

BOBBY TOURS & SAFARIS

FINANCIAL STATEMENTS

31ST DECEMBER 2022

MWEMA & COMPANY

CERTIFIED PUBLIC ACCOUNTANTS IN PUBLIC PRACTICE

TAX CONSULTANTS

P.O.BOX 891

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ARUSHA

BOBBY TOURS & SAFARIS

DIRECTORS REPORT AND AUDITED ACCOUNTS TO THE MEMBERS OF THE PARTNERSHIP COMPANY FOR THE YEAR ENDED 31ST DECEMBER, 2022

1 The directors present their report together with the financial statements for the year ended 31st December, 2022 which discloses the state of affairs of the Company.

2 STATEMENT OF DIRECTORS' REPOSIBILITIES IN RESPECT OF THE FINANCIAL STATEMENTS.

The Directors are required under the Companies Act, 2002 to prepare financial statements for each financial year that give a true and fair view of the state of affairs of the Company as at the end of the financial period and its profit or loss for that year.

The directors confirm that suitable accounting policies, reasonable and prudent judgement have been used and consistently applied in preparation of the Financial Statements for the year ended 31st December, 2022. The Directors also confirm that the financial statements have been prepared on the accrual basis.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to ensure that the financial statements comply with the Companies Act, 2002. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

3 INCORPORATION.

The Company's contact address:
P. O. BOX 2169
ARUSHA.

4 PRINCIPAL ACTIVITY.

The principal activity of the company during the year ended 31st December 2022, was of Tour Operators

5 ADMINISTRATIVE EFFICIENCY.

Significant administrative matters affecting the company's performance are summarized below:

- (a) Payment of all statutory dues such as WCF, PAYE, SDL, NSSF, VAT, were made on time.
- (b) All properties and assets of the company are insured against normal business risks.
- (c) There have been no court cases against the company or the management during the year.

6 RELATED PARTY TRANSACTIONS.

There were no contracts in force or any other transactions during the year in which any of the related parties has or had an interest which is of significance to the company.

All transactions with related parties would be undertaken on arm's length basis when exists.

7 EMPLOYEES WELFARE.

The management/employee relationship remained cordial throughout the year.

BOBBY TOURS & SAFARIS

8 SOLVENCY.

The directors confirm that applicable accounting standards have been followed and that the financial statements have been prepared on going concern basis. The directors have reasonable expectation that the company has adequate resources to continue in operation existence for the foreseeable future. The Company's state of affairs as on 31st Dec. 2022 is shown in the accompanying statement of financial position and is considered to be solvent for the foreseeable future.

9 RESULTS FOR THE YEAR.

The results of the company and the state of it's affairs are set out in the annexed financial statements

10 DIRECTORS/PARTNERS

Directors of the Company who held Office during the year were:

Name	Position	Nationality
MUSTAK Y. KHATRI	Partner	Tanzanian
KASSIM M. ABDALLAH.	Partner	Tanzanian

11 RISK MANAGEMENT AND INTERNAL CONTROL

(i) Risk and internal control assessment

The company has an enterprise risk management policy, which outlines roles and responsibilities of various officers in the risk management process. Plans are currently underway to develop risk management operational guidelines (Manual) for the day to day management of risks.in addition the performance audit function assists management with risks assessment and mitigation.

(ii) Safeguarding of company's Assets

The directors are responsible for safeguarding the assets of the company. During the year under review, no incident of loss of company's assets was recorded.

(iii) Compliance with Laws and Regulations

The principal functions and operations of the company are governed by the Company Act 2002,Income Tax Act 2004 and it's regulations. The directors confirm that the activities and operations of the company were conducted in accordance with the stipulated laws and guidelines. The directors are not aware of non-compliance with other applicable laws and regulations that would have material impact on.

(iii) Reliability of Accounting Records

The Company has competent staff who have adequate experience with the financial environment, proper books of accounts have been maintained and the financial statements are prepared and presented in compliance with the International Financial Reporting Standards (IFRS)

12 AUDITORS.

The auditors of the Company have indicated their willingness to continue in Office.

BY ORDER OF THE BOARD



 DIRECTOR



BOBBY TOURS & SAFARIS**INDEPENDENT AUDITOR'S REPORT**

to the members of BOBBY TOURS & SAFARIS

REPORT ON THE FINANCIAL STATEMENTS**Opinion**

We have audited the financial statements of BOBBY TOURS & SAFARIS

set out on pages 5 to 10, which comprise the statement of financial position as at 31st December 2022, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and the notes, comprising a summary of significant accounting policies and other explanatory information.

