

BUSSINESS PLAN

FOR

MAPLE-BARRE INVESTMENTS

JUNE 2020

1. Executive Summary
1.0 Background and Objectives

MAPLE-BARRE INVESTMENTS was incorporated on 10th May 2013. Its intended principal activity is Hotel Accommodation and Food & beverages sales

MAPLE-BARRE INVESTMENTS intends to start Construction of its new Accommodation Wing and Conference Facilities at Arusha City. The Hotel will comprise of 30 Rooms, of which Five (5) Rooms are Executive and the Remaining Twenty Five (25) Rooms are standard. The intention is to create state of the art Accommodation and conference facilities in both Arusha City and the entire Northern Tourist Zone, by modernize its facility and place modern furniture in both Accommodation and Conferences.

1.1 The Company

MAPLE-BARRE INVESTMENTS is a private liability company engaged in the running Hotel and Conference facilities in Arusha City. The company has been registered under Company law in 2013 with certificate number 99152. It is primarily a family business with the following shareholders.

Director/Shareholder	Share	%
Ahmed Barre Mohamed		98
Mohamed Ahmed Mohamed		2

Sponsors/shareholders

The shareholders have extensive and long-term exposure in Hotel & Tourism industry, they have been in the industry for over 20 yrs both locally and abroad.

1.2 Company History

The Company has long history in the Hotel Industry since 2009, Our Sister Hotel has been running through out from 2009 to date.

The Shareholders have identified an opportunity that would enable them to utilize their new facilities to offer modern and international standard Accommodation and Conference.

1.3 Company Location and Facilities

The company's principal Location is at Sekei East, within Arusha City. The hotel will have five floors, of which four floors will cater for Accommodation, the rest will be Administration Office, Restaurants and Two Conference Halls, Most of the Hotel facilities were designed to international standard with the taste of local Culture and History.

1.4 Market Analysis

The main competitive advantage the Hotel has is the directors' knowledge of the market, the location and Standard of the Hotel and quality of the service. They also has a broad and loyal clients ranging from Multinational Companies, International and Local Based NGO, Government Ministries, Government Agencies, Parastatals, Tourist and Private companies. Should the funding that has been injected deliver the growth forecast, it will enable the company to build on

activity levels and achieve the anticipated level of trading in the first period of trading.

1.5 Market Logistics

The Company has already started outsourcing all advertising services especially from overseas, requirements from overseas are all worked out. Also local means are all planned including local media such as radio and local newspaper to target all potential Clients in Arusha and the nearby regions .

1.6 Competition

The company has researched its market in Arusha and identified there are few Hotels with Three Star designed to meet international Hotel Standard .However the company aims to distinguish itself from its competitor by offering the quality and sophisticated equipment.

The company will focus in this particular segment of the market and attempt to gain a share of the market in neighboring regions as well especially to cater for tourist by offering international standard services at affordable rates.

1.7 Organizations and Management

The overall management of the company is vested to the Board of Directors, which are responsible for the formation of policies guidelines. The Managing Director and Directors are charged with operation and management staff in the technical transport, Administration and Finance, supports Sales activities. The management is competent to operate the company successfully.

Special attention will be given to Food and Beverages and Rooms services in order to maintain high quality services by

havng independent departments for both with quality assurance manager

1.8 Financial Aspects

The capital investment cost of the project is US\$ 1,500,000 as can be noted in Appendix 1 the financing of the projects includes the amount of owners' equity/own generated funds.

1.9 Economic analysis

The Implementation of the project will contribute to the national economy in the following areas: -

- (i) A direct employment of 30 jobs is a contribution to the nation with high rate of unemployment
- (ii) The Government will earn revenue in the form of corporation tax. The project will also contribute indirect tax e.g. PAYE withholding tax etc.

1.10 Infrastructure and environment

Infrastructure to the site is adequately developed.

As far as environment is concerned, programme to keep the Hotel and its surroundings clean and clear of waste are being implemented. The Hotel will not involve any toxic, gases or grease materials, so it is considered environmental friendly.

1.12 Implementation Schedule

Implementation is projected to take a period of 18 months. The period will cover the time the project has been conceived to the time the project will be commissioned with critical events listed here below.

