

# **HANSPAUL INDUSTRIES LIMITED**

## **BUSINESS PLAN FOR TRANSPORTATION AND LOGISTICS DIVISION PROJECT**

## 1.0 INTRODUCTION

**Hanspaul Industries Limited** is a company incorporated in Tanzania with certificate **29382** dated **15<sup>th</sup> of February 1996** as a private limited company under the Tanzanian Companies Act, 2002. **Hanspaul Industries Limited** is engaged in the manufacture of corrugated boxes and paper bags with customers all over Tanzania, **Hanspaul Industries Limited** is currently planning to expand its transport division to deliver/distribute products all over Tanzania and provide global supply chain solutions providers within the country and in East Africa and the SADC region.

### 1.1 OUR MISSION

To become a leading integrated global logistics and supply chain Management Company providing business-enabling solutions and exceeding customer expectations.

### 1.2 OUR VISION

To deliver our products all over Tanzania in a reliable manner and timely manner and to provide customized and unique logistics solutions globally ensuring time and cost savings for customers in a responsible and sustainable manner.

### 1.3 OUR VALUES

At **Hanspaul Industries Limited** we believe the customer comes first; we are focused to ensure customer delight, superior quality of delivery, and increased customer profitability.

At **Hanspaul Industries Limited**, our operations are all over the country, we practice an enduring value system based on an open culture, honest and fair business, and personal conduct, earning the confidence and trust of our Associates and Customers. At **Hanspaul Industries Limited** we practice transparency with all agencies that we are involved with. At **Hanspaul Industries Limited** we value the importance of our colleagues, evolving a sense of togetherness and passion to deliver.

### 1.4 COMPANY OWNERSHIP AND BOARD OF DIRECTORS OF

**HANSPAUL INDUSTRIES LIMITED** is promoted by Five shareholders who are very experienced in transport and logistic business, it is a family company.

Share Holders	% of Share	Nationality
Kamaljit Singh Hanspaul	49.9%	Tanzanian
Satbir Singh Hanspaul	49.9%	Tanzanian
Devilal Pathak	0.03%	Nepalese
Biju Nambielil Joseph	0.003%	Indian
Mohan Krishna Mandadi	0.03%	Indian

## **1.5 PROJECT LOCATION**

Registered office of the **Plot No. 29/1 Njiro Industrial Area**

## **1.6 FLEET SIZE**

**Hanspaul Industries Limited** is planning to purchase 100 trucks and trailers, 3 Single Cabin Toyota Landcruiser Pickups and 5 Double Cabin Toyota Landcruiser Pickups for the Delivery of Manufactured Goods as well for Logistics services. The Trucks would have a capacity of carrying 30 tons of goods , one truck conducting 3 trips per month operating for ten months per year, carrying 90,000 tons per year. A required number of trailers will also be added to the existing fleet in order to cater to additional requirements in line with truck additions.

## **1.7 PROJECT ESTIMATED REVENUE**

The company has estimated that the projected revenue to be US\$ 5000 per trip and one truck will conduct 3 trips per month and 30 trips per year

## **1.8 PROJECT OPERATING COST**

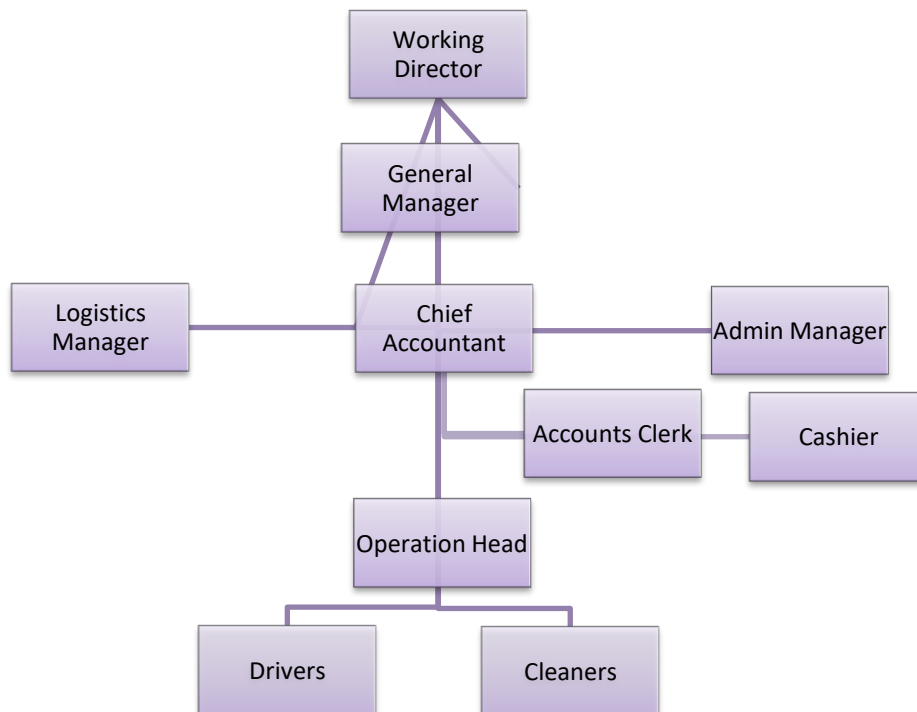
The company has estimated that the project operating cost and other costs to be 75% of the total annual revenue

