

Airtel House,  
Corner of A.H. Mwinyi Road  
& Kawawa Road, Morocco.

P.O.Box 9623,  
Dar es Salaam -Tanzania  
www.airtel.com



05<sup>th</sup> May, 2022

**Executive Director**  
Tanzania Investment Centre  
P.O Box 938  
Shaaban Robert Street  
Dar Es Salaam

Dear Sir

**RE: APPLICATION FOR AMENDEMENT AND EXTENSION OF CERTIFICATE OF INCENTIVES**

Refer is made to the caption heading above,our letters dated 26th August,2019 and 25th April,2022 and your letter with reference number TICC/PP.10/11019-03/7 dated 29th August,2019.

We are currently progressing with our commitment to invest in Tanzania, to ensure efficiency in our plans we would like to request for an extension of our certificate of incentives that has expired to cover for our next five years roll out plan which we continue to implement across the country.

Airtel Tanzania PLC is planning to continue implementing network expansion projects in the next five years with the focus being offering of LTE/ 4G services to the unserved and underserved areas across the country which will provide an opportunity to deploy new technologies and achieve 85% broadband penetration in the country as per the Government of Tanzania agenda.

In view of the above we would like to request for an extension of our certificate of incentives for another five years.

Kindly note further that the name of the company is Airtel Tanzania Public Limited Company and the shareholding structure of the company is Bharti Airtel Tanzania B.V 51% and the Government of Tanzania 49%,see share certificates attached herewith.

We believe our request will be granted to facilitate smooth investments in Tanzania.

Yours faithfully,

A handwritten signature in blue ink, appearing to read 'BS', is written over a faint circular stamp.

**Beatrice Singano**  
Corporate Communications and Regulatory Affairs Director

Airtel House,  
Corner of A.H Mwinyl Road  
& Kawawa Road, Morogoro.

PO Box 9823,  
Dar-es-Salaam, Tanzania  
www.airtel.com



26th August 2019

**Executive Director**  
Tanzania Investment Centre  
P.O Box 938  
Shaaban Robert Street  
Dar Es Salaam

Dear Sir

**RE: APPLICATION FOR CERTIFICATE OF INCENTIVES**

Please refer to the caption heading above.

We would like to refer to your letter dated 20th January, 2015 attached herewith with reference number TICC/PP.10/11019 – 03/2 in regards to exemption.

In 2016 we had changed our name from Airtel Tanzania Limited to Airtel Tanzania Plc. You shall recall that at the time of our TIC application, we had not changed our company from limited to Public.

In view of the above with this letter, we would like to get your acknowledgement on name change. In addition we would request an amendment of our TIC certificate that provides us with non Fiscal Incentives.

Attached are relevant documents in relation to name change.

We believe our request will be granted to facilitate smooth investments in Tanzania.

Yours faithfully,

A handwritten signature in black ink, appearing to read 'Sunil Colaso', written over a thin horizontal line.

**Sunil Colaso**  
Managing Director

THE UNITED REPUBLIC OF TANZANIA  
PRIME MINISTER'S OFFICE  
TANZANIA INVESTMENT CENTRE

Tel No. (255) 22 2116323 - 29  
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E-mail: [information@tic.go.tz](mailto:information@tic.go.tz)  
Website: [www.tic.go.tz](http://www.tic.go.tz)  
In reply please quote:

Ref. No: TICC/PP.10/11019-03/7



Plot No. 9A & B  
Shabam Robert Street  
P.O.Box 938  
11410 - DAR ES SALAAM

29<sup>th</sup> August, 2019

MANAGING DIRECTOR,  
AIRTEL TANZANIA PLC,  
P. O. BOX 9623,  
DAR ES SALAAM

Dear Sir,

**RE: REQUEST FOR AMENDMENT OF THE CERTIFICATE OF INCENTIVES**

We acknowledge receipt of your letter dated 26<sup>th</sup> August, 2019, in which you requested the Tanzania Investment Centre (TIC) to amend your Certificate of Incentives (COI) to reflect the new name Airtel Tanzania Public Limited Company from the previous name Airtel Tanzania Limited as shown in the Certificate of Change of Name.

The Centre has reviewed your request and notice that the COI will need more amendment on section 1 regarding shareholders structure/ percentage of shares distribution which we are aware that the process is in the final stage.

With this letter, we are confirming that the Centre is working on your request and any other process requiring approval from TIC One Stop Facilitation Centre regarding the change of name from the TIC Certificate of Incentives should continue.

