

# Hotait Group Limited

## DAR ES SALAAM

### PROGRESS REPORT

(Information required for the project's progress report after every six months)

#### 1. Planned Activities for the period

For the coming period we plan to venture into the transporting of heavy machinery by buying two low beds and two horses.

#### 2. Achievements made on the project implementation to date:

We have cemented our base in Dar es Salaam and established a wide network with many of the players in the transport sector and its suppliers and customers.

We have also set up the yard, with the related workshop and go-downs as well as offices and stores which are essential to our daily operations.

Additionally, we have installed equipment for the service of heavy Duty Lorries which can be used by us as well as other transporters.

#### 3. Provide updated information on the following aspects:

S/No.	Information	Description	Current Project Status
1.	Shareholder's Information	Current Shareholders names, nationality and percentage of ownership	Ali Haidar Hotait 45% ; Hamze Haidar Hotait 50% ; Ahmad Nabil Hotait 5%.
2.	Company Communication Information	Email address Mobile Number Land Line Telephone No. Physical Address (Plot No., Block No, Street, District and Region	<u>Hamze@hotaitgrouptz.com</u> <u>+255 655 668071</u>  <u>Kilwa Road, Plot #6A, kurasini,</u> <u>Dar es Salaam</u>
3.	Contact Person	Name Position Communication Details (Email, Mobile and Telephone)	Hamze Hotait Director Tel: +255 655 668071
4.	Incorporation	Certificate of Incorporation No.	113725

5.	TIN information	TIN Certificate No.	127-242-658
6.	Project Objective	Project Core Activity	Transport and Service
7.	Capacity	Project Capacity per Year	
8.	Direct Employment	Foreign - Men	2
		Foreign - Women	0
		Local - Men	5
		Local - Women	2
9.	Indirect Employment	Estimated Total No. Type/areas of Indirect Employment	20

#### 4. Project Financial Expenditure to date:

	Foreign (USD)	Local (USD)	TOTAL (USD)
Land and Buildings	-	40,000.00	40,000.00
Plant and Machinery	194,000.00		194,000.00
Vehicles/Aircrafts	16,000.00	16,086.96	32,086.96
Furniture	20,000.00		20,000.00
Office Equipment		3,000.00	3,000.00
Insurance Cover		1,304.35	1,304.35
Pre-operational Expenses	104,340.00		104,340.00
Working Sub-Total Capital			-
<b>GRAND TOTAL</b>	<b>334,340.00</b>	<b>60,391.31</b>	<b>394,731.31</b>

#### 5. Project Financing

	Amount (USD)	Source Country
Local Equity	0	Tanzania
Local Loans	0	Tanzania
Foreign Equity	334,340.00	lebanon
Foreign Loans	0	
<b>Total Investment</b>	<b>334,340.00</b>	

#### 6. Problems and Solution

The main issues that we had since we started in Tanzania were:

- The depreciation of the Tanzanian shilling against the dollar.
- The global slowdown which caused a decrease in trade, therefore a decrease in cargo through Dar Port. The transport business became less lucrative than before.

- Changed in exemptions regulations such as the 45% VAT exemption for companies registered with TIC, which meant some items needed for our plan which were exempted before had to incur more costs. That increased our import costs.

With these changes, we had to reduce of expansion plans and cut costs in order to survive. Now that things are more stable. We plan to go ahead.

## 7. **Future Plans**

For the coming two years, we plan to capitalize on the fact that there are so many construction projects taking place in Tanzania such as the SGR project, JNHHP project at Rufuji, and the numerous road constructions all over Tanzania to invest in the loaders of transportation of heavy duty equipment.

We have established good relationships with construction and mining companies which will be key to securing deals to transport machinery all around Tanzania.



