commissioner for Lands (hereinafter called "the Commissioner");
- (v) Not erect or commence to erect on the land any building except in accordance with building plans and specifications which shall have been first approved by the Authority.
- (vi) Approval of plans of any building by the Authority shall not imply that the construction of such building will satisfy the occupier obligation under the conditions of the Right and shall not imply waiver or modification of any condition in the Right.

3. **USER:** The land shall be used for **SERVICE INDUSTRY**. Use Group 'M' use Class (a) as defined in the Town and Country Planning (Use Classes) Regulations, 1960 as amended in 1993.

4. The Occupier shall deliver to the Commissioner notification of disposition in prescribed form before or at the time the disposition is carried out together with the payment of all premia, taxes and dues prescribed in connection with that disposition.

5. The occupier shall not assign the Right within **three** years of the date hereof without the prior approval of the Commissioner.

6. The President may revoke the right for good cause and in public interest

A true certified copy  
from original.  
*[Signature]*  
17/06/2013



SCHEDULE

ALL that Land known as Plot No. 19 Block '4' situated at Utemini in Singida Municipality containing nine hundred and seventeen (917) square metres shown for identification only edged red on the plan attached to this Certificate and defined on the registered Survey Plan Numbered 16030 deposited at the Office of the Director for Surveys and Mapping at Dar Es Salaam.

Given under my hand and my official seal the day and year first above written.

*[Handwritten Signature]*

Asst. COMMISSIONER FOR LANDS

I, the within named STANSLAUS FRANCIS MUSHI hereby accept the terms and conditions contained in the foregoing Certificate of Occupancy

SIGNED and DELIVERED by the said )

STANSLAUS FRANCIS MUSHI who is )

known to me personally/~~identified to me by~~ )

.....in the presence )

of me this 22<sup>nd</sup> day of June 2010 )

Witness's )

Name: *Rugamba J. Banzale* )

Signature: *[Handwritten Signature]* )

Postal Address: *Box 236* )

*SINGIDA* )

Qualification: *Land officer* )

*[Handwritten Signature]*

*A true certified copy  
from original.  
[Handwritten Signature]  
17/08/2013*




IN EXERCISE OF THE POWER  
 Rubamba J. BANYIKULA  
 ADDRESS OFFICER  
 DATE 26<sup>th</sup> May 2011

Stamp Duty Shs ~~30,000/=~~ Paid and  
 Revenue Receipt No. 41589534  
 of 02-0 issued.  
 Stamp Duty Officer

Stamp Duty Shs 500/= Paid and  
 Revenue Receipt No. 41589534  
 of 02-06-2011 issued.  
 Stamp Duty Officer

TANGANYIKA  
 STAMP DUTY PAID ON  
 RECEIPT No. 41589534 02-06-2011  
 Stamp Duty Officer

FILED DOCUMENT No. 8948 DJR  
 REGISTERED ON  
 02-06-2011  
 at 1.00 P.M.  
 Assst. Registrar of Titles



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 Atkinson  
 17/06/2013



**DODOMA LAND REGISTRY**

**TRANSFER**

Filed Document No. 8148-DUR

Date of Registration 02-06-2011 Time 1:00 PM

To KHALID AHMED OMAR

21 PO Box 302, SINGIDA

(Cons 2445. 3,000,000/=)

*[Signature]*

Asst. Registrar of Titles

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from original.

*[Signature]*

17/06/2013



THE UNITED REPUBLIC OF TANZANIA

THE LAND ACT, 1999

(NO.4 OF 1999)

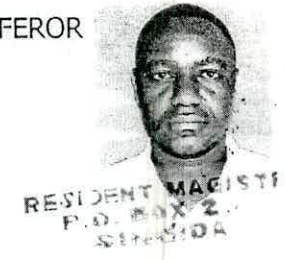
TRANSFER OF A RIGHT OF OCCUPANCY  
(Under Section 62)

**SG/M/19 & 20/4**  
**PLOT No. 19 & 20 BLOCK '4'**  
**CT.NO. 19019**  
**SINGIDA MUNICIPALITY**

IN CONSIDERATION of THREE MILLION (3,000,000/=) I, **STANSLAUS FRANCIS MUSHI** of P.O.BOX 340, SUMBAWANGA-RUKWA, **HEREBY TRANSFER** to **KHALID ALLY OMARY** of P.O Box 302, SINGIDA, the unexpired term of the right of occupancy registered under the above reference.

**SIGNED and DELIVERED** by the said )  
**STANSLAUS FRANCIS MUSHI** )  
who is known to me personally/identified )  
to me by..... *R. Bangikilo* )  
the latter being known to me personally in my )  
presence this..... *23<sup>rd</sup>* day of *May*, 2011 )  
Signature:..... *[Signature]* )  
Qualification: **RESIDENT MAGISTRATE** )  
Postal Address:..... **P.O. BOX 2** )  
**SINGIDA** )

*[Signature]*  
TRANSFEROR



**SIGNED and DELIVERED** by the said )  
**KHALID ALLY OMARY** )  
Who is known to me personally/identified )  
to me by..... *R. Bangikilo* )  
the latter being known to me personally in my )  
presence this..... *23<sup>rd</sup>* day of *May*, 2011 )  
Signature:..... *[Signature]* )  
Qualification:..... **RESIDENT MAGISTRATE** )  
Postal Address:..... **P.O. BOX 2** )  
**SINGIDA** )

*[Signature]*  
TRANSFeree



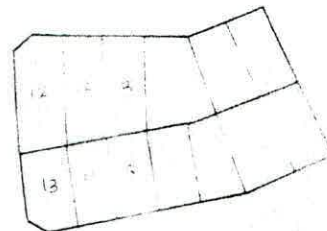
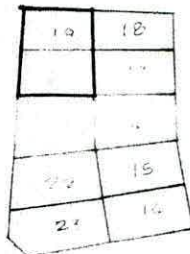
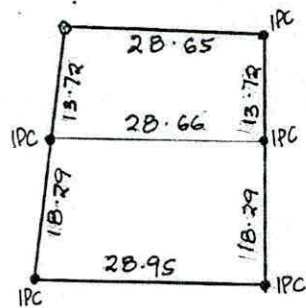
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*[Signature]*  
*17/06/2011*



# SINGIDA MUNICIPALITY



LOCALITY UTEMINI  
 BLOCK 4  
 PLOT NO. 19 & 20  
 L.O. NO. 338427  
 AREA 917 SQ FT / 84 M



This plan prepared by \_\_\_\_\_ and registered with the Registrar of Deeds, Singida, No. 16030...  
 is approved for registration by the Director of Deeds, Singida, on \_\_\_\_\_  
 Date 21<sup>st</sup> June 2010

*[Handwritten signature]*

*A true certified copy  
 from original.  
 [Handwritten signature] 17/06/2013*





00220039

THE UNITED REPUBLIC OF TANZANIA

# Certificate of Incentives

(Section 17 of the Tanzania Investment Act, 1997)

042468

No: .....

## This is to certify that

SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED

of address ..... P.O. BOX 302

SINGIDA

has been granted a Certificate of Incentives to invest in a new, ~~rehabilitation/extension~~  
~~or expansion of the~~ enterprise known as

SINGIDA GRAINS OIL MILLS COMPANY LIMITED

Which is located at ..... PLOT NO. 19 & 20 UTEMINI, SINGIDA URBAN

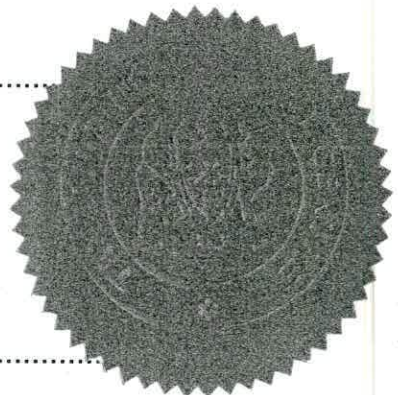
SINGIDA

Further particulars required by Section 17 of the Tanzania Investment Act are set out overleaf.

Executive Director

Tanzania Investment Centre  
P.O. Box 938, Dar es Salaam

Dated ..... 27TH JUNE 2013



This Certificate is issued in accordance with the provisions of Section 17 of the Tanzania Investment Act, 1997 and subject to the conditions prescribed under item 14 and 15 hereafter:—

1. Shareholders
 

Shareholders	Nationality	Shareholding (%)
Omary Ally Omary	Tanzanian	20
Aziz Ally Omary	Tanzanian	20
Halid Ally Omary	Tanzanian	60
2. Proposed Activities : **To establish project for Agro Processing Plant**
3. Sector: **Manufacturing** Subsector **Agro-Processing (Grain/Cereals and Oil Mealing)**
4. Investment cost: Foreign ..... Local **USD 4.592m.** Total **USD 4.592m.**
5. Project Financing: Equity **USD 1.837m.** Loans **USD 2.755m.** Total **USD 4.592m.**
6. Source, terms and conditions of loan.....
7. Assets to be invested:
 

Capital items:	Foreign	Local	Total
	-	<b>USD 4.592m.</b>	<b>USD 4.592m</b>
8. Technology Agreement ..... **None**
9. Date of TIC Registration: ..... **18th June 2013**
10. Implementation period ..... **June 2013 - May 2016**
11. Operative date..... **June 2016**
12. Investment Incentive Grade: As defined in part III Section 19 (1), (2) and Section 20 of the Tanzania Investment Act, 1997
  - (i) Applicable Import Duty **And VAT as per Customs Tariff Act, 1976 & VAT Act, 1997**
  - (ii) Applicable with-holding Tax **As per Income Tax Act, 2004 (as amended)**
  - (iii) Eligibility of Capital Allowances **As per Income Tax Act, 2004 (as amended)**
13. Protection of Investment, Arbitration and Transfer of Foreign Currency: as defined in part III Section 21, 22 and 23 of the Act.
14. Conditions attached to this Certificate of Incentives
  - (i) Date of Commencement of investment has to be notified to the Centre.
  - (ii) Certificate not to be transferred, assigned or amended
  - (iii) Failure to commence implementation within two years invalidates Certificate
  - (iv) Failure to operate investment must be notified to the Centre
  - (v) Changes in shareholding, project activities and level of invested capital must be notified to the centre
15. Additional conditions attached to Certificate
 

**Finished goods are not allowed under this Certificate**

Signed   
Executive Director

# MATERIAL'S SCHEDULE

FOR

## PROPOSED COMMERCIAL/RESIDENTIAL BUILDING FOR

M/S SINGIDA GRAINS AND OIL MILLS COMPANY LTD TO BE DEVELOPED AT

PLOT NO 19 AND 20 UTEMI BLOCK 4 AREA, SINGIDA AND KISONGO AREA,

ARUSHA.

### ARCHITECT

M/S TRIUM ARCHTECT  
P.O.BOX.....  
DAR - ES - SALAAM

### QUANTITY SURVEYOR

M/S NZIKO QUANTS SERVICES CONSULT  
PO BOX 4677.  
DAR ES SALAAM  
MOB: 0755 - 688353 / 0782 - 025040



### STRUCTURAL OR CIVIL ENGINEER

LINZA CONCRETE DESIGN  
P.O.BOX .....

DSM

### SERVICE ENGINEER

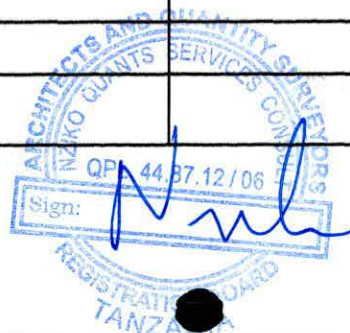
M/S POA ENG. (T) LTD  
PO BOX 45140  
DAR ES SALAAM  
MOB 0784 - 222412

DATED JULY, 2013

Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption Reference	Exemption Date
1	Ordinary Portland				121-134-578	42468	
	Cement - Wazo hill	Building Material	TONS	16,000	20/06/2013	27/06/2013	
	- Mbeya cement						
	- Tanga cement						
2	Aggregates 3/4	.-ii-	M3	7500	.-ii-	.-ii-	.-ii-
3	Building sand (18 tons lorry)		M3	4000			
4	Stones for Hardcore bed	.-ii-	Trips	300	.-ii-	.-ii-	.-ii-
5	Damp proof membrane size (1m x 30m) Area		Rolls	300			
6	Damp proof membrane size 230mm x 30mm length	.-ii-	Rolls	300	.-ii-	.-ii-	.-ii-
7	Soil Sterilization	.-ii-	No	250	.-ii-	.-ii-	.-ii-
10	Expansion joint wire fibre	.-ii-	Rm	240	.-ii-	.-ii-	.-ii-

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Page 2							
Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
11	Roofing sheets	-ii-	Pcs	36,120	-ii-	-ii-	-ii-
12	Ridge cap and valley	-ii-	Pcs	1,720	-ii-	-ii-	-ii-
13	50 x 150 mm treated	-ii-	m	4096	-ii-	-ii-	-ii-
14	50 x 100mm treated	-ii-	m	30840	-ii-	-ii-	-ii-
15	50 x 75mm	-ii-	m	33,640	-ii-	-ii-	-ii-
16	50 x 50mm treated	-ii-	m	105,800	-ii-	-ii-	-ii-
17	Marine playwood; 19	-ii-	Pcs	32080	-ii-	-ii-	-ii-
18	16mm dia x 300mm	-ii-	Pcs	36000	-ii-	-ii-	-ii-
19	100mm dia pvc pipe	-ii-	Pcs	1480	-ii-	-ii-	-ii-
20	swan neck	-ii-	Pcs	520	-ii-	-ii-	-ii-
21	shoe	-ii-	Pcs	520	-ii-	-ii-	-ii-
22	bend	-ii-	Pcs	520	-ii-	-ii-	-ii-
23	softwood; untreated	-ii-	Pcs	12,920	-ii-	-ii-	-ii-
24	softwood; untreated	-ii-	Pcs	11,400	-ii-	-ii-	-ii-
25	softwood; untreated	-ii-	Pcs	2,720	-ii-	-ii-	-ii-
26	Damp proof Membre	-ii-	Rolls	160	-ii-	-ii-	-ii-
27	Damp proof course	-ii-	Rolls	1320	-ii-	-ii-	-ii-
28	2..mm reinforcement	-ii-	Tons	280	-ii-	-ii-	-ii-
29	20mm reinforcement	-ii-	Tons	880	-ii-	-ii-	-ii-
30	16mm reinforcement	-ii-	Tons	600	-ii-	-ii-	-ii-
31	12mm reinforcement	-ii-	Tons	1440	-ii-	-ii-	-ii-
32	8mm reinforcement	-ii-	Tons	160	-ii-	-ii-	-ii-

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Item	Item name	Item group	Unit	Page 3		Exemption Reference	Exemption Date
				TIN No. Dated:	Qnty		
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
33	BRC Wire mesh A 142	-ii-	m2	2160	-ii-	-ii-	-ii-
34	Binding wire	-ii-	Tons	40	-ii-	-ii-	-ii-
35	Common wire nails	-ii-	Tons	80	-ii-	-ii-	-ii-
36	Roof screw	-ii-	Pcs	270,920	-ii-	-ii-	-ii-
37	props; 3M	-ii-	Pcs	12760	-ii-	-ii-	-ii-
38	Hardwood panel door	-ii-	Pcs	1400	-ii-	-ii-	-ii-
39	Hardwood panel door	-ii-	Pcs	960	-ii-	-ii-	-ii-
40	Hardwood frames	-ii-	m	35040	-ii-	-ii-	-ii-
41	Aluminium windows	-ii-	Pcs	960	-ii-	-ii-	-ii-
42	Aluminium windows	-ii-	Pcs	280	-ii-	-ii-	-ii-
43	Aluminium windows	-ii-	Pcs	6800	-ii-	-ii-	-ii-
44	But hinges	-ii-	Pcs	6800	-ii-	-ii-	-ii-
45	Three lever mortice	-ii-	sets	1400	-ii-	-ii-	-ii-
46	Two lever mortice rools	-ii-	sets	960	-ii-	-ii-	-ii-
47	Flush bolts; 150mm	-ii-	Pcs	960	-ii-	-ii-	-ii-
48	Door stop; 30mm	-ii-	Pcs	2320	-ii-	-ii-	-ii-
49	Mosquito gause;	-ii-	Rolls	440	-ii-	-ii-	-ii-
50	Clear glass, O.Q	-ii-	m2	1080	-ii-	-ii-	-ii-
51	25 X 25 mm MS holloy	-ii-	Pcs	800	-ii-	-ii-	-ii-
52	8 x 38 mm M/S flat bars	-ii-	Pcs	280	-ii-	-ii-	-ii-
53	Raw bolts; 12mm dia	-ii-	Pcs	3120	-ii-	-ii-	-ii-
54	6mm thick MS plate	-ii-	Pcs	80	-ii-	-ii-	-ii-
55	Hardwood handrail 5	-ii-	Pcs	560	-ii-	-ii-	-ii-

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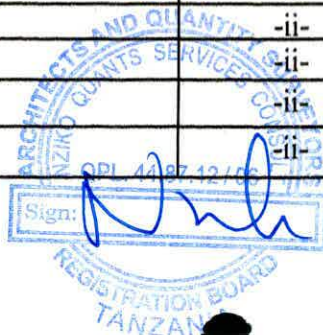


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56	Porcelain floor tiles 4		m2				
				<b>Page 4</b>			
Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					<b>121-134-578</b>	<b>TIC CERT No</b>	
					<b>20/06/2013</b>	<b>42468</b>	
						<b>27/06/2013</b>	
57	Porcelain floor tiles 3	-ii-	m2	113640	-ii-	-ii-	-ii-
58	Ceramic walls tiles; 30	-ii-	m2	84,640	-ii-	-ii-	-ii-
59	Pvc edge strips	-ii-	m	3,848	-ii-	-ii-	-ii-
60	9.5 mm thick gypsum	-ii-	Pcs	5,960	-ii-	-ii-	-ii-
61	Gypsum Cornice; plain	-ii-	Pcs	3,360	-ii-	-ii-	-ii-
62	Grout	-ii-	kg	7520	-ii-	-ii-	-ii-
63	Vitreous China Squatter	-ii-	Pcs	640	-ii-	-ii-	-ii-
64	Vitreous China Urinal	-ii-	Pcs	480	-ii-	-ii-	-ii-
65	vitreous china wash	-ii-	Pcs	720	-ii-	-ii-	-ii-
66	Vitreous china toilet	-ii-	Pcs	640	-ii-	-ii-	-ii-
67	Glass plate mirrow	-ii-	Pcs	720	-ii-	-ii-	-ii-
68	12mm dia. PVC pipe	-ii-	Pcs	640	-ii-	-ii-	-ii-
69	32mm Galvanised	-ii-	Pcs	960	-ii-	-ii-	-ii-
70	Bend with eye; 32mm	-ii-	Pcs	720	-ii-	-ii-	-ii-
71	Bend ; 32mm	-ii-	Pcs	1040	-ii-	-ii-	-ii-
72	Equal tee;32mm	-ii-	Pcs	800	-ii-	-ii-	-ii-
73	100mm U PVC pipe	-ii-	Pcs	96	-ii-	-ii-	-ii-
74	Bend with cleaning	-ii-	Tons	720	-ii-	-ii-	
75	Bend;100mm	-ii-	Pcs	96	-ii-	-ii-	-ii-
76	Equal tee;100mm	-ii-	Pcs	240	-ii-	-ii-	-ii-
77	Upvc floor Trap; 100	-ii-	Pcs	1840	-ii-	-ii-	-ii-
78	Dizayn pipe;19mm	-ii-	Pcs	9720	-ii-	-ii-	-ii-

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79	Bend; 19mm	-ii-	Pcs	1280	-ii-	-ii-	-ii-
				<b>Page 5</b>			
<b>Item</b>	<b>Item name</b>	<b>Item group</b>	<b>Unit</b>	<b>Qty</b>	<b>TIN No. Dated:</b>	<b>Exemption</b>	<b>Exemption</b>
					<b>121-134-578</b>	<b>TIC CERT No</b>	
					<b>20/06/2013</b>	<b>42468</b>	
						<b>27/06/2013</b>	
80	Equal Tee; 19mm	-ii-	Pcs	980	-ii-	-ii-	-ii-
81	Dizayn pipe; 15mm	-ii-	m	480	-ii-	-ii-	-ii-
82	Bend ; 15mm	-ii-	Pcs	460	-ii-	-ii-	-ii-
83	Brass taps; 19mm	-ii-	Pcs	2000	-ii-	-ii-	-ii-
84	Brass taps; 15mm	-ii-	Pcs	160	-ii-	-ii-	-ii-
85	Brass taps; 12mm	-ii-	Pcs	800	-ii-	-ii-	-ii-
86	5000 litre polymer	-ii-	Pcs	80	-ii-	-ii-	-ii-
87	Manhole cover; 500	-ii-	Pcs	560	-ii-	-ii-	-ii-
88	Bituminous paint	-ii-	Ltrs	1440	-ii-	-ii-	-ii-
89	Acrylic emulsion paint	-ii-	Ltrs	3772	-ii-	-ii-	-ii-
90	Weather guard emulsion	-ii-	Ltrs	24,680	-ii-	-ii-	-ii-
91	Gross oil paint	-ii-	Ltrs	7400	-ii-	-ii-	-ii-
92	Gypsum powder	-ii-	Ltrs	12560	-ii-	-ii-	-ii-
93	polyurethane varnish	-ii-	Ltrs	4200	-ii-	-ii-	-ii-
94	Thinner	-ii-	Ltrs	8000	-ii-	-ii-	-ii-
95	Paint Brush	-ii-	Ltrs	6000	-ii-	-ii-	-ii-
96	Sand paper	-ii-	Ltrs	1140	-ii-	-ii-	-ii-
97	Roller brush	-ii-	Pcs	3000	-ii-	-ii-	-ii-
98	Gladiator; termite	-ii-	Ltrs	3120	-ii-	-ii-	-ii-
99	Steel Frame Beams	-ii-	Pcs	60,000	-ii-	-ii-	-ii-
100	Cold Formed Sectional	-ii-	Pcs	60,000	-ii-	-ii-	-ii-

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101	Velting Rods	-ii-	Pcs	500,000	-ii-	-ii-	-ii-
102	Welding Rod	-ii-	Pcs	250,000	-ii-	-ii-	-ii-
				<b>Page 6</b>			
Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
103	Black rough bolts, nuts	-ii-	Assorted	1,000,000	-ii-	-ii-	-ii-
104	Welded wire	-ii-	Rolls	20,000	-ii-	-ii-	-ii-
105	Ortha hexagonal bolts	-ii-	Pcs	500,000	-ii-	-ii-	-ii-
106	40B Steel	-ii-	Pcs	100,000	-ii-	-ii-	-ii-
107	Hexagon Head bolt	-ii-	Pcs	500,000	-ii-	-ii-	-ii-
108	Hexagon Head nuts	-ii-	Pcs	500,000	-ii-	-ii-	-ii-
109	35VB Steel	-ii-	Pcs	100,000	-ii-	-ii-	-ii-

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 \_\_\_\_\_  
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 QS NZIKORUHALE BVF  
 \_\_\_\_\_  
 PRINCIPAL QS

## 002060 MATERIAL'S SCHEDULE FOR PROPOSED M/S SINGIDA GRAINS AND OIL MILLS COMPANY LTD.

Item	Item name	Item group	Unit	Qty	TIN No. Dated.	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
1	Solid concrete blocks size 460mm x 230mm x 150mm (18" x 9" x 6")	.-ii-	pcs	1,000,000	.-ii-	.-ii-	.-ii-
2	Solid concrete blocks size 460mm x 150mm x 100mm (18" x 9" x 4")	.-ii-	pcs	200,000	.-ii-	.-ii-	.-ii-
3	Sawn softwood	.-ii-	m3	3000	.-ii-	.-ii-	.-ii-
4	Hard wood timber (mvule/mninga)	.-ii-	m3	700	.-ii-	.-ii-	.-ii-
5	Solid concrete blocks, hollow size 460mm x 150mm x 150mm	.-ii-	m3	100,000	.-ii-	.-ii-	.-ii-
	<b><u>IMPORTED MATERIALS:</u></b>						
6	Silent gliss curtain track with glinder, hooks and all accessories	<b>Building Material</b>	Pcs	45,000	.-ii-	.-ii-	.-ii-
7	Cast iron fulbora outlet	.-ii-	Pcs	7,000	.-ii-	.-ii-	.-ii-
	<b><u>CHROME PLATED HOLLOW SECTION.</u></b>						
8	Balustrades 950mm high	.-ii-	pcs	340,000	.-ii-	.-ii-	.-ii-
9	50mm chrome plated pipe hand rail	.-ii-	pcs	1,200,000	.-ii-	.-ii-	.-ii-
10	Galvamised steel plates size 12mm x 120mm x 6m Length	.-ii-	pcs	1,100,000	.-ii-	.-ii-	.-ii-

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Item	Item name	Item group	Unit	Page 8	TIN No. Dated:	Exemption Reference	Exemption Date
				Qnty			
					121-134-578	TIC CERT No	
					20/06/2013	42468	
	<b>ROOFING MATERIAL:</b>					27/06/2013	
11	Gauge 26 corugated roofing sheets size (1m x 3m)	.-ii-	pcs	21,000	.-ii-	.-ii-	.-ii-
12	Ridge caps 3m length	.-ii-	pcs	3500	.-ii-	.-ii-	.-ii-
	<b>CURTAIN WALLS (GLASSES)</b>						
13	Anodized /powder coated Aluminium	.-ii-	Metric	500	.-ii-	.-ii-	.-ii-
14	Bronze (6MM) Reflective glass	.-ii-	SQM	15,000	.-ii-	.-ii-	.-ii-
15	12 MM Clear Toughened Glass	.-ii-	SQM	3,200	.-ii-	.-ii-	.-ii-
16	12 MM Clear Toughened Finn Glass	.-ii-	SQM	1,000	.-ii-	.-ii-	.-ii-
17	Stainless Steel spider fittings	.-ii-	Pcs	1,000	.-ii-	.-ii-	.-ii-
18	Stainless Steel Finn plate	.-ii-	Pcs	1,000	.-ii-	.-ii-	.-ii-
19	Stainless steel Hings	.-ii-	Pcs	500	.-ii-	.-ii-	.-ii-
20	Hung Window Handle	.-ii-	Pcs	500	.-ii-	.-ii-	.-ii-
21	Sliding window lock (Big)	.-ii-	Pcs	10,000	.-ii-	.-ii-	.-ii-
22	Sliding window lock (small)	.-ii-	Pcs	10,000	.-ii-	.-ii-	.-ii-
23	Sliding window Roller (Big & Small)	.-ii-	Pcs	50,000	.-ii-	.-ii-	.-ii-
24	Mosquito Gauze (Black)	.-ii-	Rolls	500	.-ii-	.-ii-	.-ii-
25	Black Virgin Rubber	.-ii-	Kgs	5000	.-ii-	.-ii-	.-ii-
26	Weather Strips	.-ii-	Meter	35,000	.-ii-	.-ii-	.-ii-
27	Door Hinges	.-ii-	Pcs	3,000	.-ii-	.-ii-	.-ii-
28	Door Closer	.-ii-	Pcs	500	.-ii-	.-ii-	.-ii-
29	S.S Handle	.-ii-	Pcs	750	.-ii-	.-ii-	.-ii-
30	Tower Bolt	.-ii-	Pcs	750	.-ii-	.-ii-	.-ii-
31	Aluminum Handle	.-ii-	Pcs	15,000	.-ii-	.-ii-	.-ii-
32	Silcon Sealent (600 ml Sausages)-Black	.-ii-	Pcs	3500	.-ii-	.-ii-	.-ii-
33	Silcon Sealent (600 ml Sausages)-Clear	.-ii-	Pcs	2,500	.-ii-	.-ii-	.-ii-

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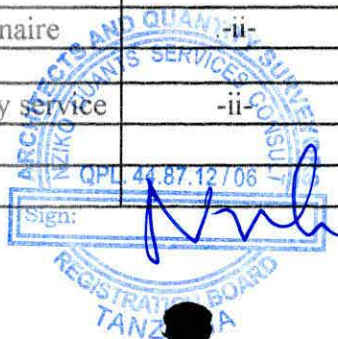
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Item	Item name	Item group	Unit	Page 10	TIN No. Dated:	Exemption Reference	Exemption Date
				Qty			
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
43	2D,28 watts lighting fitting THORN LEOPARD AS PER THORH(UK) LER 022D28 W	Building Material	No	10,000	.-ii-		.-ii-
44	2D,28 lighting fittings THORN LEOPARD as per THORN (UK) LER 022D28 W	.-ii-	No	10,000	.-ii-	.-ii-	.-ii-
45	SCHANDALIER	.-ii-	No	10,000	.-ii-	.-ii-	.-ii-
46	600mm x 600mm recessed modular frorescent T4X 18W Fitting	.-ii-	No	10,000	.-ii-	.-ii-	.-ii-
47	28 W THORNCAROLINE	.-ii-	No	10,000	.-ii-	.-ii-	.-ii-
48	Round 35 W dichroic lamp low voltage dawlight C.W fixed lamp	.-ii-	No	10,000	.-ii-	.-ii-	.-ii-
49	Slim circular wall or ceiling liminaire	.-ii-	No	3,000	.-ii-	.-ii-	.-ii-
50	Boundary walls lights 21 energy service	.-ii-	No	4,000	.-ii-	.-ii-	.-ii-

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Item	Item name	Item group	Unit	Page 12	TIN No. Dated:	Exemption	Exemption
				Qty			
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
55	13 AMP DP two gang switch socket outlet as by M522	Lighting fittings:	No	30,000	-ii-		-ii-
56	20AMP DP Switch for washing machine or aircondition or water heater or hand drier as per (uk)	-ii-	No	6,000	-ii-	-ii-	-ii-
57	32 Amp TPN switch wall mount	-ii-	No	6,000	-ii-	-ii-	-ii-
58	telephone signal point installation	-ii-	No	12,000	-ii-	-ii-	-ii-
59	television signal point installations	-ii-	No	12,000	-ii-	-ii-	-ii-
	<b><u>Main power supply distribution board</u></b>						
60	main distribution board DBI (TYPICAL DBI -DB 3) 630 Amp 4ways SPN distribution board as MEM (UK) or equivalent standard (MDBG)	-ii-	No	5,000	-ii-	-ii-	-ii-
61	Ditto for DBG 320 Amp 4ways TPN	-ii-	No	6,000	-ii-	-ii-	-ii-

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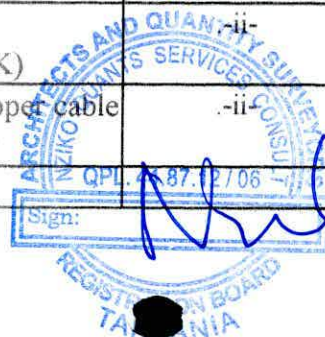


