

BOBBY TOURS & SAFARIS

FINANCIAL STATEMENTS

31ST DECEMBER 2021

MWEMA & COMPANY

CERTIFIED PUBLIC ACCOUNTANTS IN PUBLIC PRACTICE

TAX CONSULTANTS

P.O.BOX 891

TEL:+255754895602

ARUSHA

BOBBY TOURS & SAFARIS

DIRECTORS REPORT AND AUDITED ACCOUNTS TO THE MEMBERS OF THE PARTNERSHIP COMPANY FOR THE YEAR ENDED 31ST DECEMBER, 2021

1 The directors present their report together with the financial statements for the year ended 31st December, 2021 which discloses the state of affairs of the Company.

2 STATEMENT OF DIRECTORS' REPOSIBILITIES IN RESPECT OF THE FINANCIAL STATEMENTS.

The Directors are required under the Companies Act, 2002 to prepare financial statements for each financial year that give a true and fair view of the state of affairs of the Company as at the end of the financial period and its profit or loss for that year.

The directors confirm that suitable accounting policies, reasonable and prudent judgement have been used and consistently applied in preparation of the Financial Statements for the year ended 31st December, 2021. The Directors also confirm that the financial statements have been prepared on the accrual basis.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to ensure that the financial statements comply with the Companies Act, 2002. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

3 INCORPORATION.

The Company's contact address:
P. O. BOX 2169
ARUSHA.

4 PRINCIPAL ACTIVITY.

The principal activity of the company during the year ended 31st December 2021, was of Tour Operators

5 ADMINISTRATIVE EFFICIENCY.

Significant administrative matters affecting the company's performance are summarized below:

- (a) Payment of all statutory dues such as WCF, PAYE, SDL, NSSF, VAT, were made on time.
- (b) All properties and assets of the company are insured against normal business risks.
- (c) There have been no court cases against the company or the management during the year.

6 RELATED PARTY TRANSACTIONS.

There were no contracts in force or any other transactions during the year in which any of the related parties has or had an interest which is of significance to the company.

All transactions with related parties would be undertaken on arm's length basis when exists.

7 EMPLOYEES WELFARE.

The management/employee relationship remained cordial throughout the year.

BOBBY TOURS & SAFARIS

8 SOLVENCY.

The directors confirm that applicable accounting standards have been followed and that the financial statements have been prepared on going concern basis. The directors have reasonable expectation that the company has adequate resources to continue in operation existence for the foreseeable future. The Company's state of affairs as on 31st Dec. 2021 is shown in the accompanying statement of financial position and is considered to be solvent for the foreseeable future.

9 RESULTS FOR THE YEAR.

The results of the company and the state of it's affairs are set out in the annexed financial statements

10 DIRECTORS/PARTNERS

Directors of the Company who held Office during the year were:

Name	Position	Nationality
MUSTAK Y. KHATRI	Partner	Tanzanian
KASSIM M. ABDALLAH.	Partner	Tanzanian

11 RISK MANAGEMENT AND INTERNAL CONTROL

(i) Risk and internal control assessment

The company has an enterprise risk management policy, which outlines roles and responsibilities of various officers in the risk management process. Plans are currently underway to develop risk management operational guidelines (Manual) for the day to day management of risks.in addition the performance audit function assists management with risks assessment and mitigation.

(ii) Safeguarding of company's Assets

The directors are responsible for safeguarding the assets of the company. During the year under review, no incident of loss of company's assets was recorded.

(iii) Compliance with Laws and Regulations

The principal functions and operations of the company are governed by the Company Act 2002, Income Tax Act 2004 and it's regulations. The directors confirm that the activities and operations of the company were conducted in accordance with the stipulated laws and guidelines. The directors are not aware of non-compliance with other applicable laws and regulations that would have material impact on.

