

Subject **RE: Dodoma Clay Brick Project - Tanzania**
From Amr Roshdy <aroshdy@afreximbank.com>
To srlyaku@buildafricaholdings.com <srlyaku@buildafricaholdings.com>
Cc Kudakwashe Matereke <Kmatereke@Afreximbank.com>, Matimba Changala <mchangala@afreximbank.com>, Zitto Alfayo <zalfayo@afreximbank.com>, Gainmore Zanamwe <gzanamwe@afreximbank.com>, Martha Araoluwa <maraoluwa@afreximbank.com>, Farida Kasujja <fkasujja@afreximbank.com>, Vivienne Despo <vdespo@afreximbank.com>, Nafal Hassani Mohamed <nhassani@afreximbank.com>, Christine Elia <celia@afreximbank.com>
Date 2022-12-15 10:39



-
- APPF Information Requirements.pdf(~268 KB)
 - Afreximbank NDA.docx(~182 KB)
 - Digital Signature(~5 KB)

Dear Shauri,

Many thanks for being available for our meeting today and for the insightful deliberations held.

As discussed during the meeting, kindly find attached the Afreximbank Project Preparation Facility "APPF", in which outlines the minimal documents required to enable us commence our preliminary assessment as well as our standard-NDA.

We look forward to working alongside yourselves during the project development stage.

Kindly revert to the undersigned in case of any query and / or clarification.

Kind regards,
Amr

-----Original Message-----

From: Zitto Alfayo <zalfayo@afreximbank.com>
Sent: Saturday, December 10, 2022 11:11 AM
To: srlyaku@buildafricaholdings.com
Cc: Kudakwashe Matereke <Kmatereke@Afreximbank.com>; Matimba Changala <mchangala@afreximbank.com>; Gainmore Zanamwe <gzanamwe@afreximbank.com>; Martha Araoluwa <maraoluwa@afreximbank.com>; Farida Kasujja <fkasujja@afreximbank.com>; Vivienne Despo <vdespo@afreximbank.com>; Nafal Hassani Mohamed <nhassani@afreximbank.com>; Amr Roshdy <aroshdy@afreximbank.com>; Christine Elia <celia@afreximbank.com>
Subject: RE: Dodoma Clay Brick Project - Tanzania

Dear Shauri

Many thanks for this.

I have attached the attached herewith is the Afreximbank Project Preparation Facility (APPF) flyer. It outlines the scope of activities covered, sectors of intervention and high-level financing terms.

Kindly review and we look forward to talking soon.

Kind regards

Zitto

Zitto Alfayo
Head | Project Preparation

Transforming Africa's Trade

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zalfayo@afreximbank.com

African Export-Import Bank | Banque Africaine D'Import-Export

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-----Original Message-----

From: srlyaku@buildafricaholdings.com <srlyaku@buildafricaholdings.com>

Sent: Saturday, December 10, 2022 1:50 AM

To: Zitto Alfayo <zalfayo@afreximbank.com>

Cc: Kudakwashe Matereke <Kmatereke@Afreximbank.com>; Matimba Changala <mchangala@afreximbank.com>; Gainmore Zanamwe <gzanamwe@afreximbank.com>; Martha Araoluwa <maraoluwa@afreximbank.com>; Farida Kasujja <fkasujja@afreximbank.com>; Vivienne Despo <vdespo@afreximbank.com>; Nafal Hassani Mohamed <nhassani@afreximbank.com>; Amr Roshdy <aroshdy@afreximbank.com>; Christine Elia <celia@afreximbank.com>

Subject: Re: Dodoma Clay Brick Project - Tanzania

Dear Zitto

Kindly receive our Project Teaser attached, hope will suit your ratings.