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Item	Item name	Item group	Unit	Page 13	TIN No. Dated:	Exemption Reference	Exemption Date
				Qty			
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
62	Ditto for DBG 400 A Amp 4ways TPN		No	6,000			
63	6 ways TPN distrubution board c/w 63A TPN and all outgoing MCBs as MEM	.-ii-	No	6,000	.-ii-	.-ii-	.-ii-
64	Main distrubution board 1 as 125 Amp, 12 ways TPN distrubution board	.-ii-	No	6,000	.-ii-	.-ii-	.-ii-
65	Common service distrubution board as 63Amp 12 ways TPN distribution board as MEM (UK)	.-ii-	No	6,000	.-ii-	.-ii-	.-ii-
66	MAIN DISTRIBUTION BOARD(mdbi) 100 AMP, 12 ways TPN distribution board as MEM (UK)	.-ii-	No	6,000	.-ii-	.-ii-	.-ii-
67	Common service distribution board (DRCSDBI)	.-ii-	No	14,000	.-ii-	.-ii-	.-ii-
68	MDB3 125 Amp 6 ways TPN distribution board as MEM (UK)	.-ii-	No	14,000	.-ii-	.-ii-	.-ii-
69	MDB 3 125 Amp 6 ways TPN distribution board as MEM (UK)	.-ii-	No	6,000	.-ii-	.-ii-	.-ii-
70	3c x 50mm <sup>2</sup> PVC/SW/PVC Coper cable from ppe to TANESCO meter	.-ii-	No	36,000	.-ii-	.-ii-	.-ii-

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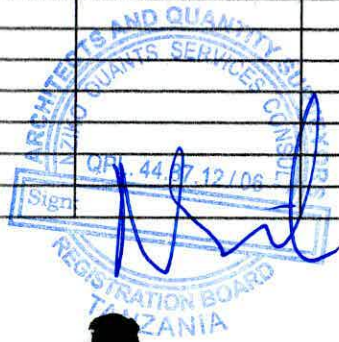
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Item	Item name	Item group	Unit	Page 14 Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
71	25mm PVC Copper cable for core	-ii-	No	100,000	-ii-	-ii-	-ii-
72	Lighting point wired 1.5mm2 PVC single core copper cable	-ii-	No	120,000	-ii-	-ii-	-ii-
73	power point wired 2.5mm2 for core copper cable	-ii-	M	110,000	-ii-	-ii-	-ii-
74	power point ired 6mm2 for core copper cable	-ii-	M	11,000	-ii-	-ii-	-ii-
75	4c x 25mm2 PVC/SWA/PVC Copper cable	-ii-	M	123,000	-ii-	-ii-	-ii-

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Item	Item name	Item group	Unit	Page 15		Exemption	Exemption
				Qnty	TIN No. Dated:		
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
76	4c x 240mm <sup>2</sup> XLPE/SWA/PVC/PVC	.-ii-	M	20,000	.-ii-	.-ii-	.-ii-
77	4c x 16mm <sup>2</sup> XLPE/SWA/PVC/PVC	.-ii-	M	6,000	.-ii-	.-ii-	.-ii-
78	4c x 16mm <sup>2</sup> XLPE/SWA/PVC/PVC/ CU.100A SWA/PVC/CU/RCCD 100A ISOL with RCCD 63A/30MA	.-ii-	M	12,000	.-ii-	.-ii-	.-ii-
79	Exhaust	.-ii-	M	3,000	.-ii-	.-ii-	.-ii-
80	Ceiling fan	.-ii-	No	3,000	.-ii-	.-ii-	.-ii-
81	Water heater	.-ii-	No	2,500	.-ii-	.-ii-	.-ii-
82	Fire panel bond	<b>FITTING</b>	No	900	.-ii-	.-ii-	.-ii-
83	Fire alarm sumler	.-ii-	No	1,200	.-ii-	.-ii-	.-ii-
84	Fire breaking glass(call points)	.-ii-	No	900	.-ii-	.-ii-	.-ii-
85	Fire extinguisher cylinder	.-ii-	No	1,500	.-ii-	.-ii-	.-ii-
86	Single square metal box for above out let	.-ii-	No	1395	.-ii-	.-ii-	.-ii-
87	Twin metal box for twins outlets	.-ii-	No	26,000	.-ii-	.-ii-	.-ii-
88	Round PVC out let with for out let for lights outlets	.-ii-	No	26,000	.-ii-	.-ii-	.-ii-

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Page 16							
Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption	Exemption
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
<b><u>ELECTRICAL MATERIALS</u></b>							
	<b><u>Earthing Materials</u></b>	<b><u>Earthing Materials</u></b>					
89	Copper Tape	.-ii-	M	1,200	.-ii-	.-ii-	.-ii-
90	Copper Tape Saddles	.-ii-	Pcs	600	.-ii-	.-ii-	.-ii-
91	Copper Tape Square Clamp Joints	.-ii-	Pcs	300	.-ii-	.-ii-	.-ii-
92	Air rod point copper	.-ii-	Pcs	300	.-ii-	.-ii-	.-ii-
93	Copper earth rod	.-ii-	Pcs	150	.-ii-	.-ii-	.-ii-



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Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
94	Copper earth clamp	Earthing Materials	Pcs	130	-ii-		-ii-
95	Copper earth coupling	-ii-	Pcs	130	-ii-	-ii-	-ii-
96	Copper Spikes	-ii-	Pcs	130	-ii-	-ii-	-ii-
97	Earth test clamp	-ii-	Pcs	100	-ii-	-ii-	-ii-
98	T.V Outlets	-ii-	Pcs	300	-ii-	-ii-	-ii-
99	Flood light 250W	-ii-	pcs	300	-ii-	-ii-	-ii-
	<b>LIGHTING FITTINGS</b>	<b>LIGHTING FITTINGS</b>					
100	100A TPN Switch Fuse	-ii-	Pcs	52,000	-ii-	-ii-	-ii-
101	H.T Metering panel 11KV	-ii-	Pcs	2	-ii-	-ii-	-ii-
102	Ring main unit 11KV	-ii-	Pcs	2	-ii-	-ii-	-ii-
103	L.V Panel, 680A Rating with MCCB Incomer	-ii-	Pcs	30	-ii-	-ii-	-ii-
104	Check meter panel c/w meter MCCB's	-ii-	Pcs	2	-ii-	-ii-	-ii-
105	Check meters	-ii-	Pcs	2	-ii-	-ii-	-ii-

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Item	Item name	Item group	Unit	Page 18 Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
	<b><u>ELECTRICAL MAIN &amp; SUBMAIN CABLES</u></b>					27/06/2013	
106	Internet Cable	.-ii-	m	10,000	.-ii-	.-ii-	.-ii-
107	T.V. Cable	.-ii-	m	11,000	.-ii-	.-ii-	.-ii-
108	Telephone cable	.-ii-	m	11,000	.-ii-	.-ii-	.-ii-
109	240sqmm x 4 core PVC/SWA/PVC	.-ii-	m	8000	.-ii-	.-ii-	.-ii-
110	16sqmm x 4core PVC/SWA/PVC	.-ii-	m	8000	.-ii-	.-ii-	.-ii-
	<b><u>ELECTRICAL CONDUITS</u></b>						
111	20mm Ø PVC conduits	<b>ELECTRICAL CONDUITS</b>	m.	10,000	.-ii-	.-ii-	.-ii-
112	25mm Ø PVC conduits pipes	.-ii-	No.	15,000	.-ii-	.-ii-	.-ii-
113	Steel square boxes	.-ii-	No.	2,000	.-ii-	.-ii-	.-ii-
114	Steel square box (Twin)	.-ii-	No.	300,000	.-ii-	.-ii-	.-ii-
115	PVC round boxes	.-ii-	No.	15,000	.-ii-	.-ii-	.-ii-
116	TPRC green pipe 75 mm each 6 metres	.-ii-	No.	15,000	.-ii-	.-ii-	.-ii-

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002060 MATERIAL'S SCHEDULE FOR PROPOSED M/S SINGIDA GRAINS AND OIL MILLS COMPANY LTD.

Item	Item name	Item group	Unit	Page 19 Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
117	Elbow	.-ii-	No.	50,000	.-ii-	.-ii-	.-ii-
118	Equal tee.	.-ii-	No.	30,000	.-ii-	.-ii-	.-ii-
119	TPRC green pipe size 37 mm each 6 metres	.-ii-	No.	30,000	.-ii-	.-ii-	.-ii-
120	Elbow	.-ii-	No.	30,000	.-ii-	.-ii-	.-ii-
121	Equal tee	.-ii-	No.	30,000	.-ii-	.-ii-	.-ii-
122	Reduces	.-ii-	No.	10,000	.-ii-	.-ii-	.-ii-
123	Copper wire baloon	.-ii-	No.	20,000	.-ii-	.-ii-	.-ii-
124	37 mm brass strip valve.	.-ii-	No.	5,000	.-ii-	.-ii-	.-ii-

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002060 MATERIALS SCHEDULE FOR PROPOSED M/S SINGIDA GRAINS AND OIL MILLS COMPANY LTD.

Item	Item name	Item group	Unit	Page 20 Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
125	Fire control panel 6 ZONE Eurofine range of emergilite as Feur-6	Electrical Material	No	6,000	-ii-		-ii-
126	10 nisation smoke detection as OP6-opt,	-ii-	No	36,000	-ii-	-ii-	-ii-
127	Photo electric heat detectors	-ii-	No	6,000	-ii-	-ii-	-ii-
128	Addressable manual call point	-ii-	No	6,000	-ii-	-ii-	-ii-
129	Electronic sounder with a flashing beacon	-ii-	No	6,000	-ii-	-ii-	-ii-
130	DAZX detector	-ii-	No	36,000	-ii-	-ii-	-ii-
131	4 CORE fire tuff cable	-ii-	M	40,000	-ii-	-ii-	-ii-
132	Speaker for emergency fire evacuation warning sound	-ii-	No	5000	-ii-	-ii-	-ii-
133	PVC trunking for FITC speaker cabling	-ii-	M	10,000	-ii-	-ii-	-ii-
134	20 mm diam, concealed PVC conduits	-ii-	M	10,000	-ii-	-ii-	-ii-

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Item	Item name	Item group	Unit	Page 22 Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578 20/06/2013	TIC CERT No 42468	27/06/2013
	<b><u>FIRE PROTECTION (CNT'D) FITTINGS AND FIXTURES</u></b>						
	<b>Fire pipes (sprinkler)</b>						
142	25mm diameter pipe	<b>Fitting and Fixture</b>	m	3,500	.-ii-	.-ii-	.-ii-
143	Ditto for 50mm diameter, Ditto	.-ii-	m	700	.-ii-	.-ii-	.-ii-
144	Ditto for 32mm diameter, Ditto	.-ii-	m	600	.-ii-	.-ii-	.-ii-
145	Ditto for 40mm diameter, Ditto	.-ii-	m	600	.-ii-	.-ii-	.-ii-
146	Ditto for 65mm diameter, Ditto	.-ii-	m	600	.-ii-	.-ii-	.-ii-
147	Ditto for 80mm diameter, Ditto	.-ii-	m	600	.-ii-	.-ii-	.-ii-
148	Ditto for 75mm diameter, Ditto	.-ii-	m	600	.-ii-	.-ii-	.-ii-
149	Ditto for 100mm diameter, Ditto	.-ii-	m	600	.-ii-	.-ii-	.-ii-
	<b><u>FITTINGS AND ACCESSORIES</u></b>						
150	25mm diameter connector	.-ii-	No	1,200	.-ii-	.-ii-	.-ii-
151	Tees	.-ii-	No	1,200	.-ii-	.-ii-	.-ii-

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Item	Item name	Item group	Unit	Page 23 Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
	<b><u>EQUIPMENTS AND ACCESSORIES</u></b>	<b><u>EQUIPMENTS &amp; ACCESSORIES</u></b>				27/06/2013	
152	Pumps	.-ii-	No	180	.-ii-	.-ii-	.-ii-
153	Gate valves	.-ii-	No	15,000	.-ii-	.-ii-	.-ii-
154	Strainer	.-ii-	No	3,000	.-ii-	.-ii-	.-ii-
155	Check valve	.-ii-	No	3,000	.-ii-	.-ii-	.-ii-

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Item	Item name	Item group	Unit	Page 24 Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
	<b>ELECTRICAL</b>						27/06/2013
	<b>FIRE ALARM DETECTION SYSTEM</b>						
156	Fire Alarm control panel (FACP) 4zone as specified by menvier DF60004PEB or equivalent approved	.-ii-	No	20	.-ii-	.-ii-	.-ii-
158	Manual call station/Break glass as specified menvier MBG914 or equivalent approved	.-ii-	No	40	.-ii-	.-ii-	.-ii-
159	Fire Alarm bell/sounder as specified by menvier MBM246 or approved equal	.-ii-	No	40	.-ii-	.-ii-	.-ii-
160	Smoke detector as specified by menvier MPD821 or equivalent approved	.-ii-	No	500	.-ii-	.-ii-	.-ii-
161	Heat detector: as specified by menvier MMT860 or Equivalent	.-ii-	No	20	.-ii-	.-ii-	.-ii-
162	1.5 sq.mm fire proof cable, Euro cable or approved equivalent. Complete with all associated accessories	.-ii-	LM	10,000	.-ii-	.-ii-	.-ii-
163	25mm heavy duty PVC conduct plasco make or approved equivalent. Complete with all associated accessories	.-ii-	LM	10,000	.-ii-	.-ii-	.-ii-

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Item	Item name	item group	Unit	Qnty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
164	1.5KVA Uninterrupted power supply (UPS). APC Make or Equivalent approved	.-ii-	No	20	.-ii-		.-ii-
165	CO2, 4.5kg cylinder complete with mounting brackets	.-ii-	No	500	.-ii-	.-ii-	.-ii-
166	AFFF 4,5kg cylinder complete with mounting bracket	.-ii-	No	500	.-ii-	.-ii-	.-ii-
	<b>CCTV (SECURITY SYSTEM)</b>						
167	General purpose colour camera as specified by panasonic model no. WV - CP284 or equivalent Approved	.-ii-	No	1,000	.-ii-	.-ii-	.-ii-
168	CCTV Transmission cable panasonic make or approved equivalent. Complete with all associated accessories	.-ii-	LM	10,000	.-ii-	.-ii-	.-ii-
169	CCTV controller as specified by panasonic approved equivalent complete with digital video recorder	.-ii-	No	20	.-ii-	.-ii-	.-ii-
170	Color CCTV Monitor as specified by panasonic mode WV-CM1420 or equivalent approved	.-ii-	No	20	.-ii-	.-ii-	.-ii-

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ARCHITECTS AND QUANTITY SURVEYORS  
 TANZANIA QUANTITY SURVEYORS BOARD  
 REGISTRATION BOARD  
 TANZANIA  
 Sign:   
 QPL 14/07/12/06

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Item	Item name	Item group	Unit	Page 26 Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
171	25 PVC Conduct for carrying transmission cable for carrying transmission cable for security system from the duct to individual cameras in all floors.	.-ii-	LM	20,000	.-ii-	.-ii-	.-ii-
172	provision of 100 x 50mm heavy duty PVC Trunk for carrying transmission cables for security system from ground floor to all upper floor through the duct.	.-ii-	LM	4,000	.-ii-	.-ii-	.-ii-
173	UPS: 1.5KVA, 230,50HZ, For CCTV Controller and monitor (as well as for the public address system processors)	.-ii-	No	10	.-ii-	.-ii-	.-ii-
174	Analogue PABX with 8 incoming lines and 150 extentions complete with standard feature and including all accessories for complete fuctioning of the system.	.-ii-	No	10	.-ii-	.-ii-	.-ii-

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Item	Item name	Item group	Unit	Page 27 Qty	TIN No. Dated: 121-134-578 20/06/2013	Exemption TIC CERT No 42468 27/06/2013	Exemption
175	Operator console for inquire desk & secretaries	.-ii-	No	20	.-ii-	.-ii-	.-ii-
176	Digital hand set	.-ii-	No	80	.-ii-	.-ii-	.-ii-
177	Analogue telephone hand set	.-ii-	No	1,000	.-ii-	.-ii-	.-ii-
178	Handsets Bathrooms	.-ii-	No	850	.-ii-	.-ii-	.-ii-
179	Voltage stabilizer	.-ii-	No	20	.-ii-	.-ii-	.-ii-
180	UPS/BACK Upbatteries	.-ii-	No	20	.-ii-	.-ii-	.-ii-
181	4PAIR pvc cable	.-ii-	mt	30,000	.-ii-	.-ii-	.-ii-
182	Tel single face plate	.-ii-	No	1,000	.-ii-	.-ii-	.-ii-
	<b>TV SYSTEM</b>						
183	Modulatar	.-ii-	pcs	100	.-ii-	.-ii-	.-ii-
184	RF Amplotm	.-ii-	pcs	60	.-ii-	.-ii-	.-ii-
185	Combswitch	.-ii-	pcs	60	.-ii-	.-ii-	.-ii-
186	Receive	.-ii-	pcs	800	.-ii-	.-ii-	.-ii-
187	Decods	.-ii-	pcs	800	.-ii-	.-ii-	.-ii-
188	Dish	.-ii-	pcs	40	.-ii-	.-ii-	.-ii-
189	Dish 90cm	.-ii-	pcs	40	.-ii-	.-ii-	.-ii-
190	LNBF CB and (single solution)	.-ii-	pcs	40	.-ii-	.-ii-	.-ii-
191	LNBF Bend	.-ii-	pcs	40	.-ii-	.-ii-	.-ii-
192	Multisuntel	.-ii-	pcs	100	.-ii-	.-ii-	.-ii-
193	Installation mertarol PV, Content	.-ii-	lot	20	.-ii-	.-ii-	.-ii-
194	RCC thrisheld cable 90%BC	.-ii-	mt	45,000	.-ii-	.-ii-	.-ii-
195	TV outlet & box	.-ii-	pcs	1,000	.-ii-	.-ii-	.-ii-

002060 PREPARE BY  
QS NZIKORUHALE BVF  
PRINCIPAL QS



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QS NZIKORUHALE BVF  
PRINCIPAL QS

Item	Item name	Item group	Unit	Page 28		Exemption Reference	Exemption Date
				Qnty	TIN No. Dated:		
					121-134-578	TIC CERT No	
					20/06/2013	42468	
	<b>DATA (BACK OFFICE/ MEETING ROOMS/SHOPS)</b>					27/06/2013	
196	Supply, Install, test and commission the following	-ii-	No		-ii-	-ii-	-ii-
197	Dual Rj 45 wall face plate outlet modules	-ii-	No	2,000	-ii-	-ii-	-ii-
198	24 port Rj 45 panel cat 6 for data	-ii-	No	1,000	-ii-	-ii-	-ii-
199	24 port Rj 45 cisco switch cat 6 WSC 2960 -24 -S	-ii-	No	1,000	-ii-	-ii-	-ii-
200	42U Data and Voice floor standard cabinet with 2 heart extract fans and 6 ways power distribution unit (PDU)	-ii-	No	40	-ii-	-ii-	
201	1m Rj 45 patch code	-ii-	No	4,000	-ii-	-ii-	-ii-
202	3m Rj 45 patch code	-ii-	No	4,000	-ii-	-ii-	-ii-
203	UTP CABLE, CAT 6 Include all necessary accessories	-ii-	No	31,500	-ii-	-ii-	-ii-
204	Patch guide (cable Organizer)	-ii-	No	1,000	-ii-	-ii-	-ii-
	<b>PUBLIC ADDRESS SYSTEM</b>						
205	Ceiling speaker	-ii-	pcs	2,000	-ii-	-ii-	-ii-
206	Amplifier	-ii-	pcs	60	-ii-	-ii-	-ii-
207	Mixer 16ch	-ii-	pcs	20	-ii-	-ii-	-ii-
208	Call Station	-ii-	pcs	20	-ii-	-ii-	-ii-
209	Speaker cable	-ii-	mts	5000	-ii-	-ii-	-ii-

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 PRINCIPAL QS



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 PRINCIPAL QS

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Item	Item name	Item group	Unit	Page: 29 Qty	TIN No. Dated: 121-134-578 20/06/2013	Exemption TIC CERT No 42468 27/06/2013	Exemption
210	25 inch conduct for voice & data	.-ii-	LM	20,000	.-ii-	.-ii-	.-ii-
211	150 X 50PVC TRUNKING for voice & data TOTAL for conduct & TRUNKING for voice & data	.-ii-	LM	15,000	.-ii-	.-ii-	.-ii-
<b>VEHICLES:</b>							
1	Pick up 2.5 TONN	.-ii-	No	4	.-ii-	.-ii-	.-ii-
2	Pick up 2 TONN	.-ii-	No	4	.-ii-	.-ii-	.-ii-
3	Truck - Semi - Trail <del>X</del>	.-ii-	No	<del>10</del>	.-ii-	.-ii-	.-ii-
4	8 TONN Truck	.-ii-	No	2 <del>10</del>	.-ii-	.-ii-	.-ii-
5	Fuso 3 TONN	.-ii-	No	2 20	.-ii-	.-ii-	.-ii-
6	Canter 3.5 TONN	.-ii-	No	2 <del>10</del>	.-ii-	.-ii-	.-ii-
7	Truck/ Trailer <del>X</del>	.-ii-	No	<del>15</del>	.-ii-	.-ii-	.-ii-
8	DUMP Truck <del>X</del>	.-ii-	No	<del>4</del>	.-ii-	.-ii-	.-ii-
9	Semi Trailer Truck <del>X</del>	.-ii-	No	<del>4</del>	.-ii-	.-ii-	.-ii-
10	Pick Up (single)	.-ii-	No	2 (20)	.-ii-	.-ii-	.-ii-



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Item	Item name	Item group	Unit	Qnty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
	<b>PLANT, MACHINERY &amp; EQUIPMENTS.</b>						
1	Computer & Accessories	-ii-	Sets	25	-ii-	-ii-	-ii-
2	Laptop	-ii-	Pcs	10	-ii-	-ii-	-ii-
3	Heavy duty photocopy	-ii-	Pcs	4	-ii-	-ii-	-ii-
4	medium size photocopier	-ii-	Pcs	3	-ii-	-ii-	-ii-
	Printers (Heavy Duty)	-ii-	Pcs	4	-ii-	-ii-	-ii-
	Printers (Ordinary)	-ii-	Pcs	10	-ii-	-ii-	-ii-
	Fax machines	-ii-	Pcs	5	-ii-	-ii-	-ii-
	Scanner	-ii-	Pcs	5	-ii-	-ii-	-ii-
	Binding Machine	-ii-	Pcs	4	-ii-	-ii-	-ii-
	Printing unit equipment	-ii-	Sets	2	-ii-	-ii-	-ii-
	Fire proof safe	-ii-	Pcs	5	-ii-	-ii-	-ii-
	Expeller complete with inter Gear Box, Chambers, puller, Stands foundation Bolts, jali V Belt, Spanners, covers motors Starter and switches.	-ii-	Sets	3	-ii-	-ii-	-ii-
	Worm set with Centre, cone & Hopper rings; cone bush & cone	-ii-	Sets	24	-ii-	-ii-	-ii-
	Side bars with screw	-ii-	Sets	54	-ii-	-ii-	-ii-
	Gage bars	-ii-	Sets	60	-ii-	-ii-	-ii-
	Gear and Pinion	-ii-	Sets	62	-ii-	-ii-	-ii-
	Tie Rods with nuts	-ii-	Pcs	762	-ii-	-ii-	-ii-
	Bearings	-ii-	Pcs	6542	-ii-	-ii-	-ii-

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 QS NZIKORUHALE BVI  
 PRINCIPAL QS



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 QS NZIKORUHALE BVI  
 PRINCIPAL QS

				Page: 31			
Item	Item name	Item group	Unit	Qnty	TIN No. Dated:	Exemption	Exemption
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
	Electrical installation equipments	-ii-	Sets	6	-ii-	-ii-	-ii-
	Qs Serise Rotary container washer	-ii-	Sets	6	-ii-	-ii-	-ii-
	QHS Oil Mixer	-ii-	Sets	12	-ii-	-ii-	-ii-
	FBZ Program - Controlled Automatic Scanner	-ii-	Sets	6	-ii-	-ii-	-ii-
	Automatic Cover Pressing machine	-ii-	Sets	6	-ii-	-ii-	-ii-
	SNYG Package Filling Machine	-ii-	Sets	6	-ii-	-ii-	-ii-
	MC300 Warming TIN machine	-ii-	Sets	12	-ii-	-ii-	-ii-
	PULL Lid & scrub Barrel Machine	-ii-	Sets	24	-ii-	-ii-	-ii-
	Purifier	-ii-	Sets	24	-ii-	-ii-	-ii-
	ZRP 4 Filter	-ii-	Pcs	720	-ii-	-ii-	-ii-
	Cooling and Heating Device	-ii-	Sets	6	-ii-	-ii-	-ii-
	Steam Sterilizing pot	-ii-	Pcs	12	-ii-	-ii-	-ii-
	Generator	-ii-	Pcs	4	-ii-	-ii-	-ii-
	Folk Lift	-ii-	Pcs	6	-ii-	-ii-	-ii-
	Grain Milling Machines No. 100	-ii-	Sets	24	-ii-	-ii-	-ii-
	Grain Haller - 3 Roller	-ii-	Sets	24	-ii-	-ii-	-ii-



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 PRINCIPAL QS

Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
<b>FURNITURE &amp; FITTINGS LIST.</b>							
	Table Executive	-ii-	pcs	20	-ii-	-ii-	-ii-
	Table (office)	-ii-	pcs	25	-ii-	-ii-	-ii-
	Chairs (Ordinary)	-ii-	pcs	40	-ii-	-ii-	-ii-
	Chairs (Executive)	-ii-	pcs	25	-ii-	-ii-	-ii-
	Office Chair	-ii-	pcs	50	-ii-	-ii-	-ii-
	Conference Table	-ii-	pcs	6	-ii-	-ii-	-ii-
	Conference Chairs	-ii-	pcs	40	-ii-	-ii-	-ii-
	8pcs sofa set	-ii-	pcs	4	-ii-	-ii-	-ii-
	Cofee Tables	-ii-	pcs	8	-ii-	-ii-	-ii-
	Capets 8" x 6"	-ii-	pcs	8	-ii-	-ii-	-ii-
	Capets 40" x 20"	-ii-	pcs	2	-ii-	-ii-	-ii-
	Filling cabinet (Steel)	-ii-	pcs	20	-ii-	-ii-	-ii-
	TV Sets 40"	-ii-	Sets	10	-ii-	-ii-	-ii-
	Refregerators	-ii-	Sets	10	-ii-	-ii-	-ii-
	Deep freezers (large)	-ii-	Sets	5	-ii-	-ii-	-ii-

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 PRINCIPAL QS



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 QS NZIKORUHALI BVF  
 PRINCIPAL QS

CTIN.: 1545614

ISO 9001 : 2008 Certified



# TANZANIA REVENUE AUTHORITY

CERTIFICATE OF REGISTRATION

FOR

TAXPAYER IDENTIFICATION NUMBER (TIN)

(ISSUED UNDER SECTION 133 OF THE INCOME TAX ACT NO. 11 OF 2004)

**THIS IS TO CERTIFY THAT**

SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED

has been registered with the Tanzania Revenue  
Authority and assigned the Taxpayer  
Identification Number

121-134-578

with effect from 20/06/2013



P. N. Kassera

OFFICIAL SEAL

COMMISSIONER FOR DOMESTIC REVENUE

NOTE: THE REQUIREMENTS UNDER WHICH THIS CERTIFICATE IS ISSUED ARE STATED OVERLEAF

02/7/2013



00220039

THE UNITED REPUBLIC OF TANZANIA

# Certificate of Incentives

(Section 17 of the Tanzania Investment Act, 1997)

No: 042468

## This is to certify that

SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED

of address P.O. BOX 302  
SINGIDA

has been granted a Certificate of Incentives to invest in a new, ~~rehabilitation~~ enterprise known as

SINGIDA GRAINS OIL MILLS COMPANY LIMITED

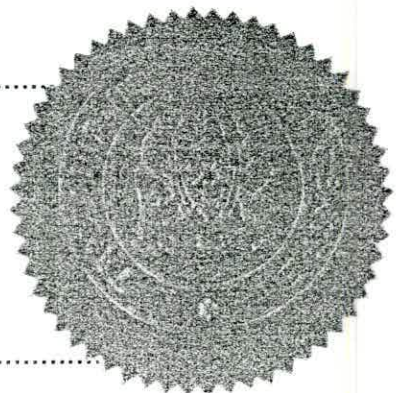
Which is located at PLOT NO. 19 & 20 UTEMINI, SINGIDA URBAN  
SINGIDA

Further particulars required by Section 17 of the Tanzania Investment Act are set out overleaf.

Executive Director

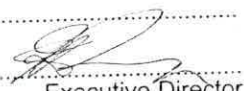
Tanzania Investment Centre  
P.O. Box 938, Dar es Salaam

Dated 27TH JUNE 2013



This Certificate is issued in accordance with the provisions of Section 17 of the Tanzania Investment Act, 1997 and subject to the conditions prescribed under item 14 and 15 hereafter:—

1.	Shareholders	Nationality	Shareholding (%)
	Omary Ally Omary	Tanzanian	20
	Aziz Ally Omary	Tanzanian	20
	Hali Ally Omary	Tanzanian	60
2.	Proposed Activities : <b>To establish project for Agro Processing Plant</b>		
3.	Sector: <b>Manufacturing</b>	Subsector: <b>Agro-Processing (Grain/Cereal and Oil Mealing)</b>	
4.	Investment cost:	Foreign	Local <b>USD 4.592m.</b> Total <b>USD 4.592m.</b>
5.	Project Financing:	Equity <b>USD 1.837m.</b>	Loans <b>USD 2.755m.</b> Total <b>USD 4.592m.</b>
6.	Source, terms and conditions of loan		
7.	Assets to be invested:		
	Capital items:	Foreign	Local <b>USD 4.592m.</b> Total <b>USD 4.592m</b>
8.	Technology Agreement <b>None</b>		
9.	Date of TIC Registration: <b>18th June 2013</b>		
10.	Implementation period <b>June 2013 - May 2016</b>		
11.	Operative date <b>June 2016</b>		
12.	Investment Incentive Grade: As defined in part III Section 19 (1), (2) and Section 20 of the Tanzania Investment Act, 1997 <b>And VAT as per Customs Tariff Act, 1976 &amp; VAT Act, 1997</b>		
	(i)	Applicable Import Duty <b>As per Income Tax Act, 2004 (as amended)</b>	
	(ii)	Applicable with-holding Tax <b>As per Income Tax Act, 2004 (as amended)</b>	
	(iii)	Eligibility of Capital Allowances <b>As per Income Tax Act, 2004 (as amended)</b>	
13.	Protection of Investment, Arbitration and Transfer of Foreign Currency: as defined in part III Section 21, 22 and 23 of the Act.		
14.	Conditions attached to this Certificate of Incentives		
	(i)	Date of Commencement of investment has to be notified to the Centre.	
	(ii)	Certificate not to be transferred, assigned or amended	
	(iii)	Failure to commence implementation within two years invalidates Certificate	
	(iv)	Failure to operate investment must be notified to the Centre	
	(v)	Changes in shareholding, project activities and level of invested capital must be notified to the centre	
15.	Additional conditions attached to Certificate		
	<b>Finished goods are not allowed under this Certificate</b>		

Signed  Executive Director

TIC

5

# SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED

Plot No. 19&20, Block F, Utemini Area, Singida Urban District  
P.O. Box 302,  
SINGIDA

5<sup>th</sup> July, 2013

Commissioner of Customs & Excise,  
Tanzania Revenue Authority (TRA),  
P.O. Box 9053,  
DAR ES SALAAM



Received in  
10/7/13  
M  
TRA/TIC

U.F.S: Executive Director  
Tanzania investment Centre (TIC),  
P.O. Box 938,  
DAR ES SALAAM

## REF: APPLICATION FOR DUTY AND VAT EXCEMPTION ON CAPITAL AND DEEMED CAPITAL GOODS.

Please refer to the heading above.

