

**TANZANIA INVESTMENT CENTRE**

**DIRECTORATE OF INVESTMENT FACILITATION**



**EASTERN ZONE**

**REPORT ON THE PROJECT PHYSICAL VERIFICATION VISIT  
CONDUCTED FOR MSOZA TRANSPORT COMPANY LIMITED**

**IN**

**DAR ES SALAAM REGION**

**10<sup>TH</sup> FEBRUARY, 2023**

## COMPANY BRIEF PROFILE

<b>Company Name</b>	Msoza Transport Company Limited		
<b>Postal Address</b>	P. O. Box 7973		
<b>Contact Person</b>	Mr. Hemed Said Hemed		
<b>Office Phone</b>	0743367771		
<b>Mobile Phone</b>	0719367771		
<b>E-mail</b>	hamed@msoza.com		
<b>Project Core Activity</b>	To establish and operate a project for Cargo transportation		
<b>Project Location</b>	Plot No. 224, Banana- Pugu Road		
<b>Certificate of Incentives No &amp; Date of Registration</b>	026517 dated on 25 <sup>th</sup> February, 2020		
<b>Present Ownership Structure</b>	Local 100%		
<b>Shareholders</b>	<b>Shareholders</b>	<b>Nationality</b>	<b>Shareholding (%)</b>
	Said H. Mohamed	Tanzania	40%
	Hemed S. Hemed	Tanzania	30%
	Salum S. Hemed	Tanzania	30%
<b>Current Status of the Project</b>	Operating		
<b>Manpower Total (Nos.)</b>	Foreign Men: Foreign Women: Local Men: 100 Local Women: 30		
<b>Project Financing Expenditure to-date (USD)</b>	USD 2.2 M/=		

## **1.0 BACKGROUND**

Msoza Transport Company Limited is a company established in 1985 with the certificate of incorporation number 141593 and it was issued a certificate of Incentive number 026517 from Tanzania Investment Centre (TIC) in 2020 for the proposed activity of operating cargo transportation project with the Investment Capital amounted to USD 3.5 million.

The Certificate of Incentive will be expired at the end of February 2023 and within that period, they didn't exhaust the approved TRA exemption. The company submitted a request to TIC to be granted an extension of project implementation period effective from February 2023 so as to implement the project and to utilize the Capital and Deemed Goods granted by TRA.

On 10<sup>th</sup> February, 2023, TIC conducted a Project physical Verification Visit (PVV) in order to verify the eligibility of the investor's request.

### **, 1.1 Project Location**

The project is located on Plot No. 224, Banana- Pugu Road

### **1.2 Objective of the Visitation**

The main objective of the site visit was to conduct a physical verification of the development of the project so as to verify the eligibility of the investor's request for extension of the project implementation period and to advice TIC on approval decision based on the site findings.

### **1.3 PVV Team**

- |      |                    |                    |
|------|--------------------|--------------------|
| (i)  | Deusdedit Hokororo | Investment Officer |
| (ii) | Gift John          | TRA-TIC            |

## **2.0 Methodology**

The following methodology were used to conduct the PVV

- (i) To review the submitted request documents and the company file so as to get the historical background of the project and strong reasons for extension of implementation period.
- (ii) Interview with Mr. Hemed M Hemed (Director) to get the progress report of the project and the challenges hindering effective implementation of the project.

(iii) Physical site visitation to verify the progress of the project

### **3.0 Interviews, Observations and Findings**

On 05<sup>th</sup> October, 2022, the PVV team visited the company and had a consultative conversation with Mr. Hemed M Hemed (Director) to acquire important information on the progress of the project development and challenges hindering effective implementation of the project. The following are the key issues observed.