2.0 THE PROJECT

2.1 Project Concept

The project intends to establish a better accommodation facility within the Northern Tourist Circuit and the city of Arusha in General. The facility is expected to be Three star but with international standard with the aim of serving local and tourist in general

The project also intends to acquire new Accommodation furniture's, new office furniture, fittings, computers and telecommunication system and construction of conferences and accommodation building and other state of the art leisure facilities like swimming pool and Gym. In order to strengthen performance and maintenance of the company requires 4WD Pick up, Airport transfer bus.

3.0 MARKETING ASPECTS

3.1 Markets

MAPLE-BARRE INVESTMENTS will establish a chain of clients who are regular customers for the accommodation and services rendered by the Hotel. The company expects to receive enquiries for the services from all over Tanzania and the World as we base on tourism and local and international conferences.

3.2 Competition

The competition in the Tourism industry is relatively stiff because of recently built Hotels and Resorts built in Arusha City, but the standard, its unique structures and location of our Hotel has surpass most hotels within Arusha City. Considering the fact that we intend to purchase superior up to date Furniture and Equipments in order to provide above the edge quality services. We also have the best experience as we are in the Hotel industry in Arusha since 2009, this experience has made us above the rest as most hotels in Arusha are recently built, and we also count on much experience staff to offer international standard services to our customers.

MAPLE-BARRE INVESTMENTS intends to have to gain its share of market from its competitors, and this has been the one among other reasons for the urgent investment requirements, As you aware the economic situation in the word has been badly affected by recession and recently Covid-19 Pandemic, most clients will prefer affordable service that meet international standards, also most medium hotels in Arusha does not have tourist taste like culture & local history in its design, construction.

This is the main reason leading to the decision to establish this project in order to capture the market and further increase the opportunity to attract more customers.

4.0 FINANCIAL PROJECTIONS

4.1 Financial Items

To develop the project, the items listed below will form part of investment.

DESCRIPTION	USD	TOTAL
Land and Building	1,065,000	1,065,000
Equipments	100,000	100,000
Furniture & Fitting	190,000	190,000
Others	44,000	44,000
Vehicles	41,000	41,000
Working Capital	60,000	60,000
TOTAL INVESTMENT	1,500,000	1,500,000

4.2 Financial Structure and Source

The sponsors will contribute the project financing and financing institutions that will be requested to provide long-term credit in future to finance working capital.

US\$

	Amount	
Equity	500,000	500,000
Loan	1,000,000	1,000,000
Total	1,500,000	1,500,000

5.0 MANAGEMENT AND ORGANIZATION

5.1 Management

The management of MAPLE-BARRE INVESTMENTS is established according to the company memorandum and Articles of Association establishing the company.

The management of MAPLE-BARRE INVESTMENTS will be headed by a Managing Director who will be assisted by a company director, operation manager, Food & Beverage Manager, Rooms Division Manager marketing coordinator and financial controller. For the efficient operation of the company, all key positions will be staffed with qualified and experienced personnel.

The company will employ 30 people.

5.2 Training & Hotel Systems

Computerized Hotel system in Tanzania is not new. The Hotel will employ qualified staffs who are fully trained and with number of years in the Hotel industry both in Tanzania and other countries. Training requirements will be conducted within the Hotel to involve the new employees to be recruited. The training will be conducted on the job to involve several workers as it may require.

ECONOMIC CONSIDERATION

5.1 Project Priority

MAPLE-BARRE INVESTMENTSS will introduce a new technology and modern leisure accommodation and food services which will improve a modern days hospitality demand for improved quality of service offered in the Tourism industry in the Country

Linkages

The company will have backward and forward linkages the other area that is considered will link well with the proposed investment in the economic gain by the customers as a result of this investment.

Monetary effects

The company will have positive effect on foreign earnings as those most of our customers are expected to be tourist and conferences and accommodation paid by foreign NGO, UN Organizations and multinational companies, this means inflow of foreign currency to the country in general. Also multiple effect will be felt to the neighboring community as we purchase and use their local products.

The other area where the monetary effect will be felt is for the government earnings to taxes, employment both direct and indirect and increased profits for the company.

6.4 Employment Creation

The project will create approximately 30 jobs with capacity to expand the employment levels in the later years upon expansion. Also we expect to have multiple benefits through supplies to the hotels.

6.5 Foreign exchange Earnings

We expect almost half of our clients will be tourist and visitors from neighbouring countries due to the advertisement we are planning to make, this will turn will generate foreign currency. This is great contribution to the country in foreign exchange earnings.

