

**DOW ELEF INTERNATIONAL  
(T) LTD**

**Progress Report for the Period**

**2021 - 2022 March**

**Submitted to Tanzania Investment Centre**

**March 2022**

## Table of Contents

1.0 Planned Activities for the Period.....	3
2. Project financial	
0 expenditure.....	3
3. Company and related	
0 information.....	4
4.	
0 Project financing .....	4
5.	
0 Problems and Solutions.....	4
6. Future plans (Planned Activities for the coming	
0 period) .....	4
7.0 Comments.....	5

## **1.0 Planned Activities for the period**

### Company Details & Registration:

M/s DOW ELEF INTERNATIONAL (T) LTD was registered with the Registrar of Companies on 1st August of 2000 as a limited liability company. The Authorized share capital of the company is same as the paid-up share capital. The registration number of the company is 47261.

Since the core business or the object clause remains road haulage and all other transportations activities and carriage business, then during the period, the company planned to invest and undertake the following activities: Proposed activities included:

- ❑ Building/Constructing sizeable yard for parking and services purposes.
- ❑ Purchasing of trucks hose and trailers and other supporting vehicles necessary for the implementation of the project
- ❑ Construct garage facilities and service bays for all utility vehicles.
- ❑ Procuring additional and necessary equipments in supporting the implementation.
- ❑ Commissioning service bays.
- ❑ Leasing other premises wherever need arise.

- ☐ To apply some additional funds from commercial banks in fulfilling the project missions.
- ☐ As part of the implementation, additional labour will be needed.

## **2. Achievements made towards Implementation**

During implementation, a number of planned activities were implemented as follows:

- 1.1. As part of the implementation and as per approved list of capital goods, total of fourteen (14) horses and trailers have been procured as per attached copies of registration cards and trucks and trailers pictures.
- 1.2. Also additional utility vehicles (pick-ups) have been procured as per attached photos.
- 1.3. The construction of the garage facilities in many towns has been completed and in others is still underway and due to increased number of booking for the would be customers, then we are forced to increase the facilities hence need for extension is obvious.
- 1.4. Employment: During the period, the company provided cumulative employment to more than 160 Tanzanians.

1.5. Main yard at plot 436A, Block A, Kurasini, Kilwa Rd Temeke area, Dsm, has been renovated and ready in use for both parking and services of all trucks and other supporting vehicles.

## 2.0 Company Details:

- Shareholders Informations :
  1. Emmanuel L, Kazimoto ,Tanzanian 95%
  2. Theresa Kazimoto, Tanzanian 5%

Company communications: Emails:

[info@dowelef.co.tz](mailto:info@dowelef.co.tz) Mobiles:+255784999977

Physical Address :Dsm region, plot 436A,block A

Mabalazi

avenue,Mwalimu Nyerere Grounds(77)

Contact Person : Emmanuel Kazimoto

Group Chairman, +255787999971

Incorporation: : COI 47261

TIN

information : TIN 102-330-110

Project : Project core activity : Logistics/Road Haulage

Objective activities

Capacity :Project capacity per year: 200,000 tones

Direct

employment :Foreigners N/A

Local Men 65

Local women 15

9. Indirect Employment:

## 3.0 Project Financial Expenditure

During the implementation period, the company has incurred significant expenditure on the purchase of fleet of trucks and trailers and other supporting vehicles, and other equipments as summarized here below:

<b>ITEM</b>	<b>US (\$)</b>	<b>TSHS</b>
Trucks and trailers and others(pick ups)	692,800	1,134,488,000
Machineries and others	41,500	59,760,000
Office equipments	8,100	11,664,000
Computers	5,400	7,776,000
<b>Grand total (Exchange rate Tshs 1,640/\$)</b>	<b>747,800</b>	<b>1,226,392,000</b>

## **5.0 Project financing**

The company activities have since been and still being financed by equity. And in the coming period, it is expected that the company activities will be financed by both equity and long term debt, in proportions of 55% and 45%, respectively

## 6.0 Problems and Solutions

In the implementation period at various stages, pile of problems affected both our projections of costs and contributed to some delays. The major problems encountered are:

### 4.1 Excise and import duties on imported capital/deemed capital goods.

We understood from the Income Tax Act of 1973 and as per VAT and Customs Tariffs Act, 1976 and VAT Act, 1997 and as Income Tax Act, 1973 that the companies would be exempted from excise and import duties on the above mentioned during the implementations period. However the Tanzania Revenue Authority (TRA) officers are delaying in honouring these exemptions and this has made project costs to go up significantly, deviating materially from initial estimates due to storages at the port.

### 4.2 Prolonged negotiations

**Negotiations with our suppliers take much longer time, resulting into unexpectedly high administration and finance costs of the project. A good example is just attached herewith proforma invoices to our suppliers HONGKONG DREAMTRUE GROUP CO. LIMITED, it take days/months, years to deliver Trailers, /Tractors/ Horse till it arrives at our destination port (Dar es Salaam) and at the end of the days as it goes through SWIFT messages etc, other factors involved here are like small translations on their side and so on, so all together resulting in**

frustrating the project missions, Therefore after several interventions via our Company Lawyers finally we have reached a strong solution and conclusions that there won't be any more delays, in other words business is back to normal.

### 7.0 Future Plans (Planned activities for the Coming Period)

The development focus in 2020/21 will be on expanding the project capacity and strengthening of the ROAD haulage and other carriage activities to connect the country as a whole and surroundings, and the rest of East and Southern Africa regions

Together with local, regional and national government agencies and NGOs, DOW ELEF INTERNATIONAL has developed and adopted codes of conduct and operations practices that allow the company to execute upstream activity programs while protecting these vibrant working environments, creating a minimal footprint by employing the highest environmental standards in all aspects of operations.

The financial requirements for the extension period are projected as follows:

ITEM	US (\$)	TSHS
Project Vehicles	750,000	1,687,,500,000
Plant and Machinery	100,000	225,000,000
Office equipment	20,000	45,000,000
<b>Grand total (exchange rate 1 usd = tshs 2250)</b>	<b>370,000</b>	<b>1,957,500,000</b>

## **8.0 Comments/Recommendations**

We humbly appreciate the TIC management tireless efforts in enabling both local and foreign investors enjoy the facility through different session of discussions and negotiations with Governments departments especially the Ministry of Finance and TRA all aiming at increasing the country GDP growth and as well as putting the country in WTO trade map.