

JULY 20, 2022

MUSCAT GLOBAL BUSINESS LIMITED

BUSINESS PLAN

FOR ESTABLISHMENT OF PRINTING PRESS PROJECT

PREPARED FOR:
MUSCAT GLOBAL BUSINESS LIMITED
P.O BOX. 15297
DAR ES SALAAM.




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1. EXECUTIVE SUMMARY

1.1. Preamble

M/s MUSCAT GLOBAL BUSINESS LIMITED is a newly established company created for purposes of among others is to operate a high class press printing project. It has well and experienced business project promoters who have been in various businesses for a number of years in Muscat Oman and currently they want to relocate to Tanzania invest and do business.

The promoters are now looking out the new target to establish a printing business as they see a lot of potential in the area. They are seeing a very bright future in the business and have decided to invest in this industry, locating the centre of operations at Plot No. 1 Hadary Plaza, Ilala District, in Dar es Salaam . The premises in which the project will be located is rented building from private person see attached lease agreement

This document has been prepared to serve as a business plan for completion of the high class press printing which will apply the update, appropriate and efficient Technology.

M/s MUSCAT GLOBAL BUSINESS LIMITED will be investing 5,000,000 \$ upon completion the implementation of this project at full capacity in the third year. At first phase the company will be investing more than 1,500,000 \$, in the second Phase the company will be investing more than 1,500,000 \$ and in the third phase the company will be investing more than 1,000,000 and forth phase will be investing 1000,000\$

The objectives of this business plan are of two fold. First is to determine the viability of the proposed project. Second is to facilitate the application for Tanzania Investment Centre (TIC) Certificate of Incentives so as to access exemptions on duties and other non-fiscal Incentives, VAT deferments and other benefits and protections as statutorily provided for under Tanzania Investment Act (1997) for the Project.

1.2 Our Services

1.2.1 Printing services

The company will engage in press printing services in Tanzania by acquiring new and of modern technology printing machines and equipments to offer quality printing to its existing and prospective customers.

1.3 Objectives

The main objectives of company are:

1. To establish a Press printing facilitates and Screen printing but also the Company extent into embroidery of T-shirts, caps and other promotional materials like Bill board printing , flags, Banners, Pens, Mugs Posters, Umbrellas, Leaflets, Bags, Calendars, Scarves, Ties, Wheel covers ,Coaster, Trophies and many more. Epoxy embossing on badges and pins and name tags plus.
2. Graphics designs and screen-printing and embroidery of promotion and advertisement material for business new production, exhibitions social and political rally, launching of new products, birthdays, funerals, anniversaries and occasions and personalized gift.

1.4 Mission

The mission of M/s MUSCAT GLOBAL BUSINESS LIMITED is to provide high quality printing services to our customers in a comprehensive and cost competitive manner so as to become the best choice in serving this segment of the market by offering quality and of international standard printing services to include but not limited to screen printing, embroidery of T-shirts, caps and other promotional materials like flags, Banners, Pens, Mugs covers, Coaster and Trophies.

1.5 Keys to Success

In order to succeed, the new management will strive to achieve the following goals:

- Positioning M/s MUSCAT GLOBAL BUSINESS LIMITED as the best printing services providers on Tanzania among the numerous printing services.
- Dedicated management and associate support staff

- Maintain sound financial management of the venture
- Unique, timeless and comfortable environment
- Build strong market position among the local patrons.
- Regular and ongoing customer's feedback
- Controlled overhead and operational costs

1.6 The Project Promoters

The Project Promoters are M/s Masoud Khalid said al Esry and Khadija Amur Mohamed Al Esry P.O. Box 145 Dar es Salaam, Tanzania. The architects of this project are entrepreneurs with various experiences in several businesses in both Oman and Tanzania for number of years. They have been interest to consolidate their wealth of experience to tap the opportunities in the printing Industry.

1.7 Location

The project will be located at **Hidary Plaza within the City Centre, Ilala District-Dar es salaam.** The site has spacious area to accommodate the proposed printing project including building, offices, and parking yard.

