



TANZANIA INVESTMENT CENTRE

PROJECT VERIFICATION VISIT REPORT

ON

APPLICATION FOR EXTENSION OF IMPLEMENTATION

PERIOD

BY

M/S TAKIM HOLIDAYS TOURS & SAFARIS LIMITED

13TH FEBRUARY, 2022

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1.0 INTRODUCTION

M/S Takim Holidays Tours & Safaris Limited is a TIC registered project in Tourism sector holding a TIC Certificate of Incentives No. 022335 dated 15th May, 2019 granted for purposes of establishing and operating a project for provision of tour safari services, a company has its Head Office at Plot No. 7- 10, Mtendeni Street- Ilala Dar es salaam and sub- office at Plot No. 3/2 East Africa Road, Burka Matevesi, Arusha region.

Under the current certificate of Incentives, a company has continued with offering the tour operation services to local and foreign tourist, currently a company is operating a project with the total of 18 safari vehicles, among them, two vehicles were bought during the implementation period of the project under current TIC Certificate of Incentives, and the remaining sixteen (12) vehicles were bought before being granted the current Certificate of Incentives.

Like any other project in tourism sector, M/s Takim Holidays Tours & Safaris Limited affected by Covid 19 pandemic which has led to low operations caused by several restrictions by airports which caused tourists from outside the country to automatically cancel or postpone their visits to Tanzanian tourism attractions whereby the company is mainly depending on them as the core customers of its business, the operations were at survival mode since march 2020, although sector is now showing the sign of revival due to improved of Covid 19 situation all over the world.

This project was granted Certificate of Incentives on 15th May, 2019 which its implementation period ends this month (April 2022), but earlier 2020 is when the Covid 19 situation started to be worse, it is the same period when a company expected its business to flourish and so, to import the number of Safari vehicles to be used in the project, unfortunately a company did not manage to operate the project fully as per company's plans due to the existence of Covid 19 pandemic which affected almost the whole world, tourism being the economic sector which was massively affected.

Due to the above reason, on 22nd June, 2021 M/s Takim Holidays Tours & Safaris Limited wrote a letter to TIC to apply for extension of project implementation period for another 12 months (1 years), TIC advised an investor to wait until one month before

expiration of current Certificate of Incentives (March 2022) to apply for extension of project implementation period, as it was advised, on 09th March, 2022, M/s Takim Holidays Tours & Safaris Limited wrote the letter to TIC to apply for extension of project implementation period for another 12 months (1 year) from April 2022 giving the main reason that the company did not manage to operate the project fully due severe effects of the Covid 19 pandemic in tourism sector.

Based on the above background, on 08th April, 2022, Northern Zone Officer (Mr. Gasper Tembo) was assigned to conduct a project Physical Verification Visit (PVV) for the purpose of establishing the facts as presented by an investor regarding the application of extension of project implementation period, and on 11th April, 2022 PVV was conducted by Zonal Office to serve the same purposes.

2.0 PROJECT VISIT FOR VERIFICATION (PVV)

2.1 Findings

During the visit, our officer observed the following information at the site regarding the project:

a. Company's General Information obtained at the site

S/No.	Information	Description	Current Project Status		
			Name	Nationality	Percentage
1.	Shareholder's Information	Current Shareholders names, nationality and percentage of ownership	Mohamed N. Takim	Tanzanian	29.15
			Riyaz M. Takim	Tanzanian	27.5
			Tehsin M. Takim	Tanzanian	27.5
			Naseem M. Takim	Tanzanian	10
			Abbas M. Takim	Tanzanian	5.85
			Total		100%
			2.	Company Communication	Email address
Mobile Number	+255 789 700 750/ +255 784 825 467				
Land Line Telephone	N/A				

	Information	Number	
		Physical Address (Plot No., Block No, Street, District and Region)	Farm No. 181/3/2 East Africa Road Burka Matevesi P.O. Box 6023, Arusha
3.	Contact Person	Name	Mr. Mohamed N. Takim and Mr. Riyaz M. Takim
		Position	Directors
		Communication Details (Email, Mobile and telephone)	riyaz@takimholidays.com +255 789 700 750/ +255 784 825 467
4.	Incorporation	Certificate of Incorporation No.	6739
5.	TIN information	TIN Certificate No.	100-113-597
6.	Project Objective	Project Core Activity	establishing and operating a project for provision of tour safari services
8.	Direct Employment	Foreign-Men	N/A
		Foreign-Women	N/A
		Local-Men	25
		Local-Women	10
9.	Indirect employment	Estimated Total No.	<i>Statistics has not been given</i>
		Type/areas of Indirect Employment	<i>Hotel and Lodges for accomodations</i>

It was further observed:

- i. A company has two project locations as it has been indicated on the Certificate of Incentives; Plot No. 7- 10, Mtendeni Street- Ilala Dar es salaam which is the main office where all administrative issues including marketing activities, handling of tourists orders and logistics and preparations of all other official documents are done; and Farm No. 181/3/2 East Africa Road, Burka Matevesi, Arusha region where there is company's sub office which also comprises the safari vehicles' (fleets) parking and workshop for repair and maintenance of the company's safari vehicles.

