

# CHANI KIWITI COMPANY LIMITED

**REF: CKCL/TIC/2022-1**

The Executive Director  
Tanzania Investment Centre  
P. O. Box 938  
DAR ES SALAAM  
Tanzania

09<sup>th</sup> May 2022

Dear Sir/Madam

**RE: APPLICATION FOR AN EXTENTION OF OUR CERTIFICATE OF INCENTIVES**

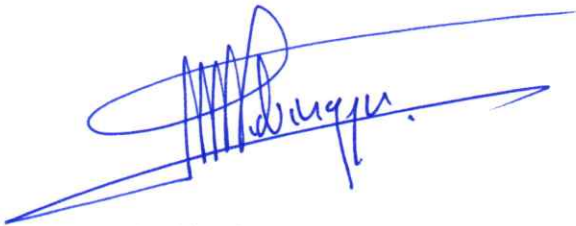
The captioned subject is relevant.

With great honor we hereby submit our application for an extension of our certificate of incentives to your good office in order to support our efforts into finalizing our project set-up and furthermore expend within 2022/2023 season, two hectares of high-tech steel green-houses to fulfill our immediate seeds supply demand. Our Company main line of business is horticulture divided into two sections, the first was Fine-Beans raw material production, unfortunately we decided to stop production in 2020 due mostly to COVID 19 crisis, where airfreight transportation has highly affected our business running cost in terms of logistics, availability and prices increase. The second, been the production of vegetables Hybrid seeds for Export to Rijk Zwaan BV the Netherland with who a long term production agreement has been secured. This project will require furthermore investment and knowhow by constructing in the next 3 years 4 hectare of steel frame green-houses to sustain a constant supply. Seeds production been a prioritized specialty all over the world, shipment are relatively small compared to fresh produce. In that aspect we decided to concentrate all our efforts into that line of business. This wise decision saved our investment, and against all odds enabled us to go through this crisis. Despite all the delay`s and changes of direction we managed to complete our project by 85%, we created more than 90 direct employments, and

many indirect employments into different sectors (construction, suppliers, services provider....etc...). To summarize, our main goal is to expand significantly, enabling us to produce for other seeds companies. The demand has been in constant increase for different reasons, but mostly due to the persisting sanitary crisis in some parts of the world, climate changes and the actual geopolitical events in Europe. Tanzania has a big part to play into compensating an acute worldwide production deficit of agricultural commodities, and agro-processed food such as sun-flower edible oil and many other agricultural/horticultural products, obviously good quality seeds will be a paramount to produce a good crop in terms of quantity and quality.

We hope our application will meet your kind consideration.

Yours faithfully,



Joseph Giovinazzo  
**MANAGING DIRECTOR**



Barbara Anita Richard  
**GENERAL MANAGER**