

TANZANIA INVESTMENT CENTRE

DAR ES SALAAM

PROGRESS REPORT

(Information required for the project's progress report after every six months or for amendment of Certificate of Incentives)

1. Planned activities for the period
2. Achievements made on the project implementation to date
(i.e. from the date the project was approved to the date of writing the report)

Describe the status of activities that have already been undertaken e.g. construction of buildings, acquisition of supplies, installation of equipment, etc.

3. Provide updated information on the following aspects:

S/No.	Information	Description	Current Project Status
1	Shareholder's Information	Current Shareholders names, nationality and percentage of ownership	Estate of the Late Edmon Van Tongeren, Natherlands, 72% Deweto Holdings Limited, Isle of Mann, 22% Estate of the Late Philemon Nathaniel Mgaya, Tanzania, 5% Mr. Stewart Joseph Malyi, Tanzanian, 1%
2	Company communication Information	Email address Mobile Number Land Line Telephone Number Physical Address (Plot No. Block No. Street, District and Region)	info@sgasecucurity.co.tz 0784 446 610 0222 164 800 Plot 34, Galu Street, ADA Estate, Kinondoni, Dar es Salaam.
3	Contact Person	Name Position Communication details (Email, Mobile and telephone)	Mr. Ebenezer Kaale Human Resource Manager ekaale@sgasecucurity.co.tz 0687 809 720
4	Incorporation	Certificate of Incorporation Number	28812
5	TIN Information	TIN Certificate No.	100-149-168

6	Project Objective	Project Core Activity	i) Transportation of cash and valuables ii) Courier service
7	Capacity	Project capacity per year	Revenue of TZS 18.2 billion in 2022.
8	Direct Employment	Foreign Men Foreign Women Local Men Local Women	2 None 420 63
9	Indirect employment	Type/areas of Indirect employment	None

4. Project Financing Expenditure to date (USD)

	Foreign (USD)	Local (USD)	Total (USD)
Land and Buildings	-	-	-
Plant and machinery	-	51,393	51,393
Vehicles/Aircrafts	-	3,524,352	3,524,352
Furniture	-	46,656	46,656
Office equipment	-	453,718	453,718
Insurance Cover	-	195,340	195,340
Pre-operational expenses	-	-	-
Working sub-total capital	-	2,167,058	2,167,058
Grand Total	-	6,438,515	6,438,515

5. Project Financing

Explain how the project is being financed e.g equity, loans, sources of loans, conditions etc. see table below:-

	Amount (USD)	Source Country
Local equity	27,224	Tanzania
Local loans	-	
Foreign equity	426,494	Netherlands and Isle of Man
Foreign Loans	-	
Total Investment	453,718	

6. Problems and Solutions

Explain problems, which the management is encouraging in executing the project and the steps being taken to solve them.

- **Inconsistent application of regulations.** For example, the IGP announced in 2020 that all Cash in Transit companies to use armed Police escorts to escort cash. It is only SGA who has complied 100%. Other companies still use their own security

guards to escort cash. This is a challenge when it comes to competition during tender pricing.

- **Solutions:** SGA continues to invest more in providing quality work and charging premium prices for the top and world class services offered to cover cost involved in quality service delivery
- **Regulators bureaucracy to Commercial Banks** to outsource cash management to third party companies in the cash industry. This has slowed down the expansion of cash management by Cash in Transit Companies.
- **Solution:** Continued business sensitization to Commercial Banks to appreciate the roles Cash in Transit plays in Cash supply chain. This comes with benefits like cost savings, risk transfer and releasing the Banks to concentrate on their core business of Banking and investment.

7. Future Plans

Explain future plans for the next coming six months and planned financial commitments.

- **Investment to extend Cash services** to the mass population. For example, the Agent Banking services. We planned for cash float of Tsh. 200,000,000 to circulate during the Agent Banking services.

8. Recommendations and any other comments

- Training of employees and mass population on digital cash management on the use of Automated Teller Machines (ATM), Point of Sales (POS) online banking and others.
- Regulators to be strict on standards and apply uniformly.
- More investment in technology and logistics to support the cash industry.