(iii) Reliability of Accounting Records

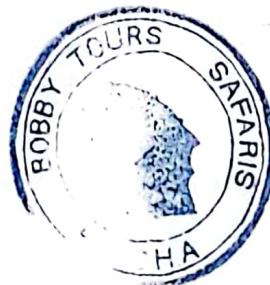
The Company has competent staff who have adequate experience with the financial environment, proper books of accounts have been maintained and the financial statements are prepared and presented in compliance with the International Financial Reporting Standards (IFRS)

12 AUDITORS.

The auditors of the Company have indicated their willingness to continue in Office.

BY ORDER OF THE BOARD


.....
DIRECTOR



BOBBY TOURS & SAFARIS**INDEPENDENT AUDITOR'S REPORT
to the members of BOBBY TOURS & SAFARIS****REPORT ON THE FINANCIAL STATEMENTS****Opinion**

We have audited the financial statements of BOBBY TOURS & SAFARIS set out on pages 5 to 10, which comprise the statement of financial position as at 31st December 2021, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and the notes, comprising a summary of significant accounting policies and other explanatory information.

In our opinion, the financial statements present fairly, in all material respects, the financial position of BOBBY TOURS & SAFARIS as at 31st December 2021, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards and the requirements of the Companies Act, 2002 of Tanzania.

Directors' responsibility for the financial statements

The Company's directors are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and the requirements of the Companies Act, 2002 of Tanzania, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluation the overall presentation of the financial statements.

we believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

BOBBY TOURS & SAFARIS

INDEPENDENT AUDITOR'S REPORT (continued)
to the members of BOBBY TOURS & SAFARIS

REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

This report, including the opinion, has been prepared for, and only for, the Company's members as a body in accordance with the Tanzanian Companies Act, 2002 and for no other purpose. We have obtained all the information and explanation which to the best of our knowledge and belief were necessary for the purpose of the audit;
As required by the Tanzanian Companies Act, 2002, we report to you, based on our audit, that:

- (i) In our opinion, proper books of account have been kept by the Company, so far as appears from our examination of those books;
- (ii) The Directors' report is consistent with the financial statements;
- (iii) The Company's statement of financial position, statement of profit or loss and statement of other comprehensive income are in agreement with the books of account.



JOHN P. MAJO (FCPA 104)
MWEMA & COMPANY (PF037)
Certified Public Accountants in Public Practice.

20 SEP 2022

BOBBY TOURS & SAFARIS - ARUSHA.
PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 31ST DECEMBER, 2021.

