

BUSINESS PLAN

**FOR M/S TANZTECH ELECTRONICS LIMITED
OF P. O. BOX 631, ARUSHA
PROJECT OF MANUFACTURE, ASSEMBLING, AND
SALES OF TABLETS, COMPUTERS,
MOBILE PHONES, PERIPHERAL EQUIPMENTS,
AND ELECTRICAL EQUIPMENTS
PHASE I, II, III
F/Y 2022 - 2027**

**PREPARED BY:
ADM INTERNATIONAL BUSINESS
AND MANAGEMENT
CONSULTANTS LIMITED
P. O. BOX 7392
ARUSHA**

TANZTECH ELECTRONICS LIMITED

General Information of The Company

Senior Management

Managing Director: Gurveer Singh Hans

Technical Director: Zhou Yuqing

Physical Address of the Company

Head Office: Plot 66-71, Corridor Area, Themti Hill

Address: P.O. BOX 631 • Arusha • Tanzania

Phone: +255 684 443 131

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Company Registration

Company BRELA Number: 157654373

Business License Number: 4146946

Statutory TRA Register

TIN Number: 157-654-373

Tax Clearance Certificate: 151-0141-2882

Bankers

Names and Addresses: EXIM BANK
P.O. BOX 1906
ARUSHA

C.R.D.B. BANK
P.O. BOX 3150
ARUSHA

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EXECUTIVE SUMMARY

1.0 BACKGROUND INFORMATION

Directors and shareholders of M/s TANZTECH ELECTRONICS LIMITED taking advantage of the Investment Policy of October 1996 together with the Investment Act of 1997 have resolved and agreed to establish a state-of-the-art factory in order to assemble tablets, laptops, peripheral equipment, mobile phones, and various other types of electronic devices. The products will be sold and marketed under Tanztech Electronics brands, with the imported materials coming from China (SKD and CKD materials) enabling the assembling plant to produce high quality products at affordable prices.

With the supply of modern and reliable technological devices, specifically laptops and tablets, Tanztech Electronics Ltd aims to aid the Government of Tanzania in reaching their main agenda in the Tanzania Development Vision 2025, which is the promotion of science and technology as a tool to cope with global dynamics and economic transformation.

A detailed analysis which is debated in detail in the main report prove the basic fact that almost all products from the factory will meet a ready market in this respect to the advantage of Primary, Secondary and Tertiary students and schools, as well as the Central Government, and the people of Tanzania.

The plant is expected to be located at a leased premises which is situated at Plots No. 66 – 71 and at Plots No. 4(1-3) along corridor area Thembi Hill within Arusha City. This is a business plan addressing key issues connected to the project and of course the cost and revenue of the entire project is also debated and analysed in details.

MAIN REPORT

1.1 LEGAL STRUCTURE

TANZTECH ELECTRONICS LIMITED was and still is operating within the ambit of law – this is because the shareholders cum directors want their project to operate sustainably and profitably but within the ambit of Law – due to this basic fact the company have the following key legal and administrative documents: -

- Memorandum and Articles of Association the same was drawn in conformity to the Companies Act 2002.
- Certificate of Incorporation the same was issued in conformity to the Companies Act 2002 Section 15.
- Tax Identification Number in conformity to the Tax Administration Act 2015 Section 23.
- Lease agreement of the area where the industry will be located in conformity to the law of contract dully signed by both parties.
- Documents from Bank to prove financial support from sister company.
- Board resolution dully signed by company secretary authorizing the project to be registered with Tanzania Investment Centre.
- C.V. of key professionals cum directors of the company to prove academic theory experience and knowledge of promoters.
- Tax clearance certificate to enable the promoters to apply for business licence the same was issued in conformity to Regulation 103 of the Tax Administration (General) Regulations 2016.
- Business License
- It is better to note also that once all is done the company will apply for industrial licence, import assessment certificate, certificate from bureau of statistics together with approval letter of imports from TRA Customs Department and approval and relevant certificates from TCRA if needed.

1.2 MARKET ANALYSIS

Our firm together with promoters of this project conducted a serious and painstaking market analysis the same revealed the following basic facts:

Due to the directive of the Tanzanian Government, which is also included in the manifesto of the ruling party, that E-learning shall be implemented across the country in all primary schools, secondary schools, and higher education institutions (Universities and Colleges), there is a large market available for the promoters to explore as supported by the below facts:

- According to the World Bank there were more than 11 million pupils enrolled in primary schools across the country in 2020. From 2004 to 2017 there was a 31.7% increase in the number of enrolments representing a constant and heavy growth in the number of pupils in primary schools which will continue to grow.
- There were around 2.5 million pupils enrolled in secondary schools across the country in 2020 (World Bank). According to the Basic Education Statistical Abstract released in 2018 by the President's office, there was a 340% increase in the number of enrolments from 2004 to 2017, and a yearly average enrolment increase rate of 26% in those years. The abstract also explained that the increase in the number of pupils is because of the general expansion under SEDP I and II, that not only expanded enrolment at ordinary level but because of SEDP II, also emphasized that every district should have two boarding schools including both ordinary and advanced level secondary schools. Due to this we can confidently predict that the number of pupils in secondary schools will only keep on increasing in the coming years by a significant rate.
- According to the Tanzania Commission for Universities, there are currently around 300,000 students enrolled in higher education, including universities and higher education institutions.

As the products produced by Tanztech Electronics Limited, namely laptops and tablets, can be directly used by schools and students for E-learning, it is seen that there is a sufficient market they can provide for, with a current growing market of more than 14 million students. Other products which will be made in the later phases, such as projectors, can also be used as a teaching tool for schools and institutions across the country. It is realised that Tanztech Electronics Limited will help transform the current education system to a more sophisticated and modern E-learning system with the help and support of the Government.

Furthermore, there are similar markets in the East African and SADC regions that are available to explore by the promoters in the later phases.

