

NRM LOGISTICS
PROJECTED CASHFLOWS FOR NEXT FIVE YEARS

**NRM LOGISTICS
PROJECTED STATEMENTS OF THE FINANCIAL POSITION**

	2023	2024	2025	2026	2027	2028
	TZS	TZS	TZS	TZS	TZS	TZS
Non Current Assets						
Property, Plant and Equipment	1,104,298,695	1,265,385,800	1,288,467,261	1,056,682,423	1,189,317,558	1,793,339,563
Total non-current assets	1,104,298,695	1,265,385,800	1,288,467,261	1,056,682,423	1,189,317,558	1,793,339,563
Current Assets						
Trade and Other Receivable	204,417,183	224,858,901	247,344,791	272,079,770	299,287,197	329,215,917
Cash and Cash Equivalent	105,016,478	91,967,010	394,197,542	992,108,074	1,287,788,074	992,108,074
Total current assets	309,433,661	316,825,911	641,542,333	1,264,187,844	1,587,075,271	1,321,323,991
Total Assets	1,413,732,355	1,582,211,709	1,930,009,592	2,320,869,765	2,776,392,827	3,114,663,552
Non Current Liabilities						
Total Current Liabilities						
Current Liabilities						
Trade and Other Payable	7,661,475	8,427,623	9,270,385	10,197,424	11,217,166	12,338,883
Tax Payable	166,676	50,363,965	119,195,726	152,738,658	182,172,593	227,854,493
Bank overdraft						
Total current liabilities	7,828,152	58,791,588	128,466,111	162,936,082	193,389,759	
Equity and Liabilities						
Share Capital	20,000,000	20,000,000	20,000,000	20,000,000	20,000,000	20,000,000
Retained earnings	1,385,904,202	1,503,420,120	1,781,543,480	2,137,933,682	2,563,003,067	3,094,663,551
Total equity	1,405,904,202	1,523,420,120	1,801,543,480	2,157,933,682	2,583,003,067	3,114,663,551
Total Equity and Liabilities	1,413,732,355	1,582,211,709	1,930,009,592	2,320,869,765	2,776,392,827	3,114,663,552

**NRM LOGISTICS
P. O. Box 7637
DARES SALAM - TANZANIA**

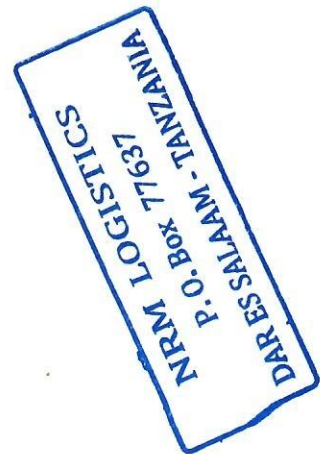
NRM LOGISTICS
PROJECTED STATEMENT OF PROFIT OR LOSS

	2024	2025	2026	2027
	TZS	TZS	TZS	TZS
	12 Months	12 Months	12 Months	12 Months
Revenue	591,360,000	1,182,720,000	1,774,080,000	2,365,440,000
Direct costs	254,284,800	603,187,200	1,064,448,000	1,537,536,000
Gross Profit	337,075,200	579,532,800	709,632,000	827,904,000
<i>Other Income</i>				
	337,075,200	579,532,800	709,632,000	827,904,000
Expenses				
Operating expenses	150,415,756	165,457,331	182,003,064	200,203,371
Depreciation	18,779,561	16,756,383	18,500,075	20,458,652
	169,195,317	182,213,714	200,503,140	220,662,022
before Tax	167,879,883	397,319,086	509,128,860	607,241,978
Taxation	50,363,965	119,195,726	152,738,658	182,172,593
Net Profit	117,515,918	278,123,360	356,390,202	425,069,384