## **1.9 PROJECT FINANCING**

The company has estimated that the project will be financed by a long-term loan amounting to US\$6,009,000 with an interest rate of 8% repaid within 4 years.

## 2.0 ORGANIZATION FLOW CHART

The organization chart of the **Hanspaul Industries Limited** is presented herein below:



### Employees Distribution Summary

Employment	Foreign	Local	Total
Women		40	40
Men		160	160
<b>TOTAL</b>		<b>200</b>	<b>200</b>

### **3.0 Tanzania: Why Transport Is Key to Economic Growth**

Dar es Salaam — The economy of the future will be almost entirely buoyed by the services industry, experts say. Countries that will fail to adequately invest and put in place strategies to shore-up their services industry will remain mere consumers of services from others, experts add.

In fact, the advanced economies have already moved to the service industry, leaving behind less advanced economies in Africa and elsewhere. The Tanzanian economy is still largely characterized by the goods, but the service industry shows amazing potential. Data from the current account show that Tanzania's service economy consists almost entirely of transport and travel. Travel is normally referred to as tourism, but the two are so closely linked that they are referred to interchangeably. In addition, travel and transport sectors are also tightly linked. In the year ending August 2021 Tanzania earned \$2.4 billion from transport and travel, according to the monthly economic review of the Bank of Tanzania. The foreign currency inflows through transport and travel was only about 26 percent of total export receipts, but it used to be higher in the pre-pandemic period when it accounted for 40 percent of total foreign currency earnings. In the year ending August 2019, Tanzania earned \$3.8 billion, which is equivalent to 41 percent of total earnings.

The potential of the transport and travel sector comes from the fact that in the current account it has a surplus of more than \$1 billion compared to the deficit of more than \$2 billion of the goods account.

In other words while Tanzania imports more goods than it exports, it receives more money in the service sector that it pays to acquire services from outside. This would have been game-changing had the services sector been significantly higher than it currently is. But if Tanzania wants to join the world's race toward supremacy in the service sector, the place to start with is the transport and logistics sector. This is the sector where Tanzania has a natural, God-given geographical advantage that cannot be taken away. But, to be able to benefit, Tanzania must plan well, using the right strategies. It will be unfortunate if Tanzania will sink billions of US dollars in developing infrastructure - estimates of investments in ongoing transport and utilities infrastructure projects is \$19 billion - then sit back and watch land-locked countries reaping all the benefits. That has been the case in the past few years when prohibitive regulations were adopted that reduced the competitiveness of local players in the transport sector.

Tanzania has been performing badly in global infrastructure competitiveness in spite of its geographical advantage as an international gateway for the eastern, central and southern Africa. And, since 2015, its performance has been further declining. The World Economic Forum (WEF) global competitiveness report, 2015 ranked Tanzania 102 out of 140 countries surveyed in infrastructure competitiveness. In the 2016/2017 survey

Tanzania's competitiveness in the WEF's survey fell to 118th position out of 138 countries surveyed.

This year, the report was more elaborate. Tanzania scored fairly in road connectivity and was ranked in the 86th position. In quality of road infrastructure, it ranked 65 globally; in efficiency of train services it was ranked 60; in efficiency of air transport services Tanzania was ranked 98; and in efficiency of seaport services the country was ranked at 71st position..