Due to the fact that in Tanzania there are five major players of mobile networks namely, VODACOM, TIGO, HALOTEL, AIRTEL and ZANTEL. Mobile phones and other communication devices to be manufactured at the factory will also meet a ready market in this respect.

Guided as we are by TCRA policies and guidance from the Minister of Broadcasting and Technology this alone have created a wide market of products to be manufactured and assembled at the factory.

1.3 SWOT ANALYSIS AND MARKET SHARE

In order to professionally compute the market share we conducted a detailed SWOT analysis the same have revealed the following basic facts:

STRENGTH

Strength of this project is the business atmosphere in Tanzania, Investment Act and its policy of 1996. Peace and tranquillity prevailing in the United Republic of Tanzania.

WEAKNESS

The promoters have planned properly how to manage implementation of the entire project no financial support from financial institution will be needed total project cost will be financed by equity contribution from shareholders this being the case then it is expected to implement the said project professionally, profitably and sustainably backed with policies and law. We thus don't foresee any weak issue during implementation of the project.

OPPORTUNITIES

Guided as we are by data and statistics annexed together with this business plan there are a lot of business opportunities connected to this project.

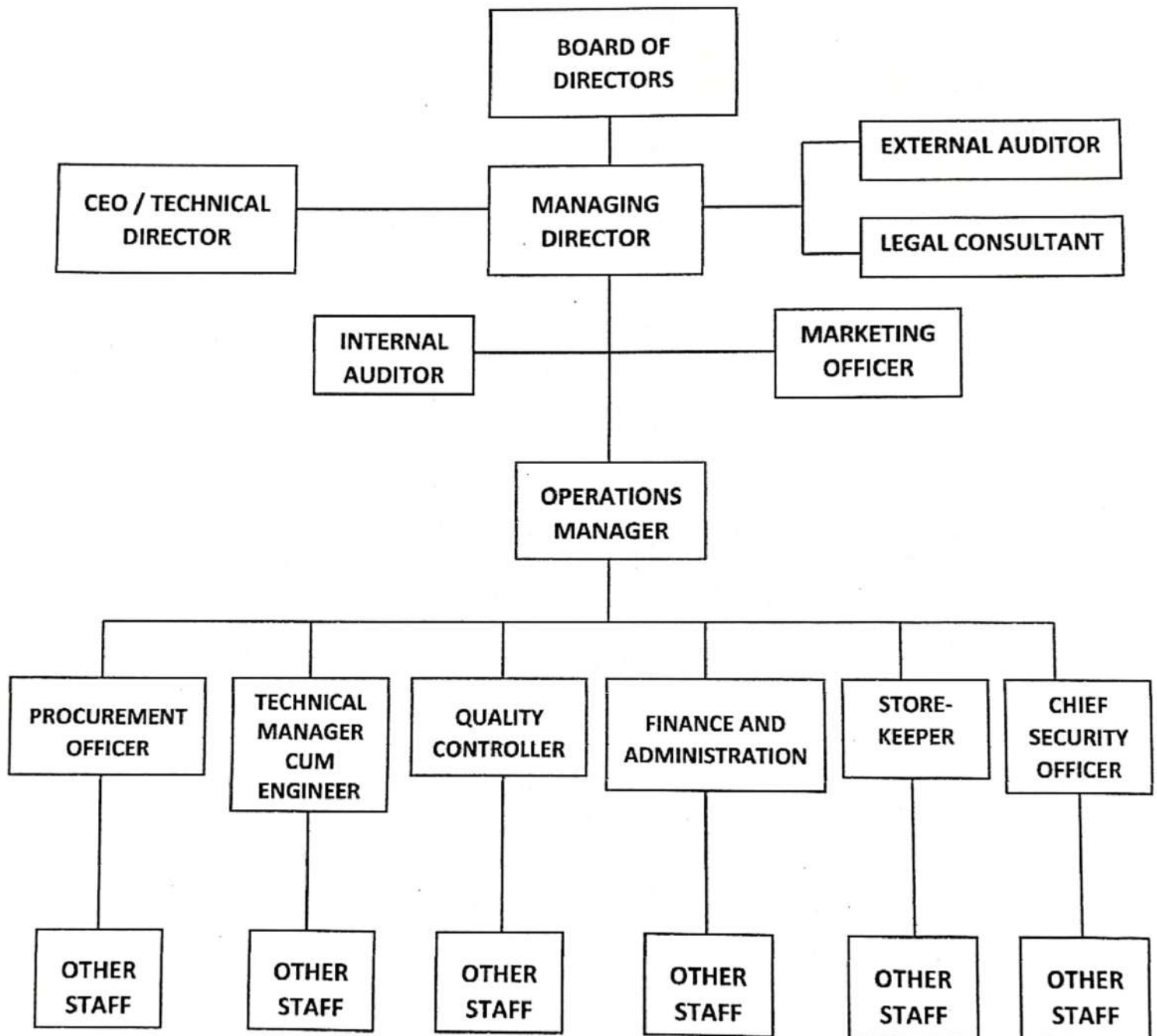
THREATS

If this project is not timely registered with Tanzania Investment Centre the competitive atmosphere could be stiff if other players/investors will venture to invest in this type of business, timely approval and registration of the project will diffuse this threat. Note the company have targeted to manufacture or assemble several types of gadgets which according to the market survey will meet a ready market in this respect.

1.4 MANAGEMENT STRUCTURE

The company time and again will be properly guided by a well-versed line of authority the same is illustrated under Exhibit I

EXHIBIT I



NOTE: The company will be professionally guided by their strategic plan which will control properly the day-to-day operations all this will be closely monitored by management manual and accounting manual.

In order to make sure that line of authority is adhered to proper line of authority will guide day to day administration of the company and that authority and power of entire staff will time and again reconcile with incentive package.