- (i) There is overwhelming increase in demand of service for transportation of goods by road for both local and transit due to increase fleet at Dar es salaam port, leading to the deficit of service providers in the market to meet the required demand. The investor decided to import more trucks in order to meet the market demands of transportation service for both locally and transit to land locked countries.
- (ii) The project has been granted an exemption of 100 truck by TRA and managed to import only 14 trucks which are still on clearing process at the Port.
- (iii) The project has been granted a license of transporting a hazardous and chemical cargos which demanding them to import more trucks to meet the market demand. (See appendix No.4)
- (iv) The company has been recognized by the Government Chemist Laboratory Agency Tanzania as among of the best 10 transport companies in Tanzania which comply with rules and regulations of operating as a transporter for chemicals under industrial and consumer Chemicals Act
- (v) The project managed to secure a loan facility amounting to TZS 1.4 billion from HABIB Bank (See appendix 3 a loan contract)
- (vi) This project has more than 20 trucks found during PVV exercise (See appendix no 1)
- (vii) This project has an office located on Plot No. 224, Banana- Pugu Road. (See appendix No. 2)

### **4.0 Challenges faced the project.**

- (i) The company failed to utilize the approved TRA exemption for deemed capital goods due to lack of sufficient fund which resulted in the postponement of importation of trucks and therefore failed to complete the

project as planned. They seek for loan from different Banks since 2020 but not be able to secure the loan until 2022 when Habib African Bank provided a loan amounting to TZS 1.4 Billion.

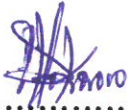
- (ii) COVID-19 pandemic as well as lockdown of China and neighboring countries. The lockdown in china affected the importation of trucks and prolonged the importation process.

## 5.0 Conclusion and Recommendation

For landlocked neighboring countries, Tanzania is one of the main transport and logistics gateways to the outside world. But while growth brings opportunities for Tanzania to benefit, it also brings a responsibility to make sure that its infrastructure facilitates trade to boost growth. The expansion of Dar es salaam port created an increase of demand for transportation service. Msoza Transport Co, Ltd being among the few transporters of hazardous and chemicals cargos in Tanzania demanding them to import more trucks in order to meet the need of the market and reducing cargo congestion at the port but also the company will create employment to Tanzanian.

The company shown a significant commitment to implement the project. We recommend TIC to issue extension of certificate of incentive for one year, so as the company be able to utilize the list of deemed capital goods approved by TRA.

