

**TANZANIA INVESTMENT CENTRE
DAR ES SALAAM**

PROGRESS REPORT

(Information required for the project's progress report after every six months or for amendment of Certificate of Incentives)

1. Planned Activities for the period:

- This year have started operations at Tarangire & Kirawira.

2. Achievements made on the project implementation todate:

(i.e. from the date the project was approved to the date of writing the report)

Describe the status of activities that have already been undertaken e.g. construction of buildings, acquisition of supplies, installation of equipment, etc.

- We have started operations in Kirawira in June, 2021 and Tarangire National Park from July, 2021.
- We have increased our balloon fleet from 5 to 6 in a period of 1 year and other 2 balloons are waiting for shipment.
- We have increased our vehicle fleet from 24 to 27 in a period of 6 months.
- We are ranked No. 1 in things to do in Serengeti on Trip Advisor for 2019, 2020 & 2021 consecutively.
- We believe we have captured significant market shares in the industry
- We have established a total of 3 Permanent bases and 2 mobile bases for the operations.

3. Provide updated information on the following aspects;

S/No.	Information	Description	Current Project Status
1.	Shareholder's Information	Current Shareholders names, nationality, and percentage of ownership	1. HASSANAIN S. SAJAN – TANZANIAN – 40% 2. RAKESH K. GOKHROO – INDIAN – 40% 3. SAJIDA S. MOHAMMED – TANZANIAN – 18% 4. DONALD D. TINDAMANYIRE –

			TANZANIAN – 2%
2.	Company Communication Information	Email address	donald@miracleexperience.co.tz
		Mobile Number	0754 331 820
		Land Line Telephone Number	0754 331 820
		Physical Address (Plot No., Block No, Street, District and Region)	ARUSHA – CORRIDOR AREA, BLOCK LDA, PLOT 45, ENGIRA STREET
3.	Contact Person	Name	DONALD D. TINDAMANYIRE
		Position	SHAREHOLDER
		Communication Details (Email, Mobile and telephone)	donald@miracleexperience.co.tz 0754 331 820
4.	Incorporation	Certificate of Incorporation No.	140773
5.	TIN information	TIN Certificate No.	135-709-433
6.	Project Objective	Project Core Activity	HOT AIR BALLOON SAFARIS AND TOURISM
7.	Capacity	Project Capacity per Year	
8.	Direct Employment	Foreign-Men	3
		Foreign-Women	
		Local-Men	42
		Local-Women	1
9.	Indirect employment	Estimated Total No.	40+
		Type/areas of Indirect Employment	Construction , Training etc.

4. Project Financial Expenditure to date (TZS):

	Foreign (TZS)	Local (TZS)	Total (TZS)
Land and Buildings		126,625,400.00	126,625,400.00
Plant and machinery		43,735,000.00	43,735,000.00
Vehicles	1,356,127,687.42	1,027,601,441.08	2,383,729,128.50
Balloons	1,344,679,850.24		1,344,679,850.24
Furniture		114,718,264.72	114,718,264.72
Office equipment		36,886,309.04	36,886,309.04
Insurance Cover		228,163,221.80	228,163,221.80
Pre-operational expenses		433,444,689.37	433,444,689.37
Working sub-total capital		(592,095,251.92)	(592,095,251.92)
GRAND TOTAL	2,700,807,537.66	1,375,344,074.09	4,076,151,611.75

5. Project Financing

Explain how the project is being financed e.g. equity, loans, sources of loans, conditions, etc. See table below.

	Amount (USD)	Source Country
Local Equity	TZS 120,000,000/-	TANZANIA
Local Loans		
Foreign Equity		
Foreign Loans	USD 1,000,000/-	UAE
Total Investment	TZS 120,000,000/- & USD 1,000,000/-	

6. Problems and Solution

1. Long procedure and documentation required for Permit applications from TCU and NACTE, which tend to shy away pilots to come to Tanzania.
2. Balloon Pilot training facility - due to absence of balloon pilots.
3. TIC communication with TRA to be on the same line as we always have to re-explain TRA during the exemption process.
4. Favorable Tourism policies for Tour operators.
5. Park infrastructure needs improvement which damages vehicles quickly.
6. VAT being charged on Hot Air Ballooning whilst it's an aviation product.

7. Future Plans

Explain future plans for the next coming six months and planned financial

Commitments

- We have a plan to build our Base with a permanent infrastructure in Kogatende and Seronera as well as a SPA
- We have a plan to increase our Fleet of Vehicles.
- We have a plan to increase our Balloons.

8. Recommendations and any other comments

1. To review the list of requirements from TCU / NACTE and Labor for Balloon Pilots as there is none unemployed Tanzanian Balloon Pilots.
2. Streamline and fasten the application/extension process.
3. Align communication with TRA.

4. More tourists equal more revenue for us as balloon operators.
5. Park management to be given more incentives for imports if applicable to then budget better for infrastructure.
6. Post Pandemic Tax relief to Tour operators and the Tourism Industry in general.
7. If TCAA can be spoken to, to encourage balloon flying schools in the country, the industry will grow.

