



XIN SHENG MANUFACTURING CO. LIMITED

MANUFACTURING OF STEEL PRODUCTS

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BUSINESS PLAN

Presented To:

TANZANIA INVESTMENT CENTRE

Golden Jubilee Tower

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Prepared by

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I. Introduction

The production of steel products is a vital sector in the global economy as demand for steel continues to grow driven by infrastructure development, automotive production, construction, and energy sector **XIN SHENG MANUFACTURING CO. LIMITED** aims to position itself as a competitive and reliable supplier within this vital industry.

Leveraging advanced production technology, sustainable practices, and a skilled workforce, the company plans to manufacture a broad range of steel products including steel bars, sheets, coils, structural beams, and custom fabrications, tailored to meet the evolving needs of both domestic and international markets.

This business plan outlines the strategy for establishing and manufacturing of steel products industries that focuses on producing and distributing high-quality steel products to various sectors, including infrastructure development, transportation, energy, machinery, and construction. Through innovation, efficiency, and precision, **XIN SHENG MANUFACTURING CO. LIMITED** will operate with a focus on engineering excellence and customer satisfaction.

The project will focus on key markets within Tanzania and across East Africa, leveraging the region's growing demand for high-quality Steel products. Our goal is to increase production capacity, expand into new markets, establish long-term contracts with key clients in the construction and industrial sectors, and operate with a strong focus on sustainability and cost-effectiveness. By maintaining high standards in product quality and customer service, **XIN SHENG MANUFACTURING CO. LIMITED** seeks to achieve steady revenue growth and long-term industry leadership.

This plan details our market analysis, operational strategy, financial projections, and competitive advantages to ensure the successful implementation of this project.

A. Mission and Vision Statement

The company vision is "To be a leading force in the global steel industry, recognized for innovation, quality, and sustainability, shaping a stronger future through advanced manufacturing and responsible growth"

The **current mission of the company** is "To deliver high-quality, reliable, and innovative steel products that meet the evolving needs of our customers across various industries and to ensure sustainability in operations, and long-term partnerships built on trust, performance, and value."

B. Executive Summary

XIN SHENG MANUFACTURING CO. LIMITED is limited Company incorporated in Tanzania under the Company Act of 2002. The Company was incorporated **28th March 2025**, and bears Certificate of Incorporation # **183650246**

XIN SHENG MANUFACTURING CO. LIMITED will be located at **Pwani Region, Mkuranga District, Plot No. 13, Block "W", At Mwanambaya Area.**

Our goals and objectives are straightforward and seek to ensure we run a professional, profitable and ethical company, building relationships with customers, suppliers and investors.

Company Goals and Objectives:

In Summary **XIN SHENG MANUFACTURING CO. LIMITED** aims to;

- Position the company as a leader in the steel products industry by consistently offering high-quality products, innovative solutions, and exceptional customer service.
- Incorporate sustainable practices into every stage of manufacturing to reduce environmental impact and promote energy efficiency, with the goal of achieving carbon neutrality by 2030.
- Expand the product range to cater to diverse industries such as construction, automotive, energy, and infrastructure, ensuring adaptability to market trends and customer demands.
- Continuously improves production efficiency by leveraging advanced technologies, automation, and lean manufacturing techniques to reduce costs and increase throughput.
- Expand market reach by establishing strategic partnerships and distribution networks internationally, focusing on emerging markets with growing industrialization.
- Foster a skilled and innovative workforce through continuous training and development programs, ensuring high levels of employee satisfaction and retention.

- Achieve a steady growth rate of at least 15% in annual revenue by expanding our customer base and introducing new products to the market.
- Maintain a customer satisfaction rate of 95% or higher by improving product quality, on-time delivery, and post-sale support.
- Implement lean manufacturing practices, optimize supply chain management, and reduce waste to lower the overall cost of production while maintaining product quality.

C. Purpose of Business Plan

This document is prepared to serve the purpose as a Pre-feasibility study report for **XIN SHENG MANUFACTURING CO. LIMITED** for investment in Manufacturing Steel Products. But also, the Pre-feasibility study report shall be submitted to TIC for an award of Certificate of Incentives. The implementation of this project will comprise the following activities:-

- Construction of a warehouse building which will accommodate Installation of Machines and Equipment for this project.
- Procurements Machineries and Equipment's for this project.
- Equipping the project with all necessary modern furniture and facilities.

