

Sudi Samaki

ICE GENERATION + COLD CHAIN

CASH FLOW JANUARY 2022

YEAR 1 (USDs)	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-22	Feb-23	Mar-23	Apr-23	May-23	TOTAL
PRODUCTION													
Flake Ice (Kg/Day)	1,600	1,600	1,600	1,600	1,600	1,600	1,600	3,200	3,200	3,200	3,200	3,200	-
Capacity (%)	80%	80%	80%	80%	80%	80%	80%	80%	80%	80%	80%	80%	-
Total Flake Ice Produced (Kg)	41,600	41,600	41,600	41,600	41,600	41,600	41,600	83,200	83,200	83,200	83,200	83,200	707,200.00
B/F	-	52	85	(974)	(2,039)	(3,108)	(7,544)	(9,173)	(6,300)	(3,413)	(511)	2,405	
SALES/INCOME													
Flake Ice (TZS 300/Kg excl. VAT)	5,426	5,426	5,426	5,426	5,426	5,426	5,426	10,852	10,852	10,852	10,852	10,852	92,243
Delivery Charges	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest	-	0	0	(5)	(10)	(16)	(38)	(46)	(32)	(17)	(3)	12	(153)
Investment	105,850	-	8,070	-	-	-	25,520	7,915	-	-	-	-	147,355
TOTAL INCOME	111,276	5,426	13,497	5,421	5,416	5,411	30,908	18,721	10,821	10,835	10,850	10,864	92,091

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EXPENDITURE														
CAPITAL ITEMS														
Geneglace Pack 21 Ice Generator I	23,520	-	-	-	-	-	-	-	-	-	-	-	-	23,520
Geneglace S2 Orbital Silo	39,200	-	-	-	-	-	-	-	-	-	-	-	-	39,200
Geneglace Ancillary Fittings	1,890													1,890
Atlas Copco QAS 60 Generator	17,725	-	-	-	-	-	-	-	-	-	-	-	-	17,725
LM Green 20' Reefers (x 2)	7,915	-	-	-	-	-	-	7,915	-	-	-	-	-	15,830
Dedicated Three Phase LT Line	8,500	-	-	-	-	-	-	-	-	-	-	-	-	8,500
Insulated Enclosure	7,100	-	-	-	-	-	-	-	-	-	-	-	-	7,100
Geneglace Pack 21 Ice Generator II	-	-	-	-	-	-	25,520	-	-	-	-	-	-	25,520
RUNNING COSTS + SERVICE														
Facility Rental	600	400	400	400	400	400	900	900	900	900	900	900	900	8,000
Refrigerant, Salt, Oil	80	80	80	80	80	80	80	80	80	80	80	80	80	960
Electricity	1,245	1,245	1,245	1,245	1,245	1,245	1,245	1,745	1,745	1,745	1,745	1,745	1,745	17,440
Water	41	41	41	41	41	41	41	81	81	81	81	81	81	692
Transport Flake Ice (USD 1/Return Km)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Ice Generator Service	-	-	-	-	-	2,490	-	-	-	-	-	-	2,490	4,980
STAFF REMUNERATION														
Production Supervisor	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Production Assistants (x 2)	750	750	750	750	750	750	750	750	750	750	750	750	750	9,000
Driver(s)	375	375	375	375	375	375	375	750	750	750	750	750	750	6,375
Security Guards (x 2)	525	525	525	525	525	525	525	525	525	525	525	525	525	6,300
MANAGEMENT MV														