7.0 Conclusion

The investment and development of the Hotel Facilities is in line with the Government objective of encouraging proper development of Tourism in the country.

In addition, it will have a positive impact on the development of the region, as it would generate a number of benefits and more positive impact on the economy of the region. As noted above this undertaking will bring about the generation of a number of benefits and reliable incomes for the employees of the project and providers of the services and goods demanded by the project's workforce/their families.

This document has provided a full analysis on the financial, Techno-economic viability on the establishment/operation of the project undertaking along with the financing requirements/parameters have been considered and have established that the proposed project is technically sound, financially viable, and economically/socially beneficial.

In order to ensure prompt implementation of the project and achieving the production targets a number of factors have to be taken into account this will include the level of the proposed investment in this project, economic impact anticipated, the overall status of the national economy, and the proposed project area.

In the context of the immense useful potential of this project, the management of MAPLE-BARRE INVESTMENTS anticipates that all interested parties in the region/and the Government of Tanzania will give their full support so as to ensure timely implementation of the project and apprehension of successful operation.

MAPLE BARRE INVESTMENTS LTD						
(In US\$ '0000')						
Particulars						
For the 12 months period year ended	Projected	Projected	Projected	Projected	Projected	Projected
Balance Sheet Data/Capital Structure	31.12.2022	31.12.2023	31.12.2024	31.12.2024	31.12.2024	31.12.2025
Equity Share capital	115,559.63	115,559.63	115,559.63	115,559.63	115,559.63	115,559.63
Share Premium	0.00	0.00	(35,000.00)	(54,698.62)	(59,430.08)	
Reserves & Surplus (excl. Rev. reserves & net of intangibles)	3,458.80	86,284.50	125,702.50	174,974.96	237,420.74	
Tangible Networth	119,018.43	201,844.13	206,262.13	235,835.97	293,550.29	
Deferred Tax Liability	0.00	0.00	0.00	0.00	0.00	
Adjusted Tangible Networth	119,018.43	201,844.13	206,262.13	235,835.97	293,550.29	
Term Liabilities	0.00	0.00	0.00	0.00	0.00	
of which, Term Loans	207,000.00	184,000.00	161,000.00	138,000.00	115,000.00	
of which, Unsecured Loans	0.00	0.00	0.00	0.00	0.00	
of which, Others	0.00	0.00	0.00	0.00	0.00	
Capital Employed	326,018.43	385,844.13	367,262.13	373,835.97	408,550.29	
Fixed Assets	346,446.70	329,224.30	347,001.90	329,122.97	315,232.84	
Non Current Assets	0.00	0.00	0.00	0.00	0.00	
of which Funds invested outside business	0.00	0.00	0.00	0.00	0.00	
of which Book Debts > 6 months/ Def Tax Asset	0.00	0.00	0.00	0.00	0.00	
Net Owned Funds	0.00	0.00	206,262.13	235,835.97	293,550.29	
Current Assets	4,342.68	81,699.37	45,409.85	72,109.00	120,988.60	
of which, Inventories	496.56	805.35	455.89	1,122.00	2,456.00	
of which, Debtors	1,255.00	7,462.00	7,883.30	11,780.00	19,890.00	
of which, Cash & Bank Balances	2,298.16	72,506.25	35,682.00	58,905.00	98,340.00	
of which, Other Current Assets	292.96	925.77	1,388.66	302.00	302.60	
Current Liabilities	24,770.95	25,079.54	25,149.62	27,396.00	27,671.15	
of which, Creditors	1,757.39	2,040.22	2,106.36	3,289.00	3,453.45	
of which, Bank Borrowings	0.00	0.00	0.00	0.00	0.00	
of which, TL payable in one year	23,000.00	23,000.00	23,000.00	23,000.00	23,000.00	
Other Liabilities/provisions	13.56	39.32	43.26	1,107.00	1,217.70	
Net Current Assets	-20,428.27	56,619.83	20,260.23	44,713.00	93,317.45	
Capital Deployed	326,018.43	385,844.13	367,262.13	373,835.97	408,550.29	
Operational Data:	0.00	0.00	0.00	0.00	0.00	
Gross Sales	89,094.50	143,092.00	157,515.90	175,963.80	228,199.00	
Less: Excise Duty	0.00	0.00	0.00	0.00	0.00	
Net sales	89,094.50	143,092.00	157,515.90	175,963.80	228,199.00	
of which exports	0.00	0.00	0.00	0.00	0.00	
Other income	10,500.00	7,890.00	0.00	5,780.00	0.00	
Other expenses	5,250.00	6,523.00	6,250.00	7,689.00	8,073.45	
Admn. Selling expenses	60,553.30	32,910.90	83,125.50	94,894.94	127,790.37	
Depreciation & Amortisation	17,222.40	17,222.40	17,222.40	18,387.40	18,389.40	
Interest	13,110.00	11,500.00	11,500.00	11,500.00	11,500.00	
Net profit before tax	3,458.80	82,825.70	39,418.00	49,272.46	62,445.78	
Net profit after tax	3,458.80	82,825.70	39,418.00	49,272.46	62,445.78	