D. Importance of Manufacturing Steel Products in Tanzania.

Backbone of Industrial Development

Steel products are fundamental to infrastructure, construction, transportation, and manufacturing industries. From bridges and buildings to pipelines and machinery, steel forms the structural and functional core of modern industrial development.

Versatile Applications Across Sectors

Steel's strength, durability, and adaptability make it a critical material for diverse sectors including automotive, energy, shipbuilding, appliances, and agriculture supporting both heavy industry and consumer goods.

Economic Growth and Job Creation

The steel manufacturing industry plays a vital role in national and regional economies by creating jobs, generating revenue, and driving related industries like mining, logistics, and engineering.

Support for Infrastructure Expansion

with global trends pointing toward urbanization and infrastructure upgrades, demand for steel products continues to rise. Steel manufacturers support projects like highways, railways, airports, and energy grids.

Advancement of Technology and Innovation

Innovations in steel production such as high-strength alloys, lightweight composites, and corrosion-resistant coatings enable advancements in engineering, sustainability, and design.

Promotes Sustainable Development

Steel is 100% recyclable, making it an environmentally responsible material. Modern steel manufacturing is increasingly energy-efficient and committed to reducing carbon emissions, aligning with global sustainability goals.

National Security and Strategic Value

Steel is a strategic material essential for defense, infrastructure resilience, and disaster recovery. A strong domestic steel manufacturing sector enhances national security and independence.

E. Market Opportunities for New Entrants

Despite competition, there are opportunities for new manufacturers to thrive in the manufacturing steel products sector in Tanzania:

Infrastructure Boom in Developing Regions

- Governments are heavily investing in roads, bridges, railways, ports, and energy projects.
- There's growing demand for steel beams, bars, and structural components.
- Opportunity: Supply high-volume, standard-grade construction steel with competitive pricing and reliable delivery.

Demand for Customized and Niche Steel Products

- Many large players focus on mass production, leaving gaps in custom fabrication, specialty alloys, or small-batch orders.

- Opportunity: Cater to small and mid-sized manufacturers, contractors, and niche industries needing tailored steel solutions.

3. Import Substitution

- Many countries are promoting domestic manufacturing to reduce reliance on imported steel.
- Opportunity: Position as a local supplier offering faster lead times, better support, and pricing not affected by currency fluctuations or import duties.

Sustainability & Green Steel Movement

- Industries are shifting to environmentally responsible sourcing.
- Opportunity: Adopt eco-friendly production practices and promote the use of recycled steel to attract ESG-conscious clients and access green funding.

Technological Innovation in Steel Manufacturing

- Smart manufacturing, automation, and AI are transforming production.
- Opportunity: Enter the market with modern, efficient, and scalable operations that outperform traditional setups in cost and quality.

Supply Chain Gaps Post-COVID and Global Conflicts

- Many businesses are diversifying suppliers due to geopolitical tensions and shipping delays.
- Opportunity: Become a reliable regional supplier that offers stability, faster delivery, and localized service.

Growing Urbanization & Real Estate Expansion

- Residential and commercial construction is on the rise in many emerging markets.
- Opportunity: Provide ready-to-use products like pre-fabricated steel components, roofing sheets, and rebar.

F. Technical requirements of the project

The project implementation shall require some of technical facilities among others include:

- Manufacturing Plant for production.
- Power Supply: 3-phase industrial electricity.
- Water Supply: For cleaning, processing, and sanitation.
- Quality Control Tools: Spectrometers, hardness testers, tensile

testing machines.

- Engineers: Mechanical, electrical, metallurgy
- Operators & Technicians: For machinery, quality control, and maintenance
- Safety & Compliance Officers: To ensure regulatory and environmental compliance.
- Pollution Control Board Approval
- Air filtration systems for fume and dust control.
- Noise control and PPE protocols for worker safety.
- Waste heat recovery systems to reduce energy costs

II. Company Overview

A. Legal Structure

Legal certificates and documents such as Memorandum and Article of Association, certificate of incorporation, business license, Tax Identification Number, and value added Tax certificates Justify that **XIN SHENG MANUFACTURING CO. LIMITED** is operating within the ambit of the law of the Land.

