

# VIA TEL TANZANIA PUBLIC LIMITED COMPANY

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12<sup>nd</sup> August, 2024

Executive Director,  
Tanzania Investment Centre,  
P. o. Box 938,  
DAR ES SALAAM

Dear Sir,

## **RE: APPLICATION FOR EXPANDING /REHABILITATING MOBILE TELECOMMUNICATION PROJECT**

Please refer to the heading above,

VIA TEL TANZANIA PUBLIC LIMITED COMPANY is a Company incorporated in Tanzania applying for a certificate of incentives to register a project for expanding /rehabilitating mobile telecommunication project with the Tanzanian Investment Centre

The board of director is implementing corporate strategic plan which offers a practical way to allocate resources effectively while increasing operational efficiency, the plan pin pinpoint where to invest and allows them to prioritize initiatives based on their potential impact that why the board, I have decided to apply for expanding TIC Certificate of incentive at least to have a period of five years which will be enough to implement the proposed expansion activities such as:

- i. Investment in wireless and core network expansion  
Prioritize the development of new stations and upgrade core networks to improve coverage and capacity, particularly focusing on areas with high demand and potential for growth.
- ii. Wireless Network Expansion  
Deployment the new stations, invest in deploying more than 596 new stations to expand coverage, including 380 4g co- site stations with existing 2G/3G sites and more than 216 new site locations to ensure investment efficiency.
- iii. License upgrades  
Upgrade license for cells to increase capacity from 15MHz to 20MHz for 282 cells and 15MHz for 496 cells to accommodate growing traffic

- iv. Refarming Spectrum  
Utilize 675 license cells of MHz 1800 to refarm for 225 stations to rapidly expand 4G, focusing on priority areas first to quickly enhance service availability
- v. Core Network enhancement  
Cloud MSC expansion; invest in expanding MSC cloud hardware to support increased subscriber capacity (ATT/Reg:650K/910K subscribers) and add card to reduce congestion in existing MSCs.
- vi. EIR Expansion  
Extend the software to support additional subscribers-700K subs for FE HLR, 300K subs for FE HSS, 1.2M subs for BE HSS, and 2.9M subs for BE EIR
- vii. PS Core Deployment  
Roll out a new GGSN in Zanzibar for enhancement packet-switched core network capability, with hardware supporting 20Gbps and software supporting 9Gbps.
- viii. SBC System Swap  
Replace the end -of -sale (EoS) Session Border Controller (SBC) hardware to modernize and secure voice over IP (VoIP) services.
- ix. SMS Hardware Investment  
Allocate fund for new Short Border Centre (SMSC) nodes to handle increased transaction rates and ensure redundancy (N+ 1 hardware).
- x. Optical and Core IP Transmission Enhancement  
Increase investment in optical transmission and core IP to enhance network, reliability and support higher data volumes, catering to the growing needs of digital services, that include Core IP Transmission Enhancements, Core IP Transmission Enhancements, Investment in Broadband Fixed Network
- xi. Electromechanics and Infrastructure Modernization  
Allocate funds toward modernizing electromechanical systems and infrastructure to improve energy efficiency and sustainability.  
  
The Electromechanics and Infrastructure modernization component of the plan includes a series of strategic initiatives aimed at enhancing operational efficiency, reliability and sustainability of the network infrastructure such as electrotechnical upgrades, infrastructure modernization, Technology investments, Strategic Approach
- xii. Technology and Equipment Acquisition

Strategical acquire advanced technology and equipment to bolster network performance and service quality, ensure HALOTEL remains at the forefront of telecommunications innovation in Tanzania that include; Deployment of New broadband fixed network ports, Advancement computing fixed storage solutions, upgrades and expansion, Technology innovation, Infrastructure virtualization, wireless network enhancement, phased investment approach and leveraging existing assets.

In order to implement the expansion, plan the Board of directors would like to request TIC issues expansion certificate so that to align with company plan of expanding and investing more investment capital around US\$270M

Attached herewith are the following Copy documents:

- TIC application form
  - TIN Certificate
  - Business Plan
  - Board resolution
  - Bank statement
  - Lease Agreement
  - Certificate of incorporation
- i. Company Memorandum and Article of Association
  - ii. Company Audited Financial Statements