In our opinion, the financial statements present fairly, in all material respects, the financial position of BOBBY TOURS & SAFARIS as at 31st December 2022, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards and the requirements of the Companies Act, 2002 of Tanzania.

Directors' responsibility for the financial statements

The Company's directors are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and the requirements of the Companies Act, 2002 of Tanzania, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluation the overall presentation of the financial statements.

we believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

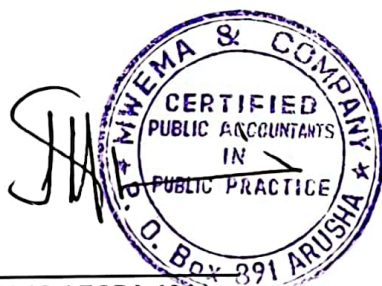
BOBBY TOURS & SAFARIS

INDEPENDENT AUDITOR'S REPORT (continued)
to the members of BOBBY TOURS & SAFARIS

REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

This report, including the opinion, has been prepared for, and only for, the Company's members as a body in accordance with the Tanzanian Companies Act, 2002 and for not other purpose We have obtained all the information and explanation which to the best of our knowledge and belief were necessary for the purpose of the audit;
As required by the Tanzanian Companies Act, 2002, we report to you, based on our audit, that:

- (i) In our opinion, proper books of account have been kept by the Company, so far as appears from our examination of those books;
- (ii) The Directors' report is consistent with the financial statements;
- (iii) The Company's statement of financial position, statement of profit or loss and statement of other comprehensive income are in agreement with the books of account, for the year ended 31st December 2022



JOHN P. MAJO (FCPA 104)
MWEMA & COMPANY (PF037)
Certified Public Accountants in Public Practice.


17 AUG 2023

BOBBY TOURS & SAFARIS - ARUSHA.
STATEMENT OF FINANCIAL POSITION
BALANCE SHEET AS AT 31ST DECEMBER, 2022.


<u>FIXED ASSETS:</u>	2022	2021
Non - Current Assets.	<u>TZS</u>	<u>TZS</u>
PROPERTY, PLANT & EQUIPMENTS		
Motor Vehicles.	5,071,848	6,762,464
Tools & Equipments.	2,956,486	3,378,841
Office Furniture & Equipments.	3,002,587	3,431,528
Computers & Accessories	16,109	25,774
Camping Equipments	8,128,766	5,561,205
Workshop	28,993,647	30,519,628
	<u>48,169,442</u>	<u>49,679,439</u>
<u>CURRENT ASSETS:</u>		
Accounts Receivable & Prepayments	164,971,319	35,856,800
VAT A/c	1,950,716	17,611,616
Cash at Banks.	161,226,625	50,367,682
Cash in Hand.	606,265	4,636,606
	<u>328,754,926</u>	<u>108,472,704</u>
<u>CURRENT LIABILITIES:</u>		
Prepayments & Advance on Safaris.	354,728,220	143,270,169
Accounts Payable	1,800,000	1,800,000
	<u>356,528,220</u>	<u>145,070,169</u>
NET CURRENT LIABILITIES.	<u>(27,773,294)</u>	<u>(36,597,465)</u>
	<u>20,396,148</u>	<u>13,081,974</u>
<u>REPRESENTED BY:</u>		
<u>PARTNERS' CAPITAL ACCOUNTS:</u>		
<u>MUSTAK Y. KHATRI.</u>		
Balance B/F.	33,962,572	34,958,596
Add: Share of Profits/(Loss).	20,725,304	12,718,475
	<u>54,687,876</u>	<u>47,677,071</u>
Less: Drawings.	13,692,000	13,714,500
	<u>40,995,876</u>	<u>33,962,571</u>
<u>KASSIM M. ABDALLAH.</u>		
Balance B/F.	(20,880,597)	(16,185,080)
Add: Share of Profits/(Loss)	13,816,869	8,478,983
	<u>(7,063,728)</u>	<u>(7,706,097)</u>
Less: Drawings	13,536,000	13,174,500
	<u>(20,599,728)</u>	<u>(20,880,597)</u>
	<u>20,396,148</u>	<u>13,081,974</u>

We hereby certify that to the best of our knowledge and belief the above Balance Sheet includes all the Assets & Liabilities of the business as at 31st December, 2022 and we have made available all records and information for the preparation of the Accounts

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 PARTNER.




 PARTNER.

BOBBY TOURS & SAFARIS - ARUSHA.
PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 31ST DECEMBER, 2022.