1.8 Target Markets

Printing is a highly specialized industry that calls for a well-trained cadre of printing technicians and engineers, and a well-developed manufacturing sector capable of producing some of the machinery and inputs needed by the sector. Major inputs would include paper, inks and chemicals

The Tanzanian printing sector at present is still dependant on foreign technical and material inputs, and is hence deeply affected by the vagaries of the international market forces, as well as the local political and economic policies. Presently, Tanzania has only about 17 large active book printers, and 100 trained printing technicians. There are no factories for manufacture or even assembly of printing machinery, and paper production is low. Government taxation on

printing is also quite high. As a result, many publishers still opt to print their books outside Tanzania.

The company targets existing customers and recognizes an enormous unmet need in the printing market. Over 50% of customers surveyed recently said they were either very likely or likely to purchase these products if the products were available at good quality and low price. This segment of the market has potential that has been untapped by any of the company's competitors in the industry. It is the project's primary target audience. The management is expecting to arrange groups of customers which can utilise the printing capacity in full.

1.9 Financial aspect

The project will be financed by 100% equity of the shareholders and if possible hire purchase procurement system, however the profits gained from the business will be reinvested.

FINANCING PLAN	PHASE 1 AMOUNT USD \$	PHASE II AMOUNT USD \$	PHASE III AMOUNT USD \$	PHASE IV AMOUNT USD \$	TOTAL \$
EQUITY	1,500,000	1,500,000	1,000,000	1,000,000	5,000,000
LOAN	0	0	0	0	0
TOTAL FINANCING	1,500,000	1,500,000	1,000,000	1,000,000	5,000,000

2 THE PROJECT

2.2 Description and Rationale behind the Project

MUSCAT GLOBAL BUSINESS LIMITED was registered under the company act of 2002 with Certificate of Incorporation No. 154504273 incorporated on 22th December 2021. The company was established full fill among other objectives of establish and high class press printing project which shall apply the modern printing technology .The company aims to tap flourishing printing opportunities in Tanzania by carrying out business as providers of high class printing services.

2.1 Economic Benefits of the Project

The successful operation of the Project will contribute significant economic benefits to Ilala District people and Tanzania as whole. In summary the benefits which will be realized are as follows:-

- Employment opportunities for about 27 permanent staff at full commercial operations.
- Provision of income to other services providers, thus contributing to the reduction of poverty. The income to be earned will help in improving standard of living of the workers and other people residing in the region.
- The direct income for the workers, combined with other social benefits that the Management of MUSCAT GLOBAL BUSINESS LIMITED will provide, will help in overall efforts of alleviation of poverty in the Region.
- Provision of a market for goods and services to be consumed by MUSCAT GLOBAL BUSINESS LIMITED
- Expanding the tax base for the Treasury and local Government authorities and generation of substantial income to the Government. The Government earns considerable revenue from the printing sector in terms tax collections.
- This project will facilitate the increase of foreign exchange earnings through services provision as most of the tourists to be served will be foreigners.

2.2 The Promoters shareholding

MUSCAT GLOBAL BUSINESS LIMITED project are a well thought out project: a brainchild of the company directors of unquestionable integrity and wide experience in various disciplines. The project promoter is MUSCAT GLOBAL BUSINESS LIMITED of P.O. Box 145, Dar es Salaam, Tanzania.

S/NO	Name and Address of Shareholders	Nationality	% Shareholding
1.	Masoud Khalid Said Al Esry	Oman	90
2.	Khadija Amur Mohamed Al Esry	Oman	10

Masoud Khalid Said Al Esry

He is Tanzanian with an experience over a decade in trading in service industry. Has an extensive, diversified and a vast knowledge of business in construction services. He is now focusing on printing industry.

Khadija Amur Mohamed Al Esry

She is an entrepreneur managing various family businesses in Tanzania, as Director Muscat Global Business Limited. She will be also the Managing the operation of the printing project.

3. MARKET INFORMATION

3.2 MARKET ANALYSIS AND STRATEGIES:

The printing industry in Tanzania generates sizable revenues to the companies and government. There are many existing printing firms in Tanzania but very few use modern technologies probably because of cost involved. The company intends to apply modern printing Technology to enjoy economies of scale. The application of modern printing technology will enable the company to offer the following benefits;

1. Unbeatable discount on the normal price of large quantities
2. Screen printing of pictures and words personalized made possible by available computer system.
3. Instantaneous production
4. Choosing of slogans, logos and designing made possible by expert Graphic Designer and Pre Press Studio facilities.