We are holders of the TIC certificate of Incentives No. 042268 issued on 27<sup>th</sup> June, 2013. The Certificate which covers the period of three years (June 2013 – June, 2016), entitles us of an exemptions on *Import Duty and VAT on all Capital and Deemed Capital Goods* of the intended project during its implementation period as per the Sec 19 and 20 of the Tanzania Investment Act No 25 of 1997.

It is from this note, we hereby seeks for your approaval on the *List of Materials* herewith enclosed. In implementing our Project we intend to undertake extension and construction work on the plants buildings at both Singida and Arusha respectively, Construction Warehouses, Office Building and Staff Houses, Machinery and equipment as well as motor vehicles and furniture acquisition.

We therefore enclose the list of materials and equipment intended for the exemption for your necessary approval. Please find enclosed herewith copies of the Certificate of Incentives, TIN and Covering Letter for your necessary reference.

We request for the **approval of the list and grant us import Duty and VAT exemption** to make our investment plan a success.

We look forward for your considerate action.

Yours truly,

  
**Aziz A. Omary**  
DIRECTOR



**TICC/PP.10/042468/6**

**12/07/2013**

Commissioner for Customs & Excise,  
Tanzania Revenue Authority,  
P.O. Box 9053,  
**DAR ES SALAAM**

Dear Sir,

**RE: DUTY/ VAT REMISSIONS ON CAPITAL/ DEEMED CAPITAL  
GOODS – CERTIFICATE OF INCENTIVES No: 042468**

**M/S Singida Grains and Oil Mills Company Limited** is a TIC registered company with certificate of incentives **No. 042468** which is valid up to **May 2016**

The company has been registered with objectives of establishing a project for Agro Processing Plant.

Attached herewith please find a list of Capital/ Deemed Capital Goods for Duty/ VAT remissions approval.

Yours sincerely

**TANZANIA INVESTMENT CENTRE**

  
N.A. Senzia

**FOR: EXECUTIVE DIRECTOR**



**TANZANIA BUREAU OF STANDARDS**  
**SHIRIKA LA VIWANGO TANZANIA**

DATE  
 Tarehe

REFERENCE  
 Kumbukumbu

2013- 09-16 TBS/QMD/PVoC/G.54/2907

014

Member of the International Organization for Standardization (ISO), Codex Alimentarius Commission (WHO/FAO), Agent for ISO and other National Standards Bodies.

Aziz Ali Omary  
 Director  
 Singida Grains & Oil Mills Co. Ltd  
 P.O. Box 302,  
**SINGIDA**

*Handwritten:* mbr  
 + PIF  
 18/10/2013



**RE: WAIVER OF PVoC OF YOUR TIC APPROVAL PROJECT**

Reference is made to your letter Ref no. SINGIDA/01/2013 dated 2013-09-12 to Tanzania Bureau of Standards with regards to the above subject.

This is to confirm that your capital goods, as approved by Tanzania Investment Centre through certificate of incentives No.042468 will not be subjected to Pre-shipment Verification of Conformity to Standards (PVoC) programme. This covers the items as per the list enclosed with your letter. However, some items may be subjected to destination inspection.

You shall be required to submit a copy of this letter to TBS together with Bill of lading, P-Pad and invoice for the consignment you wish to clear so that TBS clearance is grante.

Assuring you of our continued cooperation.

Yours truly,

*Handwritten signature of D. Ndibalema*

D. Ndibalema  
**For: DIRECTOR GENERAL**

jm/:

cc: Executive Director  
 Tanzania Investment Centre  
 P. O. Box 938,  
 Dar es Salaam  
 Tanzania

Postal Address	Physical Address (Headquarters)	Telephone:	Fax: +255 22 2450959	Bank Accounts
P O Box 9524 DAR ES SALAAM TANZANIA	Junction Morogoro/Sam Nujoma Rds (Ubungo)	Gen: +255 22 2450206 / 2450949 / 2451763-6 Dir: +255 22 2450298	Email: info@tbs.go.tz	NBC UBUNGO - 022101000542 TZS NBC Corporate Branch - 011105003505 (USD) CRDB VIJANA - 01J1005547800 TZS

All correspondence should be addressed to the DIRECTOR GENERAL **Barua zote ziandikwe kwa MKURUGENZI MKUU**

8

**PROJECT PROGRESS REPORT  
FOR THE PERIOD OF  
JUNE – DECEMBER 2013**



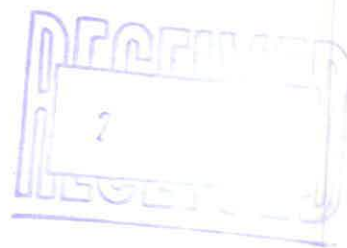
**SINGIDA GRAINS AND OIL MILLS  
COMPANY LIMITED**

Prepared by.

FRELO Consults Limited

P.O. BOX 5822,

DAR ES SALAAM



January, 2014

## 1.0 INTRODUCTION

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED** holders of the Certificate of Incentives No. 041943 issued on 23<sup>rd</sup> February, 2011; hereby submits a Twelve Months "Project Progress Report" for the above mentioned project implementation period.

The project under review is located at Ikwiriri Area, Rufiji District in Coastal Region and has its head office at Plot No: 19 & 20, Utemini Area, Singida Urban District, Singida, Tanzania. The project which falls under the Manufacturing **Sector** is intended for **Sunflower Edible Oil Production** Project. During the period under review, many of the Projects's planned activities were kept on progress and the project commenced operations as planned, especially for the Plant at Utemini Area in Singida where by one set of the required machinery was acquired and the installation work continues. No production started during the period under review. Further, the building for the factory was re-erected at the same area. An exemption application for one(1) set of machinery that was granted an approval by the TRA and facilitated plant acquisition. The project at Utemini is expected to start operations in June 2014.

On the other hand, the project intended for Kisongo Area, in Arusha did not take off awaiting for the completion of the plant in Singida as it is a branch of the later. It is expected that the process for inaugurating the plant in Arusha would start during the next review period. However, the other plant in Singida continues operations as an oil mill. No refinery is taking place at the moment although the project management has plans to involve also oil refinery unit in both areas. One of the problems that hampers the project progress and is a threat towards the project's further operations is the lack of oil seeds in Singida region at the moment. For the project to be sufficiently supplied with this source of raw material it need to secure other sources of supplies from other regions including Njombe, Iringa, Morogoro, Mbeya and Katavi.

Further, the delay in the commencement of the project in general was aggravated by the lack of adequate sunflower oil seeds in Singida region at the moment due to the mushroom of several medium and small scale oil mills in the region. On the one hand, the management has decided to initially focus on the Utemini Area, Singida region plant which has its basic infrastructure in place and it would be easier to be backed by another plant currently in progress in the same locality. On the other hand, the readily market for the project products based on the goodwill already established in Singida will be another comparative advantage to have the first plant established in Singida rather than in Arusha at the moment.

The Project further is expecting to create employment to about 27 Tanzanians, including Project Manager, machine operators, Guards, and Drivers on permanent basis and 20 casual labourers who will be hired on batch basis as requirements arises. The project is presumed to have attained 15% of its expected implementation goals and objective. Further, the project continues to depend on funds from owners equity and retained earnings as well as other operation activities to run its activities and meet its other financial obligations.

## 2.0 PLANNED ACTIVITIES

During the period under review, the project management planned to commence operations by re – erecting the building intended for the plants both in Singida and Arusha; start producing oil; procure the intended machinery and equipments; acquire 4 vehicles i.e. trucks and trailers; acquire a Standby Generator; create employment to about 35 people and start the groundwork for erecting a plant in Kisongo Area in Arusha. Due to the improvement experienced in the international and domestic economic conditions, the project management has prospects of business growth in the near future thus it is intending to acquire more vehicles to reach the target. The acquisition of the new plant at Kisongo Area, Arusha Municipality is a motivation towards achieving higher levels of productivity.

The Government efforts to support investments and encouraging industrial productivity especially of locally produced goods including beverages as the new source of increasing the national foreign exchange earnings due to the country's strategic geographical location, gives impetus for brighter future of for the project business. However, the noted delays in clearing cargo at the port coupled with delayed procedures at TRA need an abrupt Government intervention to hasten the situation.

## 3.0. PROJECT FINANCIAL EXPENDITURE

As mentioned Earlier, the project spent much of its funds on Machinery acquisition, other expenses included insurance, rentals and working Capital and parts procurement. Further, due to unpredictably highly rising machinery parts prices as well as other materials including fuel cost led to high expenditures that what was initially not projected.

The project spent more on Machinery acquisition and it spent more on land and machinery acquisition as the result of acquiring a plant at Kisongo Area, in Arusha region where it spent about US \$ 24 Milion in land and plant and about US \$ 8 Million in machinery and equipment.

During the period under review, the project spent about **US \$. 156,000** mainly on Machinery acquisition, factory building re-erection and other running expenses.

**Table 1: SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED Financial Expenditure**

(Figures in US \$  
"000")

Cost item	Foreign	Local	Total Actual	Projected
Land and Building	11	13	24	25
Machine Installation	5.1	2.9	8	0
Plant and machinery	50	0	50	30
Furniture and Fittings	0	10	10	10
Insurance Cover	18	0	18	0
Pre Operational Expenses	0	15	15	10
Working Capital	20.5	10.5	31	20
<b>GRAND TOTAL</b>	<b>104.6</b>	<b>51.4</b>	<b>156</b>	<b>450</b>

#### 4.0. PROJECT FINANCING.

During the period under review, the project financing as earlier mentioned depended on funds from operation activities and partly from Owners retained earnings as well as owners Equity funding. No loan was sought at the initial stages of the project operation. The funds issued to project per source is indicated hereunder.-

**Table 2: Bashasha Merchandize Dealers Sources of Funding  
(Figures in US \$ "000")**

Source of Funds	Amount
Owners Equity	70.2
Owners Loan	54.6
Funds from Operation	31.2
<b>TOTAL</b>	<b>156</b>

## 5.0 PROBLEMS AND SOLUTIONS

As earlier mentioned, delayed clearance procedures at TRA and TPA have been noted as one of the serious barriers to projects implementation plans as it delays operations and progress and restricts projects from pursuing most of its planned activities as well as financial projections. Further, the Local Government's cess charge that is charged per log tends to disregard waste that is not used by the plant in producing pallets. There is a need for abrupt Government intervention to speed up the process.

## 6.0 FUTURE PLANS

As earlier mentioned, the project has been able to undertake most of its planned activities. Although, the operations did not start as expected due to delays encountered during the machinery acquisition process and lack of adequate oil seeds. It is expected that during the next review period the project will start operations starting with the Utemini Plant that will be followed by another plant in Arusha. Works to be undertaken during the next review period includes acquisition of another set of machinery for Singida plant, acquiring a standby Generator for Singida plant, erecting a storage facility (Warehouse) in Singida and putting in place groundwork for the factory building at Kisongo in Arusha. Since the project did not accomplish its target in acquiring vehicles it is planning to inject more funds from owners contribution and loan to be able collect US \$. 553,000 required vehicles acquisition and to develop the project further as follows.

Finally as the Certificate of Incentives has expired, **the Management undertakes to apply for the Project Extension** to enable it attain the project goals.

**Table 3: Bashasha Merchize Dealers Investment Estimates: (Figures in US \$ "000")**

NO	ITEM	ESTIMATED INVESTMENT	2010/11	2011/12	2012/13
1	Land and Buildings	23	10	8	5
2	Machinery and Equipment	229.3	113	10	6.3
3	Motor Vehicles & trailers	240	100	200	40
4	Office Furniture and Fittings	22	12	10	0
5	Other Operating Costs	15	5	5	5
	<b>Subtotal</b>	<b>529</b>	<b>240</b>	<b>233</b>	<b>56</b>

6	Add: Initial Working Capital	24	14	5.5	4.5
	<b>TOTAL PROJECT INVESTMENT</b>	<b>553</b>	<b>254</b>	<b>239</b>	<b>61</b>

**9.0 RECOMMEDATIONS**

For the better project implementation and operations we recommend that TIC intervene in hastening the clearing procedures at TRA and TPA. LGAs Cess setting mechanism need to be reviewed. Further, the management request for the project extension as the Certificate has expired.

*A. A. Omary*

**MR. AZIZ ALLY OMARY**

**DIRECTOR**

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED**

**P.O. 302, SINGIDA,**

**TANZANIA**



00220039

THE UNITED REPUBLIC OF TANZANIA

# Certificate of Incentives

(Section 17 of the Tanzania Investment Act, 1997)

042468

No: .....

## This is to certify that

SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED

of address ..... P.O. BOX 302

SINGIDA

has been granted a Certificate of Incentives to invest in a new, ~~rehabilitation/expansion~~  
~~or equity of the~~ enterprise known as

SINGIDA GRAINS OIL MILLS COMPANY LIMITED

Which is located at ..... PLOT NO. 19 & 20 UTEMINI, SINGIDA URBAN

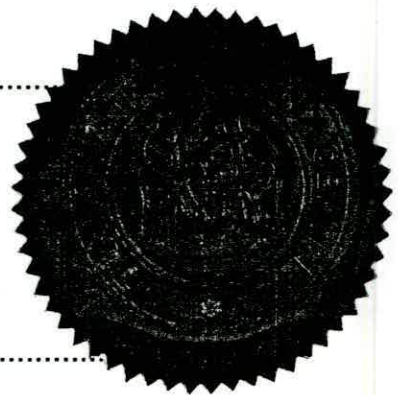
SINGIDA

Further particulars required by Section 17 of the Tanzania Investment Act are set out overleaf.

Executive Director

Tanzania Investment Centre  
P.O. Box 938, Dar es Salaam

Dated ..... 27TH JUNE 2013

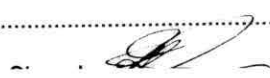


This Certificate is issued in accordance with the provisions of Section 17 of the Tanzania Investment Act, 1997 and subject to the conditions prescribed under item 14 and 15 hereafter:—

1. Shareholders
 

Shareholders	Nationality	Shareholding (%)
<u>Omary Ally Omary</u>	<u>Tanzanian</u>	<u>20</u>
<u>Aziz Ally Omary</u>	<u>Tanzanian</u>	<u>20</u>
<u>Halid Ally Omary</u>	<u>Tanzanian</u>	<u>60</u>
  
2. Proposed Activities : To establish project for Agro Processing Plant
  
3. Sector: Manufacturing Subsector Agro-Processing (Grain/Cereals and Oil Mealing)
  
4. Investment cost: Foreign ..... Local USD 4.592m. Total USD 4.592m.
  
5. Project Financing: Equity USD 1.837m. Loans USD 2.755m. Total USD 4.592m.
  
6. Source, terms and conditions of loan.....
  
7. Assets to be invested:
 

Capital items:	Foreign	Local	Total
	<u>-</u>	<u>USD 4.592m.</u>	<u>USD 4.592m</u>
  
8. Technology Agreement ..... None
  
9. Date of TIC Registration: ..... 18th June 2013
  
10. Implementation period ..... June 2013 - May 2016
  
11. Operative date..... June 2016
  
12. Investment Incentive Grade: As defined in part III Section 19 (1), (2) and Section 20 of the Tanzania Investment Act, 1997
  - (i) Applicable Import Duty And VAT as per Customs Tariff Act, 1976 & VAT Act, 1997
  - (ii) Applicable with-holding Tax As per Income Tax Act, 2004 (as amended)
  - (iii) Eligibility of Capital Allowances As per Income Tax Act, 2004 (as amended)
  
13. Protection of Investment, Arbitration and Transfer of Foreign Currency: as defined in part III Section 21, 22 and 23 of the Act.
  
14. Conditions attached to this Certificate of Incentives
  - (i) Date of Commencement of investment has to be notified to the Centre.
  - (ii) Certificate not to be transferred, assigned or amended
  - (iii) Failure to commence implementation within two years invalidates Certificate
  - (iv) Failure to operate investment must be notified to the Centre
  - (v) Changes in shareholding, project activities and level of invested capital must be notified to the centre
  
15. Additional conditions attached to Certificate  
Finished goods are not allowed under this Certificate



This Certificate is issued in accordance with the provisions of Section 17 of the Tanzania Investment Act, 1997 and subject to the conditions prescribed under item 14 and 15 hereafter:—

1. Shareholders
- |                  | Nationality | Shareholding (%) |
|------------------|-------------|------------------|
| Omary Ally Omary | Tanzanian   | 20               |
| Aziz Ally Omary  | Tanzanian   | 20               |
| Halid Ally Omary | Tanzanian   | 60               |
2. Proposed Activities : **To establish project for Agro Processing Plant**
3. Sector: **Manufacturing** Subsector **Agro-Processing (Grain/Cereals and Oil Mealing)**
4. Investment cost: Foreign ..... Local **USD 4.592m.** Total **USD 4.592m.**
5. Project Financing: Equity **USD 1.837m.** Loans **USD 2.755m.** Total **USD 4.592m.**
6. Source, terms and conditions of loan.....
7. Assets to be invested:
- | Capital items: | Foreign | Local              | Total             |
|----------------|---------|--------------------|-------------------|
|                | -       | <b>USD 4.592m.</b> | <b>USD 4.592m</b> |
8. Technology Agreement ..... **None**
9. Date of TIC Registration: ..... **18th June 2013**
10. Implementation period ..... **June 2013 - May 2016**
11. Operative date..... **June 2016**
12. Investment Incentive Grade: As defined in part III Section 19 (1), (2) and Section 20 of the Tanzania Investment Act, 1997
- (i) Applicable Import Duty **And VAT as per Customs Tariff Act, 1976 & VAT Act, 1997**
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  - (v) Changes in shareholding, project activities and level of invested capital must be notified to the centre
15. Additional conditions attached to Certificate
- Finished goods are not allowed under this Certificate**

Signed   
Executive Director



00220039

THE UNITED REPUBLIC OF TANZANIA

# Certificate of Incentives

(Section 17 of the Tanzania Investment Act, 1997)

042468

No: .....

## This is to certify that

SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED

of address ..... P.O. BOX 302

SINGIDA

has been granted a Certificate of Incentives to invest in a new, ~~XXXXXXXXXXXXXXXXXXXX~~  
~~XXXXXXXXXXXX~~ enterprise known as

SINGIDA GRAINS OIL MILLS COMPANY LIMITED

Which is located at ..... PLOT NO. 19 & 20 UTEMINI, SINGIDA URBAN

SINGIDA

Further particulars required by Section 17 of the Tanzania Investment Act are set out overleaf.


Executive Director

Tanzania Investment Centre  
P.O. Box 938, Dar es Salaam



Dated ..... 27TH JUNE 2013

**COMMERCIAL INVOICE**

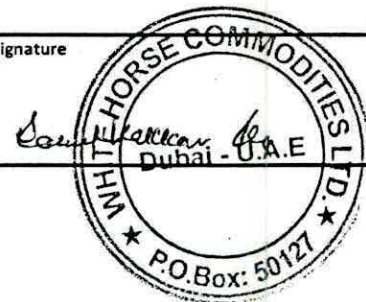
<b>Exporter</b>  <b>WHITE HORSE COMMODITIES LTD</b> P.O.Box 50127, DUBAI		<b>Invoice No &amp; Date</b> WHC/PI/W1/48X60/2014 Date: 12.01.2014		<b>Exporter's Reference</b>	
<b>Delivery Address:</b> Singida Grains & Oil Mills Co Ltd P.O. Box 302, Singida, Tanzania		<b>Buyer:</b> Singida Grains & Oil Mills Co Ltd P.O. Box 302, Singida, Tanzania			
		<b>Country of Origin</b> CHINA		<b>Country of final destination</b> TANZANIA	
<b>Pre-carriage by</b>		<b>Place of receipt</b>			
<b>Vessel/Flight no.</b>		<b>Port of Loading :</b>		<b>PAYMENT TERMS:</b> AS PER CONTRACT	
<b>Port of Discharge</b>		<b>Final Destination</b> TANZANIA		<b>Delivery Period:</b> AS PER CONTRACT	
		<b>Serial</b>		<b>Description of Goods/services</b>	
		No		Quantity- Rate/Pc Amount	
				US\$ US DOLLARS	
Our Bank: STANDARD CHARTERED BANK AL MANKHOOL ROAD, BUR DUBAI, PO BOX 999, DUBAI, UAE USD ACCOUNT No: 01899315701 Bank Code: 504420120 Swift Code: SCBLAEADXXX IBAN: AE500440000101899315701		COMMODITY  STEEL STRUCTURE FOR WAREHOUSE  Project Details Eave Height: 12M Width : 48.4 Length : 60.6 M Covered Area: 2934m2		2 \$ 42,500 \$ 85,000	
except those in Dubai Should be borne by you i.e. payment should be net of bank charges.		FOB CHINA VALUE		\$ 85,000.00	
		Add FREIGHT ( On Actuals)		\$ -	
				\$ 85,000	

UNITED STATES DOLLARS EIGHTY FIVE THOUSAND ONLY

We declare that:

The Goods mentioned in this Invoice are of Chinese Origin and manufactured in China  
 This Invoice does not include civil work, water-electricity-heating-ventilation work and installing and fire proof  
 The Invoice shows the actual price of Goods described and that all  
 particulars are true and correct to the best of our knowledge and belief.  
 Freight to be invoiced on actuals at the time of final delivery

Signature



**MATERIAL'S SCHEDULE**

**FOR**

**PROPOSED FACTORY WAREHOUSE FOR M/S SINGIDA OIL GRAINS TO BE**

**CONSTRUCTED AT PLOT NO 19 AND 20**

**STRUCTURAL BUILDING COMPONENTS (COMPLETE ALL FROM FOUNDATION**

**TO ROOFING)**

**ARCHITECT**  
M/S TRIUM ARCHTECT  
P.O.BOX.....  
DAR - ES - SALAAM

**QUANTITY SURVEYOR**  
M/S NZIKO QUANTS SERVICES CONSULT  
PO BOX 4677.  
DAR ES SALAAM  
MOB: 0755 - 688353 / 0782 - 025040



**STRUCTURAL OR CIVIL ENGINEER**  
LINZA CONCRETE DESIGN  
P.O.BOX .....  
DSM

**SERVICE ENGINEER**  
M/S POA ENG. (T) LTD  
PO BOX 45140  
DAR ES SALAAM  
MOB 0784 - 222412

DATED ~~JULY~~, 2014

FEBR.

MATERIAL'S SCHEDULE FOR PROPOSED WAREHOUSE (STRUCTURAL ONLY)

Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	42468	
					20/06/2013	27/06/2013	
1	STEEL COLUMN.( CLI - H400 x 210 x 8 x 10 MM)	imported	pcs	220	-ii-	-ii-	-ii-
2	GABLE BEAMS (CLI - H 400 x 210 x 8 x 10mm) Of 6m Length	-ii-	pcs	836	-ii-	-ii-	-ii-
3	Bolts of type M50 BOLTS 6dia 20mm	-ii-	pcs	1500	-ii-	-ii-	-ii-
4	Nuts of 20mm Diammeter	-ii-	pcs	1500	-ii-	-ii-	-ii-
5	BASE PLATE SIZE 600mm x 400mm Holed 20mm Diammeter 6No	-ii-	pcs	220			
6	Washes as per Bolts and nuts	-ii-	pcs	220	-ii-	-ii-	-ii-
7	ROOF PULLINS (Z - 150 x 150 x 25mm) @ 1500mm c/c OF 6m lenght	-ii-	pcs	2200	-ii-	-ii-	-ii-
8	TIE RODS 16mm Diammeter ROUND at 1,500mm Length	-ii-	pcs	5500	-ii-	-ii-	-ii-
9	VERTICAL BRANCINGS 16mm Diammeter Round 10 metres Length	-ii-	pcs	4400	-ii-	-ii-	-ii-
10	SKY LIGHT SIZE 1.00m x 3.0m	-ii-	pcs	580	-ii-	-ii-	-ii-



PREPARE BY  
 QS NZIKORUHALE BVF  
 -----  
 PRINCIPAL QS

CHECKED AND APPROVED BY  
 QS NZIKORUHALE BVF  
 -----  
 PRINCIPAL QS

MATERIAL'S SCHEDULE FOR PROPOSED WAREHOUSE (STRUCTURAL ONLY)

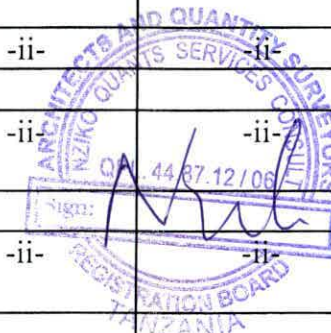
Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption	Exemption
					121-134-578	42468	
					20/06/2013	27/06/2013	
11	RIDGE VENTELA TORS 0.6M x 3.00	-ii-	PCS	120	-ii-	-ii-	-ii-
12	Roofing sheets size 1m x 6.00m Length (Covered area 2934	-ii-	pcs	2156	-ii-	-ii-	-ii-
13	Red Oxide painting to steel structure (Tins of 4 litres)	-ii-	pcs	10,000	-ii-	-ii-	-ii-
14	Black oil paints to red oxide painted to structure	-ii-	pcs	10,000	0	-ii-	-ii-
15	SPLICE BOLTS (H.S. Bolt0 C1 M20 x 70	-ii-	pcs	3000	-ii-	-ii-	-ii-
16	Ditto C2 M20 x70	-ii-	pcs	3000	-ii-	-ii-	-ii-
17	Ditto C3 M20 x 70	-ii-	pcs	3000	-ii-	-ii-	-ii-
18	16mm thick slice plate of 250mm x 810 for C1	-ii-	pcs	300	-ii-	-ii-	-ii-
19	16mm thick slice plate of 150mm x 630mm for G2	-ii-	pcs	300	-ii-	-ii-	-ii-

PREPARE BY  
QS NZIKORUHALE BVF

PRINCIPAL QS

CHECKED AND APPROVED BY  
QS NZIKORUHALE BVF

PRINCIPAL QS



MATERIAL'S SCHEDULE FOR PROPOSED WAREHOUSE (STRUCTURAL ONLY)

Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption	Exemption
					121-134-578	42468	
					20/06/2013	27/06/2013	
20	16mm thick slice plate 200mm x 445m		pcs	300	-ii-		
21	J - Bolts with washers for Roofing on the Z - purlins	Imported	pcs	40,000			
22	Weighing machines as per SAHEL TRADING Co. LTD. P.O.BOX 10967 DSM		pcs	4			



PREPARE BY  
 QS NZIKORUHALE BVF  
 \_\_\_\_\_  
 PRINCIPAL QS

CHECKED AND APPROVED BY  
 QS NZIKORUHALE BVF  
 \_\_\_\_\_  
 PRINCIPAL QS

of The Original  
Signature  
Date: 4/12/2014



00220039

For: Executive Director  
Tanzania Investment Centre THE UNITED REPUBLIC OF TANZANIA

# Certificate of Incentives

(Section 17 of the Tanzania Investment Act, 1997)

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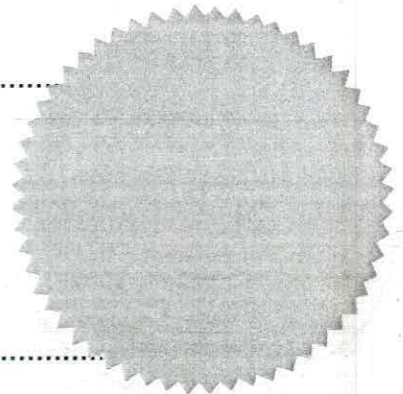
SINGIDA

Further particulars required by Section 17 of the Tanzania Investment Act are set out overleaf.

Executive Director

Tanzania Investment Centre  
P.O. Box 938, Dar es Salaam

Dated 27TH JUNE 2013



Certificate is issued in accordance with the provisions of Section 17 of the Tanzania Investment Act, 1997 subject to the conditions prescribed under item 14 and 15 hereafter:—

Shareholders	Nationality	Shareholding (%)
Omary Ally Omary	Tanzanian	20
Aziz Ally Omary	Tanzanian	20
Halid Ally Omary	Tanzanian	60

**To establish project for Agro Processing Plant**

2. Proposed Activities : .....
3. Sector: **Manufacturing** Subsector **Agro-Processing (Grain/Cereals and Oil Mealing)**
4. Investment cost: Foreign ..... Local **USD 4.592m.** Total **USD 4.592m.**
5. Project Financing: Equity **USD 1.837m.** Loans **USD 2.755m.** Total **USD 4.592m.**
6. Source, terms and conditions of loan.....
7. Assets to be invested:
 

Capital items:	Foreign	Local	Total
	-	<b>USD 4.592m.</b>	<b>USD 4.592m</b>
8. Technology Agreement ..... **None**
9. Date of TIC Registration: ..... **18th June 2013**
10. Implementation period ..... **June 2013 - May 2016**
11. Operative date..... **June 2016**
12. Investment Incentive Grade: As defined in part III Section 19 (1), (2) and Section 20 of the Tanzania Investment Act, 1997  
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 (iii) Eligibility of Capital Allowances **As per Income Tax Act, 2004 (as amended)**
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  - (v) Changes in shareholding, project activities and level of invested capital must be notified to the centre
15. Additional conditions attached to Certificate  
**Finished goods are not allowed under this Certificate**

Signed  Executive Director

CTIN: 1545614

ISO 9001 : 2008 Certified



# TANZANIA REVENUE AUTHORITY

## CERTIFICATE OF REGISTRATION FOR TAXPAYER IDENTIFICATION NUMBER (TIN)

(ISSUED UNDER SECTION 133 OF THE INCOME TAX ACT NO. 11 OF 2004)

### THIS IS TO CERTIFY THAT

SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED

has been registered with the Tanzania Revenue  
Authority and assigned the Taxpayer  
Identification Number

121-134-578

with effect from 20/06/2013



P. N. Kassera

OFFICIAL SEAL

COMMISSIONER FOR DOMESTIC REVENUE

NOTE: THE REQUIREMENTS UNDER WHICH THIS CERTIFICATE IS ISSUED ARE STATED OVERLEAF

Tic

9

# SINGIDA GRAINS & OIL MILLS COMPANY LTD

1<sup>ST</sup> FEBRUARY, 2014

OUR REF:SGM/2014/02/PROJECT TAX EXEMPTION - 02

Commissioner of Customs and Excise  
Tanzania Revenue Authority (TRA)  
Box 9053  
DSM

Received on  
04/1/2014

M  
TRA/TIC

U/s  
Executive Director  
Tanzania Investment Centre (TIC)  
Box 938  
DSM

Dear Sir,

**RE: SINGIDA AND ARUSHA OIL WARE HOUSE FACTORY**

**SUB: STRUCTURE BUILDING COMPONENTS (STEEL STRUCTURE COMPLETE).**

Reference is made on the above subject. We are making second application on that issue.

