

REF: MIKOANI/TIC/071030

Date: 28/07/2022

**EXECUTIVE DIRECTOR,
TANZANIA INVESTMENT CENTRE,
P.O.BOX 938,
DAR ES SALAAM**

Dear Sir,

RE: APPLICATION FOR THE EXTENSION OF CERTIFICATE OF INCENTIVES

Refer to the caption above; **Mikoani Trucking Company Limited** is a resident Limited Liability Company with Certificate of Incorporation Number **100382** and Tax Identification Number **121-531-526**.

The company has been registered with TIC and granted the certificate of incentive number **071030** in 2013 and exemption of 200 vehicles for our project but sadly we were only able to purchase 49 units of trucks from our exemption list in the first three years and we were also unable to use our two years extension period. This was due to the fact that the business environment was quite unfriendly at that period as we encountered challenges in securing facility from the banks to enable us to purchase our desirable number of vehicles and trucks and run our business smoothly.

We also faced challenges due to fall in demand of trucks in the transportation business as freight/ goods quantity declined exponentially in Tanzania as most of the goods were transported via Mombasa and Beira as a way of escaping the unfriendly tariffs and business environment in our country at the time hence this largely affected the transportation business in Tanzania and impeded our company's growth.

Furthermore, in 2016 our economy was very unsteady hence causing unfriendly environment for business hence this posed major constraints at our side. However, currently the Government has been striving to recover our economy through creating the conducive business environment via good policies and business promotion hence the importation of goods has increased for both locally and transit to land locked countries. .

As a results, there has been an overwhelming increase in demand of trucks for transportation of goods by road for both local and transit due to increase of cargo at Dar Es Salaam Port, leading to a deficit of trucks in the market to meet the required demand. Hence, the Tanzanian government has promoted the transportation sector through Duty remission and VAT deferment on Trucks and Trailers on the current Government budget specifically in Custom amendments for the year 2022/2023.



For that reason, we are currently importing trucks in order to meet the market demands of trucks in the transportation of goods within the country and transit to land locked countries so as to aid the growth of our company and transportation sector at large.

We are kindly request your good office to kindly consider further extension of our certificate of incentives which was initially approved so as we can be able to fairly enjoy and consume remaining units in our exemption list prior approved by Tanzania Revenue Authority.

Thanking you in advance for your strong support and usual good cooperation as this will be our opportunity to add revenue to our nation and stakeholders at large.

Yours Sincerely,



Managing Director

MIKIDANI TRUCKING COMPANY LIMITED
P.O Box 40303
DARES-SALAAM