B. History

The origin of **XIN SHENG MANUFACTURING CO. LIMITED** begins in **2025**, a product & vision of **Mrs. HSIU-HUA CHEN & Mr. JIE CHEN (Company Shareholders)**. The company was established with the vision of providing efficient and reliable production and services to meet the growing demand for Manufacturing of steel products and in Tanzania. With a deep understanding of the local market and a strong commitment to quality, **XIN SHENG MANUFACTURING CO. LIMITED** aim to quickly grow into a key player in the manufacturing industry, offering tailored solutions for both local and regional industries.

C. Current Position and Assets

After having secured a lease in a prime downtown location, our assets will include bending machines, material handling system, transformer diesel generators power distribution panel and a team of skilled professionals committed to providing high-quality services. As we build stronger relationships with customer and suppliers, our financial position will enable steady growth and future expansion. We will optimize operations, ensuring that we remain well-positioned to scale and enhance our service offerings to meet evolving market needs.

D. Investment and financing plan

The company expects to invest \$500,000 from shareholders' funds. Profits generated from business operation will be re-invested. Table below show the assumptions how the investment financing plan will look like.

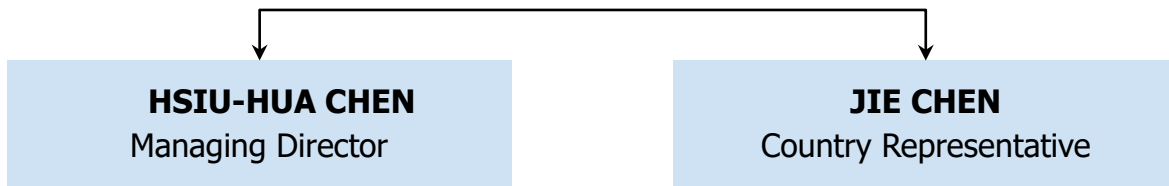
Table 1. Financing Plan

Financing	\$
Long-term liabilities	
Long-term Equity	200,000
Owner's equity	
Cash	200,0000
Contributed asset value	100,000
Total	500,000

Table 2. Investing Plan

COST INVESTMENT STRUCTURE	\$
Current assets	
Working capital	100,000
Opening inventory	50,000
Other	10,000
Property and equipment	
Land	50,000
Building	25,000
Equipment	20,000
Furniture and fixtures	3,000
Leasehold improvements	2,000
Plant	150,000
Motor Vehicles	40,000
Other_____	50,000
Total assets	500,000.00

D. Team Structure



III. Products and Services.

We provides a variety of products and services, including the production, packaging, and distribution of structural steel (beams, angles, channels), steel sheets and coils (hot rolled, cold rolled, and galvanized), pipes and tubes, and reinforcement bars. We also offer custom-fabricated components tailored to client specifications. Also, we provide value-added services such as precision cutting, bending, surface treatment, quality testing, and logistics support, ensuring a complete solution for industries like construction, infrastructure, manufacturing, and energy.

A. Our Products

Product	Description	Key Highlights
Structural Steel	Includes I-beams, H-beams, angles, channels, flat bars, and T-sections used in construction and infrastructure projects.	High strength and load-bearing capacity, compliant with industry-grade structural standards and ideal for buildings, bridges, and heavy frameworks
Steel Sheets and Coils	Hot Rolled, Cold Rolled, Galvanized, and Color-Coated steel sheets used in fabrication, roofing, automotive and machinery.	Available in various thicknesses and widths and Suitable for painting, forming, and welding.
Steel Pipes and Tubes	Seamless pipes, along with square and rectangular hollow sections, used in construction, plumbing, scaffolding, and oil & gas industries.	Strong, corrosion-resistant options available and Pressure and temperature resistant

<p>Custom Fabricated Steel Components</p>	<p>Precision-cut steel parts such as flanges, brackets, frames, and custom assemblies tailored to client specifications.</p>	<p>Cutting and laser precision and Built to design drawings or sample references</p>
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B. Unique Selling Proposition (USP)

At for **ELEPHANT L. FOOD ENTERPRISE CO. LIMITED**, we believe in.

- ✓ Quality and Freshness.
- ✓ Unique Innovation and Techniques.
- ✓ Ethical & Sustainable Practices.
- ✓ Convenience & Accessibility.
- ✓ Strong Focus on Customer Satisfaction.

