

**TANZANIA SUPER STRONG SINTERED WALL BRICK
TECHNOLOGY COMPANY LIMITED**

BUSINESS PLAN

FOR

MANUFACTURING OF BRICKS AND RELATED PRODUCTS

1.0 EXECUTIVE SUMMARY

TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED is a registered brick manufacturing company that will be located at **Pingo, Block D, Chalinze, Bagamoyo Urban, Coast Region**, Bagamoyo is an ideal location, highly suitable for the kind of manufacturing business we plan to establish. We have been able to lease a facility that is big enough to fit into the kind of standard cement brick manufacturing company that we intend to launch.

TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED will be involved in manufacturing different sizes and shapes of bricks, concrete pipes, and related products

We are set to service a wide range of clientele in and around Dar es Salaam and neighboring regions such as Coast, Morogoro, and Dodoma.

We are aware that there are several large and small cement brick manufacturing companies all around Dar es Salaam, which is why we spent time and resources to conduct a thorough feasibility study and market survey so as to be well positioned in the market.

TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED will at all times demonstrate her commitment to sustainability, both individually and as a firm, by actively participating in our

communities and integrating sustainable business practices wherever possible. We will ensure that we hold ourselves accountable to the highest standards by meeting our customers needs precisely and completely whenever they patronize our products.

TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED will ensure that all our customers are given first-class treatment whenever they visit our factory. We have CRM software that will enable us to manage a one-on-one relationship with our customers no matter how large they may grow. We will ensure that we get our customers involved when making some business decisions that will directly or indirectly affect them.

TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED is owned by Chinese investors with over 10 years of experience in the building materials, concrete pipe & block manufacturing industry, working for some of the leading brands in the United States.

2.0 Our Products and Services

TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED is in the bricks and related products manufacturing industry to service a wide range of clients and of course to make profits, which is why we will go all the way to give our clients options. We will do all that is permitted by the law to achieve our business goal, aim, and ambition of starting the business.

Our product offerings are listed below;

- Concrete bricks.
- Lime bricks.
- Engineering bricks.
- Fly ash bricks.
- Concrete blocks
- Concrete pipes

3.0 Our Mission and Vision Statement

- Our vision is to become the leading brand in the bricks, concrete pipe, and block manufacturing industry in the United Republic of Tanzania
- Our mission is to establish a world-class bricks manufacturing business whose products will not only be retailed in Dar es Salaam but also be exported to other countries of the world.
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4.0 Our Business Structure

TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED does not intend to start a bricks manufacturing business like the usual cottage business; our intention of starting a bricks manufacturing company is to build a standard business whose products will be exported to other countries of the world.

We will ensure that we put the right structure in place that will support the kind of growth that we have in mind while

setting up the business. We will ensure that we hire people that are qualified, honest, customer-centric, and ready to work to help us build a prosperous business that will benefit all the stakeholders.

In view of that, we have decided to hire qualified and competent hands to occupy the following positions;

- Chief Executive Officer
- Factory Manager
- Human Resources and Admin Manager
- Sales and Marketing Manager
- Cement Bricks Machine Operator
- Accountants / Cashiers
- Customer Services Executive / Front Desk Officer

Total of 25 people to be employed by the company on a permanent basis

4.1 Job Roles and Responsibilities

Chief Executive Officer – CEO:

- Increases management’s effectiveness by recruiting, selecting, orienting, training, coaching, counseling, and disciplining managers; communicating values, strategies, and objectives; assigning accountabilities; planning, monitoring, and appraising job results; developing incentives; developing a climate for offering information and opinions.

- Creates, communicates, and implements the organization's vision, mission, and overall direction – i.e. leading the development and implementation of the overall organization's strategy.
- Responsible for fixing prices and signing business deals
- In the authority of providing direction for the business
- Responsible for signing checks and documents on behalf of the company

Admin and HR Manager

- Responsible for overseeing the smooth running of HR and administrative tasks for the organization
- Maintains office supplies by checking stocks; placing and expediting orders; evaluating new products.
- Ensures operation of equipment by completing preventive maintenance requirements; calling for repairs.
- Defines job positions for recruitment and managing interviewing process
- Carries out induction for new team members
- Responsible for training, evaluation, and assessment of employees
- Responsible for arranging travel, meetings, and appointments
- Oversees the smooth running of daily office activities.