MAPLE BARRE HOTEL

CASHFLOW PROJECTIONS - JANUARY 2022 TO DECEMBER 2022

CASHFLOW FORECAST IN TSHS "0000"

RECEIPTS / MONTH	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Sales	4985	5035	5131	5182	5234	5286	5603	7890	9468	10415	10415	10956	85599
Debtors Receipts	258	263	268	274	283	289	295	301	307	313	319	326	3496
Share capital	119018												119018
Loan	230000												230000
TOTAL (a)	354,261.43	5298	5399	5456	5517	5575	5898	8191	9775	10728	10734	11282	319094
PAYMENTS IN RESPECT OF:													
Staff Cost	1059.05	1059	1059	1123	1123	1123	1123	1179	1180	1180	1180	1203	13589
Purchases	1994	2013.94	2052.205	2072.727	2093.4542	2114.3887	2241.252	3156	3787.2	4165.92	4165.92	4382.5478	34240
Service Levy	10.6	11	11	11	11	11	11	11	11	11	11	11	127
Insurance	20	20	20	20	20	20	20	20	20	20	20	20	240
Electricity	210.5	211	211	215	215	301	304	304	341	341	341	341	3333
Water	76	76	76	76	78	78	78	78	78	78	78	78	930
Repairs & Maintenance	71	71	71	92	92	111	111	111	114	114	118	118	1193
Transport & Subsistence	11.5	12	12	12	12	12	12	12	12	12	12	12	138
Stationery & printing	10.2	10	10	10	10	10	10	10	10	10	10	10	122
Audit													200
Business Promotion	61.4	61	61	62	62	62	63	63	63	63	63	63	746
Depreciation Charges	0	0	0	0	0	0	0	0	0	0	0	0	17222
Advertising & Publicity	10.1	10	10	10	11	11	11	11	11	11	12	12	131
Loan Repayment													23000
Bank charges and interests	31	310	310	310	310	310	312	315	317	320	323	325	3494
Generator Expenses	9.7	10	10	11	11	11	12	12	12	12	12	12	131
Skills & Development Levy	10.5	11	11	11	11	11	11	11	11	11	11	11	126
Capital expenditure													346447
Directors Fee	100	100	100	100	100	100	100	100	100	100	100	100	1200
Telephone & Postage	31.8	32	32	32	32	38	38	38	42	42	42	46	446
Consultation Fee	20	20	20	20	20	20	20	20	20	20	20	200	420
Recruitment Charges	9	9	9	9	9	9	9	9	9	9	9	9	108
Staff Training	10.2	10	10	12	12	12	13	13	13	13	13	13	143
Others	32	32	34	34	34	37	37	37	37	41	41	41	438
TOTAL PAYMENTS (b)	3,789	4,087	4,128	4,241	4,264	4,399	4,534	5,507	6,186	6,572	6,580	393,876	448164
CASH SURPLUS (DEFICIT) (a-b)	350,473	1,211	1,271	1,215	1,253	1,176	1,364	2,683	3,588	4,156	4,154	(382,594)	-10051
OPENING BANK BALANCE	12,349	362,822	364,032	365,303	366,518	367,771	368,947	370,311	372,994	376,583	380,738	384,892	
CLOSING BANK BALANCE	362,822	364,032	365,303	366,518	367,771	368,947	370,311	372,994	376,583	380,738	384,892	2,298	

MAPLE BARRE HOTEL

CASHFLOW PROJECTIONS - JANUARY 2023 TO DECEMBER 2023

CASHFLOW FORECAST IN TSHS "0000"