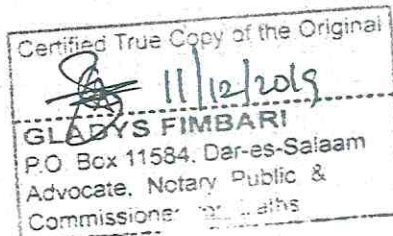
Thank you for your continue cooperation.

Sincerely Yours,

TANZANIA INVESTMENT CENTRE

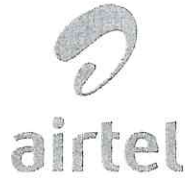
Anna Lyimo

FOR: EXECUTIVE DIRECTOR



Airtel House,  
Corner of A.H. Mwinyi Road  
& Kawawa Road, Morocco.

P.O.Box 9623,  
Dar es Salaam -Tanzania  
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25<sup>th</sup> April, 2022

**Executive Director**  
Tanzania Investment Centre  
P.O Box 938  
Shaaban Robert Street  
Dar Es Salaam

Dear Sir

**RE: APPLICATION FOR AMENDMENT OF CERTIFICATE OF INCETIVES**

Please refer to the caption heading above.

We would like to refer to your letter with reference number TICC/PP.10/11019-03/7 dated 29th August,2019.


In a letter referenced above,you confirmed that you were in the process of amending our Certificate of Incentives and that upon completion of the process you will notify Airtel Tanzania PLC, unfortunatley since that time we have not received any feedback from the center regarding our application.

In view of the above, we would like to get the status of our application. Kindly note further that the name of the company is Airtel Tanzania Public Limited Company and the shareholding structure of the company is Bharti Airtel Tanzania B.V 51% and the Government of Tanzania 49%.

See attached letter for your review and record.

We believe our request will be granted to facilitate smooth investments in Tanzania.

Yours faithfully,

  
Beatrice Singano

Corporate Communications and Regulatory Affairs Director



Airtel Tanzania Public Limited Company  
(Reg No. 41291)

www.airtel.com

# airtel Share Certificate

SHARE CERTIFICATE NO. 08

123,000,000 SHARES

INCORPORATED UNDER THE COMPANIES ACT NO. 12 OF 2002 (CAP. 212)

AUTHORISED SHARE CAPITAL SHS. 50,000,000,000

THIS IS TO CERTIFY THAT BHARTI AIRTEL TANZANIA B. V AMSTERDAM THE NEDERLANDS

IS THE HOLDER OF 123,000,000 SHARES OF SHS. 200 EACH NUMBERED

82,000,001 TO 205,000,000

INCLUSIVE IN THE ABOVE NAMED COMPANY SUBJECT

TO THE MEMORANDUM AND ARTICLES OF ASSOCIATION THEREOF AND THAT UPON EACH OF SUCH SHARES THE SUM OF

SHS. 24,600,000,000 HAS BEEN PAID.

GIVEN UNDER THE COMMON SEAL OF THE COMPANY THIS 29<sup>TH</sup> DAY OF November 2019

DIRECTOR  
DIRECTOR/SECRETARY

NO TRANSFER OF THE WHOLE OR ANY PORTION OF THE ABOVE SHARES CAN BE REGISTERED WITHOUT THE PRODUCTION OF THIS CERTIFICATE



Airtel Tanzania Public Limited Company  
(Reg No. 41291)

www.airtel.com

# airtel Share Certificate

SHARE CERTIFICATE NO. 07

82,000,000 SHARES

INCORPORATED UNDER THE COMPANIES ACT NO. 12 OF 2002 (CAP. 212)

AUTHORISED SHARE CAPITAL SHS. 50,000,000,000

THIS IS TO CERTIFY THAT THE TREASURY REGISTRAR OF TREASURY HOUSE, P. O. BOX 9111, DAR ES SALAAM, TANZANIA

IS THE HOLDER OF 82,000,000 SHARES OF SHS. 200 EACH NUMBERED

1 TO 82,000,000 INCLUSIVE IN THE ABOVE NAMED COMPANY SUBJECT

TO THE MEMORANDUM AND ARTICLES OF ASSOCIATION THEREOF AND THAT UPON EACH OF SUCH SHARES THE SUM OF

SHS 16,400,000,000 HAS BEEN PAID.

GIVEN UNDER THE COMMON SEAL OF THE COMPANY

THIS 29<sup>TH</sup> DAY OF November 2019

DIRECTOR  
DIRECTOR/SECRETARY

NO TRANSFER OF THE WHOLE OR ANY PORTION OF THE ABOVE SHARES CAN BE REGISTERED WITHOUT THE PRODUCTION OF THIS CERTIFICATE