1.5 FINANCIALS – THE INVESTMENT COST

Total investment cost of the entire project has been projected to be 87.33 million US Dollars for phase 1, 2 and 3. This includes cost of plant and equipment, land and building, costs of utilities, motor vehicles, furniture and fittings, pre-expenses, working capital, and the yearly purchase of materials needed for production of laptops and tablets. According to their tentative plan all this will arise from equity contribution from directors at the beginning of the project and then the company will approach the financial institutions for funding as the project progresses. Details of all this are as per computations under Appendix 1 annexed together with this business plan and form part of this study.

1.5.1 Working Capital

We have taken trouble to compute working capital structure of the entire project in order to guide the promoters how to make use of the investment costs projected as the same need to be reconciled with total investment cost and of course the market share of the company. Details and computations of all this are as per Appendix 1 in this Business Plan.

1.5.2 Production Cost

Production cost will be guided by raw material specification which will include, mobile battery PCAB components, SPK, MIC, Vibrator, torch, battery, cover, key pad, LCD lens, BT Antenna, IMEI Label, gift box, charger, ear phone and portable plastic bag all these items will be imported from China where one of the shareholders come from. A detailed survey by promoters of this project have earmarked Simi Holding Ltd of China to be the main supplier of the same. Computations of all this are annexed and marked under Appendix 2 in this business plan.

1.5.3 Projected Profit and Loss Account

In order to show cost and revenue of the entire project, we have taken trouble to compute profit and loss account, in the said statement what is expected as revenue is computed in detailed together with its cost of sale in order to determine gross profit the same is reconciled with operating costs in order to determine net profit, expected our computation have proved that the project is profitable and it can meet all its operating expenses. – All these basic facts prove that the project will command a lion's share in this respect as the result we expect the project to be sustainable – details of the company's profit and loss account are annexed together with this business plan under Appendix 3 and as it has been the case with other financial figures the same are part of this business plan.

1.5.4 Sales Plan

Sales plan in business is among key issue in order to plot a reasonable market share of any business. In order to prove that the sales plan of the company produce positive results the promoters of this company have targeted the education sector within the country, as explained in the market analysis section (Para 1.2). That being said, with the support of the Tanzanian Government, the promoters are mainly targeting the following:

- The 11 million primary school students in Tanzania
- The 2.5 million secondary school students in Tanzania
- The 300,000 higher education students in Tanzania

1.5.5 Projected Cash Flow

We have taken trouble to compute cashflow of the entire project our computation has proved that the company will be able to meet all its operating cost – the computations to prove this basic fact are under Appendix 4 and the same form part of this study.

1.5.6 Projected Balance Sheet

Computation of projected balance sheet have proved the liquidity ratios of the entire project assets and liabilities anticipated according to our computation prove the liquidity ratio of this project – computation of projected balance sheet is as per Appendix 5 in this business plan.

1.5.7 Depreciation Schedule

We have taken trouble to compute depreciations of all assets in order to alert the management professional plans of timely replenishing of assets in order to create sustainability of production which will facilitate smooth command of market share – details of all this are as per Appendix 6.

1.5.8 Internal Rate of Return and Business Ratios

Computations of Internal Rate of Return and business ratio is a professional way of demonstrating how operations of the project will guide promoters to know if the entire staff is supervising the project professionally in order to guarantee return on investments – details of all this are as per Appendix 8 in this business plan.

2.0 TECHNICAL FEASIBILITY

Technical feasibility of this projected is backed by dedicated and painstaking professionals who will be professionally guided by celebrated professionals in this respect, two shareholders cum directors of this company will lead a team of professionals in this respect. We have taken trouble to annex their detailed C.V for easy of reference (Annexure 8). There are policies and rules which will guide operations of this industry among them they include that of: -

- Registration and approval from TCRA.
- Registration and certificate from Bureau of Standards
- Registration and certificate from BRELA – TRADE Mark in conformity to patent law
- Registration and certificate of industrial licence
- Registration and certificate of environment impact assessment certificate
- All key legal documents to name but a few.

The promoters have plans of using latest software, reliable batteries, camera, sound system, and other key components to make sure that the product from the assembling plant can penetrate the market without stiff competitive atmosphere and benefit and be helpful to the consumer.

2.1 DEMAND AND SUPPLY

The demand for technological educational devices in Tanzania is immense following the Government's directive to implement the E-learning system. At the moment there is no provider of said devices at the quantity required, therefore Tanztech Electronics Limited is looking to supply that demand. Tanztech Electronics Limited will be the first and the lone company currently able to produce high quality modern tablets and laptops at the quantities required for students and schools all over the country to use for their education via the E-learning system.

2.2 IMPLEMENTATION PROGRAMME

As stated in the aforementioned paragraph the company time and again is guided with the company strategic plan which is closely monitored by a well-versed accounting manual and that of management, according to tentative plans of promoters and implementation plan it has been planned to look as per Exhibit 2.

EXHIBIT 2

S/NO		YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
1	Legal documentation connected to the company					
2	Application of relevant certificate TCRA, BRELA, Bureau of statistics, TIC					
3	Process of importing plant and equipment					
4	Trial run and commencement of phase one and marketing strategy					
5	Phase two starts expansion programme					
6	Phase three starts					

PHASE OUTLINE:

- **PHASE 1** – Will consist of the production of laptops and tablets
- **PHASE 2** – Will consist of the production of mobile phones and peripheral products such as projectors, and internet routers and chargers, plus the expansion of phase 1 products.
- **PHASE 3** – Will consist of local manufacturing of electrical products and devices, and the expansion of phases 1 & 2.

NOTE:

1. All this is possible because the company is time and again guided by a well-versed strategic plan.

2.3 SOCIAL AND ECONOMIC IMPACT OF THE PROJECT.

2.3.1 Social Issues connected to this Project

A serious study of this project has revealed the following to be among key social issues connected to this project.