RECEIPTS / MONTH	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Sales	10956	11088	11110	11121	11132	11143	11244	11255	11266	11277	11289	11298	134180
Debtors Receipts	664.5	678	691	705	719	734	748	763	779	794	810	826	8912
Loan		65872											65872
TOTAL (a)	11620.87	77638	11801	11826	11852	11877	11992	12018	12045	12072	12099	12124	208964
PAYMENTS IN RESPECT OF:													
Staff Cost	1312	1312	1312	1312	1338	1338	1338	1338	1378	1378	1378	1378	16110
Purchases	3177	4324	4333	4337	4342	4346	4385	4389	4394	4398	4403	4406	51234
Service Levy	11	11	11	11	11	11	11	11	11	11	11	11	131
Insurance	20	20	20	20	20	20	20	20	20	20	20	20	240
Electricity	341	368	368	382	382	390	390	397	397	397	397	401	4611
Water	78	78	78	81	81	81	81	81	81	81	81	81	966
Repairs & Maintenance	118	102	31	32	32	37	37	37	37	40	40	40	580
Transport & Subsistence	12	12	12	12	12	12	12	12	12	12	12	12	142
Stationery & printing	10	10	10	11	11	11	11	11	11	11	11	11	126
Audit													1500
Business Promotion	63	63	63	65	65	65	65	65	65	65	65	65	773
Depreciation Charges		0	0	0	0								17222
Advertising & Publicity	12.5	13	13	13	13	13	13	13	13	13	13	13	154
Loan Repayment													23000
Bank charges and interests	960	960	960	960	960	960	960	970	970	970	970	970	11568
Generator Expenses	12	12	12	13	13	13	13	13	13	13	13	13	149
Skills & Development Levy	13.2	13	13	14	14	14	14	14	14	14	14	14	163
Directors Fee	100	100	100	104	104	104	104	104	104	104	104	104	1234
Telephone & Postage	18.4	18	18	19	19	19	19	19	19	19	19	19	227
Consultation Fee	20	200	200	200	200	200	200	200	200	200	200	200	2220
Recruitment Charges	20	20	20	21	21	21	21	21	21	21	21	21	247
Staff Training	13	13	13	13	13	13	13	13	13	13	13	13	159
Others	421	421	421	437	507	507	507	507	568	568	568	568	5999
TOTAL PAYMENTS (b)	6,730	8,069	8,006	8,056	8,156	8,173	8,212	8,234	8,339	8,347	8,351	50,081	138755
CASH SURPLUS (DEFICIT) (a-b)	4,890	69,568	3,795	3,771	3,695	3,704	3,780	3,784	3,705	3,725	3,748	(37,957)	70209
OPENING BANK BALANCE	2,298	7,189	76,757	80,552	84,323	88,018	91,722	95,502	99,286	102,991	106,716	110,464	
CLOSING BANK BALANCE	7,189	76,757	80,552	84,323	88,018	91,722	95,502	99,286	102,991	106,716	110,464	72,507	

