

SIGN WAREHOUSE LIMITED
P.O.Box 1577, AMANA, ILALA, DAR ES SALAAM
PROJECTED CASHFLOWS STATEMENT FOR THE YEAR ENDING 2020

Monthly Projections	YEAR	MONTHLY				
	2020	January	February	March	April	May
	TZS	TZS	TZS	TZS	TZS	TZS
Cash and Debtors	1,598,996,968	133,249,747	133,249,747	133,249,747	133,249,747	133,249,747
Total Cash Inflow	1,598,996,968	133,249,747	133,249,747	133,249,747	133,249,747	133,249,747
Cash Outflow						
Direct Costs	806,048,722	806,048,722	806,048,722	806,048,722	806,048,722	806,048,722
Salaries and Wages	154,645,278	12,887,107	12,887,107	12,887,107	12,887,107	12,887,107
Medical Expenses	13,295,714	1,107,976	1,107,976	1,107,976	1,107,976	1,107,976
Telephone and Fax	2,759,800	229,983	229,983	229,983	229,983	229,983
Printing and Stationery	5,450,000	454,167	454,167	454,167	454,167	454,167
Rent- Office	18,000,000	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000
Insurance	17,840,800	1,486,733	1,486,733	1,486,733	1,486,733	1,486,733
Travelling	54,555,000	4,546,250	2,955,500	2,955,500	2,955,500	2,955,500
Transport	149,109,979	12,425,832	12,425,832	12,425,832	12,425,832	12,425,832
Business Promotiom & Marketing	6,590,030	549,169	549,169	549,169	549,169	549,169
Professional fees	5,000,000	416,667	416,667	416,667	416,667	416,667
Loan-Principal Payment/month	1,825,400,000	152,116,667	152,116,667	152,116,667	152,116,667	152,116,667
18% Interest on Loan/month	328,572,000	27,381,000	27,381,000	27,381,000	27,381,000	27,381,000
Other Bank Charges	62,523,166	5,210,264	5,210,264	5,210,264	5,210,264	5,210,264
Total Outflows	3,449,790,489	1,026,360,536	1,024,769,787	1,024,769,787	1,024,769,787	1,024,769,787
Net Cash Flow	(1,850,793,521)	(893,110,789)	(891,520,040)	(891,520,040)	(891,520,040)	(891,520,040)
Opening Balance		-	(893,110,789)	(1,784,630,829)	(2,676,150,869)	(3,567,670,909)
Closing Balance	(1,850,793,521)	(893,110,789)	(1,784,630,829)	(2,676,150,869)	(3,567,670,909)	(4,459,190,949)

NOTE:

THE UNDERLYING ASSUMPTIONS

1. It is projected that the Cash and Debtors will be increasing in ascending rate of 20% p.a(1.7% per month) to 25% p.a(2%per month)over the period
2. It is projected that the Direct Cost will experience a slight increase at rate of 0.9%p.a (0.08%per month)over the given period.
3. It is projected that other Operating Cost will experience a slight increase at rate of 5%p.a (0.04%per month)over the given period.
4. It is projected that the Net Cash Flow will be experiencing a positive good trend in the FYR 2021,2022 and 2023
5. The first and Second Year i.e. 2019 and 2020 will experience loss of Cash from the business operations due to high amount of Direct cost.

June	July	August	September	October	November	December
TZS	TZS	TZS	TZS	US\$	US\$	US\$
133,248,747	133,249,747	133,249,747	133,249,747	133,249,747	133,249,747	133,249,747
133,248,747	133,249,747	133,249,747	133,249,747	133,249,747	133,249,747	133,249,747
806,048,722	806,048,722	806,048,722	806,048,722	806,048,722	806,048,722	806,048,722
12,887,107	12,887,107	12,887,107	12,887,107	12,887,107	12,887,107	12,887,107
1,107,976	1,107,976	1,107,976	1,107,976	1,107,976	1,107,976	1,107,976
229,983	229,983	229,983	229,983	229,983	229,983	229,983
454,167	454,167	454,167	454,167	454,167	454,167	454,167
1,500,000	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000
1,486,733	1,486,733	1,486,733	1,486,733	1,486,733	1,486,733	1,486,733
2,955,500	2,955,500	2,955,500	2,955,500	2,955,500	2,955,500	2,955,500
12,425,832	12,425,832	12,425,832	12,425,832	12,425,832	12,425,832	12,425,832
549,169	549,169	549,169	549,169	549,169	549,169	549,169
416,667	416,667	416,667	416,667	416,666	416,666	416,665
152,116,667	152,116,667	152,116,667	152,116,667	152,116,667	152,116,667	152,116,667
27,381,000	27,381,000	27,381,000	27,381,000	27,381,000	27,381,000	27,381,000
5,210,264	5,210,264	5,210,264	5,210,264	5,210,264	5,210,264	5,210,264
1,024,769,787	1,024,769,787	1,024,769,787	1,024,769,787	1,024,769,786	1,024,769,786	1,024,769,785
(891,521,040)	(891,520,040)	(891,520,040)	(891,520,040)	(891,520,039)	(891,520,039)	(891,520,038)
(4,459,190,949)	(5,350,711,989)	(6,242,232,029)	(7,133,752,069)	(8,025,272,109)	(8,916,792,148)	(9,808,312,187)
(5,350,711,989)	(6,242,232,029)	(7,133,752,069)	(8,025,272,109)	(8,916,792,148)	(9,808,312,187)	(10,699,832,225)

d of facility.

TOTAL	YEAR	YEAR	YEAR	YEAR
2023	2024	2025	2026	2027
US\$	US\$	US\$	US\$	US\$
1,598,995,964	22,066,158,158	26,479,389,790	32,304,855,543	40,381,069,429
1,598,995,964	22,066,158,158	26,479,389,790	32,304,855,543	40,381,069,429
9,672,584,664	8,288,109,215	8,370,990,307	8,454,700,211	8,539,247,213
154,645,284	156,191,737	164,001,324	172,201,390	180,811,459
13,295,712	13,960,498	14,658,522	15,391,449	16,161,021
2,759,796	2,897,698	3,042,582	3,194,712	3,354,447
5,450,004	5,722,504	6,008,629	6,309,061	6,624,514
18,000,000	18,000,000	18,900,000	19,845,000	20,837,250
17,840,796	18,732,836	19,669,478	20,652,951	21,685,599
37,056,750	38,909,588	40,855,067	42,897,820	45,042,711
149,109,984	156,565,483	164,393,757	172,613,445	181,244,117
6,590,028	6,919,529	7,265,506	7,628,781	8,010,220
5,000,000	5,000,000	5,000,000	5,500,000	5,500,000
1,825,400,004	1,267,400,000	1,211,600,000	653,600,000	542,000,000
328,572,000	228,132,000	218,088,000	117,648,000	97,560,000
25,489,018,610	68,775,485	75,653,033	83,218,337	91,540,170
37,725,323,631	10,275,316,572	10,320,126,206	9,775,401,156	9,759,618,722
(36,126,327,667)	11,790,841,586	16,159,263,583	22,529,454,387	30,621,450,707
(58,857,826,875)	(3,557,063,402)	(3,266,030,942)	(3,592,634,036)	(3,298,691,251)
(94,984,154,542)	8,233,778,184	12,893,232,641	18,936,820,351	27,322,759,455