- The main social issue connected to this project is the hand Tanztech Electronics Limited will have in promoting the use of technology in Tanzania, which coincides with the main agenda in the Tanzania Development Vision 2025, in the National Strategy for Growth and Reduction of Poverty and in the Education and Training Policy 2014. This will have a big impact as science and technology is regarded as the main tool for coping with global dynamics and economic transformation. The introduction of E-learning and the use of technologic devices to study will be more efficient for the education sector and also help develop new technological skills to students who can then use this know how in their jobs once completing school. Therefore, the social impact is very large and long term as it will affect not only our current society, but the generations to come that will lead our country forward.
- The use of tablets and laptops in the education sector will reduce the number of paper textbooks needed significantly as the students will be able to download and learn from the online textbooks and software on their devices. This will help the environment, reducing the amount of paper waste and pollution.
- A lot of youth will get direct or indirect employment.

2.3.2 Economic issues connected to this project

A number of economic issues will be taped during implementation period of this project among key economic issues include that of: -

- Taxes to the Central Government will be paid at 30% corporate tax
- Statutory returns to the government are another expected economic issue.
- Electricity, water and other related utility bills will boost revenue to respective institutions.
- Payments to BRELA, Bureau of Standards, Tanzania Investment Centre, and industrial licence will boost revenue to the respective institutions.

3.0 CONCLUSION

The project is viable, profitable, sustainable, and legal, we recommend the project to be registered with Tanzania Investment Centre, environment issues, licence from TCRA if needed, issues of patent law, and all other issues which are narrated in details in the Investment details from Tanzania Investment Guide from Tanzania Investment Centre, Investment Policy of October 1996 and its Act of 1997 – in short the project will prove positive forward and backward linkage in this respect – As stated early we recommend the project to be registered with Tanzania Investment Centre as a joint venture between local investor and foreign investor – and we so declare.

PROJECT COST

TANZTECH ELECTRONICS LIMITED
PROJECT COST (USD)

Item	Quantity	Unit Price	Total
1. Land and Building	Lump Sum	1,500,000.00	1,500,000.00
2. Plant and Machinery	Lump Sum	3,000,000.00	3,000,000.00
3. Motor Vehicles	Lump Sum	700,000.00	700,000.00
4. Furniture and Fittings	Lump Sum	80,000.00	80,000.00
5. Computers & Electronic Equipment	Lump Sum	30,000.00	30,000.00
6. Pre-Operational Costs	Lump Sum	20,000.00	20,000.00
7. Working Capital	Lump Sum	7,000,000.00	7,000,000.00
8. Production Materials for Laptops & Tablets	Yearly	75,000,000.00	75,000,000.00
		Total	87,330,000.00

PRODUCTION AND SALES ANALYSIS

TANZTECH ELECTRONICS LIMITED
FORECASTED PRODUCTION & SALES

Products	2023	2024	2025	2026	2027
1. Tablets					
Production Capacity (Pcs)	360,000.00	360,000.00	720,000.00	720,000.00	720,000.00
Capacity Utilization	83%	100%	75%	100%	100%
Production (Pcs)	300,000.00	360,000.00	540,000.00	720,000.00	720,000.00
Sale Price (USD)	300.00	300.00	300.00	300.00	300.00
Sales (USD)	90,000,000.00	108,000,000.00	162,000,000.00	216,000,000.00	216,000,000.00
2. Laptops					
Production Capacity (Pcs)	120,000.00	120,000.00	240,000.00	240,000.00	240,000.00
Capacity Utilization	50%	100%	75%	100%	100%
Production (Pcs)	60,000.00	120,000.00	180,000.00	240,000.00	240,000.00
Sale Price (USD)	400.00	400.00	400.00	400.00	400.00
Sales (USD)	24,000,000.00	48,000,000.00	72,000,000.00	96,000,000.00	96,000,000.00
Total Production (Pcs)	360,000.00	480,000.00	720,000.00	960,000.00	960,000.00
Total Sales (USD)	114,000,000.00	156,000,000.00	234,000,000.00	312,000,000.00	312,000,000.00

Assumptions

- Phase 2 Expansion to Commence in 2025 for both Laptops and Tablets

PROFIT AND LOSS ACCOUNT

TANZTECH ELECTRONICS LIMITED
PROJECTED PROFIT AND LOSS ACCOUNT (USD)

	2023	2024	2025	2026	2027
Sales					
Tablets	90,000,000.00	108,000,000.00	162,000,000.00	216,000,000.00	216,000,000.00
Laptops	24,000,000.00	48,000,000.00	72,000,000.00	96,000,000.00	96,000,000.00
Total Sales	114,000,000.00	156,000,000.00	234,000,000.00	312,000,000.00	312,000,000.00
Direct Costs					
Raw Materials	95,000,000.00	130,000,000.00	195,000,000.00	260,000,000.00	260,000,000.00
Direct Labour	1,000,000.00	1,000,000.00	1,000,000.00	1,000,000.00	1,000,000.00
Electricity	150,000.00	180,000.00	200,000.00	250,000.00	250,000.00
Cost of Goods Sold	96,150,000.00	131,180,000.00	196,200,000.00	261,250,000.00	261,250,000.00
Gross Margin	17,850,000.00	24,820,000.00	37,800,000.00	50,750,000.00	50,750,000.00
Operating Expenses					
Factory and Office Rent	100,000.00	100,000.00	100,000.00	100,000.00	100,000.00
Marketing Expenses	50,000.00	51,000.00	52,020.00	53,060.40	54,121.61
Salaries	1,000,000.00	1,000,000.00	1,000,000.00	1,000,000.00	1,000,000.00
Depreciation	571,250.00	475,156.25	397,597.66	334,494.63	282,767.64
Printing & Stationery	20,000.00	21,000.00	22,050.00	23,152.50	24,310.13
Legal Expenses	40,000.00	40,800.00	41,616.00	42,448.32	43,297.29
Board Meeting Expenses	50,000.00	51,000.00	52,020.00	53,060.40	54,121.61
Total Operating expenses	1,831,250.00	1,738,956.25	1,665,303.66	1,606,216.25	1,558,618.27
Profit Before Tax	16,018,750.00	23,081,043.75	36,134,696.34	49,143,783.75	49,191,381.73
Corporate Tax (30%)	4,805,625.00	6,924,313.13	10,840,408.90	14,743,135.13	14,757,414.52
Profit After Tax	11,213,125.00	16,156,730.63	25,294,287.44	34,400,648.63	34,433,967.21

