

CHINA MAJOR BRIDGE ENGINEERING CO  
LIMITED

## **Business Plan**

**for**

**CIVIL WORKS CONTRACTOR  
SERVICES**

## 1.0 Executive Summary

CHINA MAJOR BRIDGE ENGINEERING CO LIMITED is a foreign construction company that has been complied with Tanzania Laws, the company was issued Certificate of Compliance No. 92232 dated 11<sup>th</sup> July, 2012. The fact that the shareholders are foreigners does not in any way restricted the company scope of operations Board of directors decided to open a branch company dealing with civil works construction in Tanzania, the company entered into Tanzania market in 2017 when the Board of directors decided to register with Contractor Registration Board and Registration **No.TC1/142/06/2017** was issued as Civil Works Contractor Class One.

CHINA MAJOR BRIDGE ENGINEERING CO LIMITED is global company known with the quality of civil works provided to various customers, this is evidenced with the current civil works done by the company in Tanzania, where the company is proud of being the one who has constructed the Tanzanite Bridge

(1.03km) and its connecting roads(5.5km), the company was involved in designing and build for construction of one additional berth at Mtwara Port just to mention few. the company is ready to work for our clients (governments and private sectors) in any part of Tanzania.

CHINA MAJOR BRIDGE ENGINEERING CO LIMITED specializes in the constructions of, bridges, roads, ports, airports, stadiums, skyscrapers, dams, Office complex, shopping malls, schools, campuses and estates et al. As a matter of fact, CHINA MAJOR BRIDGE ENGINEERING CO LIMITED is very known for delivering world class structures all over the globe. Creativity, excellence and timely completion of construction projects is company signature.

The company starting construction business on a medium scale in Tanzania, but we a bigger picture – to have our presence in any part of Tanzania that our clients want us to work.

As part of our plans to make our highly esteemed customers our number one priority and to become a number one construction brand, we have perfected plans and strategies that will enable us work with our clients in delivering projects that can favorably compete with the best in the industry at an affordable and

reasonable price within the stipulated completion date barring any unforeseen circumstance.

CHINA MAJOR BRIDGE ENGINEERING CO LIMITED is fully aware that a construction business requires huge capital base, which is why we have perfected plans for steady flow of cash from company shareholders and cash generated from business. We can confidently say that we have a robust financial standing and we are ready to take on any construction project that comes our way, as long as the project is duly commissioned by the required authority.

CHINA MAJOR BRIDGE ENGINEERING CO LIMITED is owned by two shareholders from China named below

Name of Shareholder	% of Shares	Nationality
China Zhongtie Major Bridge Engineering Co. Ltd	98.86	Chinese
China Railway Tunnel Co. Ltd	1.14	Chinese

## **1.1 Objective of the study**

The purpose of this study is to work out the technical and commercial viability of the project

## **2.0 Our Service Offerings**

CHINA MAJOR BRIDGE ENGINEERING CO LIMITED is a construction company that is set to undertake both small construction projects and massive construction projects for governments, private sectors and for individuals which is why we do not intend to place limitations of the scope of the projects we handle and what we do. We know that if we are good at what we do, it will make it easier for our brand to grow beyond Tanzania Grand to other parts of the East Africa region and the rest of Africa. Our business offering are listed below;

- Road Construction
- Bridge Construction
- Dam construction
- Airports and Helipads Construction
- Seaports Construction
- Skyscrapers construction
- Estate construction
- Public facility construction (hospitals, schools, shopping malls, office complexes and industrial facilities et al)
- Construction of residential facilities
- Property Makeover Services
- Construction Consultancy and Advisory Services

## 2.1 **Modus of operandi**

The Board of director has recruited special unit which will specialized in searching tenders advertised by Government of Tanzania, Government institutions, Multinational companies, most of the emphases will be government infrastructure

### **3.0 Our Vision Statement**

Our vision is to build a first-class construction company that will have active presence in Tanzania, East Africa, Africa.

### **3.1 Our Mission Statement**

At CHINA MAJOR BRIDGE ENGINEERING CO LIMITED, our mission and values are to help governments, the private sector and individuals in the United Republic of Tanzania, East Africa and Africa and throughout the world realize their dreams of building a world class structure that can compete on a global stage with the best in the construction industry.