The office in Arusha is handling only the ground operations which include close checking of tourist documents to enter the parks, taking tourists from airports to the tourism attractions and bringing them back to airport, also

- undertaking all other operations upon the receiving orders and confirmations from Head Office (Dar es salaam).
- ii. A company has constructed and developed its own infrastructures such as offices, workshop for repair and maintenance of safari vehicles (fleets), a specialized area for safari vehicles (fleets) parking and automatic standby generator.
 - iii. The operations are on progress where there are staffs working, workshop is undertaking the vehicles repair and maintenance and some of the fleets (safari vehicles) have parked and the others have taken the tourists to tourism attractions such as Tarangire National Park, Ngorongoro Conservation Area and Serengeti National Park, this is showing that the operations are ongoing.
 - iv. Mr. Abbasali Karim, who is in charge of Arusha Office informed us that all the administrative activities are done at Head Office in Dar es salaam, and in Arusha, only the ground operations that are taking place as it was observed (**See the project photos**).
 - v. The project in Arusha is located at Farm No. 181/3/2 East Africa Road, Burka Matevesi Arusha as it can be seen on the front page of the Title (**see the annex 1**).

2.2 Remaining Activities

Under the current Certificate of Incentives, a company has managed to import only two safari vehicles through TIC by enjoying the Fiscal Incentives, although a company has the plan to import more vehicles through TIC by enjoying tax exemption and finally to increase the number of tourists to be served and consequently to improve its business.

2.3 Challenges

During the conversation with an in charge of Arusha office, the company is experiencing few challenges as follows;

- a. The effect of Covid 19 which has affected the operations of the company/ project, this was due to restrictions in airports which led to lower number of tourist entering the country and number of tourists movements.
- b. Due to less number of tourists entering the country, the company could not implement the project as per plan which again affected the plan to import more safari vehicles (fleets).

3.0 CONCLUSION

In view of findings above, the following are our conclusions regarding the objective of the PVV:

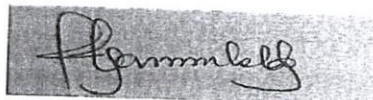
- 3.1** The investors appear to be serious with the project. The reasons provided for the need of extension of implementation period seem to be genuine;
- 3.2** The implementation of the company's proposed activities is as per TIC Certificate of Incentives No. **022335** as attached in the application. I confirm that the pictures attached to this report are genuine and they reflect a true picture of the current affairs of the project at the site;
- 3.3** The reasons for the applying for extension of project implementation period by project promoters are sound;
- 3.4** The project is located at Farm No. 181/3/2 East Africa Road, Burka Matevesi Arusha.

4.0 RECOMMENDATIONS

From the above findings and conclusions, I wish to recommend the following:-

- 4.1 That, the company's efforts in investment and challenges reported above justify the approval of the additional extension of the implementation period. This will assist investors to complete the plan of importing more safari vehicles to increase the tour operations by expanding the project and business in general.
- 4.2 That, based on the fact that the implementation period of the current TIC Certificate of Incentives is ending this April 2022 and taking into consideration the effects of Covid 19 in tourism sector which had affect the all over the world, I am of opinion that TIC approves an extension of implementation period for one (1) years further from the date of ending the current Certificate of Incentives (April, 2022) upon reviewing the PVV report from the team visited a project at its Head Office, Dar es salaam.
- 4.3 That, based on the Title of the project location in Arusha, the project location on the Certificate of Incentives has to be read as Farm No. 181/3/2 East Africa Road, Burka Matevesi Arusha instead of Plot No. 3/2 East Africa Road, Burka Matevesi Arusha