#### **4.0 TANZANIAN BUSINESS ENVIRONMENT**

In the African continent, TANZANIA is among the top ten investment destinations in Africa, thanks to reforms and a conducive investment environment set by the government.

The Rand Merchant Bank (RMB) ranked the country tenth in investment attractiveness, in the Where to Invest in Africa 2021 report released recently.

#### **4.1 THE TANZANIA DEVELOPMENT CORRIDORS**

Development of transport corridors has been one of the main strategies adopted by the Government of Tanzania to facilitate trade. Tanzania serves as a transit country for the import and export of Malawi, Zambia, DR Congo, Burundi, Rwanda and Uganda, using the port of Dar es Salaam. The main rail and road connections in Tanzania are, therefore, in an east-west direction,

linking the ports with the hinterlands of those neighboring countries. Tanzania is devoting much attention to the corridor concept in its development policy by concentrating efforts in the Mtwara Corridor, Dar-es-Salaam Corridor, Central Corridor and the Tanga Corridor. The major challenge is to link import, export and transit traffic from and to neighboring countries with transport development efforts, making Tanzania a natural regional hub.

The geography of Tanzania, including its size, diversity and dispersion, give roads a special position in the integration of the national economy. In particular, roads serve rural areas, where the majority of the people live, more effectively than any other mode of transport. The current Tanzania Road Network length is about 85,000 km, which includes trunk and regional roads (35,000 km) managed by the Tanzania National Roads Agency (TANROADS), and the urban, district and feeder roads with a total of 50,000 km, managed by Local Government Authorities (LGA). There are also some unclassified roads, such as those managed by the Tanzania National Parks Authority (TANAPA), and by the Mining Companies and village authorities.

## 5.0 SWOT ANALYSIS

### STRENGTHS

Strengths of the business are –

- Promoters have sound experience in this business and have talented Management.
- Rapid growth in sector due to effective management
- Influence & Networking of Directors in the Business Sector.
- Business location is at prominent place.
- Good roads and highway in Tanzania.
- Confirmed business via agreement entered with few companies.

### WEAKNESSES

Weakness of the business are –

- New entry in logistics market
- Stiff competition from local market
- Limited market share growth

### OPPORTUNITIES

Opportunities of the business are –

- Potential market encourages foreign investors
- Increasing market share due to rail transport limitations

- Augmented demand for world –class logistics and warehousing services.
- Increased use of logistics services in sectors such as technology, consumer retail, automotive and industrial

## THREATS

Threats of the business are –

- Complex Tax Structure
- Unorganised sector and competition
- Different laws in different countries
- Increasing fuel rates therefore increasing transportation costs

## 6.0 SERVICES OFFERED BY .....

**Hanspaul Industries Limited** Management understands that your supply chain needs are unique and that’s exactly why the company have engaged the best minds in the Transport industry to create specific transport solutions customized to suit your ever-changing cargo movement environment. **Hanspaul Industries Limited** transport vans, trucks and trailers (closed body trailers, flat bed trailers and low loaders) from precision transport are designed to seamless execution, **Hanspaul Industries Limited** dedicated cargo transportation professionals are engaged at every step of the way to provide the services with the most accurate transport and economical transportation arrangement that the industry has to offer.

**Hanspaul Industries Limited** Transportation and the company Customs Brokerage Service allow the company to complete the supply chain, cargo transit and offers truly door-to-door transportation service in the freight industry. The company optimized transportation translates to fast transit service and the door-to-door delivery of your freight on time, safely transported and damage free.

Transport integration with Customs Brokerage Service

- Allows **Hanspaul Industries Limited** Transport Logistics to complete the supply chain and offer truly door-to-door transportation service in the market
- Eliminates unnecessary customs delays, transport dispatch and improves communication between the shipping line, Customs, Client and our transport department.
- Provides greater control, handling and security of your freight transportation
- Full range of freight forwarding services are offered, including customs clearance, warehousing, in-bond storage, transportation, etc.
- Customer receives a single itemized invoice for door-to-door transportation eliminating additional administrative requirements

**Hanspaul Industries Limited** Transport Logistics plan to customize and design transportation solutions to transport client's freight at the speed and ease.

**Hanspaul Industries Limited** Management has been in the transport logistics and our transport segment delivers freight to numerous customers spread across east Africa namely Tanzania, Uganda, Northern Tanzania, Burundi, Rwanda, Southern Sudan and DR Congo.

