

RATES AGREEMENT FOR 01 JANUARY 2023 TO 31 DECEMBER 2023



The following are terms and conditions for the rate agreement to be signed between –

African Quest Safaris Ltd
P. O. Box 99265
Mombasa, Kenya

Sunny Adventure Safaris Limited
P. O. Box 972
Arusha, Tanzania

RATES

All rates quoted are inclusive of fuel and entrance fees' for vehicles and drivers ***inclusive of 18% VAT*** (with exception of the vehicle crater fee at the Ngorongoro Crater). Rates are quoted in U.S. Dollars.

Types of vehicles – safari equipped 4 wheel drive Toyota Land Cruiser (Standard / Extended)

Per day / safari rate – 01st January – 31st December

	Standard / Extended
5 or more days in the NORTHERN NATIONAL PARKS	\$220
2 - 4 DAYS (NOT BEYOND NGORONGORO)	\$215
Serengeti in 3 days	\$260
Serengeti in 4 days	\$235
Empty run Arusha to Nairobi (one way) to start a safari In Nairobi (Including insurance and Road License)	\$470

** Rate for Kenya Safaris does not include PTA Insurance Cover and Park entrance fees for Vehicle and Driver/guide.

Per day / safari rate - 1st January – 31st December (Indian Market)

Standard / Extended

	\$200
Isebania	\$300

Day Trips

Arusha National Park	\$300
Tarangire National Park	\$370
Lake Manyara National Park	\$370
Ngorongoro Crater	\$430

Transfers	One Way	Same Day
Kilimanjaro Airport to Arusha	\$110	\$55
Arusha - Namanga border	\$140	\$90
Arusha – Isebania (continued safari)	\$330	\$330
Arusha - Moshi town	\$160	\$80
Arusha - Marangu gate of Kilimanjaro N.P	\$220	\$150
Arusha - Machame gate of Kilimanjaro N.P	\$240	\$170
Arusha - Rongai gate of Kilimanjaro N.P	\$400	\$300
Arusha town – Arusha Airport	\$70	\$50
Arusha – Taveta Border	\$170	\$85
Arusha – Tarakea	\$305	\$200
Coaster (Arusha – Kilimanjaro)	\$170	\$170
Coaster JRO –ARK	\$ 270	\$270
Coaster Namanga/lunch Arusha / ARK	\$180	\$180
Cruiser- Ark – Lunch Ars-Jro	\$125	\$125
Alphard Ark- Lunch Ars- Jro	\$170	\$170
Arusha – Dar es Salaam	\$1100	\$1100

Extras

French / German / Spanish/ Gujrati / Italian/ Russian Speaking Guide	\$25(Per Day)
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Migori Transfer	
Kenya Insurance	\$80
Kenya Road License	\$70

Olduvai Excursion	\$36 per person
Masai Village	\$50 per Vehicle

Meals

Lunch Box	\$25 P/P
Mineral Water (20 Liters x 1 Gallon):	\$20 per Gallon

NOTE

- KINDLY NOTE THAT TRANSFERS INCLUDES ONLY PICK UP AND DROP OFF IN ARUSHA AND EXTRA MILEAGE WILL BE CHARGED AT THE RATE OF 0.80CENTS OF DOLLAR, STANDING CHARGES OF A VEHICLE WILL BE USD 50 PER DAY

- ANY SAFARIS OR PROGRAM THAT IS OUT OF CONTRACT REFER TO SUNNY ADVENTURES FOR FURTHER INFORMATION.
(I.E MWANZA / MUSOMA / TANGA / PANGANI / DAR ES SALAAM / USAMBARA / SELOUS E.T.C)

**RATES AGREEMENT FOR 1ST JANUARY TO 31ST DECEMBER
2023**



The following are terms and conditions for the rate agreement to be signed between:

Somak Travel Limited
P.O.BOX
Nairobi, Kenya

Sunny Adventure safari Limited
P.O.BOX 972
Arusha, Tanzania

RATES DETAILS:

All rates quoted are inclusive of vehicle, driver, fuel and park entrance fees for vehicles and drivers. Rates also include Wildlife Management fees, Concession fees and GRR camping fees for the driver and vehicle as stipulated on itinerary. (With exception of the vehicle crater fee at the Ngorongoro Cater).

