

Introduction:

Basf Tanzania has changed its name to MB Construction Chemicals Solutions Tanzania Limited. However legal entity remains same with same VRN,TIN, employees, assets

MB Construction Chemicals Solutions Tanzania Limited is part of the large global MasterBuilders group of companies. It seeks to Increase production of Construction Chemicals in the year 2021 by 30%.

Under the global umbrella brand Master Builders Solutions, we offer advanced chemical solutions for the construction, maintenance, repair and renovation of structures. The brand is built on more than 100 years of experience in the construction industry. Our comprehensive portfolio encompasses concrete admixtures, cement additives, chemical solutions for underground construction, waterproofing systems, sealants, concrete repair & protection systems, performance grouts, and performance flooring systems. To solve our customers' specific construction challenges from conception through to completion of a project, we draw on our specialist know-how, regional expertise and the experience gained in countless constructions projects worldwide. We leverage global technologies, and our in-depth knowledge of local building needs to develop innovations that help make our customers more successful and drive sustainable construction. We operate production sites and sales offices in more than 60 countries, Tanzania being one of them.

MB Construction Chemicals Solutions Tanzania Ltd,

Plot No.334, Block C5, Mbezi Beach-Jogoo, Ind. Area, Bagamoyo Rd
P.o. Box 23333, Oysterbay, Dar Es Salaam, Tanzania
Phone 255 699 783 910/912 / +255 769 777 372

**Directors: Henry Mulima (Managing)
Loic Munia**

Registration No: 119564

TIN No: 120-008-861

VAT No: 40-027026-O

<https://www.mbcc-group.com>

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Planned Activities for 2021.

1. Increase Sales- After successful 2020, we plan to increase our 2021 sales by 30%. With a strong growth in East Africa market, we intend to grow our exports to attract more foreign currency. We are currently supply among many New Bugesera Airport Rwanda, Dam in Burundi , Salender Bridge, Tanzania Railway.
2. Human Resource- Employ 3 more Tanzania citizens in sales, technical and Finance.
3. Increase and partner with more distributors and product availability.
4. Marketing – Participate and fund Engineers Exhibitions.
5. Train technical employees on new specialty chemicals technologies and manufacturing -Waterproofing, Concrete, coatings, polymers

Achievements

- » MB Construction Chemicals Solutions Tanzania limited is a market leader in manufacturing of Liquid admixture, Cementitious, waterproofing technologies and powder technologies.
- » Is continuously developing local human resource and capacity.
- » MB construction has been on continuous growth in sales volume and profit. With 2020 being a breakthrough year of TZS 7Billion sales. A significant growth more than 30% from previous year.

Products/Technology	% Technology 2020 achieved growth
Liquid Admixture (MasterGlenium, MasterRheobuild, etc.)	40%
Cementitious and coating polymers	20%
Waterproofing technology	35%
Others	5%

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Achievements continued;

- Our exports of construction chemicals to the region namely Kenya, Uganda, Rwanda, Burundi has also grown tremendously.
- Investment-We have also invested state of the art powder plant manufacturing products of German technologies at Mbezi -Jogoo, off Bagamoyo Road. The Plant is running very well at more than 50% capacity
- Employment and Talent development-MB Construction chemicals is 90% staff local with one foreign Technical Director. Of five senior management team, four are Tanzania Citizens.
- Employed local Purchasing officer who has good knowledge of handling of export and imports. In addition, employed good operations supervisor with excellent execution of good manufacturing procedures.
- All our raw materials are registered with GCLA.
- Powder plant installation completed and running successful – Currently launched 15 brands in the market.
- Installed and launched state of the art construction and chemical lab laboratory

S/NO	INFORMATION	DESCRIPTION	Current project Status
1	Shareholder's information	The company has 2 share holders. It is 100% foreign owned.	MasterBuilders Solutions Nederland- B.V - Shares(99%)
		Shareholders Nationality German	Basf Construction Solutions GmbH - shares(1%)
2	Company Communication information	Email address	Henry.mulima@mail.mbcc-group.com
		Mobile Number	0769777372
		Land line telephone	0699783910
		Physical address	Plot no. 334, Block C5, Mbezi Jogoo, Ind. Area Bagamoyo Road
3.	Contact Person	Name	Henry Mulima
		Position	Technical Director
		Email	Henry.Mulima@mail.mbcc-group.com
		Mobile	0769777372
4	Incorporation	Certificate of Incorporation No.	119564
5	TIN	TIN CertificateNo.	128008861
6	Project objective	Project Core activity	Manufacturing construction chemicals
7	Capacity	10,000,000 Tons/year	10,000,000 Tons per annum
8	Direct employment	Foreign -Men	1
		Foreign-Women	0
		Local-Men	8
		Local-Women	3
9	Indirect employment	Estimated Total No.	9
		Type, areas of indirect employment	Indirect jobs- Security, Cleaning,loaders

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Project Financial Expenditure To date(USD)

	Foreign (USD)	Local(USD)	Total(USD)
Land and Buildings			
Plant and Machinery	1,121,525	733,923	1 855 488
Vehicles/Aircrafts		182,879	182,879
Furniture		57,477	57,477
Office equipment		35,093	35,093
Insurance Cover		100,000	
Pre-operational expenses	20,000	50,000	70,000
Working Sub-total			
Grand Total			2,200,937

Project Financing

The project is financed by both foreign equity and equity loan of one year repayment period. The loan repayment is on course and expected to be complete June 2021.

Project Financing

	Amount(USD)	Source Country
Local Equity		
Local Loans		
Foreign Equity	3,613,317	Germany
Foreign Loans	1,200,000	Germany
Total Investment	4,813,317	

Problem and Solution;

None at the moment

Future plans:

To install a liquid chemical plant at Mbezi Jogoo by December – Budget planning ongoing. Initiate cooperate Social responsibility in environment, training of Engineers

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Recommendations and other comments;

Tanzania remains a good place for manufacturing and access to regional markets -Both East Africa and SADC.

Availability of good workforce is good for manufacturing hence MB Construction Chemicals Solutions Limited supports, trains and develops its employees and customers through training.

Dar Esalaam next to the port is a good advantage for us.