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Toyota SC 4x4 (USD 40,350; 48M; 20% Dep.)	-	-	9,002	932	932	932	932	932	932	932	932	932	932	14,594
Maintenance + Licenses (Prov.)	30	30	30	30	30	30	30	30	30	30	30	30	30	270
Fuel	-	-	160	160	160	160	160	160	160	160	160	160	160	1,120
INSURANCE														
Capital Items (Fire, Theft + Burglary)	121	121	121	121	121	121	153	153	153	153	153	153	153	1,644
Toyota Hilux SC 4x4	139	139	139	139	139	139	139	139	139	139	139	139	139	1,251
ADMIN.														-
Petty Cash	100	100	100	100	100	100	100	100	100	100	100	100	100	1,200
General Expenses	200	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Auditors/Accountant	-	-	-	-	-	870	-	-	-	-	-	-	870	1,740
Bookkeeping Services	-	220	220	220	220	220	220	220	220	220	220	220	220	2,420
Stationery	43	43	43	43	43	43	43	43	43	43	43	43	43	516
Bank Charges	25	25	25	25	25	25	25	25	25	25	25	25	25	300
Cellphone + Internet	100	100	100	100	100	100	100	100	100	100	100	100	100	1,200
TOTAL EXPENDITURE	111,224	5,394	14,556	6,486	6,486	9,846	32,538	15,848	7,933	7,933	7,933	11,293	11,293	135,522
MONTHLY SURPLUS/(DEFICIT)	52	33	(1,059)	(1,064)	(1,070)	(4,435)	(1,629)	2,873	2,887	2,902	2,916	(429)	(429)	(43,431)
C/F	52	85	(974)	(2,039)	(3,108)	(7,544)	(9,173)	(6,300)	(3,413)	(511)	2,405	1,976	1,976	

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YEAR 2 (USDs)	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	TOTAL
PRODUCTION													
Flake Ice (Kg/Day)	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	-
Capacity (%)	80%	80%	80%	80%	80%	80%	80%	80%	80%	80%	80%	80%	-
Total Flake Ice Produced (Kg)	83,200	83,200	83,200	83,200	83,200	83,200	83,200	83,200	83,200	83,200	83,200	83,200	998,400.00
B/F	1,976	4,915	7,858	10,816	13,789	16,776	16,419	19,420	22,436	25,467	28,513	31,574	
SALES/INCOME													
Flake Ice (TZS 300/Kg excl. VAT)	10,852	10,852	10,852	10,852	10,852	10,852	10,852	10,852	10,852	10,852	10,852	10,852	130,226
Delivery Charges	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest	20	25	39	54	69	84	82	97	112	127	143	158	1,010
Investment	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL INCOME	10,872	10,877	10,891	10,906	10,921	10,936	10,934	10,949	10,964	10,980	10,995	11,010	131,236

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EXPENDITURE														
CAPITAL ITEMS														
TBA	-	-	-	-	-	-	-	-	-	-	-	-	-	-
RUNNING COSTS + SERVICE														
Facility Rental	900	900	900	900	900	900	900	900	900	900	900	900	900	10,800
Refrigerant, Salt, Oil	80	80	80	80	80	80	80	80	80	80	80	80	80	960
Electricity	1,745	1,745	1,745	1,745	1,745	1,745	1,745	1,745	1,745	1,745	1,745	1,745	1,745	20,940
Water	81	81	81	81	81	81	81	81	81	81	81	81	81	977
Transport Flake Ice (USD 1/Return Km)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Ice Generator Service	-	-	-	-	-	2,490	-	-	-	-	-	-	2,490	4,980
STAFF REMUNERATION														
Production Supervisor	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Production Assistants (x 2)	750	750	750	750	750	750	750	750	750	750	750	750	750	9,000
Driver(s)	750	750	750	750	750	750	750	750	750	750	750	750	750	9,000
Security Guards (x 2)	525	525	525	525	525	525	525	525	525	525	525	525	525	6,300
MANAGEMENT MV														
Toyota SC 4x4 (USD 40,350; 48M; 20% Dep.)	932	932	932	932	932	932	932	932	932	932	932	932	932	8,388
Maintenance + Licenses (Prov.)	30	30	30	30	30	30	30	30	30	30	30	30	30	270
Fuel	160	160	160	160	160	160	160	160	160	160	160	160	160	1,440
INSURANCE														
Capital Items (Fire, Theft + Burglary)	153	153	153	153	153	153	153	153	153	153	153	153	153	1,836
Toyota Hilux SC 4x4	139	139	139	139	139	139	139	139	139	139	139	139	139	1,251
ADMIN.														-