### **4.0 Business Structure**

CHINA MAJOR BRIDGE ENGINEERING CO LIMITED is located at **Plot No..381 Toure Drive, Msasani Peninsular, Kinondoni, Dar es Salaam**, the company started its operation in Tanzania as medium, but with a vision of growing the business to becoming a one of the biggest companies in East Africa region, we just have

to position our company for growth and ensure that we hire dedicated and highly competent employees at all levels.

CHINA MAJOR BRIDGE ENGINEERING CO LIMITED will ensure that we build a team that will work together towards achieving the company's vision. We will build a business that has the right structures and process in place that can support growth; a business that runs on auto pilot

#### 4.1 **Management Team**

A full-time Director will be hired to oversee the daily operations., to assisted with qualified and experienced staff, the number being estimated to be **120 permanent employees, 20 being foreigners**

#### 5.0 **Construction Sector Over View**

Tanzania in recent years has witnessed growth in the construction industry. This includes both private projects such as residential and commercial real estate as well public projects such as construction of roads, railways, bridges, water systems, telecommunications, and air transport networks to name a few.

There has been a consistent, yearly increase in government spending on infrastructure this past decade which has acted as a stimulant for continued inflows of investments in the construction industry. The infrastructure sector has been the key beneficiary of 2021-22 budget as Tanzania commences the third phase of country's Five-Year Development Plan (FYTDP III).

Projects to be financed by the government under the plan include the construction of the Standard Gauge Railway (included in the TZS 1.19 trillion allocated for railways), construction of Julius Nyerere Hydropower Project (2,115 MW) (included in TZS 2.34 trillion allocated to power projects), strengthening Air Tanzania Company Ltd, and construction of Crude Oil Pipeline Project from Hoima (Uganda) to Chongoleani, Tanga (Tanzania), and the Busisi bridge in Mwanza.

As of 2020, construction contributed 14.4 percent to the country's GDP.

## **5.1 Leading Sub Sector**

### **5.1.1 Real Estate**

Tanzania's real estate sector contributed 3.1 % to the country's real GDP with USD 1.5 billion in 2019, compared to USD 1.2 billion in 2015, an increase of 25%. The large residential housing market is dominated by individual homebuilders who account for over 70% of the total supply.

Housing demand is increasing by about 200,000 units annually, with the current housing deficit estimated at about 3 million units, according to Tanzania Ministry of Lands, Housing and Human Settlements Development.

Commercial real estate is also on the rise as the country emerges as a middle-income economy. Dar es Salaam is the main area of office and retail activity with a retail stock of 153,000 sqm. The main premium malls are Mlimani City Mall in Mwenge, Aura Mall in Upanga, and Mkuki Mall in Kisutu.

The formal retail sector in Dar es Salaam remains undersupplied presenting investors with an opportunity for growth.

### **5.1.2 Transport**

Tanzania transport consists of surface transport (road and railways), inland waterways (lakes and rivers), air transport and sea transport. It is estimate that the sector contributed 8.1% percent to the country's GDP in 2018 with USD 3.8 billion.

Improving the transportation infrastructure is a key priority for the Government of Tanzania. Improving the nation's roads, ports, railways and airport infrastructure is critical for the country to improve its internal and external trade and commercial activities as Tanzania strives to become a middle-income country.

Institutions such as World Bank and African Development Bank continue to support Tanzania in

achieving its infrastructure development goals through provision of grants and credits.

### **5.1.3 Roads:**

According to Tanzania's 2025 Development Vision, the government has prioritized development of road networks which is the most widely used form of Transport carrying over 90% of passengers and 75% of cargo in the country.

The road network in Tanzania currently comprises 86,472 kilometers of roads, of which 12,786 kilometers are trunk roads, 21,105 kilometers are regional roads and the remaining 52,581 kilometers are district, urban and feeder roads.

Tanzania National Roads Agency (TANROADS) is managing the national road network of about 33,891 kilometers, comprising 12,786 kilometers of trunk and 21,105 kilometers of regional roads.

### **5.1.4 Rail:**

This is another important mode of transport linking regions within and outside Tanzania. Tanzania railway is operated by two railway systems, Tanzania Railway Corporation and Tanzania Zambia Railways (TAZARA).