	<u>TZS</u>	<u>2022</u> <u>TZS</u>	<u>2021</u> <u>TZS</u>
INCOME:			
Tour Operations Receipts.	1,010,655,785		721,299,193
Less:VAT Output Tax	<u>156,683,214</u>		<u>110,028,690</u>
		853,972,571	<u>611,270,503</u>
Prior years adjustment as per TRA-VAT audit	-		153,304,853
Less:VAT Output Tax Charged	<u>-</u>	-	<u>(23,385,486)</u>
			<u>129,919,367</u>
Forex Gains/(Loss) on Fluctuations .		<u>3,781,099</u>	<u>641,452</u>
		857,753,670	741,831,322
LESS:DIRECT COSTS & OPERATIONS EXPENDITURES:			
Hotel, Accommodation, Meals etc.	181,969,383		174,545,067
National Park Fees.	657,156,891		502,593,717
Flight Air Tickets,Baloon Safaris etc.	2,116,920		1,867,981
Mountain Climbing Exps	1,228,000		785,700
Vehicles - Spares, Repairs & Maint.	36,567,165		30,306,110
Vehicles - Fuel & Lubricants.	42,050,296		30,376,160
Vehicles - Insurance, Licence etc.	5,990,320		2,717,900
Safari Traveling Expenses.	22,680,000		23,676,850
Clients Safari & Camping Exps,Covid-19 etc	<u>1,458,190</u>		<u>2,221,000</u>
	951,217,165		769,090,485
Less:VAT Input Tax	<u>(159,742,687)</u>		<u>(107,193,645)</u>
		791,474,478	661,896,840
GROSS PROFIT		66,279,192	79,934,482
LESS;ADMINISTRATION AND OVERHEAD EXPENSES:			
Rent to NHC	13,200,177		9,119,374
Bank Charges & Commission.	6,555,692		4,124,480
Licences & T.A.L.A.	3,104,640		6,927,000
Accountancy Fees.	600,000		500,000
Communications,Postages, Telephones & Telex.	312,048		307,465
Business Travelling & Tours Promotions.	3,187,800		3,975,000
Tourism World Covid-19 & Training Expenses.	-		1,743,000
Printing & Stationery.	71,475		178,000
Computer & Software Exps	124,500		405,339
Advertisement & Publicity.	580,000		80,000
Workshop Expenses & Repairs.	399,000		252,119
Office Expenses.	794,317		2,285,448
Subscription - TATO.	1,728,238		1,154,500
Electricity & Water.	3,053,096		2,204,130
E-mail & Internet	3,216,090		19,407,887
Business Promotions	324,000		150,000
Donation.	50,000		30,000
Medicals.	229,000		110,000
Fire & Rescue	180,000		80,000
Staff Uniforms	900,000		-
Refuse Collection	<u>600,000</u>		<u>60,000</u>
	39,210,072		53,093,740
Depreciation	<u>5,238,811</u>		<u>5,643,283</u>
		44,448,883	58,737,023
NET PROFIT FOR THE YEAR C/F PAGE 4.		<u>21,830,309</u>	<u>21,197,458</u>

BOBBY TOURS & SAFARIS.**PROFIT & LOSS APPROPRIATION A/C. FOR THE YEAR ENDED 31ST DECEMBER, 2022.**

		<u>2022</u>	<u>2021</u>
		<u>TZS</u>	<u>TZS</u>
NET PROFIT/(LOSS) FOR THE YEAR B/F.		21,830,309	21,197,458
PROFIT ON DISPOSAL OF ASSETS		12,711,865	-
		<u>34,542,174</u>	<u>21,197,458</u>
<u>DIVISIBLE:</u>			
MUSTAK Y. KHATRI	60%	20,725,304	12,718,475
KASSIM M. ABDALLAH.	40%	13,816,869	8,478,983
TOTAL TZS		<u><u>34,542,174</u></u>	<u><u>21,197,458</u></u>

BOBBY TOURS & SAFARIS**STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31ST DECEMBER, 2022**

	PARTNERS CAPITAL ACCOUNTS		
	MUSHTAK Y. KHATRI	KASSIM M. ABDALLAH	TOTAL
	<u>TZS.</u>	<u>TZS.</u>	<u>TZS</u>
Balance at 1st January, 2022.	33,962,569	(20,880,596)	13,081,972
Profit for the year	20,725,304	13,816,869	34,542,174
Less; Drawings & Income Tax	(13,692,000)	(13,536,000)	(27,228,000)
BALANCE AS AT 31ST DEC. 2022	<u><u>40,995,873</u></u>	<u><u>(20,599,727)</u></u>	<u><u>20,396,146</u></u>

BOBBY TOURS & SAFARIS - ARUSHA.SCHEDULE OF FIXED ASSETS AND DEPRECIATION AS AT 31ST DECEMBER, 2022.