But also if don't mind visit our website

<https://nam02.safelinks.protection.outlook.com/?url=https%3A%2F%2Fbuildafricaholdings.com%2F&data=05%7C01%7Czalfayo%40afreximbank.com%7C97d20c4a09cc4ad9f92708dada40121e%7Cbc91fd8c7f8a42f9bdaf1d6f498ed63d%7C0%7C1%7C638062266233876778%7CUnknown%7CTWFpbGZsb3d8eyJWIjoiMC4wLjAwMDAiLCJQIjoiV2luMzIiLCJBTiI6Ikl1haWwiLCJXVCi6Mn0%3D%7C3000%7C%7C%7C&sdata=B%2BSjyFdUPLPmGiqhYOzaTkyW9D5d2reaiCf6F7NI9%2FU%3D&reserved=0> and see the video showing how clay bricks are manufactured.

Kind Regards,

Shauri

On 2022-12-03 05:29, Zitto Alfayo wrote:

Dear Kuda

Many thanks for facilitating this introduction.

Dear Shauri

It is a pleasure to make your acquaintance albeit via email.

The project is of interest, and we request that you kindly share with us a project teaser for our review. In the meanwhile, Ms. Christine Elia will revert with possible dates and times for a telecom.

Kind regards

Zitto

Zitto Alfayo

Head | Project Preparation

Transforming Africa's Trade

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[1] [2] [3] [4] [5]

From: Kudakwashe Matereke <Kmatereke@Afreximbank.com>
Sent: Saturday, December 3, 2022 10:41 AM
To: srlyaku@buildafricaholdings.com
Cc: Matimba Changala <mchangala@afreximbank.com>; Gainmore Zanamwe <gzanamwe@afreximbank.com>; Martha Araoluwa <maraoaluwa@afreximbank.com>; Farida Kasujja <fkasujja@afreximbank.com>; Vivienne Despo <vdespo@afreximbank.com>; Zitto Alfayo <zalfayo@afreximbank.com>
Subject: RE: Dodoma Clay Brick Project - Tanzania

Sorry - I am resending using the correct address.

From: Kudakwashe Matereke
Sent: Saturday, December 3, 2022 10:20 AM
To: lyaku@buildafricaholdings.com
Cc: Matimba Changala <mchangala@afreximbank.com>; Gainmore Zanamwe <gzanamwe@afreximbank.com>; Martha Araoluwa <maraoaluwa@afreximbank.com>; Farida Kasujja <fkasujja@afreximbank.com>; Vivienne Despo <vdespo@afreximbank.com>; Zitto Alfayo <zalfayo@afreximbank.com>
Subject: Dodoma Clay Brick Project - Tanzania

Dear Shauri,

I refer to the meeting we had at the Zanzibar Trade & Investment Forum on 1st December 2022 and advise that I reviewed the draft proposal you shared with me for the proposed financing of USD53.6mn (debt USD42mn and equity USD10.7mn) to enable your company to set up a brick manufacturing plant in Dodoma. I advised that the transaction fits within the Bank's mandate and that we would wish to explore the project further, supported with the made some observations as follows:

(i) The cursory view I had suggests that the current proposed equity of about 20% relative to the total funding requirement is too low. I urged managed to push the figure up at least 30%;

(ii) I also sought clarification regarding the offtake arrangements, which you advised that it is possible to secure term contracts with buyers (wholesalers, construction companies etc), which provide minimum off-take price, per set period; and

(iii) The main issue is that you require support to complete the feasibility studies for this project and would be keen to engage with Afreximbank's Project Preparation Unit.

By copy of this email to my colleague Zitto who manages our Project Preparation Unit, we would like that you discuss this matter and agree on an action plan for the consideration of preparation of this project.