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Petty Cash	100	100	100	100	100	100	100	100	100	100	100	100	100	1,200
General Expenses	200	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Auditors/Accountant	-	-	-	-	-	870	-	-	-	-	-	-	870	1,740
Bookkeeping Services	220	220	220	220	220	220	220	220	220	220	220	220	220	2,640
Stationery	43	43	43	43	43	43	43	43	43	43	43	43	43	516
Bank Charges	25	25	25	25	25	25	25	25	25	25	25	25	25	300
Cellphone + Internet	100	100	100	100	100	100	100	100	100	100	100	100	100	1,200
TOTAL EXPENDITURE	7,933	7,933	7,933	7,933	7,933	11,293	7,933	7,933	7,933	7,933	7,933	7,933	11,293	98,138
MONTHLY SURPLUS/(DEFICIT)	2,939	2,943	2,958	2,973	2,988	(357)	3,001	3,016	3,031	3,046	3,061	3,061	(283)	33,098
C/F	4,915	7,858	10,816	13,789	16,776	16,419	19,420	22,436	25,467	28,513	31,574	31,291		

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YEAR 3 (USDs)	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	TOTAL
PRODUCTION													
Flake Ice (Kg/Day)	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	-
Capacity (%)	80%	80%	80%	80%	80%	80%	80%	80%	80%	80%	80%	80%	-
Total Flake Ice Produced (Kg)	83,200	83,200	83,200	83,200	83,200	83,200	83,200	83,200	83,200	83,200	83,200	83,200	998,400.00
B/F	31,291	34,523	37,614	40,721	43,843	46,981	46,775	49,928	53,096	56,280	59,480	62,697	
SALES/INCOME													
Flake Ice (TZS 300/Kg excl. VAT)	10,852	10,852	10,852	10,852	10,852	10,852	10,852	10,852	10,852	10,852	10,852	10,852	130,226
Delivery Charges	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest	313	173	188	204	219	235	234	250	265	281	297	313	2,973
Investment	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL INCOME	11,165	11,025	11,040	11,056	11,071	11,087	11,086	11,102	11,118	11,134	11,150	11,166	133,199

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EXPENDITURE														
CAPITAL ITEMS														
TBA	-	-	-	-	-	-	-	-	-	-	-	-	-	-
RUNNING COSTS + SERVICE														
Facility Rental	900	900	900	900	900	900	900	900	900	900	900	900	900	10,800
Refrigerant, Salt, Oil	80	80	80	80	80	80	80	80	80	80	80	80	80	960
Electricity	1,745	1,745	1,745	1,745	1,745	1,745	1,745	1,745	1,745	1,745	1,745	1,745	1,745	20,940
Water	81	81	81	81	81	81	81	81	81	81	81	81	81	977
Transport Flake Ice (USD 1/Return Km)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Ice Generator Service	-	-	-	-	-	2,490	-	-	-	-	-	-	2,490	4,980
STAFF REMUNERATION														
Production Supervisor	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Production Assistants (x 2)	750	750	750	750	750	750	750	750	750	750	750	750	750	9,000
Driver(s)	750	750	750	750	750	750	750	750	750	750	750	750	750	9,000
Security Guards (x 2)	525	525	525	525	525	525	525	525	525	525	525	525	525	6,300
MANAGEMENT MV														
Toyota SC 4x4 (USD 40,350; 48M; 20% Dep.)	932	932	932	932	932	932	932	932	932	932	932	932	932	8,388
Maintenance + Licenses (Prov.)	30	30	30	30	30	30	30	30	30	30	30	30	30	270
Fuel	160	160	160	160	160	160	160	160	160	160	160	160	160	1,440
INSURANCE														
Capital Items (Fire, Theft + Burglary)	153	153	153	153	153	153	153	153	153	153	153	153	153	1,836
Toyota Hilux SC 4x4	139	139	139	139	139	139	139	139	139	139	139	139	139	1,251
ADMIN.														-

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Petty Cash	100	100	100	100	100	100	100	100	100	100	100	100	100	1,200
General Expenses	200	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Auditors/Accountant	-	-	-	-	-	870	-	-	-	-	-	-	870	1,740
Bookkeeping Services	220	220	220	220	220	220	220	220	220	220	220	220	220	2,640
Stationery	43	43	43	43	43	43	43	43	43	43	43	43	43	516
Bank Charges	25	25	25	25	25	25	25	25	25	25	25	25	25	300
Cellphone + Internet	100	100	100	100	100	100	100	100	100	100	100	100	100	1,200
TOTAL EXPENDITURE	7,933	7,933	7,933	7,933	7,933	11,293	7,933	7,933	7,933	7,933	7,933	7,933	11,293	98,138
MONTHLY SURPLUS/(DEFICIT)	3,232	3,091	3,107	3,122	3,138	(206)	3,153	3,168	3,184	3,200	3,216	(128)	35,061	
C/F	34,523	37,614	40,721	43,843	46,981	46,775	49,928	53,096	56,280	59,480	62,697	62,569		