The new standard gauge railway is under construction to replace the old inefficient meter gauge railway system. The railway system will link Tanzania with neighboring countries of Rwanda and Uganda and through these two, to Burundi and the Democratic Republic of the Congo, as part of East African Railway Master Plan.

Up until February 2020, the government of Tanzania was using locally generated funds and short-term temporary loans to fund the construction of the first two phases of this standard gauge railway project.

In February 2020, the government received a syndicated loan worth US\$1.46 billion, towards the completion of the first two phases of the national SGR. The financing package has Standard Chartered as lead arranger and the Export Credit Agencies of Denmark and Sweden, as

major funding sources. The combined contract value for the first two phases is US\$2.35 billion with US\$950 million worth of funding to be organized by the Tanzania Ministry of Finance and the remaining US\$1.45 billion by Yapı Merkezi.

### **5.1.5 Air:**

The government has also made effort to develop the air transport in the country through constructing of new airports and terminals. In 2019, the AfDB approved a USD 272.12 million loan to Tanzania for the construction of a new international airport in the capital Dodoma. The new airport will be built in the district of Msalato, 12 kilometers from the capital Dodoma. The new facility is expected to handle at least 50,000 aircrafts and one million passengers per year.

### **5.1.6 Ports:**

Tanzania Ports Authority (TPA) is implementing several major projects as outlined in the National Ports Master

Plan (PMP). The study laid out long term strategy for Tanzanian Ports to create capacity for the expected demand. One of such projects is the Dar es Salaam Maritime Gateway Project (DMGP).

DMGP plans to improve port effectiveness and efficiency by converting the port into a world class port with optimized efficiency to accommodate the calling and reception of larger vessels.

Port modernization projects include but are not limited to strengthening and deepening of berths 1-7 and RORO terminal, dredging of entrance channel, turning circle and harbor basin, strengthening and deepening berths 8-11, and constructing a new terminal jetty.

## **6.0 Classification of Contractors**

Types of Contractors

- There are five types of contractors, namely:
- Building Contractors

- Civil Works Contractors
- Mechanical Contractors
- Electrical Contractors
- Specialist Contractors

## **6.1 Categories of Contractors**

There are two main categories:

- Local Contractors
- Foreign Contractors

Local Contracting firms are those whose majority shares are owned by citizens of the United Republic of Tanzania. Firms not meeting these criteria will be registered as a foreign one.

## **6.2 Temporary Registration**

CRB also allows in for a procedure called Temporary registration wherein foreign firms incorporated outside Tanzania wishing to undertake specific contracted jobs provided they meet the following conditions.

The firm has a Certificate of Compliance from the Registrar of Companies showing that, the firm is, or immediately prior to entering Tanzania was, trading as a contractor in the capacity that satisfies the board of the firm's fitness to serve the public as a qualified contractor. The firm has in its employment, only those expatriates, whose qualifications and skills are not available in Tanzania.

The firm has lodged an affidavit with the Board, that once the firm has completed the specific contract shall wind-up its business and not engage in any other contracting business unless it applies for permanent registration.

Temporary registration of a firm shall entitle it to undertake work only for the duration or period of the contracted works, as directed by the board. On the expiration of the contractual works, that firm shall cease to have the registration status and shall return the Registration Certificate to the board.

## **7.0 SWOT Analysis**

Surviving in the business world as a construction company requires more than knowing how to deliver standard projects but also how to network with key people that matter; decision makers that can decide who a project is given to and all that. We know that it will be a bit difficult to compete with already established construction companies in Tanzania especially because we are foreign company. In order to properly position our company for growth and to favorably compete in the construction industry, we engaged conducted a SWOT analysis.

It is important that we know our strength, our weaknesses, and the opportunities that we can leverage on in the industry and the threats that we are likely going to be confronted with. With that, we will be able to map out strategies that will not only help us to survive in the industry but also to build a global construction brand. Here is a summary from the result of the SWOT analysis that was conducted on behalf of Shannon Berg Construction Company;

### **7.1 Strength:**

CHINA MAJOR BRIDGE ENGINEERING CO LIMITED can confidently boast of having a competent and highly experienced management team who are regarded as some of the best hands in Tanzania. Although we have only 4 years in

Tanzania , but our chairman and board of directors are respectable people in construction industry globally; we are a construction company that has the right network that is suitable for the kind of business we are into and track records of the project which have been undertaken in Tanzania is big company assets

### **7.1 Weakness:**

Well the fact that we are a new construction company could count as a weakness. It is normal for clients to think twice before awarding construction contracts to a company with 4 years presence in Tanzania. Another weakness that can count against us in the industry is the fact that we are foreign company may not sound good for some of politicians who are decision makers. We require to prove that we are company who can deliver good quality at affordable cost.