<u>FIXED ASSETS:</u>	<u>N.B.V. AT 1. 1. 2022</u>	<u>ADDITIONS.</u>	<u>Disposal</u>	<u>DEPRECIATION</u>	<u>N.B.V. AT 31. 12. 2022.</u>
MOTOR VEHICLES.	6,762,464			1,690,616	5,071,848
Sale of Old M/vehicles			(12,711,865)		
Profit on disposal of M/v. trf to P & L A/c			12,711,865		
	<u>6,762,464</u>	<u>-</u>	<u>-</u>	<u>1,690,616</u>	<u>5,071,848</u>
TOOLS & EQUIPMENTS.	3,378,841	-		422,355	2,956,486
OFFICE FURNITURE & EQUIPMENTS.	3,431,528	-		428,941	3,002,587
COMPUTERS & ACCESSORIES	25,774	-		9,665	16,109
CAMPING EQUIPMENTS	5,561,205	3,728,814		1,161,252	8,128,766
WORKSHOP	30,519,628	-		1,525,981	28,993,647
TOTAL TZS	<u>49,679,440</u>	<u>3,728,814</u>	<u>-</u>	<u>5,238,811</u>	<u>48,169,442</u>

BOBBY TOURS & SAFARIS**CASH FLOW POSITION AS AT 31ST DECEMBER 2022**

	<u>2022</u>	<u>2021</u>
	<u>TZS</u>	<u>TZS</u>
<u>CASH FLOW FROM OPERATING ACTIVITIES</u>		
Profit/(Loss) for the year	21,830,309	21,197,458
<u>Adjustment for:</u>		
Depreciation	5,238,811	5,643,283
Operating Profit before working capital changes	<u>27,069,120</u>	<u>26,840,741</u>
<u>Decrease/Increase in Working Capital:</u>		
Trade and other receivables	(113,453,620)	21,954,363
Trade and other payables	<u>211,458,051</u>	<u>(13,773,068)</u>
	<u>98,004,431</u>	<u>8,181,296</u>
Cash generated from operations	<u>125,073,551</u>	<u>35,022,037</u>
<u>TAXATION:</u>		
Partners Drawings & Income Tax paid	(27,228,000)	(26,889,000)
<u>CASH FLOW FROM INVESTING ACTIVITIES</u>		
Purchase of property, plant and equipment	(3,728,814)	(5,593,220)
Sale of assets-(Transferred to P & L A/c)	12,711,865	-
Net cash from Investing activities.	<u>8,983,051</u>	<u>(5,593,220)</u>
NET (INCREASE)/ DECREASE IN CASH AND CASH EQUIVALENT	106,828,602	2,539,817
CASH AND CASH EQUIVALENT AT THE BEGINNING OF THE YEAR	<u>55,004,288</u>	<u>52,464,471</u>
CASH AND CASH EQUIVALENT AT THE END OF THE YEAR	<u><u>161,832,890</u></u>	<u><u>55,004,288</u></u>
<u>Cash & Bank Balance-Analysis:</u>		
Cash in hand	606,265	4,636,606
Bank balance	<u>161,226,625</u>	<u>50,367,682</u>
	<u><u>161,832,890</u></u>	<u><u>55,004,288</u></u>

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BOBBY TOURS & SAFARIS.

INCOME COMPUTATION FOR YEAR OF INCOME 2022.

	<u>TZS</u>
Profit/(Loss) as per Accounts.	21,830,309
Add: Profit on sale of M/Vehicles	12,711,865
Addback:	
Donations	50,000
Depreciation.	5,238,811
	<u>39,830,985</u>
Less: Depreciation Allowance.	5,446,252
Adjusted Profit.	<u>34,384,732</u>
Total Adjusted Profit/(Loss)	<u><u>34,384,732</u></u>

DIVISIBLE:

Mustaq Y. Khatri.	60%	20,630,839
Kassim M. Abdallah.	40%	13,753,893
		<u><u>34,384,732</u></u>

SCHEDULE OF DEPRECIATION ALLOWANCE.

	<u>CLASS I</u>	<u>CLASS II.</u>	<u>CLASS III.</u>	<u>CLASS VI.</u>
W. D. V. 1. 1. 2022.	41,238	9,438,776	7,989,573	32,125,924
Additions/(Sales)	-		3,728,814	-
	<u>41,238</u>	<u>9,438,776</u>	<u>11,718,387</u>	<u>32,125,924</u>
Less: Depreciation Allowances.	15,464	2,359,694	1,464,798	1,606,296
W. D. V. AT 31. 12. 2022.	<u><u>25,773</u></u>	<u><u>7,079,082</u></u>	<u><u>10,253,589</u></u>	<u><u>30,519,628</u></u>