



Architectural Pioneering Consultants Ltd.

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## Annexure 2

### Tanzania Investment Centre, Dar es Salaam

#### PROGRESS REPORT December 2020

##### Planned Activities for the period

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To establish training centre for sustainable use of energy in construction sector.

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Training of in-house capacity through employment of junior graduate architects

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To enhance the capacity of the implementing stakeholders of the Tanzanian construction sector and to design environmental friendly buildings.

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##### Achievements made on the project implementation to date:

###### The Aga Khan Hospital, Dar es Salaam



The Aga Khan Hospital in Dar es Salaam underwent an ambitious expansion programme. While doubling the bed capacity to nearly 200 beds, the level of medical care was also increased. The new hospital is the first health care facility in Tanzania to provide world class JCIA accredited tertiary care. Based on a master plan and scheme design by PAYETTE architects of Boston.

Services provided:

Detailed design, site supervision

Client: Aga Khan Health Services

Date: 2014 - 2018

Contract Value: USD 30'000'000p

###### The Comprehensive Community Based Rehabilitation in Tanzania, Dar es Salaam



The Comprehensive Community Based Rehabilitation on Tanzania (CCBRT) Private Clinic will accommodate international standard, walk-in medical consultancy and diagnostic services as well as an advanced eye surgery suite. In addition, it will provide multifunctional office space to CCBRT management and external tenants.

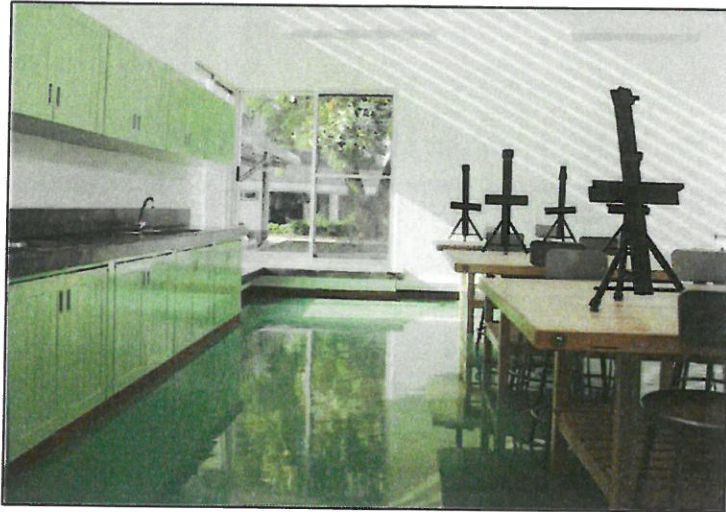
Service provided:

Full design and site supervision

Client: CCBRT

Date: 2012 - 2018

Contract Value: USD 3'700'000



The International School of Tanganyika (IST), upgraded its school facilities at both their campuses in Dar es Salaam, Tanzania.

Part of this upgrade is the construction of two new classroom blocks and a contemporary indoor athletics centre at their Secondary campus located in Masaki, Dar's prime residential ward.

Service provided:

Detailed design and site supervision

Client: IST

Date: 2012 - to date

Contract Value: USD 6'000'000

(Classrooms & Athletics Centre)

Shareholder information	Shareholders	Nationality	Shareholding Percentage
	Dark Gummich	German	42
	Gunter Darwia Klix	German	42
	Knut Willy Gummich	German	6
	Comfort Alexander Mosha	Tanzanian	5
	Lucas Sager	Swiss	5
Company communication information	Company email	info@apc-tz.com	
	Mobile number	+255 756 592 327	
	Landline number	+255 2600 674	
	Physical address	Plot 1055 Block 'B' Msasani, Kinondoni Dar es Salaam	
Contact person	Dark Gummich	Managing Director d@apc-tz.com +255 756 592 327	
Incorporation	Certificate of Incorporation	65736	
TIN information	TIN Certificate No.	106-835-918	
Project objective	Project core objective		
Capacity	Project capacity		
Direct employment	Foreign men	0	
	Foreign women	0	
	Local men	4	
	Local women	9	
Indirect employment	Number and type of indirect employment	2	Interns - Junior Graduate Architects
		1	Consulting accountant

#### Project Financial Expenditure to date (USD)

	Foreign (USD)	Local (USD)	Total (USD)
Land and building*	NIL	NIL	NIL
Plant and machinery**	NIL	NIL	NIL
Vehicles/aircraft	NIL	36,032	36,032
Furniture	NIL	8,835	8,835
Office equipment	NIL	61,070	61,070
Insurance cover	NIL	7,670	7,670
Pre-operational expenses	NIL	13,480	13,480
Working sub-total capital	NIL	87,793	87,793
<b>Grand total</b>	<b>NIL</b>	<b>214,880</b>	<b>214,880</b>

\*Due to legal constraints implemented by the AQRB, it is not feasible to invest in land or buildings.

\*\*Architectural companies do not require plant and machinery

#### Project Financing

	Amount (USD)	Source Country
Local equity	0.35m	Tanzania
Local loans		Tanzania
Foreign equity	0.09m	
Foreign loans		
<b>Total investment</b>	<b>0.44m</b>	

### Problems and Solutions

In contradiction to the original design, APC Ltd. Has faced discrimination as a foreign owned company. The level of fees imposed on the business, have cut expected growth.

Passing on fees and duties to clients and customers mitigates the problem.

### Future Plans

Currently, 7 junior graduate architects are under going training on various design jobs and construction projects.

Training of architects is a continuous exercises, ultimately concluding the with successful registration of as architects with the AQRB

There are 2 projected positions for further junior graduate architects, which are on-going.

### Recommendations and any other comments

N/A



**Arch. Dark Gummich**

Managing Director

APC

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