We really attach the material schedules for checking, scrutinizing and approve for the same.

We hope you will do it immediately because we are already ordering the materials.

Thanking you,

Yours faithfully,

**M/S SINGIDA GRAINS & OIL MILLS COMPANY LTD**

  
AZIZ  
DIRECTOR

SINGIDA GRAINS & OIL MILLS COMPANY LTD.  
P.O. Box 302  
SINGIDA

10

**TICC/PP.10/042468/10**

**07/02/2014**

Commissioner for Customs & Excise,  
Tanzania Revenue Authority,  
P.O. Box 9053,  
**DAR ES SALAAM**

Dear Sir,

**RE: DUTY/ VAT REMISSIONS ON CAPITAL/ DEEMED CAPITAL  
GOODS – CERTIFICATE OF INCENTIVES No: 042468**

**M/S Singida Grains and Oil Mills Company Limited** is a TIC registered company with certificate of incentives **No. 042468** which is valid up to **May 2016**

The company has been registered with objectives of establishing a project for Agro Processing Plant.

Attached herewith please find a list of Capital/ Deemed Capital Goods for Duty/ VAT remissions approval.

Yours sincerely

**TANZANIA INVESTMENT CENTRE**



N.A. Senzia

**FOR: EXECUTIVE DIRECTOR**



# **PROJECT PROGRESS REPORT FOR THE PERIOD OF JANUARY – JUNE, 2014**

## **SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED**

Prepared by:  
FRELO Consults Limited  
P.O. BOX 5822,  
DAR ES SALAAM



June, 2014

## 1.0 INTRODUCTION

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED** holders of the Certificate of Incentives No. 042468 issued on 27<sup>th</sup> June, 2013 hereby submits a "Project Progress Report" for January - June, 2014 project implementation period.

The project under review is located at Plot No. 19 and 20, Utemini Area, Singida Urban District, Singida Region, Tanzania. The project is intended for Grain and Oil seeds Mills Factory to undertake crops processing and value addition facilities. The intended factory project is focused at the Manufacturing Sector, mainly Sunflower Oil Production and Grains processing.

During the period under review, the Project's planned activities were kept on halt only for the civil construction, mainly factory and warehouse renovation and machinery installation. While the main focus has been given to the Utemini Site Project, the project intended for Kisongo area in Arusha was kept on halt awaiting for the completion of the plant in Singida. On the other hand, the other Plant in Singida continues operations as a sunflower oil mill. At the same time, the project acquired a 2880 Square Meters Warehouse at Utemini where a new factory project is expected to take place.

Further, it is expected that the installation of machinery will continue for the next six months and a special installation expertise will be required for that matter. This would require requesting for expertise from India that would need residence permits seeking. It is thus expected that the Project would commence operation in next year instead than expected before. Much of the concentration during the next period under review will be given to building rehabilitation and full machinery installation. Trial production will follow afterwards.

The work in progress at the site now includes External Yard construction and lying. Machinery installation continues as mentioned earlier while fittings on the intended factory building also continue. It is estimated that the project is now 76% complete.

During the next review period, the project is expected to continue undergoing intensive finishing works including AC Conduit and AC Duct fitting, Painting, Electrification, plumbing and other major finishing works at the intended factory. It should be also noted that the project is going to run jointly both grains mill and oil production, mainly at the Utemini Area site. The site at Kisongo Area Arusha will commence erection after the completion of the project at Singida. The project has offered casual employment to about 25 people, 4 of which are permanent staff.

## **2.0 PLANNED ACTIVITIES**

As mentioned earlier, during the period under review, the project intended activities were delayed due to longer installation procedures due to delayed calibration procedures of machinery parts abroad coupled with management's limited experience on processes involved in full machinery installation. Some of the procedures as they were entirely new to the management led to the delay of most activities pertaining to machinery installation. However, groundwork continues at the purchased factory at Utemini Area in Singida. On the other hand, the project management is undergoing negotiations for importing a oil refinery at Us \$ 2,500,000.

The Government efforts to support investments and encouraging growth in the construction industry particularly estates development and management is highly commended. The Management had also plans to import in some more material from time to time to support smooth implementation of the project.

## **3.0. PROJECT FINANCIAL EXPENDITURE**

As mentioned earlier, the project main source of funding remained to be Owners Equity and Retained Earnings. Much of the funds were spent on civil work, Rubble hauling and casting and hire purchase of building equipment and machinery as well as Machinery installation.

During the period under review, the project spent about **US \$ 336,156** mainly on civil construction work and machinery acquisition expenses.

**Table 1: Financial Expenditure**

**(Figures in Us \$ )**

Cost Item	Foreign	Local	Total Actua	Projected	Variance
Land and Building					
Acquisition of Warehouse	0	85000	85000	100000	15000
Demolition	0	20000	20000	10000	-10000
Rubble Hauling/Carting	0	12000	12000	23000	11000
Civil Works	0	156156	156156	45000	-111156
Plant and Machinery	33000	0	33000	15000	-18000
Motor Vehicles	0	0	0	35000	35000
Insurance Cover	0	15000	15000	15000	0
Pre Operational Expenses	0	45000	45000	50000	5000
<b>GRAND TOTAL</b>	<b>33000</b>	<b>333156</b>	<b>366156</b>	<b>293000</b>	<b>-73156</b>

#### 4.0. PROJECT FINANCING.

During the period under review, the project financing as earlier mentioned depended on funds from Owners Equity and partly from Owners retained earnings funding. No loan was sought at the initial stages of the project operation. The funds issued to project per source are indicated hereunder.

**Table 2: Sources of Funding**

**(Figures in US \$ )**

Source of Funds	Amount
Owners Equity	134,462
Bank Loan	201,694
<b>TOTAL</b>	<b>336,156</b>

## **5.0 PROBLEMS AND SOLUTIONS**

The management of the project sited bureaucracy in the exemption and cargo clearing procedures at TRA and Port respectively as the major problems faced so far. Unavailability of adequate and quality building material the country is another problem facing the project implementation scheme.

## **6.0 FUTURE PLANS**

As earlier mentioned, the project is in the preliminary stages of project implementation therefore much ought to be done during the coming implementation period. It has been envisaged that during the next review period, the project is going to continue giving much attention to civil construction of the first floor to the fifth and place order for more building material that whose exemption has also to be sought to TRA through TIC.

## **9.0 RECOMMEDATIONS**

For the better project implementation and operations we recommend that TIC intervene in the speeding up the exemption and port clearing procedures for Investors goods intended for Investment projects,

.....

**MR. AZIZ ALLY OMARY**  
**DIRECTOR**  
**P.O. BOX 302, SINGIDA,**  
**TANZANIA**

**10 JULY, 2014**



00220039

Original copy  
of the original  
Signature: *[Signature]*  
Date: 02/7/2013

For President's Director  
Tanzania Investment Centre

THE UNITED REPUBLIC OF TANZANIA

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Which is located at PLOT NO. 19 & 20 UTEMINI, SINGIDA URBAN

SINGIDA

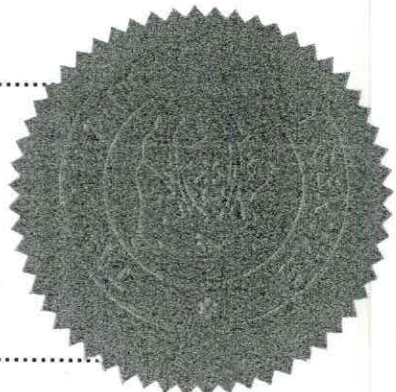
Further particulars required by Section 17 of the Tanzania Investment Act are set out overleaf.

*[Signature]*

Executive Director

Tanzania Investment Centre  
P.O. Box 938, Dar es Salaam

Dated 27TH JUNE 2013



This Certificate is issued in accordance with the provisions of Section 17 of the Tanzania Investment Act, 1997 and subject to the conditions prescribed under item 14 and 15 hereafter:—

1. Shareholders
 

	Nationality	Shareholding (%)
<u>Omary Ally Omary</u>	<u>Tanzanian</u>	<u>20</u>
<u>Aziz Ally Omary</u>	<u>Tanzanian</u>	<u>20</u>
<u>Halid Ally Omary</u>	<u>Tanzanian</u>	<u>60</u>
  
2. Proposed Activities : To establish project for Agro Processing Plant
  
3. Sector: Manufacturing Subsector Agro-Processing (Grain/Cereals and Oil Mealing)
  
4. Investment cost: Foreign ..... Local USD 4.592m. Total USD 4.592m.
  
5. Project Financing: Equity USD 1.837m. Loans USD 2.755m. Total USD 4.592m.
  
6. Source, terms and conditions of loan.....
  
7. Assets to be invested:
 

	Foreign	Local	Total
Capital items:	-	<u>USD 4.592m.</u>	<u>USD 4.592m</u>
  
8. Technology Agreement ..... None
  
9. Date of TIC Registration: ..... 18th June 2013
  
10. Implementation period ..... June 2013 - May 2016
  
11. Operative date..... June 2016
  
12. Investment Incentive Grade: As defined in part III Section 19 (1), (2) and Section 20 of the Tanzania Investment Act, 1997
  - (i) Applicable Import Duty ..... And VAT as per Customs Tariff Act, 1976 & VAT Act, 1997
  - (ii) Applicable with-holding Tax ..... As per Income Tax Act, 2004 (as amended)
  - (iii) Eligibility of Capital Allowances ..... As per Income Tax Act, 2004 (as amended)
  
13. Protection of Investment, Arbitration and Transfer of Foreign Currency: as defined in part III Section 21, 22 and 23 of the Act.
  
14. Conditions attached to this Certificate of Incentives
  - (i) Date of Commencement of investment has to be notified to the Centre.
  - (ii) Certificate not to be transferred, assigned or amended
  - (iii) Failure to commence implementation within two years invalidates Certificate
  - (iv) Failure to operate investment must be notified to the Centre
  - (v) Changes in shareholding, project activities and level of invested capital must be notified to the centre
  
15. Additional conditions attached to Certificate
 

Finished goods are not allowed under this Certificate

Signed   
Executive Director

**PROJECT PROGRESS REPORT FOR THE  
PERIOD OF  
JULY 2014 – JANUARY, 2015**

**SINGIDA GRAINS AND OIL MILLS  
COMPANY LIMITED**

Prepared by:

*FRELO* Consults Limited

P.O. BOX 5822,  
DAR ES SALAAM



January, 2015

## 1.0 INTRODUCTION

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED** holders of the Certificate of Incentives No. 042468 issued on 27<sup>th</sup> June, 2013 hereby submits a "Project Progress Report" for June, 2014 to January, 2015 project implementation period.

The project under review is located at Plot No. 19 and 20, Utemini Area, Singida Urban District, Singida Region, Tanzania. The project is intended for Grain and Oil seeds Mills Factory to undertake crops processing and value addition facilities. The intended factory project is focused at the Manufacturing Sector, mainly Sunflower Oil Production and Grains processing.

During the period under review, the Project's planned activities were kept on halt only for the civil construction, mainly factory and warehouse renovation and machinery installation. While the main focus has been given to the Utemini Site Project, the project intended for Kisongo area in Arusha was kept on halt awaiting for the completion of the plant in Singida. On the other hand, the other Plant in Singida continues operations as a sunflower oil mill. At the same time, the acquired 2880 Square Meters Warehouse at Utemini, where a new factory project is expected to be operated was planned to undergo extensive renovation.

Further, it is expected that the installation of machinery will continue for the next six months and a special installation expertise will be required for that matter. This would require requesting for expertise from India that would need residence permits seeking. It is thus expected that the Project would commence operation in next year instead than expected before. Much of the concentration during the next period under review will be given to building rehabilitation and full machinery installation. Trial production will follow afterwards.

The work in progress at the site now includes Warehouse renovation, machinery installation and external Yard construction. Machinery installation continues as mentioned earlier while fittings

on the intended factory building also continue. It is estimated that the project is now 82% complete.

During the next review period, the project is expected to continue undergoing intensive finishing works including AC Conduit and AC Duct fitting, sewerage drainage construction, plumbing and other major finishing works at the intended factory. It should be also noted that the project is going to run jointly both grains mill and oil production, mainly at the Utemini Area site. The site at Kisongo Area Arusha is yet to start erection as it awaits for the completion of the project at Singida. The project has offered casual employment to about 25 people, 4 of which are permanent staff.

## **2.0 PLANNED ACTIVITIES**

As mentioned earlier, during the period under review, the project intended activities were delayed due to delays in securing the required financial support. As well, longer installation procedures due to delayed calibration procedures of machinery parts abroad coupled with management's limited experience on processes involved in full machinery installation, partly contributed to subsequent delays in project commencement. Some of the procedures as they were entirely new to the management led to the delay of most activities pertaining to machinery installation. However, finishing works continues at the acquired factory at Utemini Area in Singida. On the other hand, the project management is undergoing negotiations for importing a oil refinery at Us \$ 2,500,000.

The Government efforts to support investments and encouraging growth in the construction industry particularly estates development and management is highly commended. The Management had also plans to import in some more material from time to time to support smooth implementation of the project.

## **3.0. PROJECT FINANCIAL EXPENDITURE**

As mentioned earlier, the project main source of funding remained to be Owners Equity and Retained Earnings. Much of the funds were

spent on civil work, Rubble hauling and casting and hire purchase of building equipment and machinery as well as Machinery installation.

During the period under review, the project spent about **US \$ 76,000** mainly on civil construction work and machinery acquisition expenses.

**Table 1: Financial Expenditure**

(Figures in Us \$ )

Cost Item	Foreign	Local	Projected	Variance
Land and Building				
Civil Renovation work	0	12,000	10,000	2,000
Rubble Hauling	0	3,500	5,000	(1,500)
Plant & Machinery	15,000	7,500	18,000	4,500
Motor Vehicle	0	-	-	-
Insurance Cover	0	9,000	9,000	-
Payroll expenses	0	24,000	20,000	4,000
Other Admin. Expenses	0	5,000	5,000	-
<b>GRAND TOTAL</b>	<b>15,000</b>	<b>61,000</b>	<b>67,000</b>	<b>9,000</b>

#### 4.0. PROJECT FINANCING.

During the period under review, the project financing as earlier mentioned depended on funds from Owners Equity and partly from Owners retained earnings funding. No loan was sought at the initial stages of the project operation. The funds issued to project per source are indicated hereunder.

**Table 2: Sources of Funding**

(Figures in US \$)

Source of Funds	Amount
Owners Equity	41,306
Retained Earnings	34,694
<b>TOTAL</b>	<b>76,000</b>

## 5.0 PROBLEMS AND SOLUTIONS

The management of the project sited delays in seeking the required finance as the major hindrance behind the project smooth progress during the previous review period. Unavailability of adequate and quality building material and required machinery parts in the country is another problem facing the project implementation scheme.

## 6.0 FUTURE PLANS

As earlier mentioned, the project is in the preliminary stages of project implementation therefore much ought to be done during the coming implementation period. It has been envisaged that during the next review period, the project is going to continue giving much attention to civil construction of the first floor to the fifth and place order for more building material that whose exemption has also to be sought to TRA through TIC.

## 9.0 RECOMMEDATIONS

For the better project implementation and operations we recommend that TIC intervene in the speeding up the exemption and port clearing procedures for Investors goods intended for Investment projects,



.....  
**MR. AZIZ ALLY OMARY**  
**DIRECTOR**  
**P.O. BOX 302, SINGIDA,**  
**TANZANIA**

**6 JANUARY, 2014**



00220039

THE UNITED REPUBLIC OF TANZANIA

# Certificate of Incentives

(Section 17 of the Tanzania Investment Act, 1997)

042468

No: .....

## This is to certify that

.....  
SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED  
.....

.....  
of address ..... P.O. BOX 302

.....  
SINGIDA  
.....

has been granted a Certificate of Incentives to invest in a new, ~~rehabilitation/expansion~~  
~~or security of the~~ enterprise known as

.....  
SINGIDA GRAINS OIL MILLS COMPANY LIMITED  
.....

Which is located at ..... PLOT NO. 19 & 20 UTEMINI, SINGIDA URBAN

.....  
SINGIDA  
.....

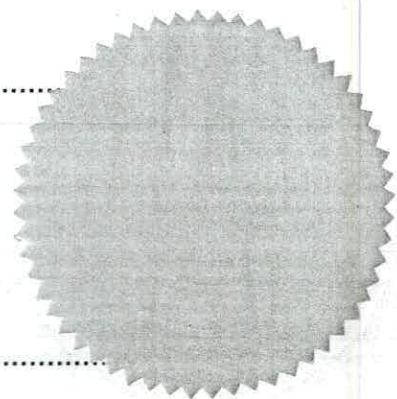
Further particulars required by Section 17 of the Tanzania Investment Act are set out overleaf.

.....

Executive Director

Tanzania Investment Centre  
P.O. Box 938, Dar es Salaam

Dated ..... 27TH JUNE 2013 .....



This Certificate is issued in accordance with the provisions of Section 17 of the Tanzania Investment Act, 1997 and subject to the conditions prescribed under item 14 and 15 hereafter:—

1.	Shareholders	Nationality	Shareholding (%)
	Omary Ally Omary	Tanzanian	20
	Aziz Ally Omary	Tanzanian	20
	Halid Ally Omary	Tanzanian	60

**To establish project for Agro Processing Plant**

2. Proposed Activities : .....

3. Sector: **Manufacturing** Subsector: **Agro-Processing (Grain/Cereals and Oil Mealing)**

4. Investment cost: Foreign ..... Local **USD 4.592m.** Total **USD 4.592m.**

5. Project Financing: Equity **USD 1.837m.** Loans **USD 2.755m.** Total **USD 4.592m.**

6. Source, terms and conditions of loan.....

7. Assets to be invested:

Capital items:	Foreign	Local	Total
	-	<b>USD 4.592m.</b>	<b>USD 4.592m</b>

8. Technology Agreement ..... **None**

9. Date of TIC Registration: ..... **18th June 2013**

10. Implementation period ..... **June 2013 - May 2016**

11. Operative date..... **June 2016**

12. Investment Incentive Grade: As defined in part III Section 19 (1), (2) and Section 20 of the Tanzania Investment Act, 1997

(i) Applicable Import Duty ..... **And VAT as per Customs Tariff Act, 1976 & VAT Act, 1997**

(ii) Applicable with-holding Tax ..... **As per Income Tax Act, 2004 (as amended)**

(iii) Eligibility of Capital Allowances ..... **As per Income Tax Act, 2004 (as amended)**

13. Protection of Investment, Arbitration and Transfer of Foreign Currency: as defined in part III Section 21, 22 and 23 of the Act.

14. Conditions attached to this Certificate of Incentives

- (i) Date of Commencement of investment has to be notified to the Centre.
- (ii) Certificate not to be transferred, assigned or amended
- (iii) Failure to commence implementation within two years invalidates Certificate
- (iv) Failure to operate investment must be notified to the Centre
- (v) Changes in shareholding, project activities and level of invested capital must be notified to the centre

15. Additional conditions attached to Certificate

**Finished goods are not allowed under this Certificate** .....

Signed   
Executive Director

CTIN: 1545614

ISO 9001 : 2008 Certified



# TANZANIA REVENUE AUTHORITY

## CERTIFICATE OF REGISTRATION FOR TAXPAYER IDENTIFICATION NUMBER (TIN)

(ISSUED UNDER SECTION 133 OF THE INCOME TAX ACT NO. 11 OF 2004)

### THIS IS TO CERTIFY THAT

SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED

has been registered with the Tanzania Revenue  
Authority and assigned the Taxpayer  
Identification Number

121-134-578

with effect from 20/06/2013

  
P. N. Kassera

OFFICIAL SEAL

COMMISSIONER FOR DOMESTIC REVENUE

NOTE THE REQUIREMENTS UNDER WHICH THIS CERTIFICATE IS ISSUED ARE STATED OVERLEAF



00220039

THE UNITED REPUBLIC OF TANZANIA

# Certificate of Incentives

(Section 17 of the Tanzania Investment Act, 1997)

No: 042468

## This is to certify that

SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED

of address P.O. BOX 302

SINGIDA

has been granted a Certificate of Incentives to invest in a new, ~~rehabilitation/extension~~ ~~or security of the~~ enterprise known as

SINGIDA GRAINS OIL MILLS COMPANY LIMITED

Which is located at PLOT NO. 19 & 20 UTEMINI, SINGIDA URBAN

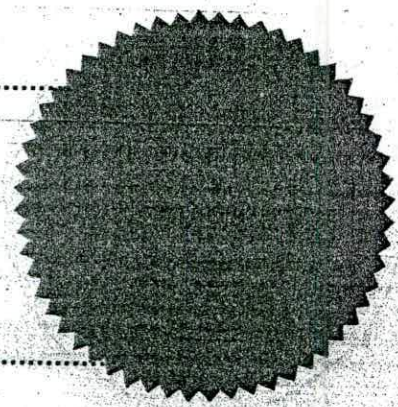
SINGIDA

Further particulars required by Section 17 of the Tanzania Investment Act are set out overleaf.

Executive Director

Tanzania Investment Centre  
P.O. Box 938, Dar es Salaam

Dated 27TH JUNE 2013



This Certificate is issued in accordance with the provisions of Section 17 of the Tanzania Investment Act, 1997 and subject to the conditions prescribed under item 14 and 15 hereafter:—

1. Shareholders
- |                  | Nationality | Shareholding (%) |
|------------------|-------------|------------------|
| Omary Ally Omary | Tanzanian   | 20               |
| Aziz Ally Omary  | Tanzanian   | 20               |
| Halid Ally Omary | Tanzanian   | 60               |
2. Proposed Activities: **To establish project for Agro Processing Plant**
3. Sector: **Manufacturing** Subsector: **Agro-Processing (Grain/Cereals and Oil Mealing)**
4. Investment cost: Foreign ..... Local **USD 4.592m.** Total **USD 4.592m.**
5. Project Financing: Equity **USD 1.837m.** Loans **USD 2.755m.** Total **USD 4.592m.**
6. Source, terms and conditions of loan.....
7. Assets to be invested:
- | Capital items: | Foreign | Local              | Total             |
|----------------|---------|--------------------|-------------------|
|                | -       | <b>USD 4.592m.</b> | <b>USD 4.592m</b> |
8. Technology Agreement ..... **None**
9. Date of TIC Registration: ..... **18th June 2013**
10. Implementation period ..... **June 2013 - May 2016**
11. Operative date..... **June 2016**
12. Investment Incentive Grade: As defined in part III Section 19 (1), (2) and Section 20 of the Tanzania Investment Act, 1997  
**And VAT as per Customs Tariff Act, 1976 & VAT Act, 1997**
- (i) Applicable Import Duty ..... **As per Income Tax Act, 2004 (as amended)**
- (ii) Applicable with-holding Tax ..... **As per Income Tax Act, 2004 (as amended)**
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- (iv) Failure to operate investment must be notified to the Centre
- (v) Changes in shareholding, project activities and level of invested capital must be notified to the centre
15. Additional conditions attached to Certificate
- Finished goods are not allowed under this Certificate**

Signed .....  
Executive Director

13



**PROJECT PROGRESS REPORT FOR THE  
PERIOD OF  
FEBRUARY, 2015 – JULY, 2015**

**SINGIDA GRAINS AND OIL MILLS  
COMPANY LIMITED**

Prepared by:  
**FRELO Consults Limited**  
P.O. BOX 5822,  
DAR ES SALAAM



August, 2015

## 1.0 INTRODUCTION

**SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED** holders of the Certificate of Incentives No. 042468 issued on 27<sup>th</sup> June, 2013 hereby submits a “Project Progress Report” for February, 2015 to July, 2015 project implementation period.

The project under review is located at Plot No. 19 and 20, Utemini Area, Singida Urban District, Singida Region, Tanzania. The project is intended for a Grain and Oil seeds Mills Factory to undertake crops processing and value addition facilities. The intended factory project is focused at the Manufacturing Sector, mainly Sunflower Oil Production and Grains Milling and processing.

During the period under review, the Project’s planned activities were kept on progressing although in a slower pace, mainly due to delays in securing the required financing. During this period the project continued to undertake machinery installation. While the main focus has been given to the Utemini Site Project, the project intended for Kisongo area in Arusha was kept on halt awaiting for the completion of the plant in Singida. On the other hand, the other Plant in Singida (Singida Fresh Oil Mill), continue operations and accounts much of the works in progress. At the same time, no further renovations were undertaken at the acquired 2880 Square Meters Warehouse at Utemini, intended for a new factory project.

Further, it is expected that the installation of machinery will continue during the next review period, the completion of which will depend on how faster the sought bank loan will be granted. On the other hand, this would require outsourcing expertise from India to finalize the installation especially of the Refinery Plant. It is thus expected that the Project would commence operation in next year instead than expected before.

Much of the concentration during the next period under review will be given to finalization of full machinery installation. Trial production will follow afterwards during 2016.

The work in progress at the site now includes machinery installation finishing up works. The Yard construction has been completed while fittings on the intended factory building also continue. It is estimated that the project is now 86% complete.

During the next review period, the project is expected to continue undergoing intensive finishing works including AC Conduit and AC Duct fitting, sewerage drainage construction, plumbing and other major finishing works at the intended factory. It should be also noted that the project is going to run jointly both grains mill and oil production, mainly at the Utemini Area site. The site at Kisongo Area Arusha is yet to start as it awaits for the completion of the project at Singida. The project has offered casual employment to about 25 people, 4 of which are permanent staff.

## **2.0 PLANNED ACTIVITIES**

As mentioned earlier, during the period under review, the project intended activities were delayed due to delays in securing the required financial support. As well, longer installation procedures due to delayed calibration procedures of machinery parts abroad coupled with management's limited experience on processes involved in full machinery installation, partly contributed to subsequent delays in project commencement. Some of the procedures as they were entirely new to the management led to the delays in most activities pertaining to machinery installation. However, finishing works continues at the acquired factory at Utemini Area in Singida. On the other hand, the project management is undergoing negotiations for importing a oil refinery at Us \$ 2,500,000.

The Government efforts to support investments and encouraging growth in the construction industry particularly estates development and management is highly commended. The Management had also plans to import in some more material from time to time to support smooth implementation of the project.

### 3.0. PROJECT FINANCIAL EXPENDITURE

As mentioned earlier, the project main source of funding remained to be Owners Equity and Retained Earnings. Much of the funds were spent on Machinery installations. During the period under review, the project spent about US \$. 43,720 mainly on machinery Installation expenses.

Table 1: Financial Expenditure

(Figures in Us \$ )

Cost Item	Foreign	Local	Actual	Projected	Variance
Civil Renovation Work	0	2300	2300	10000	7700
Rubble Hauling	0	1200	1200	3000	1800
Machinery Installations	0	12530	12530	10000	-2530
Insurance Cover	0	8400	8400	9000	600
Payroll Expenses	0	8000	8000	24000	16000
Other Admin. Expenses	4540	6750	11290	5000	-1750
<b>Total</b>	<b>4540</b>	<b>39180</b>	<b>43720</b>	<b>61000</b>	<b>21820</b>

### 4.0. PROJECT FINANCING.

During the period under review, the project financing as earlier mentioned depended on funds from Owners Equity and partly from Owners retained earnings funding. No loan was sought at the initial stages of the project operation. The funds issued to project per source are indicated hereunder.

Table 2: Sources of Funding

(Figures in US \$)

Source of Funds	Amount
Owners Equity	26,232
Retained Earnings	17,488
<b>TOTAL</b>	<b>43,720</b>

## 5.0 PROBLEMS AND SOLUTIONS

The management of the project sited delays in seeking the required finance as the major hindrance behind the project smooth progress during the previous review period. Lack of adequate expertise proper prescription of the required machinery parts was another problem that faced the project implementation scheme.

## 6.0 FUTURE PLANS

As earlier mentioned, the project is in the preliminary stages of project implementation therefore much ought to be done during the next implementation period. It has been envisaged that during the next review period, the project is going to continue giving much attention to Bank Loan follow up, machinery installation and 2 carriers and respective trailers acquisition. Thus the management intends to seek TIC's support in obtaining the necessary exemptions on the required capital items for the project.

## 9.0 RECOMMEDATIONS

For the better project implementation and operations we recommend that TIC intervene in the speeding up the exemption and port clearing procedures for Investors goods intended for Investment projects,



12 AUGUST, 2015

.....  
MR. AZIZ ALLY OMARY  
DIRECTOR  
P.O. BOX 302, SINGIDA,  
TANZANIA



14

# SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED



PROJECT PROGRESS REPORT FOR THE PERIOD  
OF  
June, 2015 – December, 2015

*FRELO CONSULTS LIMITED*  
P.O. Box 5288, Dar es Salaam, Tanzania

February, 2016

## INTRODUCTION

SINGIDA OIL AND GRAIN MILLS LIMITED, holders of the Certificate of Incentives No. 042468 issued on 27<sup>th</sup> June, 2013, by the Tanzania Investment Centre (TIC), pursuant to the Tanzania Investment Act No. 25 of 1997, hereby submits a Six Months "Project Report" for June to December, 2015, for Grains Processing and Oil Refining Project Implementation Period.

The Project under review is located at Plot No. 19 and 20, Utemini area, Singida Municipal in Singida Region as well as Kisongo area in Arusha City, Arusha Region, Tanzania. The Project's has its Investment Capital estimated at 4.592 Million US \$, mainly in Plant Machinery and Equipment, storage facilities and estates.