PROJECTED CASH FLOW

TANZTECH ELECTRONICS LIMITED
PROJECTED CASH FLOW STATEMENT (USD)

	2023	2024	2025	2026	2027
Cash Inflow					
Opening Balance	-	11,784,375.00	28,416,261.88	54,108,146.97	88,843,290.23
Sales Revenue	114,000,000.00	156,000,000.00	234,000,000.00	312,000,000.00	312,000,000.00
Total Inflow	114,000,000.00	167,784,375.00	262,416,261.88	366,108,146.97	400,843,290.23
Cash Outflow					
Raw Materials	95,000,000.00	130,000,000.00	195,000,000.00	260,000,000.00	260,000,000.00
Direct Labour	1,000,000.00	1,000,000.00	1,000,000.00	1,000,000.00	1,000,000.00
Electricity	150,000.00	180,000.00	200,000.00	250,000.00	250,000.00
Factory and Office Rent	100,000.00	100,000.00	100,000.00	100,000.00	100,000.00
Marketing Expenses	50,000.00	51,000.00	52,020.00	53,060.40	54,121.61
Salaries	1,000,000.00	1,000,000.00	1,000,000.00	1,000,000.00	1,000,000.00
Tax Payments	4,805,625.00	6,924,313.13	10,840,408.90	14,743,135.13	14,757,414.52
Printing & Stationery	20,000.00	21,000.00	22,050.00	23,152.50	24,310.13
Legal Expenses	40,000.00	40,800.00	41,616.00	42,448.32	43,297.29
Board Meeting Expenses	50,000.00	51,000.00	52,020.00	53,060.40	54,121.61
Total Outflows	102,215,625.00	139,368,113.12	208,308,114.90	277,264,856.74	277,283,265.15
Closing Balance	11,784,375.00	28,416,261.88	54,108,146.97	88,843,290.23	123,560,025.08

PROJECTED BALANCE SHEET

TANZTECH ELECTRONICS LIMITED
PROJECTED BALANCE SHEET (USD)

	2023	2024	2025	2026	2027
Total Fixed Assets	3,810,000.00	3,810,000.00	3,810,000.00	3,810,000.00	3,810,000.00
Less: Accumulated Depreciation	571,250.00	1,046,406.25	1,444,003.91	1,778,498.54	2,061,266.17
Net Fixed Assets	3,238,750.00	2,763,593.75	2,365,996.09	2,031,501.46	1,748,733.83
Current Assets					
Cash & Bank Balances	11,784,375.00	28,416,261.88	54,108,146.97	88,843,290.23	123,560,025.08
Inventory		421,078.28	1,400,102.24	2,375,783.79	2,379,353.63
Total Current Assets	11,784,375.00	28,837,340.16	55,508,249.21	91,219,074.02	125,939,378.71
Total Assets	15,023,125.00	31,600,933.91	57,874,245.30	93,250,575.48	127,688,112.54
Current Liabilities					
Tax Payable	1,201,406.25	1,731,078.28	2,710,102.23	3,685,783.78	3,689,353.63
Accounts Payable	108,593.75				
Total Liabilities	1,310,000.00	1,731,078.28	2,710,102.23	3,685,783.78	3,689,353.63
Equity					
Share Capital	2,500,000.00	2,500,000.00	2,500,000.00	2,500,000.00	2,500,000.00
Retained Earnings	11,213,125.00	27,369,855.63	52,664,143.07	87,064,791.70	121,498,758.91
Total Equity	13,713,125.00	29,869,855.63	55,164,143.07	89,564,791.70	123,998,758.91
Total Equity & Liabilities	15,023,125.00	31,600,933.91	57,874,245.30	93,250,575.48	127,688,112.54

Assumptions

1. Assets have been depreciated at following rates: Vehicles(25%), Furniture (12.5%), computers (37.5%), plant & equipment (12.5%)
2. Inventory comprises of value of raw materials and finished goods into store at end of the year
3. Tax liability indicated is 25% of total tax due. It is assumed that 75% will have been paid during the year

DEPRECIATION SCHEDULE

TANZTECH ELECTRONICS LIMITED
DEPRECIATION SCHEDULE (USD)

	Vehicles	Furniture	Computers & Electronic Equipment	Plant & Equipment
Depreciation Rate	25.0%	12.5%	37.5%	12.5%
2023				
Cost				
As on January 1, 2023	700,000.00	80,000.00	30,000.00	3,000,000.00
Additions During the Year	-	-	-	-
As at Dec 31, 2023	700,000.00	80,000.00	30,000.00	3,000,000.00
Depreciation				
As on Jan 1, 2023	-	-	-	-
Depreciation During the Year	175,000.00	10,000.00	11,250.00	375,000.00
Accumulated Depreciation	175,000.00	10,000.00	11,250.00	375,000.00
Book value				
As on Dec 31, 2023	525,000.00	70,000.00	18,750.00	2,625,000.00
2024				
Book Value				
As on Jan 1, 2024	525,000.00	70,000.00	18,750.00	2,625,000.00
Additions During the Year	-	-	-	-
As at Dec 31, 2024	525,000.00	70,000.00	18,750.00	2,625,000.00
Depreciation				
As on Jan 1, 2024	175,000.00	10,000.00	11,250.00	375,000.00
Depreciation During the Year	131,250.00	8,750.00	7,031.25	328,125.00
Accumulated Depreciation	306,250.00	18,750.00	18,281.25	703,125.00
Book value				
As on Dec 31, 2024	393,750.00	61,250.00	11,718.75	2,296,875.00
2025				
Book Value				
As on Jan 1, 2025	393,750.00	61,250.00	11,718.75	2,296,875.00
Additions During the Year	-	-	-	-
As at Dec 31, 2025	393,750.00	61,250.00	11,718.75	2,296,875.00
Depreciation				
As on Jan 1, 2025	306,250.00	18,750.00	18,281.25	703,125.00
Depreciation During the Year	98,437.50	7,656.25	4,394.53	287,109.38
Accumulated Depreciation	404,687.50	26,406.25	22,675.78	990,234.38
Book value				
As on Dec 31, 2025	295,312.50	53,593.75	7,324.22	2,009,765.63