The two factors entail that the local entrepreneur has to have the requisite marketing skills and financial resources to enable one to acquire a reasonable market share of the market.

The Company will make conducive environment for customers to enjoy and ensure the value of their money is obtained.

3.3 PRICING

MUSCAT GLOBAL BUSINESS LIMITED does not pretend to become a market leader, nor does it intend to challenge the bigger and established companies. The company's pricing policy is set with the objectives of achieving profitability and growth and achieving a reasonable share of the market without necessarily pricing the company out of competition. The company will maintain a wide set of packages on offer with different terms and prices to suit different interests and pocket sizes, but generally the prices will be slightly below the surrounding nearby printings.

3.4 COMPETITION

The company faces competition from large printing firms that exist in the printing industry. These companies however specialize in other products and do not provide the same quality, price and convenience service we offer. The company distinguishes itself from its competitors through its unique high quality technology. It's this competitive edge that enables the company provide products and services to its customers more economically, faster and of better quality than most of its competitors.

3.5 PROMOTION AND ADVERTISING

Creative promotion and advertising strategies will be made to publishers in Tanzania as well as publishers outside Tanzania. The company intent to used print media and audio visual media to advertise its printing activities, the company also will design website to reach more customer.

3.6 SWOT Analysis

3.6.1 Strengths

The strengths of MUSCAT GLOBAL BUSINESS LIMITED will be:

- Sound and credible management and financial policies.
- All incredible determination and perseverance of the directors against immense odds.
- A fairly well skilled, committed and efficient labour force.

3.6.2 Opportunities

MUSCAT GLOBAL BUSINESS LIMITED is focused to take optimum possible advantage on the following:

- Lucrative investment incentive package
- duty exemption on capital goods
- 50% capital investment allowance with indefinite loss carry over period against future profits
- Unrestricted repatriation of profits.
- A stable economic and political environment

3.6.3 Threats :

These are many and profound and the most vicious to the company's well being includes;

- Unfair competitive practices among stakeholders such as negative (publicity, skilled manpower draining and agent/client poaching.
- The threat of global terrorism remains the single most dangerous threat to the global printing industry. Tanzania is no exception.

4. APPLIED TECHNOLOGY

Printing is the process of reproducing the application of text and imagery onto any given medium. The most common form of printing in the modern era involves applying ink to paper via an automated machine such as a printing press. One early form of printing was woodblock printing, a technique that would involve carving a wooden block to the desired pattern. This technique was widely adopted across Asia and was most commonly used to print onto textiles. Thereafter it was followed by the number of inventions in printing industry up to current era.

Modern printing uses a process called offset printing. Offset printing involves the transference of ink from a plate to a rubber blanket, which then transfers it to the material to be printed on. This technique allows incredibly fast printing times and is the technique used to print most modern books and newspapers.

Other common printing techniques include screen printing which is used to print onto a wide range of materials, and inkjet and laser printing which are both commonplace in an office environment

MUSCAT GLOBAL BUSINESS LIMITED to be able to provide quality service that conforms to the demands of a rather sophisticated and highly competitive printing industry, the company envisages acquisition of new equipment as here listed below;

NO:	ITEM NAME	UNIT MEASUREMENT	QTY	ITEM GROUP
1.	Laser machine	16"X12"X4.5" 30WATT	1	Machine
2.	Brother gtx-423pro garment printer (japan)	GTXPRO-423	1	Printing Machine
3.	Stahls heat press dual pressure	MAXX2G	1	Machine
4.	Mimaki UV flatbed printer	UJF3042MKII	1	Heavy Printer
5.	Dido 3 drawers monophase 230v			Electric dryer
6.	Konica Minolta Bizhrb Pro C 6000	60ppm A4,	2	Printing