OCEANIC BAY HOTEL & RESORT
CASHFLOW PROJECTIONS - JANUARY 2024 TO DECEMBER 2024

CASHFLOW FORECAST IN TSHS "0000"													
RECEIPTS / MONTH	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Sales	11298	11309	11320	11400	11479	11560	11641	11722	11804	11887	11970	11100	138490
Debtors Receipts	2765	870	887	4590	3450	978	983	1003	1023	790	806	882	19026
Loan													
TOTAL (a)	14063	12179	12208	15990	14929	12538	12624	12725	12827	12677	12776	11982	157516
PAYMENTS IN RESPECT OF:													
Staff Cost	1567	1567	1567	1567	1630	1630	1630	1630	1646	1646	1646	1449	19174
Purchases	5197	4071	4075	4104	4133	4162	4191	4220	6235	4279	4309	3996	52972
Hotel Accommodation	167	167	167	167	167	167	167	177	177	177	177	177	2054
Service Levy	96	96	96	96	96	96	96	96	96	96	96	96	1152
Insurance	340	340	340	340	340	340	340	340	340	340	340	340	4080
Electricity	678	678	678	718	718	862	862	874	874	874	877	877	9571
Water	36	36	36	36	36	36	36	36	36	36	36	36	432
Repairs & Maintenance	134.4	134	134	136	136	136	139	139	139	140	140	140	1647
Transport & Subsistence	12	12	12	12	12	12	12	12	12	12	12	12	143
Stationery & printing	154	154	154	154	154	154	154	154	154	154	154	154	1848
Audit													
Business Promotion	90	90	90	90	90	90	90	90	90	90	90	90	3000
Depreciation Charges													
Advertising & Publicity													
Loan Repayment	135	135	149	149	149	149	160	160	160	160	160	160	1826
Bank charges and interests	371	371	371	371	371	371	378	386	394	402	410	7305	11500
Generator Expenses	279	279	290	290	290	290	316	316	316	316	316	316	3616
Skills & Development Levy	125	125	125	125	125	125	125	125	125	125	125	125	1500
Capital expenditure													
Directors Fee	100	100	100	100	100	100	100	100	100	100	100	100	31546
Telephone & Postage	21	21	21	22	22	22	22	23	23	23	23	23	265
Consultation Fee	20	20	20	20	20	20	20	20	20	20	20	20	240
Recruitment Charges	30	30	30	30	30	30	30	30	30	30	30	30	360
Staff Training	16	16	16	16	16	17	17	17	17	17	18	18	201
Others	635	635	635	648	648	648	648	661	661	661	661	661	7799
TOTAL PAYMENTS (b)	10,203	9,077	9,106	9,190	9,282	9,455	9,533	9,605	11,645	9,698	9,740	90,894	197428
CASH SURPLUS (DEFICIT) (a-b)	3,860	3,102	3,102	6,799	5,648	3,082	3,091	3,119	1,182	2,979	3,036	(78,912)	-39912
OPENING BANK BALANCE	72,507	76,366	79,468	82,570	89,369	95,017	98,099	101,190	104,309	105,492	108,470	111,506	
CLOSING BANK BALANCE	76,366	79,468	82,570	89,369	95,017	98,099	101,190	104,309	105,492	108,470	111,506	32,594	

MAPLE BARRE HOTEL
CASHFLOW PROJECTIONS - JANUARY 2025 TO DECEMBER 2025

CASHFLOW FORECAST IN TSHS "0000"													
RECEIPTS / MONTH	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Sales	11298	12213	12225	12237	12250	10876	10887	10898	10909	10920	10930	10941	136583
Debtors Receipts	2569	2877	2935	2994	3053	3114	3177	3558	3629	3702	3776	3997	39381
Loan													0
TOTAL (a)	13866.749	15090	15160	15231	15303	13990	14064	14456	14538	14621	14706	14939	175964
PAYMENTS IN RESPECT OF:													
Staff Cost	1675	1675	1675	1675	1742	1742	1742	1742	1759	1759	1759	1759	20706
Purchases	5084	16976	4768	4773	7227	4242	4246	4250	4254	4259	4263	4264	68605
Hotel Accommodation	136	136	136	136	136	136	136	136	136	136	136	136	1632
Service Levy	115	115	115	115	115	115	115	115	115	115	115	115	1380
Insurance	300	300	300	300	400	400	400	400	400	400	400	400	4400
Electricity	601	601	601	619	619	619	619	619	625	625	625	625	7399
Water	44	44	44	44	44	44	44	44	44	44	44	44	528
Repairs & Maintenance	140	140	140	140	140	167	167	167	167	167	167	167	1869
Transport & Subsistence	12	12	12	12	12	12	12	12	12	12	12	12	143
Stationery & printing	121	121	121	121	121	130	130	130	130	130	130	130	1515
Audit													
Business Promotion	650	650	650	650	650	650	650	650	650	650	650	650	2500
Depreciation Charges	0	0	0	0	0	0	0	0	0	0	0	0	7800
Advertising & Publicity	132	132	132	132	132	132	135	135	135	135	135	135	17222
Loan Repayment													1602
Bank charges and interests	328	328	328	328	328	328	331	335	338	341	345	7842	23000
Generator Expenses	221	221	221	221	221	221	221	221	221	221	221	221	11500
Skills & Development Levy	142	142	142	142	142	142	142	142	142	142	142	142	2652
Capital expenditure					0								1704
Directors Fee	100	120	120	120	120	120	120	120	120	120	120	120	0
Telephone & Postage	23	23	23	23	23	23	23	23	23	23	23	23	1420
Consultation Fee	20	20	20	20	20	20	20	20	20	20	20	20	275
Recruitment Charges	30	30	30	30	30	30	30	30	30	30	30	30	240
Staff Training	13	13	13	13	13	13	14	14	14	14	14	14	360
Others	915	915	915	915	915	915	915	915	915	915	900	900	164
TOTAL PAYMENTS (b)	10,802	22,714	10,506	10,529	13,150	10,201	10,212	10,220	10,251	10,258	10,251	60,472	10950
CASH SURPLUS (DEFICIT) (a-b)	3,065	(7,624)	4,654	4,702	2,152	3,790	3,852	4,236	4,287	4,363	4,455	(45,533)	189566
OPENING BANK BALANCE	72,507	75,571	67,947	72,601	77,303	79,456	83,245	87,097	91,333	95,620	99,983	104,438	-13602
CLOSING BANK BALANCE	75,571	67,947	72,601	77,303	79,456	83,245	87,097	91,333	95,620	99,983	104,438	58,905	