**Hanspaul Industries Limited** plans to combine the economy of rail transport with road transport handling seamless door-to-door service and savings. The company transport network throughout Tanzania, Uganda, Northern Tanzania, Burundi, Rwanda, Southern Sudan and DR Congo and large transport trucks, closed body trailers, flat bed trailers and low loaders fleet are aligned to offer transport applications suitable for all transportation needs. Whether clients freight requires rail transport or road transportation service, door-to-door transport, coast-to-coast transport, or cross-border transportation, **Hanspaul Industries Limited** Transport Logistics is the solution.

Benefits of optimized door to door delivery and transportation

- The company is dedicated to creating win-win solutions by investing talent, capital, and transport resources.
- Dynamic transport route optimization systems at client's disposal to create supply-chain door to door and reduce transport costs.

- The largest transportation truckload fleet and terminal network in the transport industry.
- Satellite tracking on our transport
- Modern fleet of transport trucks
- One of the Safest operating fleets in the transport industry
- Heavy and fragile equipment transported using air hydraulic low loaders.
- Door-to-door control of transport equipment = less handling, better security, and increased efficiency
- Fully multilingual experienced transport staff to cater all our transportation routes
- Strict requirements for transport department staff and constant integrity checks transport and delivery.

#### Container Transport Mode (Container on Flat Bed)

The company will Capital offers a complete door-to-door service for all of your container transport requirements. Our road transport fleet is comprised of 100 trucks and transportation trailers. The company plans to have the most modern container transport fleet in the transport industry and our container transport trucks are all equipped with satellite tracking, permitting real time tracking of your loads.

**Hanspaul Industries Limited** Transport Logistics also supplement road transport fleet with our access to our East Africa railway transport line.

**Hanspaul Industries Limited** Transport Logistics is capable of transporting heavy and bulk cargo

on Low Loader, rail and can also transport transit cargo on rail and low-loaders.

#### Heavy Haulage – Low-Loader Transportation

**Hanspaul Industries Limited** Transportation LowLoaders comprise of a variety of unique low loader trailer configurations, **Hanspaul Industries Limited** Capital is still constantly engineering new low loader transport solutions for our customers' Low Loader Transportation requirements.

**Hanspaul Industries Limited** Transportation Logistics is rapidly becoming the preeminent low loader transport provider for importers and exporters of many commodities, including earth transporting equipment and engineering structures that has to be transport on low loaders. Low loader as the industry's most dynamic carrier, **Hanspaul Industries Limited** Transportation plans to expand our diverse portfolio of service-sensitive, specialty operations to meet our clients' low loaders needs.

#### Heavy Equipment Transport

Whether it is around town or interstate **Hanspaul Industries Limited** Transportation has the low loaders and heavy transport equipment to transport any sized machines. We have low loader expertise required to transport, arrange all the permits, liase with police, load and unload cranes.

### Local Cargo

The company offers the fastest Local cargo service in Tanzania. This airport-to-airport service puts your cargo, envelopes and other packages on the first scheduled flight and delivers them to the recipient at the airport of arrival within one hour after the landing time. No advance reservations are required for this service.

Tanzanian Cargo provides around-the-clock Local cargo service with same-day delivery across Tanzania.

### Transit Cargo

The Company strive to extend standard services across vast distances and through rough terrain all across East Africa. Our motivated staff and our expertise in the industry always keep us on schedule by rail and road.

The company provide relocation and movement of both of bulk and containerized goods. The company offer a variety of transport solutions, be it grouping or other transport services such as part and full load shipments by road, railways or a combination of two

## **7.0 COMPETITION**

According to data available there are more than 15,000 trucks registered in Tanzania and the company plan to compete favorably with local and foreign companies

## **8.0 FINANCIAL ASPECTS OF THE PROJECT**

### **(i) Projected Profit and Loss Statement**

The attached Appendix I shows the projected income for the 8-year period. The position depicted is that the project earns profit throughout its life. Accumulated after-tax profits grow from US\$ 711,921 in the 1<sup>st</sup> year to US\$ 14,921,917 in the 8<sup>th</sup> year.