		2021	2020
	<u>TZS</u>	<u>TZS</u>	<u>TZS</u>
INCOME:			
Tour Operations Receipts.	721,299,193		972,470,039
Less:VAT Output Tax	<u>110,028,690</u>	611,270,503	<u>148,989,253</u>
			823,480,786
Prior years adjustment as per TRA-VAT audit	153,304,853		
Less:VAT Output Tax Charged	<u>23,385,486</u>	129,919,367	-
Forex Gains/(Loss) on Fluctuations .		<u>641,452</u>	361,859
		741,831,322	823,842,645
LESS:DIRECT COSTS & OPERATIONS EXPENDITURES:			
Hotel, Accommodation, Meals etc.	174,545,067		227,038,168
National Park Fees.	502,593,717		549,058,242
Flight Air Tickets,Baloon Safaris etc.	1,867,981		44,113,885
Mountain Climbing Exps	785,700		3,323,000
Vehicles - Spares, Repairs & Maint.	30,306,110		13,407,200
Vehicles - Fuel & Lubricants.	30,376,160		44,917,847
Vehicles - Insurance, Licence etc.	2,717,900		2,386,100
Vehicles - Shuttle Road Toll etc.	-		3,261,740
Safari Traveling Expenses.	23,676,850		21,965,000
Clients Safari & Camping Exps,Covid-19 etc	2,221,000		567,077
	<u>769,090,485</u>		910,038,259
Less:VAT Input Tax	<u>(107,193,645)</u>	661,896,840	<u>(140,099,556)</u>
		79,934,482	769,938,703
			53,903,942
GROSS PROFIT			
LESS;ADMINISTRATION AND OVERHEAD EXPENSES:			
Salaries & Wages.	-		21,150,000
N. S. S. F.	-		1,903,000
Rent.	9,119,374		13,282,662
Bank Charges & Commission.	4,124,480		4,574,730
Licences & T.A.L.A.	6,927,000		11,897,600
Accountancy Fees.	500,000		500,000
Communications,Postages, Telephones & Telex.	307,465		1,409,894
Business Travelling & Tours Promotions.	3,975,000		485,000
Tourism World Covid-19 & Training Expenses.	1,743,000		1,520,615
Printing & Stationery.	178,000		367,969
Computer & Software Exps	405,339		826,920
Advertisement & Publicity.	80,000		80,000
Skills & Development Levy.	-		880,200
Workshop Expenses & Repairs.	252,119		2,992,797
Office Expenses.	2,285,448		3,028,765
Subscription - TATO.	1,154,500		1,722,750
Electricity & Water.	2,204,130		2,013,059
E-mail & Internet	19,407,887		1,488,451
Business Promotions	150,000		300,000
Donation.	30,000		75,000
Medicals.	110,000		21,200
Fire & Rescue	80,000		380,000
Workers Compensation Fund	-		209,000
Staff Uniforms	-		390,000
Refuse Collection	60,000		140,000
	<u>53,093,740</u>		71,639,611
Depreciation	<u>5,643,283</u>	58,737,023	<u>5,941,938</u>
		21,197,458	<u>(23,677,607)</u>
NET PROFIT/(LOSS) FOR THE YEAR C/F PAGE 4.			

NB ; Loss due to COVID-19 PANDAMIC

BOBBY TOURS & SAFARIS.**PROFIT & LOSS APPROPRIATION A/C. FOR THE YEAR ENDED 31ST DECEMBER, 2021.**

		<u>2021</u>	<u>2020</u>
		<u>TZS</u>	<u>TZS</u>
NET PROFIT/(LOSS) FOR THE YEAR B/F.		21,197,458	(23,677,607)
PROFIT ON DISPOSAL OF ASSETS		-	4,237,288
		<u>21,197,458</u>	<u>(19,440,319)</u>
<u>DIVISIBLE:</u>			
MUSTAK Y. KHATRI	60%	12,718,475	(11,664,191)
KASSIM M. ABDALLAH.	40%	8,478,983	(7,776,128)
TOTAL TZS		<u><u>21,197,458</u></u>	<u><u>(19,440,319)</u></u>

BOBBY TOURS & SAFARIS**STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31ST DECEMBER, 2021**

	PARTNERS CAPITAL ACCOUNTS		
	MUSHTAK Y. KHATRI	KASSIM M. ABDALLAH	TOTAL
	<u>TZS.</u>	<u>TZS.</u>	<u>TZS</u>
Balance at 1st January, 2021.	34,958,594	(16,185,080)	18,773,514
Profit for the year	12,718,475	8,478,983	21,197,458
Less; Drawings & Income Tax	(13,714,500)	(13,174,500)	(26,889,000)
BALANCE AS AT 31ST DEC. 2021	<u><u>33,962,569</u></u>	<u><u>(20,880,596)</u></u>	<u><u>13,081,972</u></u>

BOBBY TOURS & SAFARIS - ARUSHA.SCHEDULE OF FIXED ASSETS AND DEPRECIATION AS AT 31ST DECEMBER, 2021.