### **7.2 Opportunities:**

Our business concept, our mission and vision put us at an advantage in the industry. We have shown our commitment for the projects which have been successfully completed and handed over to the Government on time, we have a trust within Tanzania and there are loads of opportunities for us there simply because

we are well positioned to work with both the state government and the highly organized private sector.

### **7.3 Threat:**

Generally, in the construction industry, both the already established construction companies and start – up construction companies are subject to threat from government policies, global economic downturn and unforeseen natural disasters (disasters that may cause setback). These are the threats that we are likely going to face in Tanzania. Another threat that we are likely going to face is the arrival of a big construction company in Tanzania where our business has strong presence.

## **8.0 MARKET ANALYSIS**

### **8.1 Market Trends**

The trend in the construction industry is that construction companies are always coming out with processes that will help them achieve more within a short period; construction jobs can be time consuming especially the construction of massive infrastructures. Most players in the construction industry are fully aware that the government of any country or state is the biggest clients they can get and they do all the lobbying and horse trading to ensure that they get government contracts.

No doubt there are loads of big time investors that have stakes in the construction industry, but one thing is certain, there is room big enough to accommodate both the big construction companies and the small construction companies. What smaller construction companies need to do to survive in the industry is to concentrate on developing estates, schools, hospitals and hotels et al before bidding for big construction contracts like road construction, bridge construction, dam construction and skyscrapers et al.

Another obvious trend in the construction industry is subletting of contracts. It is now obvious that construction giants leverage on their brands to win contracts and in some cases after they have won the contract, they will go ahead to sublet the contract to smaller construction company that they trust can deliver to execute the project at an agreed fee that will be good enough for both parties to make profits. Smaller construction companies position themselves to be able to leverage on such opportunities once it presents itself.

## **8.2 Target Market**

Our target market cuts across governments at all levels and countries, the organized private sector and people of different class and from all walks of life. We know that our selling points will be our excellent and timely delivery of construction projects using global best practices.

We will start with the local market, people, organizations and the government in Tanzania, but we hope to spread our nets to clients from other regions and East Africa region. CHINA MAJOR BRIDGE ENGINEERING CO LIMITED will be known for working with smaller clients (various individuals) as well as working for bigger clients (various governments and organized private sector).

### **8.3 Competitive Advantage**

We are quite aware that there are big – time investors and construction companies who are well recognized in the construction industry, and we maybe have to compete with them when it is time to bid for juicy government contracts. It might be challenging competing as a newbie in the construction industry, which is why we were deliberate in choosing our board members. Our competitive advantage is not limited to the crop of highly experienced professions that are members of our management team but also our board members.

Another positive for CHINA MAJOR BRIDGE ENGINEERING CO LIMITED is the fact that our Chief Executive Officer / chairman is a renowned Civil Engineer, he has robust experience in the construction industry, and he has worked extensively as a senior project manager for one of the world's leading construction companies. He is sure going to bring his experience, expertise and network (connections) to make CHINA MAJOR BRIDGE ENGINEERING CO LIMITED one of the leading construction brand in Tanzania.

## 9.0 **Sales and Marketing Strategy**

We have been able to clearly define our target market and have documented this in our construction marketing plan. We know how to get them to hire our services which is why we have decided to adopt some of the winning formula that construction giants utilize to win major construction contracts.

We know that it will take different marketing and sales strategies to win small clients and bigger clients. For example; there are requirements a construction company would have to meet before they can be awarded a government contract. We have put all these factors in place before creating a workable marketing and sales strategy for CHINA MAJOR BRIDGE ENGINEERING CO LIMITED.

CHINA MAJOR BRIDGE ENGINEERING CO LIMITED is fully aware of the bureaucracy and horse trading that exists in bidding for construction contracts from the government and even the organized private sector, which is why we were able to put protocols in place to hire some of the best business developer to handle our sales and marketing.

