

TANZANIA INVESTMENT CENTRE

DIRECTORATE OF INVESTMENT FACILITATION



EASTERN ZONE

**REPORT ON PROJECT VERIFICATION VISIT TO DESMI AFRICA LTD
CONDUCTED ON 21ST OCTOBER, 2022**

October, 2022

1.0 PROJECT PROFILE

Company Information					
S/N	Item	Description			
1.	Company Name	DESMI AFRICA TANZANIA			
2.	Project Location	Plot No.1848 Yatch Club Road, Msasani Peninsular, Kinondoni Municipality, Dar es Salaam Region;			
3.	Projects' Core Activities	To establish and operate a project for pumps and pumping systems maintenance			
4.	Address & Mobile Number	P.O.BOX 4504 Dar Es Salaam +255 222 600014			
5.	Contact Person	Leslie Andrews: Managing Director Contact: 0769756919, +44 7525 764188 Email: Lpa@desmi.com			
6.	Employment		Direct	Indirect	
			Local	Local	
		Men	07	-	07
	Women	01	-	01	
7.	Shareholder's Information	Name	Nationality	% Ownership	
		Desmi Ro-Clean AS	Denmark	9.4	
		Desmi Ro-Clean AS	Denmark	0.5	
		Leslie Andrews	Denmark	90	

2.0 INTRODUCTION

2.1 History of the Company

DESMI Africa Tanzania was established on 2017 under the companies Act, 2002 with Certificate of Incorporation No. 132640. The company registered a project with Tanzania Investment Centre (TIC) to establish and operate a project for pumps and pumping systems maintenance a project which was issued with Certificate of Incentives (Col) No.001035 having implementation period of three years starting November 2017 ending October 2020, and renewed from November 2020 onwards. This is the second time the investor is applying for extension of the Col.

2.2 Geographical location

The project is located on Msasani Slipway complex, Yatch Club Road, Masaki Area in Kinondoni Municipality, Dar es Salaam Region.

3.0 PROJECT VERIFICATION VISIT (PVV)

3.1 PVV initiation

The implementation period for the Col granted to the Investor is ending this October 2022. The investor launched an application for extension of Col which called for project verification visit conducted by TIC officers on 21st October 2022. The team comprised the followings:

1. Fidelis Obanga: TIC
2. Deusdedit Hokororo: TIC
3. Neema Missana : TIC-Labour Department
4. John Gift : TIC-TRA

The team was hosted by Leslie Andrews – Managing Director and Philbertus Mujuni – Business Development Manager for Africa both representing DESMI Africa Tanzania.

3.1.1 Objective of the visit

The main objective of the project verification visit (PVV) was to verify the project development status which would justify the reasons for Col extension application.

3.1.2 Specific Objectives

Specifically, the team aimed to: -

- i. Interview and gather information from the applicant regarding reasons for Col extension
- ii. Take copies of relevant document /photos as evidence for Col extension
- iii. Physically visit the project site and verify project progress

Findings of the team will assist TIC management to make informed decision whether the company qualifies for extension of Col or not.

4.0 OBSERVATION AND FINDINGS

The team observed the following during PVV;

- i. The Investor does not sell anything, except they provide services for pumps and pumping system maintenance only.
- ii. DESMI Africa Tanzania never enjoyed nor applied for any fiscal incentives, as the nature of their project does not grant any.
- iii. The firm employed only eight employees including Managing Director, whom is the only foreigner.
- iv. The firm submitted their progress report once, when they applied for extension of their certificate of incentives.
- v. DESMI Africa Tanzania Ltd has plan for next year to start selling of the pumping systems products, the move will activate the change of their status.
- vi. Investor is applying the extension of Col for the second time, though not benefiting for any fiscal incentives.



Mr. Leslie Andrews with TIC officials during a visit at Desmi Africa Office

5.0 RECOMMENDATIONS

In view of the findings observed during the project visit, the team recommends the followings: -

- i. More education is required for investors to understand the basics of incentives granted by the Investment Act, facilitation role of TIC and investors obligations to adhere with the existing laws, especially on submitting of progress reports and essence of certificate of incentives;
- ii. The project does not require new certificate of incentives, the existing one is enough, as the project is not entitled to any fiscal incentives.

We submit,

Fidelis Obanga

Deusdedit Hokororo

Neema Missana

John Gift