### **(ii) Projected Cash Flows**

The project's cash flows are shown in Appendix II. They depict a good liquid position right from the first year. Cash accumulation builds up from US\$ 711,921 in the first year to US\$ 14,320,339 at the end of 8<sup>th</sup> year of the project's operations

### **(iii) Projected Balance Sheet**

The project's assets and cash flows are shown in Appendix III. Owners' equity grows from US\$ 711,921 in the first year to US\$ 14,921,917 at the end of the 8<sup>th</sup> year of the project's operations based

### **(iv) Payback Period**

Total investment is US\$ 6,009,000 cash accumulation in 6<sup>th</sup> year is US\$ 8,410,859 which is more than the initial investment, the project payback Period is less than 6 years.

(v) Loan repayment

The total investment loan is US\$US\$ 6,009,000 to be repaid within 4years.

## **9.0 ECONOMIC ASPECTS OF THE PROJECTS**

Besides the financial/monetary returns to the owners, there are other benefits to be derived for the whole country viz.

(i) Employment Opportunities

Employment and poverty reduction are among the major concern of the Central and Local Government authorities. It is gratifying to note that the company, is going to provide additional employment to 200 people. This is a significant contribution coming from local investors.

(ii) Revenue to the Government

The Project is expected to pay a substantial annual amount in the form of corporation tax and other taxes

(iii) Foreign Exchange Earning

Since the project's clientele is mostly towards neighboring countries the project will thus earn foreign currency for the United Republic of Tanzania. Out of all project expected cargo overhauling transactions will be settled in foreign currencies. In this study, we have assumed that the project will be paid in foreign currency.

## **10.0 CONCLUSION**

- (i) The project is profitable and contributes to government revenue by way of taxes.
- (ii) The project provides employment to 200 people.
- (iii) The project is an encouraging sign to prove that we have good business environments and we have investors who have confidence in their country. Tanzania so much so that they are ready to invest such large sums of investment despite the odds of the sector in question.

## **11.0 RECOMMENDATION**

After the foregoing economic and financial evaluation of the project, we strongly recommend that this project be implemented and be given all the support required by all the concerned Government Ministries and Agencies, including the Tanzania Revenue Authority, TRA and the Tanzania Investment Centre – (TIC). The project deserves this support because of its viability, since it is technical feasible, economically viable and socially acceptable.

## PROJECTED PROFIT AND LOSS STATEMENT \$

Year	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Total
Revenue (From Logistics Division)	\$ 15,000,000.00	\$ 15,750,000.00	\$ 16,537,500.00	\$ 17,364,375.00	\$ 18,232,593.75	\$ 19,144,223.44	\$ 20,101,435.00	\$ 21,106,506.00	\$ 143,236,633.19
Operating Expenses:	\$ 12,000,000.00	\$ 12,600,000.00	\$ 13,230,000.00	\$ 13,891,500.00	\$ 14,586,075.00	\$ 15,315,379.00	\$ 16,081,148.00	\$ 16,885,205.00	\$ 114,589,307.00
<b>Gross Profit Before Interest and Depreciation</b>	<b>\$ 3,000,000.00</b>	<b>\$ 3,150,000.00</b>	<b>\$ 3,307,500.00</b>	<b>\$ 3,472,875.00</b>	<b>\$ 3,646,518.75</b>	<b>\$ 3,828,844.44</b>	<b>\$ 4,020,287.00</b>	<b>\$ 4,221,301.00</b>	<b>\$ 28,647,326.19</b>
Interest	\$ 480,720.00	\$ 480,720.00	\$ 480,720.00	\$ 480,720.00	\$ -	\$ -	\$ -	\$ -	\$ 1,922,880.00
Depreciation	\$ 1,502,250.00	\$ 1,126,687.50	\$ 845,015.63	\$ 633,761.72	\$ 475,321.29	\$ 356,490.97	\$ 267,368.23	\$ 200,526.17	\$ 5,407,421.49
<b>Gross Profit</b>	<b>\$ 1,017,030.00</b>	<b>\$ 1,542,592.50</b>	<b>\$ 1,981,764.38</b>	<b>\$ 2,358,393.28</b>	<b>\$ 3,171,197.46</b>	<b>\$ 3,472,353.47</b>	<b>\$ 3,752,918.77</b>	<b>\$ 4,020,774.83</b>	<b>\$ 21,317,024.70</b>
Tax (30%)	\$ 305,109.00	\$ 462,777.75	\$ 594,529.31	\$ 707,517.98	\$ 951,359.24	\$ 1,041,706.04	\$ 1,125,875.63	\$ 1,206,232.45	\$ 6,395,107.41
<b>Profit After Tax</b>	<b>\$ 711,921.00</b>	<b>\$ 1,079,814.75</b>	<b>\$ 1,387,235.06</b>	<b>\$ 1,650,875.30</b>	<b>\$ 2,219,838.22</b>	<b>\$ 2,430,647.43</b>	<b>\$ 2,627,043.14</b>	<b>\$ 2,814,542.38</b>	<b>\$ 14,921,917.29</b>
Accumulated Profit	\$ 711,921.00	\$ 1,791,735.75	\$ 3,178,970.81	\$ 4,829,846.11	\$ 7,049,684.33	\$ 9,480,331.76	\$ 12,107,374.91	\$ 14,921,917.29	\$ 14,921,917.29