We are hereby submitting this report for your further action,

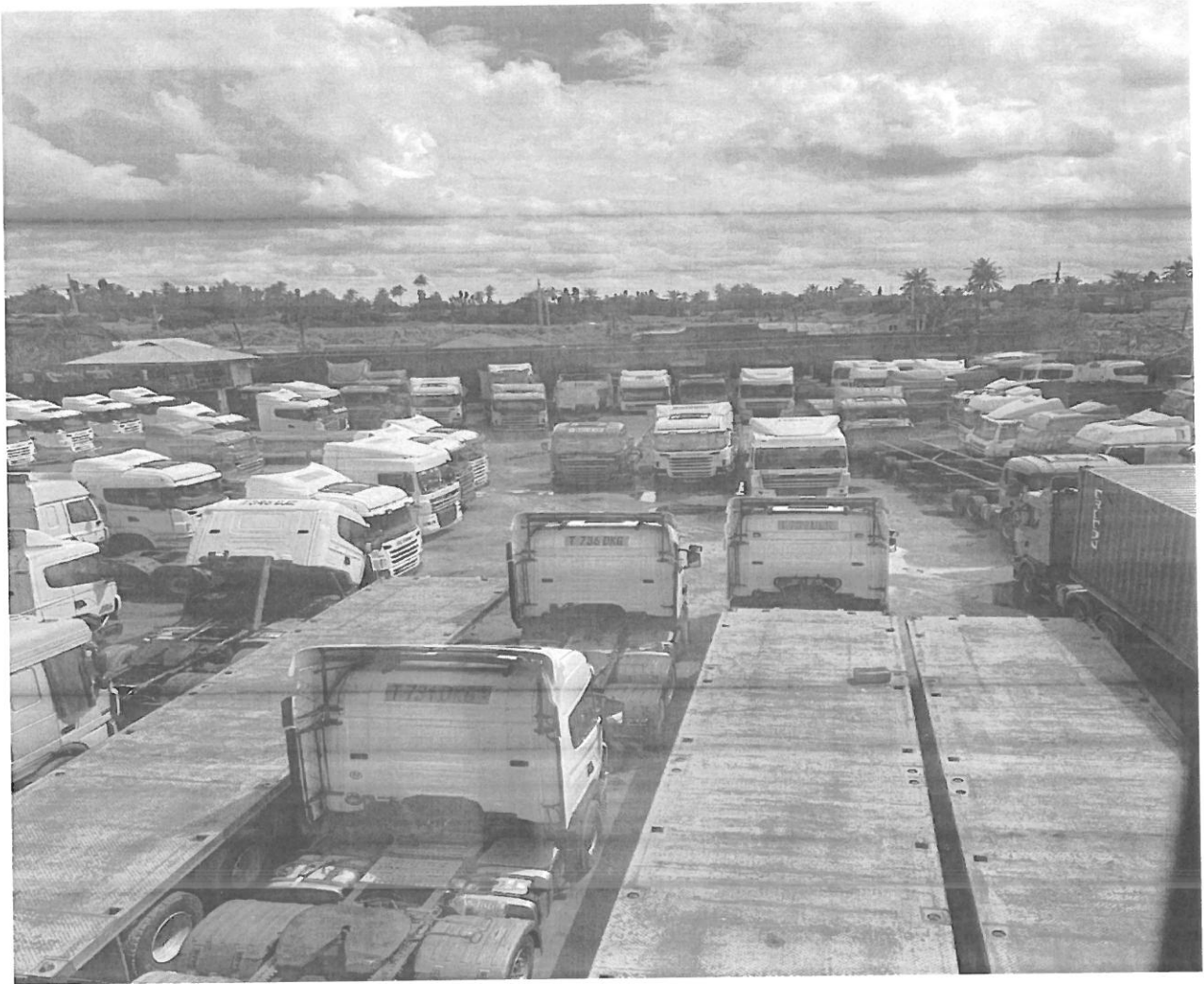


.....  
**Deusdedit Hokororo**  
**Investment Officer**



.....  
**Gift John**  
**TRA-TIC**

**Appendix No. 1**



**Trucks available at Company's Yard**

**Appendix 2**



**Office building for the project**

Appendix 3

**THE UNITED REPUBLIC OF TANZANIA**  
**MINISTRY OF HEALTH, COMMUNITY DEVELOPMENT, GENDER,  
ELDERLY AND CHILDREN**  
**GOVERNMENT CHEMIST LABORATORY AUTHORITY**  
P.O. Box 164, DAR ES SALAAM



**REGISTRATION CERTIFICATE**  
*(Made under Section 29 of the ICCA CAP 182)*

I hereby certify that **M/S MSOZA TRANSPORT CO, LTD** of P.O. BOX 7973, DAR ES SALAAM with premises at Plot No. 224, BANANA Street, Ukonga, Dar es Salaam, has been approved and registered in Tanzania to operate as **TRANSPORTER** of chemicals under **Industrial and Consumer Chemicals Act** and granted Registration No. **B001-C001692**

The special conditions attached to this certificate are:

1. Awarded Full Registration as per Section 22(1) of the Act
2. Specific Requirements will apply to Highly Hazardous and Restricted Chemicals appearing in the Third, Sixth, Seventh and Eighth schedule to the Act.

This certificate remains valid from **December 01, 2021 to November 30, 2026**

Granted on **December 01, 2021**



Signed: 

**REGISTRAR**

Registration Certificated from GCLA

**Mkutano mkuu wa Taifa GCLA**  
**Tarehe 08 Novemba 2022**

**GOVERNMENT CHEMIST LABORATORY**  
**AGENCY TANZANIA**

Mgeni RASMI - MKEMIA MKUU wa Taifa na  
jamhuri ya Muungano

Waliyoalikwa na kuhudhuria wasafirishaji 10  
Wakubwa wenye historia ya ubebabji wa Sulphur  
na wanao aminika na wenye kutii masharti bila  
shuruti

1. SIMBA LOGISTICS
2. TRANSCARGO
3. Edha AWADH LTD overland
4. GOLDEN COACH
5. USANGU Logistics
6. GSM Galco
7. MSOZA TRANSPORT
8. Vigu Trading
9. Mainline Carriers
10. Alistair James

1/

Tunathamini mchango wa hawa top 10 wenye  
leseni hizi za kubeba Dangerous Goods na  
kuchangia mchango mkubwa katika kukuza  
Uchumi na Kukuza bandari zetu na kuwa mfano  
mzuri wa nchi jirani na kukuza uchumi wao pia.

