

SUB;REQUEST FOR NEW PROJECT WITH TIC

Dear honourable

FORWOLD TANZANIA COMPANY LIMITED Our company's predecessor has been operating seafood in China for many years and has a large number of stable customers, covering seafood wholesale markets in major provincial capitals and small and medium-sized cities in China. With rich sales experience, our seafood sales volume is huge.

Taking the Huangsha Aquatic Products Wholesale Market in Guangzhou, China as an example, there is a continuous flow of flights from all over the world to Guangzhou every day. Almost every flight carries fish, shellfish, shrimp, sea cucumber, and more from other countries, such as Boston lobster from Canada, King crab from Russia, Rock Dragon from Australia, Little Green Dragon from Indonesia, Lobster cubs from South Africa, and Lobster from the Philippines, The number of lobsters from New Zealand and Vietnam is even more astonishing, as they are very close to China and a large number of fishermen have emerged to raise lobsters, feeding tens of thousands of fishermen. Not only do fishermen benefit, but also the transportation industry, packaging industry,



authorities, and airlines benefit, driving the entire GDP of Vietnam.

I conducted research on Eastern African countries and found that Kenya has a short coastline, scarce seafood resources, and fierce competition. However, the government encourages seafood exports, with low taxes on seafood exports, convenient customs clearance services, and fast inspection and quarantine. Kenya Airlines directly flies to Guangzhou, so a large amount of seafood from Tanzania and Somalia is also exported to other countries through Mombasa.

Mozambique has a long coastline with abundant resources, primitive and backward fishing methods, and small fishing quantities. Airlines transfer to third countries, resulting in longer flight times and increased mortality rates. Customs clearance services are slow, inspection and quarantine are slow, and the government restricts the application of business licenses, thereby reducing the export of large amounts of seafood and earning foreign exchange.

Tanzania has a long coastline and abundant resources, with primitive and backward fishing methods, and can only operate near and shallow waters. More seafood resources have never been involved, and customs clearance speed is fast.



with high inspection and quarantine efficiency. The government has restricted the application of business licenses, and direct flights to Guangzhou have been grounded, resulting in many seafood being transferred to third countries, increasing the mortality rate and causing unbearable suffering for its operators. Therefore, the export volume of seafood from Tanzania is not large.

With the Belt and Road strategy of the Chinese government, a large number of Chinese businessmen go abroad to start their businesses under the encouragement of the government. First, they respect the laws of other countries, operate legally, provide jobs for local fishermen, train advanced fishing technology, actively pay taxes, promote local GDP, and make more contributions to the local economy. We kindly request the Tanzanian government to grant our company the qualification to export lobster and crab, and our company will work together to revitalize the Tanzanian fishery industry.

2023.4.26

BOB FU