NRM LOGISTICS
 P. O. Box 77637
 DAR ES SALAAM - TANZANIA

Projected Cashflows 2025

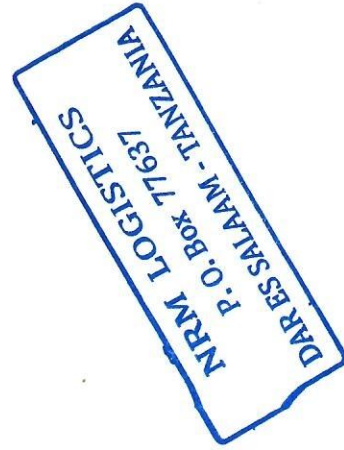
Revenue:	July	August	September	October	November	December	Total
Transportation	84,480,000	84,480,000	84,480,000	84,480,000	84,480,000	84,480,000	1,182,720,000
Costs:							
Trucks Hiring							
Fuel	42,240,000	42,240,000	42,240,000	42,240,000	42,240,000	42,240,000	591,560,000
Tyres	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	70,191,988
Services maintenance	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	35,095,994
Utilities	351,211	351,211	351,211	351,211	351,211	351,211	4,916,955
Transport & travelling	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	24,252,884
Periodicals and Subscriptions	86,330	86,330	86,330	86,330	86,330	86,330	1,208,615
Tender fees	619,331	619,331	619,331	619,331	619,331	619,331	8,670,633
Rent	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	34,880,677
Repair and maintenance	310,681	310,681	310,681	310,681	310,681	310,681	4,348,533
Training	172,111	172,111	172,111	172,111	172,111	172,111	2,408,557
Stationeries	323,120	323,120	323,120	323,120	323,120	323,120	4,523,675
Communication	237,521	237,521	237,521	237,521	237,521	237,521	3,328,291
Professional fees	790,234	790,234	790,234	790,234	790,234	790,234	11,063,279
Miscellaneous expenses	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	14,217,094
Salaries and wages	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	57,361,274
Social Security contribution	409,723	409,723	409,723	409,723	409,723	409,723	5,736,127
SDL	184,376	184,376	184,376	184,376	184,376	184,376	2,581,237
WCT	40,972	40,972	40,972	40,972	40,972	40,972	573,613
Bank charges	269,359	269,359	269,359	269,359	269,359	269,359	3,771,023
Total Costs	62,892,105	62,892,105	62,892,105	62,892,105	62,892,105	62,892,105	880,489,468
Net cashflows	21,587,895	21,587,895	21,587,895	21,587,895	21,587,895	21,587,895	302,230,532
Opening balance	91,967,010	113,554,905	135,142,800	156,730,695	178,318,590	199,906,486	3,252,036,596
Closing balance	113,554,905	135,142,800	156,730,695	178,318,590	199,906,486	221,494,381	3,554,267,128



Projected Cashflows 2026

	July		August		September		October		November		December		Total
	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	
Revenue													
Transportation	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	1,774,080,000
	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	126,720,000	1,774,080,000
Costs													
Fuel	63,360,000	63,360,000	63,360,000	63,360,000	63,360,000	63,360,000	63,360,000	63,360,000	63,360,000	63,360,000	63,360,000	63,360,000	887,040,000
Tyres	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	70,191,988
Service maintenance	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	35,095,994
Utilities	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	4,916,955
Transport & travelling	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	24,252,884
Periodicals and Subscription	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	1,208,615
Tender fees	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	8,670,653
Rent	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	34,880,677
Repair and maintenance	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	4,349,533
Communication	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	2,409,557
Stationeries	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	4,523,675
Professional fees	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	3,325,291
Miscellaneous expenses	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	11,063,279
Salaries and wages	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	14,217,094
Social Security contribution	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	57,361,274
SDL	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	2,581,257
WCF	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	573,613
Bank charges	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	3,771,023
Total Costs	84,012,105	84,012,105	84,012,105	84,012,105	84,012,105	84,012,105	84,012,105	84,012,105	84,012,105	84,012,105	84,012,105	84,012,105	1,176,169,468
Net cashflows	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	597,910,532
Opening balance	394,197,542	436,905,437	479,613,332	522,321,227	565,029,122	607,737,017	650,444,913	693,152,808	735,860,703	778,568,598	821,276,493	863,984,388	949,400,178
Closing balance	436,905,437	479,613,332	522,321,227	565,029,122	607,737,017	650,444,913	693,152,808	735,860,703	778,568,598	821,276,493	863,984,388	906,692,283	992,108,074

02-Apr



Projected Cashflows 2026

	2021		2022		2023		2024		2025		2026		Total
	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	
Revenue:													
Transportation	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	2,069,760,000
	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	70,191,988
Service maintenance	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	35,095,994
Utilities	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	4,916,955
Transport & travelling	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	24,252,884
Periodicals and Subscriptions	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	1,208,615
Tender fees	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	8,670,653
Rent	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	34,880,677
Repair and maintenance	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	4,349,533
Training	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	2,409,557
Stationeries	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	4,523,675
Communication	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	3,325,291
Professional fees	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	11,063,279
Miscellaneous expenses	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	14,217,094
Salaries and wages	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	57,361,274
Social Security contribution	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	5,736,127
SDL	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	2,581,257
WCF	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	573,613
Bank charges	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	3,771,023
Total Costs	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	2,358,889,468
Net cashflows	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	597,910,532
Opening Balance	394,197,542	436,905,437	479,613,332	522,321,227	565,029,122	607,737,017	650,444,913	693,152,808	735,860,703	778,568,598	821,276,493	863,984,388	949,400,178
Closing balance	436,905,437	479,613,332	522,321,227	565,029,122	607,737,017	650,444,913	693,152,808	735,860,703	778,568,598	821,276,493	863,984,388	906,692,283	992,108,074