Factory Manager:

- Responsible for overseeing the smooth running of the factory
- Part of the team that determines the number of cement bricks and other products that are to be produced
- Maps out a strategy that will lead to efficiency among workers in the factory
- Responsible for training, evaluation, and assessment of factory workers
- Ensures that the steady flow of both raw materials to the factory and easy flow of finished products to the market
- Ensures operation of equipment by completing preventive maintenance requirements; calling for repairs.
- Ensures that the factory meets the expected safety and health standard at all times.
- Interfaces with third-party suppliers (vendors) of raw materials
- Controls cement bricks distribution and supply inventory
- Supervises the workforce in the factory.

Sales and Marketing Manager

- Manages external research and coordinates all the internal sources of information to retain the organizations' best customers and attract new ones
- Models demographic information and analyze the volumes of transactional data generated by customer purchases
- Identifies, prioritizes, and reaches out to new partners, and business opportunities et al
- Identifies development opportunities; follows up on development leads and contacts; participates in the structuring and financing of projects; assures the completion of development projects.
- Responsible for supervising implementation, advocating for the customer's needs, and communicating with clients
- Develops, executes, and evaluates new plans for expanding sales
- Documents all customer contact and information
- Represents the company in strategic meetings
- Helps to increase sales and growth for the company

Machine Operators

- Responsible for operating machines used in the manufacturing of concrete blocks, concrete pipes, and concrete bricks

- Assists in loading and unloading of concrete blocks, concrete pipes and concrete bricks into trucks meant for delivery.

Accountant/Cashier:

- Responsible for preparing financial reports, budgets, and financial statements for the organization
- Provides management with financial analyses, development budgets, and accounting reports; analyzes financial feasibility for the most complex proposed projects; conducts market research to forecast trends and business conditions.
- Responsible for financial forecasting and risk analysis.
- Performs cash management, general ledger accounting, and financial reporting
- Responsible for developing and managing financial systems and policies
- Responsible for administering payrolls
- Ensures compliance with taxation legislation
- Handles all financial transactions for the organization
- Serves as an internal auditor for the organization

Client Service Executive/Front Desk Officer

- Welcomes guests and clients by greeting them in person or on the telephone; answering or directing inquiries.

- Ensures that all contacts with clients (e-mail, walk-In center, SMS, or phone) provide the client with a personalized customer service experience of the highest level
- Through interaction with clients on the phone, uses every opportunity to build client's interest in the company's products and services
- Manages administrative duties assigned by the manager in an effective and timely manner
- Consistently stays abreast of any new information on the company's products, promotional campaigns, etc. to ensure accurate and helpful information is supplied to clients
- Receives parcels/documents for the company
- Distribute mail in the organization

5.0 SWOT Analysis

TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED is in business to become one of the leading bricks manufacturing companies in the United Republic of Tanzania and we are aware that it will take the right business concept, management, and organizational structure to achieve our goal.

We are quite aware that there are several bricks manufacturing companies all over Dar es Salaam and even in the same location where we intend to locate ours, which is

why we are following the due process of establishing a business.

We know that if a proper SWOT analysis is conducted for our business, we will be able to position our business to maximize our strength, leverage the opportunities that will be available to us, mitigate our risks, and be equipped to confront our threats.

TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED employed the services of an expert HR and Business Analyst with bias in manufacturing to help us conduct a thorough SWOT analysis and to help us create a Business model that will help us achieve our business goals and objectives.

This is the summary of the SWOT analysis that was conducted for TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED;

5.1.1 Strength:

Our core strength lies in the high quality of our bricks, pipes, and blocks, the power of our team, and the state-of-the-art brick manufacturing factory that we own. We have a team of highly trained and experienced staff members that can go all the way to produce durable concrete bricks, pipes, and blocks.