Kind regards,

Links:

[1]

<https://nam02.safelinks.protection.outlook.com/?url=https%3A%2F%2Fwww.facebook.com%2FAfreximbank%2F%3Fid%3DARcQDWN90D0TMyvrEqRND79v5s0pRdHYNP9tJnqlipxwTr6efDlkCHYnqsyziIYyKvamLYkqGXJlzT11&data=05%7C01%7Czalfayo%40afreximbank.com%7C97d20c4a09cc4ad9f92708dada40121e%7Cbc91fd8c7f8a42f9bdaf1d6f498ed63d%7C0%7C1%7C638062266233876778%7CUnknown%7CTWFpb>

GZsb3d8eyJWIjoiMC4wLjAwMDAiLCJQIjoiV2luMzIiLCJBTiI6Ik1haWwiLCJXVCI6Mn0%3D%7C3000%7C%7C%7C&sdta=%2F%2BDIdcZWtTaMubt0Cuboop0F29Alx8epw8WS hIFf8P0%3D&reserved=0

[2]

<https://nam02.safelinks.protection.outlook.com/?url=https%3A%2F%2Ftwitter.com%2Fafreximbank&data=05%7C01%7Cza1fayo%40afreximbank.com%7C97d20c4a09cc4ad9f92708dada40121e%7Cbc91fd8c7f8a42f9bda1d6f498ed63d%7C0%7C1%7C638062266233876778%7CUnknown%7CTWFpbGZsb3d8eyJWIjoiMC4wLjAwMDAiLCJQIjoiV2luMzIiLCJBTiI6Ik1haWwiLCJXVCI6Mn0%3D%7C3000%7C%7C%7C&sdta=n0TSUAPhi0twZYUEaUb5IirE5cFk85soqozfjiaqDP8%3D&reserved=0>

[3]

<https://nam02.safelinks.protection.outlook.com/?url=https%3A%2F%2Fwww.linkedin.com%2Fcompany%2Fafreximbank%2F&data=05%7C01%7Cza1fayo%40afreximbank.com%7C97d20c4a09cc4ad9f92708dada40121e%7Cbc91fd8c7f8a42f9bda1d6f498ed63d%7C0%7C1%7C638062266233876778%7CUnknown%7CTWFpbGZsb3d8eyJWIjoiMC4wLjAwMDAiLCJQIjoiV2luMzIiLCJBTiI6Ik1haWwiLCJXVCI6Mn0%3D%7C3000%7C%7C%7C&sdta=Aqbo062JENf9oDyr8ehssp1PqT1sZNNWIE0UD4a50vII%3D&reserved=0>

[4]

<https://nam02.safelinks.protection.outlook.com/?url=https%3A%2F%2Fwww.instagram.com%2Fafreximbankofficial%2F&data=05%7C01%7Cza1fayo%40afreximbank.com%7C97d20c4a09cc4ad9f92708dada40121e%7Cbc91fd8c7f8a42f9bda1d6f498ed63d%7C0%7C1%7C638062266233876778%7CUnknown%7CTWFpbGZsb3d8eyJWIjoiMC4wLjAwMDAiLCJQIjoiV2luMzIiLCJBTiI6Ik1haWwiLCJXVCI6Mn0%3D%7C3000%7C%7C%7C&sdta=QeDwtqs5AZ9yTUmTJYTOetU98EuJhvlbFAR0j7%2FKlY%3D&reserved=0>

[5]

<https://nam02.safelinks.protection.outlook.com/?url=https%3A%2F%2Fwww.youtube.com%2Fchannel%2FUcWaTgao05tuWzmTeAQ0JFww&data=05%7C01%7Cza1fayo%40afreximbank.com%7C97d20c4a09cc4ad9f92708dada40121e%7Cbc91fd8c7f8a42f9bda1d6f498ed63d%7C0%7C1%7C638062266233876778%7CUnknown%7CTWFpbGZsb3d8eyJWIjoiMC4wLjAwMDAiLCJQIjoiV2luMzIiLCJBTiI6Ik1haWwiLCJXVCI6Mn0%3D%7C3000%7C%7C%7C&sdta=ZQnBTptQ3LZZVfV1cLxJlMAINj3vcbreinhYXFf3JIY%3D&reserved=0>