During the period under review, the Project planned activities where kept on truck although at a more slowly pace due to delays in machinery and equipment installation process. The management continued to pay more attention to the completion of the Utemini Project in Singida as compared to the project in Arusha which remained on halt. Funds from operation of other businesses continued also to run the affairs the project undertakings.

No new permanent employment opportunities where created by the project during the period under review only for casual labour which found its way in various mechanical auxirially jobs created during machinery carriage and installation processes. During the period under review much focus was given to completion of machinery installation.

## PLANNED ACTIVITIES

During the period under review, the management planned to complete installation of machinery for the mill and refinery. It was also planned to acquire other assets for the project including motor vehicles, undertake the construction for the Arusha plant. The management also had the intention to create employment to about 56 people on permanent basis and more than 100 casual labour and indirect labour.

The project had plans too to increase the operations of the existing Plant "Singida Fresh" by undertaking refinery and increasing production. Due to Singida's sunflower seed production potential the management has hopes that the project will prosper given its capacity and the availability of oil seeds in Sindida, Dododma and Manyara regions that will as a result make sunflower oil to be one of the national dependable

source of foreign exchange and may have a considerable position in individual value chain entity earnings and growth. On the other hand manufacturing sector therefore still retains a considerable position in overall national economic growth and has a promising future to both the Government and individual value chain stakeholders.

## PROJECT FINANCIAL EXPENDITURE

As earlier mentioned, during the period under review, much of the project's funds were spent on machinery installation, repair and maintenance and other related expenses including insurance, fuel, road levies and fees as well as salary and wages and rentals and other administrative costs.

During the period under review, the project spent about US \$ 0.49 Million mainly on machinery installation expertise. On the other hands, the variance from what was projected in regards with the actual expenses at the end of the review period stood at 5.5% indicating excessive spending due to unexpected changes experienced in various variable costs.

**Table 1: Singida oil and Grain Mills Limited's Financial Expenditure**

(Figures in US \$)

Cost Item	Foreign	Local	Total Actual	Total Projected	Variance	%ge change
<b>Land and Building</b>						
- Land development	5	2	7	5	2	40
- Construction	0	5	5	5	0	0
Plant and Machinery Installation	2.5	13	15.5	10	5.5	55
Other Payables	12	2.3	14.3	10	4.3	43
Accruals	3.1	4.9	8	5	3	60
<b>Total</b>	<b>22.6</b>	<b>27.2</b>	<b>49.8</b>	<b>35</b>	<b>14.8</b>	

Source: Petro Logistics Accounting Section

## PROJECT FINANCING

During the period under review, the project financing as earlier mentioned depended on Owners Retained Earnings and Funds from Operation activities to run the project. No external financing was plunged in the project operations. Although the project experienced unexpected rise in capital items as well as fuel the project capital base experienced upsurge due to relative growth in project scope of business due to increase in the number of fleets both local and foreign.

While funds from operation activities contributed about 64% of the total funds, the rest was covered by retained earnings at a US \$ 31.8 and 17.9 respectively as indicated by the table 2 below:-

**Table 2: Source of the Project Finance**

(Figures in US \$ "000")

Source of Funding	Amount
Owners Retained Earnings	31.8
Funds from Operations	17.9
<b>TOTAL</b>	<b>49.8</b>

Source: Petro Logistics Accounting Section

## PROBLEMS AND SOLUTIONS

With the exception of delays in effecting various exemption processing activities, which have remarkable impact on Project implementation.

Based on the problem indicated above, we strongly recommend that some improvement need to be undertaken at the Tanzania Investment Centre (TIC).

#### FUTURE PLANS

As earlier mentioned, the project has plans for growth to be undertaken during the next implementation period including completion of Plant Machinery and Equipment, acquisition of vehicles and commencement of the Arusha Project. The management intention is to reach its goal of attaining a 100,000 to 120,000 metric litres capacity p.a.

The Project focus for the next review period, is to commence trial production, acquisition of vehicles and start the construction of the Arusha Project.

#### RECOMMEDATIONS

As mentioned earlier, the project still has a number of undertakings undue, for which an exemption may be sought during the next review period from TIC so as to enable the management meet the project corporate responsibility as well as its financial obligations. We strongly request the TIC management to strengthen its TRA and Immigration desk so as to speed up the processing of documents falling under those desks.



Mr. Azizi Ally Omari

**DIRECTOR**

Regus B/cp in July (15)  
DIF  
6/6/2016

# SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED



**PROJECT PROGRESS REPORT FOR THE PERIOD  
OF  
December, 2015 – June, 2016**



**FRELO CONSULTS LIMITED  
P.O. Box 5288, Dar es Salaam, Tanzania**

May, 2016

## INTRODUCTION

**SINGIDA OIL AND GRAIN MILLS LIMITED**, holders of the Certificate of Incentives No. 042468 issued on 27<sup>th</sup> June, 2013, by the Tanzania Investment Centre (TIC), pursuant to the Tanzania Investment Act No. 25 of 1997, hereby submits a Six Months "Project Report" for December, 2015 to June, 2016 for a Grains Processing and Oil Refining Project Implementation Period.

The Project under review is located at Plot No. 19 and 20, Utemini area, Singida Municipality in Singida Region as well as Kisongo area in Arusha City, Arusha Region, Tanzania. The Project's under review has its Investment Capital estimated at 4,592 Million US Dollars, mainly in Plant Machinery and Equipment, storage facilities and estates.

During the period under review, the Project planned activities where kept on truck although at a more slowly pace due to delays in machinery and equipment installation process. The management continued to pay more attention to the completion of the Utemini Project in Singida as compared to the project in Arusha which remained on halt. Funds from operations from other businesses continued to run the affairs the project undertakings.

No new permanent employment opportunities where created by the project during the period under review only for casual labour which found its way in various mechanical auxiliary jobs created during machinery carriage and installation processes. During the period under review much focus was given to completion of machinery installation.

## PLANNED ACTIVITIES

During the period under review, the management planned to complete installation of machinery for the mill and refinery. It was also planned to acquire other assets for the project including motor vehicles, undertake the construction for the Arusha plant. The management also had the intention to create employment to about 56 people on permanent basis and more than 100 casual labour and indirect labour.

The project had plans too to increase the operations of the existing Plant "Singida Fresh" by undertaking refinery and increasing production. Due to Singida's sunflower seed production potential the management had hopes that the project would prosper given its capacity and the availability of oil seeds in Sindida, Dododima and Manyara

regions that will as a result make sunflower oil to be one of the national dependable source of foreign exchange and may have a considerable position in individual value chain entity earnings and growth. On the other hand manufacturing sector therefore still retains a considerable position in overall national economic growth and has a promising future to both the Government and individual value chain stakeholders.

#### PROJECT FINANCIAL EXPENDITURE

As earlier mentioned, during the period under review, much of the project's funds were spent on machinery installation, repair and maintenance and other related expenses including insurance, fuel, road levies and fees as well as salary and wages and rentals and other administrative costs.

During the period under review, the project spent about US \$ 0.49 Million mainly on machinery installation expertise. On the other hands, the variance from what was projected in regards with the actual expenses at the end of the review period stood at 5.5% indicating excessive spending due to unexpected changes experienced in various variable costs.

**Table 1: Singida oil and Grain Mills Limited's Financial Expenditure**

(Figures in US \$)

Cost Item	Foreign	Local	Total Actual	Total Projected	Variance	%ge change
<b>Land and Building</b>						
- Land development	5	2	7	5	2	40
- Construction	0	5	5	5	0	0
Plant and Machinery Installation	2.5	13	15.5	10	5.5	55
Other Payables	12	2.3	14.3	10	4.3	43
Accruals	3.1	4.9	8	5	3	60

Total	22.6	27.2	49.8	35	14.8	
-------	------	------	------	----	------	--

Source: Petro Logistics Accounting Section

## PROJECT FINANCING

During the period under review, the project financing as earlier mentioned depended on Owners Retained Earnings and Funds from Operation activities to run the project. No external financing was plunged in the project operations. Although the project experienced unexpected rise in capital items as well as fuel the project capital base experienced upsurge due to relative growth in project scope of business due to increase in the number of fleets both local and foreign.

While funds from operation activities contributed about 64% of the total funds, the rest was covered by retained earnings at a US \$ 31.8 and 17.9 respectively as indicated by the table 2 below:-

**Table 2: Source of the Project Finance**

(Figures in US \$ "000")

Source of Funding	Amount
Owners Retained Earnings	31.8
Funds from Operations	17.9
<b>TOTAL</b>	<b>49.8</b>

Source: Petro Logistics Accounting Section

## PROBLEMS AND SOLUTIONS

During the reviewed project implementation period, no external based problems were encountered only for internal deficiencies in completing machinery installations that took almost two review implementation period than it was projected at the outset.

The management therefore is intending to seek TIC's support in extending the project tenure to enable for the project activities completion.

### **FUTURE PLANS**

During the period under review, machine installation has been completed. The management now plans for the production commencement that will be preceded by trial production period of six months. This will also involve importation of the refinery plant and employing more staff.

Further, as earlier mentioned, the project has plans for growth to be undertaken during the next implementation period including capacity enhancement and employment increasing. The management also plans intends to undertake extensions on the plant during the next period of the project implementation.

Further the project management intends to start up construction on the Arusha Plant from the next review period. However, since the certificate expires in June 2016, the **management request for Project Extension so as to able to undertake outstanding project activities including the Arusha plant Project.** The extension also will enable the management utilize exemption extended to the project under TIC Certificate of Incentives.

### **RECOMMEDATIONS**

As mentioned earlier, the project still has a number of outstanding undertakings, for which an exemption may be sought during the next review period from TIC so as to enable the management meet the project corporate responsibility as well as its financial obligations. We strongly request the TIC management to extend the Project Tenure for two more years that would allow for more activities to be accomplished. Further, TIC management has also to strengthen its TRA and Immigration desk so as to speed up the processing of documents falling under those desks.



**Mr. Azizi Ally Omari**

**DIRECTOR**

16

**PROJECT FOR EXTENSION OF  
IMPLEMENTATION PERIOD**

Name of the Project: Singida Grains and Oil Mills  
Ltd

---

Project Description: Certificate No: **042468**

To establish a project for agro processing plant

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Approval Date: 18<sup>th</sup> June 2013

Implementation Period Expiry: June 2013 – May 2016

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Number of Previous Extensions: Nil

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Reasons for this Extension:

To accomplish the implementation of the project

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Recommendations:

I recommend the project implementation period be extended for one year

---

Decision:

APPROVED BY EXI	
Sign:	<i>W. J. J. J.</i>
Date:	23/6/2016

# **SINGIDA GRAINS AND OIL MILLS LIMITED**

## **AN EXTENSION PLAN FOR GRAINS AND EDIBLE VEGETABLE OIL MILLS PROJECT**

PRESENTED TO TANZANIA INVESTMENT CENTRE (TIC) FOR THE  
ACQUISITION OF A CERTIFICATE OF INCENTIVES; IN JULY, 2016

Prepared by:

*FRELO* Consults limited

P.O. Box 5822, MOB: +255 754 501 568

DAR ES SALAAM

July, 2016

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## 1. Executive Summary

### Project Overview

Singida Grain and Oil Mills limited is a locally registered and owned Company. The Company is incorporated under the Companies Act No. 12 of 2002 and holds a Certificate of Incorporation No. 130262 issued on 13th August, 2012. The main Offices of the project is situated at Plot No. 19 and 20, Utemini Area, Singida District Council in Singida Region, although it has own also another site at Kisongo Area in Arusha City, Tanzania.

Further, the project was granted a Certificate of Incentives No. 042468 issued on 27<sup>th</sup> June, 2013, which has expired in June, 2016, for which the management now seeks to extend for at least two more years that will enable the project accomplish its objectives including accomplishing construction works at both the Singida plant and Arusha as well as acquisition of necessary Plant Machinery and Equipment and other project capital items and deemed capital assets.

The intended Project Extension Investment Capital estimated at 4.592 Million US Dollars, mainly in Plant Machinery and Equipment, storage facilities and estates development.

The management's vision under the intended extension is to indulge in undertaking completion works at both plant sites in Singida and Arusha, as well as acquisition of carrier trucks and tankers. **It is therefore intended to secure a Tanzania Investment Centre (TIC) approval under which an Extension on its Certificate of Incentives** will be granted to facilitate and enable the management realize its envisaged investment plans.

The sought extension is expected to grant the project more time for the project management to attaining its corporate targets and meet its capital requirements obligations. The project management further aims at taking the leading role in the provision of high quality edible vegetable oil and milled grains. The intended project is envisaged to comply with the national and international standards, social ethics and meet environmental requirements. It further has the mission of delivering on site extra support service solutions through applying expertise, specialist knowledge and experience in meeting students-varied challenges.

The idea of putting a versatile Oil refinery plants initially in two of its sites namely the Utemini and Kisongo that would carter for the local and foreign markets. The project comes at a very crucial moment, when the Government is striving to enhance Industrialization in the country. The implication of the Government commitment in transforming economy through industrialization is an assurance to the project management that

the intended venture will have greater possibility of prospering and achieving the management corporate goals.

The company investment team has been looking for opportunities to utilize the available sources of financing, including TIC and banks in particular, to meet its intended investment obligations in both of its plant sites. At the moment the Management undertakes efforts to finalize some outstanding construction works at Utemini site and commence preliminary construction works at the intended Kisongo Plant site project.

The Government on the other hand, recognizes the crucial importance of education and related ventures in the national social Development and economy at large, income and employment generation to the pool for all age groups at the time when the nation makes steps towards attaining rapid developments. The Government and its Authorities also recognizes the importance of education and services geared at facilitating the growth of education level through equipment and tools improvement, Curriculum updating, teachers emolument improving and enhancement of other supports services necessary in extending better education facilities to the majority who could otherwise not afford to access these services.

**Singida Grains and Oil Mill Ltd** is a company with established good clientele, based on extensive experience its management has through working in the same industry namely *Singida Fresh* for some years now. An integration of the extensive experience, knowhow and high quality poles guarantees the clients most competitive services.

The project focuses on the provision of high quality education based on the local, regional and international curriculums in all levels with the focus to meet varied needs and enhancing efforts to educate the nation especially in rural Tanzania, as earlier mentioned. The project is therefore expected to boost education transmission, thus it is expected to have a considerable impact to people at medium and large terms perspective in the country. It will therefore, supplement the Government efforts and help increasing the rate of Primary, Secondary and college enrollment in Tanzania.

The projected is intended to be a giant Investment, with an estimated Investment Capital of US \$ 3.2 Million which will be provided by the existing shareholders in terms of equity and a Bank Loan, projected at a 1:3 ratio.

#### **Market Assessment.**

In recent years, the demands for high Quality, Refined Edible Oil has been growing, as the requirements have been increasingly getting high. On the other hand, the supply of high quality refined edible oil has been equally

becoming indispensable as a potential market for the same is increasingly becoming ensured.

Further, the present increase in demand for quality edible oil is a dependable indicator for a potential and sustainable market in the country and the world at large.

### **Financial Appraisal**

The project's financial projections have been prepared over the period of three years. As afore mentioned a long term bank loan is expected to be sought during the initial stage of the project implementation period.

### **Implementation**

It is expected that the project will be implemented in three-year period that involves securing for finance, acquisition of necessary machinery and equipment, Assets procurement and constructions commencement.

### **Conclusion.**

The project is developed by Singida Grains and Oil Mills limited; a locally registered company. The viability of the project is not limited to only on the readily market for quality education but more indeed on the intention of the Project Management to support Government efforts by providing best quality edible oil at affordable costs.

The demand for quality edible oil as mentioned earlier is on high now than ever before as regards to tremendous Government initiatives in enhancing agro - processing activities in the country. This makes the project, relevant in the country as it will enhance the current Government efforts to improve manufacturing and other related services in the country hence serve both life standards and the economy.

The financial returns from the project are therefore expected to be adequate to reflect the conservative approach to revenues and associated cost projections, as well as long-term view by the project sponsors.

The project creates employment to 290 Tanzanians who otherwise could not have secured employment. It also develops skills to the employees on a continuous basis that will have a multiplier effect and associated demand for support services. It is further expected that extra jobs will be created in the period of 3 Years. More over employments will be created in form of temporary worker to engage in various constructions works including casual workers, electrical engineers, technicians and many others informal employees as well as distributors and agents for the project

## 2. The Project, Sponsors and Management.

### 2.1. Project profile

The company, Singida Grains and Oil Mills limited was established in 2013 as a company limited by shares. The company was incorporated in Tanzania on 18<sup>th</sup> May, 2013 under the Certificate of Incorporation No. 58955. The core business of the company is to produce refined edible vegetable oil.

**Singida Grains and Oil Mills limited**, is a company with established good clientele, giving top range of edible sunflower oil under the Brand Name *Singida Fresh*, produced by the proprietor's another venture in Singida. An integration of the management extensive experience, knowhow and quality edible oil guarantees clients the most comprehensive services.

### 2.2 Project objectives and content.

The Project is expected to run two Medium Size edible oils manufacturing and refining plants at Singida and Arusha regions that will specifically provide high quality, comprehensive solutions and top quality edible oil that will enhance Government efforts to the total clients satisfaction. The company will engage highly experienced professionals in all fields of manufacturing who have handled similar projects in other parts of the world and within the country.

Using the best and experienced manpower, Singida Grains and Oil Mills aspires to provide unique solutions and new level of unbeatable quality of edible oil, starting with sunflower oil.

### 2.3 Project Sponsors.

The project is sponsored by Singida Grains and Oil Mills limited. Major shareholders of the project are :-

- Mr. Abdulaziz Ally Omary 40 % shares
- Mr. Khalid Ally Omary 60 % shares

It is expected that the sponsors of the project will contribute 100% of the planned Project Extension Investment Cost. At an estimated US \$ 3,210,550 Investment cost of which the contribution will be as follows:-

**Table (i) Investment cost.**

<b>Contributor</b>	<b>Equity in US \$</b>	<b>Loan</b>	<b>Shares</b>
Mr. Abdulaziz A. Omary P.O. Box 302 SINGIDA	513,688	NIL	16
Mr. Khalid A. Omary, P.O. Box 302, SINGIDA	770,532	NIL	24
Bank Loan	NIL	1,926,330	60%
<b>Total</b>	<b>1,284,220</b>	<b>1,926,330</b>	<b>100%</b>
<b>GRAND TOTAL</b>	<b>3,2010,550</b>		<b>100%</b>

## **2.4 Project Management**

### **2.4.1 Directors' Profile**

The first directors of the project are expected to include:-

- Mr. Khalid Ally Omary
- Mr. Aziz Ally Omary
- Omary Ally Omary

#### **Name: Mr. Khalid Ally Omary**

He is an experienced and skilled manager whose competence in the manufacturing sector activities is reckoned and have considerable impact upon the project development schemes.

He is as well, a qualified operational manager who will be involved in running day to day affairs of the project ranging from technical, civil, marketing, finance to personnel administration.

#### **Name: Mr. Aziz Ally Omary**

He has over fifteen (15) years' experience in the fields of oil manufacturing and refinery plants handling activities as well as management. She is quite industrious and full of vision for the intended project. He has worked in management capacities in a number of organizations in Tanzania and abroad. He is currently one of the senior directors with the Singida Fresh limited. His educational and work experience in the management, technical field experience coupled with his super analytical and problem solving skills makes her a real force for the project's future development and expansion strategies.

Further, Singida Grains and Oil Mills limited will be engaging in a team of professionals in the day to day works in the office and field operations. Its

excellent customer relations based on innovativeness, quality, reliability, competitive pricing and outstanding after sales service is to complement with the team's competent and well-trained member of staff, engineers, food scientists and technicians to make services provided superb.

### **3. An Overview on Tanzania's Investments in education sector in Tanzania.**

#### **3.1. Investment Environment in the Industry in Tanzania**

The Investment environment in the manufacturing sector in Tanzania has improved tremendously since the liberalization of trade in 1985. The National Investment (Promotion and protection) Act of 1990 created conducive environment for investors in this area and other sectors. Under this spirit then the Tanzania Investment Centre (TIC) was established in 1997 under the *Tanzania Investment Act no 7 of 1997*.

The establishment of the centre ensured investors of a proper protection against nationalization with property guarantee as provided under the Multinational Investment Guarantee Agency (MIGA) of which Tanzania is a member country. Tanzania is also a member of the international Centre for Settlement of Investments Disputes (ICSID) which is affiliated to the World Bank. Therefore in Tanzania, investment related disputes are now amicably resolved through negotiations, arbitration, and multilateral and bilateral agreements.

#### **3.2. An overview of the manufacturing sector in Tanzania**

The manufacturing sector in Tanzania remains relatively small, with most activities concentrating on the production of simple consumer products such as foods, beverages, tobacco, textiles, furniture and wood allied products. In spite of its declining size, however, the sector continues to be of considerable importance to the Tanzania economy as is still one of the most reliable sources of government revenue in terms of import sales as well as for both corporate and income taxes, accounting for over half of the annual government revenue collection.

The contribution of the manufacturing sector to the overall GDP of the country has averaged 8% over the last decade, however activities within the sector have been registering an annual growth of over 4% and the sector is currently the third most important to the Tanzania economy behind agriculture and tourism. In 1986, the Tanzania government made the decision to liberalize trade and investment policies within the country. As a result of this decision and because they could not stand up to competition from import manufacturers, many firms began to fail. Therefore, with this in mind, a number of measures were taken to increase both the competitiveness of the local industries and their ability to penetrate the export markets.

As observed from the figure above, we notice a consistent as well a positive growth in the manufacturing sector over the period 2006-2010. As of 2013, the share of MVA in GDP is estimated to be 9 percent and the share of

manufactured exports of various functioning sectors is about 85 percent as of 2011.

### **Drivers**

Key factors in the growth of Manufacturing Industry are the growing MVA per capita, MVA as percentage of GDP, share in total manufacturing employment, the emergence of new firms, products and market penetration, rising sales and revenues or business profitability, expansion in exports, increase in labor and employment and the acquisition of new product technologies.

### **Challenges**

Slow Economic Growth due to not so consistent average GDP growth rate (i.e. fall from 8.71% in 2005-2010 to 8.26% in 2010-2013), inconsistent average MVA growth rate, technical problems, administrative issues, market challenges, financial barriers and policy issues are the biggest challenges for the Manufacturing Industry.

### **3.3. The State of Edible Oil Manufacturing in Tanzania**

Currently Tanzania has a potential of producing about 376,000 tons of cotton and sunflowers but the amount of oil produced in the country is 91,000 tones only while the demand is estimated to be between 200,000 to 300,000 tons per year.

With all the resources for edible oil production, Tanzania requires 200,000 to 300,000 tons of edible oil whereby 40 percent of these requirements are produced in the country while 60 percent is imported. Further, Lack of modern mechanical oil extraction equipment and ineffective way to increase productivity in agriculture has led Tanzania to spend more than Tshs 189.6 billion (\$ 120 million) for importation of edible oil almost every year.

This presses a challenge for Tanzanians to react and reduce overdependence on imported cooking oil which is heavy load for the country. We have to make sure we start processing oil seeds at a large scale so as to curb overdependence.

Further, Lack of modern mechanical oil extraction equipment and ineffective way to increase productivity in agriculture has set Tanzania into spending more than Tshs 189.6 billion (\$ 120 million) for importation of edible oil almost every year. The blue move was discovered after the sub-committees of Tanzania's parliament commenced its sessions recently and reveals their complaints. According to the sub-committee of the Ministry of Industry and Trade, Tanzania has sunflower, Cotton, Groundnut, Soya beans and palm which produces edible oil.

Further, the vision of the Government in the manufacturing sector is to enable the sector to effectively contribute to the national economic growth as well as improving the standards of life for Tanzanians in a sustainable and environmentally sound manner.

#### **3.4. Conclusions**

It is evident that the project will be of substantial importance to the country, people and to the company as it will have a comparative quality and price, environmental, multiplicity and economic edge to the community, education sector, its proprietors and the nation at large.

## **4.0. Market assessment**

### **4.1. Demand for refined high quality Edible Oil in Tanzania.**

Quality Edible Oil is essential in the manufacturing of oil for any nation's social and economic development as it supports life standard improvement efforts hence help the human being to manage his environment as the means to meet his basic needs satisfaction. As such, edible oil production and refinery facilities improve the quality of life by giving necessary meals ingredients and create employment to people through various means throughout different stages of the value chain. Over recent years, oil refinery has evolved to one of the loudly echoed stake by nutritionists from mainly localized nature into a more global and socio-economic concern with respect to tremendous challenges posed by peoples' eating behaviors in the World. In this respect, the issue of promoting an efficient and effective provision of high quality and affordable edible oil has gained growing social importance.

Likewise, the availability of affordable and accessible and reliable stable health for all people is another critical aspect in the realization of individual and national development goals. There is undoubtedly therefore, a high demand for high quality edible oil in day to day human life and it can simply be uttered that there can never be viable human health developments without affordable food purification system.

In Tanzania, the oil refinery has undergone a number of transformations, with the most recent privatization of all public oil refinery plants in the country. On the other hands, the privatization in the industry still takes a twofold approach, where by the private sector takes its share in supplementing Government efforts in the provision of refined oil. Public oil plants still face challenges in terms of facilities available for them to attain growth including desks, teaching material, infrastructure (i.e. classrooms, teacher's houses, laboratories and stationeris). With these challenges at hand the private sector has an opportunity to intervene in offering better environment that mitigates these challenges.

It is from this respect, Singida Grains and Oil Mills limited management realized the potential given through supporting refined edible oil manufacturing efforts as it is both a part of social responsibility expression as well as an income generating venture.

### **4.1. Company strengths**

Singida Grains and Oil Mills limited is expected that throughout its life will be triumphant basing on the following aspects:-

- High technical expertise, which will be maintained through constant training;
- High estate and other infrastructural investment;

- Competent and skilled management;
- Improved facility available,
- Quality edible oil to be provided at optimum costs which is ensured through continuous improvement coupled with quality assurance teachers commitment.

#### 4.2. Company Weakness

Singida Grains and Oil Mills limited management efforts for attaining the desired level of growth may be deterred by the following factors:-

- The project is still undertaking several outstanding activities including constructions especially at the Kisongo site at Arusha;
- Failure to acquire a necessary installation gear at the Utemini Plant which delayed the entire process and turned to may turn to be a stumbling block in attaining management corporate goals;
- Failure to utilize the granted exemption in time which delayed the project an opportunity to benefit from the incentives given under the TIC Certificate;
- The project success solely depends on the management's ability to secure the Certificate of Incentives Extension.

#### 4.1 Conclusions

Tanzania, Dar es Salaam and Coastal Regions in particular, offer a potential market for education facilities. The demand for the same is respectively on increase. Singida Grains and Oil Mills limited is committed to make sure that it widens its network coverage and improve the existing quality of education within Dar es Salaam and Coastal regions and later in other areas in Tanzania and the entire East Africa. It is expected therefore that more Tanzanians will now be able to access reliable and affordable education from Pre Primary to the college level.

## 5. Financial Analysis

### Methodology and Key Assumptions

Key assumptions:

- Investment Capital will be US \$. **3,210,550**
- Exchange rate taken as Tshs. 2200 per US Dollar.
- Depreciation on Fixed assets to be calculated at 25% r.b. on Motor Vehicle, 12.5% s.l. on Plant and Machinery, 10% r.b. on Furniture and Fittings, and 5% s.l. on land and Building.
- Corporate tax to be charged at 30% of Income before tax.
- Social security contribution to be calculated at 20% of the monthly payroll costs.
- Revenues and Operating expenses to grow at 2% p.a.
- Production capacity – Singida Plant 1300 litres/day
- Arusha Plant 1,500 Litre/day,
- Sales price: Singida TZS. 3000 per kg
- Arusha TZS.3,000 per kg,
- Default rate 2%,
- Construction Estimates - Singida TZS. 700 Million,  
Arusha TZS. 1.2 Billion,
- Land for both Project is available (fully acquired),
- 2 100KWt Standby Generators to be sought at US 70,000,
- A Heavy Duty Packaging machine to be Sought at 35 Million,
- The project to acquire 6 tankers, 4 Pickups, 1 van and 1 Lorry,
- Bank loan to be US \$ 2,407,912.50 at interest 12%,
- Investor's contribution to be US \$ 802,637.50.

### Profitability and Fund Flows

#### 5.2.1 Operating Costs.

The project is expected to incur operating costs such as Salary and Wages for Permanent and Casual employees, Social Security contribution and Other Operating costs.

##### 5.2.1.1. Salary and Wages

The project is expected to employ about 87 personnel and pay about US\$ 13,990 per month i.e. US\$ 152,890 p.a. that will grow by 2% in every

three years to reach the total of US \$1, 270,194 in year 10. Table (iv) below clearly shows the analysis of the project payroll expenses.

**Table (iv) Salary and Wages**

Figures in US \$

Employee Designation	No	Rate in US\$	Allowance	Salary/Mo	Total Salary	Salary p.a	2	3	4	5	6	7	8	9	10
Director General	1	1500	500	2000	2000	24000	24000	24000	24480	24480	24480	24969.6	24969.6	24969.6	25468.99
Director Finance & Administration	1	1500	500	2000	2000	24000	24000	24000	24480	24480	24480	24969.6	24969.6	24969.6	25468.99
Production Manager	1	1000	500	1500	1500	18000	18000	18000	18360	18360	18360	18727.2	18727.2	18727.2	19101.74
Singida Plant Manager	1	900	400	1300	1300	15600	15600	15600	15912	15912	15912	16230.24	16230.24	16230.24	16554.84
Arusha Plant Manager	1	900	300	1200	1200	14400	14400	14400	14688	14688	14688	14981.76	14981.76	14981.76	15281.4
Chief Accountant	1	800	300	1100	1100	13200	13200	13200	13464	13464	13464	13733.28	13733.28	13733.28	14007.95
Oil Seeds Collectors	60	700	300	1000	60000	720000	720000	720000	734400	734400	734400	749088	749088	749088	764069.8
Cereals Collectors	54	600	200	800	43200	518400	518400	518400	528768	528768	528768	539343.4	539343.4	539343.4	550130.3
Regumes collectors	47	400	150	550	25850	310200	310200	310200	316404	316404	316404	322732.1	322732.1	322732.1	329186.7
Accounts Assistants	4	350	150	500	2000	24000	24000	24000	24480	24480	24480	24969.6	24969.6	24969.6	25468.99
Bursar	1	300	100	400	400	4800	4800	4800	4896	4896	4896	4993.92	4993.92	4993.92	5093.798
Stores Assistants	2	250	100	350	700	8400	8400	8400	8568	8568	8568	8739.36	8739.36	8739.36	8914.147
Secretaries	4	200	100	300	1200	14400	14400	14400	14688	14688	14688	14981.76	14981.76	14981.76	15281.4
Drivers	20	150	100	250	5000	60000	60000	60000	61200	61200	61200	62424	62424	62424	63672.48
Mechanics	5	100	100	200	1000	12000	12000	12000	12240	12240	12240	12484.8	12484.8	12484.8	12734.5
Attendants	6	100	50	150	900	10800	10800	10800	11016	11016	11016	11236.32	11236.32	11236.32	11461.05
Cooks	6	100	50	150	900	10800	10800	10800	11016	11016	11016	11236.32	11236.32	11236.32	11461.05
Guards	6	90	100	190	1140	13680	13680	13680	13953.6	13953.6	13953.6	14232.67	14232.67	14232.67	14517.32
Cleaners	12	100	100	200	2400	28800	28800	28800	29376	29376	29376	29963.52	29963.52	29963.52	30562.79
<b>Total Taxable Salary &amp; Wages</b>	<b>233</b>	<b>10040</b>	<b>4100</b>	<b>14140</b>	<b>153790</b>	<b>1845480</b>	<b>1845480</b>	<b>1845480</b>	<b>1882390</b>	<b>1882390</b>	<b>1882390</b>	<b>1920037</b>	<b>1920037</b>	<b>1920037</b>	<b>1958438</b>

### 5.2.1.2. Other operating costs.

The project also is expected to incur various other operating costs, including motor vehicle, buildings and other equipment repair and maintenance, Fuel and lubricants, uniform and gear, water and electricity power, office general expenses, stationery expenses, legal and professional expenses, medical expenses and other administrative expenses. The total other monthly expenditure are estimated at US \$ 153,790 i.e US \$ 1845480 p.a as shown in the table (v) below.