We are well positioned in the heart of Raleigh – South Carolina and we know we will attract loads of clients from the first day we open our cement bricks manufacturing company for business.

5.1.2 Weakness:

A major weakness that may count against us is the fact that we are a new cement bricks manufacturing company and we don't have the financial capacity to compete with multi-million dollar cement bricks manufacturing companies in Tanzania. So also, we may not have enough cash reserve to promote our cement bricks manufacturing company the way we would want to.

5.1.3 Opportunities:

The fact that we are going to be operating our bricks manufacturing company in the Coast region provides us with unlimited opportunities to sell our products to a large number of clients. We have been able to conduct thorough feasibility studies and market surveys and we know what our potential clients will be looking for when they visit our factory; we are well-positioned to take on the opportunities that will come our way.

5.1.4 Threat:

One of the major threats that we are likely going to face is an economic downturn. It is a fact that an economic

downturn affects purchasing/spending power. Another threat that may likely confront us is the arrival of a new bricks manufacturing company in the same location where ours is located. So also, unfavorable government policies may also pose a threat to businesses such as ours.

6.0 MARKET ANALYSIS

Market Trends

If you are conversant with trends in the bricks, Concrete Pipe, and Block Manufacturing industry, you will agree that the industry has benefited from improved industrial production and construction activity over the last half a decade. A close watch on industry activities reveals that the concrete pipe and block manufacturing industry was hit hard by the recent economic downturn and experienced a decline in revenue in recent times.

The concrete pipe and block manufacturing landscape has seen tremendous changes in the last 20 years; it has grown from a smaller enterprise to a more organized and far-reaching factory. This trend has benefited them in such a way that they can comfortably sell their cement bricks, pipes, and blocks nationally and also export them to other countries of the world.

7.0 Our Target Market

Our target market is well defined and in view of that, we have positioned our brick manufacturing company to service construction companies all around Coast, Dar es Salaam, Morogoro, and Dodoma region and every other location where we intend to distribute our products. We have conducted our market research and feasibility studies and we have ideas of what our target market would be expecting from us.

Our Competitive Advantage

A close study of the concrete pipe and block manufacturing industry reveals that the market has become much more intensely competitive over the last decade. As a matter of fact, you have to be highly creative, customer-centric, and proactive if you must survive in this industry.

We are aware of the stiffer competition and we are well prepared to compete favorably with other leading concrete pipe and block manufacturing companies in Dar es Salam.. TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED is launching a standard bricks manufacturing company that will indeed become the preferred choice of residents of Coast, Dar es Salaam, Morogoro, and Dodoma region

Having a good technical knowledge of the product, the ability to control total supply on the market, and upstream vertical integration (ownership links) are part of our competitive

advantage. Our cement bricks manufacturing company is located in an ideal property highly suitable for the kind of manufacturing company that we want to run.

One thing is certain, we will ensure that we manufacture different sizes and shapes of concrete bricks, pipes, and blocks to meet international standards. One of our business goals is to make TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED a one-stop cement bricks manufacturing company for construction cum civil engineering companies.

Our excellent customer service culture, online store, various payment options, and highly secured facility will serve as a competitive advantage for us.

Lastly, our employees will be well taken care of, and their welfare package will be among the best within our category in the industry meaning that they will be more than willing to build the business with us and help deliver our set goals and achieve all our aims and objectives. We will also give good working conditions and commissions to freelance sales agents that we will recruit from time to time.

8.0 SALES AND MARKETING STRATEGY

Sources of Income

TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED is in business to manufacture and retail different sizes and shapes of bricks,

pipes, and blocks to clients in Dar es Salaam and other regions We are in the concrete pipe and block manufacturing industry to maximize profits and we are going to go all the way out to ensure that we achieve our business goals and objectives.

In essence, our source of income will be the manufacturing and retailing of different sizes and shapes of bricks, concrete pipes, and concrete blocks at affordable prices.

9.0 Sales Forecast

One thing is certain when it comes to the brick manufacturing business, if your factory is well located and you have a good business network, you will always attract customers cum sales and that will surely translate to an increase in revenue generation for the business.

