

**PROGRESSIVE REPORT FOR THE PERIOD COVERING NOVEMBER 2013 TO
JUNE 2022**



Prepared by:
MIKOANI TRUCKING COMPANY LIMITED,
Nyerere Road, Industrial Area,
P.O. Box 40303,
Dar es Salaam.

0.0 PREAMBLE

0.1 Mikoani Trucking Company Limited is a fleet transportation company. Since its commencement Mikoani Trucking Company Limited has sought at opportunities to increase its trading activities, both within the country and beyond. Today Mikoani Trucking Company Limited has expanded its operations and product range. Mikoani Trucking Company Limited HQ is located in the port city of Dar es salaam, the commercial capital of Tanzania.

With an extensive purchase network, dedicated staff, infrastructure, experience and understanding of products; Mikoani Trucking Company Limited is able to provide a reliable market for the Tanzanians. Enhanced by the support of reliable service providers and in-house logistics capacity, Mikoani Trucking Company Limited can accommodate customer needs throughout the world.

The company's mission is to Facilitate and create the development of value-added transportation business in Africa. That is through, providing customers with a guaranteed and fair marketing place for their products, practicing of high ethical business standards, respecting and protecting the environment, also through adapting and changing to meet the needs and desires of consumers and producing of high-quality products that are safe for consumers.

0.2 The Company and location

Mikoani Trucking Company Limited is located at: Plot no. 17, Industrial Area, Pugu Road,
Ilala- Dar es salaam.

Head office: Nyerere Road, Industrial Area
Dar es Salaam, Tanzania.

0.3 Products and services

MIKOANI TRUCKING is committed to providing innovative solutions behind the strength of one of the nation's largest over-the-road truckload fleets. We have extensive experience transporting Azania wheat flour, Fresh Gold cooking Oil and Soaps to our customer in a wide variety of companies.



MIKOANI Truck's combination of experience, stability and service has afforded us the ability to develop many long-term, service-oriented relationships with our diverse blend of customers, more than 25% of whom are Fortune 100 companies.

MIKOANI TRUCKING provides customized dedicated solutions to meet the unique needs of your business and your companies. By trusting us to manage your transportation, you can reap the benefits of a private fleet without the many complications that come with it.

We manage all aspects of the operation including cost, regulations compliance, service performance and more so you can focus on your core business. We work with customers of all sizes, so our scalable solutions will improve the efficiency and flexibility of your distribution network, while delivering award-winning service.

Logistics division focuses entirely on our Brokerage and Intermodal services. We match customer needs with available equipment from our network of carriers.

Our capacity-based rating strategy focuses on managing your costs by arranging for the cost-effective transportation of all types of freight with one call.



MIKOANI TRUCKING Intermodal provides flexible capacity solutions to benefit your business. We combine the best of both modes – our trucking assets blended with a single expedited segment on the rail to provide differentiated service, reduce your carbon footprint and add value to your supply chain while helping you meet your transit goals.

Through our expertise in managing products as an intermodal equipment provider, we have established processes and technology that allow our customers the freedom to choose the best solution for their business.

0.4 PLANNED ACTIVITIES DURING PROJECT IMPLEMENTATION

The planned activities for Implementation this project covering the period of November 2013 up to October 2016 are listed here below

- I. We have obtained partial funding to invest on the project
- II. We are getting more trucks to facilitate transportation procedures
- III. Addition of customer base to cover both local and international base

1.0 ACHIEVEMENT MADE ON THE PROJECT IMPLEMENTATION TO DATE.

The project has been implemented to more than 20% by; -

- Obtained partial funding to invest on our project

- We purchased some trucks (49) for the business
- Secured customers although not in large quantity as expected

2.0 FINANCING OF THE PROJECT

Below is a summary of expenditure to date

ITEM	FOREIGN \$
• Land & Buildings	2,000,000
• Plant and Machinery	2,000,000
• Vehicles	550000
• Furniture and Equipment's	350000
• Insurance cover	1,000,000
• Pre –Operational Expenses	100,000
• Working capital	4,000,000
GRAND TOTAL	10,000,000.

3.0 PROJECT FINANCING

The project is financed by locally financed with Local Equity: \$9,402,000/= and local loan: 35.628,000/=

4.0 PROBLEMS AND SOLUTION

The problems which the management has been encountering in executing the project are:

- Meetings were kept on hold due to COVID 19.
- Banks have been very slow in opening the LC due to COVID 19.
- Unstable and unfriendly business environment in the transport sector in Tanzania.
- Lack of demand of trucks in the past years due to unfriendly business environment.

5.0 FUTURE PLANS/ EXPANSION PLAN

Mikoani Trucking International intends to expand on its current truck fleet and increase its service points covering local, regional, and international destinations following the demand for efficient transportation networks and recent Mikoani truck programs. The dramatic growth in import and export cargo moving has had a serious impact on East Africa freight transportation infrastructure.

As a full-service logistics provider, Mikoani Trucking International offers a range of services in the areas of warehousing and distribution and supply chain management.

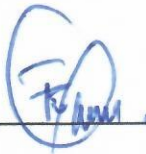
Increased demand in fourth party logistics (4PL) providers with fully automated inventory and order processing system has been a major factor in planning the expansion of these services through the Regional Center for Foreign Investment program.

Azania Mikoani Trucking is widely used throughout Tanzania and therefore the distribution covers all parts of the country and even beyond the border.

6.0 RECOMMENDATION & OTHER COMMENTS

We appreciate the current services provided by TIC. There is however areas of improvement to speed goods clearance save management time and cost and consequently speed the implementation of the project.

- Validity of approved TRA import duty and VAT forms number 233 and 224 is only one month. This requires frequent renewals because of unpredictable vessel arrivals. We request the period to be prolonged to avoid delays in clearing goods and loss of time that delays the project implementation.
- We would also like to know what we can order in the Exemption list and what is the procedure.



Managing Director