No doubt, our sales and marketing team will be recruited based on their vast experience in the construction industry and their ability to fit into our business model. We are going to pay more emphasis in the training of all our employees so as to give them all they would need to help the company achieve its aim and objectives. Our goal is to become one of the leading construction companies in Tanzania and we know we can achieve this by ensuring that our sales and marketing team are delivering on set targets.

marketing and sales strategies;

## **9.1 Various Marketing and Sales Strategies**

Introduce our business by sending introductory letters alongside our brochure to all the corporate organizations and government offices in Tanzania.

- Promptness in bidding for contracts
- Advertise our business in real estate / properties magazines and websites
- List our business on yellow pages
- Promote our business on satellite TV stations and radio stations.
- Attend expos, seminars, and business fairs et al
- Create different packages for different category of clients in order to work with their budgets and still deliver quality housing/ property to them
- Leverage on the internet (social media platforms and our official websites) to promote our business

## **10.0 Sources of Income**

CHINA MAJOR BRIDGE ENGINEERING CO LIMITED was established with the aim of maximizing profits through delivering quality and standard construction works for our highly esteemed clients. We will ensure that we generate income from every available means within the construction industry. Below are the sources we intend exploring to generate income for CHINA MAJOR BRIDGE ENGINEERING CO LIMITED;

- Road Construction
- Bridge Construction
- Dam construction

- Airports and Helipads Construction
- Seaports Construction
- Skyscrapers construction
- Estate construction
- Public facility construction (hospitals, schools, shopping malls, office complexes and industrial facilities et al)
- Construction of residential apartments
- Property Makeover Services
- Construction Consultancy and Advisory Services

### **11.0 Project's Investment Capital**

The estimated capital investment cost of the project is US \$ 6m.

The investment cost mentioned below exclude the investment which will be made once the company secure tender for constructed, that investment will varies depending the volume of tender secured and it is not part of this business plan.

The investment below is assumption of the small civil works to be done to meet operation cost of the company.

CHINA MAJOR BRIDGE ENGINEERING CO LIMITED COST STRUCTURE

<b>PARTICULAR</b>	<b>US\$</b>
Land and Buildings	300,000.00
Machinery & Equipment	2,000,000.00
Motor Vehicles	1,000,000.00
Furniture & Fixtures	5,000.00
Pre exp	695,000.00
Others	0.00
Working Capital	2,000,000.00
<b>TOTAL</b>	<b>6,000,000.00</b>

For the project to be a reality a total investment amounting to US \$6 is needed

### **11.1 Financing Pattern**

The project will be financed by equity constituting US\$ 6,000,000

### **11.2 Project Operating Costs**

In order to realize its intended objective, the project will have to meet the following operating costs which have been estimated to be 85% of total revenue.

### **11.3 Aspects of Project Sustainability**

The project sponsors having studied market conditions and the infrastructure in Tanzania are convinced that the project will be

able to operate undisturbed. The peace and tranquility that exist in Tanzania is another aspect of assured business sustainability.

#### **11.4 Monitoring and Evaluation**

The monitoring and evaluation tools will be applied in running this project as well, the project sponsors are determined to cooperate fully with the government and other stakeholders for smooth business running.

### **12.0 FINANCIAL ANALYSIS**

#### **12.1 Considerations and Assumptions:**

The corporate tax charged is 30% of the profits. Capital investment allowance is 50%. The capital assets are exempted from custom duty and Value Added Tax. The straight-line method to depreciate the project's capital items has been applied. Revenues have been conservatively estimated based on experience of the promoters and trends in the industry.

#### **12.2 Projected Sales Revenue**

For projection purposes, it is assumed that the economic life of the project is 8 years, and that revenue from various services commence from the first year of operation.

## **12.2 Projected Profit and Loss Statement**

The Income and Expenditure Statement shows the projected income for the 8 years period. The position depicted is that the project earns profit throughout its life. Accumulated after tax profits grow from. US \$ **4,699,450** in first year to US \$ **24,294,110** in the 8 year

## **12.3 Projected Cash Flows**

This is shown in the financial statements. The project has a positive end of year cash flow from grow from US\$ **4,735,950** in the 1<sup>st</sup> year to US\$ **50,716,835** in 8<sup>th</sup> year

## **13.4 Projected Balance Sheet**

The projected Balance Sheet of the projected is shown in the financial statements under same heading. Net worth of the project increases from US\$ 6,000,000 in the first year of operation to US \$ 12,728,902 in the 8<sup>th</sup> year.