I humbly submit

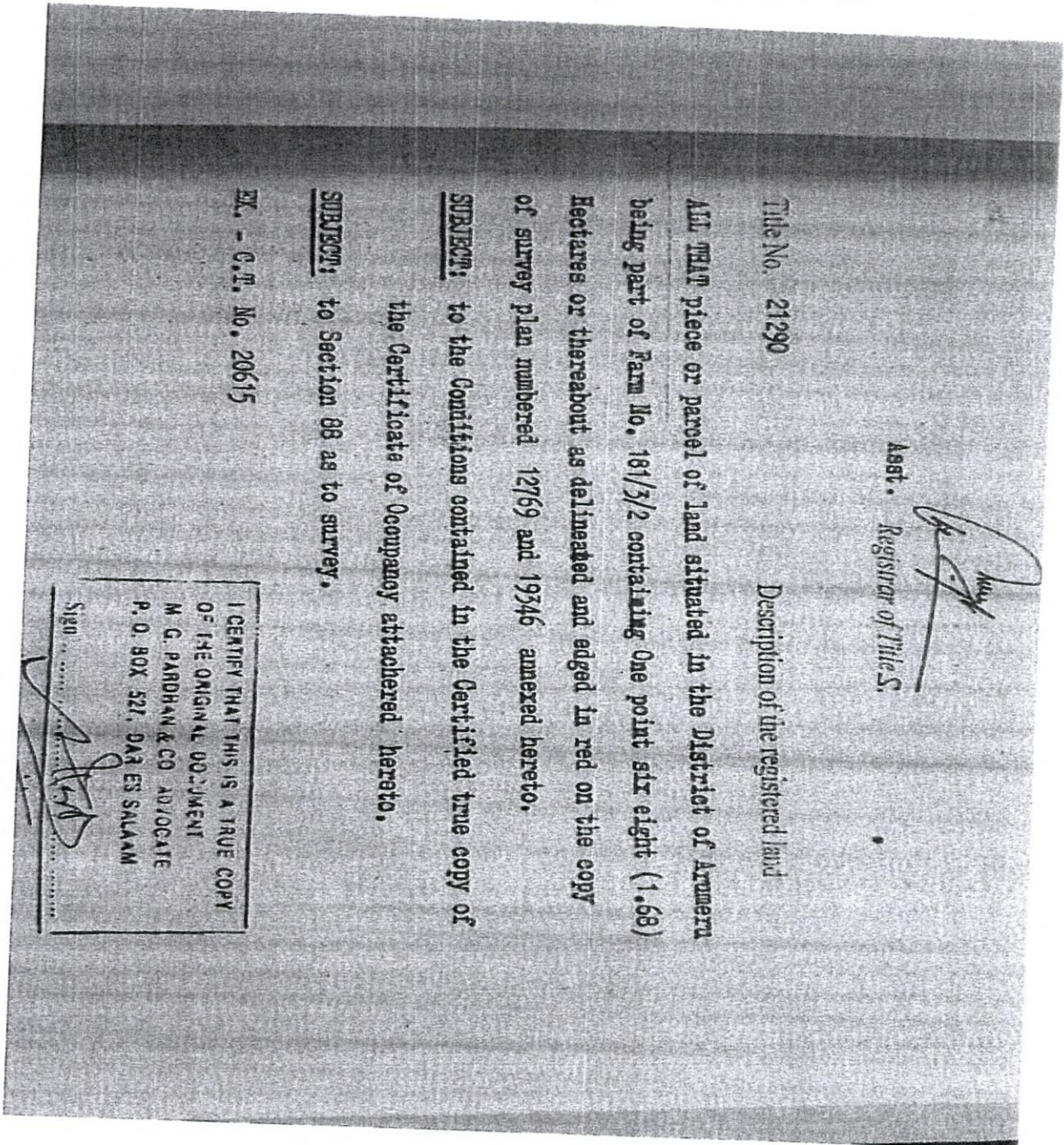


Gasper T. Tembo
IPFO- N

12th April, 2022

ANNEXES

ANNEX I: FRONT PAGE OF TITLE FOR PROJECT LOCATION



The front page of the Title No. 21290 showing the project is located at Farm No. 181/3/2