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YEAR 4 (USDs)	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	May-26	TOTAL
PRODUCTION													
Flake Ice (Kg/Day)	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	-
Capacity (%)	80%	80%	80%	80%	80%	80%	80%	80%	80%	80%	80%	80%	-
Total Flake Ice Produced (Kg)	83,200	83,200	83,200	83,200	83,200	83,200	83,200	83,200	83,200	83,200	83,200	83,200	998,400.00
B/F	62,569	66,613	70,365	74,136	77,925	81,734	82,201	86,031	89,380	92,745	96,128	99,527	
SALES/INCOME													
Flake Ice (TZS 300/Kg excl. VAT)	10,852	10,852	10,852	10,852	10,852	10,852	10,852	10,852	10,852	10,852	10,852	10,852	130,226
Delivery Charges	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest	626	333	352	371	390	409	411	430	447	464	481	498	5,210
Investment	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL INCOME	11,478	11,185	11,204	11,223	11,242	11,261	11,263	11,282	11,299	11,316	11,333	11,350	135,436

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EXPENDITURE														
CAPITAL ITEMS														
TBA	-	-	-	-	-	-	-	-	-	-	-	-	-	-
RUNNING COSTS + SERVICE														
Facility Rental	900	900	900	900	900	900	900	900	900	900	900	900	900	10,800
Refrigerant, Salt, Oil	80	80	80	80	80	80	80	80	80	80	80	80	80	960
Electricity	1,245	1,245	1,245	1,245	1,245	1,245	1,245	1,245	1,745	1,745	1,745	1,745	1,745	17,440
Water	81	81	81	81	81	81	81	81	81	81	81	81	81	977
Transport Flake Ice (USD 1/Return Km)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Ice Generator Service	-	-	-	-	-	-	2,490	-	-	-	-	-	2,490	4,980
STAFF REMUNERATION														
Production Supervisor	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Production Assistants (x 2)	750	750	750	750	750	750	750	750	750	750	750	750	750	9,000
Driver(s)	750	750	750	750	750	750	750	750	750	750	750	750	750	9,000
Security Guards (x 2)	525	525	525	525	525	525	525	525	525	525	525	525	525	6,300
MANAGEMENT MV														
Toyota SC 4x4 (USD 40,350; 48M; 20% Dep.)	932	932	932	932	932	932	932	932	932	932	932	932	932	8,388
Maintenance + Licenses (Prov.)	30	30	30	30	30	30	30	30	30	30	30	30	30	270
Fuel	160	160	160	160	160	160	160	160	160	160	160	160	160	1,440
INSURANCE														
Capital Items (Fire, Theft + Burglary)	153	153	153	153	153	153	153	153	153	153	153	153	153	1,836
Toyota Hilux SC 4x4	139	139	139	139	139	139	139	139	139	139	139	139	139	1,251
ADMIN.														-

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Petty Cash	100	100	100	100	100	100	100	100	100	100	100	100	100	1,200
General Expenses	200	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Auditors/Accountant	-	-	-	-	-	870	-	-	-	-	-	-	870	1,740
Bookkeeping Services	220	220	220	220	220	220	220	220	220	220	220	220	220	2,640
Stationery	43	43	43	43	43	43	43	43	43	43	43	43	43	516
Bank Charges	25	25	25	25	25	25	25	25	25	25	25	25	25	300
Cellphone + Internet	100	100	100	100	100	100	100	100	100	100	100	100	100	1,200
TOTAL EXPENDITURE	7,433	7,433	7,433	7,433	7,433	10,793	7,433	7,933	7,933	7,933	7,933	7,933	11,293	94,638
MONTHLY SURPLUS/(DEFICIT)	4,044	3,752	3,771	3,789	3,808	467	3,830	3,349	3,366	3,383	3,399	56	56	40,798
C/F	66,613	70,365	74,136	77,925	81,734	82,201	86,031	89,380	92,745	96,128	99,527	99,584		