We are well positioned to take on the available market in Dar es Salaam and we are quite optimistic that we will meet our set target of generating enough profits from our first six months of operation and grow the business and our clientele base beyond Coast, Dar es Salaam, Morogoro, and Dodoma region

We have been able to critically examine the bricks, concrete pipe, and block manufacturing industry, we have analyzed our chances in the industry and we have been able to come up with the following sales forecast. The sales projections are

based on information gathered on the field and some assumptions that are peculiar to startups in Dar es Salaam.

Marketing Strategy and Sales Strategy

Before choosing a location for TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED, we conducted a thorough market survey and feasibility studies in order for us to penetrate the available market in and around Coast, Dar es Salaam, Morogoro, and Dodoma region. We have detailed information and data that we were able to utilize to structure our business to attract the number of customers we want to attract per time.

We hired experts who have a good understanding of the concrete pipe and block manufacturing industry to help us develop marketing strategies that will help us achieve our business goal of winning a larger percentage of the available market in Raleigh – South Carolina and throughout Dar es Salaam.

In summary, TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED will adopt the following sales and marketing approach to win customers over;

- Introduce our bricks manufacturing company by sending introductory letters alongside our brochure to

construction companies, and key stakeholders in and around Coast, Dar es Salaam, Morogoro, and Dodoma region

- Ensure that we manufacture different sizes of cement bricks, pipes and blocks
- Make use of attractive hand bills to create awareness and also to give direction to our factory
- Position our signage / flexi banners in strategic places around Coast, Dar es Salaam, Morogoro, and Dodoma region
- Create a loyalty plan that will enable us reward our regular customers
- List our business and products on yellow pages' ads (local directories)
- Leverage on the internet to promote our business
- Engage in direct marketing and sales
- Encourage the use of Word of mouth marketing (referrals)
- Join local chambers of commerce and industries with the aim of networking and marketing our products.

10.0 **Publicity and Advertising Strategy**

Despite the fact that our brick manufacturing company is well located, we will still go ahead to intensify publicity for the business. We are going to explore all available means to promote our cement bricks manufacturing company.

TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED has a long-term plan of opening our distribution channel in various locations all around key cities in the United States which is why we will deliberately build our brand to be well-accepted in Coast, Dar es Salaam, Morogoro, and Dodoma region

As a matter of fact, our publicity and advertising strategy is not solely for winning customers over but to effectively communicate our brand. Here are the platforms we intend leveraging on to promote and advertise TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED;

- Place adverts on community-based newspapers, radio, and TV stations
- Encourage the use of word-of-mouth publicity from our loyal customers
- Leverage the internet and social media platforms like YouTube, Instagram, Facebook, Twitter, LinkedIn, Google+, and other platforms to promote our business.
- Ensure that we position our banners and billboards in strategic positions all around Coast, Dar es Salaam, Morogoro, and Dodoma region
- Distribute our fliers and handbills in target areas in and around our neighborhood

- Advertise our cement bricks manufacturing company in our official website and employ strategies that will help us pull traffic to the site
- Brand all our official cars and trucks and ensure that all our staff members and management staff wear our branded shirts or cap at regular intervals.

11.0 **Our Pricing Strategy**

Aside from quality, pricing is one of the key factors that gives leverage to a brick manufacturing company, it is normal for clients to go to places where they can get bricks, pipes, and blocks at cheaper prices which is why big players in the industry will always attract loads of clients.

We know we don't have the capacity to compete with leading brick manufacturing companies, but we will ensure that the prices and quality of all the products that we manufacture are competitive with what is obtainable amongst cement brick manufacturing companies within our level.

We are aware that there are one-off cement bricks, pipes, and block supply contracts from government work departments and construction giants. We will ensure that we abide by the bidding price template for such a contract.