Rates are quoted in U.S. Dollars. - RATES INCLUSIVE OF VAT.

Standard Vehicle = 4 pax Extended Vehicle = 5 pax

HIGH AND PEAK SEASON RATES: 1st January – 31st March | 1st June – 31st December

<u>Per day Safari Rate</u>	<u>Standard</u>	<u>Extended</u>
5 or more days in the northern national parks	\$218.30	\$230.10
2-4 DAYS (NOT BEYOND NGORONGORO)	\$218.30	\$230.10
Serengeti in 3 days	\$271.40	\$271.40
Serengeti in 4 days	\$247.80	\$247.80

LOW SEASON RATES: 1st April – 31st May

<u>Per day Safari Rate</u>	<u>Standard</u>	<u>Extended</u>
5 or more days in the northern national parks	\$188.80	\$200.60
2-4 DAYS (NOT BEYOND NGORONGORO)	\$188.80	\$200.60
Serengeti in 3 days	\$247.80	\$247.80
Serengeti in 4 days	\$236	\$236

<u>Day Trips</u>	<u>Standard/Extended</u>
Arusha National park	\$247.8
Manyara / Tarangire National Park	\$330.4
Ngorongoro National park	\$460.2

TRANSFERS:

	<u>Full</u>	<u>Same Day</u>
Kilimanjaro airport Arusha hotel	\$123.90	\$70.80
Kilimanjaro – Moshi	\$188.80	

Arusha – Namanga Border	\$200.60	\$106.20
Namanga – Moshi	\$330.40	
Arusha - Isebania (continued safari)	\$330.40	
Arusha – Moshi Town	\$177	\$94.40
Arusha – Marangu gate of Kilimanjaro N.P.	\$247.80	
Arusha - Machame gate of Kilimanjaro N.P.	\$247.80	
Arusha – Rongai Gate of Kilimanjaro N.p / Tarakea	\$259.60	
Arusha town – Arusha Airport	\$47.20	
Arusha Airport – Kilimanjaro	\$123.90	
Arusha – Taveta Border	\$177	\$94.40
Arusha – Dar es Salaam (Drop off)	\$1321.60	
Arusha – Mwanza	\$601.80	
Arusha – Nairobi	\$554.60	
Arusha – Tanga	\$778.80	
Migori Supplement	\$141.60	
Arusha Town Tour – Half day	\$82.60	
Arusha Town Tour – Full day	\$129.80	
Arusha – FAR DISTANCE HOTELS (<i>Kia Lodge / Airport Planet</i>)	\$123.90	\$70.80

Other Vehicles: Coaster Buses for group transfers / Alphard / Minivans / Luxury Sedan and SUV's
- Rates available on request

French/German/Spanish/Guajarati/Italian/Russian Speaking Guides \$29.50 per day

OI Duvai \$35.4 Per Person
Masai Village \$50 Per Vehicle
Lunch Boxes \$25 Normal \$30 VIP

Transfer (Luggage)

****For luggage pick and delivery at other parks and town in Tanzania, will be charged on KMS basis \$0.7 according to the chart from Tanzania Tourist Board (Estimated KMS rate).
*If vehicle is booked for entire trip, cost is provided upon request based on the itinerary.***

Tarangire	\$ 295
Manyara	\$ 259.60
Ngorongoro	\$ 354
Ndutu	\$ 460.20
Serengeti	\$ 672.60

NOTE: KINDLY NOTE THAT TRANSFERS INCLUDE ONLY PICK UP & DROP OFF IN ARUSHA AND EXTRA MILEAGE WILL BE CHARGED AT THE RATE OF 0.70 CENTS OF THE DOLLAR, STANDING CHARGES OF A VEHICLE WILL BE USD \$ 50 PER DAY. ANY SAFARI OR PROGRAM THAT IS OUT OFF CONTRACT, REFER TO SUNNY ADVENTURES FOR FURTHER INFORMATION.

CHARGES IN RATES:

Sunny adventures safaris ltd agrees to respect the agreed rates but reserves the right to change the rates and terms anytime due to circumstances beyond their control (such as Government tax increases and /or adverse fuel increases).