TANZTECH ELECTRONICS LIMITED
DEPRECIATION SCHEDULE (USD)

	Vehicles	Furniture	Computers & Electronic Equipment	Plant & Equipment
Depreciation Rate	25.0%	12.5%	37.5%	12.5%
	2026			
Book Value				
As on Jan 1, 2026	295,312.50	53,593.75	7,324.22	2,009,765.63
Additions During the Year	-	-	-	-
As at Dec 31, 2026	295,312.50	53,593.75	7,324.22	2,009,765.63
Depreciation				
As on Jan 1, 2026	404,687.50	26,406.25	22,675.78	990,234.38
Depreciation During the Year	73,828.13	6,699.22	2,746.58	251,220.70
Accumulated Depreciation	478,515.63	33,105.47	25,422.36	1,241,455.08
Book value				
As on Dec 31, 2026	221,484.38	46,894.53	4,577.64	1,758,544.92
	2027			
Book Value				
As on Jan 1, 2027	221,484.38	46,894.53	4,577.64	1,758,544.92
Additions During the Year	-	-	-	-
As at Dec 31, 2027	221,484.38	46,894.53	4,577.64	1,758,544.92
Depreciation				
As on Jan 1, 2027	478,515.63	33,105.47	25,422.36	1,241,455.08
Depreciation During the Year	55,371.09	5,861.82	1,716.61	219,818.12
Accumulated Depreciation	533,886.72	38,967.29	27,138.98	1,461,273.19
Book value				
As on Dec 31, 2027	166,113.28	41,032.71	2,861.02	1,538,726.81

**MANPOWER REQUIREMENT AND
SALARIES**

TANZTECH ELECTRONICS LIMITED
Manpower Requirements and Salaries

S/No	Description	Number	Monthly salary (USD)	Annual (USD)
1	General Manager	1	6,000.00	72,000.00
2	Secretary	1	1,500.00	18,000.00
3	Quality Controller	1	1,500.00	18,000.00
4	Finance & Admin Manager	1	4,000.00	48,000.00
5	Production and Technical Manager	1	5,000.00	60,000.00
6	Personnel and Admin Officer	1	2,000.00	24,000.00
7	Accountant	1	2,500.00	30,000.00
8	Cashier	1	1,000.00	12,000.00
9	Sales Clerk	1	1,000.00	12,000.00
10	Production Supervisor	1	2,000.00	24,000.00
11	Machine Operators	75	500.00	450,000.00
12	Electrician	1	3,000.00	36,000.00
13	Mechanic	1	3,000.00	36,000.00
14	Store Keeper	1	1,000.00	12,000.00
15	Purchasing Officer	1	2,510.00	30,120.00
16	Guards	4	561.90	26,971.20
			Total	909,091.20
			Add: 10% NSSF	90,909.12
			Annual Salaries	1,000,000

BUSINESS RATIOS

TANZTECH ELECTRONICS LIMITED
PROJECTED BUSINESS RATIOS

Ratio/Year	2023	2024	2025	2026	2027
1. Return on Equity Ratio	0.13	0.19	0.29	0.39	0.39
2. Current Ratio (Times)	9.00	16.66	20.48	24.75	34.14

Comments

- a) The return on equity ratio is impressive. This is due to the fact that assets have been entirely financed equity.
- b) The current ratio is impressive throughout the planning period indicating that the company has resources to meet its short-term obligations and has a large opportunity to expand its investments and operations.

INTERNAL RATE OF RETURN

OUTFLOW	-\$ 87,330,000.00
2023	\$ 11,213,125.00
2024	\$ 16,156,730.63
2025	\$ 25,294,287.44
2026	\$ 34,400,648.63
2027	\$ 34,433,967.21
IRR	10%

