



Hanspaul Industries Ltd

Manufacturers & Printers of export quality corrugated carton boxes, SFK rolls and wrappers

P.O. Box 613 ARUSHA, TANZANIA

Tel/Fax: .255 27 254 8231, +255 27 250 6138, +255 784 506138

Cell: +255 754 307838, +255 784 307838

Email: sales@hanspaul.co.tz

Website: www.hanspaul.co.tz



To
The Executive Director
Tanzania Investment Centre
Dar Es Salaam
Tanzania

28th February 2020

PROGRESS REPORT

Planned Activities for the Period

Previously, Hanspaul Industries Limited manufactured only Corrugated Carton Boxes, Paper Bags SFK Rolls and Wrappers.

In 2019, HIL expanded its operations by introducing manufacturing of paper bags aiming to extend its reach throughout Tanzania.

We have heavily invested in Plant & Machinery for this paper bag production and mechanisms are already in place to support these new plant & machinery.

Our most recent paper bag machine has a capacity to produce 250 paper bags per minute.

Also, the directors have proposed to employ professional engineers to run these machines. This will also lead a drastic increase in our production capacity.

Status of Activites that have already been undertaken

Major concentration in maximizing our products to meet the requirements demanded by a variety of our customers. We have extended our reach in various sectors; our products now include; Flower Boxes, Match Boxes, Soap Boxes, Chick Boxes, Soft Drinks Boxes, Cake Boxes, Honey Boxes, Candle Boxes, Detergent Boxes, Biscuit Boxes, Sweet Boxes, Lunch Boxes, Pizza Boxes, Seed Boxes, Brewery Boxes, Vegetable Boxes, Water Resistant Food Grade Fishery Boxes, SFK Rolls / wrappers for flower exports – General printed/ non printed cartons / boxes and paper bags.

Investment in various Plant and Machinery resulted our success in producing the above products.

Also, Hanspaul Industries Ltd has carried out major renovations in its property which has been rented out to its sister company Hanspaul Automechs Ltd located at Plot no.44 Njiro, Arusha including building newly equipped office.



Displaying above new head office located at Plot No.44

HANSPAUL INDUSTRIES LIMITED			
P.O BOX 613 ARUSHA			
PROJECT FINANCIAL EXPENDITURE TO DATE			
	FOREIGN	LOCAL	TOTAL
Land and buildings	0	\$ 412,185.38	\$ 412,185.38
Plant and Machinery	0	\$ 383,935.33	\$ 383,935.33
Vehicle/Aircrafts	0	\$ 46,545.02	\$ 46,545.02
Furniture	0	\$ 30,427.04	\$ 30,427.04
Office Equipment	0	\$ 3,526.01	\$ 3,526.01
Insurance Cover	0	\$ 54,079.94	\$ 54,079.94
Pre-Operational Expenses	0	\$ 80,000.00	\$ 80,000.00
Working Sub-total capital	0	\$ 110,000.00	\$ 110,000.00
GRAND TOTAL	0	\$ 1,120,699	\$ 1,120,699

Project Financial Expenditure

Project Financing

We acquired a Term Loan of amount USD 300,000 towards investment in our Plant & Machinery.

We have an additional over draft facility with our bankers Exim Bank (T) Ltd of Tshs 1 Billion for our operational requirements.

Both above are facilitated by our bankers, Exim Bank (T) Ltd.

Problems and Solution

Due to having a sophisticated machinery, we need to employ very professional, trained and experienced personnel to run these machines in order to minimize the level of waste in production.

We have purchased a new boiler which needs routine service and maintenance, only professional and experienced staff can carry out this task.

Recruiting experienced staff and looking for capable individuals who can perform in this field can sometimes be a problem.

Future Plans

Focusing on market reach of our products not only in Tanzania but throughout the East African countries. We also intend to purchase our main raw material; Paper and paper products solely from Tanzania.

We aim to employ over 150 employees from this expansion project this year from the current number of 71 employees.