Estimated price US\$0.22@brick

Production capacity 20,000,000 bricks per year

12.0 Startup Expenditure (Budget)

The value of the project is expected to be as followings:

TANZANIA SUPER STRONG SINTERED WALL BRICK
TECHNOLOGY COMPANY LIMITED COST STRUCTURE US\$

PARTICULAR	
Land and Buildings	100,000.00
Vehicles	800,000.00
Plant and Machinery	2,800,000.00
Furniture & Fittings	8,000.00
Others	80,000.00
Working Capital	1,220,000.00
TOTAL	5,008,000.00

13.0 . Sustainability and Expansion Strategy

The future of a business lies in the number of loyal customers that they have, the capacity and competence of the employees, their investment strategy, and the business structure. If all of these factors are missing from a business, then it won't be too long before the business closes the shop.

One of the major goals of TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED is to build a business that will survive off its own cash flow without the need for injecting finance from external sources once the business is officially running.

We know that one of the ways of gaining approval and winning customers over is to manufacture and retail durable cement bricks, pipes, and blocks a little bit cheaper than what is obtainable in the market and we are well prepared to survive on a lower profit margin for a while.

TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED will make sure that the right foundation, structures, and processes are put in place to ensure that our staff welfare is well taken of. Our company's corporate culture is designed to drive our business to greater heights and training and retraining of our workforce is at the top burner.

We know that if that is put in place, we will be able to successfully hire and retain the best hands we can get in the industry; they will be more committed to helping us build the business of our dreams.

14.0 Financial Aspects of The Project

(i) Projected Profit and Loss Statement

The attached Appendix I shows the projected income for the 8years period. The position depicted is that the project earns profit throughout its life. Accumulated after-tax profits grow from. US\$ 1,182,440 in the 1st year to US\$ 14,978,829 in the 5th year.

(ii) Projected Cash Flows

The project's cash flows are shown in Appendix II. They depict a good liquid position right from the first year. Cash accumulation builds up from US\$ 1,253,240 in the first year to US\$ 6,913,778 at the end of 5th year of the project's operations

(iii) Projected Balance Sheet

The project's assets and cash flows are shown in Appendix III. Owners' equity grows from US\$5, 08,000 in the first year to US\$ 11,567,778 at the end of 5th year of the project's operations based

(iv) Payback Period

Total investment is US\$ 5,080,000 cash accumulation in 4th year US\$ 5,395,034, which is more than the initial investment

9.0 ECONOMIC ASPECTS OF THE PROJECTS

Besides the financial/monetary returns to the owners, there are other benefits to be derived for the whole country viz.

(i) Employment Opportunities

Employment and poverty reduction are among the major concern of the Central and Local Government authorities. It is gratifying to note that the company, is going to provide additional employment to 25 people.

(ii) Revenue to the Government

The Project is expected to pay a substantial annual amount in the form of corporation tax and other taxes

10.0 CONCLUSION

(i) The project is profitable and contributes to government revenue by way of taxes.

(ii) The project provides employment to 25 people.

11.0 RECOMMENDATION

After the foregoing economic and financial evaluation of the project, we strongly recommend that this project be implemented and be given all the support required by all the concerned Government Ministries and Agencies, including Tanzania

Revenue Authority, TRA, and the Tanzania Investment Centre – (TIC). The project deserves this support because of its viability, since it is technically feasible, economically viable, and socially acceptable.

APPENDIX I

TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED

PROFIT AND LOSS STATEMENT US\$

-	1	2	3	4	5
Revenue (4,400,000.00	4,620,000.00	4,851,000.00	5,093,550.00	5,348,227.50
Operating Expenses:	2,640,000	2,772,000	2,910,600	3,056,130	3,208,937
Gross Profit Before Interest and Depreciation	1,760,000	1,848,000	1,940,400	2,037,420	2,139,291
Interest	-	-	-	-	-
Depreciation	70,800	70,800	70,800	70,800	70,800
Gross Profit	1,689,200	1,777,200	1,869,600	1,966,620	2,068,491
Tax (30%)	506,760	533,160	560,880	589,986	620,547
Profit After Tax	1,182,440	1,244,040	1,308,720	1,376,634	1,447,944
Accumulated Profit	1,182,440	2,426,480	3,735,200	5,111,834	6,559,778