		34 ppm A3	pcs	Machinery
7	Modern Flexo Printing machines		1pcs	Printing Machinery
8	Web Offset Print machine	300-450m/min	1	Printing Machinery
9.	Konica Minolta Bizhrb Pro C 7000		2pcs	Printing Machinery
11.	Heidelberge Printing Machines	nos	1PC	Printing Machinery
12.	Computer Macntsh	nos	4pc	computer
13.	Large format Machines	nos	3pc	Machinery
14	Wide format Machines	nos	2pcs	machinery
15.	Embroidery Machines	nos	2pcs	Machinery
16.	Laminating Machines	nos	3pcs	Machinery
17.	Binding Machines	nos	4pcs	Machinery
18.	Knife paper cutting Machines	nos	4pcs	Machinery
19.	CTP unit - Lotem 400	nos		Equipment
20.	Bookbinding machines	nos	5pcs	Equipment
21.	Photo Lab Digital Machines	qss 3302, qss 3302, qss 3312	1pc	Machinery
22.	Pick up Single Cabin	nos	2	vehicle
23.	Light trucks	nos	2	vehicle
24	Hardtop	nos	1	vehicle
25.	Prefabricated/ Steel structure building	1500 – 2000 sqm 1 Unit		Building

Paper cutter Seypa 132TV

Computer-controlled cutter SEYPA 132 TV includes a jogger automat SHV 50. The combination of jogger and computer control ensures maximal accuracy of individual cuts and also during periodically repeated orders thanks to the memory of control computer

Line THEISEN-BONITZ 303QSM

The line serves for making the bindings V1 with two standard fasteners or two fasteners for putting in the file

Extrusion automat BUSCH

Extrusion automat Busch ensures label production of different shape and print production. It is characteristic of high speed during extrusion

Lamination system DELTA Junior

Lamination device serves for one- and double-sided lamination. The lamination is thermal and it can be done with glossy or matted laminating sheet.

Platen press STRATI

Platen press serves for cutting, creasing and perforating the prints

5. MANAGEMENT AND STAFF

To perform a professional job in the printing industry a company requires a team of skilled and well-motivated personnel. Under the implementation program Mascall Global Business Limited is planning to have skilled managers who will technically and professionally handle different activities of the printing. The management expects to motivate them so that they may reach the goals set out by the management.

The local labour market has not enough personnel with relevant skills and experience in the fields of marketing, operations and information technology; however effort will be made to look required experts elsewhere including the international labour market.

Motivation and retention scheme: Continuity being a vital element in any efficient operation, focus will be given to minimize frequent manpower turn over. In order to achieve this, an attractive incentive package will be part of the new project. The objective is to attract the best qualified personnel to the company labour force and to retain them for a reasonable period of service in order to achieve continuity and harmony in the company's operations.

5.1 Management Team

The management team of Muscat Global Business Limited planned to be constituted by the following management team: -

5.1.1 Board of Directors

MUSCAT GLOBAL BUSINESS LIMITED shall be managed by the board of Directors which is the apex body for strategic decision making of the project. Directors of the Company are the ones who having shares in Muscat Global Business Limited, The Company which shall manage this project.

5.1.2 General Manager

Immediate after Board of Director the shall be a General Manager who will be responsible to take care of mater pertaining operation and managing daily activities of the project as well as other staffs welfares and report them to the board of directors.

5.1.3 Production Manager

Production Manager will be employed who expected to have an extensive background in the electricity manufacturing industry. As the production Manager will be directly responsible for all production functions including maintenance of quality standards of the products; training of employees in methods of producing these products, etc.

Under production manager there shall be reasonable number of technical staffs who will be involved in daily printing activities within this project.

5.1.4 Accountant/cash

An accountant will be employed who expected to have good experience in accounting system as well as he will be responsible in managing cash of MUSCAT GLOBAL BUSINESS LIMITEDbut also keeping books of accounts properly.