IV. Market Analysis

Overview

The success of **XIN SHENG MANUFACTURING CO. LIMITED** will be achieved by providing high tech products, providing friendly service and employing an aggressive marketing plan to build customer traffic. Today's market requires more than just products and service to make a **XIN SHENG MANUFACTURING CO. LIMITED** will constantly strive to enthusiastically win more customers by being proactive rather than reactive in our marketing efforts.

Management will endeavor to create and maintain a positive, appealing image for the customers. This image will be consistently portrayed throughout all marketing channels and sales promotions. The following exemplifies some of the tactics we will use to drive more sales.

A. Customer Database

XIN SHENG MANUFACTURING CO. LIMITED will aggressively seek to build a

database of Customers. Customers will have an opportunity to be included in the database so they can participate in sales promotions such as birthday or anniversary cards; email notification of upcoming specials; coupons; etc. The database will be gathered and maintained on special software **XIN SHENG MANUFACTURING CO. LIMITED** will gather names in a variety of manners including staff requests; business card drop.

B. Advertising

XIN SHENG MANUFACTURING CO. LIMITED will adopt an aggressive advertising strategy. Outdoor signage for **XIN SHENG MANUFACTURING CO. LIMITED** will describe outdoor and changeable copy advertisement and elaborate design signage depends upon lease space restrictions; designed within allowable limits to achieve maximum exposure.

XIN SHENG MANUFACTURING CO. LIMITED will utilize both traditional non-traditional methods of advertising. Management's viewpoint on advertising is state in your own words, the philosophy **XIN SHENG MANUFACTURING CO. LIMITED** will adopt towards the use of traditional advertising such as radio, newspaper, billboards or television.

C. Costing and Pricing

The costing and pricing is done by the management of **XIN SHENG MANUFACTURING CO. LIMITED** The costing takes into consideration various aspects depending on the cost which has already been incurred, inflation factor and Operating costs. The project promoters of the company are in business for long time i.e. they are business oriented personnel.

D. Customers

XIN SHENG MANUFACTURING CO. LIMITED is targeting to all regions in Tanzania and outside of Tanzania specifically targeting the following customers: Wholesale and retail hardware suppliers.

E. Products

As it has been explained in preamble chapters, **XIN SHENG MANUFACTURING CO. LIMITED** will set project which will be indulging in Manufacturing STEEL PRODUCTS in Tanzania.

MARKET PLAN

The company has both short term and long-term marketing plan:

The short-term marketing plan includes:

- Participating in business show case exhibitions
- Building sustainable long-term relationship with manufacturers who use other raw materials for production of different products.
- Training of sales staff sales and Marketing.

Long Term Plans includes:

- Join to the network of Steel Manufacturing Companies to market and exploit more business opportunities
- Investing Market Research and Development.

V. Opportunity driver.

Increased demand

Tanzania is currently experiencing remarkable technological advancements in the Steel Products. Steel Products, holds immense potential for various applications. Its utilization in various industries is steadily growing, with a rising demand both domestically and internationally.

Uniqueness location of the project

XIN SHENG MANUFACTURING CO. LIMITED.'s project will be one of the major Manufacturing Industry and Processors in Tanzania. And location of the Project shall be in **Pwani Region, Mkuranga District Council, Plot No. 13, Block "W", At Mwanambaya Area.** The location of this project provides an opportunity to **XIN SHENG MANUFACTURING CO. LIMITED** to capture easily the market around **Morogoro, Dar es Salaam, Dodoma, Mwanza, Arusha and Singida** and other nearby regions

Government Policy

The Government of Tanzania has made the policy that intends to improve and promote Manufacturing Industry. This sector employs many people and it is a key driver towards transforming and developing the national economy.

Government Incentives package

In 1997 Tanzania Government enacted Investment law that offers and guaranteed reasonable incentives to both local and foreign investors.

Analysis of Strengths, Weaknesses, Opportunity and Threats

Table below present the analysis of the company's Strengths, Weaknesses, Opportunities and Threats (SWOTS)

<p>Strengths</p> <ul style="list-style-type: none"> ▪ It has a strong equity financing ▪ Strong management and well paid personnel ▪ Has a will to expand ▪ Access to reliable high technology 	<p>Weaknesses</p> <ul style="list-style-type: none"> ▪ Not yet emphasize on the marketing
<p>Opportunities</p> <ul style="list-style-type: none"> ▪ Good government suitable facilitative policy ▪ Raising investments real estate sector ▪ Government development power supply project in Tanzania 	<p>Threats</p> <ul style="list-style-type: none"> ▪ Unawareness of the new entrants in the Industry in the same location ▪ Increment of inflation ▪ Presence of fake suppliers of the same products.