## APPENDIX II

## PROJECTED CASH FLOWS \$

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	TOTAL
SOURCES:									
Profit before interest and depreciation	\$ 3,000,000.00	\$ 3,150,000.00	\$ 3,307,500.00	\$ 3,472,875.00	\$ 3,646,518.75	\$ 3,828,844.44	\$ 4,020,287.00	\$ 4,221,301.00	\$ 28,647,326.19
	-								
Equity	\$ 600,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 600,000.00
Loan	\$ 6,009,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,009,000.00
Total Sources	\$ 9,609,000.00	\$ 3,150,000.00	\$ 3,307,500.00	\$ 3,472,875.00	\$ 3,646,518.75	\$ 3,828,844.44	\$ 4,020,287.00	\$ 4,221,301.00	\$ 35,256,326.19
Applications:									
Capital expenditure	\$ -6,009,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -6,009,000.00
Interest Payments	\$ -480,720.00	\$ -480,720.00	\$ -480,720.00	\$ -480,720.00	\$ -	\$ -	\$ -	\$ -	\$ -1,922,880.00
Loan Principal Repayments	\$ -1,502,250.00	\$ -1,502,250.00	\$ -1,502,250.00	\$ -1,502,250.00	\$ -	\$ -	\$ -	\$ -	\$ -6,009,000.00
Working Capital	\$ -600,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -600,000.00
Cash	\$ 1,017,030.00	\$ 1,167,030.00	\$ 1,324,530.00	\$ 1,489,905.00	\$ 3,646,518.75	\$ 3,828,844.44	\$ 4,020,287.00	\$ 4,221,301.00	\$ 20,715,446.19
Tax	\$ -305,109.00	\$ -462,777.75	\$ -594,529.31	\$ -707,517.98	\$ -951,359.24	\$ -1,041,706.04	\$ -1,125,875.63	\$ -1,206,232.45	\$ -6,395,107.41
Sub total	\$ 711,921.00	\$ 704,252.25	\$ 730,000.69	\$ 782,387.02	\$ 2,695,159.51	\$ 2,787,138.40	\$ 2,894,411.37	\$ 3,015,068.55	\$ 14,320,338.78
Total applications	\$ 711,921.00	\$ 704,252.25	\$ 730,000.69	\$ 782,387.02	\$ 2,695,159.51	\$ 2,787,138.40	\$ 2,894,411.37	\$ 3,015,068.55	\$ 14,320,338.78
Accumulated cash	\$ 711,921.00	\$ 1,416,173.25	\$ 2,146,173.94	\$ 2,928,560.95	\$ 5,623,720.46	\$ 8,410,858.86	\$ 11,305,270.23	\$ 14,320,338.78	\$ 14,320,338.78