<u>FIXED ASSETS:</u>	<u>N.B.V. AT 1.1.2021</u>	<u>ADDITIONS.</u>	<u>DEPRECIATION</u>	<u>N.B.V. AT 31.12.2021.</u>
MOTOR VEHICLES.	9,016,619	-	2,254,155	6,762,464
	<u>9,016,619</u>	<u>-</u>	<u>2,254,155</u>	<u>6,762,464</u>
TOOLS & EQUIPMENTS.	3,861,532	-	482,692	3,378,841
OFFICE FURNITURE & EQUIPMENTS.	3,921,746	-	490,218	3,431,528
COMPUTERS & ACCESSORIES	41,238	-	15,464	25,774
CAMPING EQUIPMENTS	762,443	5,593,220	794,458	5,561,205
WORKSHOP	32,125,924	-	1,606,296	30,519,628
TOTAL TZS	<u>49,729,502</u>	<u>5,593,220</u>	<u>5,643,283</u>	<u>49,679,439</u>

BOBBY TOURS & SAFARIS**CASH FLOW POSITION AS AT 31ST DECEMBER 2021**

	<u>2021</u>	<u>2020</u>
	<u>TZS</u>	<u>TZS</u>
<u>CASH FLOW FROM OPERATING ACTIVITIES</u>		
Profit/(Loss) for the year	21,197,458	(23,677,607)
<u>Adjustment for:</u>		
Depreciation	<u>5,643,283</u>	<u>5,941,938</u>
Operating Profit before working capital changes	26,840,741	(17,735,669)
 <u>Decrease/Increase in Working Capital:</u>		
Trade and other receivables	21,954,363	(15,110,266)
Trade and other payables	<u>(13,773,068)</u>	<u>(111,231,212)</u>
	8,181,296	(126,341,478)
Cash generated from operations	<u>35,022,037</u>	<u>(144,077,147)</u>
 <u>TAXATION:</u>		
Partners Drawings & Income Tax paid	(26,889,000)	(17,650,050)
 <u>CASH FLOW FROM INVESTING ACTIVITIES</u>		
Purchase of property, plant and equipment	(5,593,220)	-
Sale of assets-(Transferred to P & L A/c)	-	4,237,288
Net cash from Investing activities.	<u>(5,593,220)</u>	<u>4,237,288</u>
 NET (INCREASE)/ DECREASE IN CASH AND CASH EQUIVALENT		
	2,539,817	(157,489,909)
CASH AND CASH EQUIVALENT AT THE BEGINNING OF THE YEAR	<u>52,464,471</u>	<u>209,954,380</u>
CASH AND CASH EQUIVALENT AT THE END OF THE YEAR	<u><u>55,004,288</u></u>	<u><u>52,464,471</u></u>
 <u>Cash & Bank Balance-Analysis:</u>		
Cash in hand	4,636,606	1,590,417
Bank balance	<u>50,367,682</u>	<u>50,874,054</u>
	<u><u>55,004,288</u></u>	<u><u>52,464,471</u></u>

TIN 100 - 168 - 162

BOBBY TOURS & SAFARIS.

INCOME COMPUTATION FOR YEAR OF INCOME 2021.

	<u>TZS</u>
Profit/(Loss) as per Accounts.	21,197,458
Addback:	
Donations	30,000
Depreciation.	5,643,283
	<u>26,870,741</u>
Less: Depreciation Allowance.	5,679,303
	<u>21,191,438</u>
Adjusted Profit.	-
Total Adjusted Profit/(Loss)	<u><u>21,191,438</u></u>

DIVISIBLE:

Mustaq Y. Khatri. TIN 106-500-878	60%	12,714,863
Kassim M. Abdallah. TIN 103-126-592	40%	8,476,575
		<u><u>21,191,438</u></u>

SCHEDULE OF DEPRECIATION ALLOWANCE.

	<u>CLASS I</u>	<u>CLASS II.</u>	<u>CLASS III.</u>	<u>CLASS VI.</u>
W. D. V. 1. 1. 2021.	41,238	9,438,776	7,989,573	32,125,924
Additions/(Sales)	-	-	5,593,220	-
	<u>41,238</u>	<u>9,438,776</u>	<u>13,582,794</u>	<u>32,125,924</u>
Less: Depreciation Allowances.	15,464	2,359,694	1,697,849	1,606,296
	<u>25,773</u>	<u>7,079,082</u>	<u>11,884,945</u>	<u>30,519,628</u>