

HUA TAN MANUFACTURING COMPANY LIMITED

BUSINESS PLAN

FOR

YEARS 2023, 2024, 2025, 2026 & 2027

Prepared by

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Executive Summary:

HUA TAN MANUFACTURING CO. LIMITED is a textile manufacturing company located in Dar es salaam, Tanzania. The company will manufacture a range of textile products including African print fabric, clothing, and accessories. The company's mission is to provide high-quality textile products that celebrate African culture and design while also contributing to the economic growth of the region.

Introduction:

HUA TAN Manufacturing Company Limited is registered company under the Tanzanian Company Act Registration Number 163892987. Our main line of business will operate in the textile manufacturing industry, and we will specialize in the production of high-quality African print fabric, clothing, and accessories. We will utilize modern equipment and technology to ensure our products meet international standards, and we will employ skilled personnel to guarantee the quality of our products.

Market Analysis:

Tanzania's textile industry has great potential as the government has placed a high priority on the development of the industry, and there is a growing demand for African print fabrics worldwide. In addition, Tanzanians are increasingly embracing locally made products. Therefore, HUA TAN will target the local market, as well as the international market, with a focus on Europe, the US, and Africa.

Products and Services:

HUA TAN will manufacture a range of textile products, including African print fabric, clothing, and accessories. We will use high-quality materials, including 100% cotton and wax prints, to create our products. Our manufacturing process will involve modern equipment and technology to ensure the quality of our products. We will offer a wide range of designs and patterns, including custom-made prints, to meet the unique needs of our customers.

Our products will be distributed through the country and through partnerships with other retailers. We will also offer online sales to reach a wider customer base.

Our products will be as follows:

- 1) Apparel
- 2) Garments
- 3) Technical Textile
- 4) Home Textile

Management and Organization:

HUA TAN will be managed by a team of experienced and skilled personnel who will be responsible for the day-to-day operations of the business.

The team will be headed by a CEO who is Madam Qian Jinping. There will be a production manager, a marketing manager, a finance manager, and other personnel as necessary.



Financial Plan:

The company's startup capital which is Tshs 300 million will be sourced from Directors personal savings and loans from financial institutions.

The company expects to generate revenue of Tshs. 100 million in the first year of operation, increasing to Tsh. 200 million in the second year. The company will require Tshs. 50 million in funding to purchase new machinery, raw materials, and marketing activities. The company expects to break even in the second year of operation and generate profits of Tshs. 50 million in the third year.

The company's financial projections for the first three years of operation are as follows:

No	PARTICULARS	2023	2024	2025	2026	2027
	Sales of Fabrics	120,000,000	200,000,000	300,000,000	400,000,000	500,000,000
	Cost of Raw Materials	60,000,000	120,000,000	180,000,000	240,000,000	300,000,000
	Operating Expenses	20,000,000	30,000,000	40,000,000	50,000,000	60,000,000
	PROFIT & LOSS	20,000,000	50,000,000	80,000,000	110,000,000	120,000,000

The financial plan assumes that the company will have an annual revenue growth rate of 100% for the first four years and 25% in the fifth year. The cost of goods sold is assumed to be 60% of the revenue, and operating expenses are assumed to be 20% of the revenue.

The Tsh. 300,000,000 capital will be used for the following expenses:

- Tsh. 150 million for the purchase of new machinery
- Tsh. 80 million for raw materials
- Tsh. 40 million for marketing activities
- Tsh. 30 million for operating expenses

The company will be able to break even in the second year of operation and generate a net profit of Tsh.400 million over the five-year period. This financial plan is subject to change based on market conditions, production efficiency, and other factors. It's important to regularly review and adjust the financial plan as needed to ensure the company's continued success.

Great! Here is a financial plan for Hua Tan Manufacturing Company Limited with a capital of Tsh. 300,000,000 over five years: