



PRIME MINISTER'S OFFICE
TANZANIA INVESTMENT CENTRE
LAKE ZONE

TONGFU PVV REPORT
23TH NOVEMBER 2020

PVV CONDUCTED BY
PENDO GONDWE
ZM LAKE

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2. INTRODUCTION

TONGFU Trading International Company Limited is a TIC registered project with certificate of incentives No. 043176 of Ilemela District Mwanza registered with TIC in 2017. The company was registered with BRELA in 2016 for establishing a fish maws processing project in Mwanza Region. The project is located in in The project is located at Plot No. 19, Block M, Pasiansi Ilemela District, Mwanza Region.

Tong Fu Trading Tanzania Limited Company submitted an application to TIC requesting for the first extension of their project, which the current COI has an implementation period of three years from 2017 to 2020.

TIC Lake zone office was instructed by the head office on 18th November 2020 to conduct the PVV in order to establish the project implementation status and to verify the investment with reference to capital/deemed capital expenditure for purposes of justification for the requested approval of the project Extension.

3. COMPANY INFORMATION

Table 1- TONGFU Trading Tanzania Limited Company information

S/No.	Information	Description	Current Project Status
1.	Shareholder's Information	Current Shareholders names, nationality and percentage of ownership	1. Huang Lijun 50%, Nationality China 2. Wei Linsen 50% , Nationality China
2.	Company Communication	Email address	bseafood.sam@hotmail.com
		Mobile Number	+255745688668

	Information	Land Line Telephone Number	
		Physical Address (Plot No., Block No, Street, District and Region)	Plot no. 19, Block M, Pasiansi, Ilemela, Mwanza
3.	Contact Person	Name	Wei Linsen
		Position	Director
		Communication Details (Email, Mobile and telephone)	Beseafood.sam@hotmail.com
4.	Incorporation	Certificate of Incorporation No.	125241
5.	TIN information	TIN Certificate No.	129741430
6.	Project Objective	Project Core Activity	Manufacturing, Processing Nile Perch Fish Maws

4. PROJECT PERFORMANCE

Description of actual project performance and issues observed (findings) in tabular format below;

Table 2- Project Actual Performance

S/N	Information	Description	Current Status	
			Amount (USD)	Source Country
1.	Investment Financing amounts in USD	Financing Type		
		Local Equity		
		Local Loans		
		Foreign Equity	0.36	China
		Foreign Loans		
		Total Investment	0.36	
2.	Capacity	Project Capacity per Year	150 tons	
3.	Direct Employment	Foreign-Men	6	
		Foreign-Women	Nil	
		Local-Men	11	
		Local-Women	42	
4.	Indirect employment	Estimated Total No.	20	
		Type/areas of Indirect Employment	<i>Fish Maws Agents, Security, Truck Drivers</i>	

5. OBSERVATION AND FINDINGDS OF THE PROJECT IMPLEMENTATION

The project is located at Plot No. 19, Block M, Pasiansi Ilemela District, Mwanza Region. This is among many fish maws processing project established for the purpose of processing and exporting Nile Perch Fish maws to Far East. The project has a special inclusivity model whereby smallholder fish farmers and fish processing factories are expected to benefit from the project.

Fish processing factories benefit through distribution and supply of fish maws after the processing of fish filets. *The project, which is started in 2017, has employed about 59 permanent workers. The project has the capacity to process about 20-25 tons of fish maws per month on which the value of over 800 million Tanzania Shillings has been invested.* Currently the project has indirectly employed more than 25 people doing the supplying, security and logistics work.

5.1 PROJECT IMPLEMENTATION STATUS

TIC Lake Zone Office confirms through the project promoters that implementation of the project is almost 65% complete and the delay in execution was due to the delay in the issuance of the approvals, licenses and registration. So far we have observed the company has implemented the following in the project site;

- a) Construction of fish processing premises with several equipment's designed for cleaning and processing of fish maws.
- b) Construction of office building that would be used to replace the temporary office they are currently using.
- c) Construction of fish processing premises with several equipment's designed for cutting and drying of fish maws.

- d) Procurement and installation of drying equipment to dry the product after processing.
- e) Procurement and installation of 12 CCTV Cameras and the installation of equipments was complete.
- f) The project has so far procured vehicles: three (3) two office administrative cars Toyota make and one truck for logistics support activities
- g) The project acquired and installed modern chilling storage facilities to ensure enough storage of raw materials before processing
- h) The company procured a standby power generator, as it is quite necessary, given the nature of the business.
- i) Also in place are various assorted working tools and equipment used for weighing, cleaning and drying the fish maws.

We likewise observed the transaction of the sales and purchase of maws where we observed the project requires over 500 million Tshs minimum to purchase fish maws per months the cash, which is, circulated to fish suppliers and local fish dealers.

6. ISSUES OF CONCERN AND PVV FINDINGS ON THE REQUEST

The project promoters demonstrated delays in the issuance of licences, approvals and registration, which have caused delay in the project implementation as follows;

- a) During the PVV we sited delay in the issuance of export licence for the project. The project implementers also hinted delay in the issuance of export licence caused by so many bureaucracy. The delay on the issuance of export licence was a major challenge for this project and hence indecision in further

implementation of the project by the project implementers. Though the company's sole market of its product is China, Hong Kong and Japan it was delayed to get the export licence until **2019 as per attached**.

- b) The delay in the issuance of Industrial Licence also caused delay since the first licence was issued in **2018** as per attached licence and this caused delay in the project implementation, **as per attached** .
- c) The project promoters intended to construct a modern processing area and further extend the storage facility but delay in issuance of NEMC certificate had delayed in the implementation of the project. NEMC certificate has delayed since the payment in 2017 where the company paid over 5 million. Tong Fu Trading Tanzania Limited Company has now engaged a new NEMC Agent and NEMC is now progressing well with the request. TIC Lake zone is also assisting the company in the issuance of this. Once issued with the certificate execution would soon start.

6.1 THE FUTURE PLANS

- a. The company intends to further modernize the processing area now they have the industrial licence
- b. The company intends to extend the construction of storage facility for chilling and drying area once received the NEMC certificate.
- c. The company intends to import more CCTV Cameras and blasting materials once they get an approval of NEMC for the EIA which would allow them to expand the chilling facilities and drying facilities.

Once the expansion is done the project will double its processing capacity to 40 tons per month and double the employment to over 100 direct employment.

Upon TIC approval the project is expected to execute and implement the above targeted activities within a span of one **(1)** year expected completion of the above activities would be end of 2021 or early 2022 depending on the approval and the project is expected to surpass the proposed project value.

7. RECOMMENDATIONS

Considering the benefit of this project to fish processing industries and based on the project verification done at the site in Ilemela Tongfu fish maws processing site, I would like recommend **one year extension** of this project. We believe the extension would trigger the investor to further expand the project and increase the demand of fish maws and women employment in the maws processing industries where more women are employed everyday in the fish processing industries.

8. CONCLUSION

Tong Fu Trading Tanzania Limited has demonstrated the importance of fish maws processing plant in the Lake zone region as they add value to the product, which was at the beginning not considered as off any value. This project is a testimony that the fish maws processing projects in the lake zone would enhance and improve the value chain of the Nile fish processing industry in the lake zone. The industry is expected to improve the economy since the TIC should promote investment in the fish maws processing industries in order to enhance our foreign currency hence all fish maws processed are for export to China, Japan and Hongkong.

9. PROJECT PHOTOS

9.1 PHOTO CAPTIONS

PICTURE NO 1. *CCTV CAMERAS INSTALLED IN THE PROJECT*

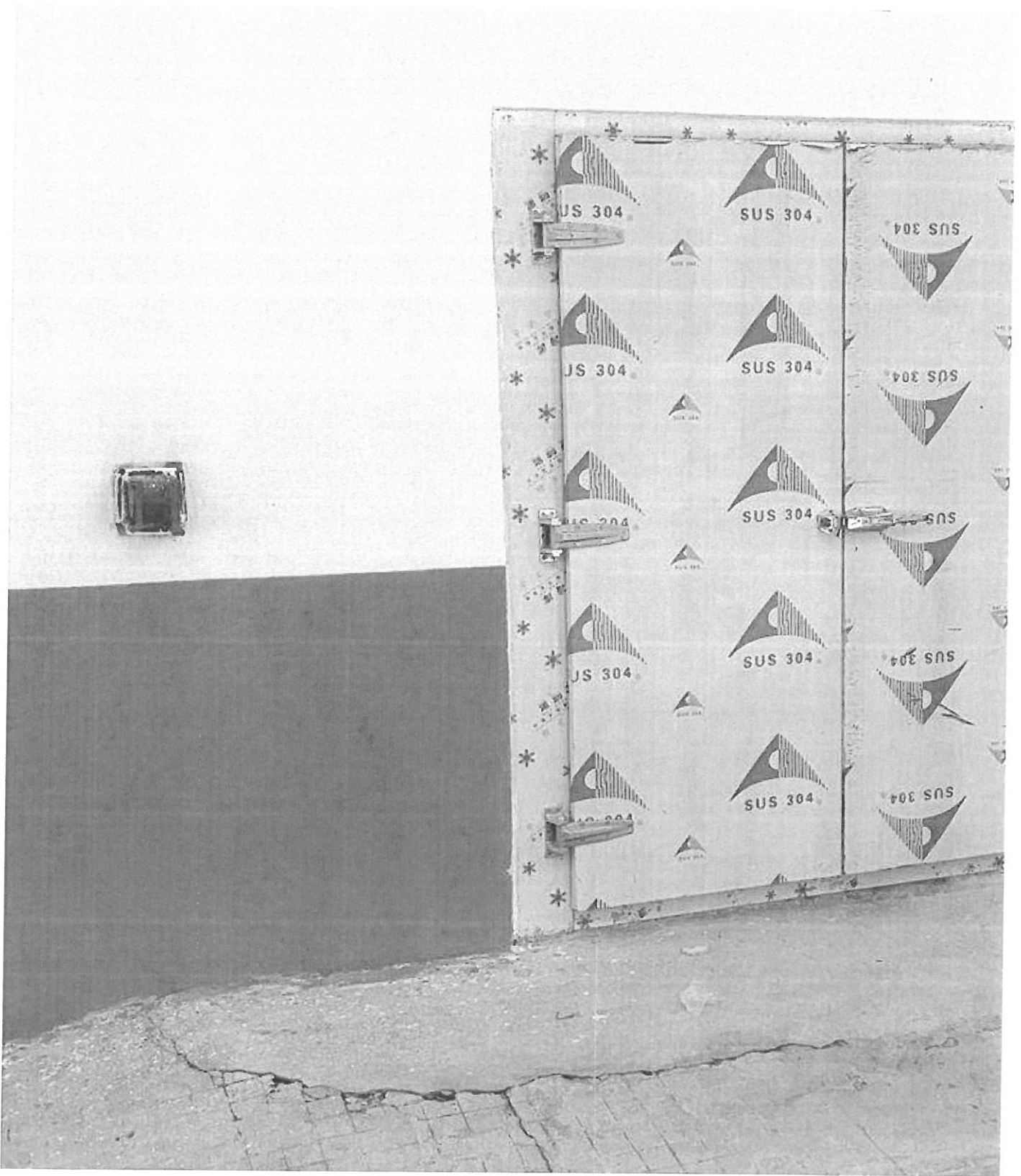
PICTURE NO 2. *BLASTING/CHILLING EQUIPMENTS INSTALLED*

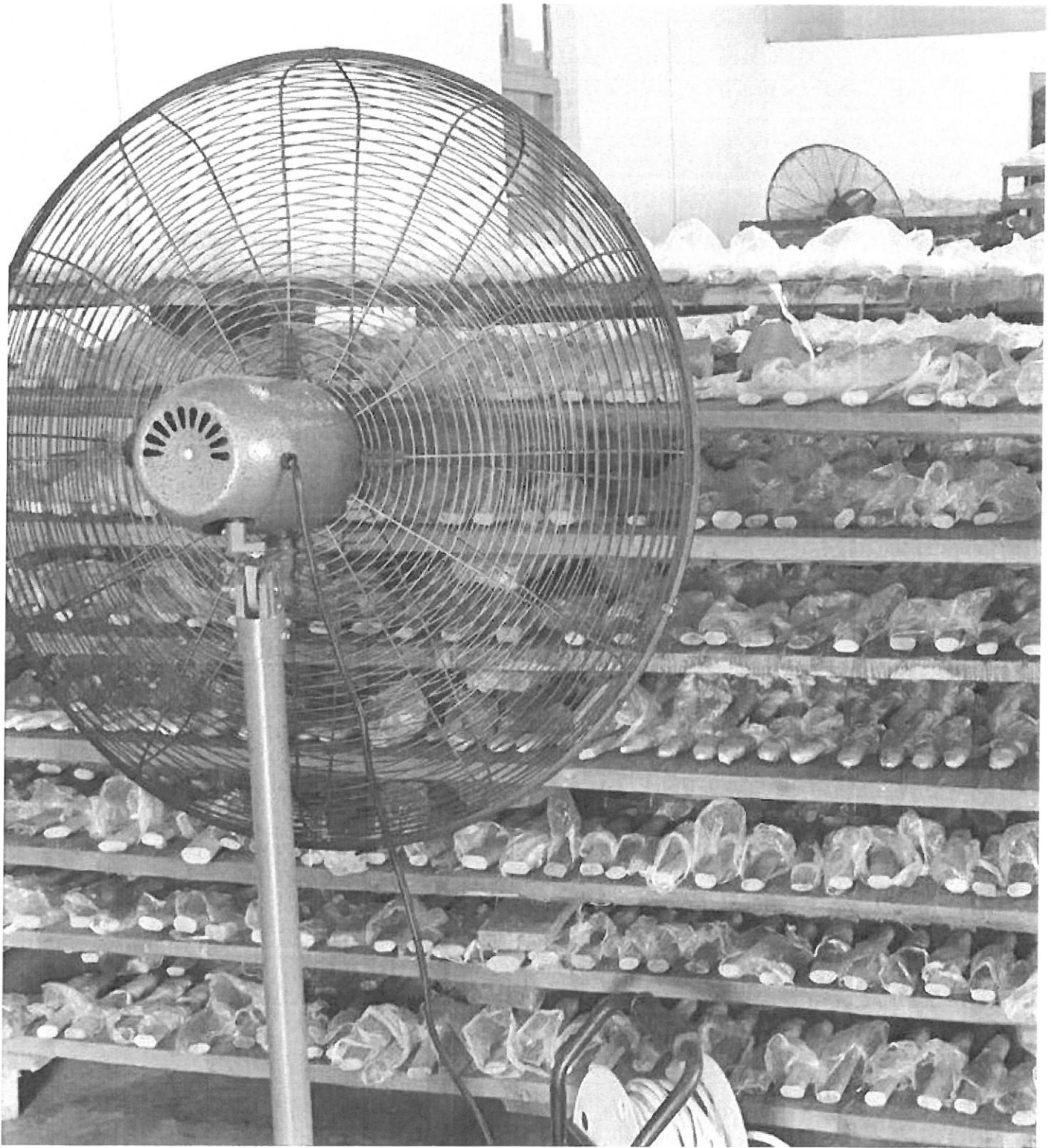
PICTURE NO. 3 DRYING ROOM

PICTURE NO. 4 FISH MAW PRODUCT

PICTURE NO. 5 FISH MAW PRODUCT













NATIONAL ENVIRONMENT MANAGEMENT COUNCIL (NEMC)

BARAZA LA TAIFA LA HIFADHI NA USIMAMIZI WA MAZINGIRA
P.O. Box 63154, Regent Estate Plot No. 29/30 Dar es Salaam - Tanzania t.w. Dir +255 22 277 4852.
Tel: +255 277 4889, Mob: +255 713 608930, Fax: +255 22 277 4901, E-mail: nemc@nemctan.org

CODE

RECEIPT

TIN: 101 - 190 - 145

No. **12244**

Received from M/S TONGFU TRADING (TANZANIA) LTD Date: 23/08/2016

The sum of shillings Two Hundred THOUSAND ONLY

Being payment of EA REGISTRATION FEE

Cash/Cheque No. _____

TShs. 200,000/=

With Thanks



NATIONAL ENVIRONMENT MANAGEMENT COUNCIL (NEMC)

Mikocheni Regent Estate, Plot 28/29/30, P.O.Box 631154, Dar es Salaam, Tanzania.

Tel: +255 22 277 4852 / +255 22 277 4889, Fax: +255 22 277 4901, Mob: +255 713 608 930

Email: dg@nemc.or.tz / nemc_feesandcharges@nemc.or.tz Website: www.nemc.or.tz

CODE

TIN: 101-190-145

RECEIPT

No. 17232

Date 24/02 2017

RECEIVED from M/S TONGU TRADING LTD

Box 1333 - Mwanza

The Sum of Shillings FIVE MILLION FIVE HUNDRED THOUSAND ONLY

Being Payment of Review cost

Electronic Transfer (ET) / Cash / Cheque No. Pay in Slip

T. Shs. 5,500,000/=

Rangwa



The bank that listens

CRDB BANK PLC
CASH DEPOSIT/WITHDRAWAL FORM
FOMU YA KUWEKA/KUTOA FEDHA TASLIM

Tarehe
January 22, 2017

Branch/Tawi
MWANZA

Account Number
Namba ya Akaunti

Account Holder's Name
Jina la Mwenye Akaunti

105055800

NATIONAL ENVIRONMENT
MANAGEMENT

Type of Transaction
Aina ya Kutoa
Deposit

Amount and Currency
Kiasi na aina ya Fedha

5,500,000.00 TZS

Transaction No.
40222021712100353658

Teller I.D.
pmsssare

Signature/Sahihi:

Customer's Signature

Teller's Signature

This receipt will be valid only if printed, signed by the customer; countersigned and stamped by the teller.

NATIONAL ENVIRONMENT MANAGEMENT COUNCIL (NEMC)

BARAZA LA TAIFA LA HIFADHI NA USIMAMIZI WA MAZINGIRA

Telephone: + 255-282541679
Facsimile: + 255-282541679
Email: nemcmza@gmail.com
Location: Lake Victoria basin -
Water Office, Igogo.



Mwanza Zonal Office,
P.O. Box 11045,
MWANZA,
TANZANIA

In reply please quote:

REF. No. NEMC/LZ/EA/3 /007/Vol.1/1

21/02/2017

MANAGING DIRECTOR
TONGFU TRADING (T) LIMITED
P.O.BOX 1333
MWANZA

RE: REVIEW OF PROJECT BRIEF AND APPROVAL OF DRAFT TERMS OF REFERENCE TO GUIDE THE INITIAL ENVIRONMENTAL AUDIT (EA) FOR THE EXISTING TONGFU TRADING (T) LIMITED FISH MAW PROCESSING FACTORY LOCATED AT KISEKE AREA IN ILEMELA MUNICIPAL- MWANZA REGION

This is to acknowledge receipt of a letter from your consultant attached with three copies of registration form and ten copies of Project brief and draft Terms of Reference (ToR) for undertaking an Initial Environmental Audit (EA) for the above-mentioned project. Your project has been assigned Project Registration Number **8046** and you are kindly requested to quote this number in any future correspondences for easy tracking.

We have reviewed the Terms of Reference (ToR) for undertaking initial EA study for the above named project and found that they are generally satisfactory to guide the EA study subject to the followings;

1. Identify and consult all relevant stakeholders (Fisheries departments, LGAs, nearby communities, etc) and there should be an evidence that they have been consulted by signing against their names; In addition their concern must be taken on board in this study;
2. Provide project lay out map to show different components of your project;
3. Clearly describe management of solid and liquid wastes;
4. The report should describe to what extent the project complies to policies and legislations that are relevant to the project;
5. Ensure that copies of relevant permits and licences from relevant authorities related to your activities are included in the final report.
6. Provide detailed activities carried during operation and decommissioning phases of the project in the study;
7. Sources and quantities of water and electricity used by the project should be clearly described in the report;

- of the EIA and Audit Regulations of 2005, on the contents and executive summary;
9. Append letter approving TOR and revised ToR in the final EA report; and
 10. Finally, you will be required to submit to NEMC 15 copies of the Audit Report and electronic version saved in a CD.

According to the *The Environmental Management (Fees and Charges)(Amendment) Regulations, 2016*, you are required to pay a total of **Tsh 5,500,000** (Five millions and five hundred thousand only) to the Council through **NEMC CRDB Bank A/c No. 0150005055800 MPOWER BRANCH**, to facilitate review and approval processes; this cost excludes transport costs of site visit team to and from the project site which has to be incurred by the project developer.

If you need additional information or clarification on this matter, please, contact us through tel. No. +255 28 254 1679 or 0714 143572

Looking forward to your cooperation on this matter



Hassan A. Maalim
Zonal Coordinator

c Mr. Philemon C. Nyaluanda
P.O. Box 6048
Mwanza.



THE UNITED REPUBLIC OF TANZANIA

The National Industries (Licensing and Registration) Act, 1967
(Sections 28(f))

TEMPORARY INDUSTRIAL LICENCE

License No 000001205
ISIC Class No 1020/19/20180226
Issued at DAR ES SALAAM
Name of firm and address TONGFU TRADING (TANZANIA) LIMITED
P.OBOX 2592
MWANZA

The License permits operating a factory to manufacture for sale
PROCESSING OF FISH MAWS =====

Subject to the following conditions

- (i) that the bearer is obliged to submit annual progress reports on the project
- (ii) that the products produced shall conform to the standards Accepted by Tanzania Bureau of S
- (iii) Others: **1. THAT LOCALLY AVAILABLE INPUTS MUST BE USED**
2. THAT MUST BE APPROVED BY NATIONAL ENVIRONMENT MANAGEMENT COUNCIL BEFORE INVESTING
THAT MUST BE APPROVED BY MINISTRY OF LIVESTOCK AND FISHERIES

Location of the factory

PLOT NO. 19, BLOCK M PASIANSI, ILEMELA- MWANZA

15th MARCH, 2018

R. MWAISWAGA

Asst. Registrar of Industries: Ministry of Industry, Trade and Investment

THIS LICENCE WILL EXPIRE ON 15th MARCH, 2021