## PROJECTED BALANCE SHEET \$

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Total
<b>Fixed Assets</b>									
Long Term Assets	\$ 6,009,000.00	\$ 4,506,750.00	\$ 3,380,062.50	\$ 2,535,046.88	\$ 1,901,285.16	\$ 1,425,963.87	\$ 1,069,472.90	\$ 802,104.68	\$21,629,685.97
Less depreciation	\$ 1,502,250.00	\$ 1,126,687.50	\$ 845,015.63	\$ 633,761.72	\$ 475,321.29	\$ 356,490.97	\$ 267,368.23	\$ 200,526.17	\$ 5,407,421.49
Closing balance	\$ 4,506,750.00	\$ 3,380,062.50	\$ 2,535,046.88	\$ 1,901,285.16	\$ 1,425,963.87	\$ 1,069,472.90	\$ 802,104.68	\$ 601,578.51	\$16,222,264.48
Accumulated cash	\$ 711,921.00	\$ 1,416,173.25	\$ 2,146,173.94	\$ 2,928,560.95	\$ 5,623,720.46	\$ 8,410,858.86	\$ 11,305,270.23	\$ 14,320,338.78	\$46,863,017.48
<b>Total assets</b>	<b>\$5,218,671.00</b>	<b>\$ 4,796,235.75</b>	<b>\$ 4,681,220.81</b>	<b>\$ 4,829,846.11</b>	<b>\$ 7,049,684.33</b>	<b>\$ 9,480,331.76</b>	<b>\$12,107,374.91</b>	<b>\$ 14,921,917.29</b>	<b>\$63,085,281.96</b>
<b>Equity</b>									
Accumulated profit	\$ 711,921.00	\$ 1,791,735.75	\$ 3,178,970.81	\$ 4,829,846.11	\$ 7,049,684.33	\$ 9,480,331.76	\$ 12,107,374.91	\$ 14,921,917.29	\$54,071,781.96
<b>Debt</b>									
Bank Loan	\$ 4,506,750.00	\$ 3,004,500.00	\$ 1,502,250.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 9,013,500.00
Total debts	\$ 4,506,750.00	\$ 3,004,500.00	\$ 1,502,250.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 9,013,500.00
<b>Total Equity and Debt</b>	<b>\$5,218,671.00</b>	<b>\$ 4,796,235.75</b>	<b>\$ 4,681,220.81</b>	<b>\$ 4,829,846.11</b>	<b>\$ 7,049,684.33</b>	<b>\$ 9,480,331.76</b>	<b>\$12,107,374.91</b>	<b>\$ 14,921,917.29</b>	<b>\$63,085,281.96</b>

PROJECTED INVESTMENT COST US\$

PARTICULAR	
Land and Buildings	-
Machinery & Equipment	-
Motor Vehicles	\$6,009,000
Furniture & Fixtures	-
Pre expenses	-
Others	-
Working Capital	\$600,000
<b>TOTAL</b>	<b>\$6,609,000</b>

INVESTMENT FINANCING PLAN US\$

PARTICULAR	
Local Loan	\$6,009,000
Local Equity	\$600,000
<b>TOTAL</b>	<b>\$6,609,000</b>

**PROJECTED DEPRECIATION SCHEDULE**

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Total
<b>Assets</b>									
Land And Buildings	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Machinery, Tools & Equipment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Trucks, Trailer and Motor Vehicles	\$ 6,009,000.00	\$ 4,506,750.00	\$ 3,380,062.50	\$ 2,535,046.88	\$ 1,901,285.16	\$ 1,425,963.87	\$ 1,069,472.90	\$ 802,104.68	\$21,629,685.97
Furniture & Fixtures	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Total</b>	<b>\$6,009,000.00</b>	<b>\$4,506,750.00</b>	<b>\$ 3,380,062.50</b>	<b>\$ 2,535,046.88</b>	<b>\$ 1,901,285.16</b>	<b>\$ 1,425,963.87</b>	<b>\$ 1,069,472.90</b>	<b>\$ 802,104.68</b>	<b>\$21,629,685.97</b>
<b>Depreciation</b>									
Land and buildings	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Machinery tools & Equipment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Motor Vehicles	\$ 1,502,250.00	\$ 1,126,687.50	\$ 845,015.63	\$ 633,761.72	\$ 475,321.29	\$ 356,490.97	\$ 267,368.23	\$ 200,526.17	\$ 5,407,421.49
Furniture & Fixtures	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Annual Depreciation</b>	<b>\$1,502,250.00</b>	<b>\$1,126,687.50</b>	<b>\$ 845,015.63</b>	<b>\$ 633,761.72</b>	<b>\$ 475,321.29</b>	<b>\$ 356,490.97</b>	<b>\$ 267,368.23</b>	<b>\$ 200,526.17</b>	<b>\$ 5,407,421.49</b>

PROJECT IMPLEMENTATION SCHEDULE

	ACTIVITY	PERIOD
1.	Processing TIC Certificate of Incentive	November - 2023
2.	Funds Mobilization	Dec – Jan 2024
3.	Ordering of Vehicles	Feb 2024 – Dec 2025
5.	Arrival of Vehicles	Mar 2024– Jan 2026
6.	Trial Operations	March 2024
7.	Commercial Operations	Feb 2026