5.1.5 Management Agreements

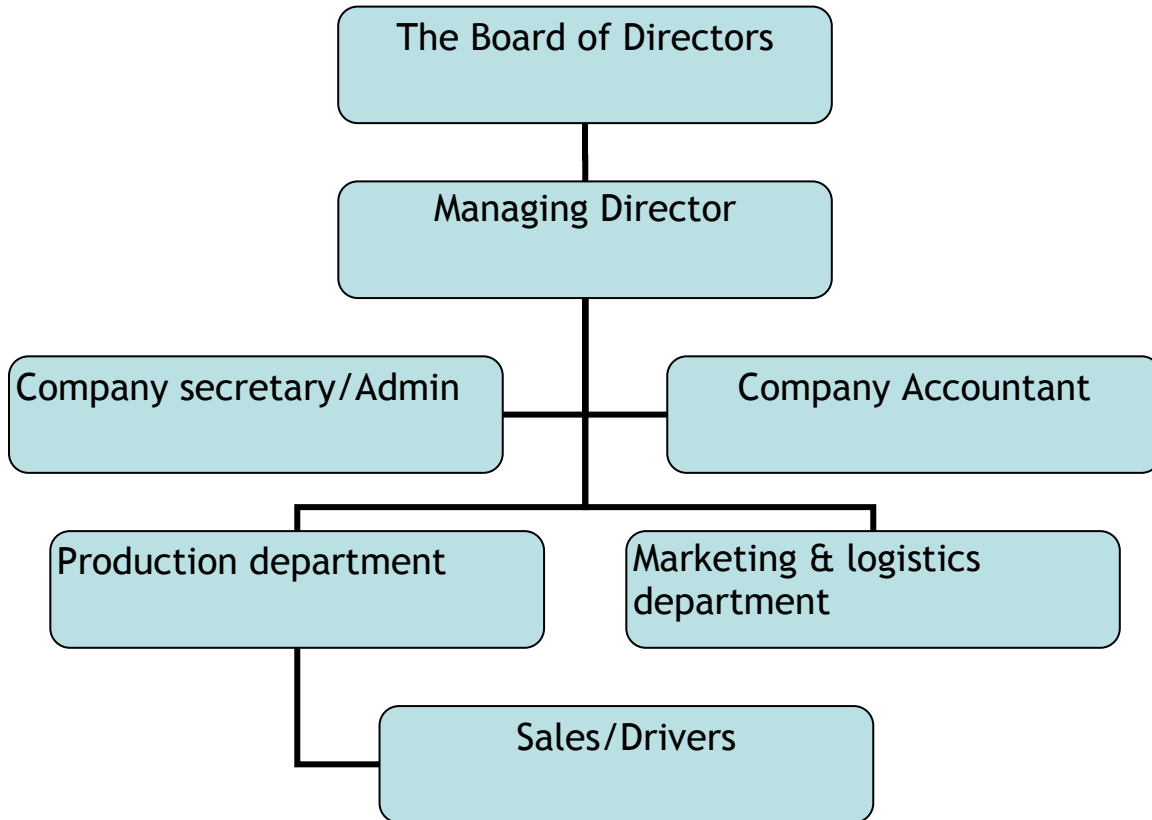
Management Agreements will be executed between MUSCAT GLOBAL BUSINESS LIMITEDand other team managers. The purpose of these agreements is to define the expectations of both parties, establish an incentive structure, and define the grounds under which the agreement may be terminated.

5.1.6 Confidentiality Agreements

MUSCAT GLOBAL BUSINESS LIMITED will enforce that all employees sign a confidentiality agreement. Confidentiality agreements with our employees and partners will protect our products, operating systems, policies and procedures. Having a confidentiality agreement in place is essential to protect the company's trade secrets, and show our employees that we take our business seriously.

5.2 Organization Structure

Muscat Global Business Limited will adapt the following organization structure.



6 TECHNICAL REQUIREMENTS


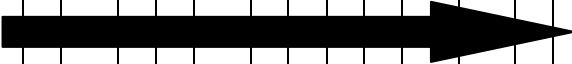

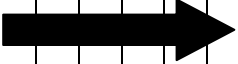


6.1 Technical implementation of the project

To implement the project, the premises for machinery installation has been rented at Haidary Plaza within City Centre and new equipment is envisaged to be acquired in order to establish quality of service. The objective is to create competitive preparedness for increased operations and to enhance the image of the company as a reliable and professional outfit capable of delivering quality service in the industry. The company will need to:

- Partitioning of the rented building and making minor structures modifications to suit the layout of the printing project.
- Obtain printing equipments which includes standby power generator, air conditioners (split units), and other related equipments.
- Recruitment of technical staffs to operate and management of print activities
- Procurement and Installation of printing facilities ready for production.
- Importation of varieties of printing inks
- Importation of varieties of printing papers.