The company has prepared for the action plans by doing the following:

1. Reinvestment of Profits

Reinvesting a portion of annual profits back into the business to finance expansion, improve machinery, and increase production capacity.

Establishing a reserve fund for unexpected financial challenges.

2. Collaboration with Financial Institutions

Securing Loans: Partnering with local and international banks to secure low-interest business loans for expansion, machinery acquisition, and operational needs. Institutions like: Tanzania Investment Bank (TIB), CRDB Bank, NMB Bank

Flexible Repayment Options: Negotiating favorable loan terms to align repayment schedules with cash flow projections.

VI. Management & Administration

The management team of **XIN SHENG MANUFACTURING CO. LIMITED** planned to be constituted by the following management team:-

Board of Directors

XIN SHENG MANUFACTURING CO. LIMITED be managed by the board of Directors which is the apex body for strategic decision making of the project. Directors of the Company are the ones who having shares in **XIN SHENG MANUFACTURING CO. LIMITED**, The Company which shall manage this project.

General Manager

Immediate after Board of Director the shall be a General Manager who will be responsible to take care of mater pertaining operation and managing daily activities of the project as well as other staffs welfares and report them to the board of directors.

Production Manager

Production Manager will be employed who expected to have an extensive background in the industry. As the production Manager will be directly responsible for all processing functions.

Under production manager there shall be reasonable number of technical staffs who will be involved in daily processing within this project.

Accountant/cashier

An accountant will be employed who expected to have good experience in accounting system as well as he will be responsible in managing cash of **XIN SHENG MANUFACTURING CO. LIMITED** but also keeping books of accounts properly.

Management Agreements

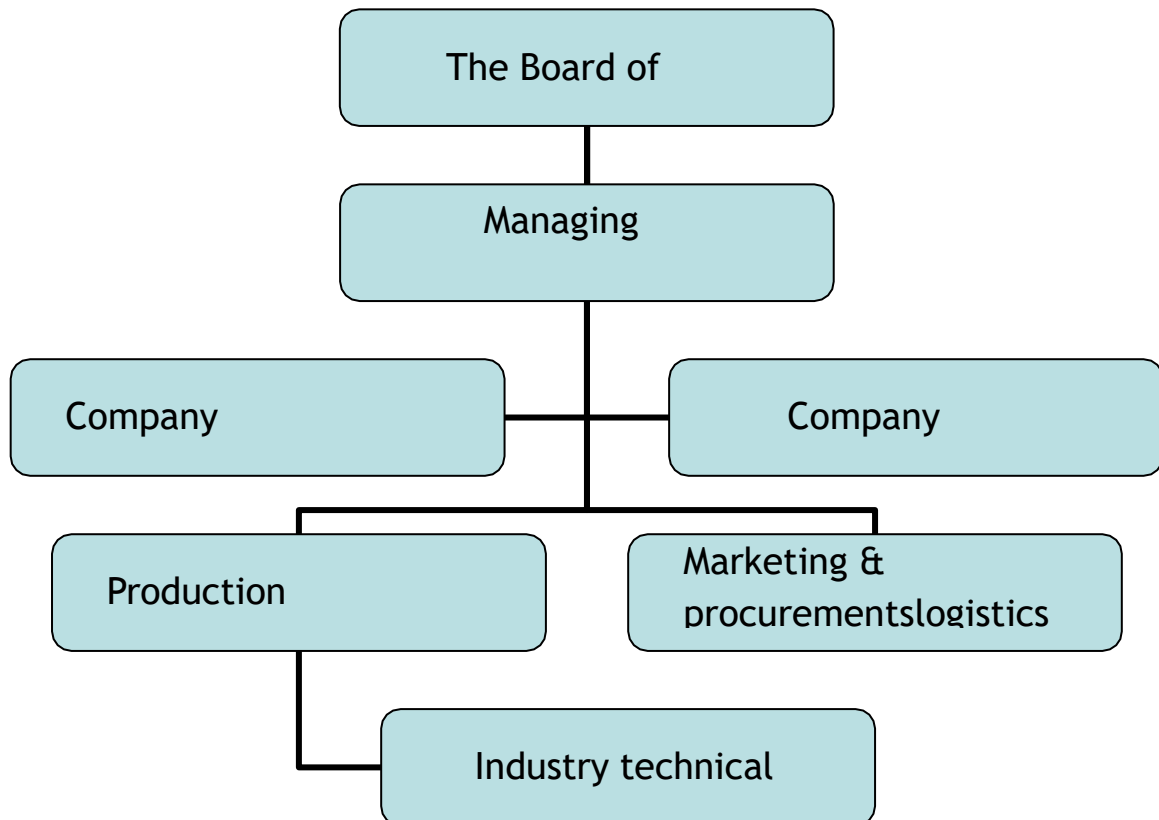
Management Agreements will be executed between **XIN SHENG MANUFACTURING CO. LIMITED** and other team managers. The purpose of these agreements is to define the expectations of both parties, establish an incentive structure, and define the grounds under which the agreement may be terminated.

