

# ZIWA NETS LIMITED

MANUFACTURER OF DAGAA NETS

## BUSINESS PLAN

ZIWA NETS LIMITED  
POST BOX: 347  
MWANZA  
TANZANI

## **Introduction & Objective**

Ziwa Nets Limited is a limited liability company incorporated in Tanzania with the principal objective of manufacturing dagaa Nets in Mwanza. Ziwa Nets Limited aims to be the first manufacturer of dagaa nets in the Lake Zone. Dagaa Nets are different to standard fishnets as they are knotless and much smaller in size i.e. 8mm mesh size.

To manufacture, buy, sell, exchange, alter, improve, manipulate, prepare for the market, import or export or otherwise deal with fish nets, aquaculture nets, agriculture nets, and all type or ropes and twines.

To carry business of international trade consultants, trade promotion and investment in capital market and as such to engage in the business of trade fairs, provide trade promotion and exhibition either solely or in conjunction with any other person within or without of united republic and raise money and borrow other sum for purpose of raising capital and investment.

To find, develop, manage, extend, establish and acquire, industrial or agriculture enterprises in all branches of work and industry or alone or enter in partnership or into arrangement of sharing profit, union of interest, partnership or company in Tanzania or east Africa.

The demand across the Lake Zone is extremely high with huge numbers of nets imported from Kenya, Uganda, and China. We aim to be the larger supplier of dagaa nets in the region.

## **Company Details**

Ziwa Nets Limited is registered with the registrar of companies with registration No.141145509 and the TIN No is 141-145-509. The company is located at Plot No.20, Block – A, Kisesa, Kanyama Street, Magu district, Mwanza.

## **Shareholders**

MFRM HOLDINGS LIMITED - 99%

MAHEBOOB JAFFERALI RAMJI - 1%

## **Team Overview**

### **Maheboob Jafferli Ramji**

Maheboob Jafferli Ramji is a Tanzanian citizen with various business interests based across Tanzania. With over 50 years of business experience, he is currently the Managing Director of Nyakato Steel Mills and is a Director in the following companies: O2 Gases, Capri Heights, Buzuruga Plaza, Furaha Plaza, Ziwa Steel and Wire Products and MFRM Holdings.

### **Shenan Madhani**

Mr. Shenan Madhani is a British citizen and graduated in UK from the London School of Economics. He is a qualified Chartered Accountant and has lived in Tanzania for nearly two years. He is also Director in the following companies in Mwanza: Nyakato Steel Mills, O2 Gases, and Ziwa Steel and Wire Products, Edukwanza Consultants.

## **Details of Project Cost**

<b>Particulars</b>	<b>Amount in USD</b>
Plant & Machinery	300,000
Vehicles & Equipment's	40,000
Furniture & Fittings	20,000
Preliminary Expenses	40,000
Working Capital	100,000
<b>Total Project Cost</b>	<b>500,000</b>

## **Market analysis**

In respect of dagaa net it estimated that Tanzania's annual demand for dagaa nets 30,000 – 50,000 tons per annum. The dagaa nets in Tanzania is rapidly growing, with increasing demand for quality and affordable price of fishing nets. The project will help the much needed fishing nets at an affordable price to Tanzanians.

Our factory will focus on all market segments, from low density to high density which is required in Mwanza region. We will use the best sourced materials to ensure that our products are of the highest quality. We will also offer customization services to meet the specific needs of our customers.

## **Product**

- Dagaa net.

## **Advantages of the Project to the country**

The proposed project will be highly advantages to the country in that it will have a positive impact on:

- ✓ Employment creation.
- ✓ Income generation for economic development.
- ✓ Consistent supply of quality of dagaa nets to the market.
- ✓ Increase local taxes.
- ✓ Reduce reliance on foreign products.
- ✓ Transfer of technology and offer training to Tanzania.
- ✓ Increase the growth and development for the country.