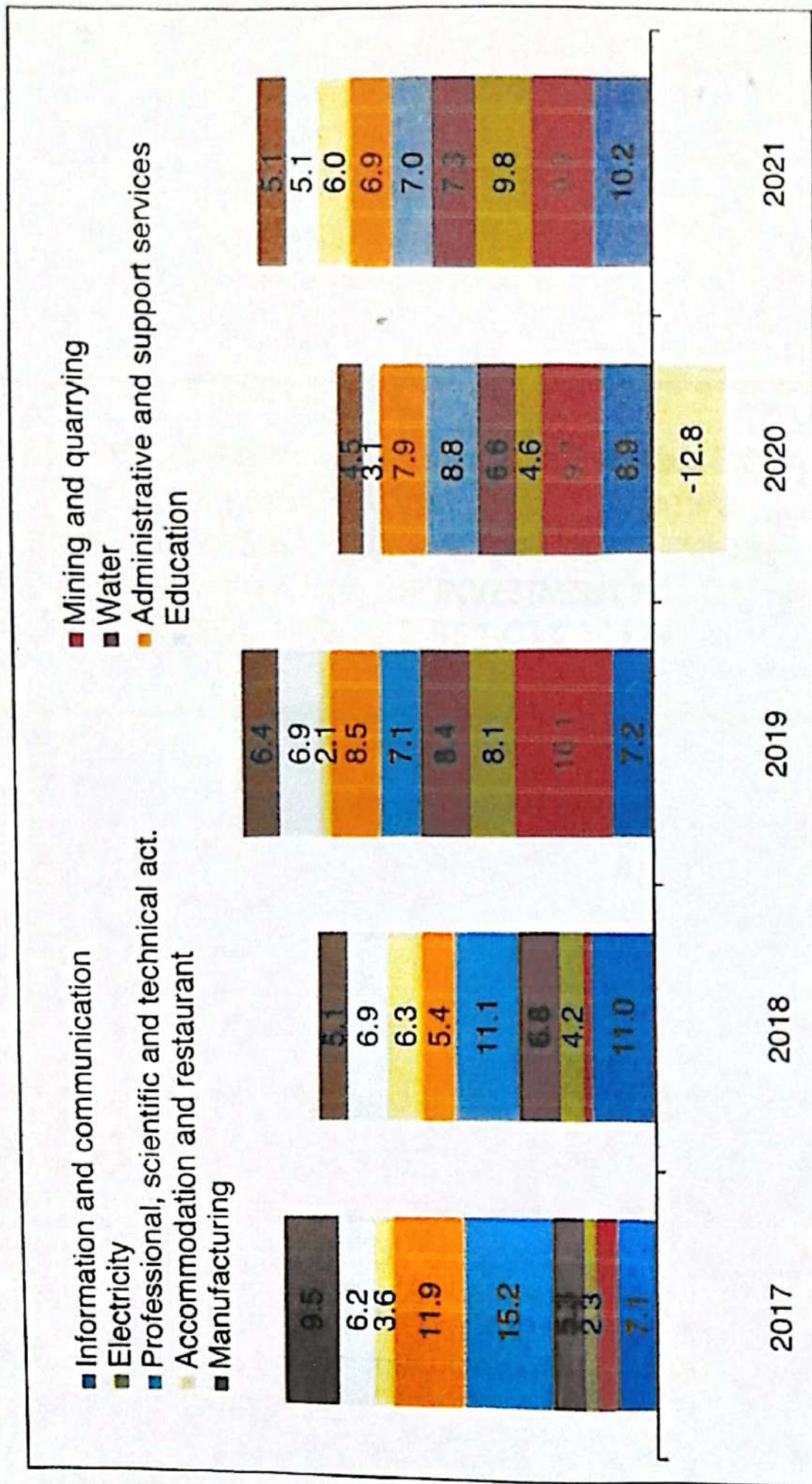
Notes

- a) The outflow figure of \$87,330,000 represents cost of the project
- b) The figures corresponding to years 2023 - 2027 represent profit after tax.

**PROOF OF ECONOMIC BENEFITS OF THIS
PROJECT (GROWTH OF ECONOMIC
ACTIVITIES IN JAN – SEPT 2025)
HOW PROFESSIONAL, SCIENTIFIC AND
TECHNICAL PROJECTS ARE CONTRIBUTING
TO THE NATIONAL GDP)**

Growth of Economic Activities in Jan-Sep

Percent



Source: National Bureau of Statistics, Bank of Tanzania computations

**C.V OF KEY PROFESSIONALS WHO
WILL BE SUPERVISING DAY TO
DAY ACTIVITIES**



GURVEER SINGH HANS

PROFILE

Having recently completed my degree in accounting and finance, I am motivated and eager to thrive in the business sector. Throughout my years learning at school and university, I have built my leadership and communication skills and can confidently manage people and businesses.

I am open minded, innovative, and possess entrepreneurial characteristics which result in constant growth and development.

I am always keen and ready for new challenges and experiences and am confident in myself, and in my attitudes and skills that I can successfully undertake any venture.

CONTACT

PHONE:
+255 684 443 131

EMAIL:
hansgurveer9@gmail.com

P.O. Box 1131
Arusha, Tanzania

EDUCATION

❖ Bachelor of Commerce, Accounting & Finance

Monash University, Melbourne

2020 - 2022

Successfully graduated with a double Major in Accounting and Finance.

Notably achieved high distinctions in Professional and Academic Presentation Skills unit (88%) and Critical Thinking unit.

Achieved distinctions in Marketing Research Analysis unit (75%) and Equities and Investment Analysis unit (73%).

❖ Diploma of Business

Monash College, Melbourne

2019

Notably achieved high distinctions in Business Statistics unit (88%),

Microeconomics unit (86%) and Marketing Theory Practice unit (84%).

Achieved distinctions in Introduction to Financial Accounting unit (77%) and Foundations of Finance unit (72%).

❖ A Levels

St. Constanline's International School, Arusha

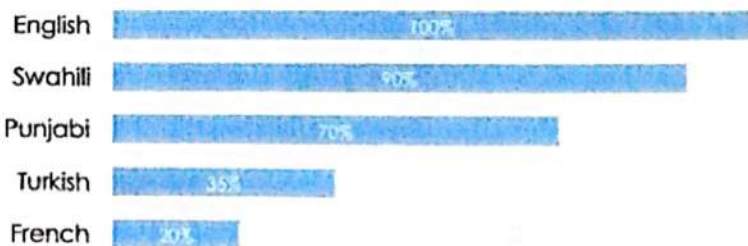
2016 - 2018

Studied Maths, Physics & Chemistry

TECHNICAL SKILLS

Advanced knowledge of MS Office, VBA Coding (in conjunction with MS Excel), Account Right Software, Accounting and Finance search engines and analytic software's, and excellent IT knowledge and skills.

LANGUAGES



ZHOU YUQING

+8618616184187 · ares.zhou@simimobile.com

EXPERIENCE

JULY 2013 TO PRESENT

GENERAL MANAGER

SHENZHEN SIMI ELECTRONICS CO. LTD

Responsible for the overall operation and research and development of the company, coordinating the development of the company's products, market positioning, strategic planning, business model, and the development of sales channels. At present, the company has become a major supplier of Ethiopia Telecom overseas, and has established its own mobile phone brand SIMI and corresponding marketing channels and after-sales service systems in Ethiopia, Uganda, and Cameroon in Africa. In China, we provide R&D and project management services for Ansoft, E-people and E-ben based on our profound R&D skills. In 2018, the company excellently completed the "the Belt and Road" project of 500000 laptops delivered by the Cameroonian Ministry of higher education, which was highly praised by the Minister of higher education and the Secretary General of the presidential office. The company is also a strategic partner in Microsoft's MEA region, and has received full support from Microsoft!