7 TIME TABLE FOR THE PROJECT

The project will start earlier and will need three years to complete. It is projected that more time will be required for seeking necessary approval from relevant Ministries and Authorities and Importation of Machineries/equipments.

2022 - 2025 ACTIVITIES	J U L	A U G	S E P	O C T	N O V	D E C	J A N	F E B	M A R	AP R	M A Y	J U N	J U L	A U G	S E P	O C T	N O V	D E C	J A N	F E B	M A R	A P R	M A Y	J U N	J U L	A U G						
Project documentation approval and financing																																
Site and building																																
Equipment ordering and importation																																
Equipment/ machinery installation																																
Hiring and Staffing																																
Project operational																																

8 CONCLUSION AND RECOMMENDATIONS

8.1. Conclusion

The project as analyzed in this report is both economically and technically viable. The project has come at the right time to provide the much needed quality service for printing in Tanzania as a whole.

8.2. Recommendations

A fast implementation of this venture is therefore highly recommended after the foregoing economic and financial evaluation of the project, we strongly recommend that this project be implement and be given all the support required by all the concerned Government Ministries and Agencies, including the Tanzania Revenue Authority, TRA and the Tanzania Investment Centre – (TIC). The project deserves this support because of its viability, since it is technical feasible, economically viable and socially acceptable.

**MASCUT GLOBAL BUSINESS LTD
PROJECTED FINANCIAL STATEMENTS FOR FIVE YEARS**

PROJECTED INCOME STATEMENTS					
Planning years >>	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
	USD	USD	USD	USD	USD
Total net sales	241,720	360,050	450,630	545,400	604,710
Press Printing	33,600	48,000	41,650	74,000	48,750
Bill Boards	68,160	132,000	161,000	192,000	234,000
Embroyed	70,000	89,000	107,100	115,200	136,800
Bags printing	44,200	58,750	102,000	115,200	133,000
Books & Others	25,760	32,300	38,880	49,000	52,160
Total other operating revenues	200,000	245,000	270,000	285,000	260,000
longterm Contractrucal printing	200,000	245,000	270,000	285,000	260,000
Total revenues	441,720	605,050	720,630	830,400	864,710
Cost of goods sold COGS	317,065	406,913	471,518	532,712	553,981
Raw material	220,860	302,525	360,315	415,200	432,355
Semi finished products / components	6,000	6,500	7,000	7,500	8,000
Energy	8,834	12,101	14,413	16,608	17,294
Utilities	4,417	6,051	7,206	8,304	8,647
Production salaries	72,754	74,936	77,184	79,500	81,885
Production workspace	3,000	3,500	4,000	4,100	4,200
Other production costs	1,200	1,300	1,400	1,500	1,600
Gross profit	124,655	198,137	249,112	297,688	310,729
Selling, general and administrative expenses	25,522	23,220	23,764	24,422	24,994
Salaries	14,388	14,820	15,264	15,722	16,194
Workspace	1,100	1,200	1,200	1,300	1,300
Marketing & sales expenses	8,834	5,900	5,900	5,900	5,900
General office and utilities expe	1,200	1,300	1,400	1,500	1,600
Operating profit / EBITDA	99,132	174,918	225,348	273,266	285,735
Depreciation	76,333	149,333	199,167	245,300	254,833
Interest income from investments (bank deposit)	-	240	480	720	960
Extraordinary charges (or incomes)	3,500	3,500	3,500	3,500	3,500
Currency exchange adjustments					
Fees and provisions	2,000	2,000	2,000	2,000	2,000
Other	1,500	1,500	1,500	1,500	1,500
Income tax	5,790	6,625	6,804	7,340	8,221
Net profit (or loss)	13,509	15,699	16,357	17,846	20,141

