

## PROGRESS REPORT

### 1. PANNED ACTIVITIES

The industry has been dealing with various activities such as importing raw materials; raw materials are bought as steel roofing sheets coils with a completed coating process. Mainly coils are imported from China.

Production is another activity performed, production of steel roofing sheet is usually conducted by automatic roll-forming machine which is specifically for molding the sheet's shape to be either corrugated or IT5.

Selling finished goods, after producing the steel sheets we usually sell them depending to the requirement of the market. For example; the market can require the longest sheets of about 6-7 meters, that we can offer them to conquer the desire of the customer.

### 2. ACHIEVEMENTS

a) Installation of brand-new machines: from the first date we succeeded to install five (5) brand new roll-up machine for shaping a steel sheet. This assures the speed in production as well as maintaining quality of finished goods.

b) Efficiency machine generate more production with minor energy and within a limited time workers might be more dedicated to their work when they make use of machine improvement in the quality and quantity of products, as machine ensure high and large production rate than previously because it help worker in performing his duties in better way and accurate and faster.

c) Low cost of production: after installation of four machine the production is high cost than now the low-cost model where organization offer lower costs for their services of steel roofing sheets the variable cost stand in contrast to fixed costs, which do not change in proportion to the production of sales volume the product now attracts high demand and increase the market share.

d) We have increased the number of buyers it's an expected future income compared to what we started with now it is different for the customer we have, through these factors that can increase supply include the entry of new sellers into a makert, a decrease in demand for alternative uses for the goods or technological improvements that lower the costs of production the factors that can decrease demand meanwhile, include the exit of buyers from the market.

Epic Roofing Sheets Manufacture Company Ltd has portfolio of clients ranging from small to larger business and from different area.

Below are some of the selected Clients reliably receiving our Services:

: Puma Oil (T) Ltd

: Kamaka Company Ltd

: TFS-Tanzania Forest Services Agency-Kibaha

: NECTA-HQ-National Examination Council of Tanzania.

: Times General Supplies Co Ltd

: Mwika Annex Hotel  
: Yidu Investment Co Ltd  
: Lion Hotel Ltd.  
: Golden Memory Classic Hall  
: Mr. Massawe-Kigamboni  
: Mzee Nasua -Kilimanjaro-Moshi  
: La Chaaz-Sinza Mori-Kinondoni  
: Kuringe Real Estate Co Ltd  
: Patterson Group.  
: Kimaro Mbezi Beach  
: Kiko Investment Co. Ltd  
: Jonenac Construction Ltd.  
: Hekima Garden Ltd.  
: Alinda Transport & Oil Products Ltd.  
: Triworks Africa  
: Kimbinyiko International Coach  
: Dar City View Hotel.  
: The Brilliant Advice Co. Ltd.  
: Djanables Enterprises Ltd.  
: JK-Plug Group  
: Top Madilu- Songea-Mbinga.  
: FMJ Hardware (Mama Wahenga).  
: Mr. Innocent Mboya.  
: Mo Building construction co Ltd-Challinze.

Here are some of our client's portfolio we've worked with Epic Roofing Sheets Manufacture Co Ltd, we are proud to work with them we want to thank them and challenges we believe that the critical success of any local industry of factory is the presence of competent and energetic team. [EPIC ROOFING SHEETS MANUFACTURE CO LTD](#), Team comprises of competent and energetic staff dedicated to providing timely and quality service to the satisfaction of Clients.

We understand that home grown product especially steel iron sheets are expensive and many fake and quality is not satisfied, failure of which may result into potential market share to the clients. But the goals of our factory we value our clients' needs with utmost care and we will be available at all times to assist them on any steel roofing sheets matters taking it from our factory we promise them to provide the best and highest quality because the aim of our factory is to expand further and to produce the best product than other competitor and to finds bigger markets and bring resistance to the market's.

We ask as local industry investors to continuous and provide a good polices and reduced some taxes this will help us as local small-scale investors to meet our needs and customer of our products. We believe your polices to be effective and protect the local investors, especially the private sector, even the profitability and willingness to increase investment will increase.

3.

S/N	DESCRIPTIONS			
i	Current Shareholders names,	Nationality		Percentages
a	Christopher Alex Mboya	Tanzanian		49.91%
b.	Epimaki Stevene Makoi	Tanzanian		49.91%
c	Grace Christopher Mboya	Tanzanian		0.03%
d	Queen Epimack Makoy	Tanzanian		0.03%
ii.	Email Address	epic.infotz@gmail.com		
a	Mobile	0767 473743		
b	Land Line Telephone Number;			
iii	<b>CONTACT PERSON</b>			
	Name	Position	Mobile Phone	Email Adress
	Christopher Alex Mboya	Director	+225754286512	epic.infotz@gmail.com

iv	Certificate of Incorporation Number		140145		
v	TIN Certificate Number		138851664		
vi	Project Core Activity	Manufacturing iron sheets.			
vii	Project Capacity per year	We are able to sell products of at least TZS 1,000,000,0000			
viii	Direct Employment	Local Men	09		
		Local Women	01		
ix	Indirect Employment	Local Men	01		
		Local Women	02		
<b>4. PROJECT FINANCING EXPENDITURE TO DATE</b>					
1	Land and Building	-			
2	Plant and Machinery	228,503,029			
3	Vehicles	-			
4	Furniture	8,885,500			
5	Office Equipment	12,916,000			
6	Insurance Cover	-			
7	Office Equipment	-			
8	Pre-operational expenses	-			
9	Working sub-total capital	333,421,219			
	<b>Grand Total</b>	<b>583,725,748</b>			
<b>5.PROJECT FINANCING</b>					
	<b>Financing</b>	<b>Amount(TZS)</b>	<b>Sources Country</b>		
	Local Equity	1,000,000,000	Tanzania		
	Local loans	-	-		
	Foreign Equity	-	-		
	Foreign Loan	100,000,000	Tanzania		
	Total Investment	1,100,000,000			

## **6.Problems and Solutions.**

### **Problems**

- 1.We have been challenged by the rise of raw materials many times over.
2. There has been a shortage of customers
- 3.The competition for producing and distributing galvanized steel is enormous

### **Solutions.**

- 1.We have started looking for materials in and out of Tanzania to find cheap prices.
- 2.we have started advertising all over the country so that we can get more customers
- 3.we strive to produce and supply quality metals than other industries

## **7.Future Plans for the next coming six months and planned financial commitments.**

- 1.Plan to buy modern machines that will help us produce a large load on time
- 2.We we plan to sell our galvanized steel outside the DSM region and abroad
- 3.We plan to open branches nationwide to reach customers easily.
4. We also plan to have a raw material factory in Tanzania

### **Recommendations.**

- 1.We recommend that the government intervene in the arbitrary promotion of raw materials
2. we recommend the government to reduce tariffs on traders when importing goods into the country.
- 3.It will be very helpful for the government to tender in private industries.