JANUARY 2011 TO JULY 2013

DEPUTY GENERAL MANAGER

SHENZHEN EMTEC ELECTRONICS CO. LTD

Fully responsible for the company's management, organizing the company's R&D and engineering to optimize and transform the company's product structure design and process, improve product performance, and reduce product costs. Designed a reasonable sales model to promote the enthusiasm of sales personnel. During his tenure, the company's product competitiveness was on a par with the industry leader Jinlong Electromechanical;

APRIL 2007 TO DECEMBER 2012

DIRECTOR OF NEW TECHNOLOGY BUSINESS DEPARTMENT

CHENXUN TECHNOLOGY GROUP

Mainly responsible for the R&D and marketing of Windows platform smartphones. In 2007, when the domestic smart phone market was dominated by Dopod, he led the team to define and develop Marvel platform series products according to the market demand, creating local new brands DEC and HKC in the smart phone field. The Windows platform smartphones of Lenovo and TCL in the early days were mainly customized by the business division I led. At the same time, he also led the research and development of Philips TD-SCDMA project, and finally won the sixth place in China Mobile's bidding;

JANUARY 2006 TO APRIL 2007

VICE PRESIDENT OF SALES

SHANGHAI YIMO COMMUNICATION TECHNOLOGY CO. LTD

Mainly responsible for the construction and management of the company's sales team. During his tenure, the company's sales increased from 120 million to 210 million, becoming a gold medal team of the company;

MARCH 2004 TO JANUARY 2006

FOUNDER

WUXI PAI BUSINESS DEVELOPMENT CO. LTD

The company mainly provides professional project consulting and management services for mobile communication companies. It is the pioneer of many mobile phone integration companies in Shenzhen at present, comprehensively manages the company's operation, and provides mobile product project consulting and management outsourcing services for Tus Communication under Tsinghua Unisplendor and Swett Group, the largest private enterprise in Jiangsu;

JULY 2002 TO FEBRUARY 2004

PROJECT MANAGER

NANJING PANDA MOBILE COMMUNICATION EQUIPMENT CO. LTD

Mainly responsible for the mobile phone project management developed in cooperation with BELLWAVE of South Korea - the OEM project management of Panda Emei. From the beginning of project definition to R&D, trial production, testing, mass production, coordination of R&D, marketing, sales, production and other departments, to ensure that the products are put on the market on time and with good quality. During this period, the single sales volume of star projects exceeded 1 million, causing a sensation in the market at that time.

EDUCATION

SEPTEMBER 1998 TO JULY 2007

BACHELOR OF TECHNOLOGY, ECONOMICS AND MANAGEMENT

HEHAI UNIVERSITY

TAX CLEARANCE



TANZANIA REVENUE AUTHORITY

ISO 9001: 2015 CERTIFIED

TAX CLEARANCE CERTIFICATE

(Issued Under Regulation 103 of Tax Administration (General) Regulations, 2016)

Licencing Authority; TIN : 101-916-995
 ARUSHA CITY COUNCIL
 MANISPAA
 P. O. Box 3013
 ARUSHA

Tax Certificate Number:

151-0141-2882

Issuing Office: Arusha

Telephone: 027-2502946

Date of issue: 22 September 2022

Expiry Date: 31 December 2022

Taxpayer Name	TANZTECH ELECTRONICS LIMITED		
Trading Name			
Taxpayer Identification Number	157-654-373	Vat Registration Number	
Company Registration Number			

Business Premises located at: Plot Number 370/2; Block Number NIL; Street CORRIDOR AREA

This is to certify that the above registered Taxpayer has complied with tax laws and has been granted Tax Clearance Certificate with respect to the following business(es):

1	Manufacture of other electrical equipment
2	Manufacture of computers and peripheral equipment
3	Other education n.e.c.

HERBERT M.T. KABYEMELA
COMMISSIONER FOR DOMESTIC REVENUE

22 September 2022



Disclaimer :

1. This certificate is issued free of charge
2. This certificate should be tendered in its original form and it is valid only if it is embossed with QR Code
3. This Tax Clearance Certificate shall not preclude the Commissioner General from demanding and recovering taxes established after issuance of this Certificate.

255 684 443 131

TFN. 226
(Rev. 2/96)



B/D: 46870

JAMHURI YA MUUNGANO WA TANZANIA

LESENI YA BIASHARA

B 4146946

(Imetolewa chini ya Sheria ya Leseni za Biashara Na. 25 ya Mwaka 1972 marekebisho ya mwaka 1980 na masharti yaliyo nyuma)

*Futa isiyotakiwa.

- Ofisi iliyotolewa ARUSHA CITY COUNCIL
- Nambari ya Ushuru wa Mapato 157-654-373
- Leseni imetolewa kwa TANZIECH ELECTRONICS LTD
kuendesha biashara ya ELECTRONICS AND COMPUTER ACCESSORIES
katika Wilaya/Kanda* ya ARUSHA Mtaa CORRIDOR
IHEMI
- Ni ya Shina/Tawi*
Ada Sh. 202,000 Nambari ya Stakabadhi 568344
ya tarehe 04.10.2022
- Mpya/Inaendeleza* Muda wa Leseni Na. MPYA
ya tarehe 04.10.2022

(ii) Muda wa Leseni hii utaishia 03.10.2023

Tarehe 05.10.2022

GP-Dsm

Box
ARUSHA

VITUS ATHANAS

Sahibu na Muhuri wa Mtaaji Leseni

City trade officer
Arusha City Council
P.O. Box 3013, Arusha