PROJECTED BALANCE SHEET					
Planning years >>	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
	USD	USD	USD	USD	USD
Long-term assets					
Fixed assets: property, plant and equipment	1,343,667	2,604,333	3,455,167	4,214,867	4,075,033
Long-term financial investments		-	-	-	-
Goodwill	-	-	-	-	-
Total long-term assets	1,343,667	2,604,333	3,455,167	4,214,867	4,075,033
Current assets					
Cash & cash equivalents (current account)	424,522	715,191	586,584	366,404	767,169
Deposit account	6,000	12,000	18,000	24,000	30,000
Accounts receivable	59,602	88,779	111,114	134,482	149,107
Inventories	104,241	133,780	155,020	175,138	182,131
Total current assets	254,679	480,632	302,450	32,784	1,128,407
Total assets	1,088,988	2,123,701	3,152,717	4,182,083	5,203,440
Long-term liabilities					
Long-term loans	-	-	-	-	-
Total long-term liabilities	-	-	-	-	-
Current liabilities					
Accounts payable	78,180	100,335	116,265	131,354	136,598
Other provisions	-	-	-	-	-
Total current liabilities	78,180	100,335	116,265	131,354	136,598
Shareholders equity					
Share capital	1,000,000	2,000,000	3,000,000	4,000,000	5,000,000
Reserves	675	1,460	2,605	4,390	6,404
Retained earnings (or - accumulated losses)	10,132	21,906	33,847	46,339	60,438
Total shareholders' equity	1,010,807	2,023,367	3,036,452	4,050,729	5,066,842
Total liabilities & equity	1,088,988	2,123,701	3,152,717	4,182,083	5,203,440

PROJECTED CASH FLOW STATEMENT					
Planning years >>	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
	USD	USD	USD	USD	USD
Cash flow from operating activities					
Operating profit (EBITDA)	99,132	174,918	225,348	273,266	285,735
Interest expenses	-	-	-	-	-
Interest income from investments (bank deposit)	-	240	480	720	960
Extraordinary charges (or incomes)	- 3,500	- 3,500	- 3,500	- 3,500	- 3,500
Income tax	- 5,790	- 6,625	- 6,804	- 7,340	- 8,221
Movements in working capital					
Decrease (or - increase) in accounts receivable	- 59,602	- 29,177	- 22,335	- 23,368	- 14,624
Decrease (or - increase) in inventories	- 104,241	- 29,539	- 21,240	- 20,118	- 6,993
Increase (or - decrease) in accounts payable	78,180	22,154	15,930	15,089	5,244
Increase (or - decrease) in other provisions	-	-	-	-	-
Total cash flow from operating activities	4,180	128,470	187,878	234,749	258,602
Cash flow from investing activities					
Sale (or - purchase) of fixed assets	- 1,420,000	- 1,410,000	- 1,050,000	- 1,005,000	- 115,000
Sale (- purchase) of long-term financial investments	-	-	-	-	-
Decrease (or - increase) of goodwill	-	-	-	-	-
cash placed in the deposit account	- 6,000	- 6,000	- 6,000	- 6,000	- 6,000
Total cash flow from investing activities:	- 1,426,000	- 1,416,000	- 1,056,000	- 1,011,000	- 121,000
Free cash flow	- 1,421,820	- 1,287,530	- 868,122	- 776,251	137,602
Cash flow from financing activities					
Long term loans drawn	-	-	-	-	-
Repayments of loans made	-	-	-	-	-
Equity contribution (or - withdrawal)	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Dividend paid	- 2,702	- 3,140	- 3,271	- 3,569	- 4,028
Total cash flow from financing activities	997,298	996,860	996,729	996,431	995,972
Total net increase (- decrease) in cash	- 424,522	- 290,669	128,607	220,179	1,133,574
Cash balance: beginning of the year	-	424,522	715,191	586,584	366,404
Cash balance: end of the year	- 424,522	715,191	586,584	366,404	767,169