## **12.5 Project Projected Payback Period**

The projected Investment Cost is US\$6,000,000, Accumulated cash flow in year 2<sup>nd</sup> year is US\$11,109,900., which is greater than initial investment cost by US\$5,109,900, therefore project payback period is within two years

## **13.0 Implementation Schedule**

Project implementation is, this being company dealing with providing construction services, the implementation start soon once the project is awarded by customers

## **14.0 Economic Benefit of The Project**

The proposed project will result into the following social and economic impacts:

- Make available quality civil construction services
- Increase the provision of reliable civil works construction services
- Improvement of skills and technical level of local employees
- Increased revenue for local suppliers
- in increased healthy competition among civil contractors' companies

- The project will result in direct employment creation of 120 people many more indirectly
- The Government and other agencies will benefit from various taxes, fees and commissions that will be paid by the company

## **15.0 Conclusion**

The Executive Summary highlights indicate that the proposed project will be financial and economically viable, The project will generate significantly to the social and economic progress by way of increasing the provision of quality contractor services in the country. It is recommended that the project be accorded the required institutional support to pave the way for its expeditious establishment and development.

CHINA MAJOR BRIDGE ENGINEERING CO LIMITED PROJECTED REVENUE

	1	2	3	4	5	6	7	8
Revenue	45,000,000.00	45,450,000.00	45,904,500.00	46,363,545.00	46,827,180.45	47,295,452.25	47,768,406	48,246,090

CHINA MAJOR BRIDGE ENGINEERING CO LIMITED PROJECTED INCOME & EXPENDITURE STATEMENT

	1	2	3	4	5	6	7	8
Revenue	45,000,000	45,450,000	45,904,500	46,363,545	46,827,180	47,295,452	47,768,406	48,246,090
<b>Operating Expenses:</b>	38,250,000	36,360,000	36,723,600	37,090,836	37,461,744	37,836,361	38,214,725	38,596,872
<b>Profit before Depreciation &amp; Interest</b>	<b>6,750,000</b>	<b>9,090,000</b>	<b>9,180,900</b>	<b>9,272,709.00</b>	<b>9,365,436</b>	<b>9,459,090</b>	<b>9,553,681</b>	<b>9,649,218</b>
<b>Interest</b>	-	-	-	-	-	-	-	-
<b>Depreciation</b>	36,500	36,500	36,500	36,500	36,500	36,500	36,500	36,500
<b>Gross Profit</b>	<b>6,713,500</b>	<b>9,053,500</b>	<b>9,144,400</b>	<b>9,236,209</b>	<b>9,328,936</b>	<b>9,422,590</b>	<b>9,517,181</b>	<b>9,612,718</b>

Tax (30%)	2,014,050	2,716,050	2,743,320	2,770,862.70	2,798,680	2,826,777	2,855,154	2,883,815
<b>Profit After Tax</b>	<b>4,699,450</b>	<b>6,337,450</b>	<b>6,401,080</b>	<b>6,465,346</b>	<b>6,530,255.</b>	<b>6,595,813.</b>	<b>6,662,026</b>	<b>6,728,902</b>
Accumulated Profit	4,699,450.00	7,415,500.00	10,158,820.00	12,929,682.70	15,728,363.53	18,555,140.66	21,410,295	24,294,110