**Table (v): Other Operating Costs****Figures in US \$**

No	Cost element	Expenses/Month in US \$.	Expenses/Annum	2	3	4	5	6	7	8	9	10
(i)	Electricity power	2,000	24,000	24480	24969.6	25468.99	25978.37	26497.94	27027.9	27568.46	28119.83	28682.22
(ii)	Printing and Stationery	1750	21,000	21420	21848.4	22285.37	22731.08	23185.7	23649.41	24122.4	24604.85	25096.94
(iii)	Telecommunication	400	4,800	4896	4993.92	5093.798	5195.674	5299.588	5405.58	5513.691	5623.965	5736.444
(iv)	Fuel, Oil & Lubricants	3,400	40,800	41616	42448.32	43297.29	44163.23	45046.5	45947.43	46866.38	47803.7	48759.78
(v)	Insurance	2340	28,080	28641.6	29214.43	29798.72	30394.7	31002.59	31622.64	32255.09	32900.2	33558.2
(vi)	Legal and Professional Fees	200	2,400	2448	2496.96	2546.899	2597.837	2649.794	2702.79	2756.846	2811.983	2868.222
(vii)	Office and General expenses	500	6,000	6120	6242.4	6367.248	6494.593	6624.485	6756.975	6892.114	7029.956	7170.555
(ix)	Repair & Maintenance(motor vehicles (To grow at 1.5% p.a)	6,500	78,000	79560	81151.2	82774.22	84429.71	86118.3	87840.67	89597.48	91389.43	93217.22
(x)	Medical Expenses	2,000	24,000	24480	24969.6	25468.99	25978.37	26497.94	27027.9	27568.46	28119.83	28682.22
(xi)	Repair and Maintenance Equipment and Buildings	1,500	18,000	18360	18727.2	19101.74	19483.78	19873.45	20270.92	20676.34	21089.87	21511.67
(xii)	Other Admin Expenses	1,500	18,000	18360	18727.2	19101.74	19483.78	19873.45	20270.92	20676.34	21089.87	21511.67
(xiii)	Miscellaneous Expenses	300	3,600	3672	3745.44	3820.349	3896.756	3974.691	4054.185	4135.268	4217.974	4302.333
xiv)	Uniform and gear	5300	63,600	64872	66169.44	67492.83	68842.69	70219.54	71623.93	73056.41	74517.54	76007.89
	<b>Total other expenses</b>	<b>27,690</b>	<b>332,280</b>	<b>338,926</b>	<b>345,704</b>	<b>352,618</b>	<b>359,671</b>	<b>366,864</b>	<b>374,201</b>	<b>381,685</b>	<b>389,319</b>	<b>397,105</b>

**5.2.2. Revenue estimates.**

It is expected to generate revenue of about TZS 13,800,000 during Year 1 of the project operations. See Table (v) below.

**Table (vi) Revenue Estimates in Million TZS.**

Description/ Activity	Singida	Arusha
Production Capacity	1,300	1,200
Sales per day	400	400
Dropout rate 2%	26	24
<b>Fees rate</b>		
Singida	1,500	0
Arusha	3,000	3,000
Cereals	3,000	3,000
Default Rate 2%	150	120
<b>Total Revenue</b>	<b>7,324</b>	<b>5,856</b>
<b>GRAND TOTAL</b>	<b>13,180</b>	

## Investment Analysis

The project is estimated to have an investment capital of **US \$ 3,210,550** mainly accounted for by Land and Building development that is estimated to cost US \$ 1,940,000 i.e. 60.43% of the total Investment Capital, followed by Office and School Furniture that will account for US\$ 611,050 and Motor Vehicles that is expected to account for US \$ 315,000 while Machinery and Equipment will account for 217,000, Pre- Operational expenses are projected at US \$ 67,500 and Working Capital US \$ 60,000 respectively.

**Table (vii) Investment Analysis.**

Activity	Total in US \$	2016	2017	2018
<b>1. Land and Building</b>				
<b>Land Development</b>				
Singida Site development works	700,000	200,000	250,000	250,000
Arusha Site Dev	1,200,000	300,000	400,000	500,000
Other Civil works	40,000	30,000	10,000	0
<b>(a) Total (land &amp; building)</b>	<b>1,940,000</b>	<b>530,000</b>	<b>660,000</b>	<b>750,000</b>
<b>2. Machinery and Equipment</b>				
Generators 100KWh 2 pcs @70000	140,000	70,000	0	70,000
Heavy Duty Packaging 1Pc @35000	35,000	0	35,000	0
Firefighting equipment	10,000	5,000	5,000	0
Other Tools and Equipment (assorted)	32,000	10,000	22,000	0
<b>(b) Total (Mach. &amp; Equip)</b>	<b>217,000</b>	<b>85,000</b>	<b>62,000</b>	<b>70,000</b>
<b>3. Motor Vehicles</b>				
Tankers 6 pcs @ 35000	210,000	70,000	35,000	105,000

Pickups 4 #@ US \$ 15,000	60000	30000	15,000	15000
Van 1@ 25000	25000	0	25,000	0
Canter Truck 1@ 20000	20000	0	20,000	0
<b>( c) Total (Motor Vehicle)</b>	<b>315,000</b>	<b>100,000</b>	<b>95,000</b>	<b>120,000</b>
<b>4. Furniture and Fittings</b>				
Laptops 10@1000	10000	5000	5000	0
Desk tops 100 @ 800	80000	40000	20,000	20000
Printers 4 @ 350	1400	0	700	700
Internet connection	5000	0	5,000	0
Office Furniture (Assorted)	27000	0	20,000	7,000
<b>Oil Seeds</b>				
Singida	80,000	20000	40,000	20,000
Arusaha	150,000	0	50,000	100,000
<b>Cereals</b>				
Singida 400 @80	32,000	8000	16,000	8,000
Arusha 1200 @80	96,000	0	40,000	56,000
<b>Residuals</b>				
Singida 400*50	20,000	5000	5,000	10,000
Arusha 1200*50	60,000	0	25,000	35,000
<b>Teachers Tables</b>				
Singida 120@65	7,800	3250	3,250	1,300
Arusaha 90@65	5,850	0	1,950	3,900
Packaging material 2 sets	8,000	0	8,000	0

CCTV Systems 2 sets	23,000	0	23,000	0
Fire Proof Safes	5,000	0	5,000	0
<b>Total Furniture &amp; Fittings</b>	<b>611,050</b>	<b>81,250</b>	<b>267,900</b>	<b>261,900</b>
<b>5. Preoperational Expenses.</b>				
Recruitment expenses	20,000	5,000	5,000	10,000
Immigration Expenses	23,000	2,000	6,500	14,500
Office running Expenses	12,000	2,000	5,000	5,000
Stationery	5,000	1,000	2,000	2,000
Licenses	3,500	3,500	0	0
TIC CI Extension	4,000	4,000	0	0
<b>Total Preoperational Expenses</b>	<b>67,500</b>	<b>17,500</b>	<b>18,500</b>	<b>31,500</b>
<b>6. Working Capital</b>				
Cash in Bank	30,000	10,000	10,000	10,000
Cash in Hand	30,000	10,000	10,000	10,000
<b>Total Working Capital</b>	<b>60,000</b>	<b>20,000</b>	<b>20,000</b>	<b>20,000</b>
<b>Grand Total Investment</b>	<b>3,210,550</b>	<b>833,750</b>	<b>1,123,400</b>	<b>1,253,400</b>

## Capital

As mentioned above, the total Investment Capital of the project will be **US\$ 3,210,550** which will comprise of US\$ 3,083,050 Fixed Assets i.e. 96.03% of the total Investment costs. Land and Building is expected to be the largest cost item with US \$ 1,940,000 i.e. 62.92% of the project's total Fixed Assets; mainly due to constructions underway and new construction undertakings expected to take place at the Singida Plant and Arusha Plant during the extension period. Office and School Furniture expenses are expected to cost about US\$ 611,050 mainly from acquisition of basic furniture in both campuses

especially Singida plant Pre-Operational expenses are projected at US \$ 67,000; and Working capital is expected to be US\$ 60,000.

### **Financing**

The project will be financed by the Singida Grains and Oil Mills limited in terms of **Owners Equity which will contribute 25% i.e US \$. 802,637.50 of the Investment Capital finance while Bank Loan 75 % of the rest i.e. US \$ 2,407,912.50.** The loan is expected to be sought at the initial stages of the project implementation. The Project is expected to spend about US \$ 833,750 in year 1; US \$ 1,123,400 and US \$ 1,253,400 for the Second and Third year respectively.

### **Conclusions**

As mentioned earlier, the project will be financed through owner's equity and bank loan which is to be sought at initial stages of implementation. The Total Investment capital will be US 3.2 Million be attributed more by Land & Building, Office and School Furniture and Fittings, Motor Vehicles and Machinery and Equipment; that accounts for about 89.4% of the total Investment Capital. On the other hand, the cost for Land and Building alone is expected to account for about 60.43% of the entire capital to be invested. While Pre-Operational Expenses and Working Capital will account for about 2% that will include both cash in hand and cash at Bank.

## **6. Implementation Strategy.**

As earlier mentioned the project is expected to be implemented in three years.

The first year will be spent in construction completion at the Singida plant and initial construction ground work at Arusha plant until the first half of the project's accounting year, including . The second half of the first year will be spent on intensive construction works at Arusha site while a site for the playground will be worked on at the Singida site. During year 2 construction works are expected to continue at Arusha, while levelling and initial construction at the playground and library will start at Singida site. It is also expected that the acquisition of office and school furniture, motor vehicles and machinery and equipment will commence in the same year.

Year three is expected to be a full operational year for Singida sites while Arusha sites will be undergoing final constructions on classrooms, dining cum functional hall, library, labs and dormitories. As well, it is expected that operations are going to commence in the second half of year 3 at the Singida Site.

### **Construction**

Construction works will be the major activity that will be undertaken throughout the entire proposed project extension period. The Intended Arusha site is expected to take much of the construction works while Singida Site is expected to undergo Minor construction works. Therefore while the Arusha site will be undertaken from the basement in terms of classrooms, teachers' offices, dormitories, Library, laboratories and halls, the Arusha site will be undergoing finishing works especially at the Multipurpose Warehouse, labs and an office.

### **Marketing**

The focus of the project is on Tanzania particularly, Dar es salaam and Coastal Regions.

The Tanzanian market, is expected to constitute of a major market for the project's services especially Temboni Campus that is designed for Pre and Primary education. As well, it also expected that some students from neighbouring countries will access the project facilities especially at secondary and college level. The management envisage to promote oil production that will be open to both local and foreign students.

## **Operations**

The project is expected to be wholly operated in Tanzania. The mother Company will provide expertise, machinery, finance, Managerial and all other technical support to the project. On the other hand contracting service providers will provide directives to ensure the operation of the project goes adjacent with the company goals. The local community is expected to be involved in levels of management and operations throughout the project implementation period.

## **Conclusions**

The project is expected to be implemented in three years period whereby year I will spent on construction finalization at Singida site and putting the initial construction structures at the Arusha project. Year II will be a full construction works year for Arusha plant while the Singida Site will spend the year on full operations activities. It is expected that a formal inagulation for the Singida sites will take place during the second year. The year III of the project implementation will be partly spent on civil construction completion works, landscaping and gardening at the Arusha Plant. The entire project is expected to be fully operational during the second part of year III. It further expected that the project will make use of the present service providers established systems and is expected to make procurement and meet other project requirements.

## 7. Conclusion

### Project Feasibility

In all aspects, the project is feasible, sustainable and beneficial not only to the investors but also to the ultimate consumers and the general public as a whole. With the increasing need for transportation services, Singida Grains and Oil Mills limited referring to the increasing need for high quality education services in the country, the need for a sustainable relatively affordable facilities to supplement Government efforts is of vital importance. In full consideration of the national education Policy that aims at establishing an efficient educational system in a sound and sustainable manner, Singida Oil an Grain Mill stands at a forefront to have this goal attained.

Further, with the increasing worldwide outcry for sustainability and affordability in edible oil for all, coupled by Government's efforts to ensure better, sustainable and affordable education provision especially to rural areas where the majority Tanzanians live, makes Singida Grains and Oil Mills limited management to come up with the lasting solution for the people in Tanzania and neighboring countries in the education sector by seeking an extension to its project.

### Financial Performance

According to the projections it evident that the project will be profitable and it has very minimal risks to stake holders funds, the community and the nation at large. Therefore, basing on the Projected Financial statements and Fund Flow Statement the Project is worth implemented and is financially feasible.

## 8. Recommendations

Provided all other aspects and factors remain substantially constant, it is strongly recommended that the project be implemented with immediate effect.

Further, it is recommended that the company applies for an extension to the Certificate of Incentives with the Tanzania Investment Centre (TIC), with the view of benefiting from investment incentives and protection given to potential investors like *Singida Grains and Oil Mills limited*, as the statutory provides under The Tanzania Investment Act, 1997.

**SINGIDA GRAINS AND OIL MILLS LIMITED  
INVESTMENT COST ESTIMATES**

Figures in US \$.

<b>ITEM</b>	<b>ESTIMATED INVESTMENT</b>	<b>1</b>	<b>2</b>	<b>3</b>
Land and Buildings	1,940,000	530,000	660,000	750,000
Machinery and Equipment	217,000	85,000	62,000	70,000
Motor Vehicles	315,000	100,000	95,000	120,000
Furniture & Fittings	611,050	81,250	267,900	261,900
Pre – Operating Costs	67,500	17,500	18,500	31,500
Initial Working Capital	60,000	20,000	20,000	20,000
<b>TOTAL PROJECT INVESTMENT</b>	<b>3,210,550</b>	<b>833,750</b>	<b>1,123,400</b>	<b>1,253,400</b>

Estimates at current market prices

**SINGIDA GRAINS AND OIL MILLS LIMITED DEPRECIATION SCHEDULE FOR 10 YEARS OF OPERATION**

Figure in US \$.

	0	1	2	3	4	5	6	7	8	9	10
Land and Building 5% s.l.	1,940,000	97,000	97,000	97,000	97,000	97,000	97,000	97,000	97,000	97,000	97,000
Plant and Machinery 12.5% r.b.	217,000	27,125	23,734	20,768	18,172	15,900	13,913	12,174	10,652	9,320	8,155
Motor Vehicle 25% s.l.	315,000	78,750	78,750	78,750	78,750	0	0	0	0	0	0
Furniture & Fittings 10% r.b.	611,050	61,105	54,995	49,495	44,546	40,091	36,082	32,474	29,226	26,304	23,673
<b>Total</b>	<b>3,083,050</b>	<b>263,980</b>	<b>254,479</b>	<b>246,013</b>	<b>238,467</b>	<b>152,991</b>	<b>146,995</b>	<b>141,647</b>	<b>136,878</b>	<b>132,624</b>	<b>128,829</b>

## SINGIDA OIL AND GRAIN MILLS LIMITED SALARY AND WAGES ESTIMATES

Figures in US \$

Employee Designation	No	Rate in US	Allowance	Salary/Mo	Total Sala	Salary p.a	2	3	4	5	6	7	8	9	10
Director General	1	1500	500	2000	2000	24000	24000	24000	24480	24480	24480	24969.6	24969.6	24969.6	25468.99
Director Finance & Administration	1	1500	500	2000	2000	24000	24000	24000	24480	24480	24480	24969.6	24969.6	24969.6	25468.99
Production Manager	1	1000	500	1500	1500	18000	18000	18000	18360	18360	18360	18727.2	18727.2	18727.2	19101.74
Singida Plant Manager	1	900	400	1300	1300	15600	15600	15600	15912	15912	15912	16230.24	16230.24	16230.24	16554.84
Arusha Plant Manager	1	900	300	1200	1200	14400	14400	14400	14688	14688	14688	14981.76	14981.76	14981.76	15281.4
Chief Accountant	1	800	300	1100	1100	13200	13200	13200	13464	13464	13464	13733.28	13733.28	13733.28	14007.95
Oil Seeds Collectors	60	700	300	1000	60000	720000	720000	720000	734400	734400	734400	749088	749088	749088	764069.8
Cereals Collectors	54	600	200	800	43200	518400	518400	518400	528768	528768	528768	539343.4	539343.4	539343.4	550130.3
Regumes collectors	47	400	150	550	25850	310200	310200	310200	316404	316404	316404	322732.1	322732.1	322732.1	329186.7
Accounts Assistants	4	350	150	500	2000	24000	24000	24000	24480	24480	24480	24969.6	24969.6	24969.6	25468.99
Bursar	1	300	100	400	400	4800	4800	4800	4896	4896	4896	4993.92	4993.92	4993.92	5093.798
Stores Assistants	2	250	100	350	700	8400	8400	8400	8568	8568	8568	8739.36	8739.36	8739.36	8914.147
Secretaries	4	200	100	300	1200	14400	14400	14400	14688	14688	14688	14981.76	14981.76	14981.76	15281.4
Drivers	20	150	100	250	5000	60000	60000	60000	61200	61200	61200	62424	62424	62424	63672.48
Mechanics	5	100	100	200	1000	12000	12000	12000	12240	12240	12240	12484.8	12484.8	12484.8	12734.5
Attendants	6	100	50	150	900	10800	10800	10800	11016	11016	11016	11236.32	11236.32	11236.32	11461.05
Cooks	6	100	50	150	900	10800	10800	10800	11016	11016	11016	11236.32	11236.32	11236.32	11461.05
Guards	6	90	100	190	1140	13680	13680	13680	13953.6	13953.6	13953.6	14232.67	14232.67	14232.67	14517.32
Cleaners	12	100	100	200	2400	28800	28800	28800	29376	29376	29376	29963.52	29963.52	29963.52	30562.79
<b>Total Taxable Salary &amp; Wages</b>	<b>233</b>	<b>10040</b>	<b>4100</b>	<b>14140</b>	<b>153790</b>	<b>1845480</b>	<b>1845480</b>	<b>1845480</b>	<b>1882390</b>	<b>1882390</b>	<b>1882390</b>	<b>1920037</b>	<b>1920037</b>	<b>1920037</b>	<b>1958438</b>

**SINGIDA GRAINS AND OIL MILLS LIMITED**  
**OTHER OPERATING EXPENSES**

Figures in US \$

No	Cost element	Expenses/Month in US \$.	Expenses/Annum	2	3	4	5	6	7	8	9	10
(i)	Electricity power	2,000	24,000	24480	24969.6	25468.99	25978.37	26497.94	27027.9	27568.46	28119.83	28682.22
(ii)	Printing and Stationery	1750	21,000	21420	21848.4	22285.37	22731.08	23185.7	23649.41	24122.4	24604.85	25096.94
(iii)	Telecommunication	400	4,800	4896	4993.92	5093.798	5195.674	5299.588	5405.58	5513.691	5623.965	5736.444
(iv)	Fuel, Oil & Lubricants	3,400	40,800	41616	42448.32	43297.29	44163.23	45046.5	45947.43	46866.38	47803.7	48759.78
(v)	Insurance	2340	2340	2386.8	2434.536	2483.227	2532.891	2583.549	2635.22	2687.924	2741.683	2796.517
(vi)	Legal and Professional Fees	200	2,400	2448	2496.96	2546.899	2597.837	2649.794	2702.79	2756.846	2811.983	2868.222
(vii)	Office and General expenses	500	6,000	6120	6242.4	6367.248	6494.593	6624.485	6756.975	6892.114	7029.956	7170.555
(ix)	Repair & Maintenance(motor vehicles (To grow at 1.5% p.a)	3,500	3,500	3570	3641.4	3714.228	3788.513	3864.283	3941.568	4020.4	4100.808	4182.824
(x)	Medical Expenses	2,000	24,000	24480	24969.6	25468.99	25978.37	26497.94	27027.9	27568.46	28119.83	28682.22
(xi)	Repair and Maintenance Equipment and Buildings	1,500	18,000	18360	18727.2	19101.74	19483.78	19873.45	20270.92	20676.34	21089.87	21511.67
(xii)	Other Admin Expenses	1,500	18,000	18360	18727.2	19101.74	19483.78	19873.45	20270.92	20676.34	21089.87	21511.67
(xiii)	Miscellaneous Expenses	300	3,600	3672	3745.44	3820.349	3896.756	3974.691	4054.185	4135.268	4217.974	4302.333
xiv)	Uniform and gear	5300	63,600	64872	66169.44	67492.83	68842.69	70219.54	71623.93	73056.41	74517.54	76007.89
	<b>Total other expenses</b>	<b>24,690</b>	<b>232,040</b>	<b>236,681</b>	<b>241,414</b>	<b>246,243</b>	<b>251,168</b>	<b>256,191</b>	<b>261,315</b>	<b>266,541</b>	<b>271,872</b>	<b>277,309</b>



Appendix vi

**SINGIDA GRAINS AND OIL MILLS LIMITED  
SALARIES AND WAGES**

Figure in US \$

	1	2	3	4	5	6	7	8	9	10
Gross Salary	1845480	1845480	1845480	1882389.6	1882389.6	1882389.6	1920037.4	1920037.5	1920037.5	1958438.2
Less S.S.Cont.20%	369096	369096	369096	376477.92	376477.92	376477.92	384007.48	384007.49	384007.49	391687.64
<b>Net Sal &amp; Wages</b>	<b>1,476,384</b>	<b>1,476,384</b>	<b>1,476,384</b>	<b>1,505,912</b>	<b>1,505,912</b>	<b>1,505,912</b>	<b>1,536,030</b>	<b>1,536,030</b>	<b>1,536,030</b>	<b>1,566,751</b>

**SINGIDA GRAINS AND OIL MILLS LIMITED  
TOTAL OPERATING COSTS**

Figures in US \$

<b>Expenditure</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>
Net Salary & Wages	1,476,384	1,476,384	1,476,384	1,505,912	1,505,912	1,505,912	1,536,030	1,536,030	1,536,030	1,566,751
Social Security Contribution	295,277	295,277	295,277	301,182	301,182	301,182	307,206	307,206	307,206	313,350
Other major operating costs	104,200	104,200	104,200	104,200	104,200	104,200	104,200	104,200	104,200	104,200
<b>Total operating cost</b>	<b>1,875,861</b>	<b>1,875,861</b>	<b>1,875,861</b>	<b>1,911,294</b>	<b>1,911,294</b>	<b>1,911,294</b>	<b>1,947,436</b>	<b>1,947,436</b>	<b>1,947,436</b>	<b>1,984,301</b>

Values at the Current prices (2005)

**SINGIDA GRAINS AND OIL MILLS LIMITED**  
**REVENUE ESTIMATES SCHEDULE**

Figures in US \$

	1	2	3	4	5	6	7	8	9	10
	<b>Assumption: Revenues are expected to grow by 2% per year</b>									
Net Sales	13,180,000	13,443,600	13,712,472	13,986,721	14,266,456	14,551,785	14,842,821	15,139,677	15,442,471	15,751,320
Total Revenue	13,180,000	13,443,600	13,712,472	13,986,721	14,266,456	14,551,785	14,842,821	15,139,677	15,442,471	15,751,320
Revenue Us \$	5990.909091	6110.727273	6232.941818	6357.600655	6484.752668	6614.447721	6746.736675	6881.671409	7019.304837	7159.690934

**SINGIDA GRAINS AND OIL MILLS LIMITED**  
**PROJECTED PROFIT AND LOSS STATEMENT**

Figures in US \$.

	1	2	3	4	5	6	7	8	9	10
Projected Revenues	5,991,000	6,111,000	6,233,000	6,358,000	6,485,000	6,615,000	6,747,000	6,882,000	7,019,000	7,160,000
Operating Expenses	2,924,000	2,927,262.40	2,939,352.90	2,995,976.80	3,008,555.80	2,926,206.40	2,982,567.09	2,998,640.35	2,971,297.05	3,031,234
<b>Operating Profit</b>	<b>3,067,000</b>	<b>3,183,738</b>	<b>3,293,647</b>	<b>3,362,023</b>	<b>3,476,444</b>	<b>3,688,794</b>	<b>3,764,433</b>	<b>3,883,360</b>	<b>4,047,703</b>	<b>4,128,766</b>
Less: Depreciation	263,980	254,479	246,013	238,467	152,991	146,995	141,647	136,878	132,624	128,829
<b>Profit/Loss Before Tax</b>	<b>2,803,020</b>	<b>2,929,259</b>	<b>3,047,634</b>	<b>3,123,556</b>	<b>3,323,453</b>	<b>3,541,799</b>	<b>3,622,786</b>	<b>3,746,482</b>	<b>3,915,079</b>	<b>3,999,937</b>
Less: Taxation 30%	840,906	878,778	914,290	937,067	997,036	1,062,540	1,086,836	1,123,944	1,174,524	1,199,981
<b>Profit/Loss after Tax</b>	<b>1,962,114</b>	<b>2,050,481</b>	<b>2,133,344</b>	<b>2,186,489</b>	<b>2,326,417</b>	<b>2,479,259</b>	<b>2,535,950</b>	<b>2,622,537</b>	<b>2,740,555</b>	<b>2,799,956</b>
Less: Other Expenses	0	0	0	0	0	0	0	0	0	0
<b>Net Profit/Loss</b>	<b>1,962,114</b>	<b>2,050,481</b>	<b>2,133,344</b>	<b>2,186,489</b>	<b>2,326,417</b>	<b>2,479,259</b>	<b>2,535,950</b>	<b>2,622,537</b>	<b>2,740,555</b>	<b>2,799,956</b>

**SINGIDA GRAINS AND OIL MILLS LIMITED  
PROJECTED CASH FLOW STATEMENT**

Figures in US \$

	1	2	3	4	5	6	7	8	9	10
<b>CASH INFLOW</b>										
Cash from Operations										
Profit Before Tax	1,962,114	2,050,481	2,133,344	2,186,489	2,326,417	2,479,259	2,535,950	2,622,537	2,740,555	2,799,956
Add: Depreciation	263,980	254,479	246,013	238,467	152,991	146,995	141,647	136,878	132,624	128,829
<b>Total Cash Inflow</b>	<b>2,226,094</b>	<b>2,304,960</b>	<b>2,379,357</b>	<b>2,424,956</b>	<b>2,479,408</b>	<b>2,626,254</b>	<b>2,677,597</b>	<b>2,759,415</b>	<b>2,873,179</b>	<b>2,928,785</b>
<b>CASH OUTFLOW</b>										
Taxation	840,906	878,778	914,290	937,067	997,036	1,062,540	1,086,836	1,123,944	1,174,524	1,199,981
<b>Net Cash Outflow</b>	<b>1,385,188</b>	<b>1,426,182</b>	<b>1,465,067</b>	<b>1,487,889</b>	<b>1,482,372</b>	<b>1,563,714</b>	<b>1,590,761</b>	<b>1,635,471</b>	<b>1,698,656</b>	<b>1,728,804</b>
Opening Balance	0	1,385,188	2,811,370	4,276,437	5,764,326	7,246,698	8,810,412	10,401,173	12,036,644	13,733,300
Closing Balance	1,385,188	2,811,370	4,276,437	5,764,326	7,246,698	8,810,412	10,401,173	12,036,644	13,735,300	15,462,104

**MATERIAL'S SCHEDULE**

**FOR**

**PROPOSED COMMERCIAL/RESIDENTIAL BUILDING FOR**

**M/S SINGIDA GRAINS AND OIL MILLS COMPANY LTD TO BE DEVELOPED AT**

**PLOT NO 19 AND 20 UTEMI BLOCK 4 AREA, SINGIDA AND KISONGO AREA,**

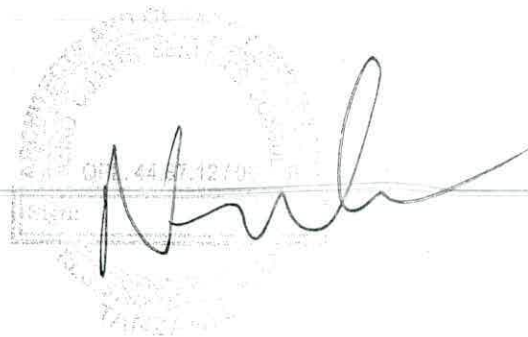
**ARUSHA.**

**ARCHITECT**

M/S TRIUM ARCHTECT  
P.O.BOX.....  
DAR - ES - SALAAM

**QUANTITY SURVEYOR**

M/S NZIKO QUANTS SERVICES CONSULT  
PO BOX 4677.  
DAR ES SALAAM  
MOB: 0755 - 688353 / 0782 - 025040

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**STRUCTURAL OR CIVIL ENGINEER**