Investment and depreciation plan						
Planning years >>	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	
	USD	USD	USD	USD	USD	
Investment						TOTAL
Land& Building	50,000	50,000	50,000	45,000	25,000	220,000
Plant & Machinery	1,000,000	1,000,000	800,000	800,000	30,000	3,630,000
Vehicle	250,000	250,000	120,000	110,000	20,000	750,000
Equipment	50,000	50,000	50,000	30,000	20,000	200,000
Furniture& Fittings	40,000	30,000	10,000	10,000	10,000	100,000
Other Assets	30,000	30,000	20,000	10,000	10,000	100,000
Total investment	1,420,000	1,410,000	1,050,000	1,005,000	115,000	5,000,000
Fixed assets accumulated: at cost	1,420,000	2,830,000	3,880,000	4,885,000	5,000,000	
Depreciation						
Land& Building	2,000	4,000	6,000	7,800	8,800	
Plant & Machinery	40,000	80,000	112,000	144,000	145,200	
Vehicle	12,500	25,000	31,000	36,500	37,500	
Equipment	2,500	5,000	7,500	9,000	10,000	
Furniture& Fittings	13,333	23,333	26,667	30,000	33,333	
Other Assets	6,000	12,000	16,000	18,000	20,000	
Total depreciation	76,333	149,333	199,167	245,300	254,833	
Total depreciation accumulated	76,333	225,667	424,833	670,133	924,967	
Net asset book value	1,343,667	2,604,333	3,455,167	4,214,867	4,075,033	
Depreciation period: linear, in years						
Land& Building	25					
Plant & Machinery	25					
Vehicle	20					
Equipment	20					
Furniture& Fittings	3					
Other Assets	5					

Financing plan					
Planning years >>	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
	USD	USD	USD	USD	USD
Shareholders equity					
Equity contribution (or withdrawal)	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Share capital	1,000,000	2,000,000	3,000,000	4,000,000	5,000,000
Long-term loans from bank					
Loans drawn at the beginning of the year	-	-	-	-	-
Repayments made at the end of the year	-	-	-	-	-
Basis for interest calculation - end of year	-	-	-	-	-
Interest rate	0.04	0.04	0.04	0.04	0.04
Interest expenses	-	-	-	-	-
Loan balance: year end (goes to balance sheet)	-	-	-	-	-
Liquidity control					
Operating costs	342,588	430,132	495,282	557,134	578,975
Minimum cash in relation to operating costs	0.2	0.2	0.2	0.2	0.2
Minimum cash balance required (to be available at the end of the year)	68,518	86,026	99,056	111,427	115,795
Actual cash balance at the end of the year	- 424,522	- 715,191	- 586,584	- 366,404	767,169
Debt to equity relation control					
Debt to equity ratio - planned	0.08	0.05	0.04	0.03	0.03
Debt to equity ratio - acceptable by the bank	2	2	2	2	1
Deposit of excess liquidity to a bank account					
Amount deposited (at the end of the year)	6,000	6,000	6,000	6,000	6,000
Total amount deposited (per end of year) - basis for the interest calculation	-	6,000	12,000	18,000	24,000
Total amount deposited (per end of year) - basis for the balance sheet	6,000	12,000	18,000	24,000	30,000
Interest rate	0.04	0.04	0.04	0.04	0.04

Calculation of income tax					
Planning years >>	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
	USD	USD	USD	USD	USD
Net profit after extraordinary items	19,299.07	22,084.32	22,680.91	24,466.02	27,401.73
Income tax rate	0.30	0.30	0.30	0.30	0.30
Net loss carried forward	-	-	-	-	-
Taxable income	19,299.07	22,084.32	22,680.91	24,466.02	27,401.73
Income tax	5,789.72	6,625.30	6,804.27	7,339.81	8,220.52

Reconciliation of shareholders equity					
Planning years >>	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
	USD	USD	USD	USD	USD
Beginning shareholders equity	-	1,016,211.22	2,035,050.04	3,048,135.35	4,062,412.32
+ Net profit (or - loss)	13,509.35	15,699.02	16,356.64	17,846.21	20,141.21
+ Equity contribution (or - withdrawal)	1,000,000.00	1,000,000.00	1,000,000.00	1,000,000.00	1,000,000.00
- Dividends paid	- 2,701.87	- 3,139.80	- 3,271.33	- 3,569.24	- 4,028.24
Ending shareholders equity	1,016,211.22	2,035,050.04	3,048,135.35	4,062,412.32	5,078,525.29
Additional reserves	675.47	784.95	1,144.96	1,784.62	2,014.12
Dividends paid	2,701.87	3,139.80	3,271.33	3,569.24	4,028.24
Retained earnings (or accumulated losses)	10,132.01	11,774.27	11,940.34	12,492.35	14,098.85