MAPLE BARRE HOTEL

CASHFLOW PROJECTIONS - JANUARY 2026 TO DECEMBER 2026

CASHFLOW FORECAST IN TSHS "0000"

RECEIPTS / MONTH	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Sales	11678	11690	11701	12099	12111	13080	13093	14534	14548	14563	14577	14592	158266
Debitors Receipts	3950	4424	3512	5678	6075	6197	6321	6447	6576	6550	7008	7193	69933
Loan													0
TOTAL (a)	15628	16114	15214	17777	18187	19277	19414	20981	21124	21113	21586	21785	228199
PAYMENTS IN RESPECT OF:													
Staff Cost	1759	1759	1759	1759	1759	1759	1759	1759	1800	1800	1800	1800	21272
Purchases	6073	6663	6670	6897	7388	7573	6154	7918	7565	6364	6851	6891	83006
Hotel Accomodation	145	145	145	145	145	156	156	156	156	156	156	156	1817
Service Levy	96	96	96	96	96	96	96	96	96	96	96	96	1152
Insurance	320	320	320	320	320	320	320	320	320	320	320	320	3840
Electricity	625	625	625	663	663	663	663	675	675	675	678	678	7906
Water	36	36	36	36	36	36	36	36	36	36	36	36	432
Repairs & Maintenance	176	176	176	178	178	178	181	181	181	183	183	183	2156
Transport & Subsistence	12	12	12	12	12	12	12	12	12	12	12	12	143
Stationery & printing	30	30	30	30	30	30	30	30	30	30	30	35	365
Audit	0	0	0	0	0	0	0	0	0	0	0	1500	1500
Business Promotion	360	360	360	360	360	360	360	360	360	360	360	360	4320
Depreciation Charges	0	0	0	0	0	0	0	0	0	0	0	17222	17222
Advertising & Publicity	135	135	149	149	149	149	160	160	160	160	160	160	1826
Loan Repayment	0	0	0	0	0	0	0	0	0	0	0	23000	23000
Bank charges and interests	251	351	351	351	351	351	351	358	358	362	365	369	4165
Generator Expenses	231	231	240	240	240	240	240	240	240	240	265	265	2913
Skills & Development Levy	125	125	125	125	125	125	125	125	125	125	125	125	1500
Capital expenditure													0
Directors Fee	120	120	120	120	120	120	120	120	120	120	120	120	1440
Telephone & Postage	23	23	23	24	24	24	24	25	25	25	25	25	290
Consultation Fee	20	20	20	20	20	20	20	20	20	20	20	20	240
Recruitment Charges	30	30	30	30	30	30	30	30	30	30	30	30	360
Staff Training	14	14	14	14	15	15	15	15	15	16	16	16	181
Others	630	630	630	643	643	643	643	655	650	650	650	650	7716
TOTAL PAYMENTS (b)	11,211	11,901	11,931	12,210	12,703	12,900	11,495	13,289	12,975	11,780	12,299	54,070	188764
CASH SURPLUS (DEFICIT) (a-b)	4,417	4,212	3,283	5,567	5,484	6,378	7,919	7,692	8,149	9,333	9,287	(32,285)	39435
OPENING BANK BALANCE	58,905	63,322	67,534	70,817	76,384	81,868	88,245	96,164	103,856	112,006	121,338	130,625	
CLOSING BANK BALANCE	63,322	67,534	70,817	76,384	81,868	88,245	96,164	103,856	112,006	121,338	130,625	98,340	