PROJECT PHOTOS



Safari vehicles in the Parking area



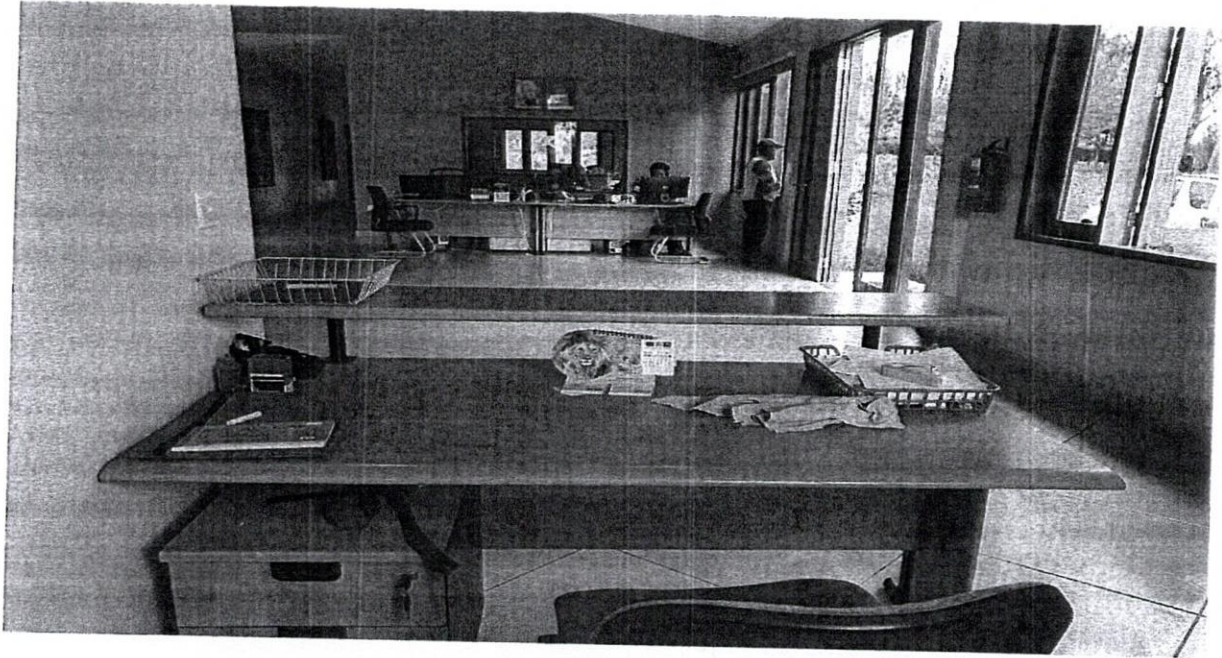
One of the two vehicles imported by accessing Tax exemption under the current Certificate of Incentives, the other one was on safari with tourists



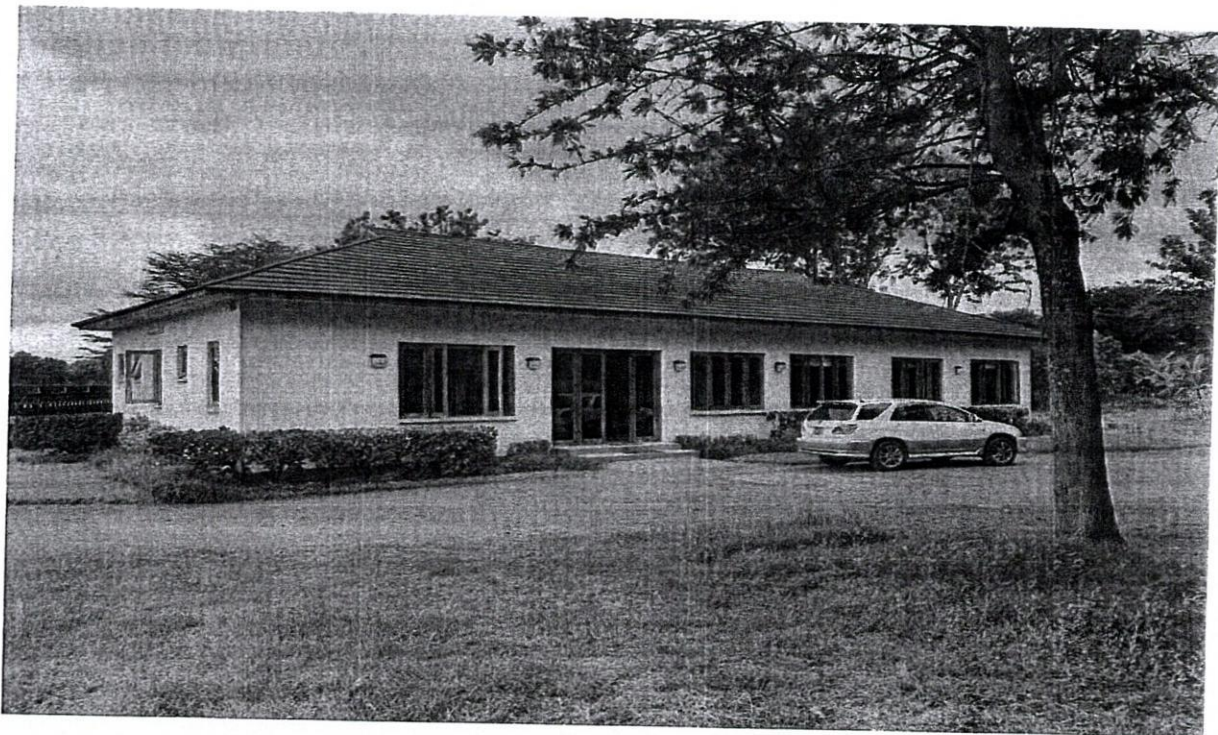
A workshop of the company which is used to repair and maintenance of the company's safari vehicles



Safari vehicles in the parking area



Inside view of the company's office at Farm No. 3/2 East Africa Road, Burka Mateves, Arusha



Outside view of Office at Farm No. 3/2 East Africa Road, Burka Matevesi, Arusha



Mr. Abbasali Karim (Left), Incharge of Arusha office and Mr. Gasper Tembo, TIC officer