LINZA CONCRETE DESIGN  
P.O.BOX .....  
DSM

**SERVICE ENGINEER**

M/S POA ENG. (T) LTD  
PO BOX 45140  
DAR ES SALAAM  
MOB 0784 - 222412

DATED JULY, 2013

Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption Reference	Exemption Date
1	Ordinary Portland				121-134-578	42468	
	Cement - Wazo hill	Building Material	TONS	16,000	20/06/2013	27/06/2013	
	- Mbeya cement				-ii-	-ii-	-ii-
	- Tanga cement						
2	Aggregates 3/4	.-ii-	M3	7500	.-ii-	.-ii-	.-ii-
3	Building sand (18 tons lorry)		M3	4000			
4	<del>Stones for Hardcore bed</del>	<del>.-ii-</del>	<del>Trips</del>	<del>300</del>	<del>.-ii-</del>	<del>.-ii-</del>	<del>.-ii-</del>
5	Damp proof membrane size (1m x 30m) Area		Rolls	300			
6	Damp proof membrane size 230mm x 30mm length	.-ii-	Rolls	300	.-ii-	.-ii-	.-ii-
7	Soil Sterilization	.-ii-	No	250	.-ii-	.-ii-	.-ii-
10	Expansion joint wire fibre	.-ii-	Rtm	240	.-ii-	.-ii-	.-ii-

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				Page 2			
Item	Item name	Item group	Unit	Qnty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
11	Roofing sheets	-ii-	Pcs	36,120	-ii-	-ii-	-ii-
12	Ridge cap and valley	-ii-	Pcs	1,720	-ii-	-ii-	-ii-
13	50 x 150 mm treated	-ii-	m	4096	-ii-	-ii-	-ii-
14	50 x 100mm treated	-ii-	m	30840	-ii-	-ii-	-ii-
15	50 x 75mm	-ii-	m	33,640	-ii-	-ii-	-ii-
16	50 x 50mm treated	-ii-	m	105,800	-ii-	-ii-	-ii-
17	Marine playwood; 19	-ii-	Pcs	32080	-ii-	-ii-	-ii-
18	16mm dia x 300mm	-ii-	Pcs	36000	-ii-	-ii-	-ii-
19	100mm dia pvc pipe	-ii-	Pcs	1480	-ii-	-ii-	-ii-
20	swan neck	-ii-	Pcs	520	-ii-	-ii-	-ii-
21	shoe	-ii-	Pcs	520	-ii-	-ii-	-ii-
22	bend	-ii-	Pcs	520	-ii-	-ii-	-ii-
23	softwood; untreated	-ii-	Pcs	12,920	-ii-	-ii-	-ii-
24	softwood; untreated	-ii-	Pcs	11,400	-ii-	-ii-	-ii-
25	softwood; untreated	-ii-	Pcs	2,720	-ii-	-ii-	-ii-
26	Damp proof Membre	-ii-	Rolls	160	-ii-	-ii-	-ii-
27	Damp proof course	-ii-	Rolls	1320	-ii-	-ii-	-ii-
28	2..mm reinforcement	-ii-	Tons	280	-ii-	-ii-	-ii-
29	20mm reinforcement	-ii-	Tons	880	-ii-	-ii-	-ii-
30	16mm reinforcement	-ii-	Tons	600	-ii-	-ii-	-ii-
31	12mm reinforcement	-ii-	Tons	1440	-ii-	-ii-	-ii-
32	8mm reinforcement	-ii-	Tons	160	-ii-	-ii-	-ii-

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Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
33	BRC Wire mesh A 142	-ii-	m2	2160	-ii-	-ii-	-ii-
34	Binding wire	-ii-	Tons	40	-ii-	-ii-	-ii-
35	Common wire nails	-ii-	Tons	80	-ii-	-ii-	-ii-
36	Roof screw	-ii-	Pcs	270,920	-ii-	-ii-	-ii-
37	props; 3M	-ii-	Pcs	12760	-ii-	-ii-	-ii-
38	Hardwood panel door	-ii-	Pcs	1400	-ii-	-ii-	-ii-
39	Hardwood panel door	-ii-	Pcs	960	-ii-	-ii-	-ii-
40	Hardwood frames	-ii-	m	35040	-ii-	-ii-	-ii-
41	Aluminium windows	-ii-	Pcs	960	-ii-	-ii-	-ii-
42	Aluminium windows	-ii-	Pcs	280	-ii-	-ii-	-ii-
43	Aluminium windows	-ii-	Pcs	6800	-ii-	-ii-	-ii-
44	But hinges	-ii-	Pcs	6800	-ii-	-ii-	-ii-
45	Three lever mortice	-ii-	sets	1400	-ii-	-ii-	-ii-
46	Two lever mortice rools	-ii-	sets	960	-ii-	-ii-	-ii-
47	Flush bolts; 150mm	-ii-	Pcs	960	-ii-	-ii-	-ii-
48	Door stop; 30mm	-ii-	Pcs	2320	-ii-	-ii-	-ii-
49	Mosquito gause;	-ii-	Rolls	440	-ii-	-ii-	-ii-
50	Clear glass, O.Q	-ii-	m2	1080	-ii-	-ii-	-ii-
51	25 X 25 mm MS holloy	-ii-	Pcs	800	-ii-	-ii-	-ii-
52	8 x 38 mm M/S flat bars	-ii-	Pcs	280	-ii-	-ii-	-ii-
53	Raw bolts; 12mm dia	-ii-	Pcs	3120	-ii-	-ii-	-ii-
54	6mm thick MS plate	-ii-	Pcs	80	-ii-	-ii-	-ii-
55	Hardwood handrail 5	-ii-	Pcs	560	-ii-	-ii-	-ii-

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56	Porcelain floor tiles 4		m2				
					Page 4		
Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
57	Porcelain floor tiles 3	-ii-	m2	113640	-ii-	-ii-	-ii-
58	Ceramic walls tiles; 30	-ii-	m2	84,640	-ii-	-ii-	-ii-
59	Pvc edge strips	-ii-	m	3,848	-ii-	-ii-	-ii-
60	9.5 mm thick gypsum	-ii-	Pcs	5,960	-ii-	-ii-	-ii-
61	Gypsum Cornice; plain	-ii-	Pcs	3,360	-ii-	-ii-	-ii-
62	Grout	-ii-	kg	7520	-ii-	-ii-	-ii-
63	Vitreous China Squatter	-ii-	Pcs	640	-ii-	-ii-	-ii-
64	Vitreous China Urinal	-ii-	Pcs	480	-ii-	-ii-	-ii-
65	vitreous china wash	-ii-	Pcs	720	-ii-	-ii-	-ii-
66	Vitreous china toilet	-ii-	Pcs	640	-ii-	-ii-	-ii-
67	Glass plate mirrow	-ii-	Pcs	720	-ii-	-ii-	-ii-
68	12mm dia. PVC pipe	-ii-	Pcs	640	-ii-	-ii-	-ii-
69	32mm Galvanised	-ii-	Pcs	960	-ii-	-ii-	-ii-
70	Bend with eye; 32mm	-ii-	Pcs	720	-ii-	-ii-	-ii-
71	Bend ; 32mm	-ii-	Pcs	1040	-ii-	-ii-	-ii-
72	Equal tee;32mm	-ii-	Pcs	800	-ii-	-ii-	-ii-
73	100mm U PVC pipe	-ii-	Pcs	96	-ii-	-ii-	-ii-
74	Bend with cleaning	-ii-	Tons	720	-ii-	-ii-	-ii-
75	Bend;100mm	-ii-	Pcs	96	-ii-	-ii-	-ii-
76	Equal tee;100mm	-ii-	Pcs	240	-ii-	-ii-	-ii-
77	Upvc floor Trap; 100	-ii-	Pcs	1840	-ii-	-ii-	-ii-
78	Dizayn pipe;19mm	-ii-	Pcs	9720	-ii-	-ii-	-ii-



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79	Bend; 19mm	-ii-	Pcs	1280	-ii-	-ii-	-ii-
				<b>Page 5</b>			
<b>Item</b>	<b>Item name</b>	<b>Item group</b>	<b>Unit</b>	<b>Qty</b>	<b>TIN No. Dated:</b>	<b>Exemption</b>	<b>Exemption</b>
					<b>121-134-578</b>	<b>TIC CERT No</b>	
					<b>20/06/2013</b>	<b>42468</b>	
						<b>27/06/2013</b>	
80	Equal Tee; 19mm	-ii-	Pcs	980	-ii-	-ii-	-ii-
81	Dizayn pipe; 15mm	-ii-	m	480	-ii-	-ii-	-ii-
82	Bend ; 15mm	-ii-	Pcs	460	-ii-	-ii-	-ii-
83	Brass taps; 19mm	-ii-	Pcs	2000	-ii-	-ii-	-ii-
84	Brass taps; 15mm	-ii-	Pcs	160	-ii-	-ii-	-ii-
85	Brass taps; 12mm	-ii-	Pcs	800	-ii-	-ii-	-ii-
86	5000 litre polymer	-ii-	Pcs	80	-ii-	-ii-	-ii-
87	Manhole cover; 500	-ii-	Pcs	560	-ii-	-ii-	-ii-
88	Bituminious paint	-ii-	Ltrs	1440	-ii-	-ii-	-ii-
89	Acrylic emulsion paint	-ii-	Ltrs	3772	-ii-	-ii-	-ii-
90	Weather guard emulsion	-ii-	Ltrs	24,680	-ii-	-ii-	-ii-
91	Gross oil paint	-ii-	Ltrs	7400	-ii-	-ii-	-ii-
92	Gypsum powder	-ii-	Ltrs	12560	-ii-	-ii-	-ii-
93	polyurethane varnish	-ii-	Ltrs	4200	-ii-	-ii-	-ii-
94	Thinner	-ii-	Ltrs	8000	-ii-	-ii-	-ii-
95	Paint Brush	-ii-	Ltrs	6000	-ii-	-ii-	-ii-
96	Sand paper	-ii-	Ltrs	1140	-ii-	-ii-	-ii-
97	Roller brush	-ii-	Pcs	3000	-ii-	-ii-	-ii-
98	Gladietor; termite	-ii-	Ltrs	3120	-ii-	-ii-	-ii-
99	Steel Frame Beams	-ii-	Pcs	60,000	-ii-	-ii-	-ii-
100	Cold Formed Sectional	-ii-	Pcs	60,000	-ii-	-ii-	-ii-

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101	Velting Rods	-ii-	Pcs	500,000	-ii-	-ii-	-ii-
102	Welding Rod	-ii-	Pcs	250,000	-ii-	-ii-	-ii-
				<b>Page 6</b>			
Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
103	Black rough bolts, nuts	-ii-	Assorted	1,000,000	-ii-	-ii-	-ii-
104	Welded wire	-ii-	Rolls	20,000	-ii-	-ii-	-ii-
105	Orthahexagonal bolts	-ii-	Pcs	500,000	-ii-	-ii-	-ii-
106	40B Steel	-ii-	Pcs	100,000	-ii-	-ii-	-ii-
107	Hexagon Head bolt	-ii-	Pcs	500,000	-ii-	-ii-	-ii-
108	Hexagon Head nuts	-ii-	Pcs	500,000	-ii-	-ii-	-ii-
109	35VB Steel	-ii-	Pcs	100,000	-ii-	-ii-	-ii-

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Item	Item name	Item group	Unit	Qty	TIN No. Dated.	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
1	Solid concrete blocks size 460mm x 230mm x 150mm (18" x 9" x 6")	.-ii-	pcs	1,000,000	.-ii-	.-ii-	.-ii-
2	Solid concrete blocks size 460mm x 150mm x 100mm (18" x 9" x 4")	.-ii-	pcs	200,000	.-ii-	.-ii-	.-ii-
3	Sawn softwood	.-ii-	m3	3000	.-ii-	.-ii-	.-ii-
4	Hard wood timber (mvule/mninga)	.-ii-	m3	700	.-ii-	.-ii-	.-ii-
5	Solid concrete blocks, hollow size 460mm x 150mm x 150mm	.-ii-	m3	100,000	.-ii-	.-ii-	.-ii-
	<b><u>IMPORTED MATERIALS:</u></b>						
6	Silent gliss curtain track with glinder, hooks and all accessories	<b>Building Material</b>	Pcs	45,000	.-ii-	.-ii-	.-ii-
7	Cast iron fulbora outlet	.-ii-	Pcs	7,000	.-ii-	.-ii-	.-ii-
	<b><u>CHROME PLATED HOLLOW SECTION.</u></b>						
8	Balustrades 950mm high	.-ii-	pcs	340,000	.-ii-	.-ii-	.-ii-
9	50mm chrome plated pipe hand rail	.-ii-	pcs	1,200,000	.-ii-	.-ii-	.-ii-
10	Galvamised steel plates size 12mm x 120mm x 6m Length	.-ii-	pcs	1,100,000	.-ii-	.-ii-	.-ii-

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Item	Item name	Item group	Unit	Page 8 Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
	<b>ROOFING MATERIAL:</b>					27/06/2013	
11	Gauge 26 corugated roofing sheets size (1m x 3m)	-ii-	pcs	21,000	-ii-	-ii-	-ii-
12	Ridge caps 3m length	-ii-	pcs	3500	-ii-	-ii-	-ii-
	<b>CURTAIN WALLS (GLASSES)</b>						
13	Anodized /powder coated Aluminium	-ii-	Metric	500	-ii-	-ii-	-ii-
14	Bronze (6MM) Reflective glass	-ii-	SQM	15,000	-ii-	-ii-	-ii-
15	12 MM Clear Toughened Glass	-ii-	SQM	3,200	-ii-	-ii-	-ii-
16	12 MM Clear Toughened Finn Glass	-ii-	SQM	1,000	-ii-	-ii-	-ii-
17	Stainless Steel spider fittings	-ii-	Pcs	1,000	-ii-	-ii-	-ii-
18	Stainless Steel Finn plate	-ii-	Pcs	1,000	-ii-	-ii-	-ii-
19	Stainless steel Hings	-ii-	Pcs	500	-ii-	-ii-	-ii-
20	Hung Window Handle	-ii-	Pcs	500	-ii-	-ii-	-ii-
21	Sliding window lock (Big)	-ii-	Pcs	10,000	-ii-	-ii-	-ii-
22	Sliding window lock (small)	-ii-	Pcs	10,000	-ii-	-ii-	-ii-
23	Sliding window Roller (Big & Small)	-ii-	Pcs	50,000	-ii-	-ii-	-ii-
24	Mosquito Gauze (Black)	-ii-	Rolls	500	-ii-	-ii-	-ii-
25	Black Virgin Rubber	-ii-	Kgs	5000	-ii-	-ii-	-ii-
26	Weather Strips	-ii-	Meter	35,000	-ii-	-ii-	-ii-
27	Door Hinges	-ii-	Pcs	3,000	-ii-	-ii-	-ii-
28	Door Closer	-ii-	Pcs	500	-ii-	-ii-	-ii-
29	S.S Handle	-ii-	Pcs	750	-ii-	-ii-	-ii-
30	Tower Bolt	-ii-	Pcs	750	-ii-	-ii-	-ii-
31	Aluminum Handle	-ii-	Pcs	15,000	-ii-	-ii-	-ii-
32	Silcon Sealent (600 ml Sausages)-Black	-ii-	Pcs	3500	-ii-	-ii-	-ii-
33	Silcon Sealent (600 ml Sausages)-Clear	-ii-	Pcs	2,500	-ii-	-ii-	-ii-

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Item	Item name	Item group	Unit	Qty	Page 9	Exemption Reference	Exemption Date
					TIN No. Dated:		
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
34	Maskin Tape	.-ii-	Roll	2,500	.-ii-	.-ii-	.-ii-
35	Self Tapping Screws (500 Pcs/ Box)	.-ii-	Box	1,500	.-ii-	.-ii-	.-ii-
36	Gypsum Board (1.2Mtr x 2.4Mtr) - 12MM Thick	.-ii-	pcs	35,000	.-ii-	.-ii-	.-ii-
37	Furring Channel	.-ii-	pcs	12,500	.-ii-	.-ii-	.-ii-
38	Main Angle	.-ii-	pcs	35,000	.-ii-	.-ii-	.-ii-
39	Wall Angle	.-ii-	pcs	35,000	.-ii-	.-ii-	.-ii-
40	Gypsum Board Screws (500pcs/box)	.-ii-	Box	7,000	.-ii-	.-ii-	.-ii-
41	Gypsum Powder (25kg/Bag)	.-ii-	Bags	5,000	.-ii-	.-ii-	.-ii-
42	2 x36 watt x 1200mm twin fluorescenment lighting fittin	.-ii-	No	2500	.-ii-	.-ii-	.-ii-

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Item	Item name	Item group	Unit	Page 10 Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
43	2D,28 wats lighting fitting THORN LEOPARD AS PER THORN(UK) LER 022D28 W	Building Material	No	10,000	-ii-		-ii-
44	2D,28 lighting fittings THORN LEOPARD as per THORN (UK) LER 022D28 W	-ii-	No	10,000	-ii-		-ii-
45	SCHANDALIER	-ii-	No	10,000	-ii-		-ii-
46	600mm x 600mm recessed modular fluorescent T4X 18W Fitting	-ii-	No	10,000	-ii-		-ii-
47	28 W THORNCAROLINE	-ii-	No	10,000	-ii-		-ii-
48	Round 35 W dichroic lamp low voltage dawlght C.W fixed lamp	-ii-	No	10,000	-ii-		-ii-
49	Slim circular wall or ceiling luminaire	-ii-	No	3,000	-ii-		-ii-
50	Boundary walls lights 21 energy service	-ii-	No	4,000	-ii-		-ii-

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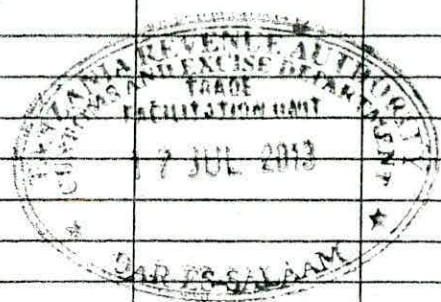
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Item	Item name	Item group	Unit	Page 11 Qty	TIN No. Dated:	Exemption	Exemption
					121-134-578	TIC CERT No	
					20/06/2013	42468	
	<u>power installation:</u>					27/06/2013	
	ACCESSORIES:						
51	10A Intermediate switch	Building	No	30,000	-ii-	-ii-	-ii-
52	20 ADP Switch with indicator	-ii-	No	30,000	-ii-	-ii-	-ii-
53	2x36 watt x 1200 mm twin fluorescence lighting fitting	-ii-	No	30,000	-ii-	-ii-	-ii-
	<u>power installation:-</u>						
54	45 Amp cooker control unit as per MEM (UK) catalogue MM321K	-ii-	No	200	-ii-	-ii-	-ii-



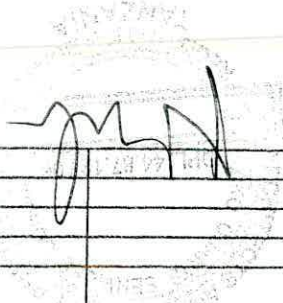
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Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption	TIC CERT No
55	13 AMP DP two gang switch socket outlet as by MS22	Lighting: fittings:	No	30,000	-ii-	-ii-	27/06/2013
56	20AMP DP Switch for washing machine or aircondition or water heater or hand drier as per (uk)	-ii-	No	6,000	-ii-	-ii-	20/06/2013
57	32 Amp TPN switch wall mount	-ii-	No	6,000	-ii-	-ii-	42468
58	telephone signal point installation	-ii-	No	12,000	-ii-	-ii-	
59	television signal point installations	-ii-	No	12,000	-ii-	-ii-	
60	main distribution board DBI (TYPICAL DBI-DB 3) 630 Amp Always SPN distribution board as MEM (UK) or equivalent standard (MDBG)	-ii-	No	5,000	-ii-	-ii-	
61	Ditto for DBG 320 Amp 4ways TPN	-ii-	No	6,000	-ii-	-ii-	



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Item	Item name	Item group	Unit	Page 13 Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42463	
						27/06/2013	
62 131	Ditto for DBG 400 A Amp 4ways TPN		No	6,000			
63 132	6 ways TPN distrubution board c/w 63A TPN and all outgoing MCBs as MEM	-ii-	No	6,000	-ii-	-ii-	-ii-
64 133	Main distrubution board 1 as 125 Amp, 12 ways TPN distrubution board	-ii-	No	6,000	-ii-	-ii-	-ii-
65 134	Common service distrubution board as 63Amp 12 ways TPN distribution board as MEM (UK)	-ii-	No	6,000	-ii-	-ii-	-ii-
66 135	MAIN DISTRIBUTION BOARD(mdbi) 100 AMP, 12 ways TPN distribution board as MEM (UK)	-ii-	No	6,000	-ii-	-ii-	-ii-
67 136	Common service distribution board (DRCSDB1	-ii-	No	14,000	-ii-	-ii-	-ii-
68 137	MDB3 125 Amp 6 ways TPN distribution board as MEM (UK)	-ii-	No	14,000	-ii-	-ii-	-ii-
69 138	MDB 3 125 Amp 6 ways TPN distribution board as MEM (UK)	-ii-	No	6,000	-ii-	-ii-	-ii-
70 139	3c x 50mm2 PVC/SW/PVC Coper cable from ploe to TANESCO meter	-ii-	No	36,000	-ii-	-ii-	-ii-

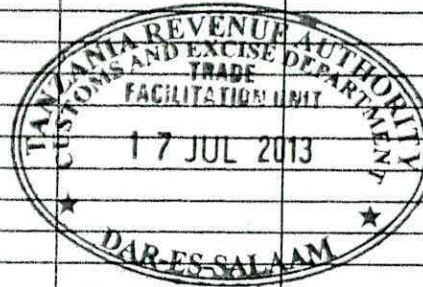
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Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
71	25mm PVC Copper cable for core	-ii-	No	100,000	-ii-	-ii-	-ii-
72	Lighting point wired 1.5mm <sup>2</sup> PVC single core copper cable	-ii-	No	120,000	-ii-	-ii-	-ii-
73	power point wired 2.5mm <sup>2</sup> for core copper cable	-ii-	M	110,000	-ii-	-ii-	-ii-
74	power point ired 6mm <sup>2</sup> for core copper cable	-ii-	M	11,000	-ii-	-ii-	-ii-
75	4c x 25mm <sup>2</sup> PVC/SWA/PVC Copper cable	-ii-	M	123,000	-ii-	-ii-	-ii-



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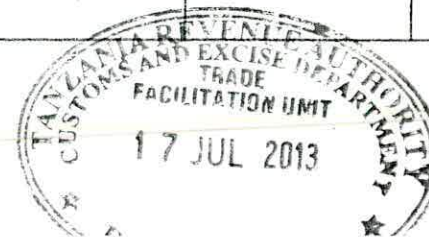
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Item	Item name	Item group	Unit	Page 15 Qty	TIN No. Dated: 121-134-578 20/06/2013	Exemption TIC CERT No 42468 27/06/2013	Exemption
76	4c x 240mm <sup>2</sup> XLPE/SWA/PVC/PVC	-ii-	M	20,000	-ii-	-ii-	-ii-
77	4c x 16mm <sup>2</sup> XLPE/SWA/PVC/PVC	-ii-	M	6,000	-ii-	-ii-	-ii-
78	4c x 16mm <sup>2</sup> XLPE/SWA/PVC/PVC/ CU.100A SWA/PVC/CU/RCCD 100A ISOL with RCCD 63A/30MA	-ii-	M	12,000	-ii-	-ii-	-ii-
79	Exhaust	-ii-	M	3,000	-ii-	-ii-	-ii-
80	Ceiling fan	-ii-	No	<del>2,000</del> 20	-ii-	-ii-	-ii-
81	Water heater	-ii-	No	<del>2,500</del> 10	-ii-	-ii-	-ii-
82	Fire panel bond	FITTING	No	900	-ii-	-ii-	-ii-
83	Fire alarm sump	-ii-	No	1,200	-ii-	-ii-	-ii-
84	Fire breaking glass(call points)	-ii-	No	900	-ii-	-ii-	-ii-
85	Fire extinguisher cylinder	-ii-	No	<del>1,500</del>	-ii-	-ii-	-ii-
86	Single square metal box for above out let	-ii-	No	1395	-ii-	-ii-	-ii-
87	Twin metal box for twins outlets	-ii-	No	26,000	-ii-	-ii-	-ii-
88	Round PVC out let with for out let for lights outlets	-ii-	No	26,000	-ii-	-ii-	-ii-

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Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption	Exemption
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
	<b>ELECTRICAL MATERIALS</b>						
	<u>Earthing Materials</u>	<u>Earthing Materials</u>					
89	Copper Tape	-ii-	M	1,200	-ii-	-ii-	-ii-
90	Copper Tape Saddles	-ii-	Pcs	600	-ii-	-ii-	-ii-
91	Copper Tape Square Clamp Joints	-ii-	Pcs	300	-ii-	-ii-	-ii-
92	Air rod point copper	-ii-	Pcs	300	-ii-	-ii-	-ii-
93	Copper earth rod	-ii-	Pcs	150	-ii-	-ii-	-ii-



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Item	Item name	Item group	Unit	Page 17 Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
94	Copper earth clamp	Earthing Materials	Pcs	130	-ii-	27/06/2013	-ii-
95	Copper earth coupling	-ii-	Pcs	130	-ii-	-ii-	-ii-
96	Copper Spikes	-ii-	Pcs	130	-ii-	-ii-	-ii-
97	Earth test clamp	-ii-	Pcs	100	-ii-	-ii-	-ii-
98	T.V Outlets	-ii-	Pcs	300	-ii-	-ii-	-ii-
99	Flood light 250W	-ii-	pcs	300	-ii-	-ii-	-ii-
	<b>LIGHTING FITTINGS</b>	<b>LIGHTING FITTINGS</b>					
100	100A TPN Switch Fuse	-ii-	Pcs	52,000	-ii-	-ii-	-ii-
101	H.T Metering panel 11KV	-ii-	Pcs	2	-ii-	-ii-	-ii-
102	Ring main unit 11KV	-ii-	Pcs	2	-ii-	-ii-	-ii-
103	L.V Panel, 680A Rating with MCCB	-ii-	Pcs	30	-ii-	-ii-	-ii-
	Incomer	-ii-			-ii-	-ii-	-ii-
104	Check meter panel c/w meter & MCCB's	-ii-	Pcs	2	-ii-	-ii-	-ii-
105	Check meters	-ii-	Pcs	2	-ii-	-ii-	-ii-

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Item	Item name	Item group	Unit	Page 19 Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
117	Elbow	-ii-	No.	50,000	-ii-	27/06/2013	-ii-
118	Equal tee.	-ii-	No.	30,000	-ii-	-ii-	-ii-
119	TPRC green pipe size 37 mm each 6 metres	-ii-	No.	30,000	-ii-	-ii-	-ii-
120	Elbow	-ii-	No.	30,000	-ii-	-ii-	-ii-
121	Equal tee	-ii-	No.	30,000	-ii-	-ii-	-ii-
122	Reduces	-ii-	No.	10,000	-ii-	-ii-	-ii-
123	Copper wire baloon	-ii-	No.	20,000	-ii-	-ii-	-ii-
124	37 mm brass strip valve.	-ii-	No.	5,000	-ii-	-ii-	-ii-

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002060 MATERIAL'S SCHEDULE FOR PROPOSED M/S SINGIDA GRAINS AND OIL MILLS COMPANY LTD.

Item	Item name	Item group	Unit	Page 20 Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
125	Fire control panel 6 ZONE Eurofine range of emergilite as Feur-6	Electrical Material	No	6,000	-ii-		-ii-
126	10 nisation smoke detection as OP6-opt,	-ii-	No	36,000	-ii-	-ii-	-ii-
127	Photo electric heat detectors	-ii-	No	6,000	-ii-	-ii-	-ii-
128	Addressable manual call point	-ii-	No	6,000	-ii-	-ii-	-ii-
129	Electronic sounder with a flashing beacon	-ii-	No	6,000	-ii-	-ii-	-ii-
130	DAZX detector	-ii-	No	36,000	-ii-	-ii-	-ii-
131	4 CORE fire tuff cable	-ii-	M	40,000	-ii-	-ii-	-ii-
132	Speaker for emergency fire evacuation warning sound	-ii-	No	5000	-ii-	-ii-	-ii-
133	PVC trunking for FITC speaker cabling	-ii-	M	10,000	-ii-	-ii-	-ii-
134	20 mm diam, concealed PVC conduits	-ii-	M	10,000	-ii-	-ii-	-ii-

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002060 MATERIALS SCHEDULE FOR PROPOSED M/S SINGIDA GRAINS AND OIL MILLS COMPANY LTD.

Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption	Exemption
					121-134-578 20/06/2013	TIC CERT No 42468 27/06/2013	
135	Co2 4.5 kg cylinders complete	Fitting	Pcs	400	-ii-		-ii-
136	AFFF 4.5 kg cylinder complete	-ii-	Pcs	400	-ii-	-ii-	-ii-
137	DP cylinders completes	-ii-	No	100	-ii-	-ii-	-ii-
138	Pendent Sprinkler type	-ii-	No	400	-ii-	-ii-	-ii-
139	Wall type sprinkler / Cut off type	-ii-	No	400	-ii-	-ii-	-ii-
140	9kg carbondioxide type portable fire	-ii-	No	200	-ii-	-ii-	-ii-
141	Swinging arm type fire hose reel (FHR)	-ii-	No	100	-ii-	-ii-	-ii-

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Item	Item name	Item group	Unit	Page 22 Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578 20/06/2013	TIC CERT No 42468 27/06/2013	
	<b><u>FIRE PROTECTION (CNT'D) FITTINGS AND FIXTURES</u></b>						
	Fire pipes (sprinkler)						
142	25mm diameter pipe	Fitting and Fixture	m	3,500	-ii-	-ii-	-ii-
143	Ditto for 50mm diameter, Ditto	-ii-	m	700	-ii-	-ii-	-ii-
144	Ditto for 32mm diameter, Ditto	-ii-	m	600	-ii-	-ii-	-ii-
145	Ditto for 40mm diameter, Ditto	-ii-	m	600	-ii-	-ii-	-ii-
146	Ditto for 65mm diameter, Ditto	-ii-	m	600	-ii-	-ii-	-ii-
147	Ditto for 80mm diameter, Ditto	-ii-	m	600	-ii-	-ii-	-ii-
148	Ditto for 75mm diameter, Ditto	-ii-	m	600	-ii-	-ii-	-ii-
149	Ditto for 100mm diameter, Ditto	-ii-	m	600	-ii-	-ii-	-ii-
	<b><u>FITTINGS AND ACCESSORIES</u></b>						
150	25mm diameter connector	-ii-	No	1,200	-ii-	-ii-	-ii-
151	Tees	-ii-	No	1,200	-ii-	-ii-	-ii-

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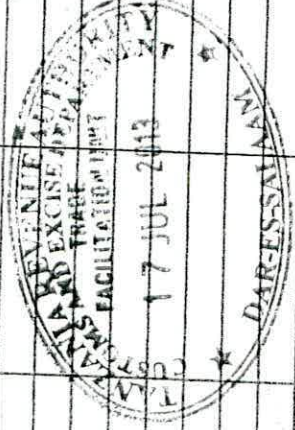
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**FACILITATION UNIT**  
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Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
152	Pumps	-ii-	No	180	-ii-	-ii-	-ii-
153	Gate valves	-ii-	No	15,000	-ii-	-ii-	-ii-
154	Strainer	-ii-	No	3,000	-ii-	-ii-	-ii-
155	Check valve	-ii-	No	3,000	-ii-	-ii-	-ii-

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Item	Item name	item group	Unit	Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
164	1.5KVA Uninterrupted power supply (UPS). APC Make or Equivalent approved	-ii-	No	20	-ii-		-ii-
165	CO2, 4.5kg cylinder complete with mounting brackets	-ii-	No	500	-ii-	-ii-	-ii-
166	AFFF 4,5kg cylinder complete with mounting bracket	-ii-	No	500	-ii-	-ii-	-ii-
	<b>CCTV (SECURITY SYSTEM)</b>						
167	General purpose colour camera as specified by panasonic model no. WV - CP284 or equivalent Approved	-ii-	No	1,000	-ii-		-ii-
168	CCTV Transmission cable panasonic make or approved equivalent. Complete with all associated accessories	-ii-	LM	10,000	-ii-		-ii-
169	CCTV controller as specified by panasonic approved equivalent complete with digital video recorder	-ii-	No	20	-ii-		-ii-
170	Color CCTV Monitor as specified by panasonic mode WV-CM1420 or equivalent approved	-ii-	No	20	-ii-		-ii-

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Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption	Exemption
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
175	Operator console for inquire desk & secretaries	-ii-	No	20	-ii-	-ii-	-ii-
176	Digital hand set	-ii-	No	80	-ii-	-ii-	-ii-
177	Analogue telephone hand set	-ii-	No	1,000	-ii-	-ii-	-ii-
178	Handsets Bathrooms	-ii-	No	850	-ii-	-ii-	-ii-
179	Voltage stabilizer	-ii-	No	20	-ii-	-ii-	-ii-
180	UPS/BACK Upbatteries	-ii-	No	20	-ii-	-ii-	-ii-
181	4PAIR pvc cable	-ii-	mt	30,000	-ii-	-ii-	-ii-
182	Tel single face plate	-ii-	No	1,000	-ii-	-ii-	-ii-
	<b>TV SYSTEM</b>						
183	Modulatar	-ii-	pcs	100	-ii-	-ii-	-ii-
184	RF Amplotm	-ii-	pcs	60	-ii-	-ii-	-ii-
185	Combswitch	-ii-	pcs	60	-ii-	-ii-	-ii-
186	Receive	-ii-	pcs	800	-ii-	-ii-	-ii-
187	Decods	-ii-	pcs	800	-ii-	-ii-	-ii-
188	Dish	-ii-	pcs	40	-ii-	-ii-	-ii-
189	Dish 90cm	-ii-	pcs	40	-ii-	-ii-	-ii-
190	LNBF CB and (single solution)	-ii-	pcs	40	-ii-	-ii-	-ii-
191	LNBF Bend	-ii-	pcs	40	-ii-	-ii-	-ii-
192	Multisuntel	-ii-	pcs	100	-ii-	-ii-	-ii-
193	Installation mertarol PV, Content	-ii-	lot	20	-ii-	-ii-	-ii-
194	RCC thrisheld cable 90%BC	-ii-	mt	45,000	-ii-	-ii-	-ii-
195	TV outlet & box	-ii-	pcs	1,000	-ii-	-ii-	-ii-

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Item	Item name	Item group	Unit	Page 28	TIN No. Dated:	Exemption Reference	Exemption Date
				Qty			
					121-134-578	TIC CERT No	
					20/06/2013	42468	
	<b>DATA (BACK OFFICE/ MEETING ROOMS/SHOPS)</b>					27/06/2013	
196	Supply, Install, test and commission the following	-ii-	No		-ii-	-ii-	-ii-
197	Dual Rj 45 wall face plate outlet modules	-ii-	No	2,000	-ii-	-ii-	-ii-
198	24 port Rj 45 panel cat 6 for data	-ii-	No	1,000	-ii-	-ii-	-ii-
199	24 port Rj 45 cisco switch cat 6 WSC 2960 -24 -S	-ii-	No	1,000	-ii-	-ii-	-ii-
200	42U Data and Voice floor standard cabinet with 2 heart extract fans and 6 ways power distribution unit (PDU)	-ii-	No	40	-ii-	-ii-	
201	1m Rj 45 patch code	-ii-	No	4,000	-ii-	-ii-	-ii-
202	3m Rj 45 patch code	-ii-	No	4,000	-ii-	-ii-	-ii-
203	UTP CABLE, CAT 6 Include all necessary accessories	-ii-	No	31,500	-ii-	-ii-	-ii-
204	Patch guide (cable Organizer)	-ii-	No	1,000	-ii-	-ii-	-ii-
	<b>PUBLIC ADDRESS SYSTEM</b>						
205	Ceiling speaker	-ii-	pcs	2,000	-ii-	-ii-	-ii-
206	Amplifier	-ii-	pcs	60	-ii-	-ii-	-ii-
207	Mixer 16ch	-ii-	pcs	20	-ii-	-ii-	-ii-
208	Call Station	-ii-	pcs	20	-ii-	-ii-	-ii-
209	Speaker cable	-ii-	mts	5000	-ii-	-ii-	-ii-

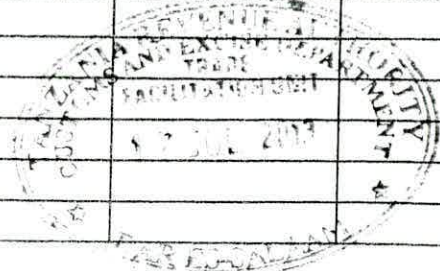
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Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption	Exemption
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
210	25 inch conduct for voice & data	-ii-	LM	20,000	-ii-	-ii-	-ii-
211	150 X 50PVC TRUNKING for voice & data TOTAL for conduct & TRUNKING for voice & data	-ii-	LM	15,000	-ii-	-ii-	-ii-
	<b>VEHICLES:</b>						
1	Pick up 2.5 TONN	-ii-	No	4	-ii-	-ii-	-ii-
2	Pick up 2 TONN	-ii-	No	4	-ii-	-ii-	-ii-
3	Truck - Semi - Trail	-ii-	No	10	-ii-	-ii-	-ii-
4	8 TONN Truck	-ii-	No	10	-ii-	-ii-	-ii-
5	Fuso 3 TONN	-ii-	No	20	-ii-	-ii-	-ii-
6	Canter 3.5 TONN	-ii-	No	10	-ii-	-ii-	-ii-
7	Truck/ Trailer	-ii-	No	15	-ii-	-ii-	-ii-
8	DUMP Truck	-ii-	No	4	-ii-	-ii-	-ii-
9	Semi Trailer Truck	-ii-	No	4	-ii-	-ii-	-ii-
10	Pick-Up	-ii-	No	20	-ii-	-ii-	-ii-



002060 PREPARE BY  
 QS NZIKORUHALE BVF  
 PRINCIPAL QS

002060  
 CHECKED AND APPROVED BY  
 QS NZIKORUHALE BVF  
 PRINCIPAL QS

Item	Item name	Item group	Unit	Page: 30 Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
<b>PLANT, MACHINERY &amp; EQUIPMENTS.</b>							
1	Computer & Accessories	-ii-	Sets	25	-ii-	-ii-	-ii-
2	Laptop	-ii-	Pcs	10	-ii-	-ii-	-ii-
3	Heavy duty photocopy	-ii-	Pcs	4	-ii-	-ii-	-ii-
4	medium size photocopier	-ii-	Pcs	3	-ii-	-ii-	-ii-
	Printers (Heavy Duty)	-ii-	Pcs	4	-ii-	-ii-	-ii-
	Printers (Ordinary)	-ii-	Pcs	10	-ii-	-ii-	-ii-
	Fax machines	-ii-	Pcs	5	-ii-	-ii-	-ii-
	Scanner	-ii-	Pcs	5	-ii-	-ii-	-ii-
	Binding Machine	-ii-	Pcs	4	-ii-	-ii-	-ii-
	Printing unit equipment	-ii-	Sets	2	-ii-	-ii-	-ii-
	Fire proof safe	-ii-	Pcs	5	-ii-	-ii-	-ii-
	Expeller complete with inter Gear Box, Chambers, puller, Stands foundation Bolts, jali V Belt, Spanners, covers motors Starter and switches.	-ii-	Sets	3	-ii-	-ii-	-ii-
	Worm set with Centre, cone & Hopper rings; cone bush & cone	-ii-	Sets	24	-ii-	-ii-	-ii-
	Side bars with screw	-ii-	Sets	54	-ii-	-ii-	-ii-
	Gage bars	-ii-	Sets	60	-ii-	-ii-	-ii-
	Gear and Pinion	-ii-	Sets	62	-ii-	-ii-	-ii-
	Tie Rods with nuts	-ii-	Pcs	762	-ii-	-ii-	-ii-
	Bearings	-ii-	Pcs	6542	-ii-	-ii-	-ii-

*Approved*



002060 PREPARE BY  
QS NAIKORUHALE BVF  
PRINCIPAL QS

CHECKED AND APPROVED BY  
QS NAIKORUHALE BVF

PRINCIPAL QS

Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption	Exemption
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
205	Electrical installation equipments	-ii-	Sets	6	-ii-	-ii-	-ii-
214	Qs Serise Rotary container washer	-ii-	Sets	6	-ii-	-ii-	-ii-
215	QHS Oil Mixer	-ii-	Sets	12	-ii-	-ii-	-ii-
216	FBZ Program - Controlled Automatic Scanner	-ii-	Sets	6	-ii-	-ii-	-ii-
217	Automatic Cover Pressing machine	-ii-	Sets	6	-ii-	-ii-	-ii-
218	SNYG Package Filling Machine	-ii-	Sets	6	-ii-	-ii-	-ii-
219	MC300 Warming TIN machine	-ii-	Sets	12	-ii-	-ii-	-ii-
220	PULL Lid & scrub Barrel Machine	-ii-	Sets	24	-ii-	-ii-	-ii-
221	Purifier	-ii-	Sets	24	-ii-	-ii-	-ii-
222	ZRP 4 Filter	-ii-	Pcs	720	-ii-	-ii-	-ii-
223	Cooling and Heating Device	-ii-	Sets	6	-ii-	-ii-	-ii-
224	Steam Sterilizing pot	-ii-	Pcs	12	-ii-	-ii-	-ii-
225	Generator	-ii-	Pcs	4	-ii-	-ii-	-ii-
226	Folk Lift	-ii-	Pcs	6	-ii-	-ii-	-ii-
227	Grain Milling Machines No. 100	-ii-	Sets	24	-ii-	-ii-	-ii-
228	Grain Haller - 3 Roller	-ii-	Sets	24	-ii-	-ii-	-ii-

*[Handwritten signature]*

002060 PREPARED BY  
 QS NZIKORUHALE BVF  
 PRINCIPAL QS

*[Handwritten signature]*



002060  
 CHECKED AND APPROVED BY  
 QS NZIKORUHALE BVF  
 PRINCIPAL QS

Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
<b>FURNITURE &amp; FITTINGS LIST.</b>							
	Table Executive	-ii-	pcs	20	-ii-	-ii-	-ii-
	Table (office)	-ii-	pcs	25	-ii-	-ii-	-ii-
	Chairs (Ordinary)	-ii-	pcs	40	-ii-	-ii-	-ii-
	Chairs (Executive)	-ii-	pcs	25	-ii-	-ii-	-ii-
	Office Chair	-ii-	pcs	50	-ii-	-ii-	-ii-
	Conference Table	-ii-	pcs	6	-ii-	-ii-	-ii-
	Conference Chairs	-ii-	pcs	40	-ii-	-ii-	-ii-
	8pcs sofa set	-ii-	pcs	4	-ii-	-ii-	-ii-
	Cofee Tables	-ii-	pcs	8	-ii-	-ii-	-ii-
	Capets 8" x 6"	-ii-	pcs	8	-ii-	-ii-	-ii-
	Capets 40" x 20"	-ii-	pcs	2	-ii-	-ii-	-ii-
	Filling cabinet (Steel)	-ii-	pcs	20	-ii-	-ii-	-ii-
	TV Sets 40"	-ii-	Sets	10	-ii-	-ii-	-ii-
	Refregerators	-ii-	Sets	10	-ii-	-ii-	-ii-
	Deep freezers (large)	-ii-	Sets	5	-ii-	-ii-	-ii-

*[Handwritten signature]*

002060 PREPARED BY  
 QS NZIKORUHALE BVF  
 PRINCIPAL QS

002060  
 CHECKED AND APPROVED BY  
 QS NZIKORUHALE BVF

PRINCIPAL

002060 MATERIAL'S SCHEDULE FOR PROPOSED M/S SINGIDA GRAINS AND OIL MILLS COMPANY LTD.

Item	Item name	Item group	Unit	Qty	TIN No. Dated:	Exemption Reference	Exemption Date
					121-134-578	TIC CERT No	
					20/06/2013	42468	
						27/06/2013	
<b>PLANT, MACHINERY &amp; EQUIPMENTS.</b>							
1	Computer & Accessories	-ii-	Sets	25	-ii-	-ii-	-ii-
2	Laptop	-ii-	Pcs	10	-ii-	-ii-	-ii-
3	Heavy duty photocopy	-ii-	Pcs	4	-ii-	-ii-	-ii-
4	medium size photocopier	-ii-	Pcs	3	-ii-	-ii-	-ii-
	Printers (Heavy Duty)	-ii-	Pcs	4	-ii-	-ii-	-ii-
	Printers (Ordinary)	-ii-	Pcs	10	-ii-	-ii-	-ii-
	Fax machines	-ii-	Pcs	5	-ii-	-ii-	-ii-
	Scanner	-ii-	Pcs	5	-ii-	-ii-	-ii-
	Binding Machine	-ii-	Pcs	4	-ii-	-ii-	-ii-
	Printing unit equipment	-ii-	Sets	2	-ii-	-ii-	-ii-
	Fire proof safe	-ii-	Pcs	5	-ii-	-ii-	-ii-
	Expeller complete with inter Gear Box, Chambers, puller, Stands foundation Bolts, jali V Belt, Spanners, covers motors Starter and switches.	-ii-	Sets	3	-ii-	-ii-	-ii-
	Worm set with Centre, cone & Hopper rings; cone bush & cone	-ii-	Sets	24	-ii-	-ii-	-ii-
	Side bars with screw	-ii-	Sets	54	-ii-	-ii-	-ii-
	Gage bars	-ii-	Sets	60	-ii-	-ii-	-ii-
	Gear and Pinion	-ii-	Sets	62	-ii-	-ii-	-ii-
	Tie Rods with nuts	-ii-	Pcs	762	-ii-	-ii-	-ii-
	Bearings	-ii-	Pcs	6542	-ii-	-ii-	-ii-

*Approved*



002060 PREPARED BY  
QS NZIKORUHALE BVT  
PRINCIPAL QS

CHECKED AND APPROVED BY  
QS NZIKORUHALE BVT

*[Handwritten Signature]*  
02/7/2013



00220039

THE UNITED REPUBLIC OF TANZANIA

Executive Director  
Tanzania Investment Centre

# Certificate of Incentives

(Section 17 of the Tanzania Investment Act, 1997)

No: 042468

**This is to certify that**

SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED

of address P.O. BOX 302

SINGIDA

has been granted a Certificate of Incentives to invest in a new, ~~rehabilitation/expansion~~  
~~or extension of the~~ enterprise known as

SINGIDA GRAINS OIL MILLS COMPANY LIMITED

Which is located at PLOT NO. 19 & 20 UTEMINI, SINGIDA URBAN

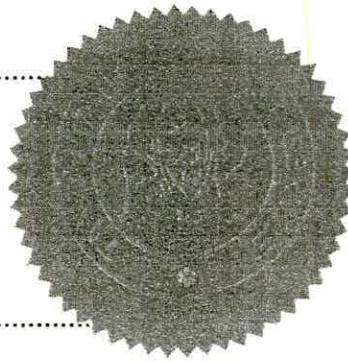
SINGIDA

Further particulars required by Section 17 of the Tanzania Investment Act are set out overleaf.

*[Handwritten Signature]*

Executive Director

Tanzania Investment Centre  
P.O. Box 938, Dar es Salaam



Dated 27TH JUNE 2013

This Certificate is issued in accordance with the provisions of Section 17 of the Tanzania Investment Act, 1997 and subject to the conditions prescribed under item 14 and 15 hereafter:—

- | 1. | Shareholders     | Nationality | Shareholding (%) |
|----|------------------|-------------|------------------|
|    | Omary Ally Omary | Tanzanian   | 20               |
|    | Aziz Ally Omary  | Tanzanian   | 20               |
|    | Halid Ally Omary | Tanzanian   | 60               |
2. Proposed Activities: To establish project for Agro Processing Plant
3. Sector: Manufacturing Subsector: Agro-Processing (Grain/Cereals and Oil Mealing)
4. Investment cost: Foreign ..... Local USD 4.592m. Total USD 4.592m.
5. Project Financing: Equity USD 1,837m. Loans USD 2,755m. Total USD 4,592m.
6. Source, terms and conditions of loan.....
7. Assets to be invested:
- | Capital items: | Foreign | Local              | Total             |
|----------------|---------|--------------------|-------------------|
|                | -       | <u>USD 4.592m.</u> | <u>USD 4.592m</u> |
8. Technology Agreement ..... None
9. Date of TIC Registration: ..... 18th June 2013
10. Implementation period ..... June 2013 - May 2016
11. Operative date..... June 2016
12. Investment Incentive Grade: As defined in part III Section 19 (1), (2) and Section 20 of the Tanzania Investment Act, 1997  
 (i) Applicable Import Duty ..... And VAT as per Customs Tariff Act, 1976 & VAT Act, 1997  
 (ii) Applicable with-holding Tax ..... As per Income Tax Act, 2004 (as amended)  
 (iii) Eligibility of Capital Allowances ..... As per Income Tax Act, 2004 (as amended)
13. Protection of Investment, Arbitration and Transfer of Foreign Currency: as defined in part III Section 21, 22 and 23 of the Act.
14. Conditions attached to this Certificate of Incentives  
 (i) Date of Commencement of investment has to be notified to the Centre.  
 (ii) Certificate not to be transferred, assigned or amended  
 (iii) Failure to commence implementation within two years invalidates Certificate  
 (iv) Failure to operate investment must be notified to the Centre  
 (v) Changes in shareholding, project activities and level of invested capital must be notified to the centre
15. Additional conditions attached to Certificate  
Finished goods are not allowed under this Certificate

Signed   
 Executive Director



# TANZANIA REVENUE AUTHORITY

✓ TRA/CE/C/P.2018/

17 July 2013

Managing Director,  
Singida Grains Oil Mills Company Limited,  
P. O. Box 302,  
Singida.

Dear Sir,

**RE: DUTY AND VAT EXEMPTION ON CAPITAL GOODS VIDE CERTIFICATE OF INCENTIVES NO. 042468 OF 12TH JULY 2013 AND TIN 121-134-578**

Reference is made to your letter dated 05<sup>th</sup> July 2013 as supported by the letter ref. TICC/PP.10/042468/6 of 12<sup>th</sup> July 2013 from Tanzania Investment Centre regarding the captioned subject.

We hereby confirm and approve a list of items herewith attached as capital/deemed goods for establishment and facilitation of the project with the certificate of incentives mentioned above. However, it should be noted that items therein cancelled could not be approved because they are not among items that eligible for exemption under the project, and the age of the approved motor vehicles at the time of importation should be within the limit specified in the law.

The approved deemed capital items will be exempted from import duty to the tune of 90% of the amount of duty to which the goods would otherwise be liable and VAT will be relieved to the tune of 45% of the amount payable. You will however be required to complete VAT form 224 and submit the same to the Commissioner for Customs and Excise for all imported items and to the Commissioner for Domestic Revenue for locally procured items for approval before clearance.

Sincerely yours,

Said Athumani

**For: COMMISSIONER FOR CUSTOMS AND EXCISE**

GK  
c.c. Manager-Regional Manager Singida  
c.c. Manager- Customs Service Centre  
c.c. Manager – Tax Exemption  
c.c. Executive Director,  
Tanzania Investment Centre,  
Dar es salaam

**ISO 9001 : 2008 Certified**

**CUSTOMS & EXCISE DEPARTMENT**

Sokoine Drive, P.O. Box 9053, Dar es Salaam, Tanzania

Tel: +255-22-2117765, or 255-22-2127783/4/6/8 Fax: +255 22 2138878/2135193

CTIN.: 1545614

ISO 9001 : 2008 Certified



# TANZANIA REVENUE AUTHORITY

CERTIFICATE OF REGISTRATION

FOR

TAXPAYER IDENTIFICATION NUMBER (TIN)

(ISSUED UNDER SECTION 133 OF THE INCOME TAX ACT NO. 11 OF 2004)

**THIS IS TO CERTIFY THAT**

SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED

has been registered with the Tanzania Revenue  
Authority and assigned the Taxpayer  
Identification Number

121-134-578

with effect from 20/06/2013

P. N. Kassera

OFFICIAL SEAL

COMMISSIONER FOR DOMESTIC REVENUE

NOTE: THE REQUIREMENTS UNDER WHICH THIS CERTIFICATE IS ISSUED ARE STATED OVERLEAF

17

# SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED

P.o. Box 302, Singida

Thursday, 20<sup>th</sup> October, 2016

Executive Director,  
Tanzania Investment Centre (TIC),  
No. 8 & 9 Shaaban Robert Street,  
P.O. Box 938,  
DAR ES SALAAM



Dear Sir/Madame,

**REF: APPLICATION FOR THE EXTENSION ON THE CERTIFICATE  
OF INCENTIVES**

Please refer to the heading above.

We have the honour to submit our **request for the Extension on our Certificate of Incentives for two (2) more years** to enable us accomplish our investments plans for undertaking Agro Processing Plant (Edible Oil Refinery) at both of our sites at Utemini, Sindida Municipal Council, Singida and Kisongo Area, Arusha District Council, Arusha Region, so as to enable us accomplish outstanding project activities including the construction of the intended Kisongo plant.

Attached herewith please find our Extension Plan, an Origin Expired Certificate of Incentives, TIN and Copy of the Exemption List Approval for your necessary reference and record.

Yours sincerely

A handwritten signature in black ink that reads "Khalid Ally Omary".

KHALID ALLY OMARY  
MANAGING DIRECTOR

CTIN.: 1545614

ISO 9001 : 2008 Certified



# TANZANIA REVENUE AUTHORITY

## CERTIFICATE OF REGISTRATION FOR TAXPAYER IDENTIFICATION NUMBER (TIN)

(ISSUED UNDER SECTION 133 OF THE INCOME TAX ACT NO. 11 OF 2004)


### THIS IS TO CERTIFY THAT

SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED

has been registered with the Tanzania Revenue  
Authority and assigned the Taxpayer  
Identification Number

121-134-578

with effect from 20/06/2013



P. N. Kassera

OFFICIAL SEAL

COMMISSIONER FOR DOMESTIC REVENUE

NOTE: THE REQUIREMENTS UNDER WHICH THIS CERTIFICATE IS ISSUED ARE STATED OVERLEAF



THE UNITED REPUBLIC OF TANZANIA

0222946

# Certificate of Incentives

(Section 17 of the Tanzania Investment Act, 1997)

THIS CERTIFICATE REPLACE/  
EXTENDS THE PREVIOUS ONE  
NO. 042468 ISSUED ON  
27/06/2013 *cujudan*

AMENDMENT SECTION 10 & 11  
HAVE BEEN EFFECTED

No: 042468

*cujudan*

## This is to certify that

.....  
SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED  
.....

of address..... P.O. BOX 302

.....  
SINGIDA  
.....

has been granted a Certificate of Incentives to invest in a new, ~~rehabilitation/ expansion~~  
~~XXXXXX~~ of the enterprise known as

.....  
SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED  
.....

Which is located at..... PLOT NO. 19 & 20 UTEMINI SINGIDA URBAN

.....  
SINGIDA  
.....

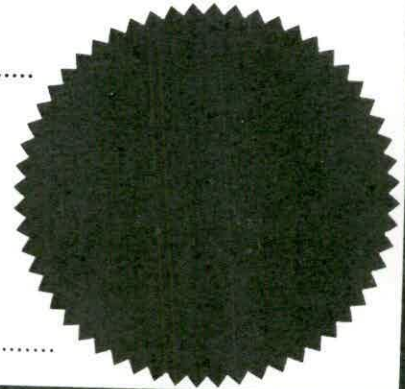
Further particulars required by Section 17 of the Tanzania Investment Act are set out overleaf.

*cujudan*

.....  
Ag. Executive Director

Tanzania Investment Centre  
P.O.Box 938, Dar es Salaam

Dated..... 18TH JANUARY 2017



This Certificate is issued in accordance with the provisions of Section 17 of the Tanzania Investment Act, 1997 and subject to the conditions prescribed under item 14 and 15 hereafter:-

1. Shareholders
 

	Nationality	Shareholding (%)
<b>Omary Ally Omary</b> .....	<b>Tanzanian</b> .....	<b>20</b> .....
<b>Aziz Ally Omary</b> .....	<b>Tanzanian</b> .....	<b>20</b> .....
<b>Halid Ally Omary</b> .....	<b>Tanzanian</b> .....	<b>60</b> .....
  
2. Proposed Activities: **To Establish Project for Agro Processing Plant** .....
  
3. Sector: **Manufacturing** ..... Subsector: **Agro-Processing (Grain/Cereals and Oil Mealing)** .....
  
4. Investment cost: Foreign **-** ..... Local **USD 4.592m.** ..... Total **USD 4.592m.** .....
  
5. Project Financing:
 

Equity <b>USD 1.873m.</b> .....	Loans <b>USD 2.755m.</b> .....	Total <b>USD 4.592m.</b> .....
---------------------------------	--------------------------------	--------------------------------
  
6. Source, terms and conditions of loan.....
  
7. Assets to be invested:
 

	Foreign	Local	Total
Capital items:	<b>-</b> .....	<b>USD 4.592m.</b> .....	<b>USD 4.592m.</b> .....
  
8. Technology Agreement ..... **None** .....
  
9. Date of TIC Registration: ..... **18th June 2013** .....
  
10. Implementation period ..... **June 2013 - May 2017** .....
  
11. Operative date..... **June 2017** .....
  
12. Investment Incentive Grade: As defined in part III Section 19(1), (2) and Section 20 of the Tanzania Investment Act, 1997
  - (i) Applicable Import Duty **And VAT as per Customs Tariff Act, 1976 & VAT Act, As per Income Tax Act, 2004 (as amended)** .....
  - (ii) Applicable with-holding Tax .....
  - (iii) Eligibility of Capital Allowances **As per Income Tax Act, 2004 (as amended)** .....
  
13. Protection of Investment, Arbitration and Transfer of Foreign Currency: as defined in part III Section 21, 22 and 23 of the Act.
  
14. Conditions attached to this Certificate of Incentives
  - (i) Date of Commencement of investment has to be notified to the Centre.
  - (ii) Certificate not to be transferred, assigned or ammended
  - (iii) Failure to commence implementation within two years invalidates Certificate
  - (iv) Failure to operate investment must be notified to the Centre
  - (v) Changes in shareholding, project activities and level of invested capital must be notified to the Centre
  
15. Additional conditions attached to Certificate
 

**Finished Goods are Not Allowed Under This Certificate** .....

Signed  .....

Ag. Executive Director

This Certificate is issued in accordance with the provisions of Section 17 of the Tanzania Investment Act, and subject to the conditions prescribed under item 14 and 15 hereafter:—

1. Shareholders
 

	Nationality	Shareholding (%)
<u>Omary Ally Omary</u>	<u>Tanzanian</u>	<u>20</u>
<u>Aziz Ally Omary</u>	<u>Tanzanian</u>	<u>20</u>
<u>Halid Ally Omary</u>	<u>Tanzanian</u>	<u>60</u>
  
2. Proposed Activities : To establish project for Agro Processing Plant
  
3. Sector: Manufacturing Subsector Agro-Processing (Grain/Cereals and Oil Mealing)
  
4. Investment cost: Foreign ..... Local USD 4.592m. Total USD 4.592m.
  
5. Project Financing:
 

Equity <u>USD 1.837m.</u>	Loans <u>USD 2.755m.</u>	Total <u>USD 4.592m.</u>
---------------------------	--------------------------	--------------------------
  
6. Source, terms and conditions of loan.....
  
7. Assets to be invested:
 

Capital items:	Foreign	Local		Total
	-	<u>USD 4.592m.</u>		<u>USD 4.592m</u>
  
8. Technology Agreement ..... None
  
9. Date of TIC Registration: ..... 18th June 2013
  
10. Implementation period ..... June 2013 - May 2016 *May 2017*
  
11. Operative date..... June 2016 *June 2017*
  
12. Investment Incentive Grade: As defined in part III Section 19 (1), (2) and Section 20 of the Tanzania Investment Act, 1997
  - (i) Applicable Import Duty And VAT as per Customs Tariff Act, 1976 & VAT Act, 1997
  - (ii) Applicable with-holding Tax ..... As per Income Tax Act, 2004 (as amended)
  - (iii) Eligibility of Capital Allowances ..... As per Income Tax Act, 2004 (as amended)
  
13. Protection of Investment, Arbitration and Transfer of Foreign Currency: as defined in part III Section 21, 22 and 23 of the Act.
  
14. Conditions attached to this Certificate of Incentives
  - (i) Date of Commencement of investment has to be notified to the Centre.
  - (ii) Certificate not to be transferred, assigned or amended
  - (iii) Failure to commence implementation within two years invalidates Certificate
  - (iv) Failure to operate investment must be notified to the Centre
  - (v) Changes in shareholding, project activities and level of invested capital must be notified to the centre
  
15. Additional conditions attached to Certificate
 

Finished goods are not allowed under this Certificate

Signed   
Executive Director



00220039

THE UNITED REPUBLIC OF TANZANIA

# Certificate of Incentives

(Section 17 of the Tanzania Investment Act, 1997)

No: 042468

## This is to certify that

SINGIDA GRAINS AND OIL MILLS COMPANY LIMITED

of address P.O. BOX 302

SINGIDA

has been granted a Certificate of Incentives to invest in a new, ~~rehabilitation/extension~~  
~~or equity of the~~ enterprise known as

SINGIDA GRAINS OIL MILLS COMPANY LIMITED

Which is located at PLOT NO. 19 & 20 UTEMINI, SINGIDA URBAN

SINGIDA

Further particulars required by Section 17 of the Tanzania Investment Act are set out overleaf.

Executive Director

Tanzania Investment Centre  
P.O. Box 938, Dar es Salaam

Dated 27TH JUNE 2013