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YEAR 5 (USDs)	Jun-26	Jul-26	Aug-26	Sep-26	Oct-26	Nov-26	Dec-26	Jan-27	Feb-27	Mar-27	Apr-27	May-27	TOTAL
PRODUCTION													
Flake Ice (Kg/Day)	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	-
Capacity (%)	80%	80%	80%	80%	80%	80%	80%	80%	80%	80%	80%	80%	-
Total Flake Ice Produced (Kg)	83,200	83,200	83,200	83,200	83,200	83,200	83,200	83,200	83,200	83,200	83,200	83,200	998,400.00
B/F	99,584	103,798	107,736	111,694	115,671	119,668	120,325	123,845	127,383	130,939	134,513	138,104	
SALES/INCOME													
Flake Ice (TZS 300/Kg excl. VAT)	10,852	10,852	10,852	10,852	10,852	10,852	10,852	10,852	10,852	10,852	10,852	10,852	130,226
Delivery Charges	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest	996	519	539	558	578	598	602	619	637	655	673	691	7,664
Investment	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL INCOME	11,848	11,371	11,391	11,411	11,431	11,451	11,454	11,471	11,489	11,507	11,525	11,543	137,890

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EXPENDITURE														
CAPITAL ITEMS														
TBA	-	-	-	-	-	-	-	-	-	-	-	-	-	-
RUNNING COSTS + SERVICE														
Facility Rental	600	400	400	400	400	400	900	900	900	900	900	900	900	8,000
Refrigerant, Salt, Oil	80	80	80	80	80	80	80	80	80	80	80	80	80	960
Electricity	1,745	1,745	1,745	1,745	1,745	1,745	1,745	1,745	1,745	1,745	1,745	1,745	1,745	20,940
Water	81	81	81	81	81	81	81	81	81	81	81	81	81	977
Transport Flake Ice (USD 1/Return Km)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Ice Generator Service	-	-	-	-	-	2,490	-	-	-	-	-	-	2,490	4,980
STAFF REMUNERATION														
Production Supervisor	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Production Assistants (x 2)	750	750	750	750	750	750	750	750	750	750	750	750	750	9,000
Driver(s)	750	750	750	750	750	750	750	750	750	750	750	750	750	9,000
Security Guards (x 2)	525	525	525	525	525	525	525	525	525	525	525	525	525	6,300
MANAGEMENT MV														
Toyota SC 4x4 (USD 40,350; 48M; 20% Dep.)	932	932	932	932	932	932	932	932	932	932	932	932	932	8,388
Maintenance + Licenses (Prov.)	30	30	30	30	30	30	30	30	30	30	30	30	30	270
Fuel	160	160	160	160	160	160	160	160	160	160	160	160	160	1,440
INSURANCE														
Capital Items (Fire, Theft + Burglary)	153	153	153	153	153	153	153	153	153	153	153	153	153	1,836
Toyota Hilux SC 4x4	139	139	139	139	139	139	139	139	139	139	139	139	139	1,251
ADMIN.														-

Sudi Samaki

ICE GENERATION + COLD CHAIN

CASH FLOW JANUARY 2022

Petty Cash	100	100	100	100	100	100	100	100	100	100	100	100	100	1,200
General Expenses	200	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Auditors/Accountant	-	-	-	-	-	870	-	-	-	-	-	-	870	1,740
Bookkeeping Services	220	220	220	220	220	220	220	220	220	220	220	220	220	2,640
Stationery	43	43	43	43	43	43	43	43	43	43	43	43	43	516
Bank Charges	25	25	25	25	25	25	25	25	25	25	25	25	25	300
Cellphone + Internet	100	100	100	100	100	100	100	100	100	100	100	100	100	1,200
TOTAL EXPENDITURE	7,633	7,433	7,433	7,433	7,433	10,793	7,933	7,933	7,933	7,933	7,933	7,933	11,293	95,338
MONTHLY SURPLUS/(DEFICIT)	4,215	3,938	3,957	3,977	3,997	657	3,520	3,538	3,556	3,573	3,591	249		42,553
C/F	103,798	107,736	111,694	115,671	119,668	120,325	123,845	127,383	130,939	134,513	138,104	138,353		