Confidentiality Agreements

XIN SHENG MANUFACTURING CO. LIMITED will enforce that all employees sign a confidentiality agreement. Confidentiality agreements with our employees and partners will protect our products, operating systems, policies and procedures. Having a confidentiality agreement in place is essential to protect the company's trade secrets, and show our employees that we take our business seriously.

Organization Structure

The management of **XIN SHENG MANUFACTURING CO. LIMITED** is planning to have the following organization structure.



VII. Marketing & Sales Strategy

To resonate with our target audience and establish **Tan Trucking Company Limited** as a premier brand in the industry, a robust and dynamic marketing and sales strategy is imperative. We've designed our approach to foster branding, maximize outreach, and drive consistent sales.

1. Branding and Positioning

- **Brand Identity:** **Tan Trucking Company Limited** as a reliable, customer-centric, and innovative production provider. The focus will be on timely deliveries, cost-effective solutions, and flexibility, especially for small and medium-sized businesses (SMEs) and regional trade.
- **Value Proposition:** Offer personalized services with advanced management and real-time tracking, providing peace of mind and transparency for

customers. Highlight the eco-friendly nature of the Steel products, if applicable.

2. Target Market Focus

- **Key Sectors:** Focus marketing efforts on key industries such as agriculture, manufacturing, construction, e-commerce, and cross-border trade. Develop tailored solutions for each sector.
- **SMEs and Regional Businesses:** Emphasize flexibility, affordability, and scalability for small businesses that need production but lack the resources to manage their own business.

3. Online Marketing and Digital Presence

- **Website & SEO:** Build a professional website that outlines services, pricing, and foods and drinks details. Optimize. Include a tracking portal for customers to check the status of their deliveries.
- **Social Media Marketing:** Use platforms like Facebook, Instagram, TikTok and LinkedIn to showcase success stories, customer testimonials, and behind-the-scenes looks at the fleet in action. Engage with potential customer by posting regular content about production solutions, industry and customer case studies.
- **Google Ads & Social Media Ads:** Run targeted ads for specific industries and regions, emphasizing timely, reliable production.
- **Content Marketing:** Start a blog or newsletter offering valuable insights about the manufacturing industry, trends, and tips for businesses that need production solutions.

4. Partnership Development

- **Local Businesses and Trade Associations:** Partner with local manufacturers, agricultural suppliers, and retailers to offer them tailored production solutions. Collaborate with trade associations to tap into a wider network of businesses.
- **Cross-Border Trade Partnerships:** Establish relationships with companies operating in neighboring East African countries (e.g., Kenya, Uganda, Rwanda). Collaborating with customs brokers and freight forwarders can ensure smooth international operations.

5. Referral Program

- **Incentivize Word-of-Mouth:** Launch a referral program that rewards customers for referring new businesses. Offer discounts or free services for successful referrals, encouraging existing customers to spread the word.

6. Customer-Centric Sales Approach

- **Consultative Selling:** Train the sales team to take a consultative approach by offering tailored production solutions that meet the unique needs of each customer, rather than pushing a one-size-fits-all model. This can be particularly effective for businesses.
- **Post-Sale Support:** Offer exceptional after-sales service, including 24/7 customer support for delivering and addressing any concerns during transport. Follow up with customers regularly to ensure satisfaction and gain insights for continuous improvement.