**CHINA MAJOR BRIDGE ENGINEERING CO LIMITED DPROJECTED CASH FLOW US\$**

	0	1	2	3	4	5	6	7	8
<b>SOURCES:</b>									
Profit before interest and depreciation	0	<b>6,750,000</b>	<b>9,090,000</b>	<b>9,180,900</b>	<b>9,272,709.00</b>	<b>9,365,436</b>	<b>9,459,090</b>	<b>9,553,681</b>	<b>9,649,218</b>
Equity	6,000,000.00								
Loan	-								
<b>Total Sources</b>	<b>6,000,000.00</b>	<b>6,750,000.00</b>	<b>9,090,000.00</b>	<b>9,180,900.00</b>	<b>9,272,709.00</b>	<b>9,365,436.00</b>	<b>9,459,090.00</b>	<b>9,553,681.00</b>	<b>9,649,218.00</b>
<b>Applications:</b>									
Capital expenditure	3,305,000.00	-	-	-	-	-			
working Capital &Others	2,695,000.00	-	-	-	-	-			
Cash	0	4,735,950.00	6,373,950.00	6,437,580.00	6,501,847.00	6,566,756.00	6632313	6703036	6765403
Tax	-	2,014,050	2,716,050	2,743,320	2,770,862.70	2,798,680	2,826,777	2,855,154	2,883,815
<b>Sub total</b>	<b>6,000,000.00</b>	<b>6,750,000.00</b>	<b>9,090,000.00</b>	<b>9,180,900.00</b>	<b>9,272,709.70</b>	<b>9,365,436.00</b>	<b>9,459,090.00</b>	<b>9,558,190.00</b>	<b>9,649,218.00</b>

<b>Total applications</b>	<b>6,000,000.00</b>	<b>6,750,000.00</b>	<b>9,090,000.00</b>	<b>9,180,900.00</b>	<b>9,272,709.70</b>	<b>9,365,436.00</b>	<b>9,459,090.00</b>	<b>9,558,190.00</b>	<b>9,649,218.00</b>
Accumulated cash		4,735,950.00	11,109,900.00	17,547,480.00	24,049,327.00	30,616,083.00	37,248,396.00	43,951,432.00	50,716,835.00

**CHINA MAJOR BRIDGE ENGINEERING CO LIMITED ROJECTED BALANCE SHEET USD**

	0	1	2	3	4	5	6	7	8
<b>Fixed Assets</b>	-								
Opening balance	-	<b>3,305,000</b>	<b>3,258,500</b>	<b>3,212,000</b>	<b>3,165,500</b>	<b>3,119,000</b>	<b>3,072,500</b>	<b>3,026,000</b>	<b>2,979,500</b>
Additions	-	0	0	0	0	0	0	0	0
<b>Closing balance</b>		<b>3,305,000</b>	<b>3,258,500</b>	<b>3,212,000</b>	<b>3,165,500</b>	<b>3,119,000</b>	<b>3,072,500</b>	<b>3,026,000</b>	<b>2,979,500</b>
Working capital	2,695,000	2,695,000	2,695,000	2,695,000	2,695,000	2,695,000	2,695,000	2,695,000	2,695,000
Accumulated cash	-	4,735,950	11,109,900	17,547,480	24,049,327	30,616,083	37,248,396	43,951,432	50,716,835
<b>Total assets</b>	<b>2,695,000</b>	<b>3,305,000</b>	<b>17,063,400</b>	<b>23,454,480</b>	<b>29,909,827</b>	<b>36,430,083</b>	<b>43,015,896</b>	<b>49,672,432</b>	<b>56,391,333</b>
Financed by									

Equity	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000
Net profit	-	<b>4,699,450</b>	<b>6,337,450</b>	<b>6,401,080</b>	<b>6,465,346</b>	<b>6,530,255</b>	<b>6,595,813</b>	<b>6,662,026</b>	<b>6,728,902</b>
Total equity	6,000,000	10,699,450	12,337,450.00	12,401,080	12,465,346	12,530,255	12,595,813	12,662,026	12,728,902
<b>Total equity and debts</b>	<b>6,000,000.</b>	<b>10,699,450</b>	<b>12,337,450</b>	<b>12,401,080</b>	<b>12,465,346</b>	<b>12,530,255</b>	<b>12,595,813</b>	<b>12,662,026</b>	<b>12,728,902</b>

CHINA MAJOR BRIDGE ENGINEERING CO LIMITED PROJECT PROJECTED PAYBACK PERIOD

Year	Profit After Tax	Depreciation	Total Cash Flow	Accumulated Cash Flow
1	<b>4,699,450</b>	36,500.00	4,735,950.00	4,735,950.00
2	<b>6,337,450</b>	36,500.00	6,373,950.00	11,109,900.00
3	<b>6,401,080</b>	36,500.00	6,437,580.00	17,547,480.00
4	<b>6,465,346</b>	36,500.00	6,501,846.00	24,049,326.00
5	<b>6,530,255.00</b>	36,500.00	6,566,755.00	30,616,081.00