APPENDIX II

**TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED
PROJECTED CASH FLOWS US\$**

SOURCES:	0	1	2	3	4	5
Profit before interest and depreciation	-	1,760,000	1,848,000	1,940,400	2,037,420	2,139,291
Equity	5,008,000					
Loan	-					
Total Sources	5,008,000	1,760,000	1,848,000	1,940,400	2,037,420	2,139,291
Applications:						
Capital expenditure	3,708,000		-	-	-	-
working Capital & Others	1,300,000					
Cash	-	1,253,240	1,314,840	1,379,520	1,447,434	1,518,744
Tax	-	506,760.00	533,160.00	560,880.00	589,986.00	620,547.30
Sub total	5,008,000	1,760,000	1,848,000	1,940,400	2,037,420	2,139,291
Total applications	5,008,000	1,760,000	1,848,000	1,940,400	2,037,420	2,139,291
Accumulated cash		1,253,240	2,568,080	3,947,600	5,395,034	6,913,778

APPENDIX III

TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED
PROJECTED BALANCE SHEET US\$

Fixed Assets	1	1	2	3	4	5
Opening balance	-	3,708,000	3,637,200	3,566,400	3,495,600	3,424,800
Total Long-term Assets	-	3,708,000	3,637,200	3,566,400	3,495,600	3,424,800
Less depreciation	-	70,800	70,800	70,800	70,800	70,800
Closing balance	-	3,637,200	3,566,400	3,495,600	3,424,800	3,354,000
Working capital	1,300,000	1,300,000	1,300,000	1,300,000	1,300,000	1,300,000
Accumulated cash	-	1,253,240	2,568,080	3,947,600	5,395,034	6,913,778
Total assets	1,300,000	6,190,440	7,434,480	8,743,200	10,119,834	11,567,778
Financed by						
Equity	5,008,000	5,008,000	5,008,000	5,008,000	5,008,000	5,008,000
Accumulated profit	-	1,182,440	2,426,480	3,735,200	5,111,834	6,559,778
Total equity	5,008,000	6,190,440	7,434,480	8,743,200	10,119,834	11,567,778
0	-	-	-	-	-	-

Total equity and debts	5,008,000	6,190,440	7,434,480	8,743,200	10,119,834	11,567,778
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**TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED
PAYBACK PERIOD**

Year	Profit After Tax	Depreciation	Total Cash Flow	Accumulated Cash Flow
1	1,182,440	70,800	1,253,240	1,253,240
2	1,244,040	70,800	1,314,840	2,568,080
3	1,308,720	70,800	1,379,520	3,947,600
4	1,376,634	70,800	1,447,434	5,395,034
5	1,447,944	70,800	1,518,744	6,913,778

**TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED
PROJECTED DEPRECIATION SCHEDULE**

US\$

NAME OF ASSETS	1	2		4.00	5.00
Land And Buildings	100,000	98,000	96,000	94,000	92,000
Machinery, Tools & Equipment	2,800,000	2,772,000	2,744,000	2,716,000	2,688,000
Motor Vehicles	800,000	760,000	720,000	680,000	640,000
Furniture & Fixtures	8,000	7,200	6,400	5,600	4,800
Total	3,708,000	3,637,200	3,566,400	3,495,600	3,424,800
DEPRECIATION	1	2	3		
Land and buildings	2,000	2,000	2,000	2,000.00	2,000.00
Machinery tools & Equipment	28,000	28,000	28,000	28,000.00	28,000.00
Motor Vehicles	40,000	40,000	40,000	40,000	40,000
Furniture & Fixtures	800	800	800	800.00	800.00
ANNUAL DEPRECIATION	70,800	70,800	70,800	70,800	70,800

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**TANZANIA SUPER STRONG SINTERED WALL BRICK TECHNOLOGY COMPANY LIMITED
PROJECT IMPLEMENTATION SCHEDULE**

	ACTIVITY	PERIOD
1.	Processing TIC Certificate of Incentive	March 2023
2.	Funds Mobilization	May – Dec 2023
3.	Ordering of Vehicles	Jan 2023 – Dec 2026
5.	Arrival of Vehicles	Feb 2023– Dec 2026
6.	Trial Operations	March 2024
7.	Commercial Operations	May 2024