7. Sales Forecasting and CRM

- **Customer Relationship Management (CRM):** Implement a CRM system to track customer interactions, understand their needs, and personalize sales approaches. This system can help identify the most profitable segments and optimize the sales process.
- **Sales Metrics:** Establish sales KPIs (key performance indicators) such as leads generated, conversion rate, and customer acquisition cost. Use this data to refine marketing strategies and improve sales efficiency.

VIII. Financial Projections

XIN SHENG MANUFACTURING CO. LIMITED

CASH FLOWS PROJECTION FOR FIVE YEARS FROM 2024 TO 2029

	Pre-Startup EST	,2023	2024	2025	2026	2027
Cash on Hand (beginning of month)	\$ -	\$ 500,000	\$ 500,000	\$ 1,900,000	\$ 3,340,000	\$ 4,740,000
CASH RECEIPTS						
Cash Sales			\$ 1,000,000	\$ 1,000,000	\$ 1,100,000	\$ 1,210,000
Collections fm CR accounts		\$ -	\$ 400,000	\$ 440,000	\$ 484,000	\$ 532,400
Estimated Capital for startup	\$ 500,000		\$ -	\$ -	\$ -	\$ -
Loan						
TOTAL CASH RECEIPTS	\$ 500,000	\$ -	\$ 1,400,000	\$ 1,440,000	\$ 1,584,000	\$ 1,742,400
Total Cash Available (before cash out)	\$ 500,000	\$ 500,000	\$ 1,900,000	\$ 3,340,000	\$ 4,924,000	\$ 6,482,400
CASH PAID OUT						
Purchases other fixed		\$ -	\$ 7,200	\$ 7,920	\$ 8,712	\$ 9,588
Purchases vehicles		\$ 80,000	\$ -	\$ 41,000	\$ -	\$ -
Gross wages (exact withdrawal)		\$ 15,000	\$ 60,000	\$ 60,000	\$ 60,000	\$ 60,000
Payroll expenses (taxes,		\$ 4,500	\$ 20,400	\$ 20,400	\$ 20,400	\$ 20,400
Supplies (office & oper.)		\$ 1,000	\$ 1,100	\$ 1,210	\$ 1,331	\$ 1,465
Repairs & maintenance		\$ 1,250	\$ 1,375	\$ 1,513	\$ 1,664	\$ 1,831
Advertising		\$ 150	\$ 165	\$ 182	\$ 200	\$ 220
Car, delivery & travel		\$ 1,800	\$ 1,980	\$ 2,178	\$ 2,396	\$ 2,635
Accounting & legal		\$ 4,500	\$ 4,950	\$ 5,445	\$ 5,990	\$ 6,585
Rent		\$ 36,000	\$ 36,000	\$ 36,000	\$ 36,000	\$ 36,000
Telephone & internet		\$ 120	\$ 132	\$ 145	\$ 160	\$ 176
Utilities		\$ 150	\$ 165	\$ 182	\$ 200	\$ 220
Insurance		\$ 21,200	\$ 21,412	\$ 21,626	\$ 21,842	\$ 22,060
Taxes (real estate, etc.)		\$ 240	\$ 240	\$ 240	\$ 240	\$ 240
Interest		\$ 75,000	\$ 75,000	\$ 75,000	\$ 75,000	\$ 75,000
Miscellaneous		\$ 200	\$ 220	\$ 242	\$ 266	\$ 292
SUBTOTAL	\$ -	\$ 241,110	\$ 230,339	\$ 273,282	\$ 234,400	\$ 200,000
Loan principal payment		\$ 750,000	\$ 750,000	\$ 750,000	\$ 750,000	\$ 750,000
Capital purchase (land)		\$ 100,000				
Capital purchase (excavators)		\$ -	\$ 1,000,000	\$ 100,000	\$ -	\$ -
Owners' Withdrawal			\$ -	\$ -	\$ 10,000,000	\$ 12,000,000
TOTAL CASH PAID OUT	\$ -	\$ 1,091,110	\$ 1,980,339	\$ 1,123,282	\$ 10,984,400	\$ 12,750,000
Cash Position (end of month)	\$ 500,000	\$ (591,110)	\$ (80,339)	\$ 2,216,718	\$ (6,060,400)	\$ (6,513,600)

CONCLUSION.

- Revenue will be contributed to the Government through various taxes.
- The project will offer continuous direct employment to almost 50 people and create other indirect employment to other people.
- The company looks technically feasible and financially viable. It is therefore recommended that the project be supported.